

# PARKE BANCORP, INC.

2011 ANNUAL REPORT TO SHAREHOLDERS

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Parke Bancorp, Inc. (the "Company") may from time to time make written or oral "forward-looking statements" including statements contained in this Annual Report and in other communications by the Company which are made in good faith pursuant to the "Safe Harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve risks and uncertainties, such as statements of the Company's plans, objectives, estimates and intentions that are subject to change based on various important factors (some of which are beyond the Company's control). The following factors, among others, could cause the Company's financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements; the strength of the United States economy in general and the strength of the local economies in which the Company's bank subsidiary, Parke Bank, conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; inflation, interest rate, market and monetary fluctuations; increased competition from both banks and non-banks; legal and regulatory developments; the impact of our participation in the Treasury's capital purchase plan; technological changes; mergers and acquisitions; changes in consumer spending and saving habits; and the success of Parke Bank at managing these risks.



#### To Our Shareholders:

We are very pleased to report that Parke Bancorp, Inc., for the 11th consecutive year has generated strong earnings. We continue to maintain strong capital ratios that are evidence of management's resolve to operate the bank in a safe, sound and efficient manner. Earnings in 2011 were consistent with our record profits reported in 2010. Net income available to common shareholders in 2011 was \$6.3 million or \$1.26 per diluted common share, compared to \$6.4 million, or \$1.27 per share in 2010. Total assets increased 4.5% to \$790.7 million, an increase of \$33.9 million from December 31, 2010. The primary source of our increase in assets was our strong deposit growth in 2011. Total deposits grew 5.0% to \$634.9 million in 2011, a \$30.1 million increase from December 31, 2010. This growth was spread over many of our deposit products with substantial growth in interest free checking. We recently re-opened our fire damaged Kennedy branch, which will help support continued deposit growth. Our loan portfolio remained relatively flat at \$625.1 million as of December 31, 2011, compared to \$626.7 million as of December 31, 2010. Many small businesses continue to pay down debt, deleveraging in a very uncertain business climate. Low consumer confidence and broad uncertainty within the business community continue to be major deterrents to an economic recovery. The strength of our earnings in 2011 supported our increase in total equity of \$6.5 million to \$77.3 million as of December 31, 2011, an increase of 9.2% from December 31, 2010. Our focus on generating a strong return to our shareholders was evident with a 10.5% return on equity in 2011.

The real estate market collapse continues to have a negative effect on our loan portfolio. Nonperforming loans increased to \$44.5 million at December 31, 2011, an increase of \$17.0 million. In 2011, we experienced some migration of delinquent loans to nonperforming status, however, loans past due 30 to 89 days decreased from \$15.8 million as of December 31, 2010 to \$6.5 million as of December 31, 2011. We continue to take a very conservative approach to managing the risk in our loan portfolio. In 2011 our allowance for loan losses increased to \$19.3 million or 3.1% of our total loans, compared to 2.4% of our total loans as of December 31, 2010. Although we are experiencing a level of success in disposing of our real estate owned (OREO), as of December 31, 2011, OREO increased \$2.7 million from December 31, 2010 to \$19.4 million. We continue to develop pro-active strategies to dispose of our troubled real estate loans. There are strategies in place to liquidate the collateral supporting these loans. The legal process for gaining control of these troubled assets has worsened in 2011, with foreclosures in New Jersey now taking more than 900 days. Our credit challenges are a top priority. We were fortunate in 2011 in bringing back Robert P. Gehring as our Chief Credit Officer. Bob was our first Senior Loan Officer when we opened Parke Bank 12 years ago. Bob and his wife moved to Florida and recently returned to the area. Bob has extensive experience and expertise in credit analysis and government regulations. Bob has developed a Credit Risk Management Department at Parke Bank, which will be critical to our continued growth and profitability.

The economy, both nationally and regionally, is showing some signs of recovery. The recovery, especially in the real estate industry, is very slow and volatile. A strong headwind facing the recovery is the high

unemployment rate. We have seen an increase in job creation, but far less than what is needed for a full fledged recovery. A recovery in the housing market is dependent on strong employment growth. There has been an increase in national home builder optimism, although some critics state there is just less pessimism. At Parke Bank we have seen increased optimism within our home builders' customer base. We are also experiencing increased activity with interested buyers of our OREO portfolio, which is another good sign for the economy.

2012 will continue to be very challenging for the nation's economy, the banking industry and Parke Bank. 2012 is a Presidential election year, with the White House and the GOP candidates all talking about an economic recovery and what is needed. Unfortunately, very little will be accomplished in addressing these challenges until the election is over. We also don't expect any relief from the increased regulatory burden on the country's businesses and banks during an election year. However, we believe that the economy will continue to recover, although very slowly.

A major factor in Parke Bancorp's continued strong earnings is the success of our SBA joint venture, 44 Business Capital. We were #1 in the Delaware Valley region in SBA loan generation, a remarkable accomplishment in only 2 ½ years. The management and staff of 44 Business Capital continues to do a tremendous job in generating quality SBA loans. We are focused on expanding our market share for SBA loans in the Delaware Valley while maintaining the highest credit standards.

We are cautiously optimistic about 2012. Hopefully, many of the uncertainties with our political leaders will be eliminated and a strong plan of budget reduction, decreased regulatory burden and a clear direction for a strong economic recovery will be established. We will continue to work very hard to maintain our leadership in our peer group for cost efficiency, which was 34.18% in 2011 and a strong net interest margin, which was 4.46% in 2011. We will continue to focus on improving the asset quality in our loan portfolio. Combined, these factors should support the continued strength of our Company's profitability and enhance shareholder value.

C.R. "Chuck" Pennoni

Chairman

Vito S. Pantilione

President and Chief Executive Officer

#### Selected Financial Data

At or for the Year Ended December, 31 2011 2010 2009 2008 2007 Balance Sheet Data: (in thousands) \$ \$ \$ 790,738 756,853 \$ 654,198 \$ 601,952 460,795 Assets \$ \$ \$ Loans, Net 605,794 \$ 611,950 590,997 \$ 539,883 402,683 \$ Securities Available for Sale 22,517 \$ \$ 29,420 \$ 31,930 \$ 29,782 27,730 \$ \$ \$ \$ Securities Held to Maturity \$ \$ 2,032 1,999 2,509 2,482 2.456 Cash and Cash Equivalents \$ 57,628 \$ 4,154 \$ 7,270 \$ 9,178 110,228 \$ \$ \$ \$ OREO \$ 19,410 16,701 859 \$ \$ \$ \$ 379,480 Deposits 634,855 604,722 520,313 \$ 495,327 \$ \$ \$ \$ \$ **Borrowings** 74,010 75,616 67,831 61,943 40,322 \$ \$ \$ \$ \$ Equity 77,273 70,732 61,973 40,301 36,417 Operational Data: (in thousands) Interest Income \$ 41,309 \$ 41,684 \$ 40,395 36,909 33,186 Interest Expense 9,231 11,350 15,734 19,291 17,595 Net Interest Income 32,078 30,334 24,661 17,618 15,591 **Provision for Loan Losses** 10,450 9,001 5,300 2,063 1,161 Net Interest Income after Provision for Loan Losses 21,628 21.333 19,361 15,555 14.430 Noninterest Income (Loss) 4,725 2,709 (540)(1,251)1,491 8,757 Noninterest Expense 12,625 11,650 7,209 6,325 Income Before Income Tax Expense 13,728 12,392 10,064 7,095 9,596 3,964 2,848 Income Tax Expense 5,524 4,895 3,744 Net income attributable to Company and noncontrolling (minority) interest 8,204 7,497 6,100 4,247 5,852 Net income attributable to (932)noncontrolling (minority) interest (157)Preferred Stock Dividend and Discount Accretion 988 899 1,000 Net Income Available to Common Shareholders 6,272 \$ 6,352 \$ 5,201 \$ 4,247 \$ 5,852 Per Share Data: 1 \$ \$ Basic Earnings per Common Share \$ 1.28 1.31 \$ 1.06 \$ 0.94 1.33 Diluted Earnings per Common Share \$ 1.26 \$ 1.27 \$ 1.06 \$ 0.86 \$ 1.17 Book Value per Common Share 12.48 \$ 11.14 \$ 9.44 \$ 8.38 \$ 8.25 **Performance Ratios: Return on Average Assets** 0.97% 1.05% 0.94% 0.79% 1.41% Return on Average Common Equity 10.51% 12.19% 11.82% 11.03% 17.17% 4.46% 4.44% 3.97% 3.36% 3.88% Net Interest Margin **Efficiency Ratio** 34.18% 33.26% 33.88% 36.80% 38.70% **Capital Ratios:** 9.77% 9.35% 9.47% 6.70% **Equity to Assets** 7.91% **Dividend Payout Ratio** 0.00% 0.00% 0.00% 0.00% 0.00% Tier 1 Risk-based Capital<sup>2</sup> 9.89% 11.10% 14.2% 12.93% 13.02% Total Risk-based Capital<sup>2</sup> 15.4% 14.19% 14.27% 11.14% 12.40% **Asset Quality Ratios:** Nonperforming Loans/Total Loans 7.11% 4.38% 4.22% 1.50% 0.20% Allowance for Loan Losses/Total Loans 3.09% 2.36% 2.06% 1.42% 1.40% Allowance for Loan Losses/Nonperforming Loans 43.46% 53.89% 48.74% 94.61% 709.10%

<sup>&</sup>lt;sup>1</sup>Per share computations give retroactive effect to a stock dividend declared in 2011 through 2007

<sup>&</sup>lt;sup>2</sup> Capital ratios for Parke Bank

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Forward Looking Statements**

Parke Bancorp, Inc. (the "Company") may from time to time make written or oral "forward-looking statements", including statements contained in the Company's filings with the Securities and Exchange Commission (including the Proxy Statement and the Annual Report on Form 10-K, including the exhibits), in its reports to stockholders and in other communications by the Company, which are made in good faith by the Company.

These forward-looking statements involve risks and uncertainties, such as statements of the Company's plans, objectives, expectations, estimates and intentions, which are subject to change based on various important factors (some of which are beyond the Company's control). The following factors, among others, could cause the Company's financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which Parke Bank (the "Bank") conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System, inflation, interest rates, market and monetary fluctuations; the timely development of and acceptance of new products and services of the Bank and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services; the impact of changes in financial services' laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes; changes in consumer spending and saving habits; and the success of the Bank at managing the risks resulting from these factors. The Company cautions that the listed factors are not exclusive.

#### Overview

The Company's results of operations are dependent primarily on the Bank's net interest income, which is the difference between the interest income earned on its interest-earning assets, such as loans and securities, and the interest expense paid on its interest-bearing liabilities, such as deposits and borrowings. The Bank also generates noninterest income such as service charges, Bank Owned Life Insurance (BOLI) income, gains on sales of SBA loans and other fees. The Company's noninterest expenses primarily consist of employee compensation and benefits, occupancy expenses, marketing expenses, professional services, FDIC insurance assessments, data processing costs and other operating expenses. The Company is also subject to losses from its loan portfolio if borrowers fail to meet their obligations. The Company's results of operations are also significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government policies and actions of regulatory agencies.

#### Results of Operation.

The Company recorded net income available to common shareholders of \$6.3 million or \$1.26 per diluted share and \$6.4 million, or \$1.27 per diluted share for 2011 and 2010, respectively. Pre-tax earnings amounted to \$13.7 million for 2011 and \$12.4 million for 2010.

Total assets of \$790.7 million at December 31, 2011 represented an increase of \$33.9 million, or 4.5% from December 31, 2010. Total loans amounted to \$625.1 million at year end 2011 for a decrease of \$1.6 million, or 0.3% from December 31, 2010. Deposits grew by \$30.1 million, an increase of 5.0%. Total capital at December 31, 2011 amounted to \$77.3 million and increased \$6.5 million, or 9.2%, during the past year.

The principal objective of this financial review is to provide a discussion and an overview of our consolidated financial condition and results of operations. This discussion should be read in conjunction with the accompanying financial statements and related notes thereto.

Comparative Average Balances, Yields and Rates. The following table sets forth average balance sheets, average yields and costs, and certain other information for the periods indicated. Interest rate spread is the difference between the average yield earned on interest-earning assets and the average rate paid on interest-bearing liabilities. Net interest margin is net interest income divided by average earning assets. All average balances are daily average balances. Nonaccrual loans were included in the computation of average balances, and have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of deferred fees, discounts and premiums that are amortized or accreted to interest income or expense.

For the	Years	Ended	December	31,

			20	)11			2010				
		Interest					Interest				
		Average		ncome/	Yield/	Average		Income/		Yield/	
		Balance	Е	xpense	Cost		Balance		xpense	Cost	
				(Amounts	in thousands (	except	Yield/ Cost da	ita)			
Assets		500 <b>- 7</b> 0		20.054	6.000/		600 <b>7</b> 46		22.224	C 440/	
Loans	\$	630,570	\$	39,851	6.32%	\$	622,716	\$	39,934	6.41%	
Investment securities		30,403		1,329	4.37%		35,565		1,702	4.79%	
Federal funds sold and cash		F7 001		120	0.220/		24.157		40	0.200/	
equivalents Total interest-earning assets	_	57,901 718,874	\$	129 41,309	0.22% 5.75%		24,157 682,438	\$	48 41,684	0.20% 6.11%	
Noninterest earning assets		50,092	ڔ	41,303	3.7370		33,677	ڔ	41,004	0.11/0	
Allowance for loan losses		(16,337)					(14,250)				
Total assets	\$					\$					
Total assets	<u>ې</u>	752,629				ې —	701,865				
Liabilities and Equity											
Interest bearing deposits											
NOWs	\$	15,972		152	0.95%	\$	12,936		154	1.19%	
Money markets	·	90,860		959	1.06%	•	89,866		1,045	1.16%	
Savings		197,069		2,399	1.22%		150,008		2,190	1.46%	
Time deposits		234,068		3,565	1.52%		203,238		4,027	1.98%	
Brokered certificates of deposit		44,101		803	1.82%		86,235		2,184	2.53%	
Total interest-bearing deposits		582,070		7,878	1.35%		542,283		9,600	1.77%	
Borrowings		64,519		1,353	2.10%		66,044		1,750	2.65%	
Total interest-bearing liabilities		646,589	\$	9,231	1.43%		608,327	\$	11,350	1.87%	
Noninterest bearing deposits		23,357					20,040				
Other liabilities		7,247					5,822				
Total liabilities		677,193					634,189				
Equity		75,436					67,676				
Total liabilities and equity	\$	752,629				\$	701,865				
Net interest income			\$	32,078				\$	30,334		
Interest rate spread					4.32%					4.24%	
Net interest margin					4.46%					4.44%	

**Rate/Volume Analysis.** For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (*i.e.*, changes in volume multiplied by the old rate) and (ii) changes in rate (*i.e.*, changes in rate multiplied by old volume). For purposes of this table, changes attributable to both rate and volume, which cannot be segregated, have been allocated proportionately to the change due to volume and the change due to rate.

	2011 vs. 2010							2010 vs. 2009						
		Varia	nce du	ie to chai	nge in			Variance due to change in						
	Net									Net				
	Av	erage	Av	erage	Inc	rease/	A۱	verage	A	verage	In	crease/		
	Vc	lume	F	Rate	(De	crease)	V	olume		Rate	(De	ecrease)		
					(1	n thousands	s)							
Interest Income:														
Loans (net of deferred														
costs/fees)	\$	490	\$	(573)	\$	(83)	\$	2,336	\$	(884)	\$	1,452		
Investment securities		(236)		(137)		(373)		67		(277)		(210)		
Federal funds sold		73		8		81		(1)		_		(1)		
Total interest income		327		(702)		(375)		2,402		(1,161)		1,241		
Interest Expense:		644		(2.222)		(4.722)		0.4.4		(4.020)		(4.005)		
Deposits		611		(2,333)		(1,722)		844		(4,929)		(4,085)		
Borrowed funds		(35)		(362)		(397)		236		(535)		(299)		
Total interest expense		576		(2,695)		(2,119)		1,080		(5,464)		(4,384)		
Net interest income	\$	(249)	\$	1,993	\$	1,744	\$	1,322	\$	4,303	\$	5,625		

## **Quarterly Financial Data (unaudited).**

The following represents summarized unaudited quarterly financial data of the Company which, in the opinion of management, reflects adjustments (comprising only normal recurring accruals) necessary for fair presentation.

	Three Months Ended									
	Dec	ember 31,	Sept	ember 30,	N	March 31,				
			(Amount	s in thousands, e	xcept per	share amounts)				
2011										
Interest income	\$	10,399	\$	10,272	\$	10,404	\$	10,234		
Interest expense		2,200		2,312		2,312		2,407		
Net interest income		8,199		7,960		8,092		7,827		
Provision for loan losses		3,600		2,350		2,100		2,400		
Income before income tax expense		2,269		2,883		3,877		4,699		
Income tax expense		918		1,161		1,564		1,880		
Net income		1,350		1,722		2,313		2,819		
Net income available to commor	1									
shareholders		1,016		1,319		1,894		2,043		
Net income per common share:										
Basic	\$ \$	0.21	\$	0.27	\$	0.39	\$	0.42		
Diluted	\$	0.21	\$	0.27	\$	0.38	\$	0.41		
2010										
Interest income	\$	10,749	\$	10,496	\$	10,363	\$	10,076		
Interest expense		2,779		2,820		2,798		2,953		
Net interest income		7,970		7,676		7,565		7,123		
Provision for loan losses		2,600		2,100		2,200		2,101		
Income before income tax expense		2,799		3,121		3,593		2,879		
Income tax expense		1,093		1,180		1,470		1,152		
Net income		1,706		1,941		2,123		1,727		
Net income available to commor	1									
shareholders		1,468		1,581		1,757		1,546		
Net income per common share:										
Basic	\$ \$	0.30	\$	0.33	\$	0.37	\$	0.31		
Diluted	\$	0.30	\$	0.31	\$	0.36	\$	0.30		

#### **Critical Accounting Policies and Estimates**

Allowance for Losses on Loans. The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses. Loans that are determined to be uncollectible are charged against the allowance account, and subsequent recoveries, if any, are credited to the allowance. When evaluating the adequacy of the allowance, an assessment of the loan portfolio will typically include changes in the composition and volume of the loan portfolio, overall portfolio quality and past loss experience, review of specific problem loans, current economic conditions which may affect borrowers' ability to repay, and other factors which may warrant current recognition. Such periodic assessments may, in management's judgment, require the Company to recognize additions or reductions to the allowance.

Various regulatory agencies periodically review the adequacy of the Company's allowance for loan losses as an integral part of their examination process. Such agencies may require the Company to recognize additions or reductions to the allowance based on their evaluation of information available to them at the time of their examination. It is reasonably possible that the above factors may change significantly and, therefore, affect management's determination of the allowance for loan losses in the near term.

Valuation of Investment Securities. Available for Sale securities are reported at fair market value with unrealized gains and losses reported, net of deferred taxes, as comprehensive income, a component of shareholders' equity. Although Held to Maturity securities are reported at amortized cost, the valuation of all securities is subject to impairment analysis at each reporting date. The current market volatility may have an impact on the financial condition and the credit ratings of issuers and hence, the ability of issuers to meet their payment obligations. Accordingly, these conditions could adversely impact the credit quality of the securities, and require an adjustment to the carrying value.

Other Than Temporary Impairment on Investment Securities. Management periodically performs analyses to determine whether there has been an other than temporary decline in the value of one or more securities. The available for sale securities portfolio is carried at estimated fair value, with any unrealized gains or losses, net of taxes, reported as accumulated other comprehensive income or loss in stockholders' equity. The held to maturity securities portfolio, consisting of debt securities for which there is a positive intent and ability to hold to maturity, is carried at amortized cost. Management conducts a quarterly review and evaluation of the securities portfolio to determine if the value of any security has declined below its cost or amortized cost, and whether such decline is other than temporary. If such decline is deemed other than temporary, the cost basis of the security is adjusted by writing down the security to estimated fair market value through a charge to current period earnings to the extent that such decline is credit related. All other changes in unrealized gains or losses for investment securities available for sale are recorded, net of tax effect, through other comprehensive income.

