

# **MacroPore Biosurgery, Inc.**

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## **Annual Report**

For the year ended December 31, 2002

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# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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## FORM 10-K

(Mark One)

☒ **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2002

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-32501

### MACROPORE BIOSURGERY, INC.

(Exact name of Registrant as Specified in Its Charter)

**DELAWARE**  
(State or Other Jurisdiction  
of Incorporation or Organization)

6740 TOP GUN STREET, SAN DIEGO, CALIFORNIA  
(Address of principal executive offices)

**33-0827593**  
(I.R.S. Employer  
Identification No.)

92121  
(Zip Code)

Registrant's telephone number, including area code: **(858) 458-0900**

Securities registered pursuant to Section 12(b) of the Act:

**None**

Securities registered pursuant to Section 12(g) of the Act:

Common stock, par value \$0.001

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The aggregate market value of the common stock of the registrant held by non-affiliates of the registrant on June 28, 2002 (the last business day of the registrant's most recently completed second fiscal quarter was \$48,263,520 based on the average of the reported high and low sales price of the registrant's common stock on June 28, 2002 as reported on the Frankfurt Stock Exchange, of 4.25 Euros, or \$4.22 per share, based on the exchange rate in effect as of such date.

As of January 31, 2003, there were 14,522,685 shares of the registrant's common stock outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's definitive proxy statement for the 2003 Annual Meeting of Stockholders, which will be filed with the Securities and Exchange Commission within 120 days after the end of the year ended December 31, 2002, are incorporated by reference in Part III, Items 10, 11, 12 and 13 of this Form 10-K.

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## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This report contains certain statements that may be deemed “forward-looking statements” within the meaning of United States securities laws. All statements, other than statements of historical fact, that address activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements. Such statements are based upon certain assumptions and assessments made by our management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. The forward-looking statements included in this report are also subject to a number of material risks and uncertainties, including but not limited to the risks described under “Risk Factors” in the Management’s Discussion and Analysis of Financial Conditions and Results of Operations. We encourage you to read those descriptions carefully. We caution investors not to place undue reliance on the forward-looking statements contained in this report. These statements, like all statements in this report, speak only as of the date of this report (unless another date is indicated) and we undertake no obligation to update or revise the statements except as required by law. Such forward-looking statements are not guarantees of future performance and actual results will likely differ, perhaps materially, from those suggested by such forward-looking statements.

## PART I

### Item 1. Business

#### General

We were initially formed as a California general partnership in July 1996, and incorporated in the State of Delaware in May 1997. Our two platform technologies include biomaterials (bioresorbable implants) and biologics (regenerative medicine). Within our biomaterials platform we design, develop, manufacture and market bioresorbable polymer implants for use in the reconstruction, repair and regeneration of hard tissue (bone) and soft tissue throughout the body. Additionally, we design, develop, and manufacture related instruments and accessories used in connection with our implants. Our bioresorbable implants are used in spine, orthopedic, neurosurgical, and other musculoskeletal reconstructive surgical applications, while our bioresorbable thin films are used for soft tissue applications.

In 2002 we sold our craniomaxillofacial “CMF” (skull and face) bone fixation implant and accessory product line to a subsidiary of Medtronic, Inc. “Medtronic”. We will continue to be a backup supplier for the acquired products during a brief transition period.

In November 2002, we acquired StemSource, Inc. “StemSource”, a California company specializing in stem cell bioengineering, research and technology. This has allowed us to begin developing our biologics platform technology of regenerative (stem cell) therapies using adult stem cells derived from a patient’s own adipose (fat) tissue. In addition, this acquisition provides us technology in the field of stem cell preservation and banking, offering the opportunity for people worldwide to bank their stem cells for later personal use.

Our bioresorbable implants are made from a polylactide copolymer composed of lactic acid similar to that which occurs naturally in the human body. The polymer implant maintains its strength during the healing process, while slowly breaking down in the body through hydrolysis. The polymer fragments into single lactic acid molecules, and the lactic acid molecules are then metabolized by the liver into carbon dioxide and water, and released from the body through the lungs.

We believe the benefits of using a bioresorbable material in bone healing and regenerating applications include:

- no long-term growth restrictions such as those related to the use of metallic plates and screws in pediatric patients
- no distortion of diagnostic and therapeutic imaging and no creation of imaging artifacts such as are commonly encountered with metal systems
- no long-term patient palpation
- no interference with x-rays
- virtually eliminates thermal sensitivity from temperature changes
- reduced risk of migration of plates and screws during the bone healing process

- lowered risk of infection
- strength appropriate for specific applications
- predictable resorption rate
- avoids risk of disease transmission associated with human or animal materials
- may eliminate additional surgery to remove non-bioresorbable implants
- encouragement of normal bone growth and increased strength of regenerated bone compared to non-bioresorbable products, particularly metal, that may shield the bone from the stress that facilitates bone growth and bone strength

In addition, because of the thermoplastic properties, bioresorbable products can be easily shaped, sized and applied to varying anatomical structures. We believe this ease-of-use along with the versatility capabilities allows the surgeon to save time in the operating room.

We have received regulatory clearance or approval to market and sell some of our bioresorbable implant products in the United States, Canada, Europe and other countries.

In January 2000, we entered into an exclusive worldwide Distribution Agreement with Medtronic, Inc. for the global marketing and distribution of some of our products for use in CMF applications. We also entered into a Development and Supply Agreement, in January 2000 with Medtronic, to co-develop bioresorbable implants for use in spinal fixation, stabilization and fusion applications and supply any such new implants to Medtronic as the distributor. In September 2002, we entered into an agreement to sell substantially all of the assets related to the CMF line of business to a subsidiary of Medtronic. The sale included a perpetual exclusive license to certain intangible assets to be used in the CMF surgical field, along with use of our bioresorbable implants for repair of the bone harvest site in the iliac crest. We retained all other rights to use the intangible assets in other parts of the body. In another agreement with Medtronic on the same day, we extended the term of our existing co-development and supply agreement for spinal implants to 2012, and obtained a waiver of the right of first offer to market our bioresorbable films in certain fields.

We are continuing development of new products and materials useful for the repair and regeneration of bone. We are currently engaged in a clinical study related to our new faster-resorbing polymer (FRP) which may be particularly useful in treating pediatric patients due to their rapid rate of bone growth, and we are developing additional products for use in spinal fusion procedures, long-bone repair, healing of nonunion fractures and cyst or tumor removal site repair, among other things. These future products may require further development and regulatory clearance or approval, potentially including clinical trials, prior to marketing and commercial use.

Building on our initial biomaterials platform technology, we have developed the SurgiWrap™ and CardioWrap™ families of bioresorbable surgical thin film. These products are constructed from the same polylactide copolymer as our other implants. Our bioresorbable thin films have present and potential clinical applications across multiple surgical specialties in which the primary intended market includes the control of postsurgical adhesions in cardiothoracic, general, spinal and obstetric surgeries. We have not yet obtained clearance for these indications in the United States, although we have in Europe and in other countries. In addition to its soft tissue reinforcement properties, extensive preclinical research has demonstrated that our bioresorbable film also acts as a barrier, controlling the formation of fibrous bands which cause adhesions. Such scarring is historically problematic in almost every kind of operation, often

leading to significant pain, and specific anatomic functional impairments, such as bowel obstruction and female infertility. In many cases, additional surgery is required to remove damaging adhesions, but with limited long-term clinical success. Advantages of our bioresorbable thin films include:

- transparent, ultra thin profile to allow simplified intraoperative placement and repositioning without obscuring visualization of underlying tissues
- significant strength retention for up to 8 weeks to maintain support throughout critical healing period
- bioresorbable/biocompatible material provides safe resorption and metabolization with minimal risk of inflammatory reaction
- no human or animal components, avoids the risk of disease transmission

In 2001 we received our first regulatory clearances from the FDA to market our SurgiWrap™ bioresorbable film for reinforcement of soft tissues throughout the body and as a bridging material where indicated. Some of the uses include, but are not limited to, repair of fascial defects including vaginal prolapse repair, colon and rectal prolapse repair, and reconstruction of the pelvic floor. Additional U.S. clearance includes the prevention of postsurgical adhesions in specific ear, nose and throat (“ENT”) procedures. In June 2002, we hired a direct sales force in the U.S. to sell SurgiWrap™ film as an adhesion control product for specified ENT procedures and for soft tissue support. The initial 16-person sales team covered all the major metropolitan areas in the U.S. market.

In 2002 we received the CE Mark (marketing clearance in Europe) to market our bioresorbable film for the prevention of postsurgical adhesions in cardiothoracic, general, spinal and gynecological & obstetric (“OB/GYN”) surgeries. In Canada, Thailand, Korea and Australia we have received clearance to market our surgical film for the prevention of adhesions in the heart, spine, peritoneal cavity (including bowels and organs) and OB/GYN surgeries. To date we have established distribution agreements with a network of 28 independent international distributors to sell our bioresorbable surgical film throughout Europe, South America, the Middle East and the Far East.

Through the acquisition of StemSource, Inc. in November 2002, we are moving to advance stem cell therapies that promote the healing or regeneration of the patient’s own tissues with the patient’s own stem cells. We believe adult stem cells, harvested from the patient’s fat tissue through a liposuction procedure, have the ability to offer replacement cells to treat life-altering or life-threatening disorders. StemSource’s approach has significant advantages over many other stem cell technologies. StemSource developed devices and techniques to harvest adult stem cells from fat, and demonstrated the ability of adipose (fat)-derived stem cells to differentiate into a variety of tissues *in vitro*.

A stem cell is an unspecialized cell that can become many of the two-hundred-plus tissues that make up the body. Of the two types of stem cells, adult (found in various tissues after birth), and embryonic (fetal tissue), our efforts are exclusively directed toward adult stem cell autologous transplantation, separating the stem cells from a person’s fat and delivering them back to the same person where needed. We believe the prospective benefits of using adult stem cells (derived from fat) for the regeneration of one’s own tissue include:

- adult stem cells derived from adipose (fat) tissue have demonstrated the ability to differentiate into a variety of tissues, *in vitro*
- fat tissue is expendable and accessible

- potential benefits could encompass a variety of medical applications
- by using one's own cells, the recipient can avoid the problems of disease transmission and rejection associated with donor tissue

The acquisition of StemSource has also provided us California state-licensed tissue bank facility for the preservation of extracted stem cells. Typically arranged through a patient's physician, stem cell banking is the process by which adult stem cells, taken from a liposuction or other procedure, are stored (cryopreserved) in a liquid nitrogen freezer at -320°F (-196°C) exclusively for the particular patient who banked them. The banked stem cells, frozen in suspended animation, can be preserved for the life of the individual.

We are required to obtain from the Food and Drug Administration regulatory clearance of our medical device products that we market in the United States. In addition, we must obtain marketing authorization for our products that we market in Europe, Canada, Mexico and certain other non-U.S. jurisdictions. During 2002 and in the first two months of 2003, we received additional regulatory clearance or marketing authorization for our products from various jurisdictions, for the following indications:

- the use of our SurgiWrap™ surgical barrier film to cover orbital implants used in enucleation (eye removal) surgery and to protect the surrounding orbital tissue from the surface of the implant (U.S.)
- the use of our HYDROSORB™ TELAMON™ device to maintain the relative position of bone graft material and to promote fusion in the lumbar spine (in Europe – HYDROSORB™ is a trademark of Medtronic, Inc.)
- the use of our bioresorbable adhesion barrier film to prevent the formation or reformation of adhesions and promote the formation of a surgical dissection plane to include the following anatomical regions: pericardium, epicardium, and retrosternal (Canada, Thailand, Korea, Australia)
- the use of our bioresorbable adhesion barrier film (in Europe) as a temporary physical barrier to separate opposing tissues and prevent the in growth of scar tissues and the formation or reformation of adhesions immediately adjacent to the barrier film; aid in reoperation procedures by promoting the formation of a surgical dissection plane immediately adjacent to the barrier film; prevent the formation or reformation of adhesions and promote the formation of a surgical dissection plane to include the following anatomical regions:
  - a) Pericardium, epicardium, and retrosternal
  - b) Peritoneum, peritoneal cavity, bowels, cecum, organs
  - c) Dura, spinal dura, peridural, epidural
  - d) OB/GYN (e.g. female pelvic, reproductive organs, ovaries, uterus, uterine tubes, etc.)
- The use of our orthopedic graft containment products (OS Trauma) to support weak bony tissue in orthopedic reconstruction procedures including iliac crest and rib reconstructions

We are also developing additional products for use in spinal fusion procedures, soft tissue repair, adhesion control products and long-bone repair, among other things. These future products may require further development and regulatory clearance or approval, potentially including clinical trials, prior to marketing and commercial use.

We continue to seek patent protection for our new products as evidenced by our recent receipt of a U.S. patent (No. 6,531,146) for our family of bioresorbable thin films (SurgiWrap<sup>TM</sup>/CardioWrap<sup>TM</sup>) for the control of postsurgical adhesions, as well as a new patent in Australia (No. 752357) for our macro-porous mesh.

## Products and Services

We manufacture our bioresorbable implant products solely in the United States at our San Diego facility. We currently market the product lines specified below in the United States, Europe and/or other countries for repair and regeneration of bone, and for soft tissue repair in various locations throughout the body. We anticipate the launch of three additional musculoskeletal reconstructive products in conjunction with our distributor Medtronic in 2003, and one new product to aid in the repair and regeneration of soft tissues. All HYDROSORB<sup>TM</sup> branded products are manufactured by us and distributed exclusively by Medtronic. HYDROSORB<sup>TM</sup>, CORNERSTONE<sup>TM</sup>, and TELAMON<sup>TM</sup> are each a trademark of Medtronic. In the case of our thin film products, Medtronic and we both market the products, but only the units which are sold through Medtronic are branded HYDROSORB<sup>TM</sup>. Product lines marked by an asterisk (\*) have been sold to Medtronic PS Medical for all craniomaxillofacial "CMF" (skull and face) bone fixation and iliac crest reconstruction purposes. We temporarily serve as a back-up supplier of these products to Medtronic. We retain the rights to these products for all other purposes, though many of these products will not have any significant application for us outside of the field of use for which they were sold.

Our current product lines are:

Product Lines	Product Components	Use
SurgiWrap <sup>TM</sup> HYDROSORB <sup>TM</sup> Shield (U.S.)	bioresorbable barrier film	for the reinforcement of soft tissues throughout the body and as a bridging material where indicated; some of the uses include, but are not limited to, repair of fascial defects including vaginal prolapse repair, colon and rectal prolapse repair, and reconstruction of the pelvic floor
SurgiWrap <sup>TM</sup> CardioWrap <sup>TM</sup> HYDROSORB <sup>TM</sup> Shield (International)	bioresorbable adhesion barrier film	to separate opposing tissues and prevent the in growth of scar tissues and the formation or reformation of adhesions immediately adjacent to the barrier film; aid in reoperation procedures by promoting the formation of a surgical dissection plane immediately adjacent to the barrier film; prevent the formation or reformation of adhesions and promote the formation of a surgical dissection plane.
HYDROSORB <sup>TM</sup> CR (U.S.)	bioresorbable cement restrictor	to prevent extrusion of bone cement in hip arthroplasty procedures
HYDROSORB <sup>TM</sup> Mesh (U.S.)	bioresorbable mesh/ screws	to support weak bony tissue in orthopedic procedures and for iliac crest / rib reconstruction
CORNERSTONE <sup>TM</sup> HSR (U.S.)	bioresorbable pre-formed cylinders/ sleeves	to support weak bony tissue in orthopedic procedures and for iliac crest / rib reconstruction



Product Lines	Product Components	Use
HYDROSORB™ TELAMON™ HYDROSORB™ Mesh (International)	bioresorbable pre-formed cylinders/sleeves	to promote spinal fusion in the lumbar spine by maintaining the relative position of bone graft material and/or growth factors by assisting in maintaining the space between adjacent vertebral bodies in the treatment of spinal disorders such as degenerative disc disease, disc herniation, scoliosis, failed previous surgeries, etc.
MacroPore OS Spine™	bioresorbable macroporous sheets of various shapes and sizes, together with instruments, accessories and bioresorbable screws and tacks	for the containment of bone grafts or bone graft substitutes in spinal fusion procedures in conjunction with traditional rigid fixation
MacroPore FX™*	over 120 bioresorbable components, including specially designed plates, screws, tacks and mesh, as well as instruments and accessories	for use in adult and pediatric patients in trauma, reconstructive procedures, and other surgeries for craniomaxillofacial and neurosurgical applications
MacroPore PS*	bioresorbable macroporous sheets of various shapes and sizes, as well as instruments and accessories	for use in adult and pediatric patients to facilitate healing and bone regeneration in the skeletal system by, among other things, maintaining the position of bony fragments in trauma and bone graft procedures, and maintaining space beneath soft tissues and allowing bone growth to occur in a protected environment
MacroPore OS™*	bioresorbable macroporous sheets of various shapes and sizes, together with instruments, accessories and bioresorbable screws and tacks	for the containment of bone grafts other than in the spine, and for reconstruction of the iliac crest, or hip, bone graft donor site
MacroPore NS™*	specially designed bioresorbable plates	in cranial reconstruction or cranial closure following neurosurgical applications
MacroPore LP™*	specially designed bioresorbable macroporous sheets of various shapes and sizes, with related instruments, accessories and low profile bioresorbable screws and tacks	in pediatric and adult patients in plastic, reconstructive, and neurosurgical procedures, as well as other specialized surgical applications
MacroPore MX™*	specially designed bioresorbable plates and screws with templates and various specialized instrumentation	for mandibular fracture fixation

Product Lines	Product Components	Use
MacroPore DX*	fully and partially bioresorbable craniofacial distraction device, together with specialty instruments and accessories	to gradually lengthen the midface cranial skeleton to correct cranial skeleton growth disorders

CONERSTONE, HYDROSORB and TELAMON are trademarks of Medtronic, Inc. All other trademarks are owned by MacroPore Biosurgery, Inc.

Revenues realized from the sale of our musculoskeletal bone fixation products in the years ended December 31, 2002, 2001 and 2000 accounted for 58%, 27% and 0% respectively, of our total revenues. Revenues realized from the sale of our CMF bone fixation products in the years ended December 31, 2002, 2001 and 2000 accounted for 31%, 67% and 95% respectively, of our total revenues. Since all of our products are developed and sold for use in the medical device industry and have similar purposes, production processes, markets and regulatory requirements, we report them as a single industry segment.

