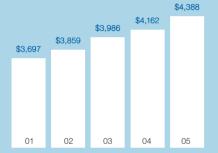
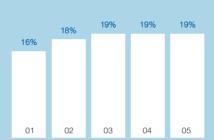


### Net Sales (in millions)

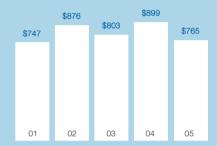


#### Operating Profit<sup>1</sup>

(as percent of net sales, on a rounded basis)



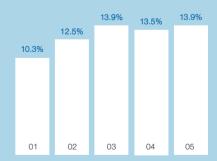
### Net Cash Provided by Operations (in millions)







#### Return on Invested Capital<sup>3</sup>



- 1. Operating Profit Gross profit less selling and administrative expenses, advertising costs, and research and development costs.
- 2. The shaded area represents continuing operations.
- 3. Return on invested capital is a non-GAAP measure based on after-tax operating profit (excluding restructuring and intangible amortization in cost of goods sold) divided by average total invested capital. See reconciliation of the earnings used in this calculation as set forth in Exhibit 99-3 to the company's annual report on Form 10-K for the fiscal year ended June 30, 2005.

# Fellow Shareholders and Employees



Our company had another good year in fiscal 2005.

- > Sales grew more than 5 percent to \$4.4 billion, ahead of our annual goal of 3 percent to 5 percent growth.
- > We grew all-outlet market share with our brands in each of our eight categories in the U.S.
- > We grew sales and gross profit by double-digit percentages in our International business.
- > We generated more than \$100 million in cost savings.
- > Earnings per diluted share from continuing operations grew 26 percent to \$2.88
- > Return on invested capital increased approximately 40 basis points.
- > Total shareholder return grew 6 percent in fiscal 2005 on top of 29 percent growth last year.

We also completed the largest transaction in Clorox history with the acquisition of \$2.8 billion of our stock from Henkel KGaA at a cost of \$46.25 per share in a tax-free exchange. The successful execution of this transaction resulted in a recapitalization of the company, lowering our cost of capital, increasing earnings per share and, importantly, generating substantial value for our shareholders.

The biggest challenge we faced in fiscal 2005 was the sharp increase in energy-related costs such as oil and natural gas. This drove our raw-material and packaging costs up substantially, along with other operating costs such as transportation. While we executed our cost-savings program effectively and took selective price increases throughout the year, those actions were not enough to overcome our cost pressures. As a result, we fell short of our gross margin and operating margin improvement goals for the year. Nonetheless, I am very proud of the results that Clorox people around the world achieved during the year.

Clorox people also made great progress in implementing the 2008 strategy that I outlined for you in last year's letter.

Let me give you a brief review of that strategy. There are four key elements:

- > Our purpose and mission
- > Our portfolio "Creating the Right to Win"
- > Winning with corporate capabilities "the 3Cs and 3Ps"
- > Delivering top-third shareholder return

#### Fiscal 2005 Key Results by Operating Segment

| 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - |               | Company   |           | Pretax   |  |  |
|---|---------------|-----------|-----------|----------|--|--|
|   | Net Sales     | Net Sales | Net Sales | Earnings |  |  |
| Household Group — North America         | \$2.0 billion | 46%       | +3%       | +0%      |  |  |
| Specialty Group                         | \$1.8 billion | 41%       | +7%       | +4%      |  |  |
| International                           | \$0.6 billion | 13%       | +13%      | +3%      |  |  |

Note: Intersegment sales are insignificant. All comparisons are with fiscal year 2004, and pretax earnings exclude the results of discontinued operations.

#### Our Purpose and Mission

Our strategy work brought clarity to the central reason for our success over the long term. That is, "Clorox begins and ends with the consumer." That is our purpose, and nothing is more important.

We also reaffirmed our position in the marketplace. It's about having No. 1 and No. 2 leadership brands in our categories. In fact, we believe, "We are the best at building big-share brands in midsized categories." Ultimately, this guides our portfolio and investment choices.

Finally, we articulated our mission: "We build brands that make people's lives easier, healthier and better." This is the theme of this year's annual report. I believe Clorox people are making great progress in pursuing our mission.

#### Our Portfolio — "Creating the Right to Win"

Through the work we completed on our portfolio, we've identified the "right to win" with our many leading brands. The identification of our unique strengths and capabilities has helped us focus our efforts to grow our categories, build market share and improve the profitability of our brands.

We also differentiated our investment levels across our product portfolio to seek to maximize the potential of our businesses overall.

Through these efforts we concluded that Clorox has an advantaged portfolio in both the U.S. and our international markets. We believe we can effectively compete and grow with our brands well into the future.

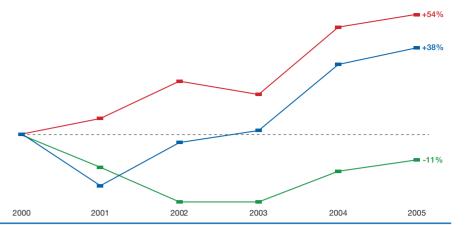
Percent of

#### Winning With Corporate Capabilities — the 3Cs and 3Ps

For many people at Clorox, the key elements of our strategy are what we call the 3Cs and the 3Ps. These are the critical choices we have made to continue building important capabilities at the corporate level that will help ensure the "right to win" with our brands over the long term.

The 3Cs — Consumer, Customer and Cost — are our core business strategies:

- > Consumer: This strategy choice is about building world-class consumer insights capability and applying it to our innovation work and to our integrated brand-building activities.
- > Customer: Our customer strategy choice is to deliver to our retail customers high-impact, value-creating services, based on mutual growth and profit potential.
- > Cost: This strategy choice focuses specific efforts on improving productivity and enhancing margins through systemic improvements across businesses and geographies.



#### **Cumulative Total Shareholder Return**

July 1, 2000, through June 30, 2005 (assumes reinvestment of quarterly dividends)

Peer companies — An average of 20 consumer packaged goods companies used for benchmarking purposes.

■ Clorox ■ Peer Companies ■ S&P 500

The 3Ps — People, Process and Partnerships — are the strategic capabilities that enable us to achieve our core business and portfolio goals:

- > People: This strategy choice is about building leadership capability, diversity and bench strength.
- > Process: Our process strategy choice is aimed at creating a seamless organization by improving key business processes that make work easier, enable better-informed and faster decisionmaking and deliver greater consistency and predictability.
- > Partnerships: This strategy choice continues our focus on leveraging partnerships to drive growth and create virtual scale.

Our "right to win" portfolio work along with our corporate capability efforts (3Cs and 3Ps) generated some very positive results this past year. Here are just a few examples:

- > We introduced 19 new products in the U.S., including two new "game changers": Glad® ForceFlex™ trash bags and the Clorox® BathWand system.
- > We increased total market share across all categories, and became the leader in the bathroom-cleaning category.