**Income Taxes.** Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss carry forwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the difference between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion, or all of the deferred tax assets, will not be realized. Deferred tax assets and liabilities are

adjusted for the effects of changes in tax laws and rates on the date of enactment. Realization of deferred tax assets is dependent on generating sufficient taxable income in the future.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that ultimately would be sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. The evaluation of a tax position taken is considered by itself and not offset or aggregated with other positions. Tax positions that meet the more likely than not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of benefits associated with tax positions taken that exceeds the amount measured, as described above, is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

#### Operating Results for the Years Ended December 31, 2011 and 2010

**Net Interest Income/Margins.** The Company's primary source of earnings is net interest income, which is the difference between income earned on interest-earning assets, such as loans and investment securities, and interest expense incurred on interest-bearing liabilities, such as deposits and borrowings. The level of net interest income is determined primarily by the average level of balances ("volume") and the market rates associated with the interest-earning assets and interest-bearing liabilities.

Net interest income increased \$1.8 million, or 5.7%, to \$32.1 million for 2011, from \$30.3 million for 2010. We experienced an increase in our interest rate spread of 8 basis points, to 4.32% for 2011, from 4.24% for 2010. Our net interest margin increased 2 basis points, to 4.46% for 2011, from 4.44% for 2010. Our ability to lower our cost of deposits to offset a decline in yield on loans has allowed us to maintain a consistent net interest rate margin.

Interest income decreased \$375 thousand, or 0.9%, to \$41.3 million for 2011, from \$41.7 million for 2010. The decrease is attributable to a lower yield on loans and an increase in nonaccrual loans, offset by higher loan volumes. Average loans for the year were \$630.6 million compared to \$622.7 million for 2010, while average loan yields were 6.32% for 2011 compared to 6.41% for 2010. A decrease in the average volume of investments in 2011 contributed to this decrease.

Interest expense decreased \$2.1 million, or 18.7%, to \$9.2 million for 2011, from \$11.3 million for 2010. The decrease is primarily attributable to a decline in the cost of funds. The average rate paid on deposits for 2011 was 1.35% compared to 1.77% for 2010. The Bank has been able to reprice deposits due to the current, historically low, rate environment while still maintaining strong deposit growth.

**Provision for Loan Losses.** We establish provisions for loan losses, which are charged to operations, in order to maintain the allowance for loan losses at a level we consider necessary to absorb credit losses incurred in the loan portfolio that are both probable and reasonably estimable at the balance sheet date. In determining the level of the allowance for loan losses, we consider, among other things, past and current loss experience, evaluations of real estate collateral, volume and type of lending, adverse situations that may affect a borrower's ability to repay a loan, the levels of delinquent loans and current

local and national industry and economic conditions. The amount of the allowance is based on estimates, and the ultimate losses may vary from such estimates as more information becomes available or conditions change. We assess the allowance for loan losses and make provisions for loan losses on a monthly basis.

At December 31, 2011, the Company's allowance for loans losses increased to \$19.3 million from \$14.8 million at December 31, 2010, an increase of \$4.5 million or 30.7%. The allowance for loan loss ratio increased to 3.09% of gross loans at December 31, 2011, from 2.36% of gross loans at December 31, 2010. The allowance for loan losses to nonperforming loans coverage ratio decreased to 43.5% at December 31, 2011, from 53.9% at December 31, 2010.

We recorded a provision for loan losses of \$10.5 million for 2011 compared to \$9.0 million for 2010. The increase in the provision for losses over the prior year correlates to the increase in credit deterioration within the loan portfolio and management's analysis of nonperforming loans and the credit risk inherent in the portfolio.

**Noninterest Income.** Noninterest income is principally derived from gains on the sale of SBA loans, service fees on deposit accounts, fee income from loan services and BOLI (Bank-Owned Life Insurance) income. Noninterest income totaled \$4.7 million in 2011 versus \$2.7 million in 2010.

The Company recognized \$4.4 million in gains from the sale of the guaranteed portion of SBA loans in 2011, compared to a gain of \$1.8 million in 2010. The increase is a result of a change in the SBA sales agreement; warranty language was removed from the sales agreement during the first quarter of 2011 and the Company is no longer required to defer the recognition of the gain for 90 days. The gain recorded represents loans sold during 2011 and previously deferred gains from the quarter ended December 31, 2010.

Service charges on deposit accounts decreased to \$221 thousand in 2011 from \$252 thousand in 2010. The decrease was due to a drop in fees charged on commercial checking accounts.

Loan fees of \$220 thousand in 2011 decreased from \$301 thousand in 2010. Loan fees consist primarily of "exit fees" that are charged on construction loans if the builder sells the property prior to the completion of the construction project and prepayment fees. These loan fees are variable in nature and are dependent upon the borrowers' course of action.

Loss on real estate sold was \$557 thousand in 2011, compared to a gain of \$32 thousand in 2010. The loss was primarily attributable to a write-down in the carrying values of OREO due to a decline in the appraised values of the properties.

Other miscellaneous fee income, which includes ATM fees, debit card fees, early CD withdrawal penalties, rental income and other miscellaneous income, amounted to \$352 thousand in 2011 and \$281 thousand in 2010. The majority of the increase is attributable to broker fees generated from our SBA joint venture.

**Noninterest Expense**. Noninterest expense for 2011 was \$12.6 million, an increase of \$975 thousand or 8.4% above 2010's level of \$11.7 million.

Compensation and benefits expense for 2011 was \$5.6 million, an increase of \$388 thousand over 2010. The increase is attributable to routine salary increases, higher benefits expense and increased staff.

Professional services in 2011 amounted to \$1.2 million, an increase of \$75 thousand from 2010. The continued high level of expense is primarily the result of the legal costs related to loan matters.

Occupancy and equipment expense was \$1.0 million for 2011, an increase of \$69 thousand over 2010. The increase is primarily the result of the full year of operations of a new branch that opened in 2010.

FDIC insurance expense was \$985 thousand for 2011, an increase of \$112 thousand over 2010, with the increase due to deposit growth.

OREO expenses increased to \$642 thousand in 2011, from \$622 thousand in 2010. The increase is related to the carrying costs of OREO including property taxes, insurance and maintenance associated with a greater number of real estate properties than in the prior year.

Other operating expense increased to \$2.7 million in 2011, from \$2.5 million in 2010. The majority of the increase is expenses related to nonperforming loans, including force-placed insurance and payment of real estate taxes to protect the Bank's lien position.

**Income Taxes**. Income tax expense amounted to \$5.5 million for 2011, compared to \$4.9 million for 2010, resulting in effective tax rates of 40.2% and 39.5% for the respective years.

#### Financial Condition at December 31, 2011 and December 31, 2010

At December 31, 2011, the Company's total assets increased to \$790.7 million from \$756.9 million at December 31, 2010, an increase of \$33.8 million or 4.5%.

Cash and cash equivalents increased \$52.6 million to \$110.2 million at December 31, 2011, from \$57.6 million at December 31, 2010. The cash will be utilized to fund future loan growth and pay off maturing brokered CDs and borrowings.

Total investment securities decreased to \$24.5 million at December 31, 2011 (\$22.5 million classified as available for sale or 91.8%) from \$29.7 million at December 31, 2010, a decrease of \$5.2 million or 17.4%. The Company received \$6.7 million in cash flow from maturities and principal payments, partially offset by purchases of \$1.5 million.

Management evaluates the investment portfolio for other than temporary impairment ("OTTI") on a quarterly basis. Factors considered in the analysis include, but are not limited to, whether an adverse change in cash flows has occurred, the length of time and the extent to which the fair value has been less than cost, whether the Company intends to sell, or will more likely than not be required to sell the investment before recovery of its amortized cost basis, which may be maturity, credit rating downgrades, the percentage of performing collateral that would need to default or defer to cause a break in yield or a temporary interest shortfall, and management's assessment of the financial condition of the underlying issuers. For the year ended December 31, 2011, the Company recognized additional credit related OTTI charges (pre-tax) of \$129 thousand on two existing other than temporarily impaired private-label collateralized mortgage obligations ("CMOs").

Total gross loans decreased to \$625.1 million at December 31, 2011, from \$626.7 million at December 31, 2010, a decrease of \$1.6 million or 0.3%. The drop in outstanding loan balances was due to charge-offs of \$6.0 million, payoffs by several large borrowers and an increasingly difficult credit market.

OREO at December 31, 2011 was \$19.4 million, compared to \$16.7 million at December 31, 2010, an increase of \$2.7 million. The real estate owned consisted of 16 properties, the largest being a condominium development at \$12.7 million. This property was sold in 2010 but does not qualify for a sales treatment under Generally Accepted Accounting Principles (GAAP) because of continuing involvement by the Company in the form of financing.

Other assets increased to \$14.3 million at December 31, 2011, from \$13.4 million at December 31, 2010, an increase of \$828 thousand or 6.2%.

At December 31, 2011, the Bank's total deposits increased to \$634.9 million from \$604.7 million at December 31, 2010, an increase of \$30.2 million or 5.0%. Noninterest bearing deposits increased \$7.9 million, or 34.4%, to \$31.1 million at December 31, 2011, from \$23.2 million at December 31, 2010. NOW and money market accounts increased \$3.2 million, or 2.9%, to \$111.9 million at December 31, 2011, from \$108.7 million at December 31, 2010. Savings accounts increased \$46.7 million, or 28.0%, to \$213.4 million at December 31, 2011, from \$166.7 million at December 31, 2010. Retail certificates of deposit increased \$19.5 million, or 8.3%, to \$255.5 million at December 31, 2011, from \$236.0 million at December 31, 2010. This growth, generated through a successful marketing campaign and a cross selling program to increase core deposits, has allowed us to reduce brokered deposits, which decreased \$47.2 million, or 67.3%, to \$23.0 million at December 31, 2011, from \$70.2 million at December 31, 2010.

Borrowings decreased \$1.6 million, or 2.1%, to \$74.0 million at December 31, 2011, from \$75.6 million at December 31, 2010.

At December 31, 2011, total equity increased to \$77.3 million from \$70.7 million at December 31, 2010, an increase of \$6.6 million or 9.2%.

#### **Asset Quality**

The Company attempts to manage the risk characteristics of its loan portfolio through various control processes, such as credit evaluation of borrowers, establishment of lending limits and application of lending procedures, including the holding of adequate collateral and the maintenance of compensating balances. However, the Company seeks to rely primarily on the cash flow of its borrowers as the principal source of repayment. Although credit policies are designed to minimize risk, management recognizes that loan losses will occur and the amount of these losses will fluctuate depending on the risk characteristics of the loan portfolio as well as general and regional economic conditions.

The allowance for loan losses represents a reserve for losses inherent in the loan portfolio. The adequacy of the allowance for loan losses is evaluated periodically based on a review of all significant loans, with a particular emphasis on nonaccrual loans, past due and other loans that management believes require special attention.

For significant problem loans, management's review consists of an evaluation of the financial strengths of the borrower and the guarantor, the related collateral, and the effects of economic conditions. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impaired loans would include loans identified as troubled debt restructurings (TDRs). Impairment is measured on a loan by loan basis for commercial loans in order to establish specific reserves by either the present value of expected future cash flows discounted at the loans effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. General reserves against the remaining loan portfolio are based on analysis of historical loan loss ratios, loan charge-offs, delinquency trends, previous collection experience, and the risk rating on each individual loan along with an assessment of the effects of external economic conditions.

The Company maintains interest reserves for the purpose of making periodic and timely interest payments for borrowers that qualify. Management on a monthly basis reviews loans with interest reserves to assess current and projected performance. Total loans with interest reserves were \$14.6 million and \$65.6 million at December 31, 2011 and December 31, 2010, respectively.

Delinquent loans increased \$7.7 million to \$51 million or 8.2% of total loans at December 31, 2011, from \$43.3 million, or 6.9% of total loans at December 31, 2010. Delinquent loan balances by number of days delinquent were: 31 to 89 days --- \$6.5 million and 90 days and greater --- \$44.5 million. Loans 90 days and more past due are no longer accruing interest.

At December 31, 2011, the Company had \$44.5 million in nonperforming loans, or 7.1% of total loans, an increase from \$27.5 million or 4.4% of total loans at December 31, 2010. The three largest

relationships in nonperforming loans are a \$7.9 million retail center construction loan, a \$5.3 million hotel loan, and a \$2.8 million land development loan.

At December 31, 2011, the Company had \$63.9 million in nonperforming assets, which includes \$44.5 million of nonperforming loans and \$19.4 million of OREO, or 8.1% of total assets, an increase from \$44.2 million, or 5.8% of total assets at December 31, 2010.

At December 31, 2011, the Company had \$97.2 million in loans deemed impaired, a decrease from \$112.0 million at December 31, 2010. The decrease is attributable to partial charge-offs of impaired loans and the transfer of foreclosed real estate to OREO. Included in impaired loans at December 31, 2011, were \$41.1 million of TDRs that were in compliance with their modified terms.

During 2011 the Company developed and implemented several asset quality monitoring and management initiatives including the hiring of a Chief Credit Officer, creation of a Credit Risk Management Department and the establishment of a Credit Strategies Committee. Credit risk management activities include:

- Stringent oversight of the real estate appraisal process in conformance with regulatory guidelines.
- Monitoring overall portfolio quality and process integrity.
- Reporting loan quality statistics and trends to executive management and to the Board.
- Timely identification of problem credits.
- Establishing problem asset action plans for OREO and criticized assets.
- Identifying credit losses and presenting charge-off recommendations to the Asset Quality Committee and to the Board of Directors.
- Assessing and recommending appropriate credit risk ratings to ensure that adequate quarterly provisions from earnings are made and that an adequate Allowance for Loan Losses is maintained.

During 2011 the Company also initiated certain actions to ensure that our origination of new loans and the identification and management of problem loans is sound. These actions include:

- Implementation of added training for lending officers, portfolio managers and loan workout staff.
- Increased focus on loan approvals and renewals that are based on global cash flows rather than individual transactions.
- Implementation of more stringent real estate appraisal processes, policies and procedures.
- Implementation of updated and enhanced credit policies related to credit underwriting, credit review and problem asset management.
- Broadened focus on the reduction and collection of nonperforming and OREO assets through realignment of staff resources to ensure that we are acting on problem loans appropriately and in a timely manner.

The provision for loan losses is a charge to earnings in the current year to maintain the allowance at a level management has determined to be adequate based upon the factors noted above. The provision for loan losses amounted to \$10.5 million for 2011, compared to \$9.0 million for 2010. Net loan charge-offs/recoveries were \$5.9 million in 2011 and \$6.6 million in 2010.

At December 31, 2011, the Company's allowance for loan losses increased to \$19.3 million, from \$14.8 million at December 31, 2010, an increase of \$4.5 million or 30.7%. The allowance for loan loss ratio

increased to 3.09% of gross loans at December 31, 2011, from 2.36% of gross loans at December 31, 2010. The allowance for loan losses to nonperforming loans coverage ratio decreased to 43.5% at December 31, 2011, from 53.9% at December 31, 2010.

We believe we have appropriately established adequate loss reserves on problem loans that we have identified and to cover credit risks that are inherent in the portfolio as of December 31, 2011. However, we believe that nonperforming and delinquent loans will continue to increase as the current recession persists. We are aggressively managing all loan relationships. Credit monitoring and tracking systems have been instituted. Updated appraisals are being obtained, where appropriate, to ensure that collateral values are sufficient to cover outstanding loan balances. Cash flow dependent commercial real estate properties are being visited to inspect current tenant lease status. Where necessary, we will apply our loan work-out experience to protect our collateral position and actively negotiate with borrowers to resolve these nonperforming loans.

#### **Income Taxes**

The Company accounts for income taxes according to the asset and liability method. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the enacted tax rates applicable to taxable income for the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Valuation reserves are established against certain deferred tax assets when it is more likely than not that the deferred tax assets will not be realized. Increases or decreases in the valuation reserve are charged or credited to the income tax provision.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that ultimately would be sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. The evaluation of a tax position taken is considered by itself and not offset or aggregated with other positions. Tax positions that meet the more likely than not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Interest and penalties associated with unrecognized tax benefits would be recognized in income tax expense on the income statement.

For additional information on income taxes, see Note 10 to the Consolidated Financial Statements.

#### **Interest Rate Sensitivity and Liquidity**

Interest rate sensitivity is an important factor in the management of the composition and maturity configurations of earning assets and funding sources. The primary objective of asset/liability

management is to ensure the steady growth of our primary earnings component, net interest income. Net interest income can fluctuate with significant interest rate movements. To lessen the impact of interest rate movements, management endeavors to structure the balance sheet so that repricing opportunities exist for both assets and liabilities in roughly equivalent amounts at approximately the same time intervals. Imbalances in these repricing opportunities at any point in time constitute interest rate sensitivity.

The measurement of our interest rate sensitivity, or "gap," is one of the principal techniques used in asset/liability management. Interest sensitive gap is the dollar difference between assets and liabilities that are subject to interest-rate pricing within a given time period, including both floating rate or adjustable rate instruments and instruments that are approaching maturity.

Our management and the Board of Directors oversee the asset/liability management function through the asset/liability committee of the Board that meets periodically to monitor and manage the balance sheet, control interest rate exposure, and evaluate our pricing strategies. The asset mix of the balance sheet is continually evaluated in terms of several variables: yield, credit quality, appropriate funding sources and liquidity. Management of the liability mix of the balance sheet focuses on expanding the various funding sources.

In theory, interest rate risk can be diminished by maintaining a nominal level of interest rate sensitivity. In practice, this is made difficult by a number of factors, including cyclical variation in loan demand, different impacts on interest-sensitive assets and liabilities when interest rates change, and the availability of funding sources. Accordingly, we undertake to manage the interest-rate sensitivity gap by adjusting the maturity of and establishing rates on the earning asset portfolio and certain interest-bearing liabilities commensurate with management's expectations relative to market interest rates. Management generally attempts to maintain a balance between rate-sensitive assets and liabilities as the exposure period is lengthened to minimize our overall interest rate risk.

Rate Sensitivity Analysis. The interest rate sensitivity position as of December 31, 2011, is presented in the table below. Assets and liabilities are scheduled based on maturity or repricing data except for mortgage loans and mortgage-backed securities, which are based on prevailing prepayment assumptions and expected maturities and recent retention experience of core deposits. The difference between rate-sensitive assets and rate-sensitive liabilities, or the interest rate sensitivity gap, is shown at the bottom of the table. As of December 31, 2011, our interest sensitive liabilities exceeded interest sensitive assets within a one year period by \$5.7 million, or 50.5%, of total assets.

		As of December 31, 2011									
				Over 3				Over 3	-	Over 5	
				Months	O,	ver 1 Year		Years		Years	
	3	3 Months	Th	rough 12	Т	hrough 3	TI	rough 5	Th	rough 10	
		or Less		Months		Years		Years		Years	Total
						(Amounts in	thou	sands)			
Interest-earning assets:											
Loans	\$	177,859	\$	90,487	\$	116,742	\$	158,563	\$	81,691	\$ 625,342
Investment securities		6,696		3,198		3,779		5,811		5,841	25,325
Federal funds sold and casl	h										
equivalents		106,495		_		_		_		_	106,495
Total interest-earning assets	\$	291,050	\$	93,685	\$	120,521	\$	164,374	\$	87,532	\$ 757,162
Interest-bearing liabilities:											
Regular savings deposits	\$	112,041	\$	16,006	\$	21,341	\$	42,682	\$	21,341	\$ 213,411
NOW and money marke	ŧt										
deposits		19,000		23,437		31,248		34,723		3,475	111,883
Retail time deposits		45,620		140,096		58,525		11,224		_	255,465
Brokered time deposits		_		863		16,914		5,173		_	22,950
Borrowed funds		30,038		5,120		5,168		20,281		13,403	 74,010
Total interest-bearing											
liabilities	\$	206,699	\$	185,522	\$	133,196	\$	114,083	\$	38,219	\$ 677,719
Interest rate sensitive gap	\$	84,351	\$	(91,837)	\$	(12,675)	\$	50,291	\$	49,313	\$ 79,443
Cumulative interest rate gap	\$ (	84,351	\$	(7,486)	\$	(20,161)	\$	30,130	\$	79,443	
Ratio of rate-sensitive asset	·c										
to rate-sensitive liabilities	.5	140.81%		50.50%		90.48%		144.08%		229.03%	111.72%

Liquidity describes our ability to meet the financial obligations that arise out of the ordinary course of business. Liquidity addresses the Company's ability to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund current and planned expenditures. Liquidity is derived from increased repayment and income from earning assets. Our loan to deposit ratio was 98.5% and 103.6% at December 31, 2011 and December 31, 2010, respectively. Funds received from new and existing depositors provided a large source of liquidity during 2011 and 2010. The Company seeks to rely primarily on core deposits from customers to provide stable and cost-effective sources of funding to support loan growth. The Bank also seeks to augment such deposits with longer term and higher yielding certificates of deposit.