We provide a range of support services to our customers, to distributors and to surgeons interested in, and who are currently using our products, including:

- producing promotional, educational and instructional materials and literature
- producing scientific publications
- demonstrating our products
- training at our San Diego headquarters
- teaching regional and on-site training seminars and symposia
- providing support personnel to advise surgeons during surgery on the use of our products

## Plan of Operation

During 2003, we intend to focus our efforts on:

- streamlining our business operations and implementing new cost controls to reduce spending to increase value for our shareholders
- enhancing production planning and manufacturing processes to reduce costs and increase efficiency of our high volume spinal / reconstructive products
- further expanding of our international distribution network for sales of our bioresorbable surgical film products
- obtaining further regulatory clearances and/or approvals for the use of our bioresorbable surgical film products
- continuing our development and testing of spinal and reconstructive implants to expand the portfolio of HYDROSORB™ devices sold through Medtronic
- collecting further clinical and pre-clinical data in support of our bioresorbable surgical film products

- continuing development of implant systems and instrumentation to deliver biologics such as adult stem cells, and biological molecules such as bone morphogenetic proteins that may improve healing time and the quality of tissue regeneration
- determining the optimal methods for separating and handling stem cells derived from adipose tissue
- determining the optimal methods of delivery and dosages of our adipose derived stem cells
- expanding existing and developing new collaborations with academic and corporate researchers engaged in stem cell research
- continuing basic research related to the clinical use of adult stem cells
- developing a commercial system for the harvesting and therapeutic application of adipose derived stem cells
- marketing our stem cell banking services
- developing strategic partnerships with companies in markets that would benefit from our unique stem cell platform

## Research and Development

Our biomaterials research and development team is focused on developing bioresorbable devices, processes and technologies that facilitate the repair and regeneration of bone and soft tissues. We are conducting research to further our development of new polymers designed to enhance performance of our bioresorbable barrier films for control of post surgical soft tissue adhesions in cardiovascular surgery, tendon and nerve repair, plastic surgery, ear nose and throat, OB/GYN, abdominal and general surgery applications. Additional biomaterials research will target differing resorption rates, strength profiles and handling characteristics for various spinal, orthopedic, and other musculoskeletal applications.

In 2002, our biomaterials research and development efforts resulted in the final commercial development and market launches of our bioresorbable barrier film products, as well as several new musculoskeletal products in conjunction with our distributor Medtronic Sofamor Danek. In 2002 we also completed initial development of our new faster-resorbing polymer which is currently under clinical evaluation for use in pediatric patients, as well as the redesign of our PowerBath products. Much of the other biomaterial research and testing is directed to assessment of the mechanical design and performance of our new and existing products.

Through the acquisition of StemSource, Inc., in 2002, we acquired completed and in-process adult stem cell research and development including ongoing development of proprietary methods for differentiating adipose derived stem cells into a number of different tissues such as bone, muscle and cartilage *in vitro*. This is the primary focus of our new biologics research group. Our initial focus areas are cardiovascular disease, cosmetic surgery, and bone healing and regeneration. We plan to launch human clinical studies in two of these areas this year. Our goal is to develop a therapeutic system for extracting, concentrating, and delivering adult stem cells to patients. We have also completed the development of a licensed tissue bank that is being used for the long-term storage and preservation of adipose derived stem cells, a service we will offer through a network of participating surgeons in the U.S. in 2003.

## Customers

Medtronic is our primary distributor and our principal customer, directly accounting for \$8,605,000, or 93.9%, \$5,547,000, or 98.2% and \$6,092,000 or 97.5% of our revenues for the years ended December 31, 2002, 2001 and 2000, respectively. We also sell some of our products directly to end users, hospitals and international distributors.

We entered into a five-year distribution agreement and a five-year development and supply agreement with Medtronic in January 2000. Under the distribution agreement, Medtronic agreed to purchase all of its bioresorbable implant products for use in the reconstruction or fixation of the craniomaxillofacial (skull and face) bones exclusively from us. In turn, we granted Medtronic exclusive rights in the United States and exclusive rights worldwide, except for rights granted under our then-existing distribution agreements with other distributors, to market, distribute and sell all of our bioresorbable implant products, devices, systems and instruments solely for use in the reconstruction or fixation of the cranial or facial skeleton. Under this distribution agreement with Medtronic, we were allowed to enter into a distribution agreement with another distributor for distribution rights to any of our products other than those used in the cranial or facial skeleton, as long as we first presented Medtronic with the right to distribute these other products. If we failed to come to terms with Medtronic, or if Medtronic did not wish to distribute these other products, we were allowed to enter into a distribution agreement with a third party distributor on the same or more favorable terms than those we offered to Medtronic.

Under our development and supply agreement, we co-develop bioresorbable implants with Medtronic for spinal fixation, stabilization and fusion. Medtronic has exclusive worldwide rights to market and sell all of the products that we co-develop. We and Medtronic will each own an undivided, one-half interest in any inventions we jointly develop.

In accordance with the terms of our September 2002 agreement to sell substantially all of the assets of our CMF product line to Medtronic, we also granted them an exclusive license to certain related intangible assets, along with exclusive rights to use of our bioresorbable implants for repair of the bone harvest site in the iliac crest. In addition, we provided them the right to use our faster-resorbing polymer product when development is complete, and granted them access to relevant improvements in the technology for a period of five years.

Also in September 2002, Medtronic agreed to amend our existing distribution agreement to remove the contractual right of first offer for distributorship of our bioresorbable thin film products in various types of surgery. Medtronic continues to retain its right of first offer for distributorship to our other products in all fields and to our bioresorbable thin film products in the spinal field. In addition, we agreed to extend the term of our existing global co-development and supply agreement with Medtronic for spinal implants to 2012.

Medtronic owns approximately 6.8% of our outstanding stock.

## Market and Competition

We compete with many other companies in developing and marketing our technology and products. In the musculoskeletal fixation market, we compete primarily with titanium products, although we believe that an increasing number of other companies are developing, or are offering, bioresorbable bone fixation systems. Stryker Leibinger GmbH & Co. KG and Synthes -Stratec are two companies that we are aware of who produce both bioresorbable and titanium implants. It has historically proved difficult for providers of new medical device technologies to change surgeons' habits of using long-established, well-marketed devices, e.g. metallic bone fixation methods.

We believe our SurgiWrap™ barrier film can be used to control postsurgical adhesions and scarring and we intend to obtain further clearances and approvals necessary to market our bioresorbable surgical film for use in cardiothoracic surgery, obstetrics and gynecology, tendon surgery and general surgery applications. We have received these clearances in Europe and other countries, but not yet in the United States. We are aware of two other companies that have entered these markets with products designed to prevent or control postoperative adhesions. We believe that our bioresorbable surgical film has advantages over competitive products because it is noninflammatory, it maintains its strength during the critical healing period, it creates a clear surgical dissection plane, and it is bioresorbable, where some of our competitors' products are not. Genzyme Corporation and Gore, Inc. are two companies we are aware of that produce products which are competitive in markets in which we sell our bioresorbable surgical films.

We have not yet developed stem cell related products or services for commercial use except for our stem cell banking services, which are being offered on a limited basis, to surgical patients undergoing liposuction procedures. While we are not currently aware of any other provider of stem cell banking comparable to our own, there are various companies engaged in umbilical cord blood banking and bone marrow banking.

The field of stem cell technology and services is rapidly progressing, with many corporations and universities exploring this area of clinical potential. Most of these organizations are involved in stem cell research using sources other than fat such as: embryonic and fetal derived stem cells, and blood, bone marrow, muscle and skin derived adult stem cells.

We believe that adipose (fat) tissue is the optimal source of stem cells for therapeutic use due to the expendability and accessibility of adipose tissue, as well as the high yield and high quality of stem cells obtainable from this source. Many of the other sources of stem cells are difficult to harvest and/or do not yield a high number of cells. These sources also may require the cells to be expanded in culture before clinical application. We are only aware of one other company, Artecél Sciences, that is focusing on adipose derived stem cells. The status of Artecél's research and development is largely unknown to us at this time.

We are aware that Genzyme Biosurgery, Diacrin and BioHeart are currently involved in stem cell related clinical trials focused on myocardial infarction and congestive heart failure. Osiris Therapeutics is involved in a clinical trial to provide blood and bone marrow transplantation support using human mesenchymal stem cells. There are several other companies currently doing pre-clinical research on potential stem cell therapies. We cannot with any accuracy forecast when or if these companies are likely to bring stem cell therapies to market.

Many of our competitors and potential competitors have substantially greater financial, technological, research and development, marketing and personnel resources than we do. These competitors may also have greater experience in developing products, conducting clinical trials, obtaining regulatory approvals, and manufacturing and marketing such products. Some of these competitors may obtain patent protection, approval or clearance by the FDA or from foreign countries, or may achieve product commercialization earlier than us, any of which could materially adversely affect our business or results of operations. We cannot assure you that our competitors will not succeed in developing alternative technologies and products that are more effective, easier to use or more economical than those which have been or are being developed by us or that would render our technology and products obsolete and noncompetitive in these fields. In addition, even if our products are technologically superior, it is possible that competitors' superior marketing power could defeat us in the marketplace. Furthermore, under the terms of our marketing agreement with Medtronic, Medtronic may pursue parallel development

of other technologies or products, which may result in Medtronic developing additional products that will compete with our products .

### **Sales by Geographic Region**

We sell our products in the United States and internationally through independent distributors. International sales may be limited or disrupted by political instability, price controls, acts of war, trade restrictions and changes in tariffs. Our existing distribution agreements all provide for payment in U.S. dollars and we intend to include similar payment provisions in future distribution agreements. Fluctuations in currency exchange rates may adversely affect demand for our products by increasing the price of our products in the currency of the countries in which the products are sold.

For the year ending December 31, 2002, we recorded \$9,166,000 in revenues, including \$8,854,000 of product sales in the United States and \$312,000 of product sales outside the United States. For the year ending December 31, 2001, we recorded \$5,648,000 in revenues, including \$4,954,000 of product sales in the United States and \$694,000 of product sales outside the United States. For the year ended December 31, 2000, we recorded \$6,251,000 in revenues, including \$6,200,000 of product sales in the United States and \$51,000 of product sales outside the United States.

### **Working Capital**

We generally build products to order although for selected products we may from time to time maintain an inventory of approximately six to twelve months. Although capital expenditures may vary significantly depending on a variety of factors, including sales, we presently intend to spend approximately \$1,000,000 on capital equipment purchases in 2003.

### **Raw Materials**

We currently purchase the high molecular weight, medical grade, lactic acid copolymer used in manufacturing most of our products, from a single qualified source, B.I. Chemicals, Inc. Although we have a contract with B.I. Chemicals, which guarantees continuation of supply through August 15, 2004, we cannot guarantee that they will elect to continue the contract beyond that date, or that they will not elect to discontinue the manufacture of the material. They have agreed that if they discontinue manufacturing they will either find a replacement supplier, or provide us with the necessary technology to self-manufacture the material, either of which could mean a substantial increase in material costs. Also, despite this agreement, they might fail to fulfill their obligations. Under the terms of the contract, B.I. Chemicals, Inc. may choose to raise their prices upon nine months prior notice which may also result in a substantially increased material cost. Although we believe that we would be able to obtain the material from at least one other source in the event of a failure of supply, there can be no assurance that we will be able to obtain adequate increased commercial quantities of the necessary high quality within a reasonable period of time or at commercially reasonable rates. Lack of adequate commercial quantities or inability to develop alternative sources meeting regulatory requirements at similar prices and terms within a reasonable time or any interruptions in supply in the future could have a significant negative effect on our ability to manufacture products, and, consequently, could have a material adverse effect on the results of our operations and financial condition.

### **Intellectual Property**

Our success depends in large part on our ability to protect our proprietary technology and information, and operate without infringing on the proprietary rights of third parties. We rely on a combination of patent, trade secret, copyright and trademark laws, as well as confidentiality agreements,

licensing agreements and other agreements, to establish and protect our proprietary rights. Our success also depends on our ability to obtain patents on our technology. We have eight U.S. patents relating to four of our primary bioresorbable implant products and technology. We also have two Australian patents relating to our bioresorbable mesh. Our three U.S. patents for the design of our macro-porous bioresorbable sheets were issued in July 1999 and August 2001. Our three U.S. patents for the design of our high torque bioresorbable screws were issued in August 2001, February 2002 and November 2002. Our U.S. patent related to our membrane with tissue guiding surface corrugations was issued May 2002. Our most recent U.S. patent issued on March 2003 and is related to our bioresorbable barrier film for the control of postsurgical adhesions. Our two Australian patents issued August 2000 and January 2003. Each of our patents will expire 20 years from the date of the original patent application.

We have filed applications for 28 additional U.S. patents, as well as 33 corresponding patent applications outside the United States, relating to our technology. As part of the StemSource acquisition we were assigned a perpetual non-exclusive license rights to three additional U.S. patent applications and two international patent applications through a license agreement with the Regents of the University of California. We cannot assure you that any of the pending patent applications will be approved, that we will develop additional proprietary products that are patentable, that any patents issued to us will provide us with competitive advantages or will not be challenged by any third parties or that the patents of others will not prevent the commercialization of products incorporating our technology. Furthermore, we cannot assure you that others will not independently develop similar products, duplicate any of our products or design around our patents.

Litigation may also be necessary to enforce any patents issued or licensed to us or to determine the scope and validity of third party proprietary rights. If our competitors claim technology also claimed by us and prepare and file patent applications in the United States, we may have to participate in interference proceedings declared by the U.S. Patent and Trademark Office to determine priority of invention. Any such litigation or interference proceedings, could result in substantial costs to us and divert our management's attention from our business operations, even if the eventual outcome is favorable to us. Litigation could subject us to significant liabilities to third parties and require disputed rights to be licensed from third parties or require us to cease using certain technology.

Patent law outside the United States is uncertain and in many countries is currently undergoing review and revisions. The laws of some countries may not protect our proprietary rights to the same extent as United States laws. Third parties may attempt to oppose the issuance of patents to us in foreign countries by initiating opposition proceedings. Opposition proceedings against any of our patent filings in a foreign country could have an adverse effect on our corresponding patents that are issued or pending in the United States. It may be necessary or useful for us to participate in proceedings to determine the validity of our, or our competitors' patents that have been issued in countries other than the United States. This could result in substantial costs, divert our efforts and attention from other aspects of our business, and could have a material adverse effect on our results of operations and financial condition.

In addition to patent protection, we rely on unpatented trade secrets and proprietary technological expertise. We cannot assure you that others will not independently develop or otherwise acquire substantially equivalent techniques, or otherwise gain access to our trade secrets and proprietary technological expertise or disclose such trade secrets, or that we can ultimately protect our rights to such unpatented trade secrets and proprietary technological expertise. We rely, in part, on confidentiality agreements with our marketing partners, employees, advisors, vendors and consultants to protect our trade secrets and proprietary technological expertise. We cannot assure you that these agreements will not be breached, that we will have adequate remedies for any breach or that our unpatented trade secrets and proprietary technological expertise will not otherwise become known or be independently discovered by

competitors. Our failure to obtain or maintain patent and trade secret protection, for any reason, could have a material adverse effect on our results of operations and financial condition.

## **Government Regulation**

Most medical devices for use in humans, including our bioresorbable protective sheets, plates, screws and tacks, are subject to stringent government regulation in the United States by the Food and Drug Administration, or “FDA”, under the federal Food, Drug and Cosmetic Act, or “FDC” Act. The FDA regulates the clinical testing, manufacture, safety, labeling, sale, distribution and promotion of medical devices. Included among these regulations are premarket clearance, premarket approval, and Quality System Regulation, or “QSR”, requirements. Other statutory and regulatory requirements govern, among other things, registration and inspection, medical device listing, prohibitions against misbranding and adulteration, labeling and postmarket reporting. The regulatory process may be lengthy, expensive and uncertain. Securing FDA approvals and clearances may require us to submit extensive clinical data and supporting information to the FDA. Failure to comply with applicable requirements can result in application integrity proceedings, fines, recalls or seizures of products, injunctions, civil penalties, total or partial suspensions of production, withdrawals of existing product approvals or clearances, refusal to approve or clear new applications or notifications, and criminal prosecution.

Under the FDC Act, medical devices are classified into Class I, Class II or Class III devices, based on their risks and the control necessary to reasonably ensure their safety and effectiveness. Class I devices are subject to general controls such as labeling, premarket notification and adherence to QSR requirements. Class II devices are subject to general controls, and to specific controls such as performance standards, postmarket surveillance and patient registries. Generally, Class III devices, which include certain life-sustaining, life-supporting and implantable devices or new devices which have been found not to be substantially equivalent to certain legally marketed devices, must receive premarket approval from the FDA. All of our implant products to date are Class II medical devices.

Before any new medical device may be introduced to the market, the manufacturer generally must obtain either premarket clearance through the 510(k) premarket notification process or premarket approval through the lengthier Premarket Approval Application, or “PMA”, process. The FDA will grant a 510(k) premarket notification if the submitted data establishes that the proposed device is “substantially equivalent” to a legally marketed Class I or Class II medical device, or to a Class III medical device for which the FDA has not called for PMAs. The FDA may request data, including clinical studies, before it can make a determination of substantial equivalence. It generally takes from three to 12 months from submission to obtain 510(k) premarket clearance, although it may take longer. There is no assurance that clearance will be granted. We must file a PMA if one of our products is found not to be substantially equivalent to a legally marketed Class I or II device or if it is a Class III device for which the FDA requires PMAs. A PMA must be supported by extensive data to demonstrate the safety and effectiveness of the device, including laboratory, preclinical and clinical trial data, as well as extensive manufacturing information. Before initiating human clinical trials on devices that present a significant risk, we must first obtain an Investigational Device Exemption, or IDE, for the proposed medical device. Obtaining FDA approval of the Investigational Device Exemption allows the sponsor to begin the collection of clinical data according to a protocol that must be approved by the FDA. Several factors influence the overall time frame of the IDE process. These include: the number of patients required for statistical significance, the requirement for a pilot (safety) study in advance of initiating a pivotal study, and the duration of follow-up required before the IDE can be closed and the PMA prepared for submission to FDA. This follow-up period typically ranges from 12-24 months on the last patient to be enrolled in the study. Toward the end of the PMA review process, the FDA will generally conduct an inspection of our manufacturing facilities to ensure compliance with QSRs. Approval of a PMA could take up to one or more years from the date of submission of the application or petition, however, the entire process of IDE submission /approval,



clinical data collection, patient follow-up, PMA preparation and approval typically requires 4 years or more. The PMA process can also be expensive and uncertain, and there is no guarantee of ultimate approval.

Modifications or enhancements of products that could affect the safety or effectiveness or effect a major change in the intended use of a device that was either cleared through the 510(k) process or approved through the PMA process may require further FDA review through new 510(k) or PMA submissions.

As a medical device manufacturer, we are subject to periodic inspections by the FDA to ensure that devices continue to be manufactured in accordance with QSR requirements. We are also subject to postmarket reporting requirements for deaths or serious injuries when a device may have caused or contributed to death or serious injury, and for certain device malfunctions that would be likely to cause or contribute to a death or serious injury if the malfunction were to recur. Postmarket reporting also may be required for certain corrective actions undertaken for distributed devices. If safety or effectiveness problems occur after the product reaches the market, the FDA may take steps to prevent or limit further marketing of the product. Additionally, the FDA actively enforces regulations prohibiting marketing of devices for indications or uses that have not been cleared or approved by the FDA.

Under the terms of our development and supply agreement with Medtronic, Medtronic is responsible for preparing and filing applications for, and obtaining regulatory approval of the products we co-develop for use in spinal fixation, stabilization or fusion applications. We or our marketing partners may not be able to obtain necessary 510(k) clearances or PMA approvals to market the products we are developing in the United States for their intended use on a timely basis, if at all.