- > We leveraged our Clorox® bleach and homecleaning brand equity under a successful health and wellness platform. By working with our retail customers to communicate the benefits of disinfecting to their shoppers, we helped build their business with our brands and increase overall category sales. Ultimately, this is all about making people's lives healthier.
- > We received our best scores ever on a well-respected study of consumer packaged goods manufacturers that asks a broad range of retailers to identify their best suppliers. We were the smallest company recognized; we were among the top 10 in five of the eight categories measured; and we were one of only three personal-care and household-products companies recognized.
- > We continued our progress toward improving working capital management with U.S. days sales outstanding improving from 34 to 27. It's a great example of our process-improvement efforts delivering real business results.
- > Execution against our global lean-manufacturing initiative, aimed at reducing defects and downtimes, was outstanding and delivered cost savings and efficiencies greater than planned.
- > We successfully executed internal control requirements of Section 404 of the Sarbanes-Oxley Act.

We remain committed to ensuring corporate governance process excellence.

> On the partnership front, Procter & Gamble increased its stake in our Glad joint venture to the maximum 20 percent allowed under the terms of the venture agreement. We continue to have confidence in the success of the Glad business well into the future. We are also expanding our technical partnering with other companies.

As these examples demonstrate, we're seeing real results from the diligent execution of our portfolio strategy and our choices related to the 3Cs and 3Ps.

#### **Looking Forward**

In fiscal 2006, we will continue to focus our efforts on driving growth through consumer insights for our brand-building and innovation activities. We will also be very focused on mitigating the effects of sharply escalating raw-material costs. We will continue our work to improve annual consistency and our predictability. We are also committed to delivering strong returns on invested capital over time, a key measure of our overall business progress. We plan to continue taking appropriate pricing actions while also delivering consumer value. Finally, we remain committed to begin and

end with the consumer... building brands that make people's lives easier, healthier and better.

We made good progress over the past year, both in our performance and in the implementation of our strategy. We believe the choices we've made will lead to delivering our longer-term financial goals — and we are committed to achieving those goals.

I am also convinced that Clorox people's passion for the consumer is the best path to delivering top-third shareholder return over the short and long term.

I am proud of and thankful for Clorox people, and their commitment to the company and our future. They are simply the best.

Thanks for supporting us.

Jerry Johnston

Chairman and Chief Executive Officer

# Building Brands That Make People's Lives Easier, Healthier and Better

Clorox begins and ends with the consumer. Our mission is to understand and satisfy consumers in order to build brands that make people's lives easier, healthier and better. We have brands like Glad® ForceFlex™ trash bags that make taking out the garbage easier. Brands like Tilex® mold and mildew remover that can kill mold spores and neutralize indoor mold allergens to help make life healthier. Brands like Hidden Valley® Original Ranch® salad dressing, with its great taste that makes life a little better. Our focus is on meeting the needs of consumers every time they use our brands. That's what Clorox is all about. Turn the page for a firsthand look at how Clorox people are delivering on the promise of our mission.

# Making Life Easier



A trash bag with muscle: Glad® ForceFlex™ trash bags are a great example of how Clorox translates consumer insights into products that make life easier. Introduced in fiscal 2005, ForceFlex™ trash bags address the single most important consumer need related to garbage disposal: strength. Consumers needed a trash bag that didn't tear, so the Glad team created an innovative bag with patented technology that uses deep embossing to make it more elastic. Pressure is diverted away from the point of impact so the trash bag absorbs force and stretches to help prevent rips and punctures. The result? Stretchable strength that takes on the toughest trash challenges with the greatest of ease — even the dreaded pizza box. ForceFlex™ trash bags have quickly become a consumer favorite, surpassing the company's expectations. More than a year after it hit store shelves, the market has yet to see a similar product.

Cleaning without the calisthenics: When Clorox researchers set out to design a new tub- and showercleaning tool, they knew they had their work cut out for them. Cleaning the bathroom ranks among the most difficult and unpopular household chores, and for good reason: Recent studies show people can actually get injured from common tasks like scrubbing the tub or shower. That's why our researchers designed the Clorox® BathWand system to make cleaning not only faster and easier, but also an ergonomic improvement over traditional methods. While observing consumers, the team learned that people spent less time kneeling and cleaning with the wand than an old-fashioned sponge and cleaner. In addition, because women tend to clean the tub and shower more frequently than men, the team designed the BathWand handle to fit a female hand, making it more comfortable than other household tools according to surveyed test subjects. So, although cleaning the tub and shower may never be most people's idea of a good time, the Clorox® BathWand system helps make doing so a lot easier.

























# Making Life Healthier

Making germs squirm: In 2001, Clorox commissioned a study of germs on surfaces, and the findings were astounding: On average, a desk harbors 400 times more germs than a toilet seat. Since then, we've built a powerful health and wellness platform on two key insights: Consumers are increasingly motivated to protect their families against germ-related illnesses, and Clorox® disinfecting products can reduce exposure to germs that can cause many such illnesses. Last year, our retail consumer marketing group partnered with a national retailer to help drive shoppers to the home-care aisle by promoting Clorox® disinfecting wipes in the high-traffic pharmacy area. During the promotional period, the retailer's wipes category sales grew nearly 11 percent. The program has been expanded to other retail partners, with targeted events that put illness intervention front of mind when it matters most, such as the back-to-school season. Our health and wellness platform is striking a chord: Fiscal 2005 marked the fifth consecutive year we delivered record shipments of Clorox® disinfecting wipes.

Giving mold the cold shoulder: When the Clorox PR team noticed an increase in mold-related media stories a couple of years ago, the company commissioned a study by the University of Arizona to help understand the prevalence of common household mold. The results were surprising: All homes surveyed contained mold spores, but only 17 percent of consumers believed mold was a problem in their homes. In fact, millions of Americans suffer from mold-related allergies. The good news: The study found that low concentrations of household bleach in products like Tilex® mold and mildew remover not only effectively killed mold spores but also neutralized the indoor mold allergens on surfaces. So the Tilex® team refocused marketing activities to educate consumers. For example, in fiscal 2005, through a partnership with weather.com, banner ads were posted on sections of the Web site related to mold and allergies. The ads featured a quiz to let consumers know if they were in "mold denial," and directed them to www.tilex.com and www.moldandhealth.com for details on the study plus mold-prevention tips.



# Making Life Better



Building a better salad: Hidden Valley® Original Ranch® salad dressing has long been synonymous with great taste. But how do you keep growing when you're already one of the most popular ranch dressings around? To find out, the marketing team went straight to the experts, talking with consumers about what Hidden Valley® dressing means to them on an emotional level. The results confirmed what we knew all along: People associate Hidden Valley® dressing with the better things in life, like spending time with loved ones. Building on this insight, the team launched a new advertising campaign in summer 2005 that takes the taste message a step further. For example, a TV spot depicts a lonely college student in her dorm room eating a salad with Hidden Valley® dressing while daydreaming about a family picnic. Reinforcing the emotional connection, a voiceover tells viewers, "When you've got the taste of the Original Ranch®, things seem a little more like the way they're supposed to be." When tested with more than 2,000 other food ads, the new spots ranked in the top four percent most likely to persuade people to buy. And while it's still early, initial findings suggest the ads are contributing to increased consumer purchases.