Brokered deposits are a more volatile source of funding than core deposits and do not increase the deposit franchise of the Bank. In a rising rate environment, the Bank may be unwilling or unable to pay a competitive rate. To the extent that such deposits do not remain with the Bank, they may need to be replaced with borrowings which could increase the Bank's cost of funds and negatively impact its interest rate spread, financial condition and results of operation. To mitigate the potential negative impact associated with brokered deposits, the Bank joined Promontory Inter Financial Network to secure an additional alternative funding source. Promontory provides the Bank an additional source of external funds through their weekly CDARS® settlement process. The rates are comparable to brokered deposits and can be obtained within a shorter period time than brokered deposits. The Bank's CDARS deposits included within the brokered deposit total amounted to \$22.9 million and \$18.8 million at December 31, 2011 and December 31, 2010, respectively. To the extent that retail deposits are not adequate to fund customer loan demand, liquidity needs can be met in the short term funds market. Longer term funding requirements can be obtained through advances from the Federal Home Loan Bank ("FHLB"). As of December 31, 2011, the Bank maintained unused lines of credit with the FHLB totaling \$55.2 million. The Bank established a line of credit with another financial institution totaling \$3.0 million. This line was not utilized at December 31, 2011.

As of December 31, 2011, the Bank's investment securities portfolio included \$13.7 million of mortgage-backed securities that provides additional cash flow each month. The majority of the investment portfolio is classified as available for sale, is readily marketable, and is available to meet liquidity needs. The Bank's residential real estate portfolio includes loans, which are underwritten to secondary market criteria, and provide an additional source of liquidity. Presently the residential mortgage loan portfolio and certain qualifying commercial real estate loans are pledged under a blanket lien to the FHLB as collateral. Management is not aware of any known trends, demands, commitments or uncertainties that are reasonably likely to result in material changes in liquidity.

#### **Off-Balance Sheet Arrangements**

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheet. The contract or notional amounts of these instruments reflect the extent of the Bank's involvement in these particular classes of financial instruments. The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual or notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as they do for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon the extension of credit, is based on management's credit evaluation. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment and income-producing commercial properties. As of December 31, 2011

and 2010, commitments to extend credit amounted to approximately \$78.3 million and \$73.7 million, respectively.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. As of December 31, 2011 and 2010, standby letters of credit with customers were \$6.9 million and \$5.9 million, respectively.

Loan commitments and standby letters of credit are issued in the ordinary course of business to meet customer needs. Commitments to fund fixed-rate loans were immaterial at December 31, 2011. Variable-rate commitments are generally issued for less than one year and carry market rates of interest. Such instruments are not likely to be affected by annual rate caps triggered by rising interest rates. Management believes that off-balance sheet risk is not material to the results of operations or financial condition.

The following table sets forth information regarding the Bank's contractual obligations and commitments as of December 31, 2011.

	Payments Due by Period									
	Less	than 1					М	ore than		
	У	ear	1-	-3 Years	3-5	5 years	5 years		Total	
				(A	Amoun	ts in thousa	nds)			
Retail time deposits	\$ 1	85,716	\$	65,310	\$	4,439	\$	_	\$	255,465
Brokered time deposits		863		22,087		_		_		22,950
Borrowed funds		35,000		24,900		707		13,403		74,010
Operating lease obligations		136		272		272				680
Total contractual obligations	\$ 2	21,715	\$	112,569	\$	5,418	\$	13,403	\$	353,105
		ļ	Amou	ınt of Com	mitm	ents Expi	ring l	oy Period		
	Less	than 1					Mo	lore than		
	У	ear	1-	3 Years	3-5	years	5	years		Total
				(4)	Amoun	ts in thousa	nds)			
Loan Commitments	\$	23,484	\$	_	\$	_	\$	_	\$	23,484
Lines of Credit		26,809		6,714		217	\$	21,059	\$	54,799
Total Commitments	\$	50,293	\$	6,714	\$	217	\$	21,059	\$	78,283

#### **Impact of Inflation and Changing Prices**

The consolidated financial statements and notes have been prepared in accordance with GAAP, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of our operations. Unlike most industrial companies, nearly all of our assets are monetary in nature. As a result, market interest rates have a greater impact on our performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the price of goods and services.

#### **MARKET PRICES AND DIVIDENDS**

#### General

The Company's common stock is listed on the Nasdaq Capital Market under the trading symbol of "PKBK". The following table reflects high and low sales prices as reported on www.nasdaq.com during each quarter of the last two fiscal years. Prices reflect a 10% stock dividend paid in May 2011.

2011		High		Low			
1 <sup>st</sup> Quarter 2 <sup>nd</sup> Quarter 3 <sup>rd</sup> Quarter 4 <sup>th</sup> Quarter	\$ \$ \$	10.23 9.57 7.95 7.39	\$ \$ \$	9.10 7.38 6.75 5.19			
2010		High	Low				
1 <sup>st</sup> Quarter 2 <sup>nd</sup> Quarter 3 <sup>rd</sup> Quarter	\$ \$ \$	8.64 11.93 9.50	\$ \$ \$	7.05 8.11 8.30			

The number of shareholders of record of common stock as of March 13, 2012, was approximately 351. This does not reflect the number of persons or entities who held stock in nominee or "street" name through various brokerage firms. At March 26, 2012, there were 4,886,178 shares of our common stock outstanding.

Holders of the Company's common stock are entitled to receive dividends when, and if declared by the Board of Directors out of funds legally available therefore. The timing and amount of future dividends will be within the discretion of the Board of Directors and will depend on the consolidated earnings, financial condition, liquidity, and capital requirements of the Company and its subsidiaries, applicable governmental regulations and policies, and other factors deemed relevant by the Board.

The Company's ability to pay dividends is substantially dependent upon the dividends it receives from the Bank and is subject to other restrictions. Under current regulations, the Bank's ability to pay dividends is restricted as well.

Under the New Jersey Banking Act of 1948, a bank may declare and pay dividends only if after payment of the dividend the capital stock of the bank will be unimpaired and either the bank will have a surplus of not less than 50% of its capital stock or the payment of the dividend will not reduce the bank's surplus.

The Federal Deposit Insurance Act generally prohibits all payments of dividends by any insured bank that is in default of any assessment to the FDIC. Additionally, because the FDIC may prohibit a bank from engaging in unsafe or unsound practices, it is possible that under certain circumstances the FDIC could claim that a dividend payment constitutes an unsafe or unsound practice. The New Jersey Department of Banking and Insurance has similar power to issue cease and desist orders to prohibit what might constitute unsafe or unsound practices. The payment of dividends may also be affected by other factors (e.g., the need to maintain adequate capital or to meet loan loss reserve requirements).

The Treasury Capital Purchase Program (CPP), more fully described in Note 13 of the Notes to the Consolidated Financial Statements, restricts us from increasing dividends from the last quarterly cash dividend declared on the Common Stock prior to January 9, 2009.

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a- 15(f). The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorization of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements prepared for external purposes in accordance with generally accepted accounting principles. Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

Under supervision and with the participation of management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in *Internal Control - Integrated Framework*, management concluded that our internal control over financial reporting was effective as of December 31, 2011.

March 26, 2012

Vito S. Pantilione

President and Chief Executive Officer

John F. Hawkins

Senior Vice President and Chief Financial Officer

Consolidated Financial Report December 31, 2011

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## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders Parke Bancorp, Inc.

We have audited the consolidated balance sheets of Parke Bancorp, Inc. and Subsidiaries (the "Company") as of December 31, 2011 and 2010 and the related consolidated statements of income, equity, and cash flows for the years there ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal controls over financial reporting. Our audits included consideration of internal controls over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Parke Bancorp, Inc. and Subsidiaries as of December 31, 2011 and 2010, and the results of their operations and their cash flows for the years there ended, in conformity with U.S. generally accepted accounting principles.

/s/ McGladrey & Pullen, LLP Blue Bell, Pennsylvania March 26, 2012

# Consolidated Balance Sheets December 31, 2011 and 2010

(in thousands except share and per share data)	De	cember 31, 2011	December 31, 2010		
Assets					
Cash and due from financial institutions	\$	3,733	\$	1,477	
Federal funds sold and cash equivalents		106,495		56,151	
Cash and cash equivalents		110,228		57,628	
Investment securities available for sale, at fair value		22,517		27,730	
Investment securities held to maturity (fair value of \$2,080 at					
<b>December 31, 2011</b> and \$2,048 at December 31, 2010)		2,032		1,999	
Total investment securities		24,549		29,729	
Loans held for sale		225		11,454	
Loans, net of unearned income		625,117		626,739	
Less: Allowance for loan losses		19,323		14,789	
Net loans		605,794		611,950	
Accrued interest receivable		3,039		3,273	
Premises and equipment, net		4,122		4,279 16,701	
Other real estate owned (OREO)		19,410		,	
Restricted stock, at cost Bank owned life insurance (BOLI)		3,565 5 541		3,040	
Other assets		5,541 14,265		5,362 13,437	
Total Assets	\$	790,738	\$	756,853	
Liabilities and Equity				,	
Liabilities					
Deposits					
Noninterest-bearing deposits	\$	31,146	\$	23,168	
Interest-bearing deposits	Y	603,709	Y	581,554	
Total deposits		634,855		604,722	
FHLB borrowings		50,607		40,759	
Other borrowed funds		10,000		21,454	
Subordinated debentures		13,403		13,403	
Accrued interest payable		618		828	
Other liabilities		3,982		4,955	
Total liabilities		713,465		686,121	
Equity					
Preferred stock, cumulative perpetual, \$1,000 liquidation value; authorized 1,000,000 shares; Issued: <b>16,288 shares at December</b>					
<b>31, 2011</b> and December 31, 2010		15,868		15,683	
Common stock, \$.10 par value; authorized 10,000,000 shares; Issued: 5,097,078 shares at December 31, 2011 and 4,653,133 shares at					
December 31, 2010		510		465	
Additional paid-in capital		45,844 17,808		41,931	
Retained earnings		17,808		15,494	
Accumulated other comprehensive loss Treasury stock, <b>210,900 shares at December 31, 2011</b> and December		(626)		(693)	
31, 2010, at cost		(2,180)		(2,180)	
Total shareholders' equity		77,224		70,700	
Noncontrolling (minority) interest in consolidated subsidiaries  Total equity		77,273		70,732	
· ·	<u></u>	790,738	\$	756,853	
Total liabilities and equity	\$	130,130	Ş	130,033	

See accompanying notes to consolidated financial statements

### Consolidated Statements of Income Years Ended December 31, 2011 and 2010

(in thousands except share and per share data)		2011		2010
Interest income:			_	00.00
Interest and fees on loans	\$	39,851	\$	39,934
Interest and dividends on investments		1,329		1,702
Interest on federal funds sold and cash equivalents		129		48
Total interest income		41,309		41,684
Interest expense:				
Interest on deposits		7,878		9,600
Interest on borrowings		1,353		1,750
Total interest expense		9,231		11,350
Net interest income		32,078		30,334
Provision for loan losses		10,450		9,001
Net interest income after provision for loan losses Noninterest income (loss)		21,628		21,333
Gain on sale of SBA loans		4,439		1,789
Loan fees		220		301
Net income from BOLI		179		178
Service fees on deposit accounts		221		252
Other than temporary impairment losses		(132)		(124)
Portion of loss recognized in other comprehensive income (OCI)		(132)		(124)
(before taxes)		3		_
Net impairment losses recognized in earnings		(129)		(124)
(Loss) gain on sale and write-down of real estate owned		(557)		32
Other		352		281
Total noninterest income (loss)		4,725		2,709
Noninterest expense				
Compensation and benefits		5,638		5,250
Professional services		1,235		1,160
Occupancy and equipment		1,006		937
Data processing		405		344
FDIC insurance		985		873
OREO expense		642		622
Other operating expense		2,714		2,464
Total noninterest expense		12,625		11,650
Income before income tax expense		13,728		12,392
Income tax expense		5,524		4,895
Net income attributable to Company and noncontrolling (minority)		-,		.,
interest		8,204		7,497
Net income attributable to noncontrolling (minority) interest		(932)		(157)
Net income attributable to Company		7,272		7,340
Preferred stock dividend and discount accretion		1,000		988
Net income available to common shareholders	\$	6,272	\$	6,352
Earnings per common share				
Basic	\$	1.28	\$	1.31
Diluted	\$ \$	1.26	\$	1.27
Weighted average shares outstanding				
Basic		4,886,178		4,866,162
Diluted		4,966,752		4,986,883
See accompanying notes to consolidated financial statements				

## **Consolidated Statements of Equity**

## Years Ended December 31, 2011 and 2010

(in thousands)

Balance, December 31, 2009 Stock options exercised	Preferred Stock \$ 15,508	Sto	nmon ock 421	\$ Additional Paid-In Capital 37,020	Retained Earnings \$ 14,071	Other Comprehensiv Income (Loss \$ (2,86)	/e )	Treasury Stock \$ (2,180)	Total Shareholde Equity \$ 61,9		Non- Controlling (Minority) Interest \$ —	
Capital contribution by noncontrolling (minority) interest											196	
Capital withdrawals by noncontrolling (minority) interest											(321	
10% common stock dividend Comprehensive income (loss):			44	4,879	(4,929)					(6)		(6)
Net income  Non-credit unrealized gains on debt					7,340				7,3	340	157	7,497
securities with OTTI, net of taxes  Net unrealized gains on available for sale						12	4		1	124		124
securities without OTTI, net of taxes						2,00			2,0			2,007
Pension liability adjustments, net of taxes						4	3			43	157	43
Total comprehensive income Dividend on preferred stock (5% annually) Accretion of discount on preferred stock	17:				(813) (175)				9,5	313)	157	9,671 (813)
Balance, December 31, 2010	15,683		465	 41,931	15,494	(69	3)	(2,180)	70,7	700	32	70,732
Capital withdrawals by noncontrolling (minority) interest											(915	(915)
10% common stock dividend Comprehensive income (loss):			45	3,913	(3,958)					-		_
Net income  Non-credit unrealized losses on debt					7,272				7,2	272	932	8,204
securities with OTTI, net of taxes  Net unrealized gains on available for sale						(	2)			(2)		(2)
securities without OTTI, net of taxes						2				28		28
Pension liability adjustments, net of taxes Total comprehensive income						4	1			41 339	932	<u>41</u> 8,271
Dividend on preferred stock (5% annually)					(815)					315)	932	(815)
Accretion of discount on preferred stock Balance, December 31, 2011	\$ 15,868		510	\$ 45,844	\$ 17,808	\$ (62	6)	\$ (2,180)	\$ 77,2	224	\$ 49	\$ 77,273

See accompanying notes to consolidated financial statements

## Consolidated Statements of Cash Flows Years Ended December 31, 2011 and 2010

(in thousands)

		2011		2010
Cash Flows from Operating Activities				
Net income	\$	8,204	\$	7,497
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		366		348
Provision for loan losses		10,450		9,001
Bank owned life insurance		(179)		(178)
Supplemental executive retirement plan expense		477		508
Gain on sale of SBA loans		(4,439)		(1,789)
SBA loans originated for sale		(27,171)		(28,392)
Proceeds from sale of SBA loans originated for sale		30,230		31,386
Loss and write down on sale of other real estate owned		557		1,272
Other than temporary decline in value of investments		129		124
Net accretion of purchase premiums and discounts on securities		(68)		(194)
Deferred income tax benefit		(1,801)		(1,726)
Changes in operating assets and liabilities:				
Decrease in accrued interest receivable and other assets		1,180		995
Decrease in accrued interest payable and other accrued liabilities		(451)		(1,478)
Net cash provided by operating activities		17,484		17,374
Cash Flows from Investing Activities				<u> </u>
Purchases of investment securities available for sale		(1,537)		(5,753)
(Purchases)redemptions of restricted stock		(525)		54
Proceeds from sale and call of securities available for sale		500		3,790
Proceeds from maturities and principal payments on mortgage backed securities		6,198		7,784
Proceeds from sale of other real estate owned		3,414		766
Advances on other real estate owned		(4,802)		(2,995)
Net increase in loans		(6,173)		(57,062)
Purchases of bank premises and equipment		(209)		(1,766)
Net cash used in investing activities		(3,134)		(55,182)
Cash Flows from Financing Activities		(0,=0 1,		(00)=0=)
Payment of dividend on preferred stock		(815)		(813)
Cash payment of fractional shares on 10% stock dividend		(1)		(6)
Minority interest capital withdrawal, net		(915)		(125)
Proceeds from exercise of stock options and warrants		(313)		32
Net increase in Federal Home Loan Bank and short term borrowings		9,848		11,454
Payments of Federal Home Loan Bank advances				(3,669)
Net increase in noninterest-bearing deposits		7,978		1,680
Net increase in interest-bearing deposits		22,155		82,729
Net cash provided by financing activities		38,250		91,282
Increase in cash and cash equivalents		52,600		53,474
Cash and Cash Equivalents, January 1,		57,628		4,154
	\$		\$	
Cash and Cash Equivalents, December 31,	<del>,</del>	110,228	ڔ	57,628
Supplemental Disclosure of Cash Flow Information:				
Cash paid during the year for:	*	0.444	Ļ	11 242
Interest on deposits and borrowed funds	\$	9,441	\$	11,343
Income taxes	\$	5,700	\$	8,350
Supplemental Schedule of Noncash Activities:				
Real estate acquired in settlement of loans	\$	1,879	\$	15,744

See accompanying notes to consolidated financial statements

# Note 1. Description of Business and Summary of Significant Accounting Policies

<u>Description of Business</u>: Parke Bancorp, Inc. (the "Company") is a bank holding company headquartered in Sewell, New Jersey. Through subsidiaries, the Company provides individuals, corporations and other businesses, and institutions with commercial and retail banking services, principally loans and deposits. The Company was incorporated in January 2005 under the laws of the State of New Jersey for the sole purpose of becoming the holding company of Parke Bank (the "Bank").

The Bank is a commercial bank, which was incorporated on August 25, 1998, and commenced operations on January 28, 1999. The Bank is chartered by the New Jersey Department of Banking and Insurance and insured by the Federal Deposit Insurance Corporation. The Bank maintains its principal office at 601 Delsea Drive, Sewell, New Jersey, and four additional branch office locations; 501 Tilton Road, Northfield, New Jersey, 567 Egg Harbor Road, Washington Township, New Jersey, 67 East Jimmie Leeds Road, Galloway Township, New Jersey and 1610 Spruce Street in Philadelphia, Pennsylvania.

The accounting and financial reporting policies of the Company and Subsidiaries conform to accounting principles generally accepted in the United States of America ("GAAP") and to general practices within the banking industry. The policies that materially affect the determination of financial position, results of operations and cash flows are summarized below.

<u>Principles of Consolidation</u>: The accompanying consolidated financial statements include the accounts of Parke Bancorp, Inc. and its wholly-owned subsidiaries, Parke Bank and Parke Capital Markets, an inactive corporation. Also included are the accounts of 44 Business Capital Partners LLC, a joint venture formed in 2009 to originate and service SBA loans. Parke Bank has a 51% ownership interest in the joint venture. Parke Capital Trust I, Parke Capital Trust II and Parke Capital Trust III are wholly-owned subsidiaries but are not consolidated because they do not meet the requirements for consolidation under applicable accounting guidance. All significant inter-company balances and transactions have been eliminated.