Our current medical devices are at different stages of FDA review. We have received 510(k) clearance for the following:

<b>Product Lines</b>	<b>Clearance received for, among other things, the following uses:</b>	<b>Clearance received</b>
MacroPore FX™*	trauma and reconstructive procedures in the midface and craniofacial skeleton	July 1998
MacroPore PS*	trauma and reconstructive procedures in the midface and craniofacial skeleton	July 1998
MacroPore PS*	trauma, reconstructive and bone augmentation procedures of the mandible	March 1999
MacroPore DX*	treatment of cranial or midface conditions in reconstructive osteotomy and segment advancement	June 2000
MacroPore OS™*	protecting iliac crest, or hip bone, graft donor sites, tumor resections where bone strength is not compromised and throughout the skeleton, other than in spinal applications, when used in conjunction with traditional rigid fixation devices	July 2000
MacroPore MX™*	stabilizing fractured bones in the mandible	October 2000
MacroPore NS™*	fixation of bone flaps after a craniotomy	May 2001
MacroPore OS Spine™	with traditional rigid fixation in spinal fusion procedures as a means to maintain the relative position of weak bony tissue such as allografts, autografts or bone graft substitutes cleared for spinal use	July 2001
MacroPore IB	a cement restrictor in the femur, tibia, and humerus	September 2001

Product Lines	Clearance received for, among other things, the following uses:	Clearance received
MacroPore FX™*, PS™, NS™* and LP™*	specific pediatric and adult plastic, reconstructive and neurosurgical applications in the craniofacial skeleton	September 2001
HYDROSORB™ CR	to prevent migration of cement in hip and knee arthroplasty procedures	September 2001
MacroPore ENT Reconstruction Film	adhesion prevention between the septum and the nasal cavity; tympanic membrane repair; tympanoplasty in the middle ear; nasal splinting and surgical repair of nasal septum; guided tissue regeneration of the external ear	October 2001
MacroPore SurgiWrap™	for temporary wound support, to reinforce soft tissues where weakness exists, for the repair of hernia or other defects that require the addition of a reinforcing or bridging material to obtain the desired surgical result, including but not limited to vaginal prolapse repair, colon and rectal prolapse repair, and reconstruction of the pelvic floor	December 2001
MacroPore OS™ Trauma	protecting iliac crest, or hip bone, ribs, graft donor sites, tumor resections where bone strength is not compromised and throughout the skeleton, other than in spinal applications, when used in conjunction with traditional rigid fixation devices	July 2002
HYDROSORB™ Mesh	to support weak bony tissue in orthopedic procedures and for iliac crest / rib reconstruction	July 2002
CORNERSTONE™ HSR	to support weak bony tissue in orthopedic procedures and for iliac crest / rib reconstruction	July 2002
HYDROSORB™ TELAMON™	support weak bony tissue in orthopedic procedures and for iliac crest / rib reconstruction	July 2002
MacroPore SurgiWrap™ surgical barrier film	to cover orbital implants used in enucleation surgery and to protect the surrounding orbital tissue from the surface of the implant	January 2002

CORNERSTONE, HYDROSORB and TELAMON are trademarks of Medtronic, Inc. All other trademarks are owned by us.

In addition, we must obtain marketing authorization for our products that we market in Europe, Canada and certain other non-U.S. jurisdictions. We have received marketing authorization for the sale of our products in the following countries:

Country	Indications received for, among other things, the following uses:	Received Clearance
European Community	MacroPore FX™, MacroPore PS, MacroPore NS™, MacroPore DX, MacroPore OS™ and MacroPore OS Spine™ products indicated to facilitate healing and bone regeneration in trauma and reconstruction procedures in the skeletal system.	December 1996
	MacroPore FX™, MacroPore PS, MacroPore NS™, MacroPore DX, and MacroPore LPT™ products indicated to fixate non-load bearing fractures in the midface and /or craniofacial skeleton with specific indications for Le Fort procedures along with craniosynostosis, congenital malformation, tumor reconstructions, bone grafting procedures, and midface distraction indications in adult and pediatric populations.	March 2002
	MacroPore SurgiWrap™ products indicated to facilitate healing and bone regeneration in trauma and reconstruction procedures in the skeletal system.	March 2002
	MacroPore SurgiWrap™, CardioWrap™ bioresorbable adhesion barrier film as a temporary physical barrier to separate opposing tissues and prevent the in growth of scar tissues and the formation or reformation of adhesions immediately adjacent to the barrier film; aid in reoperation procedures by promoting the formation of a surgical dissection plane immediately adjacent to the barrier film; prevent the formation or reformation of adhesions and promote the formation of a surgical dissection plane to include the following anatomical regions:	May 2002
	a) Pericardium, epicardium, and retrosternal	
	b) Peritoneum, peritoneal cavity, bowels, cecum, organs	
	c) Dura, spinal dura, peridural, epidural	
	d) OB/GYN (e.g. female pelvic, reproductive organs, ovaries, uterus, uterine tubes, etc.)	
	for temporary wound support, to reinforce soft tissues where weakness exists, for the repair of hernia or other defects that require the addition of a reinforcing or bridging material to obtain the desired surgical result, including but not limited to vaginal prolapse repair, colon and rectal prolapse repair, and reconstruction of the pelvic floor	
	MacroPore HYDROSORB™ TELAMON™ and MacroPore HYDROSORB™ Mesh to promote spinal fusion in the lumbar spine by maintaining the relative position of bone graft material and/or growth factors by assisting in maintaining the space between adjacent vertebral bodies in the treatment of spinal disorders such as degenerative disc disease, disc herniation, scoliosis, failed previous surgeries, etc.	January 2003

Country	Indications received for, among other things, the following uses:	Received Clearance
Canada	MacroPore FX™ and MacroPore PS products indicated to facilitate healing and bone regeneration in trauma and reconstruction procedures in the skeletal system	December 1999
	MacroPore SurgiWrapi™, CardioWrapi™ bioresorbable adhesion barrier film as a temporary physical barrier to separate opposing tissues and prevent the in growth of scar tissues and the formation or reformation of adhesions immediately adjacent to the barrier film; aid in reoperation procedures by promoting the formation of a surgical dissection plane immediately adjacent to the barrier film; prevent the formation or reformation of adhesions and promote the formation of a surgical dissection plane to include the following anatomical regions:	February 2003
	<ul style="list-style-type: none"> <li>a) Pericardium, epicardium, and retrosternal</li> <li>b) Peritoneum, peritoneal cavity, bowels, cecum, organs</li> <li>c) Dura, spinal dura, peridural, epidural</li> <li>d) OB/GYN (e.g. female pelvic, reproductive organs, ovaries, uterus, uterine tubes, etc.)</li> </ul>	
	and for temporary wound support, to reinforce soft tissues where weakness exists, for the repair of hernia or other defects that require the addition of a reinforcing or bridging material to obtain the desired surgical result, including but not limited to vaginal prolapse repair, colon and rectal prolapse repair, and reconstruction of the pelvic floor	
Malaysia	Same as Canada for MacroPore FX™ and PS only	June 2000
Singapore	Same as Canada for MacroPore FX™ and PS only	November 2000
South Korea	Same as Canada for MacroPore FX™ and PS	January 2001
	Same as Canada for SurgiWrap™ and CardioWrap™	December 2001
Australia	Same as Canada for MacroPore FX™ and PS	March 2001
	Same as Canada for SurgiWrap™ and CardioWrap™	November 2001
Thailand	Same as Canada for SurgiWrap™ and CardioWrap™	January 2002

In addition, we have submitted applications for authorizations to market our products in 15 other countries.

We must comply with extensive regulations from foreign jurisdictions regarding safety, manufacturing processes and quality. These regulations, including the requirements for marketing authorization, may differ from the United States FDA regulatory scheme. Under the terms of our distribution agreements, our distributors are generally responsible for obtaining the necessary approvals.

We may not be able to obtain marketing authorization in all of the countries where we intend to market our products, may incur significant costs in obtaining or maintaining our foreign marketing authorizations, or may not be able to successfully commercialize our current or future products in any foreign markets. Delays in receipt of marketing authorizations for our products in foreign countries, failure to receive such marketing authorizations or the future loss of previously received marketing authorizations could have a material adverse effect on our results of operations and financial condition.

## **Staff**

As of December 31, 2002, we had 94 full-time employees, comprised of 28 employees in research and development, 21 employees in manufacturing, 17 employees in management and finance and administration, and 28 employees in sales and marketing. From time to time, we also employ independent contractors to support our administrative organizations. Our employees are not represented by any collective bargaining unit and we have never experienced a work stoppage.

## **Web Site Access to SEC Filings**

We maintain an Internet website at [www.macropore.com](http://www.macropore.com). We make available free of charge through our Internet website our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC.

## **Item 2. Properties**

Our main facility which we use for our corporate headquarters and for manufacturing is located at 6740 Top Gun Street, San Diego, California. We currently lease approximately 27,000 square feet of space at this location of which approximately 6,000 square feet is laboratory space, 12,000 square feet is office space and 9,000 square feet is manufacturing space. Our lease has a five-year term, expiring in 2008. We also lease:

- 14,000 square feet, of which approximately 4,000 square feet is for research and development and 10,000 square feet is office space at 6749 Top Gun Street, San Diego, California for a five-year term expiring in 2006.
- 16,000 square feet of additional research and technology facility located at 6749 Top Gun Street, San Diego, California for a five year term expiring 2007.
- 5,800 square feet, of office space located at Ömühlweg 33, Königstein, Germany for use in marketing and administration for a five-year term, expiring in 2006.
- 15,000 square feet of which all is used for research and development, located at 1125 Business Center Circle, Thousand Oaks, California for a five-year term, expiring in 2006. This space will become excess in April/May of this year.

We pay an aggregate of approximately \$64,000 in rent per month for our properties located in the United States and approximately €1,000 in rent per month for our property in Germany.

## **Item 3. Legal Matters**

None.

## **Item 4. Submission of Matters to a Vote of Security Holders**

None.

## PART II

### Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

#### Market Prices

Our common stock has been quoted on the Frankfurt Stock Exchange under the symbol "XMP" since our initial public offering on August 8, 2000. Prior to this time, there was no public market for our stock. Our common stock is not currently traded on any United States exchange. The following table shows the high and low sales prices for our common stock for the periods indicated, as reported on Xetra, the Frankfurt Stock Exchange's Exchange Electronic Trading System. These prices do not include retail markups, markdowns or commissions.

	High Euro		High US		Low Euro		Low US	
2001								
Quarter ended March 31, 2001	€	14.04	\$	13.08	€	6.00	\$	5.71
Quarter ended June 30, 2001	€	12.08	\$	10.44	€	4.20	\$	3.80
Quarter ended September 30, 2001	€	8.45	\$	7.20	€	2.60	\$	2.39
Quarter ended December 31, 2001	€	5.54	\$	4.98	€	3.50	\$	3.18
2002								
Quarter ended March 31, 2002	€	4.10	\$	3.57	€	3.10	\$	2.75
Quarter ended June 30, 2002	€	5.00	\$	4.59	€	3.10	\$	2.77
Quarter ended September 30, 2002	€	4.55	\$	4.45	€	3.45	\$	3.40
Quarter ended December 31, 2002	€	4.84	\$	4.93	€	3.90	\$	4.03

All of our shares are represented by global stock certificates issued in the name of Concord Effekten AG and deposited with Clearstream Banking AG, Frankfurt, Germany, the German securities depository. As of January 31, 2003, based on information provided by Clearstream, we believe that the number of beneficial owners of our common stock held through the global stock certificates is approximately 12,000.

#### Dividends

We have never declared or paid any dividends and currently intend to retain all available earnings generated by our operations for the development and growth of our business. We do not currently anticipate paying any cash dividends on our outstanding shares of common stock in the foreseeable future.

#### German Securities Laws

As a United States company with securities trading on a German stock exchange, we are subject to various laws and regulations in both jurisdictions. Some of these laws and regulations, in turn, can affect the ability of holders of our securities to transfer or sell those securities.

At present, Germany does not restrict the export or import of capital, except for investments in Iraq and Libya in accordance with applicable resolutions adopted by the United Nations and the European Union. However, for statistical purposes only, every individual or corporation residing in Germany must report to the German Central Bank, subject only to immaterial exceptions, any payment received from or made to an individual or a corporation not a resident of Germany if such payment exceeds Euro 2,550 or the equivalent in a foreign currency. In addition, residents of Germany must report any claims against or any liabilities payable to non-residents if such claims or liabilities, in the aggregate, exceed Euro 1.53 million or the equivalent in a foreign currency, during any one month. Residents must also report any

direct investment outside Germany if such investment exceeds Euro 51,000 or the equivalent in a foreign currency.

There are no limitations imposed by German law or our certificate of incorporation or bylaws on the right of non-resident owners to hold or vote the shares.

#### Recent Sales of Unregistered Securities

On November 13, 2002 we issued 1,447,755 shares of unregistered common stock in exchange for all outstanding shares of StemSource not already owned by us. The closing price per share of our securities that day on the Frankfurt Stock Exchange was \$4.15. We did not use an underwriter, and we relied on the Section 4(2) exemption from the Securities Acts' registration requirement.

On November 29, 2002 we sold 200,000 shares of unregistered common stock to DWS, a German investment bank, at \$4.18 per share. On December 17, 2002, we sold 10,000 shares of unregistered common stock to DWS, a German investment bank, at \$4.08 per share. We did not use an underwriter, and we relied on the Section 4(2) exemption from the Securities Acts' registration requirement.

#### Equity Compensation Plan Information

<u>Plan Category</u>	<u>Number of securities to be issued upon exercise of outstanding options, warrants and rights</u>	<u>Weighted-average exercise price of outstanding options, warrants and rights</u>	<u>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))</u>
	(a)	(b)	(c)
Equity compensation plans approved by security holders	4,263,000	\$ 3.85	1,377,000
Equity compensation plans not approved by security holders	None	None	None
Total			

## **Item 6. Selected Consolidated Financial Data**

The following selected historical consolidated financial data are derived from our consolidated financial statements and the related notes thereto. We were founded as a partnership in July 1996, commenced operations in January 1997 and incorporated in May 1997. Our financial statements as of December 31, 1998 and, 1999 and for the years then ended have been audited by PricewaterhouseCoopers LLP, independent accountants. Our financial statements as of December 31, 2000 and, 2001 and for the years then ended have been audited by Arthur Andersen LLP, independent public accountants. Our consolidated financial statements as of December 31, 2002, and for the year then ended, have been audited by KPMG LLP, independent public accountants. Some of our financial statements are included elsewhere in this report.

The information contained in this table should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the financial statements and related notes thereto included elsewhere in this report.



Years Ended December 31,					
2002	2001	2000	1999	1998	
(dollars in thousands, except shares and per share data)					

#### Statement of Operations Data:

##### Revenues:

Sales to related party	\$ 8,605	\$ 5,547	\$ 6,092	\$ —	\$ —
Sales to third parties	561	101	159	1,513	—
	9,166	5,648	6,251	1,513	—
Cost of revenues	3,169	2,401	2,394	486	—
Inventory provision	1,395	1,750	—	—	—
Gross profit	4,602	1,497	3,857	1,027	—

##### Operating expenses:

Research and development	5,605	5,487	2,584	1,172	1,174
Sales and marketing	3,987	4,493	2,629	2,356	202
General and administrative	3,952	3,578	2,555	1,313	604
Stock based compensation	1,287	1,123	5,698	661	76
In-process research and development	2,296	—	—	—	—
Equipment impairment charge	370	—	—	—	—
Total operating expenses	17,497	14,681	13,466	5,502	2,056

##### Other income (expenses):

Interest income	1,037	2,249	1,315	68	10
Interest and other expenses	(263)	(168)	(351)	(164)	(43)
Equity loss in investment	(882)	(104)	—	—	—
Net loss	\$ (13,002)	\$ (11,207)	\$ (8,645)	\$ (4,571)	\$ (2,090)
Basic and diluted net loss per share	\$ (.89)	\$ (.75)	\$ (1.05)	\$ (1.32)	\$ (0.64)
Shares used in calculating basic and diluted net loss per share	14,630,374	14,926,107	8,201,739	3,458,292	3,250,000

#### Statement of Cash Flows Data:

Net cash used in operating activities	\$ (6,886)	\$ (8,322)	\$ (2,982)	\$ (5,107)	\$ (1,523)
Net cash provided by (used in) investing activities	17,265	2,263	(39,450)	(381)	(598)
Net cash (used in) provided by financing activities	(7,971)	1,283	47,437	7,924	1,837
Net increase (decrease) in cash	2,408	(4,776)	5,005	2,436	(284)
Cash and cash equivalents at beginning of year	2,700	7,476	2,471	35	319
Cash and cash equivalents at end of year	\$ 5,108	\$ 2,700	\$ 7,476	\$ 2,471	\$ 35

#### Balance Sheet Data:

Cash, cash equivalents and short-term investments	\$ 24,983	\$ 33,951	\$ 44,484	\$ 2,581	\$ 140
Working capital	25,302	35,119	46,858	3,510	(492)
Total assets	39,319	43,143	52,269	5,575	1,020
Capital lease obligations, less current portion	—	135	255	304	209
Long-term obligation, less current portion	770	1,791	—	—	—
Convertible redeemable preferred stock, net of offering costs of \$197	—	—	—	10,689	2,696
Total stockholders' equity (deficit)	\$ 25,995	\$ 38,486	\$ 49,335	\$ (6,147)	\$ 108

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Overview

We have a limited operating history. Our prospects are subject to the risk and uncertainties frequently encountered by companies in the early stages of development and commercialization, and particularly by companies in rapidly evolving and technologically advanced fields such as the medical device industry.

Because we saw more upside in musculoskeletal and thin film product lines we decided to sell the craniomaxillofacial (skull and face) product line for a favorable cash price. In September 2002, we entered into an Asset Purchase Agreement (the "Agreement") to sell assets related to our craniomaxillofacial bone fixation implant and accessory product line to Medtronic PS Medical, Inc. (a subsidiary of Medtronic, Inc.) for a total consideration of up to \$16,000,000. Medtronic PS Medical agreed to pay us an initial payment of \$13,000,000 and additional payments totaling \$3,000,000 upon the successful transfer of technology and know how, including training, related to the manufacture of the craniomaxillofacial product line. The initial payment of \$13,000,000 and the first milestone payment of \$1,000,000 occurred in the fourth quarter of 2002 and the subsequent milestone payments are expected to occur in 2003. The Agreement also requires us not to market, in the craniomaxillofacial field, for 5 years any products that compete with the acquired product line.

Additionally, we will continue to be a backup supplier of the acquired products to Medtronic at a price equal to our cost of manufacture during the transition technology transfer period. Discounts from the previously agreed price have been recorded as a reduction to the deferred gain and totaled \$267,000 for the year ended December 31, 2002. The Agreement also allows us to receive up to \$5,000,000 if and when we complete successful clinical evaluations for a new faster-resorbing polymer product, as defined in the Agreement.

