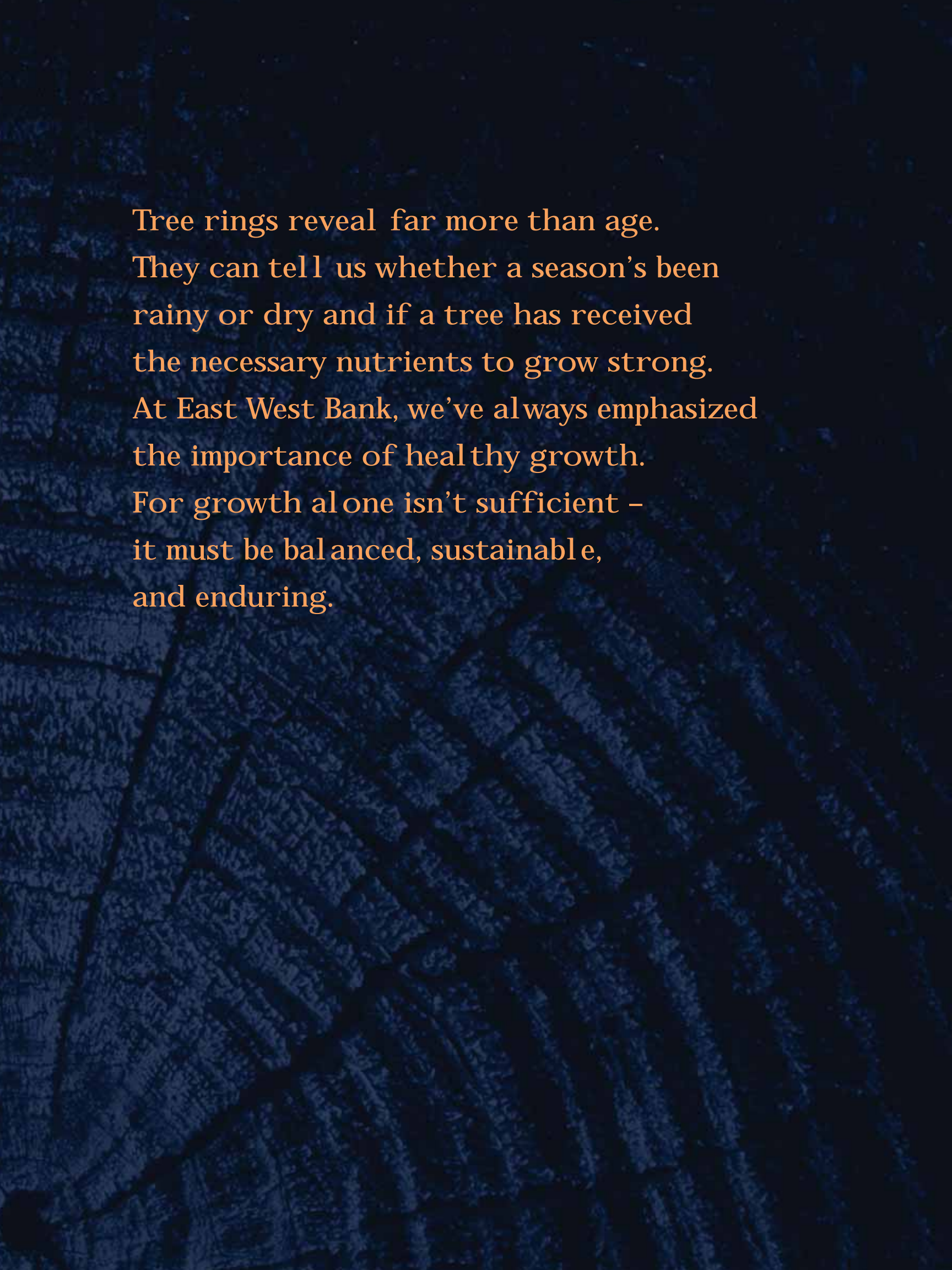


HEALTHY GROWTH


2004 ANNUAL REPORT



EASTWEST
BANCORP



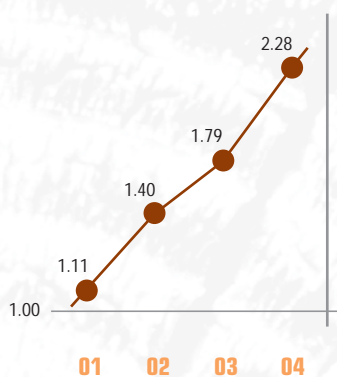
Tree rings reveal far more than age.
They can tell us whether a season's been
rainy or dry and if a tree has received
the necessary nutrients to grow strong.
At East West Bank, we've always emphasized
the importance of healthy growth.
For growth alone isn't sufficient –
it must be balanced, sustainable,
and enduring.



In many ways, a full-service bank is like a tree, providing a sense of strength and protection from the elements in all kinds of weather.

In 2004, East West Bank focused on developing profitable, new relationships with small to mid-sized commercial customers and on continuing our responsive, multi-lingual services to retail customers. As a result, core deposits increased 27% over 2003 for a total of \$2.28 billion – a historic high.

Total deposits equaled \$4.52 billion, a 37% rise over 2003. Business deposits registered a 30% increase, reflecting the success of several initiatives: targeted business checking campaigns in our branch network, expanded outreach by our loan officers, and a competitive pricing structure. We also enhanced our online business banking to ensure that our customers can obtain their financial information when they need it.



Core Deposits (Dollars in Billions)

Core deposits totaled over \$2.28 billion at the end of 2004, an increase of 27% over 2003.

With the acquisition of Trust Bank, we welcomed 4,000-plus new retail deposit customers. Our in-store banking program, through a partnership with 99 Ranch Market, continued to thrive. Also in 2004, we became the first California bank to introduce the Greater China Investment Index CD, with returns linked to a widely known Asian stock market index. We focus on deposit growth not only to nurture future performance, but to provide a stable, low-cost base to support loan growth – a continuing priority for the Bank in 2005.

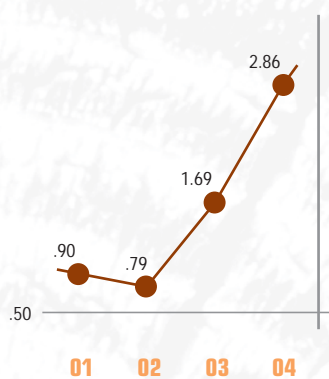


A tree's root system serves both as anchor and as storehouse to fuel expansion, just as a bank's capital strength forms an essential foundation.