<u>Investment Securities</u>: At December 31, 2011 and 2010, the Company held investment securities that would be held for indefinite periods of time, including securities that would be used as part of the Company's asset/liability management strategy and possibly sold in response to changes in interest rates, prepayments and similar factors. These securities are classified as "available for sale" and are carried at fair value, with any temporary unrealized gains or losses reported as other comprehensive income, net of the related income tax effect.

At December 31, 2011 and 2010, the Company also reported investments in securities that were carried at cost, adjusted for amortization of premium and accretion of discount. The Company has the intent and ability to hold these investment securities to maturity considering all reasonably foreseeable events or conditions. These securities are classified as "held to maturity."

Declines in the fair value of individual debt securities below their cost that are deemed to be other than temporary result in write-downs of the individual securities to their fair value. Debt securities that are deemed to be other than temporarily impaired are reflected in earnings as realized losses to the extent impairment is related to credit losses. The amount of the impairment for debt securities related to other factors is recognized in other comprehensive income (loss). In evaluating other than temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the reasons for the decline in value, (3) the financial position and access to

capital of the issuer, including the current and future impact of any specific events, and (4) for fixed maturity securities, whether the Company intends to sell the security, or it is more likely than not that the Company will be required to sell the security before recovery of the cost basis, which may be maturity.

The amortization of premiums and accretion of discounts over the contractual lives of the related securities are recognized in interest income using the interest method. Gains and losses on the sale of such securities are accounted for using the specific identification method.

Restricted Stock: Restricted stock includes investments in the common stock of the Federal Home Loan Bank of New York ("FHLBNY") and the Atlantic Central Bankers Bank for which no market exists and, accordingly, is carried at cost. The stocks have no quoted market value and are subject to redemption restrictions. Management reviews for impairment based on the ultimate recoverability of the cost basis in the stock. The stocks' value is determined by the ultimate recoverability of the par value rather than by recognizing temporary declines. Management considers such criteria as the significance of the decline in net assets, if any, the length of time this situation has persisted and the financial performance of the issuers. In addition, any commitments by the FHLBNY to make payments required by law or regulation, the impact of legislative and regulatory changes on the customer base of the FHLBNY and the liquidity position of the FHLBNY.

<u>Loans</u>: The Company makes commercial, real estate and consumer loans to customers. A substantial portion of the loan portfolio is represented by loans in the Southern New Jersey and Philadelphia, Pennsylvania markets. The ability of the Company's debtors to honor their contracts is dependent upon the real estate and general economic conditions in this area. Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal amount, adjusted for charge-offs, the allowance for loan losses and any unamortized deferred fees or costs on originated loans. Interest income on loans is recognized as earned based on contractual interest rates applied to daily principal amounts outstanding.

<u>Loans-Nonaccrual</u>: Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet contractual payment obligations as they become due, as well as when a loan is 90 days past due, unless the loan is well secured and in the process of collection, as required by regulatory provision. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due.

<u>Troubled Debt Restructurings</u>: Troubled debt restructurings (TDRs) are loans for which the Company, for legal or economic reasons related to a debtor's financial difficulties, has granted a concession to the debtor that it otherwise would not have considered. Concessions that result in the categorization of a loan as a troubled debt restructuring include:

- Reduction (absolute or contingent) of the stated interest rate;
- Extension of the maturity date or dates at a stated interest rate lower than the current market rate for new debt with similar risk;
- Reduction (absolute or contingent) of the face amount or maturity amount of the debt as stated in the instrument or other agreement; or
- Reduction (absolute or contingent) of accrued interest.

TDRs are reported as impaired loans. Interest income on TDR loans are recognized consistent with the Bank's nonaccrual loan policy stated above.

Loans Held for Sale: Loans held for sale are the guaranteed portion of SBA loans and are reflected at the lower of aggregate cost or fair value. The net amount of loan origination fees on loans sold is included in the carrying value and in the gain or loss on the sale. The Company originates loans to customers under an SBA program that generally provides for SBA guarantees of up to 75 percent of each loan. When the sale of the guaranteed portion of an SBA loan occurs, the premium received on the sale and the present value of future cash flows of the servicing assets represent gain on the sale and are recognized in income over the estimated life of the loan. Income and fees collected for servicing are credited to noninterest income, net of amortization of the related servicing asset.

<u>Concentration of Credit Risk</u>: The Company's loans are generally to diversified customers in Southern New Jersey and the Philadelphia area of Pennsylvania. Loans to general building contractors, general merchandise stores, restaurants, motels, warehouse space, and real estate ventures (including construction loans) constitute a majority of commercial loans. The concentrations of credit by type of loan are set forth in Note 4. Generally, loans are collateralized by assets of the borrower and are expected to be repaid from the borrower's cash flow or proceeds from the sale of selected assets of the borrower.

<u>Loan Fees</u>: Loan fees and direct costs associated with loan originations are netted and deferred. The deferred amount is recognized as an adjustment to loan interest over the term of the related loans using the interest method. Loan brokerage fees represent commissions earned for facilitating loans between borrowers and other companies. Such fees were not significant in 2011 or 2010.

Allowance for Loan Losses: The allowance for loan losses is maintained through charges to the provision for loan losses in the Consolidated Statements of Income as losses are estimated to have occurred. Loans or portions thereof that are determined to be uncollectible are charged against the allowance, and subsequent recoveries, if any, are credited to the allowance. The allowance is an amount that management believes will be adequate to absorb estimated losses relating to specifically identified loans, as well as probable credit losses in the balance of the loan portfolio, based on an evaluation of collectability of existing loans and prior loss experience. When evaluating the adequacy of the allowance, an assessment of the loan portfolio will typically include changes in the composition and volume of the loan portfolio, overall portfolio quality and past loss experience, review of specific problem loans, current economic conditions which may affect borrowers' ability to repay, and other factors which may warrant current recognition. Such periodic assessments may, in management's judgment, require the Company to recognize additions or reductions to the allowance.

Various regulatory agencies periodically review the adequacy of the Company's allowance for loan losses as an integral part of their examination process. Such agencies may require the Company to recognize additions or reductions to the allowance based on their evaluation of information available to them at the time of their examination. It is reasonably possible that the above factors may change significantly and, therefore, affect management's determination of the allowance for loan losses in the near term.

The allowance consists of allocated and general components. The allocated component relates to loans that are classified as impaired including TDRs. For those loans that are classified impaired, an allowance

is established when the discounted cash flows (or collateral value for collateral dependent loans or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical charge-off experience and expected losses given the Company's internal risk rating process. Other adjustments may be made to the allowance for pools of loans after an assessment of internal or external influences on credit quality that are not reflected in the historical loss or risk rating data.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Factors considered by management when evaluating impaired loans include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Impairment is measured on a loan by loan basis for commercial loans by either the present value of expected future cash flows discounted at the loans effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately evaluate individual consumer loans for impairment.

Other Real Estate Owned (OREO): Real estate acquired through foreclosure or other proceedings is carried at fair value less estimated costs of disposal. Costs of improving OREO are capitalized to the extent that the carrying value does not exceed its fair value less estimated selling costs. Subsequent valuation adjustments, if any, are recognized as a charge against current earnings. Holding costs are charged to expense. Gains and losses on sales are recognized in noninterest income as they occur.

<u>Interest Rate Risk</u>: The Company is principally engaged in the business of attracting deposits from the general public and using these deposits, together with other borrowed and brokered funds, to make commercial, commercial mortgage, residential mortgage, and consumer loans, and to invest in overnight and term investment securities. Inherent in such activities is interest rate risk that results from differences in the maturities and repricing characteristics of these assets and liabilities. For this reason, management regularly monitors the level of interest rate risk and the potential impact on net income.

<u>Bank Premises and Equipment</u>: Bank premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation is computed and charged to expense using the straight-line method over the estimated useful lives of the assets, generally three years for computers and software, five to ten years for equipment and forty years for buildings. Leasehold improvements are amortized to expense over the shorter of the term of the respective lease or the estimated useful life of the improvements.

<u>Income Taxes</u>: Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss carry forwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the difference between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are

reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. Realization of deferred tax assets is dependent on generating sufficient taxable income in the future.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that ultimately would be sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more-likely-than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. The evaluation of a tax position taken is considered by itself and not offset or aggregated with other positions. Tax positions that meet the more likely-than not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Interest and penalties associated with unrecognized tax benefits would be recognized in income tax expense on the income statement.

The Company did not recognize any interest or penalties related to income tax during the years ended December 31, 2011 or 2010. The Company does not have an accrual for uncertain tax positions as of December 31, 2011 or 2010, as deductions taken and benefits accrued are based on widely understood administrative practices and procedures and are based on clear and unambiguous tax law. Tax returns for all years 2008 and thereafter are subject to further examination by tax authorities, with the exception of the State of New Jersey for which tax returns for all years 2007 and thereafter are subject to further examination.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term include the allowance for loan losses, other than temporary impairment losses on investment securities and the valuation of deferred income taxes.

<u>Segment Reporting:</u> The Company operates one reportable segment of business, "community banking". Through its community banking segment, the Company provides a broad range of retail and community banking services.

<u>Reclassifications:</u> Certain items in the 2010 financial statements have been reclassified to conform to the 2011 presentation. Such reclassifications have no impact on prior year earnings.

<u>Comprehensive Income</u>: Comprehensive income consists of net income and other gains and losses affecting shareholders' equity that, under GAAP, are excluded from net income, including unrealized gains and losses on available for sale securities and gains or losses, prior service costs or credits, and

transition assets or obligations associated with pension or other postretirement benefits that have not been recognized as components of net periodic benefit cost.

The Company recognizes the overfunded or underfunded status of a defined benefit postretirement plan as an asset or a liability in the statement of financial position and changes in that funded status through comprehensive income in the year the changes occur. The accounting guidance related to compensation-retirement benefits also requires an employer to measure the funded status of a plan as of the date of the employer's year-end statement of financial position. The Company has recorded expense for the unfunded status of \$450 thousand and \$509 thousand for the years ended December 31, 2011 and 2010, respectively, relating to a Supplemental Executive Retirement Plan ("SERP") (Note 11).

The Company's comprehensive income is presented in the following table:

	2011		2010
	 (Amounts in t	housand	ls)
Non-credit unrealized gains (losses) on available for sale securities with			
OTTI	\$ (3)	\$	207
Unrealized gains (losses) on available for sale securities without OTTI	47		3,345
Minimum pension liability	68		72
Tax impact	 (45)		(1,450)
Other comprehensive income	\$ 67	\$	2,174

Accumulated other comprehensive loss consisted of the following at December 31, 2011 and 2010:

		2011		2010
		thousand	s)	
Securities				
Non-credit unrealized losses on available for sale securities with OTTI	\$	(524)	\$	(548)
Unrealized losses on available for sale securities without OTTI		(252)		(273)
Minimum pension liability		(268)		(201)
Tax impact		418		329
	\$	(626)	\$	(693)

Earnings Per Common Share: Basic earnings per common share is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings per common share considers common stock equivalents (when dilutive) outstanding during the period such as options and warrants outstanding. To the extent that stock equivalents are anti-dilutive, they have been excluded from the earnings per share calculation. Both basic and diluted earnings per share computations give retroactive effect to a stock dividend declared and paid in 2011 and 2010 (Note 13). Earnings per common share have been computed based on the following for 2011 and 2010:

		2011		2010
	(Am	ounts in thousand	ls, excep	t share data)
Basic earnings per common share				
Net income available to common shareholders	\$	6,272	\$	6,352
Average common shares outstanding		4,886,178		4,866,162
Basic earnings per common share	\$	1.28	\$	1.31
Diluted earnings per common share				
Net income available to common shareholders	\$	6,272	\$	6,352
Average common shares outstanding		4,886,178		4,866,162
Dilutive potential common shares		80,574		120,721
Total diluted average common shares outstanding	-	4,966,752		4,986,883
Diluted earnings per common share	\$	1.26	\$	1.27

<u>Statement of Cash Flows</u>: Cash and cash equivalents include cash and due from financial institutions and federal funds sold. For the purposes of the statement of cash flows, changes in loans and deposits are shown on a net basis.

## Recently Issued Accounting Pronouncements:

On July 1, 2009, the Accounting Standards Codification ("ASC") became the Financial Accounting Standards Board's ("FASB") officially recognized source of authoritative GAAP applicable to all public and non-public non-governmental entities, superseding existing FASB, AICPA, EITF and related literature. Rules and interpretive releases of the SEC under the authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. All other accounting literature is considered non-authoritative. The switch to the ASC affects the way companies refer to GAAP in financial statements and accounting policies. Citing particular content in the ASC involves specifying the unique numeric path to the content through the Topic, Subtopic, Section and Paragraph structure.

In January 2010, FASB issued ASU 2010-06, Fair Value Measurements and Disclosures (Topic 820)—Improving Disclosures about Fair Value Measurements. This ASU provides amendments to Subtopic 820-10 that requires new disclosures as follows: a reporting entity should disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers. This ASU also provides amendments that clarify existing disclosures relating to the level of disaggregation and inputs and valuation techniques. This ASU was effective for interim and annual reporting periods that began after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures were effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. Adoption of this ASU has not had a material impact on results of operations or financial condition.

New authoritative accounting guidance (Accounting Standards Update No. 2011-01) under ASC Topic 310, "Receivables", temporarily delayed the effective date of the disclosures about troubled debt restructurings in Update 2010-20. The delay was intended to allow the Board time to complete its deliberations on what constituted a troubled debt restructuring. In April 2011, new authoritative guidance (Accounting Standards Update No. 2011-02) under ASC Topic 310 was released to assist creditors in determining whether a restructuring is a troubled debt restructuring. This update clarifies the guidance on whether a creditor has made a concession and whether a debtor is experiencing financial difficulties. In addition, the disclosures that were deferred under ASU 2011-01 will now be required. ASU 2011-02 is effective for the first interim or annual period beginning after June 15, 2011. The expanded new disclosures are incorporated in Note 4, "Loans", and did not have a material impact on the Company's financial condition or results of operation.

In April 2011, the FASB issued ASU 2011-02 which provides additional guidance related to determining whether a creditor has granted a concession, include factors and examples for creditors to consider in evaluating whether a restructuring results in a delay in payment that is insignificant. The guidance prohibits creditors from using the borrower's effective rate test to evaluate whether a concession has been granted to the borrower and adds factors for creditors to use in determining whether a borrower is experiencing financial difficulties. A provision in ASU 2011-02 also ends the FASB's deferral of the additional disclosures about troubled debt restructurings as required by ASU 2010-20. There was no significant impact to amounts reported in the consolidated financial position or results of operations from the adoption of ASU 2011-02.

In June 2011, the FASB issued guidance to improve the comparability, consistency and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. The amendments require that all non-owner changes in stockholders' equity be presented either in a

single continuous statement of comprehensive income or in two separate but consecutive statements. The amendments do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The amendments are effective for interim and annual periods beginning after December 15, 2011 with retrospective application. The Company will adopt the accounting standard during 2012, as required, with no material impact on its results of operations or financial position.

### Note 2. Cash and Due from Banks

The Company maintains various deposit accounts with other banks to meet normal funds transaction requirements, to satisfy deposit reserve requirements, and to compensate other banks for certain correspondent services. Management is responsible for assessing the credit risk of its correspondent banks. The withdrawal or usage restrictions of these balances did not have a significant impact on the operations of the Company as of December 31, 2011 or 2010, because reserve requirements were covered by vault cash.

### **Note 3. Investment Securities**

The following is a summary of the Company's investment in available for sale and held to maturity securities as of December 31, 2011 and 2010:

As of December 31, 2011	Amortized cost			Gross unrealized gains		Gross unrealized losses	Other than temporary impairments in OCI			Fair value
		_		()	١mo	unts in thousan	ds)		-	
Available for sale:										
U.S. Government sponsored										
entities	\$	1,006	\$	5	\$	_	\$	_	\$	1,011
Corporate debt obligations		1,500		43		57		_		1,486
Residential mortgage-backed										
securities		13,697		764		_		_		14,461
Collateralized mortgage										
obligations		1,534		73		_		13		1,594
Collateralized debt obligations		5,556		_		1,080		511		3,965
Total available for sale	\$	23,293	\$	885	\$	1,137	\$	524	\$	22,517
Held to maturity:										
States and political subdivisions	\$	2,032	\$	87	\$	39	\$	_	\$	2,080

As of December 31, 2010		Amortized cost	ι	Gross unrealized gains	Gross unrealized losses		Other than temporary impairments in OCI		Fair value
		_		(/	moı	unts in thousan	ds)		
Available for sale:									
U.S. Government sponsored									
entities	\$	3,006	\$	14	\$	95	\$	_	\$ 2,925
Corporate debt obligations		2,000		94		_		_	2,094
Residential mortgage-backed									
securities		15,938		645		24		_	16,559
Collateralized mortgage									
obligations		2,045		107		_		_	2,152
Collateralized debt obligations		5,562		_		1,014		548	4,000
Total available for sale	\$	28,551	\$	860	\$	1,133	\$	548	\$ 27,730
Held to maturity:									
States and political subdivisions	s <u>\$</u>	1,999	\$	60	\$	11	\$	_	\$ 2,048

The amortized cost and fair value of debt securities classified as available for sale and held to maturity, by contractual maturity, as of December 31, 2011, are as follows:

	nortized Cost	Fair Value		
	(Amounts in	n thousands)		
Available for sale:				
Due within one year	\$ _	\$	_	
Due after one year through five years	1,000		1,005	
Due after five years through ten years	_		_	
Due after ten years	7,062		5,457	
Residential mortgage-backed securities and collateralized mortgage				
obligations	15,231		16,055	
Total available for sale	\$ 23,293	\$	22,517	
Held to maturity:				
Due within one year	\$ _	\$	_	
Due after one year through five years	_		_	
Due after five years through ten years	_		_	
Due after ten years	2,032		2,080	
Total held to maturity	\$ 2,032	\$	2,080	

Expected maturities will differ from contractual maturities for mortgage related securities because the issuers of certain debt securities do have the right to call or prepay their obligations without any penalties.

During the year ending December 31, 2011, the Company sold one investment security with a carrying value of \$500 thousand, recognizing a gain of \$1 thousand. There were no sales of investment securities for the year ending December 31, 2010.

As of December 31, 2011 and 2010, approximately \$8.9 million and \$11.4 million, respectively, of investment securities are pledged as collateral for borrowed funds (Note 9). In addition, securities with a carrying value of \$8.4 million and \$10.3 million, respectively, were pledged to secure public deposits at December 31, 2011 and 2010.

The following tables show the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other than temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2011 and December 31, 2010:

As of December 31, 2011	L	ess Than :	12 Mor	nths	1	2 Months	or G	reater		To	Total			
		Fair	Unre	ealized		Fair	Uni	realized		Fair	Unre	ealized		
Description of Securities	\	/alue	Lo	sses	١	/alue	L	osses	١	√alue	Lo	sses		
					(A	mounts in 1	thousai	nds)						
Available for sale:														
U.S. Government														
sponsored entities	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_		
Corporate debt obligations		_		_		443		57		443		57		
Residential mortgage-														
backed securities and														
collateralized mortgage														
obligations		_		_		_		_		_		_		
Collateralized debt														
obligations		_		_		3,670		1,080		3,670		1,080		
Total available for sale	\$	_	\$	_	\$	4,113	\$	1,137	\$	4,113	\$	1,137		
Held to maturity:														
States and political														
subdivisions	\$	758	\$	39	\$		\$		\$	758	\$	39		

As of December 31, 2010	Less Than 12 Months				12 Months or Greater To			Total			
	Fair	Unre	ealized		Fair	Uni	realized	'	Fair	Unr	ealized
Description of Securities	 Value	Lo	sses	١	/alue	L	osses	,	Value	Lc	sses
				(A	mounts in t	housa	nds)				
Available for sale:											
U.S. Government											
sponsored entities	\$ 1,905	\$	95	\$	_	\$	_	\$	1,905	\$	95
Residential mortgage-											
backed securities and											
collateralized mortgage											
obligations	4,807		24		_		_		4,807		24
Collateralized debt											
obligations	 _				3,736		1,014		3,736		1,014
Total available for sale	\$ 6,712	\$	119	\$	3,736	\$	1,014	\$	10,448	\$	1,133
Held to maturity:											
States and political											
subdivisions	\$ 1,229	\$	11	\$		\$		\$	1,229	\$	11

<u>Corporate Debt Obligations</u>: The unrealized loss on the Company's investment in corporate debt obligation, related to one security with an 11.4% unrealized loss at December 31, 2011, was caused by movement in interest rates. Because the Company does not intend to sell the investment and it is not more likely than not that the Company will be required to sell the investment before recovery of its amortized cost basis, which may be maturity, it does not consider the investment in these securities to be other than temporarily impaired at December 31, 2011.