In a separate, but simultaneous transaction we paid Medtronic \$4,000,000 in cash to amend an existing Development and Supply Agreement (the "Amended Development Agreement") to remove a preexisting contractual right of first offer for distributorship by Medtronic of our bioresorbable thin film products for use in various types of soft tissue surgical applications. Medtronic will retain its right of first offer for distributorship of our other products in all fields, as well as to our bioresorbable thin film products for use in the spinal application field. In addition, the term of the Amended Development Agreement with Medtronic was extended to September 30, 2012.

We are accounting for the net proceeds of the Agreements as a deferred gain on sale of assets, related party, until such a time as the technology and know how transfer is completed pursuant to the terms of the Agreement. Upon successfully completing our requirements under these provisions of the Agreement, we will recognize the net gain on the sale in the statement of operations.

For the year ended December 31, 2002, 2001 and 2000, revenues related to the product line sold in September 2002 were \$2,875,000, \$3,775,000 and \$5,237,000, respectively.

Medtronic continues to be a significant stockholder of MacroPore and our largest customer, as the primary distributor of our bioresorbable implant products for use in musculoskeletal applications. Under the Amended Development Agreement, we sell these products to Medtronic at fixed selling prices which are subject to adjustment upon biannual reviews. Therefore, our revenues, operating results and cash flow will be affected by fluctuations in the cost of sales, sales volumes and operating expenses. Although the Amended Development Agreement provides that direct selling costs are borne by the distributor, our cash flow may be adversely affected if our fixed costs increase and we are unable to negotiate or otherwise obtain an increase in product pricing with Medtronic.

On November 13, 2002, we completed the acquisition of the remaining shares of StemSource, a company engaged in research toward the development of therapies based on adult stem cells. We acquired the remaining stock, not already owned by us, in order to broaden our base in the biosurgery marketplace and to enter the therapeutic marketplace using Adult Stem Cells. StemSource has an advanced position in Adult Stem Cell research and numerous patents and other intellectual property position, which we believe should provide a first mover advantage for us. Upon the closing of the merger, we delivered to the StemSource stockholders 1,447,785 shares of our common stock at an aggregate value of \$5,951,000, based on \$4.11 per share (the average trading price five days before and after the public announcement of the acquisition), in exchange for 759,341 shares of StemSource series A preferred stock and 4,915,334 shares of common stock and underlying options that were not already owned by us.

We incurred net losses of \$13,003,000, \$11,207,000 and \$8,645,000 for the years ended December 31, 2002, 2001, and 2000, respectively. As of December 31, 2002, we had an accumulated deficit of \$40,102,000. These net losses resulted to a large extent from expenses associated with developing bioresorbable implant designs, performing preclinical studies, preparing submissions to the FDA and foreign regulatory agencies, expanding marketing and distribution channels, further developing our manufacturing capabilities, securing intellectual property rights and trademarks and supporting our status as a public company. We expect to expend substantial financial resources to expand marketing, training and customer support needed to generate and support higher sales, obtain additional regulatory clearances and to develop new products. This investment is likely to result in continued operating losses for the foreseeable future until operational efficiencies are reached.

For the year ended December 31, 2002, our \$9,166,000 in revenue was composed of \$8,473,000 or 92.4% from sales of our bioresorbable implant products for use in musculoskeletal, craniomaxillofacial and soft tissue applications. The other \$693,000 in revenue was composed of \$318,000 or 3.5% from sales of instruments and accessories used by surgeons to form, mold and manipulate our bioresorbable products during surgical procedures, \$150,000 or 1.6% from a special project for Medtronic and \$225,000 or 2.5% from a license agreement with Medtronic. The \$8,473,000 in revenue from bioresorbable implant products was composed of \$2,557,000 or 30.2% of craniomaxillofacial sales which were included in the September 2002 product line sale to Medtronic, \$5,394,000 or 63.7% of musculoskeletal sales and \$522,000 or 6.1% from our recently introduced thin film products for soft tissue applications.

## **Results of Operations**

### *Year ended December 31, 2002 compared to year ended December 31, 2001*

**Revenues.** For the year ended December 31, 2002, revenues were \$9,166,000 compared to \$5,648,000 for the year ended December 31, 2001, an increase of \$3,518,000, or 62.3%. The increase in revenues was attributable to a \$3,893,000 increase in the sales of bioresorbable implant products and instrumentation for use in musculoskeletal applications, \$525,000 in bioresorbable thin film sales and a \$900,000 decrease in craniomaxillofacial product sales. The increase in musculoskeletal products revenue related to the increase in availability of the product from limited clinical evaluations to a full product release. The increase in revenue of bioresorbable thin film product was attributable to the launch of the product during the year, with no comparable sales in the prior year. The craniomaxillofacial product decreased because of the decrease in replenishment product orders from Medtronic. Revenues attributable to Medtronic, which owns approximately 6.8% of our outstanding common stock, represented 93.9% of our revenues for the year ended December 31, 2002, compared to 98.2% for the year ended December 31, 2001. The decrease in the revenue percentage attributable to Medtronic relates to the distribution of our bioresorbable thin film products by our own direct sales force and other third party distributors in 2002.

*Cost of revenues.* For the year ended December 31, 2002, cost of revenues, excluding the inventory provision discussed below, was \$3,169,000 or 34.6% of revenues, compared to \$2,401,000 or 42.5% of revenues for the year ended December 31, 2001. Cost of revenues includes material, manufacturing labor and overhead costs. The decrease in cost as a percentage of revenues was primarily attributable to increased sales revenue that allowed us to absorb more of our fixed manufacturing labor and overhead costs. The sale of the craniomaxillofacial product line could negatively impact our margins until our other products' sales grow enough to replace the lost revenue.

*Inventory provision.* For the year ended December 31, 2002, we recorded an inventory provision of \$1,395,000, representing 15.2% of revenues. In the year ended December 31, 2001, we recorded an inventory provision of \$1,750,000, representing 31.0% of revenues. The inventory provision for the year ended December 31, 2002, was a result of a reduction in the expected sales of our craniomaxillofacial bone fixation implants and accessories product line inventory due to the asset sale to Medtronic. The inventory provision for the year ended December 31, 2001 was a result from potential excess and obsolete inventory due to an anticipated reduction in future revenues of our craniofacial implant and instrument products.

*Gross profit.* For the year ended December 31, 2002, gross profit was \$4,602,000 or 50.2% of revenues, compared to \$1,497,000 or 26.5% of revenues for the year ended December 31, 2001. Excluding the inventory provisions, the gross profit would have been \$5,997,000 or 65.4% of revenues in the year ended December 31, 2002, compared to \$3,247,000 or 57.5% of revenues in the year ended December 31, 2001. The increase in gross profit, excluding the inventory provisions, as a percentage of revenues was attributable to increased revenue and the ability to absorb more fixed manufacturing labor and overhead costs, as discussed above.

*Research and development expenses.* For the year ended December 31, 2002, research and development expenses excluding related stock based compensation expenses were \$5,605,000, compared to \$5,487,000 for the year ended December 31, 2001, an increase of \$118,000 or 2.2%. Research and development expenses include costs associated with the design, development, testing and enhancement of our products, regulatory fees, the purchase of laboratory supplies and clinical trials. The increase in research and development expenses in the year ended December 31, 2002 was primarily attributable to an increase of \$118,000 of expenses associated with the development of new products and applications for musculoskeletal and thin film product lines. In addition, stock based compensation related to research and development was \$211,000 for the year ended December 31, 2002 and \$111,000 for the year ended December 31, 2001. For further information regarding stock based compensation, you should read the discussion under the section entitled "Stock based compensation expenses." We expect research and development spending to increase approximately \$3,000,000 for the next twelve months as we continue to support the research and development of therapies based on adult stem cells we acquired with the purchase of StemSource. We also plan to continue to fund the product development efforts and seek further regulatory approvals for our current bioresorbable product lines related to musculoskeletal and thin film.

*Sales and marketing expenses.* For the year ended December 31, 2002, sales and marketing expenses excluding related stock based compensation expenses were \$3,987,000, compared to \$4,493,000 for the year ended December 31, 2001, a decrease of \$506,000 or 11.3%. Sales and marketing expenses include costs for marketing personnel, tradeshow expenses, and promotional activities and materials. Medtronic is responsible for the sales and marketing of our musculoskeletal product lines; therefore, we are focusing our sales and marketing efforts on our thin film product line domestically through a dedicated sales force and internationally through independent distributors. The decrease in sales and marketing expenses in the year ended December 31, 2002 was primarily attributable to a \$197,000 decrease in labor and associated expenses relating to our sales force labor mix, \$130,000 severance payments made to certain members of

the sales force terminated during 2001 and other expense reductions of \$179,000 in promotional activities which related to the decision to rely on Medtronic to market the musculoskeletal product line. In addition, stock based compensation related to sales and marketing was \$134,000 for the year ended December 31, 2002 and \$176,000 for the year ended December 31, 2001. For further information regarding fluctuations in sales and marketing inclusive of stock based compensation, you should read the discussion under the section entitled "Stock based compensation expenses." We expect sales and marketing expenses to increase for the next twelve months as we continue our promotional efforts related to the thin film product line with a dedicated sales force. We do not expect to make significant marketing expenditures related to the StemSource purchase until our research and development efforts realize commercialization of new products.

*General and administrative expenses.* For the year ended December 31, 2002, general and administrative expenses excluding related stock based compensation expenses were \$3,952,000, compared to \$3,578,000 for the year ended December 31, 2001, an increase of \$374,000 or 10.5%. General and administrative expenses include costs for administrative personnel, legal and other professional expenses and general corporate expenses. The \$374,000 increase in general and administrative expenses for the year ended December 31, 2002 was primarily attributable to a \$180,000 retirement package we extended to our former president and a \$194,000 increase in the overall general corporate expenditures due to the increasing complexity and expense of managing our domestic and international operations and facilities. In addition, stock based compensation related to general and administrative expenses was \$942,000 for the year ended December 31, 2002, compared to \$836,000 for the year ended December 31, 2001. For further information regarding fluctuations in general and administrative expenses inclusive of stock based compensation, you should read the discussion under the section entitled "Stock based compensation expenses." We expect general and administrative expenses to remain at current levels for the next twelve months.

*Stock based compensation expenses.* For the year ended December 31, 2002, total non-cash stock based compensation expenses classified in operating expenses were \$1,287,000, compared to \$1,123,000 for the year ended December 31, 2001, an increase of \$164,000, or 14.6%. Stock based compensation results from options issued to employees and non-employees. Unearned stock based compensation is amortized over the remaining vesting periods of the options, which generally vest over a four year period from the date of grant. The overall increase in stock based compensation expense was related to the acceleration of vesting and other modifications to compensatory stock options granted to our former president and stock options granted to consultants for services rendered in the year ended December 31, 2002. The increase of \$100,000 in research and development stock based compensation expense was primarily due to issuing 50,000 fully vested stock options to non-employees for consulting services rendered in 2002. The decrease of \$42,000 in sales and marketing stock based compensation expense was due primarily to a reduction in accrued compensation costs recorded in 2001 as a result of the forfeiture and cancellation of certain stock options that had been granted to members of our sales force upon the termination of their employment. The increase of \$106,000 in general and administrative stock based compensation expense was primarily due to additional expense recorded in 2002 as a result of accelerating vesting and modifying the exercise period of certain stock options held by our former president.

*In-process research and development.* For the year ended December 31, 2002, we had an in-process research and development charge of \$2,296,000 for which there was no comparable charge in the year ended December 31, 2001. The in-process research and development charge represents the value of StemSource's on-site Stem Cell extraction unit and related technology to process Adult Stem Cells into therapeutic products. The in-process research and development asset was written off at the date of acquisition in accordance with FASB Interpretation No. 4 "Applicability of FASB Statement No. 2 to Business Combinations Accounted for by the Purchase Method."

*Equipment impairment charge.* For the year ended December 31, 2002, we had an equipment impairment charge of \$370,000 for which there was no comparable charge in the year ended December 31, 2001. The impairment charge represents the excess of the cost over the estimated net proceeds we estimate we will receive from sale of the assets, which were previously utilized in the manufacturing of craniomaxillofacial implant and accessory products, but not included in the Medtronic sale.

*Interest income.* For the year ended December 31, 2002, interest income was \$1,037,000, compared to \$2,249,000 for the year ended December 31, 2001, a decrease of \$1,212,000, or 53.9%. The decrease in interest income resulted from lower interest rates and from a decrease in the funds we had available for investments.

*Interest and other expenses.* For the year ended December 31, 2002, interest and other expenses were \$263,000, compared to \$168,000 for the year ended December 31, 2001, an increase of \$95,000 or 56.5%. The increase in interest and other expense related to \$141,000 of additional interest expense on our long-term debt obligations because loan balances were outstanding for the full year and \$59,000 relating to additional losses recorded on disposal of assets as compared to the prior year, which was off set by foreign currency gains and other income of \$105,000.

*Equity loss in investment.* For the year ended December 31, 2002, our equity loss in investment was \$882,000, compared to \$104,000 for the year ended December 31, 2001, an increase of \$778,000. Both losses relate entirely to our minority interest in StemSource, which we purchased our initial minority interest of 13.5% in May 2001. Under the equity method of accounting, we recognize a pro rata share of StemSource's operating losses.

*Year ended December 31, 2001 compared to year ended December 31, 2000*

*Revenues.* For the year ended December 31, 2001, revenues were \$5,648,000 compared to \$6,251,000 for the year ended December 31, 2000, a decrease of \$603,000, or 9.6%. The decrease in revenues was primarily attributable to Medtronic's initial inventory purchase of \$1,162,000 in the three months ended June 30, 2000. Excluding the initial inventory purchase, our revenues in the year ended December 31, 2001 increased by \$559,000 compared to the year ended December 31, 2000, which increase was attributable to revenues generated from new product introductions during the three months ended September 30, 2000. Revenues attributable to Medtronic, which owns approximately 6.6% of our outstanding common stock, represented 98.2% of our revenues for the year ended December 31, 2001, compared to 97.5% for the year ended December 31, 2000.

*Cost of revenues.* For the year ended December 31, 2001, cost of revenues, excluding the inventory provision discussed below, was \$2,401,000 or 42.5% of revenues, compared to \$2,394,000 or 38.3% of revenues for the year ended December 31, 2000. Cost of revenues includes material, manufacturing labor and overhead costs. The increase in cost as a percentage of revenues was primarily attributable to an inability to absorb some of our fixed manufacturing overhead costs due to lower sales volumes and excess capacity.

*Inventory provision.* For the year ended December 31, 2001, we recorded an inventory provision of \$1,750,000, representing 31.0% of revenues, for which there was no comparable charge in the year ended December 31, 2000. The inventory provision resulted from potential excess and obsolete inventory due to an anticipated reduction in future revenues of our craniomaxillofacial implant and instrument products.

*Gross profit.* For the year ended December 31, 2001, gross profit was \$1,497,000 or 26.5% of revenues, compared to \$3,857,000 or 61.7% of revenues for the year ended December 31, 2000. Excluding the inventory provision, the gross profit would have been \$3,247,000 or 57.5% of revenues in

the year ended December 31, 2001. The decrease in gross profit as a percentage of revenues was primarily attributable to an inability to absorb some of our fixed manufacturing overhead costs due to lower sales volume and excess capacity.

*Research and development expenses.* For the year ended December 31, 2001, research and development expenses excluding related stock based compensation expenses were \$5,487,000, compared to \$2,584,000 for the year ended December 31, 2000. Research and development expenses include costs associated with the design, development, testing and enhancement of our products, regulatory fees, the purchase of laboratory supplies and clinical trials. The increase in research and development expenses in the year ended December 31, 2001 was primarily attributable to a \$1,465,000 increase in additional personnel costs related to the hiring of employees, and other costs of \$1,438,000 associated with the research into the development of new product lines. In addition, stock based compensation related to research and development was \$111,000 for the year ended December 31, 2001 and \$2,239,000 for the year ended December 31, 2000. For further information regarding fluctuations in research and development inclusive of stock based compensation, you should read the discussion under the section entitled "Stock based compensation expenses."

*Sales and marketing expenses.* For the year ended December 31, 2001, sales and marketing expenses excluding related stock based compensation expenses were \$4,493,000, compared to \$2,629,000 for the year ended December 31, 2000. Sales and marketing expenses include costs for marketing personnel, tradeshow expenses, and promotional activities and materials. The increase in sales and marketing expenses in the year ended December 31, 2001 was primarily attributable to a \$1,507,000 increase in additional personnel costs related to the hiring of employees, and other costs of \$357,000 for tradeshow expenses, promotional activities and materials expenses related to the promotion of product lines. In addition, stock based compensation related to sales and marketing was \$176,000 for the year ended December 31, 2001 and \$1,852,000 for the year ended December 31, 2000. For further information regarding fluctuations in sales and marketing inclusive of stock based compensation, you should read the discussion under the section entitled "Stock based compensation expenses."

*General and administrative expenses.* For the year ended December 31, 2001, general and administrative expenses excluding related stock based compensation expenses were \$3,578,000, compared to \$2,555,000 for the year ended December 31, 2000. General and administrative expenses include costs for administrative personnel, legal and other professional expenses and general corporate expenses. The increase in general and administrative expenses in the year ended December 31, 2001 was primarily attributable to increased personnel costs of \$554,000, increased administrative costs of \$469,000 for professional services, increased other general corporate expenditures related to all areas of our operations and costs to support our status as a public company. In addition, stock based compensation related to general and administrative expenses was \$836,000 for the year ended December 31, 2001, compared to \$1,607,000 for the year ended December 31, 2000. For further information regarding fluctuations in general and administrative expenses inclusive of stock based compensation, you should read the discussion under the section entitled "Stock based compensation expenses."

*Stock based compensation expenses.* For the year ended December 31, 2001, total non-cash stock based compensation expenses classified in operating expenses were \$1,123,000, compared to \$5,698,000 for the year ended December 31, 2000. Stock based compensation results from options issued to employees and non-employees. Stock based compensation expenses are amortized over the remaining vesting periods of the options, which generally vest over a four year period from the date of grant. The overall decrease in stock based compensation was related to the acceleration of vesting and other modifications to compensatory stock options granted to employees and consultants in the year ended December 31, 2000. The decrease of \$2,128,000 in research and development stock based compensation

was primarily due to our decision on August 9, 2000 to accelerate options granted to doctors who performed consulting services, as the services for which these options were granted were deemed complete, and the recognition of the compensation expense related to all of the accelerated options. The decrease of \$1,676,000 in sales and marketing stock based compensation was due primarily to \$1,775,000 in additional expense recorded in the three months ended March 31, 2000 as a result of the extension of the expiration date of some stock options granted to members of our sales force upon the termination of their employment. The decrease of \$771,000 in general and administrative stock based compensation was primarily due to \$636,000 in additional expense recorded in the year ended December 31, 2000 as a result of significant options granted to senior management with immediate vesting and at exercise prices below fair market value.