The trunk of a tree provides a stabilizing force for growth – as do East West’s attention to detail and personalized service. Our style of relationship banking laid the groundwork for a record gain in loans of \$1.86 billion in 2004, a 57% increase over 2003.


Each category in our diverse loan portfolio logged double-digit increases in 2004. Leading the way: commercial and multifamily real estate and construction loans. This reflected our growing market expertise and reputation within California’s real estate industry. We recruited more staff to focus on building lending relationships. During the year, we created a centralized Branch Commercial Real Estate Department to efficiently manage loans originated by our retail branches. Armed with these advantages, we’ve become known for our responsive turnaround time. To meet our customers’ overall needs, we also expanded our outreach for commercial lines of credit.

As East West Bank achieves greater visibility in the marketplace, we benefit from having customers seek us out, drawn by our pricing and accessibility. From this broader customer base, we look to expand our connections with existing customers, generating multiple loans per client and achieving higher efficiency ratios.



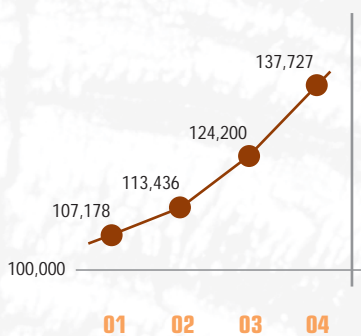
Loan Originations (Dollars in Billions)

The amount of new loan originations grew to \$2.86 billion in 2004, a 70% increase over 2003.



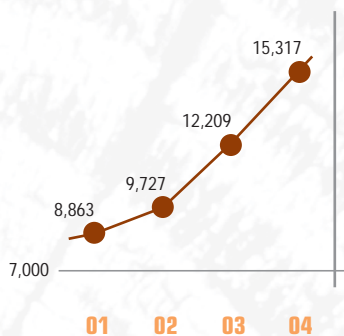
The tree offers a beneficial network to all those who rely on it. East West's supportive services provide an equally invaluable set of connections.

At East West Bank, we grow futures. Our ability to pinpoint and develop high-performing niche markets allows us to link customer to opportunity, East to West. By serving as a comprehensive financial resource in 2004, we generated significant business from existing and new customers, in both commercial and retail arenas.




Personal Accounts

Our shareholders and customers realize benefits from our experience in such key niches as financing for affordable housing, commercial and multifamily real estate, as well as international trade finance, healthcare, and entertainment. We continually evaluate other specialized markets where we can leverage our capabilities and our style of relationship banking. At all times, we seek solutions that make sense for our customers.



Business Accounts

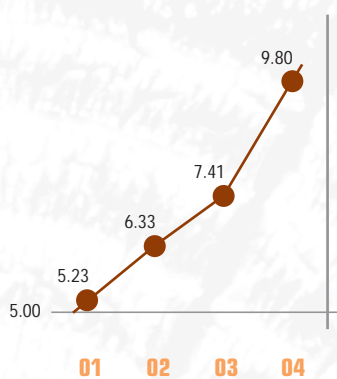
Our commitment to our core retail base – the Chinese-American community – has only fortified East West’s foundation and honed our value as a bank for customers with global business. With our deep-seeded links to Asian markets, we provide our customers with a guide and a bridge to new financial environments. East West ended the year with branches in seven California counties and a Representative Office in Beijing, China – firmly planted as one of California’s most respected, full-service banking franchises and the third-largest independent commercial bank in Southern California.

A wooden basket filled with red apples sits on a grassy field. In the background, there are apple trees with more red apples hanging from the branches. The scene is bathed in soft, natural light, creating a warm and inviting atmosphere.

Much like a bountiful crop of apples, East West focuses on producing healthy dividends, season after season.

East West's adherence to sound fundamentals yields long-term rewards for customers and shareholders. Once again in 2004, we achieved our strongest-ever balance sheet and closed the year at \$6.03 billion in assets, a 49% gain over 2003, and total shareholders' equity of \$514.3 million.

Our accomplishments stem from a careful balance between earnings growth and asset quality. Net income for the year totaled \$78.0 million – another high point – while earnings per share increased 25% to \$1.49, up from \$1.19 – the eighth consecutive year for such increases. We are particularly pleased that we increased our market share without compromising our commitment to sound underwriting standards, disciplined pricing, and controlled operating expenses.



Book Value (per share)

The book value of East West shares has increased by 87% since 2001.

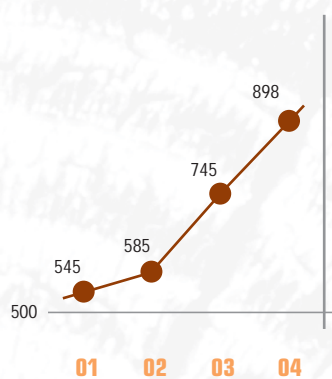
We attained the lowest ratio of non-performing loans in the past decade – 0.10% of total assets vs. 0.16% in 2003. Our efficiency ratio also continued its 10-year improvement to 36.05%, compared to 39.16% a year ago. The year concluded with returns on assets and equity that exceeded our expectations, especially in a competitive environment. In the months ahead, we will continue to find opportunities for future profitability and sustainability based on our past successes.



Trees beautify their surroundings. East West also strives to enrich our communities, through thoughtful services and volunteerism.

We reap the harvest of our employees' talents and our community spirit. East West employees – totaling 898 in 2004 – are committed to our customers' success. From our management to our branch offices to our board of directors, we participate in the flowering of California.

In 1972, East West Bank entered the financial landscape in Los Angeles with our first office in Chinatown – staffed by seven employees. From the start, we knew the key to building lasting relationships required that we speak our customers' language. In some cases, that means Mandarin or Cantonese; in others, it means the language of first-time home ownership, starting a business, or forging a profitable connection in Asia.



Number of Employees

During the same four-year period, the employee count has grown by 65% while assets have increased 113%.

Our secret weapon? People. While our products and services are always competitive, our employees drive our success. Each member of the East West family holds the same commitment to responsiveness, integrity and service in alignment with our customers' needs. As a Bank, we continually seek ways to nurture and motivate the people who join us – not simply by the chance to become Bank shareholders but also by the chance for each individual to grow on his or her own path to success.