The best view in the house: The facts are compelling: Brita® water-filtration products reduce chlorine, sediment, lead, mercury and other contaminants from the tap to deliver better-tasting, cleaner drinking water. In fact, Brita's claims are certified true by a leading independent test lab. But sometimes seeing is key to believing. So in fiscal 2005, Brita introduced the AquaView® faucet-mount filtration system, the only filter with a window that lets consumers see what it's removing. The filter changes color over time as it traps sediment, offering visible proof that the water is cleaner. Like our popular Brita® water-filtration pitchers, the AquaView® system also features an electronic indicator light that reminds consumers when it's time to change the filter. And Brita® water tastes better than tap. Now that's refreshing.



### **Product List**

Household Group — North America

**Auto Care** 

Armor All® Protectants, cleaners and wipes;

tire- and wheel-care products; washes; Detailer's Advantage™ tire cleaner, car wax and protectant; PowerWash™ and Wax-It-Dry™ gels; Tire Foam® protectant

STP® Son of a Gun!® Tire Glaze®

and protectants, fuel and oil additives, functional fluids

Tuff Stuff® Foam cleaner, spot and stain

remover

Water Filtration

Brita® Aqualux®, Atlantis®, Fjord® and Riviera® pitchers; Ultra® pitchers

and filters; UltraMax® and Smart UltraMax® dispensers; AquaView® system and filters; water coolers

Home Cleaning

Clorox® Disinfecting wipes and spray, toilet bowl cleaners, outdoor bleach cleaner, BathWand sys-

> tem, Clean-Up® spray cleaner, ReadyMop® system, ToiletWand™

system

Formula 409®

All-purpose kitchen and glass & surface daily cleaners, carpet spot & stain remover spray and aerosol, Professional Formula 409® degreaser & all-purpose cleaner, Oxi Magic™ multisurface

stain cleaner

Handi-Wipes®

Cloths, Heavy Wipes® cloths

Heavy-duty cleaner

Liquid-Plumr®

Lestoil®

Build-up remover, Foaming Pipe

Snake® and Kitchen™ clog removers, septic system

treatment

Pine-Sol® Dilutable, all-purpose spray

and floor-spray cleaners

S.O.S<sup>®</sup> Steel-wool pads and sponges,

Tuffy® scrubbers

Tilex<sup>®</sup> Mold & mildew, Mildew Root™

and soap scum removers; Fresh

Shower® cleaner

Wash'n Dri®

Moist disposable towelettes

Laundry Additives



Clorox®

Liquid bleaches, Advantage® splash-less liquid gel bleach, Bleach Pen® gel, Oxi Magic™ multipurpose stain remover

spray and powder

Clorox 2®

Bleach for colors

| Professional                |  | Charcoal            | Alle Control   |  |  |  |
|-----------------------------|--|---------------------|--|--|--|--|
| Products                    |  |                     | - C - C  |  |  |  |
| Commercial<br>Solutions®    | Clorox® bathroom cleaner with<br>Teflon® surface protector, Clorox®<br>Clean-Up® disinfectant cleaner<br>with bleach, disinfecting spray<br>and toilet bowl cleaners; Formula<br>409® cleaners; Pine-Sol® cleaners;<br>Tilex® instant mildew remover |                     |  |  |  |  |
|                             | and soap scum remover; Ultra Clorox® germicidal bleach   | Kingsford®          | Charcoal briquets, Match Light® charcoal briquets, BBQ Bag®  |  |  |  |
| Clorox®                     | Disinfecting wipes, Oxi Magic™<br>multipurpose stain remover and<br>ReadyMop® system   | Dressings,          | single-use charcoal briquets,<br>wood chips, charcoal lighter fluid  |  |  |  |
| Glad <sup>®</sup>           | Bags and wraps   | Sauces              |  |  |  |  |
| Hidden Valley®              | Dry dressing mixes   | & Seasonings        | A STATE OF THE STA |  |  |  |
| K C<br>Masterpiece®         | Barbecue sauces, marinades and seasonings  |                     |  |  |  |  |
| Kingsford®                  | Charcoal briquets  |                     | 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  |  |  |  |
| Kitchen<br>Bouquet®         | Browning and seasoning sauce   |                     |  |  |  |  |
| Lestoil®                    | Concentrated heavy duty cleaner  | Hidden Valley®      | Bottled and dry salad dressings, dip mixes, Salad Crispins®  |  |  |  |
| Liquid-Plumr®               | Heavy duty and Foaming Pipe<br>Snake® clog removers  |                     | seasoned croutons  |  |  |  |
| S.O.S®                      | Detergent, pads and scrubber sponges   | K C<br>Masterpiece® | Barbecue sauces, marinades and seasonings  |  |  |  |
| Wash'n Dri®                 | Moist disposable towelettes  | Kitchen<br>Bouquet® | Browning and seasoning sauce   |  |  |  |
| Specialty Group             |  | Cat Litter          |  |  |  |  |
| Bags, Wraps<br>& Containers |  |                     | ( a)   |  |  |  |
| Q1 10                       |  | Ever Clean®         | Clumping cat litter, cat litter plus multi-crystals  |  |  |  |
| Glad <sup>®</sup>           | Food-storage and freezer bags, cling wrap, Press 'n Seal® wrap, Press 'n Seal Freezer® wrap, indoor and outdoor trash bags, ForceFlex™ trash bags,   | EverFresh®          | Cat litter with activated charcoal   |  |  |  |
|                             |  | Fresh Step®         | Clay, scoopable and crystals cat<br>litter; Plus Dual Action Crystals®<br>cat litter   |  |  |  |
|                             | OdorShield® trash bags   | Scoop Away®         | Scoopable cat litter, cat litter   |  |  |  |

GladWare®

Food-storage containers

plus crystals

#### **International Products**

#### Asia-Pacific

Clorox

Handy Andy

Mono

**XLO** 

Cleaners

Sponges



#### Latin America



| Armor All | Auto appearance products | Arco Iris | Laundry additives |
|-----------|--------------------------|-----------|-------------------|
|-----------|--------------------------|-----------|-------------------|

Arela Waxes Astra Rubber gloves

Ayudín Bleach, laundry additives, clean-Bluebell Floor cleaner ers, disinfecting sprays, spray Chux Magic Eraser cleaner, microfibre

and gel cleaners, toilet bowl and kitchen and bathroom mitts, bathroom cleaners cloths, rubber gloves, scourer

Bon Bril Cleaners, cleaning utensils, liquid sponges, superwipes household cleaners

Bleach, laundry additives,

Clorinda Bleaches, brooms, cleaning cleaners utensils

**Ever Clean** Scented and unscented cat litter

Clorox Bleach, laundry additives, clean-Glad Wrap, bake paper, foil trays, ers, disinfecting sprays, spray

Handi-Covers plastic food and gel cleaners, toilet bowl and covers, ice cube bags, bathroom cleaners

microwave wrap, oven and roasting bags, Snap-Lock **Emperatriz** Waxes

bags, TuckAway containers, Lestoil Liquid household cleaners, Zip Slide bags, trash bags

bathroom cleaners

Gumption Paste cleaner Límpido Bleaches

Los Conejos Bleaches, laundry additives Aluminum foil

Lustrillo Cleaning utensils oso

Cling film, foil, food bags, trash Mistolín Cleaners, air fresheners bags

Mortimer Cleaning utensils Brake fluid and coolant Prestone

**Pinoluz** Cleaners

STP Auto performance

Poett Liquid household cleaners, toilet products

bowl cleaners, air fresheners Yuhanrox Bleach, mildew remover

> Many U.S. brands are also sold internationally. Because trademarks are given by country, the above list contains no trademark or regis-

tration information.

