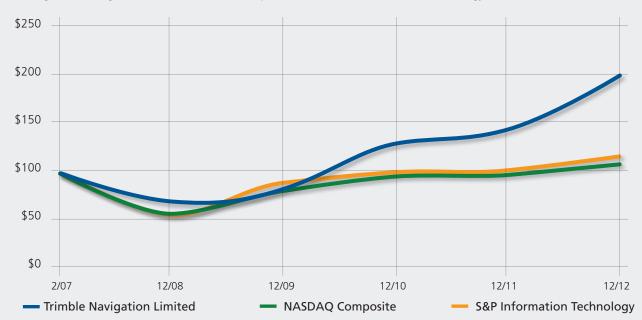


**Cash Flow from Operations** 

### **COMPARISON OF 5-YEAR CUMULATIVE TOTAL RETURN\***

Among Trimble Navigation Limited, the NASDAQ composite index and the S&P information technology sector index

**EBITDA** 



The above graph compares the cumulative 5-year total return provided shareholders on Trimble Navigation Limited's common stock relative to the cumulative total returns of the NASDAQ Composite index and the S&P Information Technology index. An investment of \$100 (with reinvestment of all dividends) is assumed to have been made in our common stock and in each of the indices on 12/31/2007 and its relative performance is tracked through 12/28/2012. The Company has never paid dividends on its common stock and has no present plans to do so.

<sup>\*</sup> The Company adopted a 52-53 week fiscal year effective upon the end of fiscal year 1997 and the actual date of the Company's 2012 fiscal year end was December 28, 2012. Any variations due to any differences between the actual date of a particular fiscal year end and the calendar year end for such year are not expected to be material.

# **MANAGEMENT INFORMATION**

### **EXECUTIVE MANAGEMENT**

#### Steven W. Berglund

President and Chief Executive Officer

#### Rajat Bahri

Vice President, Chief Financial Officer

## Bryn A. Fosburgh

Vice President

### Christopher W. Gibson

Vice President

### Mark A. Harrington

Vice President

### James M. Veneziano

Vice President

#### Erik J. Arvesen

Vice President, Survey Division

#### Douglas R. Brent

Vice President, Technology Innovation

#### Roz D. Buick, Ph.D.

Vice President,

Heavy Civil Construction Division

## Ann M. Ciganer

Vice President, Strategic Policy

### Joseph F. Denniston, Jr.

Vice President, Agriculture Division

### **Prakash Iyer**

Vice President,

Software Architecture and Strategy

## John E. Huey

Treasurer

#### James A. Kirkland

Vice President and General Counsel

### Jürgen D. Kliem

Vice President, Strategy and Business Development

#### Leah K. Lambertson

Vice President, Operations

#### Peter O. Large

Vice President, Channel Development

## Julie A. Shepard

Vice President, Finance

### Christopher J. Shephard

Vice President, Construction Solutions Group

#### **Mary Kay Strangis**

Vice President, Human Resources

### **BOARD OF DIRECTORS**

### Ulf J. Johansson, Ph.D

Chairman
Business Consultant
Director, Telefon AB LM Ericsson
Chairman. Novo Nordisk Group

## Nickolas W. Vande Steeg

Vice Chairman Trustee, Azusa Pacific University Chairman, APOU Founder, Kollaborate.org Director, Wabtec Corporation

## Steven W. Berglund

President and Chief Executive Officer

#### John B. Goodrich

Secretary Business Consultant

### **William Hart**

Venture Capital Investor Business Consultant

### **Merit E. Janow**

Professor, International Economic Law and International Affairs, Columbia University

#### Ronald S. Nersesian

President and Chief Operating Officer, Agilent Technologies

#### Bradford W. Parkinson, Ph.D.

Executive Consultant
Professor (Emeritus), Stanford University

### Mark S. Peek

Chief Financial Officer, Workday

## **SPECIAL NOTE ON FORWARD-LOOKING STATEMENTS**

This Annual Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which are subject to the "safe harbor" created by those sections. The forward-looking statements regarding future events and the future results of Trimble Navigation Limited ("Trimble" or "the Company" or "we" or "our" or "us") are based on current expectations, estimates, forecasts, and projections about the industries in which Trimble operates and the beliefs and assumptions of the management of Trimble. Examples of such forward-looking statements may include, but are not limited to, our expectation that our ROIC will recover as we realize the benefits of the acquisitions and as our capital base re-aligns to the revenue base as our acquisition activity returns to historical patterns; and our belief that acquisitions are intended to augment our strategy and do not play a central role in our growth expectations – which are founded on organic growth. Discussions containing forward-looking statements may also be found under "Management's Discussion and Analysis of Financial Condition and Results of Operations" of our Annual Report on Form 10-K. In some cases, forward-looking statements can be identified by terminology such as "may," "will," "should," "could," "predicts," "potential," "continue," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," and similar expressions. These forward-looking statements involve certain risks and uncertainties that could cause actual results, levels of activity, performance, achievements, and events to differ materially from those implied by such forward-looking statements, but are not limited to those discussed in this Report under the section entitled "Risk Factors" and elsewhere, and in other reports Trimble files with the Securities and Exchange Commission ("SEC"), specifically the most recent reports on Form 8-K and Form 10-Q, each as it may be amended from time to time. For example, acquisitions are inherently opportunistic, and we may choose to pursue a significant acquisition which may impact our growth expectations as well as our ROIC. These forward-looking statements are made as of the date of this Annual Report. We reserve the right to update these statements for any reason, including the occurrence of material events. The risks and uncertainties under the caption "Risks and Uncertainties" contained herein, among other things, should be considered in evaluating our prospects and future financial performance. We have attempted to identify forwardlooking statements in this report by placing an asterisk (\*) before paragraphs containing such material.

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**The Netherlands** 

**New Zealand** 

Norway

Russia

**Singapore** 

**South Africa** 

**Spain** 

Sweden

**Switzerland** 

Thailand

**United Arab Emirates** 

**United Kingdom** 

USA

## **CORPORATE HEADQUARTERS**

Trimble Navigation Limited 935 Stewart Drive Sunnyvale, California 94085 (408) 481-8000 www.trimble.com

# **SHAREHOLDER INFORMATION**

## **Independent Auditor**

Ernst & Young LLP
San Jose, California

## **Transfer Agent & Registrar**

American Stock Transfer & Trust Company
6201 15th Ave.
Brooklyn, New York 11219
(800) 937-5449
www.amstock.com
info@amstock.com

## **Investor Relations Contact**

(408) 481-7838 investor relations@trimble.com

### **ADDITIONAL INFORMATION**

The Company's annual report on Form 10-K, as filed with the Securities Exchange Commission, accompanies this annual report to shareholders and is also available on the Investor Relations section of the Company's website at: www. trimble.com

### **Trimble Investor Information**

Traded: The NASDAQ Stock
Exchange

Symbol: TRMB