<u>Collateralized Debt Obligations</u>: The Company's unrealized loss on investments in collateralized debt obligations (CDOs) relates to three securities issued by financial institutions, totaling \$4.8 million with an unrealized loss of 22.7% at December 31, 2011. CDOs are pooled securities primarily secured by trust preferred securities (TruPS), subordinated debt and surplus notes issued by small and mid-sized banks and insurance companies. These securities are generally floating rate instruments with 30-year maturities, and are callable at par by the issuer after five years. The current economic downturn has had a significant adverse impact on the financial services industry; consequently, TruPS CDOs do not have an active trading market. With the assistance of competent third-party valuation specialists, the Company utilized the following methodology to determine the fair value:

Cash flows were developed based on the estimated speeds at which the trust preferred securities are expected to prepay, the estimated rates at which the trust preferred securities are expected to defer payments, the estimated rates at which the trust preferred securities are expected to default, and the severity of the losses on securities which default. Trust preferred securities generally allow for prepayment by the issuer without a prepayment penalty any time after five years. Due to the lack of new trust preferred issuances and the relatively poor conditions of the financial institution industry, a relatively modest rate of prepayment was assumed going forward. Estimates for conditional default rates ("CDR") are based on the payment characteristics of the trust preferred securities themselves (e.g. current, deferred, or defaulted) as well as the financial condition of the trust preferred issuers in the pool. Estimates for the near-term rates of deferral and CDR are based on key financial ratios relating to the financial institutions' capitalization, asset quality, profitability and liquidity. Finally, we consider

whether or not the financial institution has received TARP funding, and if it has, the amount. Longer-term rates of deferral and defaults on based on historical averages. The fair value of each bond was assessed by discounting their projected cash flows by a discount rate. The discount rates were based on the yields of publicly traded TruPS and preferred stock issued by comparably rated banks. The fair value for previous reporting periods was based on indicative market bids and resulted in much lower values due to the inactive trading market.

The underlying issuers have been analyzed, and projections have been made regarding the future performance, considering factors including defaults and interest deferrals. The analysis indicates that the Company should expect to receive all contractual cash flows. Because the Company does not intend to sell the investment and it is not more likely than not that the Company will be required to sell the investment before recovery of its amortized cost basis, which may be maturity, it does not consider these investments to be other than temporarily impaired at December 31, 2011 or December 31, 2010.

# **Other Than Temporarily Impaired Debt Securities**

We assess whether we intend to sell or it is more likely than not that we will be required to sell a security before recovery of its amortized cost basis less any current-period credit losses. For debt securities that are considered other than temporarily impaired and that we do not intend to sell and will not be required to sell prior to recovery of our amortized cost basis, we separate the amount of the impairment into the amount that is credit related (credit loss component) and the amount due to all other factors. The credit loss component is recognized in earnings and is the difference between the security's amortized cost basis and the present value of its expected future cash flows. The remaining difference between the security's fair value and the present value of future expected cash flows is due to factors that are not credit related and is recognized in other comprehensive income.

The present value of expected future cash flows is determined using the best estimate of cash flows discounted at the effective interest rate implicit to the security at the date of purchase or the current yield to accrete an asset-backed or floating rate security. The methodology and assumptions for establishing the best estimate of cash flows vary depending on the type of security. The asset-backed securities' cash flow estimates are based on bond-specific facts and circumstances that may include collateral characteristics, expectations of delinquency and default rates, loss severity and prepayment speeds and structural support, including subordination and guarantees. The corporate bond cash flow estimates are derived from scenario-based outcomes of expected corporate restructurings or the disposition of assets using bond specific facts and circumstances including timing, security interests and loss severity.

We have a process in place to identify debt securities that could potentially have a credit impairment that is other than temporary. This process involves monitoring late payments, pricing levels, downgrades by rating agencies, key financial ratios, financial statements, revenue forecasts and cash flow projections as indicators of credit issues. On a quarterly basis, we review all securities to determine whether OTTI exists and whether losses should be recognized. We consider relevant facts and circumstances in evaluating whether a credit or interest rate-related impairment of a security is other than temporary. Relevant facts and circumstances considered include: (1) the extent and length of time the fair value has been below cost; (2) the reasons for the decline in value; (3) the financial position and access to capital of the issuer, including the current and future impact of any specific events and (4) for fixed maturity securities, our intent to sell a security or whether it is more likely than not we will be required to sell the security before the recovery of its amortized cost which, in some cases, may extend

to maturity and for equity securities, our ability and intent to hold the security for a period of time that allows for the recovery in value.

The following table presents a roll-forward of the credit loss component of the amortized cost of debt securities that we have written down for OTTI and the credit component of the loss that is recognized in earnings. OTTI recognized in earnings for credit-impaired debt securities is presented as additions in two components based upon whether the current period is the first time the debt security was credit-impaired (initial credit impairment) or is not the first time the debt security was credit impaired (subsequent credit impairments). The credit loss component is reduced if we sell, intend to sell or believe we will be required to sell previously credit-impaired debt securities. Additionally, the credit loss component is reduced if we receive cash flows in excess of what we expected to receive over the remaining life of the credit-impaired debt security, the security matures or is fully written down. Changes in the credit loss component of credit-impaired debt securities were as follows for 2011 and 2010.

	2011		2010
	(Amounts	in thou	sands)
Beginning balance	\$ 2,657	\$	4,008
Initial credit impairment	_		_
Subsequent credit impairments	129		124
Reductions for amounts recognized in earnings due to intent or requirement to sell	_		_
Reductions for securities sold	_		_
Reductions for securities deemed worthless	836		1,475
Reductions for increases in cash flows expected to be collected	_		_
Ending balance	\$ 1,950	\$	2,657

A summary of investment gains and losses recognized in income during the years ended December 31, 2011 and 2010 are as follows:

	 2011		2010
	(Amounts i	n thou	sands)
Available for sale securities:			
Realized gains	\$ 1	\$	_
Realized (losses)	_		_
Other than temporary impairment	 (130)		(124)
Total available for sale securities	\$ (129)	\$	(124)
Held to maturity securities:			
Realized gains	\$ _	\$	_
Realized (losses)	_		_
Other than temporary impairment	 _		
Total held to maturity securities	\$ 0	\$	0

The Company recognized \$129 thousand and \$124 thousand during 2011 and 2010, respectively, of OTTI losses on available for sale securities, attributable to impairment charges recognized on privately issued CMOs.

The impairment charges for the CMOs were recognized in light of significant deterioration of housing values in the residential real estate market, the significant rise in delinquencies and charge-offs of underlying mortgage loans and resulting decline in market value of the securities.

With the assistance of competent third-party valuation specialists, the Company utilized the following methodologies to quantify the OTTI. The underlying mortgage collateral was analyzed in order to project future cash flows and to calculate the credit component of the OTTI. Four major assumptions were utilized; prepayment (CPR), constant default rate (CDR), loss severity and risk adjusted discount rate. The methodologies for the four assumptions are:

CPR assumptions were based on evaluation of the lifetime conditional prepayment rates; 3 month CPR over the most recent period, past 6 months and past 12 months; estimated prepayment rates provided by the Securities Industry & Financial Markets Association (SIFMA), forecasts from other industry experts, and judgment given recent deterioration in credit conditions and declines in property values. The CPR assumption utilized was 7.89%

CDR estimates were based on the status of the loans – current, 30-59 days delinquent, 60-89 days delinquent, 90+ days delinquent, foreclosure or REO – and proprietary loss migration models (i.e. percentage of 30 day delinquents that will ultimately migrate to default, percentage of 60 day delinquents that will ultimately migrate to default, etc.). The model assumes that the 60 day plus population will move to repossession inventory subject to the loss migration assumptions and liquidate over the next 36 months. Defaults vector from month 37 to month 48 to the month 49 CDR value and ultimately vector to zero over an extended period of time of at least 15 years. The CDR assumption utilized started at 5.35% and decreased to 2.29% by month 49.

Loss severity estimates are based on the initial loan to value ratio, the loan's lien position, private mortgage insurance proceeds available (if any), and the estimated change in the price of the property since origination. The loss severity assumption is static for twelve months at 54.8% then decreases monthly based on future market appreciation to a floor of 23%.

The risk adjusted discount of 15% was derived based on the spread from the most recent active market indication for either the instrument in question or a proxy of the instrument. The resulting spread was then used in conjunction with the swap curve to discount the expected cash flow stream.

Note 4. Loans

The portfolio of loans outstanding consists of:

	December 31, 2011				Decembe	r 31, 2010
			Percentage			Percentage
			of Total			of Total
		Amount	Loans		Amount	Loans
			(Amounts i	n thous	sands)	
Commercial and industrial	\$	24,136	3.9%	\$	25,108	4.0 %
Real estate construction:						
Residential		21,287	3.4		38,810	6.2
Commercial		50,361	8.1		57,651	9.2
Real estate mortgage:						
Commercial – owner occupied		147,449	23.6		140,474	22.4
Commercial – non owner occupied		204,216	32.6		178,045	28.4
Residential – 1 to 4 family		138,768	22.2		141,695	22.6
Residential - Multifamily		20,126	3.2		27,841	4.5
Consumer		18,774	3.0		17,115	2.7
Total Loans	\$	625,117	100.0%	\$	626,739	100.0 %

The Company maintains interest reserves for the purpose of making periodic and timely interest payments for borrowers that qualify for development and construction loans. Total development and construction loans with interest reserves were \$14.6 million and \$65.6 million at December 31, 2011 and December 31, 2010, respectively. Interest reserves provide borrowers temporary sources of cash flow which can be used to make interest payments during the development or construction phases of a project. It is our expectation that equity in the project increases as the project moves towards completion and that cash flows will be positive once sales begin or stabilization occurs. Loans with interest reserves are monitored throughout the life of the project. Interest accrual may be suspended on interest reserve dependent loans that are not delinquent but are risk rated substandard or worse.

At December 31, 2011 and 2010, approximately \$154.2 million and \$170.4 million, respectively, of loans were pledged to the FHLB of New York on borrowings (Note 9). This pledge consists of a blanket lien on residential mortgages and certain qualifying commercial real estate loans.

Loan Origination/Risk Management: In the normal course of business the Company is exposed to a variety of operational, reputational, legal, regulatory and credit risks that could adversely affect our financial performance. Most of our asset risk is primarily tied to credit (lending) risk. The Company has lending policies, guidelines and procedures in place that are designed to maximize loan income within an acceptable level of risk. The Board of Directors reviews and approves these policies, guidelines and procedures. When we originate a loan we make certain subjective judgments about the borrower's ability to meet the loan's terms and conditions. We also make objective and subjective value assessments on the assets we finance. The borrower's ability to repay can be adversely affected by economic changes. Likewise, changes in market conditions and other external factors can affect asset valuations. The Company actively monitors the quality of its loan portfolio. A reporting system supplements the credit review process by providing management with frequent reports related to loan

production, loan quality, concentrations of credit risk, loan delinquencies, troubled debt restructures, nonperforming and potential problem loans. Diversification in the loan portfolio is another means of managing risk associated with fluctuations in economic conditions.

With respect to construction loans to developers and builders that are secured by non-owner occupied properties, the Company generally requires the borrower to have had an existing relationship with the Company and have a proven record of success. Construction loans are underwritten utilizing feasibility studies, independent appraisal reviews, sensitivity analysis of absorption and lease rates and financial analysis of the developers and property owners. Construction loans are generally underwritten based upon estimates of costs and value associated with the complete project. These estimates may be inaccurate. Construction loans often involve the disbursement of substantial funds with repayment substantially dependent on the success of the ultimate project. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property or an interim loan commitment from the Company until permanent financing is obtained. These loans are closely monitored by on-site inspections and are considered to have higher risks than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, governmental regulation of real property, general economic conditions and the availability of long-term financing.

Commercial real estate loans are subject to underwriting standards and processes similar to commercial loans, in addition to those of real estate loans. Commercial real estate loans may be riskier than those for one-to-four family residences and are typically larger in dollar size. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. The repayment of these loans is generally largely dependent on the successful operation and management of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. The properties securing the Company's commercial real estate portfolio are diverse in terms of type and geographic location within our market area. This diversity helps reduce the Company's exposure to adverse economic events that affect any single market or industry. Management monitors and evaluates commercial real estate loans based on collateral, geography and risk grade criteria. The Company also monitors economic conditions and trends affecting market areas it serves. In addition, management tracks the level of owner-occupied commercial real estate loans versus non-owner occupied loans. At December 31, 2011, approximately 40.2% of the outstanding principal balance of the Company's commercial real estate loans were secured by owner-occupied properties.

Consumer loans may carry a higher degree of repayment risk than residential mortgage loans. Repayment is typically dependent upon the borrower's financial stability which is more likely to be adversely affected by job loss, illness, or personal bankruptcy. To monitor and manage consumer loan risk, policies and procedures are developed and modified as needed. This activity, coupled with relatively small loan amounts that are spread across many individual borrowers, minimizes risk. Additionally, trend and outlook reports are reviewed by management on a regular basis. Underwriting standards for home equity loans are heavily influenced by statutory requirements, which include, but are not limited to, a maximum loan-to-value percentage of 80%, collection remedies, the number of such loans a borrower can have at one time and documentation requirements. Historically the Company's losses on consumer loans have been negligible.

The Company maintains an outsourced independent loan review program that reviews and validates the credit risk assessment program on a periodic basis. Results of these external independent reviews are

presented to management. In 2011 the Company expanded its risk monitoring program by creating a standalone Credit Risk Management Department. The external independent loan review process complements and reinforces the risk identification and assessment decisions made by lenders and credit risk management personnel.

<u>Concentrations of Credit</u>: Most of the Company's lending activity occurs within the areas of southern New Jersey and southeastern Pennsylvania, as well as other markets. Our expanded market area includes geographic areas that are actively solicited by our joint venture partner, 44 Business Capital LLC, for the origination of Small Business Administration guaranteed loans. The majority of the Company's loan portfolio consists of commercial real estate loans. As of December 31, 2011 there were no concentrations of loans related to any single industry in excess of 10% of total loans.

<u>Loans to Related Parties</u>: In the normal course of business, the Company has granted loans to officers, directors and their affiliates (related parties). All loans to related persons were made in the ordinary course of business; were made on substantially the same terms, including interest rates and collateral, as those prevailing at the same time for comparable loans with persons not related to the Bank; and did not involve more than the normal risk of collectability or present other unfavorable features.

An analysis of the activity of such related party loans for 2011 and 2010 is as follows:

		2011		2010				
	(Amounts in thousands)							
Balance, beginning of year	\$	24,023	\$	23,644				
Advances		248		1,781				
Less: repayments		(2,222)		(1,402)				
Balance, end of year	\$	22,049	\$	24,023				

An age analysis of past due loans by class follows:

<u>December 31, 2011</u>		-59 Days ast Due	i 1	60-89 Days Past Due	Accruing		Fotal Past Due ts in thousa		Current	_	Total Loans	90 a	ans > Days and ruing
Commercial Real estate construction:	\$	603	\$	_	\$ -	\$	603	\$	23,533	\$	24,136	\$	_
Residential		350		_	5,265		5,615		15,672		21,287		_
Commercial		_		_	7,703		7,703		42,658		50,361		_
Real estate mortgage:													
Residential		2,587		_	8,288		10,875		148,019		158,894		_
Commercial		2,932		_	22,929		25,861		325,804		351,665		_
Consumer			_		274	_	274	_	18,500	_	18,774		
Total	\$	6,472	\$		\$ 44,459	\$	50,931	\$.	574,186	\$	625,117	\$	
<u>December 31, 2010</u>	30-	-59 Days	: 1	60-89 Days Past	Greater than 90 Days and Not	7	Гotal Past	:			Total	90	ans > Days ind
<u>December 31, 2010</u>		-59 Days ast Due	. 1		than 90 Days and Not Accruing		Due		Current	_	Total Loans	90 a	Days
<u>December 31, 2010</u>			: I 	Days Past	than 90 Days and Not Accruing					_		90 a	Days ind
Commercial				Days Past	than 90 Days and Not Accruing		Due			-\$		90 a Acc	Days ind
	<u>Pa</u>	ast Due		Days Past Due	than 90 Days and Not Accruing	oun	Due ts in thousa 310	nds)		\$	Loans	90 a Acc	Days ind
Commercial Real estate construction:	<u>Pa</u>	ast Due		Days Past Due	than 90 Days and Not Accruing (Am	oun	Due ts in thousa	nds)	24,798	\$	Loans 25,108	90 a Acc	Days ind
Commercial Real estate construction: Residential	<u>Pa</u>	212 1,657		Days Past Due	than 90 Days and Not Accruing (Am \$ -	oun	Due ts in thousa	nds)	24,798 28,607	\$	Loans 25,108 38,810	90 a Acc	Days ind
Commercial Real estate construction: Residential Commercial	<u>Pa</u>	212 1,657		Days Past Due	than 90 Days and Not Accruing (Am \$ -	oun	Due ts in thousa	ands)	24,798 28,607	\$	Loans 25,108 38,810	90 a Acc	Days ind
Commercial Real estate construction: Residential Commercial Real estate mortgage:	<u>Pa</u>	212 1,657 75		Days Past Due 98 —	than 90 Days and Not Accruing (Am  \$ -  8,546 6,701	oun	Due ts in thousa 310 10,203 6,776	\$	24,798 28,607 50,875	<b>-</b> \$	25,108 38,810 57,651	90 a <u>Acc</u>	Days ind
Commercial Real estate construction: Residential Commercial Real estate mortgage: Residential	<u>Pa</u>	212 1,657 75 1,139	\$	98 — 2,161	than 90 Days and Not Accruing (Am  \$ -  8,546 6,701 9,415	oun \$	Due ts in thousa 310 10,203 6,776 12,715	\$	24,798 28,607 50,875 156,821	\$	25,108 38,810 57,651 169,536	90 a <u>Acc</u>	Days ind

<u>Impaired Loans</u>: Loans are considered impaired when, based on current information and events, it is probable the Company will be unable to collect amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments.

All impaired loans have an independent third-party full appraisal to determine the net realizable value ("NRV") based on the fair value of the underlying collateral, less cost to sell and other costs, such as unpaid real estate taxes, that have been identified, or the present value of discounted cash flows in the case of certain impaired loans that are not collateral dependent. The appraisal will be based on an "asis" valuation and will follow a reasonable valuation method that addresses the direct sales comparison, income, and cost approaches to market value, reconciles those approaches, and explains the elimination of each approach not used. Appraisals are updated every 12 months or sooner if we have identified possible further deterioration in value. Prior to receiving the updated appraisal, we will establish a specific reserve for any estimated deterioration, based upon our assessment of market conditions,

adjusted for estimated costs to sell and other identified costs. If the NRV is greater than the loan amount, then no impairment loss exists. If the NRV is less than the loan amount, the shortfall is recognized by a specific reserve. If the borrower fails to pledge additional collateral in the ninety day period, a charge-off equal to the difference between the loan carrying value and NRV will occur. In certain circumstances, however, a direct charge-off may be taken at the time that the NRV calculation reveals a shortfall. All impaired loans are evaluated based on the criteria stated above on a quarterly basis and any change in the reserve requirements are recorded in the period identified. All partially charged-off loans remain on nonaccrual status until they are brought current as to both principal and interest and have at least nine months of payment history and future collectability of principal and interest is assured.