For more information about Clorox Company products, contact:

The Clorox Company Attn.: Consumer Services P.O. Box 24305 Oakland, CA 94623-1305

phone (510) 271-2299 E-mail: clorox@casupport.com

## Clorox Leading Brands



#### Clorox Begins and Ends With the Consumer

Building big-share brands in midsized categories... brands that make people's lives easier, healthier and better.

#### 16 The Clorox Company

#### Report of Independent Registered Public Accounting Firm on Condensed Consolidated Financial Statements

The Board of Directors and Stockholders of The Clorox Company:

We have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of The Clorox Company at June 30, 2005 and 2004, and the related consolidated statements of earnings, stockholders' equity, and cash flows for each of the three years in the period ended June 30, 2005 (not presented separately herein), and in our report dated August 26, 2005, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated financial statements is fairly stated in all material respects in relation to the consolidated financial statements from which it has been derived.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of The Clorox Company's internal control over financial reporting as of June 30, 2005, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated August 26, 2005 (not presented separately herein), expressed an unqualified opinion thereon.

San Francisco, California

Ernet + Young LLP

August 26, 2005

#### Stockholder and Financial Information

#### **Stock Listing**

The New York Stock Exchange and Pacific Exchange list The Clorox Company's common stock, which is identified by the symbol CLX.

#### Transfer Agent, Registrar and Dividend Disbursing Agent

Inquiries relating to stockholder records, change of ownership, change of address and the dividend reinvestment plan should be sent to:

EquiServe Trust Company, N.A.
P.O. Box 43069
Providence, RI 02940-3069
(781) 575-2726
TDD (800) 952-9245 for hearing impaired www.equiserve.com

#### **Stockholder Information Service**

Shareholder.com offers the latest Clorox news. Stockholders can call (888) CLX-NYSE (259-6973) toll-free 24 hours a day to hear messages about Clorox, request company materials or get a 20-minute-delayed stock quote. For more information, visit www.shareholder.com.

#### **Dividend Reinvestment Plan**

Clorox offers holders of its common stock a dividend reinvestment plan. Investors who take advantage of the plan can purchase additional shares at no cost (most fees are paid by Clorox) through a voluntary cash investment plan. For more information or plan materials, call (888) CLX-NYSE (259-6973).

### Management Report on Internal Control Over Financial Reporting

Clorox management, under the supervision and with the participation of the chief executive officer and chief financial officer, has assessed the effectiveness of the company's internal control over financial reporting as of June 30, 2005, and concluded that it is effective. For more information, see Item 9A of the company's Form 10-K for the year ended June 30, 2005.

#### 2005 Financial Information

The following pages of the Clorox 2005 Annual Report contain summary financial information. Full financial statements are provided in the company's Notice of 2005 Annual Meeting and Proxy Statement. Detailed financial information is available through the following sources:

- > The company's Proxy Statement, which will be mailed to all stockholders, is available at www.TheCloroxCompany.com
- > The company's Annual Report on Form 10-K for the year ended June 30, 2005, is available at www.TheCloroxCompany.com and through the SEC's EDGAR database. Printed copies are available by calling (888) CLX-NYSE (259-6973).
- > The most recent certifications by the company's chief executive officer and chief financial officer pursuant to sections 302 and 906 of the Sarbanes-Oxley Act of 2002 are filed as exhibits to the company's Form 10-K.

Except for historical information, matters discussed in the Annual Report are forward-looking statements and are based on management's estimates, assumptions and projections. Actual results could vary materially. Please review the "Forward-Looking Statements and Risk Factors" and "Management's Discussion and Analysis" sections in the company's Annual Report on Form 10-K for the year ended June 30, 2005, and subsequent SEC filings for a number of factors that can affect the company's performance and ability to achieve forward-looking statements. The information in this report reflected management's estimates, assumptions and projections as of Aug. 31, 2005. Clorox has not made updates since then and makes no representation, express or implied, that the information is still current or complete. The company is under no obligation to update any part of this document.

#### 18 **The Clorox Company**

#### Condensed Consolidated Statements of Earnings

| Years ended June 30 (dollars in millions, except per-share amounts)       |    | 2005    |    | 2004    |    | 2003    |  |
|---|----|---------|----|---------|----|---------|--|
|   |    |         |    |         |    |         |  |
| Net sales   | \$ | 4,388   | \$ | 4,162   | \$ | 3,986   |  |
| Cost of products sold   | _  | 2,493   |    | 2,331   |    | 2,171   |  |
| Gross profit  |    | 1,895   |    | 1,831   |    | 1,815   |  |
| Selling and administrative expenses                                       |    | 551     |    | 543     |    | 523     |  |
| Advertising costs   |    | 435     |    | 420     |    | 446     |  |
| Research and development costs  |    | 88      |    | 84      |    | 75      |  |
| Restructuring and asset impairment costs                                  |    | 36      |    | 11      |    | 33      |  |
| Interest expense  |    | 79      |    | 30      |    | 28      |  |
| Other (income) expense:   |    |         |    |         |    |         |  |
| Equity earnings and gain on exchange of Henkel Iberica, S.A.              |    | (25)    |    | (11)    |    | (2)     |  |
| Other, net  |    | 2       |    | 2       |    | (6)     |  |
| Earnings from continuing operations before income taxes                   |    | 729     |    | 752     |    | 718     |  |
|   |    |         |    |         |    |         |  |
| Income taxes on continuing operations                                     |    | 214     |    | 262     |    | 257     |  |
| Reversal of deferred taxes from equity investment in Henkel Iberica, S.A. |    | (2)     |    | -       |    | -       |  |
| Earnings from continuing operations                                       |    | 517     |    | 490     |    | 461     |  |
| Discontinued operations:  |    |         |    |         |    |         |  |
| Gain on exchange  |    | 550     |    | _       |    | _       |  |
| Earnings from exchanged businesses  |    | 37      |    | 87      |    | 84      |  |
| Reversal of deferred taxes from exchanged businesses                      |    | 6       |    | _       |    | _       |  |
| Losses from Brazil operations   |    | -       |    | (4)     |    | (26)    |  |
| Income tax expense on discontinued operations                             |    | (14)    |    | (24)    |    | (26)    |  |
| Earnings from discontinued operations                                     |    | 579     |    | 59      |    | 32      |  |
| Net earnings  | \$ | 1,096   | \$ | 549     | \$ | 493     |  |
| Familian and a second a share   |    |         |    |         |    |         |  |
| Earnings per common share   |    |         |    |         |    |         |  |
| Basic Continuing operations   | \$ | 2.92    | \$ | 2.31    | \$ | 2.11    |  |
| Discontinuing operations  | Φ  | 3.28    | φ  | 0.28    | φ  | 0.15    |  |
| Basic net earnings per common share                                       | \$ | 6.20    | \$ | 2.59    | \$ | 2.26    |  |
|   | _  |         |    |         |    |         |  |
| Diluted   |    |         |    |         |    |         |  |
| Continuing operations   | \$ | 2.88    | \$ | 2.28    | \$ | 2.08    |  |
| Discontinued operations   |    | 3.23    |    | 0.28    |    | 0.15    |  |
| Diluted net earnings per common share                                     | \$ | 6.11    | \$ | 2.56    | \$ | 2.23    |  |
| Weighted average common shares outstanding (in thousands)                 |    |         |    |         |    |         |  |
| Basic   |    | 176,586 |    | 211,683 |    | 218,174 |  |
| Diluted   |    | 179,176 |    | 214,371 |    | 220,692 |  |
|   |    | ,       |    | ,       |    | ,       |  |
|   |    |         |    |         |    |         |  |
|   |    |         |    |         |    |         |  |
|   |    |         |    |         |    |         |  |
|   |    |         |    |         |    |         |  |
|   |    |         |    |         |    |         |  |
|   |    |         |    |         |    |         |  |
|   |    |         |    |         |    |         |  |
|   |    |         |    |         |    |         |  |
|   |    |         |    |         |    |         |  |
|   |    |         |    |         |    |         |  |