Another essential element of healthy growth is a strong management. This past year, East West Bank's stewardship was again recognized by Institutional Shareholder Services,



Dominic Ng is Chairman, President and Chief Executive Officer of East West Bancorp, Inc. and East West Bank. Prior to taking the helm of East West in 1992, Mr. Ng was President of Seyen Investment, Inc. and spent over a decade as a CPA with Deloitte & Touche LLP. Mr. Ng serves on the boards of directors of the Federal Reserve Bank of San Francisco, Los Angeles Branch and PacifiCare Health Systems (NYSE: PHS). Mr. Ng also serves on the Board of Trustees of the Asia Society.



Julia Gouw is Executive Vice President and Chief Financial Officer of East West Bancorp, Inc. and East West Bank. Prior to joining East West, Ms. Gouw spent over five years as a CPA with KPMG LLP. She serves on the Board of Visitors of the UCLA School of Medicine and chairs the Executive Advisory Board of the Iris Cantor-UCLA Women's Health Center. Ms. Gouw is also on the Board of Directors of Huntington Memorial Hospital.



Herman Y. Li is Chairman of the C&L Restaurant Group Inc., one of the largest franchises in the Burger King system. Mr. Li is President of the Southern California Burger King Franchisee Association and the Burger King Asian Franchisee Association. He also serves on the Board of Directors of the National Franchisee Association representing over 8,000 Burger King restaurants worldwide. Mr. Li is Vice-Chair of the Committee of 100.

which gave the bank one of the highest ratings in our industry group for corporate governance: 95%. We salute the members of our board of directors for their seasoned guidance.



John Kookan has garnered a broad banking experience, having retired as Chief Financial Officer and Vice Chairman of Security Pacific Corp., the parent of former Security Pacific National Bank. He served as a director of Golden State Bancorp until its acquisition in 2002. Among his community activities, he is a member of the boards of Huntington Memorial Hospital and of the Children's Bureau of Southern California.



Keith W. Renken is Managing Partner of the consulting company Renken Enterprises and a professor in the University of Southern California Executive in Residence Program. His career with Deloitte & Touche spanned 33 years. The recipient of a Distinguished Business Leader Award from the Los Angeles Area Chamber of Commerce, Mr. Renken is a Director of 21st Century Insurance, among other companies.

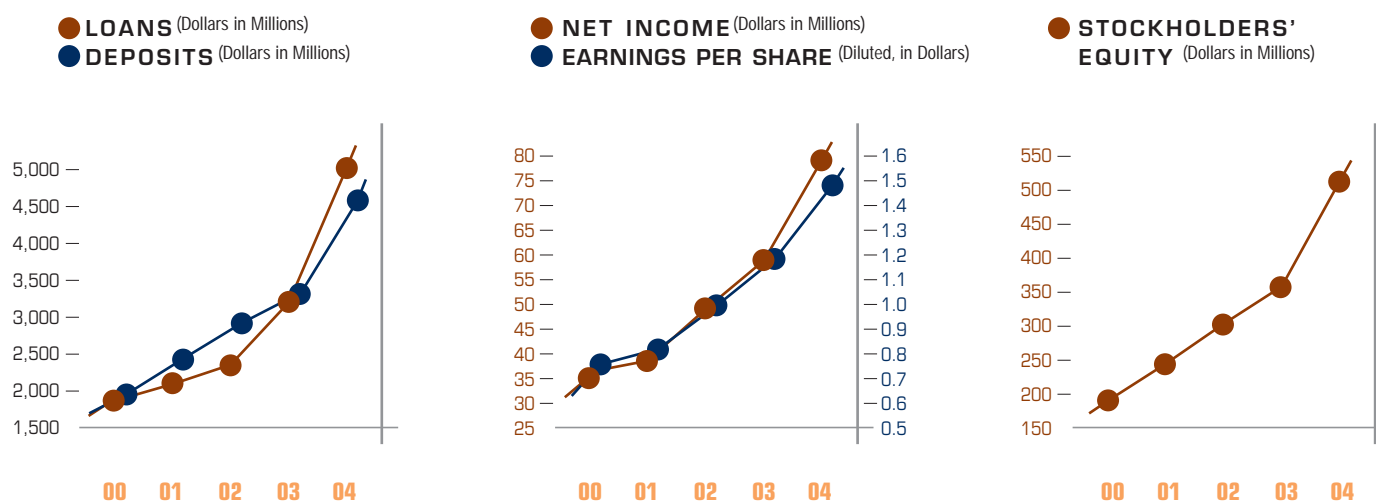


Peggy Cherng is Chief Executive Officer and Co-Chair of Panda Restaurant Group, which includes more than 700 restaurants in the U.S., Puerto Rico and Japan. Dr. Cherng holds a PhD in Electrical Engineering, serves on the boards of the National Restaurant Association, Methodist Hospital of Southern California, and the Peter F. Drucker Graduate School of Management at Claremont Graduate University.



Jack C. Liu, Esq. is Senior Advisor for Morgan Stanley International Real Estate Fund ("MSREF") and is President of MSREF's affiliates MSUB Asset Management Corp. and New Recovery Asset Management Corp. in Taiwan. Mr. Liu is admitted to practice law in the jurisdictions of California, Washington, D.C. and the Republic of China. His legal expertise is in international corporate, real estate and banking.

East West Bancorp 5-Year Financial Highlights (Dollars in thousands, except per share data)



	2000	2001	2002	2003	2004
Net Interest Income	\$ 90,001	\$ 100,347	\$ 118,309	\$ 143,311	\$ 199,173
Noninterest Income	14,495	20,761	24,511	32,766	31,826
Noninterest Expense	50,001	62,291	63,804	77,617	92,916
Net Income	35,467	38,783	49,489	58,992	78,022
Earnings Per Share, Diluted ⁽¹⁾	0.77	0.81	1.00	1.19	1.49
Total Assets	\$2,485,971	\$2,825,303	\$3,321,489	\$4,055,433	6,028,880
Loans Receivable, Net	1,789,988	2,132,838	2,313,199	3,234,133	5,080,454
Deposits	1,948,562	2,417,974	2,926,352	3,312,667	4,522,517
Stockholders' Equity	186,149	244,415	302,117	361,983	514,309
Return on Average Assets	1.51%	1.47%	1.63%	1.64%	1.57%
Return on Average Equity	21.57	17.73	18.29	18.12	17.86
Net Interest Margin	4.06	4.02	4.14	4.26	4.24
Efficiency Ratio ⁽²⁾	40.88	45.30	40.12	39.16	36.05
Nonperforming Assets to Total Assets	0.30	0.20	0.37	0.16	0.10
Nonaccrual Loans to Total Loans	0.20	0.17	0.38	0.16	0.10
Tier 1 Leverage Ratio	7.73	8.45	8.99	9.13	9.08
Total Risk Based Capital Ratio	10.85	11.20	11.86	10.87	10.93

(1) Prior period amounts have been restated to reflect the 2 for 1 stock split on June 21, 2004.