Impaired loans are set forth in the following tables.

<u>December 31, 2011</u>	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized <sup>1</sup>
With no related allowance		( /	Amounts in thousan	as)	
recorded:					
Commercial	\$ 603	\$ 603	¢ _	\$ 599	\$ 25
Residential real estate	ý 005	ý 005	Y	ÿ 333	ý 25
construction	4,440	5,246	_	6,444	250
Commercial real estate	4,440	3,240		0,444	230
construction	12,898	13,118	_	12,958	406
Residential real estate	12,030	13,110	_	12,938	400
	9,074	11,404		12 172	235
mortgage Commercial real estate	9,074	11,404	_	12,172	255
	37,370	27 700		40,964	2,019
mortgage Consumer	229	37,798 229	_	231	2,019
Consumer					
	64,614	68,398		73,368	2,947
With an allowance recorded:					
Commercial					
	_	_	_	_	_
Residential real estate	4 170	Г 1Г1	1 207	г гэд	127
construction	4,170	5,151	1,297	5,534	127
Commercial real estate	2 220	2 220	200	2 206	60
construction	3,329	3,329	380	3,206	69
Residential real estate	C CEC	C 057	(22	7 427	207
mortgage	6,656	6,857	633	7,437	387
Commercial real estate	10.410	10.520	2.540	47 522	0.45
mortgage	18,410	18,530	2,549	17,533	845
Consumer			4.050		
	32,565	33,867	4,859	33,710	1,428
Tatal					
Total: Commercial	603	603		F00	25
	003	603	_	599	25
Residential real estate	0.610	10 207	1 207	11.070	277
construction	8,610	10,397	1,297	11,978	377
Commercial real estate construction	16,227	16 117	380	16,164	475
Residential real estate	10,227	16,447	360	10,104	4/3
	15 720	18,261	633	19,609	622
mortgage	15,730	18,201	033	19,609	022
Commercial real estate	FF 700	F6 220	2.540	FO 407	2.064
mortgage	55,780	56,328	2,549	58,497	2,864
Consumer	229	229	<u> </u>	231	<u>12</u>
	\$ 97,179	\$ 102,265	\$ 4,859	\$ 107,078	\$ 4,375

<u>December 31, 2010</u>	Recorded Investment	Unpaid Principal Balance (/	Related Allowance Amounts in thousan	Average Recorded Investment	Interest Income Recognized <sup>1</sup>
With no related allowance					
recorded: Commercial	\$ 785	\$ 785	\$ _	\$ 509	\$ 11
Residential real estate	ÿ 703	7 703	Y	Ç 303	ų 11
construction Commercial real estate	13,180	14,147	_	12,789	106
construction  Residential real estate	18,181	18,770	_	7,845	214
mortgage Commercial real estate	8,540	8,637	_	7,881	230
mortgage	42,303	42,303	_	16,203	1,562
Consumer	61	61	_	31	_
	83,050	84,703		45,258	2,123
With an allowance recorded:  Commercial					
Residential real estate	_	_	_	_	_
construction	6,599	7,820	2,091	6,576	70
Commercial real estate	,	,	,	•	
construction	_	_	_	_	_
Residential real estate					
mortgage	12,946	13,113	562	5,462	389
Commercial real estate	0.420	0.540	100	4.054	525
mortgage	9,428	9,548	198	4,064	525
Consumer	28,973	30,481	2,851	16,102	984
	20,373	30,481	2,631	10,102	
Total:					
Commercial	785	785	_	509	11
Residential real estate					
construction	19,779	21,967	2,091	19,365	176
Commercial real estate					
construction	18,181	18,770	_	7,845	214
Residential real estate	24 406	24.750	F.C.2	42.242	640
mortgage Commercial real estate	21,486	21,750	562	13,343	619
mortgage	46,371	46,491	198	20,267	2,087
Consumer	40,371	40,491	198	31	2,067
233	\$ 106,663	\$ 109,824	\$ 2,851	\$ 61,360	\$ 3,107
	. ,	<u> </u>			

<sup>&</sup>lt;sup>1</sup>Reflects the interest income recognized on impaired loans, which includes TDRs. Interest income recognized on a cash basis subsequent to a loan being placed on nonaccrual was \$78 thousand and \$45 thousand during 2011 and 2010, respectively.

<u>Troubled debt restructurings</u>: Periodically management evaluates our loans for appropriate risk rating, interest accrual status and potential classification as a troubled debt restructuring, some of which are

performing and accruing interest. A TDR is a loan on which we have granted a concession due to a borrower's financial difficulty. These are concessions that would not otherwise be considered. The terms of these modified loans may include extension of maturity, renewals, change in interest rate, additional collateral requirements or infusion of additional capital into the project by the borrower to reduce debt or to support future debt service. On construction and land development loans we may modify the loan as a result of delays or other project issues such as slower than anticipated sell-outs, insufficient leasing activity and/or a decline in the value of the underlying collateral securing the loan. Management believes that working with a borrower to restructure a loan provides us with a better likelihood of collecting our loan. It is our policy not to renegotiate the terms of a commercial loan simply because of a delinquency status. However, we will use our Troubled Debt Restructuring Program to work with delinquent borrowers when the delinquency is temporary. We consider all loans modified in a troubled debt restructuring to be impaired.

At the time a loan is modified in a troubled debt restructuring, we consider the following factors to determine whether the loan should accrue interest:

- Whether there is a period of current payment history under the current terms, typically 6 months;
- Whether the loan is current at the time of restructuring; and
- Whether we expect the loan to continue to perform under the restructured terms with a debt coverage ratio that complies with the Bank's credit underwriting policy of 1.25 times debt service.

We also review the financial performance of the borrower over the past year to be reasonably assured of repayment and performance according to the modified terms. This review consists of an analysis of the borrower's historical results; the borrower's projected results over the next four quarters; current financial information of the borrower and any guarantors. The projected repayment source needs to be reliable, verifiable, quantifiable and sustainable. In addition, all troubled debt restructurings are reviewed quarterly to determine the amount of any impairment.

At the time of restructuring, the amount of the loan principal for which we are not reasonably assured of repayment is charged-off, but not forgiven.

A borrower with a restructured loan must make a minimum of six consecutive monthly payments at the restructured level and be current as to both interest and principal to be on accrual status.

The following is an analysis of loans modified in a troubled debt restructuring by type of concession as of December 31, 2011. There were no modifications that involved forgiveness of debt.

		TDRs in				
	CC	ompliance				
	٧	vith their				
	ı	modified				
	t	erms and	TDR	s that are		
		accruing	not	accruing		
		interest	iı	nterest		Total
		(A	Amoun	ts in thousands	s)	
Reduction in interest rate	\$	23,601	\$	16,541	\$	40,142
A period of interest only payments		17,542		9,279		26,821
Total	\$	41,143	\$	25,820	\$	66,963

There were no loans modified as troubled debt restructurings during the twelve month period ended December 31, 2011 for which there was a subsequent payment default.

The following is an analysis of performing and nonperforming loans modified in a troubled debt restructuring as of December 31, 2011.

	complian	ce with							
	their mo	dified							
	terms	and		TDRs that	are not				
	accruing i	accruing interest			nterest	_	Total		
	Balance	Count		Balance	Count		Balance	Count	
			(loa	ın balances ir	thousand	ls)		<u> </u>	
Commercial	603	1	\$	_	_	\$	603	1	
Residential Real Estate Construction	2,195	2		2,832	3		5,027	5	
Commercial Real Estate Construction	500	1		4,350	2		4,850	3	
Commercial Real Estate Mortgage -									
Owner Occupied	2,740	5		4,450	6		7,190	11	
Commercial Real Estate Mortgage –									
Non-owner Occupied	28,232	9		9,196	5		37,428	14	
Commercial Real Estate Mortgage -									
Multifamily	3,268	1		515	2		3,783	3	
Residential Real Estate Mortgage	3,605	7		4,340	6		7,945	13	
Consumer	_	_		137	1		137	1	
Total	41,143	26	\$	25,820	25	\$	66,963	51	

TDRs in

<u>Credit Quality Indicators</u>: As part of the on-going monitoring of the credit quality of the Company's loan portfolio, management tracks certain credit quality indicators including trends related to the risk grades of loans, the level of classified loans, net charge-offs, nonperforming loans (see details above) and the general economic conditions in the region.

The Company utilizes a risk grading matrix to assign a risk grade to each of its loans. Loans are graded on a scale of 1 to 7. Grades 1 through 4 are considered "Pass". A description of the general characteristics of the seven risk grades is as follows:

- 1. <u>Good</u>: Borrower exhibits the strongest overall financial condition and represents the most creditworthy profile.
- 2. <u>Satisfactory (A)</u>: Borrower reflects a well balanced financial condition, demonstrates a high level of creditworthiness and typically will have a strong banking relationship with Parke Bank.
- 3. <u>Satisfactory (B)</u>: Borrower exhibits a balanced financial condition and does not expose the Bank to more than a normal or average overall amount of risk. Loans are considered fully collectable.
- 4. <u>Watch List</u>: Borrower reflects a fair financial condition, but there exists an overall greater than average risk. Risk is deemed acceptable by virtue of increased monitoring and control over borrowings. Probability of timely repayment is present.
- 5. Other Assets Especially Mentioned (OAEM): Financial condition is such that assets in this category have a potential weakness or pose unwarranted financial risk to the Bank even though the asset value is not currently impaired. The asset does not currently warrant adverse classification but if not corrected could weaken and could create future increased risk exposure. Includes loans which require an increased degree of monitoring or servicing as a result of internal or external changes.
- 6. <u>Substandard</u>: This classification represents more severe cases of #5 (OAEM) characteristics that require increased monitoring. Assets are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Assets are inadequately protected by the current net worth and paying capacity of the borrower or of the collateral. Asset has a well-defined weakness or weaknesses that impairs the ability to repay debt and jeopardizes the timely liquidation or realization of the collateral at the asset's net book value.
- 7. <u>Doubtful</u>: Assets which have all the weaknesses inherent in those assets classified #6 (Substandard) but the risks are more severe relative to financial deterioration in capital and/or asset value; accounting/evaluation techniques may be questionable and the overall possibility for collection in full is highly improbable. Borrowers in this category require constant monitoring, are considered work out loans and present the potential for future loss to the bank.

An analysis of the credit risk profile by internally assigned grades is as follows:

At December 31, 2011		Pass		OAEM	Su	Substandard		Doubtful		Total
				(	Amo	unts in thousar	nds)			
Commercial	\$	16,033	\$	7,500	\$	603	\$	_	\$	24,136
Residential real estate construction		12,327		350		8,610		_		21,287
Commercial real estate construction	n	23,898		_		26,463		_		50,361
Residential real estate mortgage		136,919		7,628		14,347		_		158,894
Commercial real estate mortgage		293,477		14,270		43,918		_		351,665
Consumer		18,500		_		274		_		18,774
Total	\$	501,154	\$	29,748	\$	94,215	\$	_	\$	625,117
								_		
At December 31, 2010		Pass		OAEM	Su	bstandard		Doubtful		Total
			(Amounts in thousan				nds)		-	
Commercial	\$	23,823	\$	500	\$	785	\$	_	\$	25,108
Residential real estate construction		12,132		6,899		19,779		_		38,810
Commercial real estate construction	n	38,570		900		18,181		_		57,651
Residential real estate mortgage		153,142		4,290		12,104		_		169,536
Commercial real estate mortgage		255,577		44,473		18,469		_		318,519
Consumer		15,559		1,495		61				17,115

58,557

69,379

626,739

#### Note 5. Allowance for Loan Losses

Total

The allowance for loan losses is a reserve established through a provision for loan losses charged to expense, which represents management's best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. The Company's allowance for loan loss methodology includes allowance allocations calculated in accordance with ASC Topic 310, "Receivables" and allowance allocations calculated in accordance with ASC Topic 450, "Contingencies." Accordingly, the methodology is based on historical loss experience by type of credit and internal risk grade, specific homogeneous risk pools and specific loss allocations, with adjustments for current events and conditions. The Company's process for determining the appropriate level of the allowance for loan losses is designed to account for credit deterioration as it occurs. The provision for loan losses reflects loan quality trends, including the levels of and trends related to nonaccrual loans, past due loans, potential problem loans, criticized loans and net charge-offs or recoveries, among other factors. The provision for possible loan losses also reflects the totality of actions taken on all loans for a particular period. In other words, the amount of the provision reflects not only the necessary increases in the allowance for loan losses related to newly identified criticized loans, but it also reflects actions taken related to other loans including, among other things, any necessary increases or decreases in required allowances for specific loans or loan pools.

The level of the allowance reflects management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. While management utilizes its best judgment

and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including, among other things, the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The allowances established for probable losses on specific loans are based on a regular analysis and evaluation of problem loans. Loans are classified based on an internal credit risk grading process that evaluates, among other things: (i) the obligor's ability to repay; (ii) the underlying collateral, if any; and (iii) the economic environment and industry in which the borrower operates. This analysis is performed at the relationship manager level for all commercial loans. When a loan has a grade of 6 or higher, the loan is analyzed to determine whether the loan is impaired and, if impaired, the need to specifically allocate a portion of the allowance for loan losses to the loan. Specific valuation allowances are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk grade of the loan and economic conditions affecting the borrower's industry, among other things.

Historical valuation allowances are calculated based on the historical loss experience of specific types of loans. The Company calculates historical loss ratios for pools of similar loans with similar characteristics based on the proportion of actual charge-offs experienced to the total population of loans in the pool. The historical loss ratios are periodically updated based on actual charge-off experience. A historical valuation allowance is established for each pool of similar loans based upon the product of the historical loss ratio and the total dollar amount of the loans in the pool. The Company's pools of similar loans include similarly risk-graded groups of commercial loans, commercial real estate loans, consumer real estate loans and consumer and other loans.

General valuation allowances are based on general economic conditions and other qualitative risk factors both internal and external to the Company. In general, such valuation allowances are determined by evaluating, among other things: (i) the experience, ability and effectiveness of the bank's lending management and staff; (ii) the effectiveness of the Bank's loan policies, procedures and internal controls; (iii) changes in asset quality; (iv) changes in loan portfolio volume; (v) the composition and concentrations of credit; (vi) the impact of competition on loan structuring and pricing; (vii) the effectiveness of the internal loan review function; (viii) the impact of environmental risks on portfolio risks; and (ix) the impact of rising interest rates on portfolio risk. Management evaluates the degree of risk that each one of these components has on the quality of the loan portfolio on a quarterly basis. Each component is determined to have either a high, high-moderate, moderate, low-moderate or low degree of risk. The results are then input into a "general allocation matrix" to determine an appropriate general valuation allowance.

An analysis of the allowance for loan losses is as follows:

<u>December 31, 2011</u>				esidential eal Estate		mmercial eal Estate		sidential al Estate		commercial Real Estate						
	Con	nmercial		nstruction		nstruction		ortgage		Mortgage	Co	nsumer	Unalloca	ated		Total
							(A	mounts in	tho	ousands)						
Allowance for loan																
Losses:	\$	448	\$	2,980	\$	1,576	ċ	3,220	ċ	6,300	\$	130	¢ 1	.35	\$	14,789
Beginning balance Charge-offs	Ş	22	Ş	2,390	Ş	494	Ş	2,643	Ş	426	Ş	150	<b>ب</b> ر	.55	Ş	5,975
Recoveries		_		24		_		34		_		1		_		59
Provisions		25		1,999		889		3,857		3,582		17		81		10,450
Ending balance	\$	451	\$	2,613	\$	1,971	\$	4,468	\$	9,456	\$	148	\$ 2	16	\$	19,323
Allowance for loan Losses, ending balance: Individually evaluated	ł															
for impairment	\$	_	\$	1,297	\$	380	\$	633	\$	2,549	\$	_	\$	-	\$	4,859
Collectively evaluated for impairment	ı	451		1,316		1,591		3,835		6,907		148	2	16		14,464
Total	\$	451	\$	2,613	Ś	1,971	Ś	4,468	\$	9,456	Ś	148			\$	19,323
	<u>-</u>		<u>-</u>		<del>-</del>		<u>-</u>	.,	<del>T</del>	5,155	<del>-</del>		<u> </u>		<u>-</u>	
Loans, ending balance: Individually evaluated for impairment	\$	603	\$	8,610	\$	16,227	\$	15,730	\$	55,780	\$	229			\$	97,179
Collectively evaluated	t	22 522		12 677		24 124		143,164		205 005		10 545				F27 020
for impairment Total	ċ	23,533	\$	12,677 21,287	\$	34,134 50,361	\$	158,894	\$	295,885 351,665	\$	18,545 18,774			\$	527,938 625,117
Total	ې	24,130	Ą	21,207	Ą	30,301	Ą	130,034	Ą	331,003	Ą	10,774			۲	023,117
December 31, 2010	Con	nmercial	Re	esidential eal Estate nstruction	Re	ommercial eal Estate nstruction	Rea M	sidential al Estate ortgage mounts in	F	Commercial Real Estate Mortgage Dusands)	Co	onsumer	Unalloca	ated		Total
December 31, 2010  Allowance for loan	Con	nmercial	Re	eal Estate	Re	eal Estate	Rea M	al Estate ortgage	F	Real Estate Mortgage	Co	nsumer	Unalloca	ated		Total
Allowance for loan Losses:			Re Cor	eal Estate nstruction	Re Coi	eal Estate nstruction	Rea M (A	al Estate ortgage mounts in	tho	Real Estate Mortgage ousands)						
Allowance for loan Losses: Beginning balance	Com \$	214	Re	eal Estate enstruction 4,074	Re Coi	eal Estate nstruction 498	Rea M (A	al Estate ortgage mounts in 1,451	tho	Real Estate Mortgage ousands) 5,975	Cc \$	102		90	\$	12,404
Allowance for loan Losses: Beginning balance Charge-offs		214 615	Re Cor	eal Estate nstruction	Re Coi	eal Estate nstruction	Rea M (A	al Estate ortgage mounts in	tho	Real Estate Mortgage ousands)		102 16			\$	
Allowance for loan Losses: Beginning balance Charge-offs Recoveries		214 615 —	Re Cor	4,074 3,893	Re Coi	eal Estate nstruction 498 588 —	Rea M (A	al Estate ortgage mounts in  1,451 1,315 —	tho	Real Estate Mortgage ousands)  5,975 189 —		102 16 —		90 — —	\$	12,404 6,616 —
Allowance for loan Losses: Beginning balance Charge-offs		214 615	Re Cor	eal Estate enstruction 4,074	Re Coi	eal Estate nstruction 498	Rea M (A	al Estate ortgage mounts in 1,451	tho	Real Estate Mortgage ousands) 5,975		102 16	\$	90	\$	12,404
Allowance for loan Losses: Beginning balance Charge-offs Recoveries Provisions	\$	214 615 — 849	Re Cor	4,074 3,893 — 2,799	Re Coi	498 588 — 1,666	Rea M (A	al Estate ortgage mounts in  1,451 1,315 - 3,084	tho	Seal Estate Mortgage Dusands)  5,975 189 - 514	\$	102 16 — 44	\$	90 — — 45		12,404 6,616 — 9,001
Allowance for loan Losses: Beginning balance Charge-offs Recoveries Provisions Ending balance  Allowance for loan Losses, ending balance: Individually evaluated	\$ \$	214 615 — 849	\$ \$	4,074 3,893 — 2,799 2,980	\$ \$	498 588 — 1,666	Rea M (A	al Estate ortgage mounts in 1,451 1,315 — 3,084 3,220	\$ \$	Seal Estate Mortgage  Dusands)  5,975 189 — 514 6,300	\$	102 16 — 44	\$ 1	90 — — 45 35	\$	12,404 6,616 — 9,001 14,789
Allowance for loan Losses: Beginning balance Charge-offs Recoveries Provisions Ending balance  Allowance for loan Losses, ending balance: Individually evaluated for impairment	\$ \$ \$	214 615 — 849	Re Cor	4,074 3,893 — 2,799	\$ \$	498 588 — 1,666	Rea M (A	al Estate ortgage mounts in  1,451 1,315 - 3,084	\$ \$	Seal Estate Mortgage Dusands)  5,975 189 - 514	\$	102 16 — 44	\$	90 — — 45 35		12,404 6,616 — 9,001
Allowance for loan Losses: Beginning balance Charge-offs Recoveries Provisions Ending balance  Allowance for loan Losses, ending balance: Individually evaluated	\$ \$ \$	214 615 — 849	\$ \$	4,074 3,893 — 2,799 2,980	\$ \$	498 588 — 1,666	Rea M (A	al Estate ortgage mounts in 1,451 1,315 — 3,084 3,220	\$ \$	Seal Estate Mortgage  Dusands)  5,975 189 — 514 6,300	\$	102 16 — 44	\$ <del>\$</del> 1	90 — — 45 35	\$	12,404 6,616 — 9,001 14,789
Allowance for loan Losses: Beginning balance Charge-offs Recoveries Provisions Ending balance  Allowance for loan Losses, ending balance: Individually evaluated for impairment Collectively evaluated	\$ \$ \$	214 615 — 849 448	\$ \$	4,074 3,893 — 2,799 2,980	\$ \$	498 588 — 1,666 1,576	Rec M (A \$ \$ \$	al Estate ortgage mounts in 1,451 1,315 — 3,084 3,220	\$ \$	Seal Estate Mortgage Dusands)  5,975 189 — 514 6,300	\$ \$	102 16 — 44 130	\$ <u>\$</u> 1	90 — 45 35	\$	12,404 6,616 — 9,001 14,789
Allowance for loan Losses: Beginning balance Charge-offs Recoveries Provisions Ending balance  Allowance for loan Losses, ending balance: Individually evaluated for impairment Collectively evaluated for impairment Total  Loans, ending balance: Individually evaluated	\$ \$ \$ \$	214 615 — 849 448 — 448 448	\$ \$ \$ \$	4,074 3,893 — 2,799 2,980 2,091 889 2,980	\$ \$ \$	498 588 — 1,666 1,576 — 1,576	Re: M (A \$ \$ \$ \$ \$ \$	al Estate ortgage mounts in  1,451 1,315 - 3,084 3,220  562 2,658 3,220	\$ \$	Seal Estate Mortgage Dusands)  5,975 189 — 514 6,300  198 6,102 6,300	\$	102 16  44 130  130	\$ <u>\$</u> 1	90  45 35	\$ \$	12,404 6,616 — 9,001 14,789 2,851 11,938 14,789
Allowance for loan Losses: Beginning balance Charge-offs Recoveries Provisions Ending balance  Allowance for loan Losses, ending balance: Individually evaluated for impairment Collectively evaluated for impairment Total  Loans, ending balance:	\$ \$ \$ \$	214 615 — 849 448 — —	\$ \$ \$ \$	4,074 3,893 — 2,799 2,980 2,091 889	\$ \$ \$	498 588 - 1,666 1,576	Re: M (A \$ \$ \$ \$ \$ \$	al Estate ortgage mounts in  1,451 1,315 - 3,084 3,220  562 2,658	\$ \$	Seal Estate Mortgage Dusands)  5,975 189 — 514 6,300  198 6,102	\$	102 16 - 44 130	\$ <u>\$</u> 1	90  45 35	\$	12,404 6,616 — 9,001 14,789 2,851 11,938
Allowance for loan Losses: Beginning balance Charge-offs Recoveries Provisions Ending balance  Allowance for loan Losses, ending balance: Individually evaluated for impairment Collectively evaluated for impairment Total  Loans, ending balance: Individually evaluated for impairment	\$ \$ \$ \$	214 615 — 849 448 — 448 448	\$ \$ \$ \$ \$	4,074 3,893 — 2,799 2,980 2,091 889 2,980	\$ \$ \$ \$	498 588 — 1,666 1,576 — 1,576	Re: M (A \$ \$ \$ \$ \$ \$ \$	al Estate ortgage mounts in  1,451 1,315 - 3,084 3,220  562 2,658 3,220	\$ \$	Seal Estate Mortgage Dusands)  5,975 189 — 514 6,300  198 6,102 6,300	\$	102 16  44 130  130	\$ <u>\$</u> 1	90  45 35	\$ \$	12,404 6,616 — 9,001 14,789 2,851 11,938 14,789