#### Condensed Consolidated Balance Sheets

| As of June 30 (dollars in millions, except per-share amounts)                                      | 2005     | 2004     |
|--|----------|----------|
|  |          |          |
| Assets   |          |          |
| Current assets   |          |          |
| Cash and cash equivalents  | \$ 293   | \$ 232   |
| Receivables, net   | 411      | 460      |
| Inventories  | 323      | 301      |
| Other current assets   | 63       | 50       |
|  |          |          |
| Total current assets   | 1,090    | 1,043    |
| Property, plant and equipment, net   | 999      | 1,052    |
| Goodwill, net  | 743      | 742      |
| Trademarks and other intangible assets, net  | 599      | 633      |
| Other assets   | 186      | 364      |
|  |          |          |
| Total assets   | \$ 3,617 | \$ 3,834 |
| Liabilities and Stockholders' (Deficit) Equity   |          |          |
| Current liabilities  |          |          |
|  | Φ 050    | Φ 000    |
| Notes and loans payable  | \$ 359   | \$ 289   |
| Current maturities of long-term debt   | 2        | 2        |
| Accounts payable   | 347      | 310      |
| Accrued liabilities  | 614      | 643      |
| Income taxes payable   | 26       | 24       |
| Total current liabilities  | 1,348    | 1,268    |
| Long-term debt   | 2,122    | 475      |
| Other liabilities  | 618      | 377      |
| Deferred income taxes  | 82       | 174      |
|  |          |          |
| Total liabilites   | 4,170    | 2,294    |
| Stockholders' (deficit) equity   |          |          |
| Common stock: \$1.00 par value; 750,000,000 shares authorized; 249,826,934 shares issued;          |          |          |
| and 151,683,314 and 212,988,540 shares outstanding at June 30, 2005 and 2004, respectively         | 250      | 250      |
| Additional paid-in capital   | 328      | 301      |
| Retained earnings  | 3,684    | 2,846    |
| Treasury shares, at cost: 98,143,620 and 36,838,394 shares at June 30, 2005 and 2004, respectively | (4,463)  | (1,570)  |
| Accumulated other comprehensive net losses   | (336)    | (274)    |
| Unearned compensation  | (16)     | (13)     |
|  |          |          |
| Stockholders' (deficit) equity   | (553)    | 1,540    |
| Total liabilities and stockholders' (deficit) equity   | \$ 3,617 | \$ 3,834 |
|  |          |          |
|  |          |          |
|  |          |          |