(2) Excludes the amortization of intangibles and investments in affordable housing partnerships.

Dear Shareholders & Friends:

A tree grows over time –
some species live as long as
200 to 300 years – extending
its branches and leafy canopy
to provide shade, shelter,
and grandeur in each and
every season.



Cultivating a tree to maturity takes commitment and attention to detail. The same is true for a financial institution. At East West Bank, we don't measure success by one year's performance, however impressive. Even so, we're pleased to note that 2004 marked our eighth consecutive year of record earnings, enabling us to reward our shareholders with the most robust balance sheet in over three decades.

Most important, as the theme of this annual report sets out, that growth has been healthy growth. By that we mean, it is rooted in solid financial fundamentals, nurtured by experience, and sustainable. Among the landmarks we

achieved in this past year were our highest-ever net income and earnings per share and lowest percentage of non-performing assets in over two decades, along with record growth in loans and core deposits. We enjoyed new commercial relationships through the combined efforts of our branches and our loan officers. At the same time, we gained thousands of retail deposit customers through organic growth and our acquisition of Trust Bank.

At East West Bank, our growth hasn't come by accident or coincidence. It hasn't come by our being reactive; rather, it reflects our ability to anticipate and act upon trends – and to find opportunities for change within our past successes. We don't wait for opportunities to occur. We seek them out. In the end, the true measure of our success is the return on investment we create for our shareholders.

Among the highlights of 2004 were:

- Record net income of \$78.0 million
- Total year-end assets of \$6.03 billion, a 49% increase over 2003
- Record total stockholders' equity of \$514.3 million and a Tier 1 leverage ratio of 9.08%
- Return on average equity of 17.86%
- Record total deposits of \$4.52 billion, a 37% increase
- Total core deposits of \$2.28 billion, a 27% increase
- Non-interest income of \$31.8 million
- Non-performing assets of 0.10% of total assets
- Net charge-offs to average loans of only 0.12%

Earnings per share increased 25% to a record \$1.49, up from \$1.19 in the prior year period – also a record. We generated a return on average assets of 1.57% for the year.

It's important to add that we increased our market share – and achieved our strongest-ever financial profile – without compromising our commitment to sound underwriting standards, disciplined pricing, and controlled operating expenses.

The increase in assets was primarily attributable to the energy in our loan portfolio. Making the largest contributions in dollar volume were commercial real estate, multifamily, and construction loans. You can read more about this aspect of our business elsewhere in this report.

Total deposits reached \$4.52 billion, a 37% increase over 2003's total of \$3.31 billion. Core deposits reached \$2.28 billion, a 27% increase. By the end of 2004, demand deposits and money market accounts increased a combined \$452.0 million. We also generated more than \$718.6 million in time deposits.

Throughout 2004, interest rates gradually moved up, which yielded some benefits for East West. We again achieved the highest net interest income in our history – the result of our success in driving up levels of core deposits, combined with our substantial loan growth.

This year has been another in a gradual transition for East West Bank. We remain the fastest-growing bank in the Chinese-American market, which provides our strong roots. With the completion of our acquisition of Trust Bank, we further solidified our presence in the Chinese-American community. But today, more and more, East West is recognized as one of our region's leading business banks. Our ability to bridge communities and cultures – retail and commercial, East and West – represents one of our unique strengths.

To reflect our ambitious plans for the future, we adopted a new Vision Statement in 2004, which states our goal: *"To be recognized as the premier bridge between East and West, and acknowledged for delivering relationship-driven financial solutions to an increasingly diverse and sophisticated customer base."*

How do we transform vision into reality? By relying on our greatest asset: our people. We are especially proud of the teamwork and customer service demonstrated by all areas of our organization, as we strive to enhance the value we provide customers, shareholders, and employees.

We care about the experience our customers have each time they encounter East West Bank. We are looking closely at that interaction and how to enhance it at every level. Going forward, we will make targeted efforts to build infrastructure, recruit new senior-level executives, and maintain efficient and scalable operations, while we preserve the entrepreneurial flexibility and attitude our customers prize.

Consider the tree, which can thrive in all weathers and geographies, given proper care. As always, we will take the time to analyze and strategize our own growth, ensuring that it is both prudent and profitable.

Thank you for being a part of our evolution, in the past and into the future. Working together, we will continue to pursue growth that is both vigorous and enduring.



Dominic Ng
Chairman, President and CEO

EAST WEST BANCORP, INC. AND SUBSIDIARIES

FIVE-YEAR SUMMARY OF SELECTED FINANCIAL INFORMATION

(In thousands, except per share data)