# Note 6. Bank Premises and Equipment

A summary of the cost and accumulated depreciation and amortization of Company premises and equipment as of December 31, 2011 and 2010 is as follows:

	Estimated				
	Useful lives		2011		2010
		(Amounts in thousands)			ds)
Land		\$	820	\$	820
Building and improvements	12 years		4,059		4,243
Furniture and equipment	9.6 years		1,508		1,417
Total premises and equipment			6,387	'	6,480
Less: accumulated depreciation and amortization			(2,265)		(2,201)
Premises and equipment, net		\$	4,122	\$	4,279

Depreciation and amortization expense was \$366 thousand and \$348 thousand in 2011 and 2010, respectively.

The Company has non-cancelable operating lease agreements related to its Northfield and Philadelphia branch offices. The term of the Northfield lease is for 10 years through May 2012 with two 5-year renewal options. The term of the Philadelphia lease is for 10 years through June 2016. The Company is responsible for its pro-rata share of real estate taxes, and all insurance, utilities, maintenance and repair costs for the benefit of the branch offices. At December 31, 2011, the required future minimum rental payments under these leases and other equipment operating leases are as follows:

Years Ending December 31,	(Amounts in thousands	(
2012	136	
2013	136	
2014	136	
2015	136	
2016	136	
Thereafter	136	
Total minimum lease payments	\$ 816	
		_

Rent expense was approximately \$125 thousand in 2011 and \$129 thousand in 2010.

# Note 7. OREO

At December 31, 2011, the Company had \$19.4 million of OREO, compared to \$16.7 million of OREO at December 31, 2010, the largest being a condominium development located in Absecon, New Jersey at \$12.7 million. Also included is a country club located in Woodbury, New Jersey at \$2.5 million. During the year, the Company disposed of \$3.5 million of OREO, recognizing a loss of \$44 thousand. Also during the year, the Company wrote down OREO property by \$513 thousand based on a drop in appraised values. There was no valuation allowance related to OREO as of December 31, 2011 and 2010. Operating expenses related to OREO, net of related income, for 2011 and 2010, were \$642 thousand and \$622 thousand, respectively.

An analysis of OREO activity is as follows:

		For the Ye	ar En	ded		
		December 31,				
		2010				
		(Amounts in	thousa	ands)		
Balance at beginning of period	\$	16,701	\$	_		
Real estate acquired in settlement of loans		1,879		15,744		
Sales of real estate		(3,414)		(766)		
Gain/(loss) on sale of real estate		(44)		39		
Write-down of real estate carrying values		(514)		(1,311)		
Capitalized improvements to real estate		4,802		2,995		
Balance at end of period	\$	19,410	\$	16,701		

Note 8. Deposits

Deposits at December 31, 2011 and 2010 consisted of the following:

	2011			2010					
	(Amounts in thousands)								
Demand deposits, noninterest-bearing	\$	31,146	\$	23,168					
Demand deposits, interest-bearing		19,307		14,065					
Money market deposits		92,576		94,622					
Savings deposits		213,411		166,742					
Time deposits of \$100,000 or more		108,598		109,214					
Other time deposits		146,867		126,742					
Brokered time deposits		22,950		70,169					
Total deposits	\$	634,855	\$	604,722					

Scheduled maturities of certificates of deposit at December 31, 2011 are as follows:

Years Ending December 31,	(Amounts in thousands)					
2012	Ś	196 E70				
	Ş	186,579				
2013		75,439				
2014		8,734				
2015		3,224				
2016		4,439				
Thereafter		_				
Total	\$	278,415				

Deposits from related parties totaled approximately \$6,705,000 and \$6,849,000 at December 31, 2011 and 2010, respectively.

Note 9. Borrowings

An analysis of borrowings as of December 31, 2011 and 2010 is as follows:

		2011		2010			
	Maturity Date or			Weighted Average			Weighted Average
	Range	A	mount	Rate		Amount	Rate
			(A	Amounts in thous	ands,	except rates)	
Borrowed funds: Federal Home Loan Bank repurchase agreements	May 2013	\$	5,000	2.65%	\$	5,000	2.65%
, ,	•	<u></u>			<u> </u>	<u> </u>	
Other repurchase agreements	July 2012	\$	5,000	4.91%	\$	5,000	4.91%
Secured Borrowings	March 31, 2011		_	_	\$	11,454	0.0%
Federal Home Loan Bank							
advances	Less than one year	\$	30,000	0.32%	\$	39,900	1.95%
	One to three years		19,900	1.18%			
	Three to five years Five to ten years		707	5.19%		859	5.19%
	Total	\$	50,607		\$	40,759	3.2370
Subordinated debentures,							
capital trusts	November 2035	\$	5,155	2.16%	\$	5,155	1.94%
	November 2035		5,155	2.16%		5,155	1.94%
	September 2037		3,093	2.05%		3,093	1.80%
	Total	\$	13,403		\$	13,403	

At December 31, 2011, the Company had a \$110.8 million line of credit from the FHLB of New York, of which \$55.6 million, as detailed above, was outstanding. The Bank has established a line of credit with another financial institution totaling \$3.0 million. This line was not utilized at December 31, 2011 or 2010.

Certain investment securities (Note 3), loans (Note 4), and FHLB of New York stock are pledged as collateral for borrowings.

<u>Subordinated Debentures – Capital Trusts</u>: On August 23, 2005, Parke Capital Trust I, a Delaware statutory business trust and a wholly-owned subsidiary of the Company, issued \$5,000,000 of variable rate capital trust pass-through securities to investors. The variable interest rate re-prices quarterly at the three-month LIBOR plus 1.66% and was 2.16% at December 31, 2011. Parke Capital Trust I purchased \$5,155,000 of variable rate junior subordinated deferrable interest debentures from the Company. The debentures are the sole asset of the Trust. The terms of the junior subordinated debentures are the same as the terms of the capital securities. The Company has also fully and unconditionally guaranteed the obligations of the Trust under the capital securities. The capital securities are redeemable by the Company on or after November 23, 2010, at par, or earlier if the deduction of related interest for federal

income taxes is prohibited, classification as Tier 1 Capital is no longer allowed, or certain other contingencies arise. The capital securities must be redeemed upon final maturity of the subordinated debentures on November 23, 2035. Proceeds of approximately \$4.2 million were contributed to paid-in capital at the Bank. The remaining \$955 thousand was retained at the Company for future use.

On August 23, 2005, Parke Capital Trust II, a Delaware statutory business trust and a wholly-owned subsidiary of the Company, issued \$5,000,000 of fixed/variable rate capital trust pass-through securities to investors. Currently, the interest rate is variable at 2.16%. The variable interest rate re-prices quarterly at the three-month LIBOR plus 1.66% beginning November 23, 2010. Parke Capital Trust II purchased \$5,155,000 of variable rate junior subordinated deferrable interest debentures from the Company. The debentures are the sole asset of the Trust. The terms of the junior subordinated debentures are the same as the terms of the capital securities. The Company has also fully and unconditionally guaranteed the obligations of the Trust under the capital securities. The capital securities are redeemable by the Company on or after November 23, 2010, at par, or earlier if the deduction of related interest for federal income taxes is prohibited, classification as Tier 1 Capital is no longer allowed, or certain other contingencies arise. The capital securities must be redeemed upon final maturity of the subordinated debentures on November 23, 2035. Proceeds of approximately \$4.2 million were contributed to paid-in capital at the Bank. The remaining \$955 thousand was retained at the Company for future use.

On June 21, 2007, Parke Capital Trust III, a Delaware statutory business trust and a wholly-owned subsidiary of the Company, issued \$3,000,000 of variable rate capital trust pass-through securities to investors. The variable interest rate re-prices quarterly at the three-month LIBOR plus 1.50% and was 2.05% at December 31, 2011. Parke Capital Trust III purchased \$3,093,000 of variable rate junior subordinated deferrable interest debentures from the Company. The debentures are the sole asset of the Trust. The terms of the junior subordinated debentures are the same as the terms of the capital securities. The Company has also fully and unconditionally guaranteed the obligations of the Trust under the capital securities. The capital securities are redeemable by the Company on or after December 15, 2012, at par, or earlier if the deduction of related interest for federal income taxes is prohibited, classification as Tier 1 Capital is no longer allowed, or certain other contingencies arise. The capital securities must be redeemed upon final maturity of the subordinated debentures on September 15, 2037. The proceeds were contributed to paid-in capital at the Bank.

Note 10. Income Taxes

Income tax expense for 2011 and 2010 consisted of the following:

		2011		2010	
	(Amounts in thousands)			ls)	
Current tax expense:					
Federal	\$	5,808	\$	4,984	
State		1,517		1,637	
		7,325		6,621	
Deferred tax benefit		(1,801)		(1,726)	
Income tax expense	\$	5,524	\$	4,895	

The components of the net deferred tax asset at December 31, 2011 and 2010 are as follows:

	2011	2010	
	 (Amounts in thousands)		
Deferred tax assets			
Allowance for loan losses	\$ 7,894	\$	6,011
Investment securities available for sale	-		328
Minimum pension liability	2,175		1,900
Stock compensation	30		30
Depreciation	211		176
Other	-		-
Deferred gain on sale of loans	-		529
Capitalized OREO expense	518		264
OTTI write down on securities	1,353		1,300
	 12,181		10,538
Deferred tax liabilities:			
Discount accretion	(27)		(71)
Deferred loan costs	(674)		(633)
Investment securities available for sale	(310)		-
BOLI	(576)		(515)
	 (1,587)	·	(1,219)
Net deferred tax asset	\$ 10,594	\$	9,319

A reconciliation of the Company's effective income tax rate with the statutory federal rate for 2011 and 2010 is as follows:

	2011		2010	
	 (Amounts in thousands)			
At Federal statutory rate Adjustments resulting from:	\$ 4,805	\$	4,337	
State income taxes, net of Federal tax benefit	714		751	
Other	5		(193)	
	\$ 5,524	\$	4,895	

Management has evaluated the Company's tax positions and concluded that the Company has taken no uncertain tax positions that require adjustments to the financial statements. With few exceptions, the

Company is no longer subject to income tax examinations by the U.S. federal or local tax authorities for years before 2008, and by the State of New Jersey for years before 2007.

# Note 11. Retirement Plans

<u>Supplemental Executive Retirement Plan</u>: The Company has a Supplemental Executive Retirement Plan ("SERP") covering certain members of management. The net periodic SERP pension cost was approximately \$353 thousand in 2011 and \$412 thousand in 2010. The unfunded benefit obligation, which was included in other accrued liabilities, was approximately \$3,002,000 at December 31, 2011 and \$2,649,000 at December 31, 2010.

The benefit obligation at December 31, 2011 and December 31, 2010 was calculated as follows:

	:	2011	2010	
	<del></del>	(Amounts in thousands)		
Benefit obligation, January 1	\$	2,649	\$	2,237
Service cost		232		280
Interest cost		120		130
(Gain) loss		1		2
Benefit obligation, December 31	\$	3,002	\$	2,649

The net periodic pension cost for 2011 and 2010 was calculated as follows:

	2	2011		2010	
	(Amounts in thousands)				
Service cost	\$	232	\$	280	
Interest cost		120		130	
(Gain) loss		1		2	
Prior service cost recognized		_		_	
	\$	353	\$	412	

The discount rate used in determining the actuarial present value of the projected benefit obligation was 5.5% for both 2011 and 2010. The expected rate of compensation increase was 4.0% for both 2011 and 2010.

The Company has a 401K Plan covering substantially all employees. Under the Plan, the Company is required to contribute 3% of all qualifying employees' eligible salary to the Plan. The Plan expense in 2011 was \$98 thousand and \$86 thousand in 2010.

## Note 12. Regulatory Matters

<u>Capital Ratios</u>: The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of its assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2011 and 2010, that the Company and the Bank met all capital adequacy requirements to which they are subject.

As of December 31, 2011 and 2010, the Bank was categorized as "well-capitalized" under the regulatory framework for prompt corrective action. Prompt correction action provisions are not applicable to bank holding companies. There are no conditions or events since December 31, 2011 that management believes have changed the Bank's capital category.

To be categorized as well capitalized, the Bank must maintain minimum total risk based, Tier 1 risk based, and Tier 1 leverage ratios as set forth in the following tables.

	Actua	I	For Capital Adequacy Purposes				To be Well- Capitalized Under Prompt Corrective Action Provisions		
Parke Bancorp, Inc.	 Amount	Ratio			Ratio		Amount	Ratio	
As of December 31, 2011		(	(Amoun	ts in thousands	except ratios	)			
Total Risk Based Capital (to Risk Weighted Assets)	\$ 98,992	15.5%	\$	51,209	8%		N/A	N/A	
Tier 1 Capital (to Risk Weighted Assets)	\$ 90,851	14.2%	\$	25,604	4%		N/A	N/A	
Tier 1 Capital (to Average Assets)	\$ 90,851	12.1%	\$	30,122	4%		N/A	N/A	
As of December 31, 2010									
Total Risk Based Capital (to Risk Weighted Assets)	\$ 92,629	14.2%	\$	52,183	8%		N/A	N/A	
Tier 1 Capital (to Risk Weighted Assets)	\$ 84,393	12.9%	\$	26,092	4%		N/A	N/A	
Tier 1 Capital (to Average Assets)	\$ 84,393	11.2%	\$	30,062	4%		N/A	N/A	
Parke Bank As of December 31, 2011									
Total Risk Based Capital (to Risk Weighted Assets)	\$ 98,817	15.4%	\$	51,208	8%	\$	64,010	10%	
Tier 1 Capital (to Risk Weighted Assets)	\$ 90,676	14.2%	\$	25,604	4%	\$	38,406	6%	
Tier 1 Capital (to Average Assets)	\$ 90,676	12.0%	\$	30,122	4%	\$	37,652	5%	
As of December 31, 2010									
Total Risk Based Capital (to Risk Weighted Assets)	\$ 92,556	14.2%	\$	52,181	8%	\$	65,226	10%	
Tier 1 Capital (to Risk Weighted Assets)	\$ 84,321	12.9%	\$	26,091	4%	\$	39,136	6%	
Tier 1 Capital (to Average Assets)	\$ 84,321	11.2%	\$	30,062	4%	\$	37,577	5%	

### Note 13. Shareholders' Equity

<u>Common Stock Dividend</u>: In May 2011 and May 2010 the Company paid a 10% common stock dividend to shareholders (443,945 and 422,359 shares respectively). All share and per share information has been retroactively adjusted to give effect to this stock dividend for the periods presented.

Treasury Stock: No transactions occurred in 2011 or 2010 for the repurchase of Company stock.

Stock Options: In 1999, 2002 and 2003, the shareholders approved the Company's Employee Stock Option Plans and in 2005 the shareholders approved the Company's Directors and Employee Stock Option Plan (the "Plans"). The Plans are "non-qualified" stock option plans. Reserved for issuance upon the exercise of options granted or to be granted by the Board of Directors is an aggregate of 148,181 shares of common stock as of December 31, 2011. All options issued under the Plans were fully vested upon issuance. All directors and certain officers and employees of the Company have been granted options under the Plans. All stock option amounts and prices included in the following discussions have been adjusted for stock dividends.

There were no option awards, and hence no net compensation expenses for both 2011 and 2010.

Option awards are granted with an exercise price equal to the market price of the Company's stock at the date of the grant. No options were awarded or exercised in 2011. All options issued have 10 year contractual terms and were fully vested as of December 31, 2011.

At December 31, 2011, there were 148,181 shares available for grant under the Plans.

The following table summarizes stock option activity for the year ended December 31, 2011.