#### 20 The Clorox Company

#### Condensed Consolidated Statements of Stockholders' (Deficit) Equity

| Translation adjustments   Tax effect on translation   Ta  | Dollars in millions (except per-share amounts)                       | Common<br>Shares (000) | Stock<br>Amount | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Treasury<br>Shares (000) | Shares<br>Amount | Other<br>Comprehensive<br>Net Losses | Unearned<br>Compensation | Total   | To<br>Comprehensi<br>Incor |
|---|--|------------------------|-----------------|----------------------------------|----------------------|--------------------------|------------------|--------------------------------------|--------------------------|---------|----------------------------|
| Comprehense income   A93   A94   A  | Balance at June 30, 2002   | 249 827                | \$250           | \$222                            | \$2 270              | (26.817)                 | \$(1.070)        | \$(296)                              | \$(10)                   | \$1.366 |                            |
| Translation adjustments   | ,  | 240,021                | ΨΣΟΟ            | ΨΖΖΖ                             | ΨΖ,Ζ10               | (20,017)                 | ψ(1,070)         | Ψ(200)                               | φ(10)                    | Ψ1,000  |                            |
| Tax effect on translation adjustments Translation related to impairment churges Change in valuation of derivatives, next of tax of \$(4) Minimum pension liability adjustments, not of tax Total comprehensive income  Dividends paid (\$0.88 per share) Employee stock plans Total country and tax of \$(4) Total country and tax of \$(4) Minimum pension liability adjustments, not of tax Total country and tax of \$(5) Total country and  | 9  |                        |                 |                                  | 493                  |                          |                  | 48                                   |                          |         | \$ 4                       |
| Translation related to impairment charges   13   13   13   13   13   13   13   1  | · ·  |                        |                 |                                  |                      |                          |                  | 40                                   |                          | 40      | ·                          |
| Impairment charges  |  |                        |                 |                                  |                      |                          |                  | (94)                                 |                          | (94)    | (!                         |
| Minimum pension liability adjustments, net of tax   (5)   (5)   (5)   (5)   (5)   (5)   (5)   (5)   (6)   | impairment charges   |                        |                 |                                  |                      |                          |                  | 13                                   |                          | 13      |                            |
| Dividends paid \$6.0 88 per share)  | Minimum pension liability  |                        |                 |                                  |                      |                          |                  |                                      |                          |         |                            |
| Dividends paid (\$0.88 per share)   (193)   (   |  |                        |                 |                                  |                      |                          |                  | (0)                                  |                          | (0)     |                            |
| Employee stock plans Treasury stock purchased  (5) (11,666) (48) (40) (41) (41) (41) (41) (41) (41) (41) (41  | rotal comprehensive moone  |                        |                 |                                  |                      |                          |                  |                                      |                          |         | Ψ 1.                       |
| Treasury stock purchased  |  |                        |                 | 33                               |                      | 2 333                    | 10               |                                      | 1                        | . ,     |                            |
| Comprehensive income  Net earnings Translation adjustments, net of tax of \$1 Change in valuation of derivatives, net of tax of \$2 Minimum pension liability adjustments, net of tax  Total comprehensive income    Capp   |  |                        |                 | 00                               | (5)                  |                          |                  |                                      | '                        |         |                            |
| Net earnings  |  | 249,827                | 250             | 255                              | 2,565                | (36,150)                 | (1,507)          | (339)                                | (9)                      | 1,215   |                            |
| Net of tax of \$1   | Net earnings   |                        |                 |                                  | 549                  |                          |                  |                                      |                          | 549     | \$ 5                       |
| Cerivatives, net of tax of \$2  | net of tax of \$1  |                        |                 |                                  |                      |                          |                  | 3                                    |                          | 3       |                            |
| Adjustments, net of tax  Total comprehensive income  Dividends paid (\$1.08 per share) Employee stock plans Treasury stock purchased  46 (39) 4,275 157 (4) 160 (229) Employee stock plans Treasury stock purchased  46 (39) 4,275 157 (4) 160 (220)  Ealance at June 30, 2004 249,827 250 301 2,846 (36,838) (1,570) (274) (13) 1,540  Comprehensive income  Net earnings Share Exchange with Henkel KGaA Translation adjustments resulting from the Henkel KGaA exchange, net of tax of \$(10) Their translation adjustments, net of tax of \$(2) Change in valuation of derivatives, net of tax of \$(3) Minimum pension liability adjustments, net of tax  Total comprehensive income  Dividends paid (\$1.10 per share) Dividends paid (\$1.10 per share)  Dividends paid (\$0.28 per share)  Employee stock plans  27 (15) 2,831 110 (3) 119 Treasury stock purchased   |  |                        |                 |                                  |                      |                          |                  | (4)                                  |                          | (4)     |                            |
| Dividends paid (\$1.08 per share)   (229)   |  |                        |                 |                                  |                      |                          |                  | 66                                   |                          | 66      |                            |
| Employee stock plans Treasury stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  80 (4,963) (220) (220)  Employee stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  (40) 160 Treasury stock purchased  (41) 160 Treasury stock purchased  (42) Employee stock plans  (44) 160 Treasury stock purchased  (45) (220)  (46) (220)  (47) (13) 1,540 Treasury stock purchased  (51,387) (2,843)  (51,570) (274) (13) 1,540 Treasury stock purchased  (61,387) (2,843)  (61,387) (2,843)  (61,387) (2,843)  (70) 1,096 Treasury stock purchased  (61,387) (2,843)  (70) 1,096 Treasury stock purchased  (61,387) (2,843)  (70) 1,096 Treasury stock purchased  (61,387) (2,843)  (70) (2,843)  | Total comprehensive income   |                        |                 |                                  |                      |                          |                  |                                      |                          |         | \$ 6                       |
| Employee stock plans Treasury stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  46 (39) 4,275 157 (4) 160 Treasury stock purchased  46 (39) 4,275 157 (4) 157 (220) Treasury stock purchased  46 (39) 4,275 157 (4) 157 (220) Treasury stock purchased  46 (39) 4,275 157 (4) 157 (220) Treasury stock purchased  47 (13) 1,540 Treasury stock purchased  48 (36,838) (1,570) (274) (13) 1,540 Treasury stock purchased  48 (36,838) (1,570) (274) (13) 1,540 Treasury stock purchased  49 (201) (201) (201) Treasury stock purchased  | Dividends paid (\$1.08 per share)                                    |                        |                 |                                  | (229)                |                          |                  |                                      |                          | (229)   |                            |
| Balance at June 30, 2004 249,827 250 301 2,846 (36,838) (1,570) (274) (13) 1,540  Comprehensive income  Net earnings  Share Exchange with Henkel KGaA  Translation adjustments resulting from the Henkel KGaA exchange, net of tax of \$(10)  Other translation adjustments, net of tax of \$(2)  Change in valuation of derivatives, net of tax of \$(3)  Minimum pension liability adjustments, net of tax  Total comprehensive income  Dividends paid (\$1.10 per share)  Dividends accrued (\$0.28 per share)  Employee stock plans  Treasury stock purchased  1,096  \$                         | Employee stock plans   |                        |                 | 46                               |                      |                          |                  |                                      | (4)                      | 160     |                            |
| Comprehensive income   Net earnings   1,096   \$1,096 | Treasury stock purchased   |                        |                 |                                  |                      | (4,963)                  | ( 220)           |                                      |                          | (220)   |                            |
| Net earnings Share Exchange with Henkel KGaA Translation adjustments resulting from the Henkel KGaA exchange, net of tax of \$(10) Other translation adjustments, net of tax of \$(2) Change in valuation of derivatives, net of tax of \$(3) Minimum pension liability adjustments, net of tax  Total comprehensive income  Dividends paid (\$1.10 per share) Dividends accrued (\$0.28 per share) Employee stock plans Teasury stock purchased  1,096 (61,387) (2,843) (2,843)  (2,843)  (118)  (2,843)  (2,843)  (2,843)  (118)  (11 21  21  21  21  21  21  21  21  21  2   |  | 249,827                | 250             | 301                              | 2,846                | (36,838)                 | (1,570)          | (274)                                | (13)                     | 1,540   |                            |
| Share Exchange with Henkel KGaA  Translation adjustments resulting from the Henkel KGaA exchange, net of tax of \$(10)  Other translation adjustments, net of tax of \$(2)  Change in valuation of derivatives, net of tax of \$(3)  Minimum pension liability adjustments, net of tax  Total comprehensive income  Dividends paid (\$1.10 per share)  Dividends accrued (\$0.28 per share)  Employee stock plans  27 (15) 2,831 110 (3) 119  Treasury stock purchased  (2,843)  (3,84)  (4   | •  |                        |                 |                                  | 1.096                |                          |                  |                                      |                          | 1.096   | \$1,0                      |
| net of tax of \$(10)       21       21         Other translation adjustments, net of tax of \$(2)       29       29         Change in valuation of derivatives, net of tax of \$(3)       6       6         Minimum pension liability adjustments, net of tax       (118)       (118)       (118)         Total comprehensive income       \$1,0         Dividends paid (\$1.10 per share)       (201)       (201)         Dividends accrued (\$0.28 per share)       (42)       (42)         Employee stock plans       27       (15)       2,831       110       (3)       119         Treasury stock purchased       (2,750)       (160)       (160)   | Share Exchange with Henkel KGaA<br>Translation adjustments resulting |                        |                 |                                  | 1,200                | (61,387)                 | (2,843)          |                                      |                          |         | 7.,-                       |
| net of tax of \$(2)       29       29         Change in valuation of derivatives, net of tax of \$(3)       6       6         Minimum pension liability adjustments, net of tax       (118)       (118)       (118)         Total comprehensive income       \$1,0       \$1,0         Dividends paid (\$1.10 per share)       (201)       (201)       (201)         Dividends accrued (\$0.28 per share)       (42)       (42)       (42)         Employee stock plans       27       (15)       2,831       110       (3)       119         Treasury stock purchased       (2,750)       (160)       (160)  | net of tax of \$(10)   |                        |                 |                                  |                      |                          |                  | 21                                   |                          | 21      |                            |
| net of tax of \$(3)       6       6         Minimum pension liability adjustments, net of tax       (118)       (118)         Total comprehensive income       \$1,0         Dividends paid (\$1.10 per share)       (201)       (201)         Dividends accrued (\$0.28 per share)       (42)       (42)         Employee stock plans       27       (15)       2,831       110       (3)       119         Treasury stock purchased       (2,750)       (160)       (160)   | net of tax of \$(2)  |                        |                 |                                  |                      |                          |                  | 29                                   |                          | 29      |                            |
| adjustments, net of tax  Total comprehensive income  \$1,0  Dividends paid (\$1.10 per share)  Dividends accrued (\$0.28 per share)  Employee stock plans  27 (15)  Treasury stock purchased  (118)  (118)  (201)  (201)  (201)  (42)  (42)  (42)  (42)  (42)  (42)  (43)  (44)  (45)  (47)  (48)  (49)  (49)  (40)  (40)  (40)  (41)  (41)  (42)  (42)  (42)  (42)  (43)  (44)  (44)  (45)  (46)  (47)  (48)  (49)  (49)  (40)  (40)  (40)  (41)  (41)  (41)  (41)  (42)  (42)  (42)  (42)  (42)  (43)  (44)  (44)  (45)  (46)  (47)  (48)  (49)  (49)  (40)   | net of tax of \$(3)  |                        |                 |                                  |                      |                          |                  | 6                                    |                          | 6       |                            |
| Dividends paid (\$1.10 per share) (201) (201)  Dividends accrued (\$0.28 per share) (42) (42)  Employee stock plans 27 (15) 2,831 110 (3) 119  Treasury stock purchased (2,750) (160)   |  |                        |                 |                                  |                      |                          |                  | (118)                                |                          | (118)   | (1                         |
| Dividends accrued (\$0.28 per share)       (42)       (42)         Employee stock plans       27 (15)       2,831 110 (3) 119         Treasury stock purchased       (2,750) (160)       (160)  | Total comprehensive income   |                        |                 |                                  |                      |                          |                  |                                      |                          |         | \$1,0                      |
| Employee stock plans       27       (15)       2,831       110       (3)       119         Treasury stock purchased       (2,750)       (160)       (160)   |  |                        |                 |                                  |                      |                          |                  |                                      |                          |         |                            |
| Treasury stock purchased (2,750) (160) (160)  |  |                        |                 | 07                               |                      | 0 001                    | 110              |                                      | (2)                      |         |                            |
| Balance at June 30, 2005 249,827 \$250 \$328 \$3,684 (98,144) \$(4,463) \$(336) \$(16) \$(553)  |  |                        |                 | 21                               | (13)                 |                          |                  |                                      | (0)                      |         |                            |
|   | Balance at June 30, 2005   | 249,827                | \$250           | \$328                            | \$ 3,684             | (98,144)                 | \$(4,463)        | \$(336)                              | \$(16)                   | \$(553) |                            |
|   |  |                        |                 |                                  |                      |                          |                  |                                      |                          |         |                            |