*Interest income.* For the year ended December 31, 2001, interest income was \$2,249,000, compared to \$1,315,000 for the year ended December 31, 2000, an increase of \$934,000, or 71.0%. The increase in interest income resulted from cash equivalents and short-term investments being invested for twelve months in the year ended December 31, 2001, compared to an investment period of four and one-half months in the year ended December 31, 2000.

*Interest and other expenses.* For the year ended December 31, 2001, interest and other expenses were \$168,000, compared to \$351,000 for the year ended December 31, 2000. The decrease in interest and other expenses was primarily related to the conversion loss of the Euro to the U.S. dollar in connection with the net proceeds we realized from the sale of equity in our initial public offering in August 2000.

*Equity loss in investment.* For the year ended December 31, 2001, our equity loss in our investment in StemSource was \$104,000, for which there was no comparable charge in the year ended December 31, 2000 since the investment was made in May 2001.

#### **Gain on Asset Sale to Medtronic**

We have not yet recognized any gain on the September 2002 asset sale to Medtronic, and will not do so until we successfully transfer the technology and know how, including training, related to the manufacture of the craniomaxillofacial product line, which we expect to occur in 2003. Until then, we have deferred a gain of \$9,623,000, which is reflected as “Deferred gain on sale of assets, related party” on our balance sheet.

#### **Liquidity and Capital Resources**

As of December 31, 2002, we had cash and cash equivalents, and short-term investments, available-for-sale, of \$24,983,000 and working capital of \$25,302,000. Since inception, we have financed our operations primarily through sales of stock and from the September 2002 product line sale. Our sales of preferred stock in 1999, 1998 and 1997 yielded net proceeds of \$14,679,000. On August 8, 2000, we completed our public offering in Germany and listed our common stock for trading on the Frankfurt Stock Exchange in Frankfurt, Germany, at which time the outstanding shares of our preferred stock were converted into 6,831,398 shares of common stock. We received net proceeds of \$43,244,000 from the sale of 3,500,000 shares of our common stock in our initial public offering. A portion of those net proceeds have been used for research and development, to expand our manufacturing operations, to promote our brand and to pursue regulatory approvals for our products. In addition, some of the proceeds have been used for working capital and general corporate purposes. We have invested some of the proceeds from the offering in short-term investments, pending other uses of the proceeds in our business.

Our capital requirements depend on numerous factors, including market acceptance of our products and regulatory approvals, the resources we devote to developing and supporting our products and other



factors. We expect to devote substantial capital resources to continue our research and development efforts, to expand our support and product development activities and for other general corporate activities. We believe that our current cash and investment balances and revenue to be derived from the sale of our products will be sufficient to fund our operations at least through December 31, 2003. Due to the acquisition of StemSource, we will also have to commit substantial cash resources to fund StemSource's development activities in 2003 which is estimated at approximately \$4,000,000. Our strategic concept is to use the cash from the Medtronic asset sale to enable us to undertake the StemSource opportunity without affecting our remaining bioresorbable product lines of capital which would otherwise have been available to them. Nonetheless, until we begin to generate sufficient revenues from our bioresorbable products operations to cover our operating costs, we may need to seek additional sources of financing in the future. We cannot assure that we will generate sufficient revenues to cover our bioresorbable products operating costs or that we will be able to obtain additional financing on terms satisfactory to us, if at all.

Net cash used in operating activities was \$6,886,000, \$8,322,000 and \$2,982,000 for the years ended December 31, 2002, 2001 and 2000, respectively. For each period, net cash used in operating activities resulted primarily from net losses and working capital requirements. Net losses for each period resulted to a large extent from expenses associated with the development of our bioresorbable designs, preclinical studies, preparation of submissions to the FDA and foreign regulatory agencies, the establishment of marketing and distribution channels, and the improvement of our manufacturing capabilities. In the year ended December 31, 2002, net cash used in operating activities primarily related to our net loss of \$13,003,000, increase in accounts receivable of \$775,000 related to the increase in sales to Medtronic and thin film sales in the fourth quarter of 2002, increase in inventory of \$860,000 related to increased stock of musculoskeletal and thin film product lines, offset by non-cash charges for depreciation and amortization of \$1,471,000, an inventory provision related to the sale of the CMF product line of \$1,395,000, acquired in-process research and development of \$2,296,000, an asset impairment of \$370,000 and stock based compensation of \$1,238,000. In the year ended December 31, 2001, net cash used in operating activities primarily related to our net loss of \$11,207,000 and an increase in inventory of \$1,157,000, offset by non-cash charges for inventory provision, stock based compensation, and depreciation and amortization. In the year ended December 31, 2000, net cash used in operating activities resulted primarily from our net loss of \$8,645,000 and an increase in inventory of \$1,143,000, offset by stock based compensation of \$5,716,000 and deferred revenue related to an up-front license fee of \$1,200,000 paid to us by Medtronic. Our working capital requirements fluctuate with changes in our operating activities that include such items as sales and manufacturing costs, which affect the levels of accounts receivable, inventories and current liabilities. We expect to use less cash in operating activities as our product lines become more profitable and will offset the associated costs.

Net cash provided by investing activities was \$17,265,000 and \$2,263,000 for the years ended December 31, 2002 and 2001, respectively. Net cash used in investing activities was \$39,450,000 for the year ended December 31, 2000. Net cash provided by investing activities for the year ended December 31, 2002 consisted of net proceeds from the sale of short-term investments, which was offset by the purchase of fewer short-term investments (i.e. we cashed in short-term investments to fund our operations and our stock buybacks), and cash received upon the sale of craniomaxillofacial product line to Medtronic which was offset by cash paid in the acquisition of StemSource. Net cash provided by investing activities for the year ended December 31, 2001 consisted of net proceeds from the purchase and sale of short-term investments, capital expenditures and our investment in StemSource. Net cash used in investing activities for the year ended December 31, 2000 included net purchases of short-term investments related to the use of proceeds from our initial public offering in August 2000 as well as capital expenditures. We expect to continue to have cash provided by investing activities as we sell our short-term investments to provide cash for our operating activities and property and equipment purchases.

Net cash used in financing activities was \$7,971,000 for the year ended December 31, 2002. Net cash provided by financing activities was \$1,283,000 and \$47,437,000 for the years ended December 31, 2001 and 2000, respectively. Net cash used in financing activities for the year ended December 31, 2002 was primarily related to our repurchase of 1,972,863 shares of common stock on the open market at an average price of \$3.77 per share, and payments toward capital leases and long term obligations, offset by the proceeds from the sale of 210,000 treasury stock at an average price of \$4.18. Net cash provided by financing activities for the year ended December 31, 2001 was primarily related to proceeds from long-term debt financing, partially offset by our repurchase of 356,120 shares of our common stock at an average price of \$3.02. Net cash provided by financing activities for the year ended December 31, 2000 was primarily attributable to our sale of shares of Series D preferred stock and our sale of common stock in our initial public offering. We do not expect to use cash in financing activities in 2003 at the same level as we did for the year ended December 31, 2002, except for the cash required for payments on our long term obligations.

In October 2000, we obtained \$2,433,000 of equipment financing promissory notes that mature in October 2005 at an interest rate of 9.3%. In 2002 we prepaid \$621,000 relating to a 48 month promissory note and the lender changed the terms of this promissory note to bear interest at 8.8% per annum with principal and interest due in monthly payments of approximately \$34,000, maturing over 35 months and secured by equipment with a cost of \$1,442,000.

As of December 31, 2002, we had property and equipment of \$6,146,000, less accumulated depreciation of \$2,520,000 to support our clinical, research, development, manufacturing and administrative activities. The net carrying cost of the property and equipment sold to Medtronic in the September 2002 asset sale was \$476,000. Our capital expenditures were \$909,000, \$2,664,000 and \$2,732,000 for the year ended 2002, 2001 and 2000, respectively. We expect capital expenditures for the next twelve months to be approximately \$1,000,000 as we acquire additional equipment and expand our facilities that include capital expenditures at StemSource. We intend to pay for future capital expenditures with available working capital.

### **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions that affect the reported amounts of our assets, liabilities, revenues and expenses, and that affect our disclosure of contingent assets and liabilities. While our estimates are based on assumptions we consider reasonable at the time they were made, our actual results may differ from our estimates, perhaps significantly. If results differ from our estimates, we will make adjustments to our financial statements as we become aware of the necessity for an adjustment. Specifically, we make estimates in the following areas:

*Revenue Recognition.* We sell our products to hospitals and distributors. Revenue from sales to hospitals is recognized upon delivery of the product. We have agreements with our distributors that title and risk of loss pass upon shipment of the products to the distributor. We warrant that our products are free from manufacturing defects at the time of shipment to the distributor. Revenue is recognized upon shipment of products to distributors following receipt and acceptance of a distributor's purchase order.

Revenue from license agreements is recognized ratably over the term of the agreement, provided no significant obligations remain.

We recognize revenue from the collection and storage of Stem Cell rich adipose tissue. In our StemBank operations, we recognize revenue when the collection procedure is performed and the adipose tissue is received by MacroPore; fees from the procedure are fixed and determinable, and payment is

probable. We use the residual method to recognize revenue when a procedure includes elements to be delivered at a future date if evidence of the fair value of all undelivered elements exists. If evidence of the fair value of the undelivered elements does not exist, revenue is deferred on all elements and recognized when all elements are delivered.

We recognize revenue from Stem Cell storage services as the services are performed.

We earn revenue for performing services under development agreements. Milestone payments are considered to be payments received for the accomplishment of a discrete, substantive earnings event. The non-refundable payment arising from the achievement of a defined milestone is recognized as revenue when the performance criteria for that milestone have been met if substantive effort is required to achieve the milestone, the amount of the milestone payments appears reasonable commensurate with the effort expended and collection of the payment is reasonably assured. Income earned under development agreements are classified under revenues in our statement of operations. The costs associated with development agreements are recorded as research and development expense.

Additionally, we earn revenue from contracted development arrangements. These arrangements are generally time and material arrangements and accordingly any revenue is recognized as services are performed. Any costs related to these arrangements are recognized as cost of revenue as these costs are incurred.

Substantially all of our revenues are from Medtronic, under its Distribution Agreement dated January 5, 2000 and amended December 22, 2000 and October 8, 2002, as well as its Development and Supply Agreement dated January 5, 2000 and amended December 22, 2000 and September 30, 2002.

*Allowance for doubtful accounts.* We provide a reserve against our receivables for estimated losses that may result from our customers' inability to pay. These reserves are based on known uncollectible accounts, aged receivables, historical losses and our estimate of our customers' credit-worthiness. Should a customer's account become past due, we generally place a hold on the account and discontinue further shipments to that customer, minimizing further risk of loss. The likelihood of our recognition of a material loss on an uncollectible account mainly depends on deterioration in the economic financial strength of the customer and the general business environment. Medtronic is our single largest customer, directly accounting for 93.9% and 98.2% of our revenues in the year ending December 31, 2002 and 2001, respectively. We believe that our allowance for doubtful accounts as of December 31, 2002 with respect to Medtronic's account is sufficient, given Medtronic's collection history and overall financial strength.

*Inventory.* We state inventories at the lower of average cost, determined on the first-in first-out method, or fair market value. We review the components of our inventory on a regular basis for potential excess, obsolete and impaired inventory, based on estimated future usage. The likelihood of any material adjustment of our stated inventory depends on whether there are significant changes in the competitive conditions in which we operate, new product introductions by us or our competitors, or fluctuations in customer demand. For the years ended December 31, 2002 and 2001, we recorded an inventory provision of \$1,395,000 and \$1,750,000, respectively: The inventory provision for the year ended December 31, 2002, was a result of a reduction in the expected sales revenues of our craniomaxillofacial bone fixation implants and accessories product line inventory due to the asset sale to Medtronic. The inventory provision for the year ended December 31, 2001 was a result from potential excess and obsolete inventory due to an anticipated reduction in future revenues of our craniofacial implant and instrument products.

We estimate our labor and overhead costs based on the estimated utilization of our labor force and manufacturing facilities. We periodically evaluate these costs in order to determine that any excess

capacity is treated as a period expense rather than capitalized. The likelihood of a material change in our estimates of labor and overhead costs is directly related to manufacturing volume, which can vary significantly between reporting periods.

*Warranty reserves.* We estimate our potential warranty reserve based on historical claims by our customers. The likelihood of a material change in our estimated warranty reserve depends on a significant change in actual product failures and increased customer claims from those incurred historically.

*Valuation of deferred income taxes.* We establish valuation allowances, when necessary, to reduce deferred tax assets to the amount we expect to realize, using a “more likely than not” standard. We have taken a 100% valuation allowance against our deferred tax assets, which consist mostly of net operating loss carryforwards. The likelihood of a material change in our expected realization of these assets depends on our generation of future taxable income, our ability to deduct tax loss carryforwards against future taxable income and the effectiveness of our tax planning strategies in the various tax jurisdictions that we operate in.

*Principles of consolidation.* We determine whether the equity method of consolidation is appropriate to account for our investments based on our ability to exercise control through decision-making, our ability to exercise significant influence over management of the company in which we have invested and our equity ownership interest in that company. If our ability to exercise significant influence or our decision-making abilities change materially from our evaluation, or our ownership interest in an investment increases or decreases, our operating results could be impacted, either positively or negatively.

### **Unearned Compensation**

We record unearned compensation for options granted to employees as the difference between the exercise price of options granted and the fair market value of our common stock on the date of grant. Unearned compensation is amortized to stock based compensation expense and reflected as such in the Statement of Operations and Comprehensive Income (Loss). Unearned compensation recorded through December 31, 2002 was \$6,665,000 with an accumulated amortization, net of charges reversed during the period for the forfeiture of unvested awards, of \$5,608,000. The remaining \$1,057,000 as of December 31, 2002 will be amortized using the straight-line method over the remaining vesting periods of the options, which generally vest over a four year period from the date of grant. We expect to record amortization expense for unearned compensation of \$844,000 in 2003 and \$213,000 in 2004. The amount of unearned compensation expense recorded in future periods may decrease if unvested options for which unearned compensation has been recorded are subsequently forfeited.

### **Net Operating Loss and Tax Credit Carryforwards**

We have established a valuation allowance against its deferred tax asset due to the uncertainty surrounding the realization of such assets. Management periodically evaluates the recoverability of the deferred tax asset. At such time as it is determined that it is more likely than not that deferred assets are realizable, the valuation allowance will be reduced. We have recorded a valuation allowance of \$15,037,000 as of December 31, 2002 to reflect the estimated amount of deferred tax assets that may not be realized. We increased our valuation allowance by approximately \$4,831,000 for the year ended December 31, 2002. The valuation allowance includes approximately \$505,000 related to stock option deductions, the benefit of which will eventually be credited to equity.

At December 31, 2002, we had federal and state tax loss carryforwards of approximately \$17,200,000 and \$10,500,000 respectively. The federal and state net operating loss carryforwards begin to expire in 2019 and 2007 respectively, if unused. At December 31, 2002, we had federal and state tax credit

carryforwards of approximately \$390,000 and \$396,000 respectively. The federal credits will begin to expire in 2017, if unused, and the state credits will begin to expire in 2012 if unused.

The Internal Revenue Code limits the future availability of net operating loss and tax credit carryforwards that arose prior to certain cumulative changes in a corporation's ownership resulting in a change of control of Macropore. Due to prior ownership changes as defined in IRC Section 382, a portion of our net operating loss and tax credit carryforwards are limited in their annual utilization. In September 1999, we experienced an ownership change for purposes of the IRC Section 382 limitation. At December 31, 2002, the remaining pre-change federal net operating loss carryforward of \$2,700,000 is subject to an annual limitation of approximately \$570,000. It is estimated that these pre-change net operating losses and credits will be fully available by 2008.

Additionally, in 2002 we acquired federal and state net operating loss carryforwards of approximately \$2,700,000 and \$1,600,000 respectively. These losses are subject to IRC Section 382 and may be limited in their use. The extent of such limitation has not been determined at this time.

### **Recent Accounting Pronouncements**

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. It applies to all entities and to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and/or normal operation of long-lived assets, except for some lessee obligations. SFAS No. 143 is effective for financial statements issued for fiscal years beginning after June 15, 2002. We do not expect the adoption of SFAS No. 143 to have a material impact on our consolidated financial position or consolidated results of operations.

In April 2002, the FASB issued SFAS No. 145, Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections. SFAS No. 145 updates, clarifies and simplifies existing accounting pronouncements including: rescinding Statement No. 4, which required all gains and losses from extinguishment of debt to be aggregated and, if material, classified as an extraordinary item, net of related income tax effect and amending Statement No. 13 to require that certain lease modifications that have economic effects similar to sale-leaseback transactions be accounted for in the same manner as sale-leaseback transactions. SFAS No. 145 is effective for fiscal years beginning after May 15, 2002, with early adoption of the provisions related to the rescission of Statement No. 4 encouraged. We do not expect this standard to have a material effect on our consolidated financial statements or consolidated results of operations as it currently does not have any guarantees falling within the scope of FIN 45.

In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 addresses significant issues regarding the recognition, measurement, and reporting of costs associated with exit and disposal activities, including restructuring activities. SFAS No. 146 also addresses recognition of certain costs related to terminating a contract that is not a capital lease, costs to consolidate facilities or relocate employees, and termination benefits provided to employees that are involuntarily terminated under the terms of a one-time benefit arrangement that is not an ongoing benefit arrangement or an individual deferred-compensation contract. SFAS No. 146 is effective for exit or disposal activities that are initiated after December 31, 2002. We do not expect this standard to have a material effect on our consolidated financial position or consolidated results of operations.

In December 2002, the FASB issued FASB Interpretation No. 45 (FIN 45). FIN 45 provides guidance on how companies should record and disclose “guarantees.” The primary principle of FIN 45 is that guarantees must be recorded as a liability, regardless of the probability of occurrence. The amount of the liability to be accrued depends on the likelihood of the liability to occur. The liability recognition provisions of FIN 45 shall be applied on a prospective basis to guarantees issued or modified after December 31, 2002. Additionally, FIN 45 requires certain disclosures about guarantees in our December 31, 2002 consolidated financial statements. We do not expect this standard to have a material effect on our consolidated financial position or consolidated results of operations as it currently does not have any guarantees falling within the scope of FIN 45.

In December 2002, the FASB issued SFAS No. 148, “Accounting for Stock-Based Compensation - Transition and Disclosure – An Amendment of FASB Statement No. 123.” This Statement provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation and requires prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. We have elected not to adopt the recognition and measurement provisions of SFAS No. 123 and continue to account for our stock-based employee compensation plan under APB Opinion No. 25 and related interpretations. Therefore, the transition provisions will not apply, but the annual and interim disclosure provisions will apply to us beginning with our financial statements for the year ended December 31, 2002 and interim periods thereafter.

In January 2003, the FASB issued Interpretation No. 46 (FIN 46), “Consolidation of Variable Interest Entities”. FIN 46 clarifies the application of Accounting Research Bulletin No. 51 - Consolidated Financial Statements to those entities defined as “Variable Interest Entities” (more commonly referred to as special purpose entities) in which equity investors do not have the characteristics of a “controlling financial interest” or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. FIN 46 applies immediately to all Variable Interest Entities created after January 31, 2003, and by the beginning of the first interim or annual reporting period commencing after June 15, 2003 for Variable Interest Entities created prior to February 1, 2003. We do not expect this interpretation to have a material effect on our consolidated financial position or consolidated results of operations as we currently do not have any variable interest entities falling within the scope of FIN 46.