	2004	2003	2002	2001	2000
Summary of Operations:					
Interest and dividend income	\$ 252,070	\$ 178,543	\$ 167,288	\$ 183,695	\$ 186,594
Interest expense	52,897	35,232	48,979	83,348	96,593
Net interest income	199,173	143,311	118,309	100,347	90,001
Provision for loan losses	16,750	8,800	10,200	6,217	4,400
Net interest income after provision for loan losses	182,423	134,511	108,109	94,130	85,601
Noninterest income	31,826	32,766	24,511	20,761	14,495
Noninterest expense	92,916	77,617	63,804	62,291	50,001
Income before provision for income taxes	121,333	89,660	68,816	52,600	50,095
Provision for income taxes	43,311	30,668	20,115	13,730	14,628
Income before cumulative effect of change in accounting principle	78,022	58,992	48,701	38,870	35,467
Cumulative effect of change in accounting principle, net of tax	--	--	788	(87)	--
Net income	\$ 78,022	\$ 58,992	\$ 49,489	\$ 38,783	\$ 35,467
Basic earnings per share ⁽¹⁾	\$ 1.54	\$ 1.23	\$ 1.05	\$ 0.84	\$ 0.79
Diluted earnings per share ⁽¹⁾	\$ 1.49	\$ 1.19	\$ 1.00	\$ 0.81	\$ 0.77
Dividends per share ⁽¹⁾	\$ 0.20	\$ 0.20	\$ 0.14	\$ 0.06	\$ 0.06
Average number of shares outstanding, basic ⁽¹⁾	50,654	48,112	47,192	46,066	44,896
Average number of shares outstanding, diluted ⁽¹⁾	52,297	49,486	49,260	48,108	46,336
At Year End:					
Total assets	\$ 6,028,880	\$ 4,055,433	\$ 3,321,489	\$ 2,825,303	\$ 2,485,971
Loans receivable, net	5,080,454	3,234,133	2,313,199	2,132,838	1,789,988
Investment securities available-for-sale	534,452	445,142	531,607	323,099	488,290
Deposits	4,522,517	3,312,667	2,926,352	2,417,974	1,948,562
Federal Home Loan Bank advances	860,803	281,300	34,000	104,000	268,000
Stockholders' equity	514,309	361,983	302,117	244,415	186,149
Shares outstanding ⁽¹⁾	52,501	48,857	47,764	46,752	45,322
Book value per share ⁽¹⁾	\$ 9.80	\$ 7.41	\$ 6.33	\$ 5.23	\$ 4.11
Financial Ratios:					
Return on average assets	1.57%	1.64%	1.63%	1.47%	1.51%
Return on average equity	17.86	18.12	18.29	17.73	21.57
Dividend payout ratio	12.93	16.31	12.87	7.13	7.60
Average stockholders' equity to average assets	8.77	9.04	8.92	8.26	7.02
Net interest margin	4.24	4.26	4.14	4.02	4.06
Efficiency ratio ⁽²⁾	36.05	39.16	40.12	45.30	40.88
Asset Quality Ratios:					
Net chargeoffs to average loans	0.12%	0.06%	0.11%	0.21%	0.22%
Nonperforming assets to year end total assets	0.10	0.16	0.37	0.20	0.30
Allowance for loan losses to year end total gross loans	0.99	1.20	1.50	1.28	1.31

(1) Prior period amounts have been restated to reflect the 2 for 1 stock split on June 21, 2004.

(2) Represents noninterest expense, excluding the amortization of intangibles and investments in affordable housing partnerships, divided by the aggregate of net interest income before provision for loan losses and noninterest income.

For full financial disclosure, please refer to East West Bancorp Form 10K for the year 2004.

EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except share data)

	December 31,	
	2004	2003
ASSETS:		
Cash and cash equivalents	\$ 93,075	\$ 141,589
Interest-bearing deposits in other banks	100	594
Investment securities available-for-sale, at fair value (with amortized cost of \$534,459 in 2004 and \$442,875 in 2003)	534,452	445,142
Loans receivable, net of allowance for loan losses of \$50,884 in 2004 and \$39,246 in 2003	5,080,454	3,234,133
Investment in Federal Home Loan Bank stock, at cost	47,482	17,122
Investment in Federal Reserve Bank stock, at cost	6,923	--
Other real estate owned, net	299	--
Investment in affordable housing partnerships	37,463	28,808
Premises and equipment, net	19,749	24,957
Due from customers on acceptances	13,277	16,119
Premiums on deposits acquired, net	7,723	7,565
Goodwill	43,702	28,710
Cash surrender value of life insurance policies	67,319	64,805
Accrued interest receivable and other assets	57,439	35,841
Deferred tax assets	19,423	10,048
TOTAL	\$ 6,028,880	\$4,055,433
LIABILITIES AND STOCKHOLDERS' EQUITY		
Customer deposit accounts:		
Noninterest-bearing	\$ 1,097,851	\$ 922,946
Interest-bearing	3,424,666	2,389,721
Total deposits	4,522,517	3,312,667
Short-term borrowings	--	12,000
Federal Home Loan Bank advances	860,803	281,300
Notes payable	11,018	2,192
Bank acceptances outstanding	13,277	16,119
Accrued expenses and other liabilities	49,480	37,470
Junior subordinated debt	57,476	31,702
Total liabilities	5,514,571	3,693,450
STOCKHOLDERS' EQUITY		
Common stock (par value of \$0.001 per share)		
Authorized -- 100,000,000 shares		
Issued -- 57,361,807 shares and 53,691,638 shares in 2004 and 2003, respectively		
Outstanding -- 52,500,766 shares and 48,857,450 shares in 2004 and 2003, respectively	57	54
Additional paid in capital	260,152	171,491
Retained earnings	296,175	228,242
Deferred compensation	(5,422)	(3,153)
Treasury stock, at cost: 4,861,041 shares in 2004 and 4,834,188 shares in 2003	(36,649)	(35,986)
Accumulated other comprehensive (loss) income, net of tax	(4)	1,335
Total stockholders' equity	514,309	361,983
TOTAL	\$ 6,028,880	\$4,055,433

EAST WEST BANCORP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share data)