Options	Shares	Weighted Average ercise Price	Weighted Average Remaining Contractual Life	ggregate insic Value
Outstanding at January 1, 2011	377,943	\$ 10.01		
Granted	_	\$ _		
Exercised	_	\$ _		
Expired/terminated	_	\$ _		
Outstanding at December 31, 2011	377,943	\$ 10.01	3.3	\$ 30,637
Exercisable at December 31, 2011	377,943	\$ 10.01	3.3	\$ 30,637

Stock options outstanding and exercisable at December 31, 2011:

	Number	Weighted Average Remaining Contractual	Weighted Average Exercise		
Range of Exercise Prices	Outstanding	Life		Price	
\$4.12 \$5.77 \$8.17 \$9.80 \$11.43 \$12.41	22,940 50,263 10,013 40,666 238,755 15,306	0.3 1.4 2.3 3.2 4.0 4.8	\$ \$ \$ \$ \$	4.12 5.77 8.17 9.80 11.43 12.41	
	377,943	3.3	\$	10.01	

<u>Preferred Stock:</u> On October 3, 2008 Congress passed the Emergency Economic Stabilization Act of 2008 (EESA), which provides the U.S. Secretary of the Treasury with broad authority to implement certain actions to help restore stability and liquidity to the U.S. markets. One of the provisions resulting from EESA is the Treasury Capital Purchase Program (CPP) which provided for the direct equity investment of perpetual preferred stock by the U.S. Treasury in qualified financial institutions. This program was voluntary and requires an institution to comply with several restrictions and provisions, including limits on executive compensation, stock redemptions, and declaration of dividends. The CPP provided for a minimum investment of 1% of Risk-Weighted-Assets, with a maximum investment of the lesser of 3% of Risk-Weighted Assets or \$25 billion. The perpetual preferred stock has a dividend rate of 5% per year until the fifth anniversary of the Treasury investment and a dividend of 9%, thereafter. The CPP also requires the Treasury to receive warrants for common stock equal to 15% of the capital invested by the U.S. Treasury.

The Company received an investment in cumulative perpetual preferred stock of \$16,288,000 on January 30, 2009. These proceeds were allocated between the preferred stock and warrants based on relative fair value in accordance with FASB ASC Topic 470, *Debt with Conversion and Other Options*. The allocation of proceeds resulted in a discount on the preferred stock that will be accreted over five years. The Company issued 359,135 common stock warrants to the U.S. Treasury and \$930 thousand of those proceeds were allocated to the warrants. The warrants are accounted for as equity securities. The warrants have a contractual life of 10 years and an exercise price of \$6.79 per share of common stock.

The preferred stock may not be redeemed for three years except with the proceeds from an offering common stock or preferred stock qualifying as Tier 1 capital. After three years, the preferred stock may be redeemed at any time in whole or in part by the Company.

The Company has recorded dividends in the approximate amount of \$815 thousand and \$813 thousand for the years ended December 31, 2011 and 2010. All dividend amounts billed by the U.S. Treasury through December 31, 2011 have been paid. The preferred stock qualifies for and is accounted for as equity securities and is included in the Company's Tier I capital on the date of receipt.

### Note 14. Other Related Party Transactions

A member of the Board of Directors is a principal of a commercial insurance agency that provides all the insurance coverage for the Company. The cost of the insurance was approximately \$184 thousand in 2011 and \$114 thousand in 2010. An insurance agency owned by another Board Member provides employee benefits (medical insurance, life insurance, and disability insurance). The cost of these employee benefits totaled \$420 thousand in 2011 and \$389 thousand in 2010. A director performed general contracting services for the reconstruction of the Kennedy branch and performed other real estate related services. The cost of these services amounted to \$322 thousand for 2011.

### Note 15. Commitments and Contingencies

The Company has entered into an employment contract with the President of the Company, which provides for continued payment of certain employment salaries and benefits in the event of a change in control, as defined.

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheet. The contract or notional amounts of these instruments reflect the extent of the Company's involvement in these particular classes of financial instruments. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual or notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as they do for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation. Collateral held varies but may include accounts receivable; inventory; property, plant and equipment and income-producing commercial properties. As of December 31, 2011 and 2010, commitments to extend credit amounted to approximately \$61.3 million and \$73.7 million, respectively.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. As of December 31, 2011 and 2010, standby letters of credit with customers were \$6.9 million and \$5.9 million, respectively.

Loan commitments and standby letters of credit are issued in the ordinary course of business to meet customer needs. Commitments to fund fixed-rate loans were immaterial at December 31, 2011. Variable-rate commitments are generally issued for less than one year and carry market rates of interest. Such instruments are not likely to be affected by annual rate caps triggered by rising interest

rates. Management believes that off-balance sheet risk is not material to the results of operations or financial condition.

In the normal course of business, there are outstanding various contingent liabilities such as claims and legal action, which are not reflected in the financial statements. In the opinion of management, no material losses are anticipated as a result of these actions or claims.

#### Note 16. Fair Value

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with the Fair Value Measurements and Disclosures Topic 820 of FASB ASC, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The fair value guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions. In accordance with this guidance, the Company groups its assets and liabilities carried at fair value in three levels as follows:

### Level 1 Inputs:

1) Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

### Level 2 Inputs:

- 1) Quoted prices for similar assets or liabilities in active markets.
- 2) Quoted prices for identical or similar assets or liabilities in markets that are not active.
- 3) Inputs other than quoted prices that are observable, either directly or indirectly, for the term of the asset or liability (e.g., interest rates, yield curves, credit risks, prepayment speeds or volatilities) or "market corroborated inputs."

### Level 3 Inputs:

1) Prices or valuation techniques that require inputs that are both unobservable (i.e. supported by little or no market activity) and that are significant to the fair value of the assets or liabilities.

2) These assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

### Fair Value on a Recurring Basis:

The following is a description of the Company's valuation methodologies for assets carried at fair value. These methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Company believes that its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

### Investment Securities Available for Sale:

Where quoted prices are available in an active market, securities are classified in Level 1 of the valuation hierarchy. Securities in Level 1 are exchange-traded equities. If quoted market prices are not available for the specific security, then fair values are provided by independent third-party valuations services. These valuations services estimate fair values using pricing models and other accepted valuation methodologies, such as quotes for similar securities and observable yield curves and spreads. As part of the Company's overall valuation process, management evaluates these third-party methodologies to ensure that they are representative of exit prices in the Company's principal markets. Securities in Level 2 include U.S. Government agencies, mortgage-backed securities, state and municipal securities and trust preferred securities. Securities in Level 3 include thinly traded collateralized mortgage obligations and collateralized debt obligations. Note 3, Investment Securities, details the valuation methodologies.

### Fair Value on a Recurring Basis

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis.

Financial Assets	Lev	el 1	 Level 2	L	evel 3	 Total
	'		 (Amounts in	thousand	s)	 
Securities Available for Sale						
As of December 31, 2011						
U.S. Government sponsored						
entities	\$	_	\$ 1,011	\$	_	\$ 1,011
Corporate debt obligations		_	1,486		_	1,486
Residential mortgage-backed						
securities		_	14,461		_	14,461
Collateralized mortgage						
obligations			1,437		157	1,594
Collateralized debt obligations	-		 		3,965	 3,965
Total	\$		\$ 18,395	\$	4,122	\$ 22,517
As of December 31, 2010						
U.S. Government sponsored						
entities	\$	_	\$ 2,925	\$	_	\$ 2,925
Corporate debt obligations		_	2,094		_	2,094
Residential mortgage-backed						
securities		_	16,559		_	16,559
Collateralized mortgage						
obligations			1,592		560	2,152
Collateralized debt obligations			 		4,000	 4,000
Total	\$		\$ 23,170	\$	4,560	\$ 27,730

The fair value of securities available for sale is the market value based on quoted market prices, when available, or market prices provided by recognized broker dealers (Level 1). When listed prices or quotes are not available, fair value is based upon quoted market prices for similar or identical assets or other observable inputs (Level 2) or significant management judgment or estimation based upon unobservable inputs due to limited or no market activity of the instrument (Level 3).

The changes in Level 3 assets measured at fair value on a recurring basis are summarized as follows:

	Se	curities Ava	Amounts in thousands) 4,560 \$ 1,89 (129) (129) (127) 3,38				
		2011					
	(Amounts in thousands)						
Beginning balance at January 1,	\$	4,560	\$	1,851			
Total net gains (losses) included in:							
Net loss		(129)		(124)			
Other comprehensive income (loss)		(107)		3,384			
Principal payments received		(202)		(551)			
Net transfers into Level 3		_		_			
Ending balance December 31,	\$	4,122	\$	4,560			

### Fair Value on a Non-recurring Basis

Certain assets and liabilities are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

Financial Assets	Le	vel 1	Le	vel 2	1	_evel 3		Total
				(Amounts in t	housan	ds)		
As of December 31, 2011 Impaired Loans OREO	\$	_ _	\$	_ _	\$	27,706 19,410	\$	27,706 19,410
As of December 31, 2010 Impaired Loans OREO	\$	_ _	\$	_ _	\$ \$	26,122 16,701	\$ \$	26,122 16,701

Impaired loans at fair value, which are measured in accordance with FASB ASC Topic 310 "Receivables", for impairment represent loans with allocated specific reserves and loans partially charged off, reported net of the related specific reserves, had a carrying amount of \$32.6 million and \$29.0 million at December 31, 2011 and December 31, 2010 respectively, with a valuation allowance of \$4.9 million and \$2.9 million at December 31, 2011 and December 31, 2010, respectively. The valuation allowance for impaired loans is included in the allowance for loan losses in the balance sheets.

OREO consists of commercial real estate properties which are recorded at fair value based upon current appraised value less estimated disposition costs, which is adjusted based upon Management's review and changes in market conditions (level 3 inputs).

Impaired loans that are collateral-dependent are fair valued based on the fair value of the collateral. OREO is fair valued at the lower of cost or fair value based on property appraisals at the time the property is recorded in OREO and as appropriate thereafter.

Measurement of impairment for collateral-dependent loans and OREO is based on third party appraisals that utilize one or more valuation techniques (income, market and/or cost approaches). The valuation method used for impaired construction loans is "as is." Any adjustments to calculated fair value are

made based on recently completed and validated third party appraisals, third party appraisal services, automated valuation services, or our informed judgment. Evaluations are made to determine that the appraisal process meets the relevant concepts and requirements of ASC 820.

Automated valuation services may be used primarily for residential properties when values from any of the previous methods were not available within 90 days of the balance sheet date. These services use models based on market, economic, and demographic values. The use of these models has only occurred in a very few instances and the related property valuations have not been significant to consider disclosure under Level 3 rather than Level 2.

Impaired loans not collateral-dependent are fair valued based on the present value of future cash flows discounted at the expected coupon rates over the lives of the loans. Because the loans were not discounted at market interest rates, the valuations do not represent fair value under ASC 820 and have been excluded from the nonrecurring fair value balance in the preceding schedules. Impaired loans were reported as being fair valued under Level 3 in 2010; however, upon reconsideration, the fair value process for impaired loans that are collateral dependent is considered to be substantially the same as for OREO, and accordingly, has been included under Level 2.

Fair Value of Financial Instruments

The Company discloses estimated fair values for its financial instruments in accordance with FASB ASC Topic 825, "Disclosures about Fair Value of Financial Instruments". The methodologies for estimating the fair value of financial assets and liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The methodologies for other financial assets and liabilities are discussed below.

<u>Cash and Cash Equivalents</u>: The carrying amount of cash, due from banks, and federal funds sold approximates fair value.

<u>Investment Securities</u>: Fair value of securities available for sale is described above. Fair value of held to maturity securities are based upon quoted market prices for similar assets or liabilities in active markets.

<u>Restricted Stock</u>: The carrying value of restricted stock approximates fair value based on redemption provisions.

<u>Loans Held for Sale</u>: The carrying value of loans held for sale represents the amount of SAB loans sold that could not be recognized under current accounting guidance. Fair value represents the face amount of the loans.

Loans (other than impaired): Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, residential mortgage and other consumer. Each loan category is further segmented into groups by fixed and adjustable rate interest terms and by performing and nonperforming categories. The fair value of performing loans is typically calculated by discounting scheduled cash flows through their estimated maturity, using estimated market discount rates that reflect the credit and interest rate risk inherent in each group of loans. The estimate of maturity is based on contractual maturities for loans within each group, or on the Company's historical experience with repayments for each loan classification, modified as required by an estimate of the effect of current economic conditions.

For all loans, assumptions regarding the characteristics and segregation of loans, maturities, credit risk, cash flows, and discount rates are judgmentally determined using specific borrower and other available information.

<u>Accrued Interest Receivable and Payable</u>: The fair value of interest receivable and payable is estimated to approximate the carrying amounts.

<u>Deposits</u>: The fair value of deposits with no stated maturity, such as demand deposits, checking accounts, savings and money market accounts, is equal to the carrying amount. The fair value of certificates of deposit is based on the discounted value of contractual cash flows, where the discount rate is estimated using the market rates currently offered for deposits of similar remaining maturities.

<u>Borrowings</u>: The fair values of FHLB borrowings, other borrowed funds and subordinated debt are based on the discounted value of estimated cash flows. The discounted rate is estimated using market rates currently offered for similar advances or borrowings.

<u>Off-Balance Sheet Instruments</u>: Since the majority of the Company's off-balance sheet instruments consist of non fee producing, variable rate commitments, the Company has determined they do not have a distinguishable fair value.

The following table summarizes carrying amounts and fair values for financial instruments at December 31, 2011 and December 31, 2010:

		Decembe	er 31, I	2011		2010			
	Carrying			Fair		Carrying		Fair	
		Value		Value		Value		Value	
	(Amounts in thousands)				inds)	· ·			
Financial Assets:									
Cash and cash equivalents	\$	110,228	\$	110,228	\$	57,628	\$	57,628	
Investment securities (available for									
sale and held to maturity)		24,549		24,597		29,729		29,778	
Restricted stock		3,565		3,565		3,040		3,040	
Loans held for sale		225		225		11,454		11,454	
Loans, net		605,794		622,801		611,950		618,721	
Accrued interest receivable		3,039		3,039		3,273		3,273	
Financial Liabilities:									
Demand and savings deposits	\$	356,440	\$	356,440	\$	298,597	\$	298,597	
Time deposits		278,415		280,147		306,125		307,776	
Borrowings		74,010		79,997		75,616		79,029	
Accrued interest payable		618		618		828		828	

# Note 17. Parent Company Only Financial Statements

Condensed financial information of the parent company only is presented in the following two tables:

Balance Sheets	December 31,				
	2011				
		(Amounts in	thousands)		
Assets:					
Cash	\$	257	\$	144	
Investments in subsidiaries		90,277		84,118	
Other assets		229		5	
Total assets	\$	90,763	\$	84,267	
Liabilities and Equity:					
Subordinated debentures	\$	13,403	\$	13,403	
Other liabilities		136		164	
Equity		77,224		70,700	
Total liabilities and equity	\$	90,763	\$	84,267	
Statements of Income		'ears ended I 2011 (Amounts in		2010	
			—		
Income:		(/ iiiiodiiieo ii	erro do dire	20,	
Dividends from bank subsidiary	\$	1,600	\$	1,600	
Dividends from bank substataly	Ą	1,000	Ų	1,000	
Expense:					
Interest on subordinated debentures		256		472	
Other expenses		295		285	
		551		757	
Income before income taxes		1,049		843	
Provision for income taxes		_		_	
Equity in undistributed income of subsidiaries		6,223		6,497	
Net income		7,272		7,340	
Preferred stock dividend and discount accretion		1,000		988	
Net income available to common shareholders	\$	6,272	\$	6,352	
		<del>-</del>			

## **Statements of Cash Flows**

	Years ended December 3				
		2011		2010	
		(Amounts i	n thousa	nds)	
Cash Flows from Operating Activities					
Net income	\$	7,272	\$	7,340	
Adjustments to reconcile net income to net cash provided by operating activities:					
Equity in undistributed earnings of subsidiaries		(6,223)		(6,539)	
Changes in operating assets and liabilities:					
Decrease (increase) in other assets		(224)		_	
Increase in accrued interest payable and other accrued liabilities		(28)		13	
Net cash provided by operating activities		797		814	
Cash Flows from Investing Activities		<u> </u>	,		
Payments for investments in and advances to subsidiaries				_	
Net cash used in investing activities		_		_	
Cash Flows from Financing Activities				_	
Proceeds from issuance of preferred stock		_		_	
Payment of dividend on preferred stock		(815)		(813)	
		_		(6)	
Proceeds from exercise of stock options and warrants		_		32	
Purchase of treasury stock					
Net cash provided by financing activities		(815)	,	(787)	
Increase/(decrease) in cash and cash equivalents		(17)		27	
Cash and Cash Equivalents, January 1,		144		117	
Cash and Cash Equivalents, December 31,	\$	257	\$	144	

# Note 18. Subsequent Events

Management has evaluated subsequent events through the date of issuance of the financial statements and does not believe any such events warrant recording or disclosure in these financial statements.

### **CORPORATE INFORMATION**

PARKE BANCORP, INC. 601 Delsea Drive Washington Township, NJ 08080 (856) 256-2500 www.parkebank.com

## **Board of Directors (Parke Bank and Parke Bancorp, Inc.)**

Celestino R. ("Chuck") Pennoni Chairman of the Board of Directors Chairman & CEO - Pennoni Associates Thomas Hedenberg
Vice Chairman of the Board of Directors
Real Estate Developer

# Vito S. Pantilione President, Chief Executive and Director

Fred G. Choate
Director
President of Greater Philadelphia
Venture Capital Corporation

Edward Infantolino
Director
President of Ocean Internal
Medicine Associates, P.A.

Richard Phalines
Director
Co-owner of Concord Truss
Company

Daniel J. Dalton Director Vice President with Brown & Brown

Anthony J. Jannetti
Director
President of Anthony J. Jannetti,
Inc.

Jack C. Sheppard, Jr.
Director
Executive Vice President with
Bollinger Insurance

Arret F. Dobson
Director
Real Estate Developer

Jeffrey H. Kripitz Director Owner of Jeff Kripitz Agency

Ray H. Tresch Director Owner of Redy Mixt Konkrete

# Parke Bancorp, Inc. Officers

Vito S. Pantilione President and Chief Executive Officer

Transfer Agent & Registrar
Registrar and Transfer Company
10 Commerce Dr.
Cranford, NJ 07016

John F. Hawkins Senior Vice President and Chief Financial Officer

Independent Auditors McGladrey & Pullen, LLP 751 Arbor Way, Suite 200 Blue Bell, PA 19422 Dolores M. Calvello Vice President and Corporate Secretary

Special Counsel Spidi & Fisch, PC 1227 25<sup>th</sup> Street, N.W. Suite 200 West Washington, D.C. 20037

#### **PARKE BANK**

### Officers

Vito S. Pantilione

President & Chief Executive Officer

John F. Hawkins

Senior Vice President & Chief Financial Officer

David O. Middlebrook

Senior Vice President & Senior Loan Officer

**Daniel Sulpizio** 

Senior Vice President

**Dolores M. Calvello** 

Vice President

Anthony "Nino" Lombardo

Vice President & Controller

Marlon R. Soriano

Vice President

Evette M. Badecki

Assistant Vice President

Kathleen A. Conover

Assistant Vice President

**Lisa Perkins** 

Assistant Vice President

Elizabeth A. Milavsky

Executive Vice President & Chief Operating Officer

**Robert Gehring** 

Senior Vice President & Chief Credit Officer

Paul E. Palmieri

Senior Vice President, Philadelphia Region

Allen M. Bachman

Vice President

**Ralph Gallo** 

Vice President & Chief Workout Officer

Mark A. Prater

Vice President & BSA Officer

James S. Talarico

Vice President

Giovanni Calabro

Assistant Vice President

Gil Eubank

Assistant Vice President

**Mary Ann Seal** 

Assistant Vice President

### **Branches**

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Philadelphia Office

1610 Spruce Street Philadelphia, PA 19103 (215) 772-1113 **Main Office** 

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567 Egg Harbor Road Washington Township, NJ 08080 (856) 582-6900

**Galloway Township Office** 

67 East Jimmie Leeds Road Galloway Township, NJ 08205 (609) 748-9700

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