#### **Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to market risk related to fluctuations in interest rates and in foreign currency exchange rates.

##### **Interest Rate Exposure**

Our exposure to market risk due to fluctuations in interest rates relates primarily to short-term investments. These short-term investments, reported at an aggregate fair market value of \$19,875,000 as of December 31, 2002, consist primarily of investments in debt instruments of financial institutions, corporations with strong credit ratings and United States government obligations. These securities are subject to interest rate risk inasmuch as their fair value will fall if market interest rates increase. If market interest rates were to increase immediately and uniformly by 100 basis points from the levels prevailing at December 31, 2002, for example, and assuming average investment duration of nine months, the fair value of the portfolio would not decline by a material amount. We do not use derivative financial instruments to mitigate the risk inherent in these securities. However, we do attempt to reduce such risks by generally limiting the maturity date of such securities, diversifying our investments and limiting the amount of credit exposure with any one issuer. We believe that we currently have the ability to hold these

investments until maturity and, therefore, believe that reductions in the value of such securities attributable to short-term fluctuations in interest rates would not materially affect our financial position, results of operations or cash flows. Changes in interest rates would, of course, affect the interest income which we earn on our cash balances after re-investment.

### **Foreign Currency Exchange Rate Exposure**

Our exposure to market risk due to fluctuations in foreign currency exchange rates relates primarily to our cash balances in Europe. Although we transact business in various foreign countries, settlement amounts are usually based on the U.S. dollar. Transaction gains or losses resulting from cash balances and revenues have not been significant in the past and we are not engaged in any hedging activity in the Euro or other currencies. Based on our cash balances and revenues derived from markets other than the United States for the year ended December 31, 2002, a hypothetical 10% adverse change in the Euro against the U.S. dollar would not result in a material foreign currency exchange loss. Consequently, we do not expect that reductions in the value of such sales denominated in foreign currencies resulting from even a sudden or significant fluctuation in foreign exchange rates would have a direct material impact on our financial position, results of operations or cash flows.

Notwithstanding the foregoing, the indirect effect of fluctuations in interest rates and foreign currency exchange rates could have a material adverse effect on our business, financial condition and results of operations. For example, foreign currency exchange rate fluctuations may affect international demand for our products. In addition, interest rate fluctuations may affect our customers' buying patterns. Furthermore, interest rate and currency exchange rate fluctuations may broadly influence the United States and foreign economies resulting in a material adverse effect on our business, financial condition and results of operations.

Foreign currency exchange rates can be obtained from the website at [www.oanda.com](http://www.oanda.com).

### **Risk Factors**

We are subject to the following significant risks, among others:

#### ***We have a limited operating history; our operating results can be volatile***

We commenced operations in May 1997 and therefore our prospects must be evaluated in light of the risks and difficulties frequently encountered by emerging companies and particularly by such companies in rapidly evolving and technologically advanced fields such as the medical device field. Due to our limited operating history, comparisons of our year-to-year operating results are not necessarily meaningful and the results for any periods should not be relied upon as an indication for future performance. Since our limited operating history makes the prediction of future results difficult or impossible, our recent revenue growth should not be taken as an indication of any future growth or of a sustainable level of revenue.

Moreover, our operating results can vary substantially from analyst expectations and from previous periodic results for many reasons, including the timing of product introductions and distributor purchase orders. Also, the sale of our craniomaxillofacial bone fixation implant and accessory product line, which had represented a large portion of our revenues, will distort quarterly and annual earning comparisons through 2003. Earnings surprises can have a disproportionate effect on the stock prices of emerging companies such as ours. Also, our stock price is likely to be disproportionately affected by changes which generally affect the economy, the stock market or the medical device industry.

### ***We have never been profitable***

We have incurred net losses in each year since we started doing business, including net losses of \$13,003,000 for the year ended December 31, 2002. These losses have resulted primarily from expenses associated with our research and development activities, including extensive in-vitro testing and numerous preclinical studies and general and administrative expenses, as well as. We anticipate that our recurring operating expenses will increase for the next several years, as our research and development expenses may increase in order to develop and market new products and fund additional preclinical research and possibly clinical trials. We expect to continue to incur losses through the end of 2003, and the amount of future net losses and time necessary to reach profitability are somewhat uncertain. Even if our bone fixation and thin film medical device product lines achieve profitability, development-stage losses related to our development of stem cell regenerative technology could keep us in a loss position on a consolidated basis for several years.

### ***We are adopting a high-risk strategy***

In the second half of 2002 we sold our craniomaxillofacial bone fixation implant and accessories product line to Medtronic, and announced an agreement to acquire StemSource, which is a development-stage adult stem cell company. Our craniomaxillofacial product line was relatively stable and slower-growth, compared to our retained musculoskeletal bone fixation implant and accessories product line and our thin film for soft-tissue repair and regeneration. By focusing on these less-mature and more volatile product areas, we accept more risk. In addition, we intend to use the cash we received from the sale of the craniomaxillofacial product line to finance the newly acquired StemSource and its development-stage cash needs. This is a high-risk strategy because there can be no assurance that our StemSource technology will ever be developed into commercially viable products (scientific risk), that we will be able successfully to manage a company in a different business than we have operated in the past (operational risk), that we will be able to use our medical device products to deliver stem cells where needed in the body (strategic risk), or that our cash resources will be adequate to develop the StemSource technology until it becomes profitable (if ever) while still serving the cash needs of our medical device product lines (financial risk). Instead of using the cash received from selling that product line to reinvest in our core business, we are using it in one of the riskiest industries in the entire economy. This fundamentally changes our risk/reward profile and may make our stock an unsuitable investment for some investors.

### ***We depend on recently introduced products and anticipated new products, which subject us to development and marketing risks***

We are in the early stage of commercialization with many of our products although we have derived revenue from sales of certain products to our distributors, particularly Medtronic, Inc. We believe that our long-term viability and growth will depend in large part on receiving additional regulatory clearances or approvals and expanding our sales and marketing for our SurgiWrap™ bioresorbable barrier film and other new products resulting from our research and development activities. We are presently pursuing product opportunities in musculoskeletal bone fixation and soft tissue repair and regeneration throughout the body that will require extensive additional capital investment, research, development, clinical testing and regulatory clearances or approvals prior to commercialization. There can be no assurance that our product development programs will be successfully completed or that required regulatory clearances or approvals will be obtained on a timely basis, if at all. Most of our stem cell related products and /or services are years away.

Moreover, the various applications and uses of our resorbable surgical implants are relatively new and evolving. The successful development and market acceptance of our products are subject to inherent developmental risks, including ineffectiveness or lack of safety, unreliability, failure to receive necessary regulatory clearances or approvals, high commercial cost and preclusion or obsolescence resulting from



third parties' proprietary rights or superior or equivalent products, as well as general economic conditions affecting purchasing patterns. There can be no assurance that we or our distribution partners will be able to successfully commercialize or achieve market acceptance of our technologies or products, or that our competitors will not develop competing technologies that are less expensive or otherwise superior to ours. The failure to successfully develop and market our new products or receive the required regulatory clearances or approvals could have a substantial negative effect on the results of our operations and financial condition.

***We rely on Medtronic to distribute our products***

We have limited experience in sales, marketing and distribution. Therefore, our strategy for sales and marketing of our resorbable products has included entering into agreements with other companies to market many of our current and certain future products incorporating our technology. We have derived the vast majority of our 2001 and 2002 revenues from the sale of products to our distribution partner Medtronic Inc. (Medtronic). Our direct sales force markets the SurgiWrap™ product line throughout geographic territories in the United States and we have signed international distributor agreements in 28 countries. We cannot guarantee that this sales force or international distributors will adequately penetrate the markets to generate significant revenues in the near future, if at all.

We remain significantly dependent on Medtronic to generate sales revenues for many of our products. The amount and timing of resources which may be devoted to the performance of Medtronic's contractual responsibilities are not within our control. There can be no guarantee that Medtronic will perform its obligations as expected, pay us any additional option or license fees or market any new products under the distribution agreements, or that we will derive any significant revenue from such arrangements.

The prices which Medtronic pays us are fixed, pending biannual price reviews, based on a percentage of Medtronic's historic selling prices to its customers. If our costs increase but our selling prices remain fixed, our profit margin will suffer.

Medtronic owns more than 6.8% of our stock, which may limit our ability to negotiate commercial arrangements optimally with Medtronic.

Although Medtronic has exclusive distribution rights to our co-developed spinal implants, Medtronic is free to pursue existing or alternative technologies in preference to our technology in the spine.

There can be no assurance that our interests will continue to coincide with those of Medtronic or that Medtronic will not develop independently or with third parties products which could compete with ours or that disagreement over rights or technology or other proprietary interests will not occur. To the extent that we choose not to or are unable to enter into future agreements, we would experience increased capital requirements to undertake the marketing or sale of some of our current and future products. There can be no assurance that we will be able to effectively market or sell our current or future products independently in the absence of such agreements. The loss of the marketing services provided by Medtronic, or the loss of revenues generated by Medtronic could have a substantial negative effect on the results of our operations and financial condition.

***We are vulnerable to competition and technological change, and also to physicians' inertia***

We compete with many domestic and foreign companies in developing our technology and products, including medical device, pharmaceutical and biopharmaceutical companies. Many of our competitors and potential competitors have substantially greater financial, technological, research and development, marketing and personnel resources than do we. There can be no assurance that our competitors will not succeed in developing alternative technologies and products that are more effective, easier to use or more economical than those which we have developed or are in the process of developing or that would render our technology and products obsolete and non-competitive in these fields. In general, we do not have the

legal right to preclude other companies from making products that are similar to ours or perform similar functions.

These competitors may also have greater experience in developing products, conducting clinical trials, obtaining regulatory clearances or approvals, and manufacturing and marketing such products. Certain of these competitors may obtain patent protection, approval or clearance by the U.S. Food and Drug Administration “FDA” or product commercialization earlier than us, any of which could have a substantial negative effect on our business. Finally, under the terms of our distribution agreements, Medtronic and our other partners may pursue parallel development of other technologies or products, which may result in a partner developing additional products that will compete with our products.

We also compete with manufacturers of traditional non-bioresorbable implants, such as titanium implants. Doctors have historically been slow to adopt new technologies such as ours, whatever the merits, when older technologies continue to be supported by established providers. Overcoming such inertia often requires other very significant marketing expenditures or definitive product superiority.

***We do not have much manufacturing experience***

We have a limited manufacturing history and limited experience in manufacturing some of our products. Our future success is dependent in significant part on our ability to manufacture products in commercial quantities, in compliance with regulatory requirements and in a cost-effective manner. Production of some of our products in commercial-scale quantities may involve unforeseen technical challenges and may require significant scale-up expenses for additions to facilities and personnel. There can be no guarantee that we will be able to achieve large-scale manufacturing capabilities for some of our products or that we will be able to manufacture these products in a cost-effective manner or in quantities necessary to allow us to achieve profitability. Our 2002 sale of craniomaxillofacial production assets to Medtronic deprives us of some economies of scale in manufacturing. If we are unable to sufficiently meet Medtronic’s requirements for certain products as set forth under their agreement, Medtronic may itself then manufacture and sell such product and only pay us royalties on the sales. The resulting loss of payments from Medtronic for the purchase of these products would have a substantial negative effect on the results of our operations and financial condition.

***We have to maintain quality assurance certification and manufacturing approvals***

The manufacture of our products is subject to periodic inspection by regulatory authorities and distribution partners, and our manufacture of products for human use is subject to regulation and inspection from time to time by the FDA for compliance with the FDA’s Quality System Regulation “QSR” requirements, as well as equivalent requirements and inspections by state and non-U.S. regulatory authorities. There can be no guarantee that the FDA or other authorities will not, during the course of an inspection of existing or new facilities, identify what they consider to be deficiencies in our compliance with QSRs or other requirements and request, or seek, remedial action.

Failure to comply with such regulations or delay in attaining compliance may adversely affect our manufacturing activities and could result in, among other things, injunctions, civil penalties, FDA refusal to grant premarket approvals or clearances of future or pending product submissions, fines, recalls or seizures of products, total or partial suspensions of production and criminal prosecution. There can be no assurance that we will be able to obtain additional necessary regulatory approvals or clearances on a timely basis, if at all. Delays in receipt of or failure to receive such approvals or clearances or the loss of previously received approvals or clearances could have a substantial negative effect on the results of our operations and financial condition.

***We depend on a sole source supplier for our crucial raw material***

We currently purchase the high molecular weight, medical grade, lactic acid copolymer used in manufacturing most of our products, from a single qualified source. Although we have a contract with B.I. Chemicals, Inc., which guarantees continuation of supply through August 15, 2004, we cannot guarantee that they will elect to continue the contract beyond that date, or that they will not elect to discontinue the manufacture of the material. They have agreed that if they discontinue manufacturing they will either find a replacement supplier, or provide us with the necessary technology to self-manufacture the material, either of which could mean a substantial increase in material costs. Also, despite this agreement they might fail to do these things for us. Under the terms of the contract, B.I. Chemicals, Inc. may choose to raise their prices upon nine months prior notice which may also result in a substantially increased material cost. Although we believe that we would be able to obtain the material from at least one other source in the event of a failure of supply, there can be no assurance that we will be able to obtain adequate increased commercial quantities of the necessary high quality within a reasonable period of time or at commercially reasonable rates. Lack of adequate commercial quantities or inability to develop alternative sources meeting regulatory requirements at similar prices and terms within a reasonable time or any interruptions in supply in the future could have a significant negative effect on our ability to manufacture products, and, consequently, could have a material adverse effect on the results of our operations and financial condition.

***We may not be able to protect our proprietary rights***

Our success depends in part on whether we can obtain additional patents, maintain trade secret protection and operate without infringing on the proprietary rights of third parties. We have several U.S. patents for the design of our bioresorbable plates and high torque screws and one for our SurgiWrap™ bioresorbable film, and we have filed applications for various additional U.S. patents, as well as certain corresponding patent applications outside the United States, relating to our technology. However, we believe we cannot patent the use of our lactic acid copolymer for surgical implants, nor are our particular implants generally patentable. There can be no assurance that any of the pending patent applications will be approved, or that we will develop additional proprietary products that are patentable, or that any patents issued to us will provide us with competitive advantages or will not be challenged by any third parties or that the patents of others will not prevent the commercialization of products incorporating our technology. Furthermore, there can be no guarantee that others will not independently develop similar products, duplicate any of our products or design around our patents.

Our stem cell technology license agreement with the University of California Regents contains certain developmental milestones, which if not achieved could result in the loss of exclusivity or loss of the license rights. The loss of such rights could significantly impact our ability to continue the development of the stem cell technology and/or commercialize related products.

Our commercial success will also depend, in part, on our ability to avoid infringing patents issued to others. If we were judicially determined to be infringing any third party patent, we could be required to pay damages, alter our products or processes, obtain licenses or cease certain activities. If we are required in the future to obtain any licenses from third parties for some of our products, there can be no guarantee that we would be able to do so on commercially favorable terms, if at all. Patent applications are not immediately made public, so we might be surprised by the grant to someone else of a patent on a technology we are actively using.

Litigation, which would result in substantial costs to us and diversion of effort on our part, may be necessary to enforce any patents issued or licensed to us or to determine the scope and validity of third party proprietary rights.

If our competitors claim technology also claimed by us and prepare and file patent applications in the United States, we may have to participate in interference proceedings declared by the U.S. Patent and Trademark Office to determine priority of invention, which could result in substantial costs to and diversion of effort, even if the eventual outcome is favorable to us.

Any such litigation or interference proceeding, regardless of outcome, could be expensive and time consuming. Litigation could subject us to significant liabilities to third parties and require disputed rights to be licensed from third parties or require us to cease using certain technology.

In addition to patents, which as noted cannot protect the fundamentals of our technology and our business, we also rely on unpatented trade secrets and proprietary technological expertise. We rely, in part, on confidentiality agreements with our distribution partners, employees, advisors, vendors and consultants to protect our trade secrets and proprietary technological expertise. There can be no guarantee that these agreements will not be breached, or that we will have adequate remedies for any breach, or that our unpatented trade secrets and proprietary technological expertise will not otherwise become known or be independently discovered by competitors.

Failure to obtain or maintain patent or trade secret protection, for any reason, third party claims against our patents, trade secrets or proprietary rights, or our involvement in disputes over our patents, trade secrets or proprietary rights, including involvement in litigation, could have a substantial negative effect on the results of our operations and financial condition.

***We may not be able to protect our intellectual property in countries outside the United States***

Intellectual property law outside the United States is uncertain and in many countries is currently undergoing review and revisions. The laws of some countries do not protect our patent and other intellectual property rights to the same extent as United States laws. We currently have pending patent applications in the European Patent Office, Australia, Japan, Canada, China, Korea and Mexico and we have published other international patent applications.

***We are subject to intensive FDA regulation***

As newly developed medical devices, our bioresorbable surgical implants must receive regulatory clearances or approvals from the FDA and, in many instances, from non-U.S. and state governments, prior to their sale. Our current and future bioresorbable surgical implants for humans are subject to stringent government regulation in the United States by the FDA under the Federal Food, Drug and Cosmetic Act. The FDA regulates the design/development process, clinical testing, manufacture, safety, labeling, sale, distribution and promotion of medical devices and drugs. Included among these regulations are premarket clearance and premarket approval requirements, design control requirements, and QSRs. Other statutory and regulatory requirements govern, among other things, establishment registration and inspection, medical device listing, prohibitions against misbranding and adulteration, labeling and postmarket reporting.

The regulatory process can be lengthy, expensive and uncertain. Before any new medical device may be introduced to the market, the manufacturer generally must obtain FDA clearance or approval through either the 510(k) premarket notification process or the lengthier premarket approval application “PMA” process. It generally takes from three to 12 months from submission to obtain 510(k) premarket clearance although it may take longer. Approval of a PMA could take four or more years from the time the process is initiated. The 510(k) and PMA processes can be expensive, uncertain and lengthy, and there is no guarantee of ultimate clearance or approval. We expect that some of our future products under development will be subject to the lengthier PMA process. Securing FDA clearances and approvals may require the submission of extensive clinical data and supporting information to the FDA, and there can be no guarantee of ultimate clearance or approval. Failure to comply with applicable requirements can result

in application integrity proceedings, fines, recalls or seizures of products, injunctions, civil penalties, total or partial suspensions of production, withdrawals of existing product approvals or clearances, refusals to approve or clear new applications or notifications and criminal prosecution.

Medical devices also are subject to post market reporting requirements for deaths or serious injuries when the device may have caused or contributed to the death or serious injury, and for certain device malfunctions that would be likely to cause or contribute to a death or serious injury if the malfunction were to recur. If safety or effectiveness problems occur after the product reaches the market, the FDA may take steps to prevent or limit further marketing of the product. Additionally, the FDA actively enforces regulations prohibiting marketing and promotion of devices for indications or uses that have not been cleared or approved by the FDA.