	Year Ended December 31,		
	2004	2003	2002
INTEREST AND DIVIDEND INCOME			
Loans receivable, including fees	\$ 235,385	\$ 159,910	\$ 150,053
Investment securities available-for-sale	14,597	16,309	13,916
Federal Home Loan Bank stock	1,322	494	513
Federal Reserve Bank stock	127	--	--
Short-term investments	639	1,830	2,806
Total interest and dividend income	<u>252,070</u>	<u>178,543</u>	<u>167,288</u>
INTEREST EXPENSE			
Customer deposit accounts	37,896	29,946	43,575
Federal Home Loan Bank advances	11,801	2,959	3,064
Junior subordinated debt	3,139	2,280	2,264
Short-term borrowings	61	47	76
Total interest expense	<u>52,897</u>	<u>35,232</u>	<u>48,979</u>
NET INTEREST INCOME BEFORE PROVISION FOR LOAN LOSSES	199,173	143,311	118,309
PROVISION FOR LOAN LOSSES	<u>16,750</u>	<u>8,800</u>	<u>10,200</u>
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	<u>182,423</u>	<u>134,511</u>	<u>108,109</u>
NONINTEREST INCOME			
Letters of credit fees and commissions	7,979	7,123	5,641
Branch fees	6,987	7,232	6,186
Ancillary loan fees	4,751	4,163	3,378
Income from secondary market activities	998	5,657	2,359
Net gain on investment securities available-for-sale	2,262	1,951	13
Net gain on sales of loans	569	401	1,515
Net gain (loss) on disposal of fixed assets	3,030	(167)	43
Income from life insurance policies	2,993	3,286	1,939
Other operating income	<u>2,257</u>	<u>3,120</u>	<u>3,437</u>
Total noninterest income	<u>31,826</u>	<u>32,766</u>	<u>24,511</u>
NONINTEREST EXPENSE			
Compensation and employee benefits	39,136	31,844	25,332
Occupancy and equipment expense	12,158	10,314	9,401
Amortization of investments in affordable housing partnerships	7,427	6,677	4,698
Deposit-related expenses	4,908	3,889	3,291
Amortization of premiums on deposits acquired	2,215	1,989	1,806
Data processing	2,122	1,868	1,711
Deposit insurance premiums and regulatory assessments	802	722	621
Other operating expenses	<u>24,148</u>	<u>20,314</u>	<u>16,944</u>
Total noninterest expense	<u>92,916</u>	<u>77,617</u>	<u>63,804</u>
INCOME BEFORE PROVISION FOR INCOME TAXES	121,333	89,660	68,816
PROVISION FOR INCOME TAXES	<u>43,311</u>	<u>30,668</u>	<u>20,115</u>
INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE	78,022	58,992	48,701
CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE, NET OF TAX	<u>--</u>	<u>--</u>	<u>788</u>
NET INCOME	<u>\$ 78,022</u>	<u>\$ 58,992</u>	<u>\$ 49,489</u>
PER SHARE INFORMATION			
BASIC EARNINGS PER SHARE, BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE, NET OF TAX	\$ 1.54	\$ 1.23	\$ 1.03
BASIC EARNINGS PER SHARE, AFTER CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE, NET OF TAX	\$ 1.54	\$ 1.23	\$ 1.05
DILUTED EARNINGS PER SHARE, BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE, NET OF TAX	\$ 1.49	\$ 1.19	\$ 0.99
DILUTED EARNINGS PER SHARE, AFTER CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE, NET OF TAX	\$ 1.49	\$ 1.19	\$ 1.00
AVERAGE NUMBER OF SHARES OUTSTANDING - BASIC	50,654	48,112	47,192
AVERAGE NUMBER OF SHARES OUTSTANDING - DILUTED	52,297	49,486	49,260

EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

(Dollars in thousands, except share data)

	Common Stock	Additional Paid-In Capital	Retained Earnings	Deferred Compensation	Treasury Stock	Accumulated Other Comprehensive (Loss) Income, Net of Tax	Comprehensive Income	Total Stockholders' Equity
BALANCE, JANUARY 1, 2002	\$ 52	\$ 145,286	\$ 135,765	\$ (378)	\$ (35,945)	\$ (365)		\$ 244,415
Comprehensive income								
Net income for the year			49,489				\$ 49,489	49,489
Net unrealized gain on investment securities available-for-sale						3,633	3,633	3,633
Comprehensive income							<u>\$ 53,122</u>	
Stock compensation costs		33		138				171
Tax benefit from option exercises		4,727						4,727
Issuance of 944,154 shares under Stock Option Plan	1	5,054						5,055
Issuance of 86,568 shares under Employee Stock Purchase Plan		958						958
Issuance of 10,000 shares under Stock Warrant Agreements		50						50
Cancellation of 27,350 shares related to the acquisition of East West Insurance Services, Inc.		(230)		230				--
Cancellation of 1,936 shares due to forfeitures of issued restricted stock				10	(10)			--
Dividends paid on common stock			(6,381)					(6,381)
BALANCE, DECEMBER 31, 2002	53	155,878	178,873	--	(35,955)	3,268		302,117
Comprehensive income								
Net income for the year			58,992				\$ 58,992	58,992
Net unrealized loss on investment securities available-for-sale						(1,933)	(1,933)	(1,933)
Comprehensive income							<u>\$ 57,059</u>	
Stock compensation costs		12		430				442
Tax benefit from option exercises		4,084						4,084
Issuance of 667,002 shares under Stock Option Plan	1	4,709						4,710
Issuance of 101,926 shares under Employee Stock Purchase Plan		1,342						1,342
Issuance of 161,404 shares under Restricted Stock Plan		3,509		(3,509)				--
Issuance of 155,000 shares under Stock Warrant Agreements		1,775						1,775
Issuance of 5,270 shares under Directors' Restricted Stock Plan		100		(100)				--
Issuance of 4,344 shares in lieu of Board of Director retainer fees		82						82
Cancellation of 1,290 shares due to forfeitures of issued restricted stock				26	(31)			(5)
Dividends paid on common stock			(9,623)					(9,623)
BALANCE, DECEMBER 31, 2003	\$ 54	\$ 171,491	\$ 228,242	\$ (3,153)	\$ (35,986)	\$ 1,335		\$ 361,983

(continued)

EAST WEST BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

(Dollars in thousands, except share data)

	Common Stock	Additional Paid-In Capital	Retained Earnings	Deferred Compensation	Treasury Stock	Accumulated Other Comprehensive (Loss) Income, Net of Tax	Comprehensive Income	Total Stockholders' Equity
BALANCE, DECEMBER 31, 2003	\$ 54	\$ 171,491	\$ 228,242	\$ (3,153)	\$ (35,986)	\$ 1,335		\$ 361,983
Comprehensive income								
Net income for the year			78,022				\$ 78,022	78,022
Net unrealized loss on investment securities available-for-sale						(1,339)	(1,339)	(1,339)
Comprehensive income							<u>\$ 76,683</u>	
Stock compensation costs				1,460				1,460
Tax benefit from option exercises		5,456						5,456
Issuance of 501,694 shares under Stock Option Plan		3,792						3,792
Issuance of 93,480 shares under Employee Stock Purchase Plan		1,947						1,947
Issuance of 1,622,844 shares pursuant to Private Placement	2	38,487						38,489
Issuance of 125,995 shares under Restricted Stock Plan		4,292		(4,292)				--
Issuance of 3,290 shares under Directors' Restricted Stock Plan		100		(100)				--
Issuance of 3,288 shares in lieu of Board of Director retainer fees		100						100
Cancellation of 26,853 shares due to forfeitures of issued restricted stock				663	(663)			--
Issuance of 120,000 shares under Stock Warrant Agreements		1,600						1,600
Issuance of 1,199,578 shares pursuant to Trust Bank acquisition	1	32,887						32,888
Dividends paid on common stock			(10,089)					(10,089)
BALANCE, DECEMBER 31, 2004	\$ 57	\$ 260,152	\$ 296,175	\$ (5,422)	\$ (36,649)	\$ (4)		\$ 514,309