#### Condensed Consolidated Statements of Cash Flows

| Years ended June 30 (dollars in millions)  | 2005           | 2004           | 2003           |
|--|----------------|----------------|----------------|
| Operations:  |                |                |                |
| Earnings from continuing operations  | \$ 517         | \$ 490         | \$ 461         |
| Adjustments to reconcile earnings from continuing operations to net cash provided by continuing operations:                |                |                |                |
| Depreciation and amortization  | 190            | 195            | 189            |
| Deferred income taxes  | (45)           | 26             | 98             |
| Restructuring and asset impairment activities  | 38             | 11             | 30             |
| Gain on exchange of Henkel Iberica, S.A.  Net loss disposition of assets   | (20)           | -<br>5         | (4)            |
| Other  | 34             | 29             | 36             |
| Changes in:  | 00             |                | 40             |
| Receivables, net Inventories   | 33<br>(17)     | 8<br>(37)      | 19<br>(10)     |
| Other current assets   | 5              | -              | (1)            |
| Accounts payable and accrued liabilities   | 59             | 72             | (44)           |
| Income taxes payable   | 22             | 86             | 41             |
| Settlement of income tax contingency Pension contributions to qualified plans  | (94)           | -<br>(41)      | (55)           |
| Net cash provided by continuing operations   | 728            | 844            | 760            |
| Net cash provided by discontinued operations   | 37             | 55             | 43             |
| Net cash provided by operations  | 765            | 899            | 803            |
| Investing Activities:  | /151\          | (170)          | (202)          |
| Capital expenditures Businesses acquired   | (151)          | (170)<br>(13)  | (203)          |
| Proceeds from the sale of businesses   | -              | -              | 15             |
| Low-income housing contributions Other   | (9)<br>6       | (17)<br>(34)   | (15)<br>2      |
| Net cash used for investing by continuing operations   | (154)          | (234)          | (201)          |
| Net cash (used for) provided by investing by discontinued operations   |                | (2)            | 8              |
| Net cash used for investing activities   | (154)          | (236)          | (193)          |
| Financing Activities:  | 00             | (75)           | 00             |
| Notes and loans payable, net<br>Long-term debt borrowings  | 68<br>1,635    | (75)<br>8      | 30<br>8        |
| Long-term debt repayments  | -              | (215)          | (27)           |
| Proceeds from option exercise pursuant to Venture Agreement  | 133            | -              | -              |
| Treasury stock acquired from related party, Henkel KGaA  | (2,119)        | (65)           | - (496)        |
| Treasury stock purchased from non affiliates  Cash dividends paid  | (160)<br>(201) | (155)<br>(229) | (486)<br>(193) |
| Issuance of common stock for employee stock plans  | 93             | 111            | 41             |
| Other  | (1)            | 24             | - (007)        |
| Net cash used for financing by continuing operations  Net cash (used for) provided by financing by discontinued operations | (552)          | (596)<br>(9)   | (627)<br>10    |
| Net cash used for financing activities   | (552)          | (605)          | (617)          |
| Effect of exchange rate changes on cash and cash equivalents   | 2              | 2              | 2              |
| Net increase (decrease) in cash and cash equivalents   | 61             | 60             | (5)            |
| Cash and cash equivalents:   |                |                |                |
| Beginning of year End of year  | 232<br>\$ 293  | 172<br>\$ 232  | 177<br>\$ 172  |
|  | φ 290          | φ 202          | Ψ 172          |
| Supplemental cash flow information:  Cash paid for:  |                |                |                |
| Interest, net of amounts capitalized   | \$ 81          | \$ 31          | \$ 30          |
| Income taxes, net of refunds   | 335            | 81             | 126            |
| Non-cash investing and financing activities:  Venture Agreement  |                |                |                |
| Equipment and technologies obtained  | \$ -           | \$ -           | \$ 125         |
| Terminal obligation recorded   | -              | -              | 125            |
| Share Exchange Agreement As part of the Share Exchange Agreement, the company obtained                                     |                |                |                |
| 61,386,509 shares of its common stock in exchange for businesses   |                |                |                |
| valued at \$745 and cash.  |                |                |                |
| Dividends declared but not paid  | \$ 42          | \$ -           | \$ -           |
|  |                |                |                |
|  |                |                |                |

#### **Board and Management Information**

(as of Aug. 31, 2005)

#### **Board of Directors**

Gerald E. Johnston (3)

Chairman and Chief Executive Officer
The Clorox Company

Robert W. Matschullat (1, 3, 5)

Presiding Director

Former Vice Chairman and

Chief Financial Officer

The Seagram Company Ltd.