Our current medical implants are at different stages of FDA review. We currently have 510(k) clearances for a wide variety of products and we are constantly engaged in the process of obtaining additional clearances for new and existing products. There can be no guarantee that we will be able to maintain our existing 510(k) clearances or that it will be able to obtain the necessary 510(k) clearances or PMA approvals to market and manufacture our other products in the United States for their intended use on a timely basis, if at all. Delays in receipt of or failure to receive such clearances or approvals, the loss of previously received clearances or approvals, or failure to comply with existing or future regulatory requirements could have a substantial negative effect on the results of our operations and financial condition.

***To sell in international markets will subject us to intensive regulation in foreign countries***

In cooperation with our distribution partners, particularly Medtronic, we intend to market our current and future products both domestically and in many foreign markets. A number of risks are inherent in international transactions. In order for us to market our products in Europe, Canada and certain other non-U.S. jurisdictions, we need to obtain and maintain required regulatory approvals or clearances and must comply with extensive regulations regarding safety, manufacturing processes and quality. These regulations, including the requirements for approvals or clearances to market, may differ from the FDA regulatory scheme. International sales also may be limited or disrupted by political instability, price controls, trade restrictions and changes in tariffs. Additionally, fluctuations in currency exchange rates may adversely affect demand for our products by increasing the price of our products in the currency of the countries in which the products are sold.

There can be no assurance that we will obtain regulatory approvals or clearances in all of the countries where we intend to market our products, or that we will not incur significant costs in obtaining or maintaining its foreign regulatory approvals or clearances, or that we will be able to successfully commercialize its current or future products in any foreign markets. Delays in receipt of approvals or clearances to market our products in foreign countries, failure to receive such approvals or clearances or the future loss of previously received approvals or clearances could have a substantial negative effect on the results of our operations and financial condition.

***We may need to raise more cash in the future***

If we do not increase our sales quickly enough or if we choose to invest additional cash in areas of promise, we may be required to seek additional capital to finance our operations in the future. As of December 31, 2002, we had \$24,983,000 of cash, cash equivalents and short-term investments; we have always had negative cash flow from operations. Our 2002 sale of the craniomaxillofacial product line to Medtronic has buttressed that cash position, but our acquisition of StemSource will result in a substantial cash burn. Other than our current equipment financing lines of credit, we currently have no commitments for any additional debt or equity financing, and there can be no guarantee that adequate funds for our operations from any additional debt or equity financing, our operating revenues, arrangements with

distribution partners or from other sources will be available when needed or on terms attractive to us. The inability to obtain sufficient funds may require us to delay, scale back or eliminate some or all of our research or product development programs, manufacturing operations, clinical studies or regulatory activities or to license third parties to commercialize products or technologies that we would otherwise seek to develop ourselves, and could have a substantial negative effect on the results of our operations and financial condition.

***We depend on a few key officers***

Our performance is substantially dependent on the performance of our executive officers and other key scientific staff, including Christopher J. Calhoun, our President and Chief Executive Officer, Ari Bizimis, our Chief Financial Officer and Marc Hedrick, MD, our Chief Scientific Officer and Medical Director. We do not currently have “key person” life insurance policies on any of our employees. We believe that our future success in developing marketable products and achieving a competitive position will depend in large part upon whether we can attract and retain additional qualified management and scientific personnel. Competition for such personnel is intense, and there can be no assurance that we will be able to continue to attract and retain such personnel. The loss of the services of one or more of our executive officers or key scientific staff or the inability to attract and retain additional personnel and develop expertise as needed could have a substantial negative effect on our results of operations and financial condition.

***We recently acquired StemSource and may undertake additional business acquisitions which will present risks associated with integrating new businesses***

Mergers and acquisitions, especially in our industry, are inherently risky, and no assurance can be given that our current or future acquisitions will be successful and will not materially adversely affect our business, operating results, or financial condition. Our recent acquisition of StemSource, Inc., as well as any future acquisitions, involved numerous risks including, among others:

- difficulties and expenses incurred in the consummation of acquisitions and integration of the operations, technologies, personnel and services or products of the acquired companies
- the risk of diverting management’s attention from normal daily operations
- potential difficulties in completing projects associated with in-process research and development
- risks of entering markets in which we have no or limited direct prior experience and where competitors in such markets have stronger market positions
- initial dependence on unfamiliar supply chains or relatively small supply partners
- insufficient revenues to offset increased expenses associated with acquisitions
- the potential loss of key employees of the acquired companies

We plan to continue to review potential acquisition candidates in the ordinary course of our business. As with the acquisition of StemSource, Inc., any future acquisitions would involve numerous business and integration risks.

### ***We may not have enough product liability insurance***

The testing, manufacturing, marketing and sale of our surgical implant products involve an inherent risk that product liability claims will be asserted against us, our distribution partners or licensees. There can be no guarantee that our current clinical trial and commercial product liability insurance is adequate or will continue to be available in sufficient amounts or at an acceptable cost, if at all. A product liability claim, product recall or other claim, as well as any claims for uninsured liabilities or in excess of insured liabilities, could have a substantial negative effect on the results of our operations and financial condition. Also, well publicized claims could cause our stock to fall sharply, even before the merits of the claims are decided by a court.

### ***Our charter documents contain anti-takeover provisions***

Our Amended and Restated Certificate of Incorporation and Bylaws contain certain provisions that could prevent or delay the acquisition of the Company by means of a tender offer, proxy contest or otherwise, or could discourage a third party from attempting to acquire control of us, even if such events would be beneficial to the interests of the stockholders. Such provisions may have the effect of delaying, deferring or preventing a change of control of us and consequently could adversely affect the market price of our shares.

### ***The trading market for our stock in the United States is not liquid and our European stock exchange listing recently changed***

In the United States, our stock is traded through the Pink Sheets, which results in an illiquid market. Investors trading in this market may be disadvantaged in comparison to investors trading in our stock in Europe. Our stock had been traded on the Neuer Markt segment of the Frankfurt Stock Exchange, but the Neuer Markt closed in 2002. Our shares have since been listed on the "Prime Standard" segment of the Frankfurt Stock Exchange, but we cannot assure that this will result in a satisfactory trading market.

### ***We pay no dividends***

We currently intend not to pay any cash dividends for the foreseeable future.

<b>Item 8. Consolidated Financial Statements and Supplementary Data</b>	<b>Page</b>
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<a href="#"><u>Report of Arthur Andersen LLP, Independent Public Accountants</u></a>	46
<a href="#"><u>Consolidated Balance Sheets as of December 31, 2002 and 2001</u></a>	47
<a href="#"><u>Consolidated Statements of Operations and Comprehensive Income (Loss) for the years ended December 31, 2002, 2001 and 2000</u></a>	48
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<a href="#"><u>Notes to Consolidated financial statements</u></a>	52

## Independent Auditors' Report

The Board of Directors and Stockholders of  
MacroPore Biosurgery, Inc.:

We have audited the accompanying consolidated balance sheet of MacroPore Biosurgery, Inc. (the Company) as of December 31, 2002, the related consolidated statements of operation and comprehensive income (loss), stockholders' equity and cash flows for the year then ended. In connection with our audit of the consolidated financial statements, we also have audited the financial statement schedule for the year ended December 31, 2002. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audit. The December 31, 2001 and 2000 financial statements and financial statement schedules of the Company were audited by other auditors who have ceased operations. Those auditors expressed an unqualified opinion on those financial statements and financial statement schedules in their report dated February 15, 2002.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the December 31, 2002 consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of MacroPore Biosurgery, Inc. as of December 31, 2002, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related December 31, 2002 financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ KPMG LLP

San Diego, CA  
March 7, 2003



**This is a copy of the audit report previously issued by Arthur Andersen LLP in connection with the filing by MacroPore Biosurgery, Inc. (then known as MacroPore, Inc.) on Form 10-K for the year ended December 31, 2001. This audit report has not been reissued by Arthur Andersen LLP in connection with this filing on Form 10-K. See Exhibit 23.2 for further discussion. The balance sheet as of December 31, 2000, referred to in this report has not been included in the accompanying financial statements.**

Report of Independent Public Accountants

To the Board of Directors and Stockholders of  
MacroPore, Inc.

We have audited the accompanying balance sheets of MacroPore, Inc. as of December 31, 2001 and 2000 and the related statements of operations and comprehensive income, stockholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MacroPore, Inc. as of December 31, 2001 and 2000, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

Our audits were made for the purpose of forming an opinion of the basic financial statements taken as a whole. The schedule presented in Item 14(a) (2) of the Company's Report on Form 10-K for the period ended December 31, 2001 is presented for purposes of complying with the Securities and Exchange Commission's rules and is not part of the basic financial statements. This schedule, for the years ended December 31, 2001 and 2000, has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, fairly states in all material respects the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

/s/ Arthur Andersen LLP

San Diego, California

February 15, 2002 (except with respect to the matter discussed in Note 13, as to which the date is February 26, 2002)

**MACROPORE BIOSURGERY, INC.  
CONSOLIDATED BALANCE SHEETS**

	<b>As of December 31,</b>	
	<b>2002</b>	<b>2001</b>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 5,108,000	\$ 2,700,000
Short-term investments, available-for-sale	19,875,000	31,251,000
Accounts receivable, net of allowance for doubtful accounts of \$50,000 and \$35,000 in 2002 and 2001, respectively	1,238,000	463,000
Inventories	1,150,000	1,685,000
Other current assets	843,000	851,000
<b>Total current assets</b>	<b>28,214,000</b>	<b>36,950,000</b>
Property and equipment, net	3,626,000	5,171,000
Other assets	562,000	1,022,000
Goodwill and intangibles, net	6,917,000	—
<b>Total assets</b>	<b>\$ 39,319,000</b>	<b>\$ 43,143,000</b>
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 2,502,000	\$ 1,155,000
Current portion of capital lease obligations	—	121,000
Current portion of long-term obligations	410,000	555,000
<b>Total current liabilities</b>	<b>2,912,000</b>	<b>1,831,000</b>
Deferred revenue from license agreement, related party	—	900,000
Deferred gain on sale of assets, related party	9,623,000	—
Deferred revenue	19,000	—
Capital lease obligations, less current portion	—	135,000
Long-term obligations, less current portion	770,000	1,791,000
<b>Total liabilities</b>	<b>13,324,000</b>	<b>4,657,000</b>
<b>Commitments</b>		
<b>Stockholders' equity:</b>		
Preferred stock, \$0.001 par value; 5,000,000 shares authorized; -0- shares issued and outstanding in 2002 and 2001	—	—
Common stock, \$0.001 par value; 95,000,000 shares authorized; 16,646,664 and 15,106,623 shares issued and outstanding in 2002 and 2001, respectively	17,000	15,000
Additional paid-in capital	74,730,000	68,402,000
Unearned compensation	(1,057,000)	(2,105,000)
Accumulated deficit	(40,102,000)	(27,099,000)
Treasury stock, at cost; 2,118,983 and 356,120 shares in 2002 and 2001, respectively	(7,752,000)	(1,077,000)
Accumulated other comprehensive income	159,000	350,000
<b>Total stockholders' equity</b>	<b>25,995,000</b>	<b>38,486,000</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 39,319,000</b>	<b>\$ 43,143,000</b>

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

**MACROPORE BIOSURGERY, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)**

	For the Years Ended December 31,		
	2002	2001	2000
<b>Revenues:</b>			
Sales to related party (Note 14)	\$ 8,605,000	\$ 5,547,000	\$ 6,092,000
Sales to third parties	561,000	101,000	159,000
	9,166,000	5,648,000	6,251,000
<b>Cost of revenues:</b>			
Cost of revenues (including stock based compensation expense of \$14,000, \$14,000, and \$18,000 for the years ended December 31, 2002, 2001, and 2000, respectively)	3,169,000	2,401,000	2,394,000
Inventory provision	1,395,000	1,750,000	—
	4,602,000	1,497,000	3,857,000
<b>Gross profit</b>			
<b>Operating expenses:</b>			
Research and development, excluding stock based compensation expense of \$211,000, \$111,000 and \$2,239,000 for the years ended December 31, 2002, 2001, and 2000, respectively	5,605,000	5,487,000	2,584,000
Sales and marketing, excluding stock based compensation expense of \$134,000, \$176,000 and \$1,852,000 for the years ended December 31, 2002, 2001, and 2000, respectively	3,987,000	4,493,000	2,629,000
General and administrative, excluding stock based compensation expense of \$942,000, \$836,000 and \$1,607,000 for the years ended December 31, 2002, 2001, and 2000, respectively	3,952,000	3,578,000	2,555,000
Stock based compensation (excluding cost of revenues stock based compensation)	1,287,000	1,123,000	5,698,000
In-process research and development	2,296,000	—	—
Equipment impairment charge	370,000	—	—
	17,497,000	14,681,000	13,466,000
<b>Other income (expense):</b>			
Interest income	1,037,000	2,249,000	1,315,000
Interest and other expenses	(263,000)	(168,000)	(351,000)
Equity loss in investment	(882,000)	(104,000)	—
	(13,003,000)	(11,207,000)	(8,645,000)
<b>Net loss</b>			
<b>Other comprehensive income (loss): unrealized holding (loss) gain</b>	(191,000)	170,000	180,000
	\$ (13,194,000)	\$ (11,037,000)	\$ (8,465,000)
<b>Comprehensive loss</b>			
<b>Basic and diluted net loss per share</b>	\$ (0.85)	\$ (0.75)	\$ (1.05)
<b>Shares used in calculating basic and diluted net loss per share</b>	14,630,374	14,926,107	8,201,739

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

**MACROPORE BIOSURGERY, INC.**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2002, 2001 AND 2000**

	Preferred A		Preferred B		Preferred C		Preferred D	
	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount
Balance at December 31, 1999	1,267,000	\$ 630,000	1,032,583	\$ 1,547,000	2,574,989	\$ 5,657,000	832,220	\$ 2,855,000
Issuance of common stock under stock option plan								
Conversion of Series C Preferred shares to common stock					(45,951)	(103,000)		
Issuance of Series C Preferred shares for cash, at \$2.25 per share					2,777	6,000		
Issuance of Series D Preferred shares for cash, at \$3.50 per share							1,167,774	4,087,000
Issuance of common stock for services rendered								
Issuance of common stock in initial public offering, net of issuance costs of \$3,957,000								
Conversion of preferred stock in connection with initial public offering	(1,267,000)	(630,000)	(1,032,583)	(1,547,000)	(2,531,815)	(5,560,000)	(2,000,000)	(6,942,000)
Compensatory stock options								
Unrealized income on investments								
Net loss for the year ended December 31, 2000								
Balance at December 31, 2000	—	—	—	—	—	—	—	—
Issuance of common stock under stock option plan								
Compensatory stock options								
Purchase of treasury stock								
Unrealized income on investments								
Net loss for the year ended December 31, 2001								
Balance at December 31, 2001	—	—	—	—	—	—	—	—
Issuance of common stock under stock option plan								
Issuance of common stock in acquisition								
Compensatory stock options								
Purchase of treasury stock								
Sale of treasury stock								
Unrealized loss on investment								
Net loss for the year ended December 31, 2002								
Balance at December 31, 2002	—	\$ —	—	\$ —	—	\$ —	—	\$ —

	Common Stock		Additional	Unearned	Accumulated	Treasury	Accumulated	
	Shares	Amount	Paid-In	Compensation	Deficit	Stock	Other	Total
			Capital				Comprehensive	
							Income	
Balance at December 31, 1999	3,639,505	\$ 4,000	\$ 2,381,000	\$ (1,285,000)	\$ (7,247,000)	—	—	\$ 4,542,000
Issuance of common stock under stock option plan	784,124		156,000					156,000
Conversion of Series C Preferred shares to common stock	45,951		103,000					—
Issuance of Series C Preferred shares for cash, at \$2.25 per share								6,000
Issuance of Series D Preferred shares for cash, at \$3.50 per share								4,087,000
Issuance of common stock for services rendered	13,368		161,000					161,000
Issuance of common stock in initial public offering, net of issuance costs of \$3,957,000	3,500,000	4,000	43,240,000					43,244,000
Conversion of preferred stock in connection with initial public offering	6,831,398	7,000	14,672,000					—
Compensatory stock options			7,413,000	(1,809,000)				5,604,000
Unrealized income on investments							180,000	180,000
Net loss for the year ended December 31, 2000					(8,645,000)			(8,645,000)
Balance at December 31, 2000	14,814,346	15,000	68,126,000	(3,094,000)	(15,892,000)	—	180,000	49,335,000
Issuance of common stock under stock option plan	292,277		128,000					128,000
Compensatory stock options			148,000	989,000				1,137,000
Purchase of treasury stock						(1,077,000)		(1,077,000)
Unrealized income on investments							170,000	170,000
Net loss for the year ended December 31, 2001					(11,207,000)			(11,207,000)
Balance at December 31, 2001	15,106,623	15,000	68,402,000	(2,105,000)	(27,099,000)	(1,077,000)	350,000	38,486,000
Issuance of common stock under stock option plan	92,286		16,000					16,000
Issuance of common stock in acquisition	1,447,755	2,000	5,949,000					5,951,000
Compensatory stock options			253,000	1,048,000				1,301,000
Purchase of treasury stock						(7,442,000)		(7,442,000)
Sale of treasury stock			110,000			767,000		877,000
Unrealized loss on investment							(191,000)	(191,000)
Net loss for the year ended December 31, 2002					(13,003,000)			(13,003,000)
Balance at December 31, 2002	16,646,664	\$ 17,000	\$ 74,730,000	\$ (1,057,000)	\$ (40,102,000)	\$ (7,752,000)	\$ 159,000	\$ 25,995,000