(concluded)

Year Ended December 31,		
2004	2003	2002
(In Thousands)		

Disclosure of reclassification amount:

Unrealized holding (loss) gain on securities arising during period, net of tax benefit (expense) of \$5 in 2004, \$461 in 2003 and (\$2,565) in 2002	\$ (7)	\$ (636)	\$ 3,831
Less: Reclassification adjustment for net gain included in net income, net of tax expense of \$964 in 2004, \$938 in 2003 and \$143 in 2002	<u>(1,332)</u>	<u>(1,297)</u>	<u>(198)</u>
Net unrealized (loss) gain on securities, net of tax benefit (expense) of \$970 in 2004, \$1,400 in 2003 and (\$2,422) in 2002	<u>\$ (1,339)</u>	<u>\$ (1,933)</u>	<u>\$ 3,633</u>

EAST WEST BANCORP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)

	Year Ended December 31,		
	2004	2003	2002
CASH FLOWS FROM OPERATING ACTIVITIES			
Net Income	\$ 78,022	\$ 58,992	\$ 49,489
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	11,457	12,139	10,450
Cumulative effect of change in accounting principle	--	--	(788)
Stock compensation costs	1,460	442	171
Deferred tax benefit	(1,988)	(3,238)	(5,519)
Provision for loan losses	16,750	8,800	10,200
Net gain on sales of investment securities, loans and other assets	(6,859)	(7,842)	(3,930)
Federal Home Loan Bank stock dividends	(1,111)	(449)	(508)
Proceeds from sale of loans held for sale	91,923	284,322	168,544
Originations of loans held for sale	(90,881)	(280,371)	(167,852)
Tax benefit from stock options exercised	5,456	4,084	4,727
Net change in accrued interest receivable and other assets	(9,738)	(18,016)	(34,854)
Net change in accrued expenses and other liabilities	(7,006)	14,891	1,868
Total adjustments	9,463	14,762	(17,491)
Net cash provided by operating activities	87,485	73,754	31,998
CASH FLOWS FROM INVESTING ACTIVITIES			
Net loan originations	(1,719,662)	(737,877)	(279,951)
Purchases of:			
Investment securities available-for-sale	(460,763)	(213,738)	(341,564)
Loans receivable	(2,639)	(82,043)	(150,273)
Federal Home Loan Bank stock	(37,384)	(7,377)	--
Federal Reserve Bank stock	(6,923)	--	--
Investments in affordable housing partnerships	(5,170)	(11,711)	(7,482)
Premises and equipment	(4,938)	(3,491)	(1,405)
Proceeds from sale of:			
Investment securities available-for-sale	279,147	78,545	720
Loans receivable	--	1,555	46,685
Premises and equipment	10,560	1	--
Proceeds from maturity of interest-bearing deposits in other banks	1,090	5,036	--
Proceeds from securitization of loans held for investment	--	--	50,000
Repayments, maturity and redemption of investment securities available-for-sale	164,743	224,469	285,475
Redemption of Federal Home Loan Bank stock	9,534	171	174
Cash acquired from purchase of Trust Bank	16,460	--	--
Cash acquired from purchase of Pacific Business Bank, net of cash paid	--	3,713	--
Net cash used in investing activities	\$(1,755,945)	\$ (742,747)	\$ (397,621)

(continued)

EAST WEST BANCORP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)

	Year Ended December 31,		
	2004	2003	2002
CASH FLOWS FROM FINANCING ACTIVITIES:			
Net increase in deposits	\$ 1,016,592	\$ 251,406	\$ 508,379
Net (decrease) increase in short-term borrowings	(12,000)	12,000	--
Proceeds from Federal Home Loan Bank advances	65,410,000	11,501,000	7,279,200
Repayment of Federal Home Loan Bank advances	(64,853,300)	(11,256,100)	(7,349,200)
Repayment of notes payable on affordable housing investments	(2,085)	(1,200)	(1,500)
Proceeds from issuance of common stock	38,489	--	--
Proceeds from common stock options exercised	3,792	4,710	5,055
Proceeds from stock warrants exercised	1,600	1,775	50
Proceeds from Employee Stock Purchase Plan	1,947	1,342	958
Proceeds from issuance of junior subordinated debt	25,000	10,000	--
Dividends paid on common stock	(10,089)	(9,623)	(6,381)
Net cash provided by financing activities	<u>1,619,946</u>	<u>515,310</u>	<u>436,561</u>
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(48,514)	(153,683)	70,938
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>141,589</u>	<u>295,272</u>	<u>224,334</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 93,075</u>	<u>\$ 141,589</u>	<u>\$ 295,272</u>

(concluded)

SUPPLEMENTAL CASH FLOW INFORMATION:

Cash paid during the year for:

Interest	\$ 52,014	\$ 36,147	\$ 49,521
Income tax payments, net of refunds	52,494	34,262	27,099

Noncash investing and financing activities:

Issuance of common stock in connection with Trust Bank acquisition	32,888	--	--
Issuance of common stock in lieu of Board of Director retainer fees	100	82	--
Loans exchanged for mortgage-backed securities	24,619	--	144,802
Residual interest resulting from securitization of real estate loans	--	--	3,579
Real estate acquired through foreclosure	299	--	--
Affordable housing investment financed through notes payable	10,911	1,292	2,100

Board of Directors and Stockholders
East West Bancorp, Inc.
San Marino, California

We have audited the consolidated balance sheets of East West Bancorp, Inc. and subsidiaries (the "Company") as of December 31, 2004 and 2003, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2004. We also have audited management's assessment of the effectiveness of the Company's internal control over financial reporting and the effectiveness of the Company's internal control over financial reporting as of December 31, 2004. Our report, dated March 9, 2005, relating to the consolidated financial statements of the Company (which report expresses an unqualified opinion and includes an explanatory paragraph relating to the change in method of accounting for goodwill), and our report, dated March 9, 2005, relating to management's report of the effectiveness of internal control over financial reporting (which report expresses an unqualified opinion) (which reports are not included herein) are included in the Company's Annual Report on Form 10-K for the year ended December 31, 2004 as filed with the Securities and Exchange Commission. The accompanying condensed consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on such condensed consolidated financial statements in relation to the complete consolidated financial statements.

In our opinion, the information set forth in the accompanying condensed consolidated balance sheets as of December 31, 2004 and 2003, and the related condensed consolidated statements of income and of cash flows for each of the three years in the period ended December 31, 2004, is fairly stated, in all material respects, in relation to the basic consolidated financial statements from which it has been derived.