Daniel Boggan, Jr. (4, 5)

Retired Senior Vice President

National Collegiate Athletic Association

Tully M. Friedman (2, 3, 4)

Chairman and Chief Executive Officer Friedman Fleischer & Lowe, LLC

William R. Johnson (2)

Chairman, President and Chief

Executive Officer

H. J. Heinz Company

Gary G. Michael (1, 3, 5)

Retired Chairman of the Board and Chief Executive Officer

Albertson's, Inc.

Jan L. Murley (4, 5)

Chief Executive Officer

The Boyds Collection, Ltd.

Larv R. Scott (1, 2)

Retired Executive Vice President

Arkansas Best Corporation

Michael E. Shannon (1, 2, 3)

President

MEShannon & Associates, Inc.

Carolyn M. Ticknor (4)

Retired President – Imaging

and Printing Business

Hewlett-Packard Company

#### **Board Committees**

- 1 Audit (Gary G. Michael, Chair)
- 2 Management Development & Compensation (William R. Johnson, Chair)
- 3 Executive (Gerald E. Johnston, Chair)
- 4 Finance (Tully M. Friedman, Chair)
- 5 Nominating & Governance (Robert W. Matschullat, Chair)

#### Clorox Executive Committee

Gerald E. Johnston\*

Chairman and Chief Executive Officer

Lawrence S. Peiros\*

Group Vice President - Household

Beth Springer\*

Group Vice President - Specialty

Frank A. Tataseo\*

Group Vice President - Functional Operations

Daniel J. Heinrich\*

Senior Vice President - Chief Financial Officer

Jaqueline P. Kane\*

Senior Vice President – Human Resources

Laura Stein\*

Senior Vice President - General Counsel

Warwick Every-Burns\*

Vice President - International

#### Clorox Leadership Committee

All positions on Clorox Executive Committee, plus:

Tim Bailev

Vice President - Product Supply

Tom Britanik

Vice President - General Manager,

U.S. Auto Care

Wayne Delker
Vice President – Research & Development

Benno Dorer Vice President – General Manager,

Glad Products

Robin Evitts
Vice President – Chief Information Officer

. - .

Greg Frank
Vice President – General Manager,

Brita & Canada

Derek Gordon

Vice President - Marketing

Tom Johnson\*

Vice President - Controller and Chief

Accounting Officer

Grant LaMontagne

Vice President - Sales

Steve Robb

Vice President - Financial Planning

& Analysis

George Roeth

Vice President - General Manager, Litter,

Food & Charcoal

Glenn Savage

Vice President – General Manager,

Laundry & Home Care

Keith Tandowsky

Vice President - Internal Audit

#### Clorox Management Committee

All positions on Clorox Leadership Committee, plus:

Tarang Amin

Vice President – Marketing, Laundry & Home Care

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Steve Austenfeld

Vice President - Investor Relations

Jon Balousek

Vice President - Marketing, Litter,

Food & Charcoal

John Barnaba

Vice President - Applied Technology

Rich Baruch

Vice President - Domain Leader, Laundry & Home Care, Kitchen/Around the House

Pat Bengtsson

Vice President – Associate General

Counsel, Patent

Lyné Brown

Vice President - Sales, Laundry

& Home Care

Joy Chen

Vice President - Customer Capability

Development

Mike Connolly

Vice President – International Trade

Chip Conradi

Vice President – Tax and Treasurer

Mary Jo Cook

Vice President – Marketing, Laundry & Home

Vice President - General Manager, Australia

Care New Businesses

Andrew Cummings

\* Corporate officer

Dan Dahlgren

Vice President - Business & Growth Planning

Carole Davidson

Vice President – Business Solutions Management

-

Bill Dixey Vice President – Human Resources

Client Services

Nick Feimer

Vice President - Marketing Services

Steve Fisher

Vice President - Finance & Accounting,

Product Supply

Pam Fletcher

Vice President - Associate General

Counsel and Secretary

Scott Forrest

Vice President - Sales, Glad, Brita

& U.S. Auto Care

James Foster

Vice President - Product Supply,

Specialty Group

Denise Garner

Vice President - Research & Development,

Litter, Food & Charcoal and Auto Care

Tony Gerst

Vice President - Business Planning

Chris Giles

Vice President – Finance & Accounting and Area General Manager, Asia-Pacific

Mary Greenawald

Vice President - Compensation & Benefits

Anne Hickey

Vice President - Marketing Communications

John Hommeyer

Vice President - General Manager,

Laundry Category

Ed Huber

Vice President - Sales, Wal-Mart Inc.

Kevin Jacobsen

Vice President - Finance & Accounting,

Specialty Group

Jake Karmendy

Vice President - IT Strategy & Operations

John Kresich

Vice President - Assistant Controller

Bill Lynch

Vice President - Product Supply,

Household Group

Douglas MacFarlane

Vice President - General Manager, Canada

Rick Magoun

Vice President - Logistics

Doug Milliken

Vice President - Brand Development

Francisco Pérez

Vice President - General Manager, Latin

America, South

Edgar Pew

Associate General Counsel, Regulatory

Larry Popelka

Vice President - New Business Ventures

Cindy Ransom

Vice President - Corporate Procurement &

Contract Manufacturing

Theo Razzouk

Vice President – Finance & Accounting,

Household Group

Rick Rexing

Vice President - Sales, National Accounts

Mike Rytokoski

Vice President - General Manager,

Latin America, North

Charlie Schneider

Vice President - Business Development

Suzanne Sengelmann

Vice President - Marketing, Laundry & Home

Care New Businesses

Steve Silberblatt

Vice President - New Business Development

Dan Simpson

Vice President – Corporate Planning

& Strategy

Todd Slingsby

Vice President - Human Resources

Development/Organization Effectiveness

Craig Stevenson

Vice President - Sales, Professional Products

Suzanne Thompson

Vice President - Research & Development,

Laundry & Home Care

Nick Vlahos

Vice President - Sales, Litter, Food & Charcoal

Jim Wolfe

Vice President - Domain Leader, Laundry &

Home Care, Bathroom



Clorox Executive Committee: (Front from left) Jerry Johnston, Chairman and CEO; Warwick Every-Burns, Vice President – International; Laura Stein, Senior Vice President – General Counsel; Dan Heinrich, Senior Vice President – Chief Financial Officer. (Back from left) Larry Peiros, Group Vice President – Household; Jackie Kane, Senior Vice President – Human Resources; Frank Tataseo, Group Vice President – Functional Operations; Beth Springer, Group Vice President – Specialty.

#### The Clorox Company



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