Deloitte & Touche LLP

Los Angeles, California
March 9, 2005

INVESTOR INFORMATION

COMMON STOCK AND DIVIDENDS

East West Bancorp, Inc. Common Stock (symbol: EWBC) trades on the Nasdaq Stock Market. At December 31, 2004, there were 52,500,766 shares of common stock issued and outstanding.

The following table sets forth the range of closing sales prices for the Company's common stock for each of the quarters in the two years ended December 31, 2004:

	Years Ended December 31,			
	2004		2003	
	High	Low	High	Low
First quarter	\$28.00	\$24.75	\$19.01	\$14.88
Second quarter	31.05	26.78	18.60	15.44
Third quarter	37.03	29.99	22.68	17.85
Fourth quarter	43.30	33.89	27.50	22.00

East West quarterly cash dividends on common stock, when and if declared by the Board of Directors, are distributed in February, May, August, and November.

ANNUAL MEETING

The 2005 Annual Meeting of Shareholders will be held at 2:00 p.m. Pacific Time on Wednesday, May 25, 2005 at:

The Ritz-Carlton Huntington Hotel & Spa
1401 South Oak Knoll Avenue
Pasadena, California 91106

Formal notice of the meeting with a proxy card and proxy statement, is being mailed to all shareholders of record as of March 29, 2005.

Stock Transfer Agent

Shareholders with inquiries about accounts, lost stock certificates, or changes of address, may contact U.S. Stock Transfer Corporation by calling (818) 502-1404 between 9:00 a.m. and 5:00 p.m. Pacific Time. Written correspondence may be sent to:

U.S. Stock Transfer Corporation
1745 Gardena Avenue
Glendale, CA 91204

FINANCIAL INFORMATION AND MAILINGS

You may obtain the Company's Annual Reports on Form 10-K and other financial information by writing or calling :

East West Bancorp, Inc.
Investor Relations
415 Huntington Drive
San Marino, CA 91108
(800) 713-6506

QUARTERLY REPORTS

East West's financial results are provided in quarterly earnings releases. A copy of the release is available via the following methods:

On the Internet

Company information and news releases are also available at www.eastwestbank.com.

To receive company news releases via e-mail, please contact Investor Relations at the telephone number or address above.

By Mail

Upon request we will mail to you our quarterly earnings releases. To be added to the mailing list, please contact Investor Relations at the telephone number or address above.

EXECUTIVE OFFICERS

Dominic Ng
Chairman, President and CEO

Julia S. Gouw
Executive Vice President,
Chief Financial Officer

Wellington Chen
Executive Vice President,
Director, Corporate Banking

K.Y. Cheng
Executive Vice President,
Director, International Banking

Donald S. Chow
Executive Vice President,
Director, Commercial Lending

Douglas P. Krause
Executive Vice President,
General Counsel and Secretary

Michael W. Lai
Executive Vice President,
General Manager, Northern California

Kelvin Lee
Managing Director,
Community Banking

William Lewis
Executive Vice President,
Chief Credit Officer

David L. Spigner
Executive Vice President,
Chief Strategic Officer

BOARD OF DIRECTORS

Dominic Ng
Chairman of the Board

Peggy Cherng
Member

Julia S. Gouw
Member

John Kookan
Member

Herman Y. Li
Member

Jack C. Liu
Member

Keith W. Renken
Member

LOCATIONS

HEADQUARTERS

San Marino (626) 799-5700

SOUTHERN CALIFORNIA

Alhambra –
Main Street (626) 308-2012
Valley Boulevard (626) 576-7447

Anaheim –
99 Ranch Market (714) 491-7942

Arcadia –
99 Ranch Market (626) 821-3539
Baldwin Avenue (626) 447-8890
Duarte Road (626) 821-4988

Artesia –
99 Ranch Market (562) 809-6296

Carson –
Avalon Boulevard (310) 522-5555
Carson Street (310) 533-1456

Century City (310) 712-0044

Cerritos (562) 924-8222

City of Industry (626) 854-8600

Diamond Bar (909) 861-3676

El Monte –
Flair Drive (626) 582-8050
Peck Road (626) 579-5450

Glendale (818) 545-8800

Irvine –
99 Ranch Market (949) 451-1601
Commercial Lending Center (949) 727-3122

Lincoln Heights (323) 223-1164

Los Angeles –
Chinatown (213) 489-5300
Grand Avenue (213) 688-8600

Montebello (323) 723-2311

Monterey Park –
Atlantic Boulevard (626) 576-1811
Garvey Avenue (626) 281-3800

Palos Verdes Peninsula (310) 544-1556

Rosemead (626) 572-4633

Rowland Heights –
99 Ranch Market (626) 851-0573
Colima Road East (626) 810-8938
Colima Road West (626) 854-0070

San Gabriel –
99 Ranch Market (626) 927-1180

San Marino (626) 799-1132

Santa Fe Springs –
Commercial Lending Center (562) 946-6300
Pioneer Boulevard (562) 906-7880

Silverlake (323) 667-9003

South Pasadena (323) 682-3831

Tarzana (818) 774-2666

Torrance (310) 791-2800

Van Nuys –
99 Ranch Market (818) 947-0810

West Covina (626) 912-8543

Westminster (714) 895-2575

NORTHERN CALIFORNIA

Northern California –
Main Office (415) 576-8860

Burlingame –
Peninsula Regional Banking Center (650) 696-6950

Cupertino (408) 873-7030

Milpitas –
99 Ranch Market (408) 571-4481

Oakland (510) 465-3333

San Francisco –
Chinatown (415) 433-1533
Richmond District (415) 750-2800

San Mateo (650) 340-1660

Union City –
East Bay Commercial Lending Center (510) 475-3690

CHINA

Beijing
Bright China Chang An Building, Number 7, Room 609
Jianguomen Nei Avenue, Dong Cheng District
Phone: 011-86-10-6510-1551

“The mission of East West Bank is to deliver customer-aligned financial and associated services to a diverse customer base. We enhance the value we provide to customers, shareholders, and employees by consistently delivering solutions that leverage our growing and dedicated talent base.”

The best friend on earth of man is the tree: when we use the tree respectfully and economically we have one of the greatest resources of the earth.

- Frank Lloyd Wright

415 Huntington Drive
San Marino
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(626) 799-5700
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EAST WEST
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