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

**MACROPORE BIOSURGERY, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	For the Years Ended December 31,		
	2002	2001	2000
<b>Cash flows from operating activities:</b>			
Net loss	\$ (13,003,000)	\$ (11,207,000)	\$ (8,645,000)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization	1,471,000	1,184,000	441,000
Loss on disposal of assets	91,000	—	—
Equipment impairment charge	370,000	—	—
Inventory provision	1,395,000	1,750,000	—
Gain on sale of assets, related party	(267,000)	—	—
Acquired in-process research and development	2,296,000	—	—
Stock based compensation	1,301,000	1,137,000	5,716,000
Equity loss in investment	882,000	104,000	—
Increases (decreases) in cash caused by changes in operating assets and liabilities, excluding effects of acquisition:			
Accounts receivable	(775,000)	230,000	(201,000)
Inventories	(860,000)	(1,157,000)	(1,143,000)
Other current assets	284,000	31,000	(851,000)
Other assets	(304,000)	115,000	(223,000)
Accounts payable and accrued expenses	458,000	(209,000)	724,000
Deferred revenue from license agreement, related party	(225,000)	(300,000)	1,200,000
Net cash used in operating activities	(6,886,000)	(8,322,000)	(2,982,000)
<b>Cash flows from investing activities:</b>			
Proceeds from the sale and maturity of short-term investments	68,151,000	90,065,000	85,610,000
Purchases of short-term investments	(56,966,000)	(84,138,000)	(122,328,000)
Purchases of property and equipment	(909,000)	(2,664,000)	(2,732,000)
Equity investment	—	(1,000,000)	—
Acquisition, net of cash acquired	(2,896,000)	—	—
Proceeds from sale of assets, related party, net	9,689,000	—	—
Proceeds from the sale of impaired assets	196,000	—	—
Net cash provided by (used in) investing activities	17,265,000	2,263,000	(39,450,000)
<b>Cash flows from financing activities:</b>			
Principal payments on capital leases	(256,000)	(114,000)	(105,000)
Principal payments on long-term obligations	(1,166,000)	(87,000)	—
Proceeds from long-term debt	—	2,433,000	—
Proceeds from sale of common stock	16,000	128,000	205,000
Purchase of treasury stock	(7,442,000)	(1,077,000)	—
Proceeds from sale of treasury stock	877,000	—	—
Proceeds from sale of series C and series D preferred stock, net of issuance costs	—	—	4,093,000
Proceeds from initial public offering, net of offering costs	—	—	43,244,000
Net cash (used in) provided by financing activities	(7,971,000)	1,283,000	47,437,000
Net increase (decrease) in cash	2,408,000	(4,776,000)	5,005,000
Cash and cash equivalents at beginning of year	2,700,000	7,476,000	2,471,000
Cash and cash equivalents at end of year	\$ 5,108,000	\$ 2,700,000	\$ 7,476,000

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

**MACROPORE BIOSURGERY, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	For the Years Ended December 31,		
	2002	2001	2000
<b>Supplemental disclosure of cash flows information:</b>			
Cash paid during period for:			
Interest	\$ 182,000	\$ 100,000	\$ 82,000
Taxes	800	800	800
<b>Supplemental schedule of non-cash operating, investing, and financing activities:</b>			
Unearned stock based compensation	\$ 1,301,000	\$ 1,137,000	\$ 5,716,000
Equipment acquired under capital leases	—	—	82,000
Conversion of bridge loan to Series C preferred stock	—	—	112,000
<b>Supplemental schedule of investing activities:</b>			
Tangible assets acquired	\$ 691,000	—	—
Goodwill acquired	4,256,000	—	—
In-process research and development acquired	2,296,000	—	—
Technology acquired	2,695,000	—	—
Total assets acquired	9,938,000	—	—
Cash acquired	(169,000)	—	—
Common stock issued	(5,951,000)	—	—
Accrued costs associated with acquisition	(530,000)	—	—
Initial investment, net	(14,000)	—	—
Liabilities assumed	(378,000)	—	—
Cash paid, net of cash acquired	\$ 2,896,000	—	—

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS

**MACROPORE BIOSURGERY, INC.,  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEARS ENDED DECEMBER 31, 2002, 2001 AND 2000**

**1. Organization and Operations**

**The Company**

The Company develops, commercializes and manufactures bioresorbable surgical implants to aid in the reconstruction, repair and regeneration of bone. The Company's bioresorbable products are made from a lactic acid copolymer which is composed of a lactic acid similar to that which occurs naturally in the human body.

**Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its subsidiaries. All significant intercompany transactions and balances have been eliminated. Management evaluates its investments on an individual basis for purposes of determining whether or not consolidation is appropriate. In the absence of instances where the Company retains control through decision-making ability and generally a greater than 50% ownership interest, the Company generally accounts for these investments under the cost or equity method, depending upon management's evaluation of the Company's ability to exercise and retain control.

On November 13, 2002, the Company consummated a merger with StemSource, Inc. (StemSource) for cash and stock accounted for as a purchase (see Note 4). Previously, the Company's earlier investment in StemSource was accounted for under the equity method. Accordingly, the assets and liabilities of StemSource were recorded based on their fair values at the date of acquisition and the results of operations have been included in the financial statements for the period subsequent to the acquisition date.

**Certain Risks and Uncertainties**

The Company has a limited operating history and its prospects are subject to the risks and uncertainties frequently encountered by companies in the early stages of development and commercialization; in particular by such companies in rapidly evolving and technologically advanced fields such as the medical device field. The future viability of the Company largely depends on the Company completing development of new products and receiving regulatory approvals for those products. No assurance can be given that the Company's new products will be successfully developed, regulatory approvals will be granted, or acceptance of these products will be achieved. The development of biotechnology devices and therapeutics is subject to a number of risks, including development, regulatory and marketing risks. There can be no assurance the Company's development stage products will overcome these hurdles and become commercially viable products or meet commercial acceptance.

**Capital Availability**

The Company has a limited operating history and recorded the first sale of its products in 1999. The Company incurred losses of \$13,003,000, \$11,207,000 and \$8,645,000 for the years ended December 31, 2002, 2001 and 2000, respectively, and has an accumulated deficit of \$40,102,000 as of December 31, 2002. Additionally, the Company has experienced net cash used in operations of \$6,886,000, \$8,322,000 and \$2,982,000 for the years ended December 31, 2002, 2001 and 2000, respectively.

Management recognizes the need to generate positive cash flows in future periods and/or to acquire additional capital from various sources. The Company believes it currently has adequate cash and cash equivalent and investment balances to fund operations at least through December 31, 2003. However, in the continued absence of positive cash flows from operations, no assurance can be given that the Company can generate sufficient revenue to cover operating costs



or that additional financing will be available to the Company and, if available, on terms acceptable to the Company in the future.

## **2. Summary of Significant Accounting Policies**

### **Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions affecting the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

### **Concentration of Credit Risk**

Financial instruments which potentially subject the Company to concentrations of credit risk consist of cash, cash equivalents, short-term investments available-for-sale and accounts receivable of which substantially all is due from Medtronic, Inc. (Medtronic), a related party.

### **Cash and Cash Equivalents**

The Company considers all highly liquid investments with maturities of three months or less at the time of purchase to be cash equivalents. Investments with original maturities of three months or less that were classified as cash and cash equivalents totaled \$5,108,000 and \$2,700,000 as of December 31, 2002 and 2001, respectively, and consisted primarily of cash and highly liquid investments.

### **Short-term Investments**

The Company invests its excess cash in debt instruments of financial institutions and corporations with strong credit ratings, and in United States government obligations. The Company has established guidelines relative to diversification and maturities that maintain safety and liquidity. These guidelines are periodically reviewed and modified to take advantage of trends in yields and interest rates.

Investments are accounted for in accordance with Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards (SFAS) No. 115, "Accounting for Certain Investments in Debt and Equity Securities," which requires that the Company determine the appropriate classification of investments at the time of purchase based on management's intent. The Company's short-term investments are classified as available-for-sale investments and are stated at fair value, with net unrealized gains or losses, if any, net of tax, reported as a separate component of stockholders' equity. Realized gains or losses from the sale of investments, interest income and dividends are included in interest income in the accompanying statements of operations and comprehensive income (loss).

Management reviews the carrying values of its investments and writes down such investments to estimated fair value by a charge to operations when such review results in management's determination that an investment's impairment is considered to be other than temporary. The cost of securities sold is based on the specific identification method.

### **Fair Value of Financial Instruments**

The carrying amounts of the Company's cash and cash equivalents, accounts receivable and accounts payable and accrued expenses approximate their fair value due to the short-term nature

of these balances. The carrying amounts of the Company's short-term debt and long-term obligations approximate fair value as the rates of interest for these instruments approximate market rates of interest currently available to the Company for similar instruments.

**Inventories**

Inventories include the cost of material, labor and overhead, and are stated at the lower of average cost, determined on the first-in, first-out (FIFO) method, or market. The Company periodically evaluates its on-hand stock and makes appropriate provision for any stock deemed excess or obsolete.

During the year ended December 31, 2002, the Company recorded an inventory provision of \$1,395,000 for excess and obsolete inventory resulting from the sale of the Company's assets relating to its craniomaxillofacial (skull and face) bone fixation implant and accessory product line to a subsidiary of Medtronic, a shareholder of the Company.

During the year ended December 2001, the Company recorded an inventory provision of \$1,750,000 for excess and obsolete inventory related to the Company's craniomaxillofacial skeleton implant and accessory product line. The provision for excess and obsolete inventory was due to an anticipated reduction in expected future revenues of these products. This provision includes inventory held on-hand as of December 31, 2001.

**Long-Lived Assets**

In accordance with SFAS No. 144, the Company assesses potential impairments to its long-lived assets when there is a change in circumstances that indicates carrying values of assets may not be recovered. An impairment loss is recognized when the undiscounted cash flows expected to be generated by an asset is less than its carrying amount. Any required impairment loss would be measured as the amount by which the asset's carrying value exceeds its fair value, and would be recorded as a reduction in the carrying value of the related asset and a charge to operating expense.

During the year ended December 31, 2002, the Company recorded an equipment impairment charge of \$370,000 related to production assets which were used for the craniomaxillofacial bone fixation implant and accessory product line which were not included in the Medtronic sale (note 3). The impairment charge represents the excess of the net book value over the estimated net proceeds the Company estimates it will receive from the sale of these assets. The remaining carrying amount of the assets totaling \$162,000 has been reclassified as held for sale and is included within Other Assets in the accompanying balance sheet as of December 31, 2002.

**Property and Equipment**

Property and equipment is stated at cost. Depreciation expense, which includes the amortization of assets recorded under capital leases, is provided on a straight-line basis over the useful lives of the assets, which range from three to seven years. When assets are sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts and the resulting gain or loss is included in operations. Leasehold improvements are amortized on a straight-line basis over the shorter of the estimated useful life of the asset or the lease term. Maintenance and repairs are charged to operations as incurred.

**Goodwill and Intangibles**

Effective January 1, 2002, the Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets," which establishes financial accounting and reporting for acquired goodwill and other

intangible assets and supersedes Accounting Principles Board Opinion No. 17, "Intangible Assets". Under SFAS No. 142, goodwill and indefinite-lived intangible assets are no longer amortized but are reviewed at least annually for impairment. Separable intangible assets that have finite useful lives will continue to be amortized over their useful lives.

SFAS No. 142 requires that goodwill be tested for impairment at the reporting unit level at adoption and at least annually thereafter, utilizing a two-step methodology. The initial step requires the Company to assess whether indications of impairment exist. If indications of impairment are determined to exist, the second step of measuring impairment is performed, wherein the fair value of the relevant reporting unit is compared to the carrying value, including goodwill, of such unit. If the fair value exceeds the carrying value, no impairment loss is recognized. However, if the carrying value of the reporting unit exceeds its fair value, the goodwill of the reporting unit is impaired. The Company had no goodwill and intangibles as of January 1, 2002 and therefore no impairment test was required upon the adoption of SFAS No. 142.

### **Intangibles**

Intangibles, consisting of core technology and existing technology purchased in the StemSource acquisition, are being amortized over their expected lives of ten years.

### **Revenue Recognition**

The Company sells its products to hospitals and distributors. Revenue from sales to hospitals is recognized upon delivery of the product. The Company has agreements with its distributors that title and risk of loss pass upon shipment of the products to the distributor. The Company warrants that its products are free from manufacturing defects at the time of shipment to the distributor. Revenue is recognized upon shipment of products to distributors following receipt and acceptance of a distributor's purchase order.

Revenue from license agreements is recognized ratably over the term of the agreement, provided no significant obligations remain. For the years ended December 31, 2002, 2001 and 2000, the Company recognized \$225,000, \$300,000 and \$300,000, respectively, in revenue in each period from a license agreement.

The Company recognizes revenue from the collection and storage of Stem Cell rich adipose tissue. In its StemBank product line, the Company recognizes revenue when the collection procedure is performed and the adipose tissue is received by the Company; fees from the procedure are fixed and determinable, and payment is probable. The Company uses the residual method to recognize revenue when a procedure includes elements to be delivered at a future date if evidence of the fair value of all undelivered elements exists. If evidence of the fair value of the undelivered elements does not exist, revenue is deferred on all elements and recognized when all elements are delivered.

The Company recognizes revenue from Stem Cell storage services as the services are performed.

The Company earns revenue for performing services under development agreements. Milestone payments are considered to be payments received for the accomplishment of a discrete, substantive earnings event. The non-refundable payment arising from the achievement of a defined milestone is recognized as revenue when the performance criteria for that milestone have been met if substantive effort is required to achieve the milestone, the amount of the milestone payments appears reasonable commensurate with the effort expended and collection of the

payment is reasonably assured. Income earned under development agreements are classified under revenues in the Company's statements of operations. The costs associated with development agreements are recorded as research and development expense.

Additionally, the Company earns revenue from contracted development arrangements. These arrangements are generally time and material arrangements and accordingly any revenue is recognized as services are performed. Any costs related to these arrangements are recognized as cost of revenue as these costs are incurred.

Substantially all of the Company's revenues are from Medtronic, under its Distribution Agreement dated January 5, 2000 and amended December 22, 2000 and October 8, 2002, as well as its Development and Supply Agreement dated January 5, 2000 and amended December 22, 2000 and September 30, 2002.

#### **Warranty**

The Company warrants that all of its products will be free from manufactured defects and are manufactured in accordance with all applicable laws and regulations. The Company has not experienced any warranty returns and accordingly carries no warranty reserve.

#### **Research and Development**

Research and development expenditures are charged to operations in the period incurred.

#### **Income Taxes**

The Company accounts for income taxes utilizing the liability method in accordance with SFAS No. 109, "Accounting for Income Taxes." Under this method, deferred income taxes are recorded to reflect the tax consequences on future years of temporary differences between the tax bases of assets and liabilities and their financial reporting amounts at each year end. If it is more likely than not that some portion of the net deferred tax asset will not be realized, a valuation allowance is recognized.

#### **Stock Based Compensation**

The Company has adopted the disclosure-only provisions of SFAS No. 123, "Accounting for Stock Based Compensation." Accordingly, the Company accounts for its stock based compensation plan under the provisions of Accounting Principles Board (APB) opinion No. 25, "Accounting for Stock Issued to Employees" and related interpretations under which compensation cost is measured by the excess, if any, of the fair market value of the Company's common stock at the date of grant over the exercise price of the option (intrinsic value method). Compensation cost is amortized using the straight-line method over the related vesting periods. Unearned stock based compensation costs for awards that are forfeited are reversed against compensation expense in the period of forfeiture. Stock based awards issued to non-employees are accounted for using a fair value method and are remeasured to estimated fair value at each period end until the earlier of the date that performance by the counterparty is complete or the awards are fully vested.

As required by SFAS No. 123, the Company has determined the pro forma information as if the Company had accounted for stock options under the fair value method prescribed by SFAS No. 123. The Company used the Black-Scholes option pricing model to determine fair value using the following weighted average assumptions: risk free interest rates ranging from 3.5% to 6.7%, dividend yield of zero, expected market price volatility factor of 60% to 100% and a weighted average expected life of the options ranging from four to seven years. Had compensation cost for

stock options granted during the years ended December 31, 2002, 2001 and 2000 been determined consistent with SFAS No. 123, the Company's net loss and related per share amounts on a pro forma basis would be as follows:

	Years ended December 31,		
	2002	2001	2000
Net loss:			
As reported	\$ (13,003,000)	\$ (11,207,000)	\$ (8,645,000)
Add: Stock based employee compensation expense included in reported net loss, net of related tax effects	1,147,000	1,104,000	3,171,000
Deduct: Total stock based employee compensation expense determined under Black-Scholes method for all awards, net of related tax effects	(4,378,000)	(5,367,000)	(4,076,000)
Pro forma	<u>\$ (16,234,000)</u>	<u>\$ (15,470,000)</u>	<u>\$ (9,550,000)</u>
Loss per common share:			
As reported	\$ (.89)	\$ (.75)	\$ (1.05)
Pro forma	(1.11)	(1.04)	(1.16)

The pro forma compensation expense may not be representative of such expense in future years.

### Other Comprehensive Income (Loss)

The Company has adopted SFAS No. 130, "Reporting Comprehensive Income." This statement establishes standards for reporting and display of comprehensive income and its components in a full set of general purpose consolidated financial statements. The objective of the statement is to report a measure of all changes in equity of an enterprise that result from transactions and other economic events of the period other than transactions with owners. Comprehensive income is the total of net income and all other non-owner changes in equity.

During the years ended December 31, 2002, 2001 and 2000 the Company's only element of other comprehensive income (loss) resulted from unrealized gains (loss) on investments, which are reflected in the statements of changes in stockholders' equity as accumulated other comprehensive income.

### Segment Information

The Company follows the provisions of SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information." The Company believes that all of its material operations are managed under the medical device industry, with similar purpose, production processes, markets, and regulatory requirements, and it currently reports as a single industry segment.

For the year ending December 31, 2002, the Company recorded \$9,166,000 in sales. The Company sold \$8,855,000 of product in the United States and \$311,000 of product outside the United States. For the year ending December 31, 2001, the Company recorded \$5,648,000 in sales. The Company sold \$4,954,000 of product in the United States and \$694,000 of product outside the United States. For the year ending December 31, 2000, the Company recorded

\$6,251,000 in sales. The Company sold \$6,200,000 of product in the United States and \$51,000 of product outside the United States.

On November 13, 2002, the Company acquired all of the remaining outstanding shares of StemSource. The Company is currently in the process of evaluating its internal reporting structure subsequent to the acquisition of StemSource. Since the date of acquisition the results of StemSource have been immaterial and are not reported as a separate segment. In the future the Company may determine that StemSource is a separate segment under SFAS No. 133, at which time previous disclosures may be restated to reflect StemSource as a separate segment.

#### **Earnings (Loss) Per Share**

The Company computes earnings (loss) per share based on the provision of SFAS No. 128 "Earnings Per Share." Basic per share data is computed by dividing income (loss) available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted per share data is computed by dividing net income (loss) available to common stockholders by the weighted average number of common shares outstanding during the period increased to include, if dilutive, the number of additional common share equivalents that would have been outstanding if potential common shares had been issued using the treasury stock method. No common share equivalents were included for periods ended December 31, 2002, 2001 and 2000 as their effect would be anti-dilutive.

The number of potential common shares excluded from the calculations of diluted loss per share for the years ended December 31, 2002, 2001 and 2000 was 4,314,000, 3,367,000, and 2,797,000, respectively.

#### **Recent Accounting Pronouncements**

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. It applies to all entities and to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and/or normal operation of long-lived assets, except for some lessee obligations. SFAS No. 143 is effective for financial statements issued for fiscal years beginning after June 15, 2002. The Company does not expect the adoption of SFAS No. 143 to have a material impact on the consolidated financial position or consolidated results of operations.

In April 2002, the FASB issued SFAS No. 145, Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections. SFAS No. 145 updates, clarifies and simplifies existing accounting pronouncements including: rescinding Statement No. 4, which required all gains and losses from extinguishment of debt to be aggregated and, if material, classified as an extraordinary item, net of related income tax effect and amending Statement No. 13 to require that certain lease modifications that have economic effects similar to sale-leaseback transactions be accounted for in the same manner as sale-leaseback transactions. SFAS No. 145 is effective for fiscal years beginning after May 15, 2002, with early adoption of the provisions related to the rescission of Statement No. 4 encouraged. The Company does not expect this standard to have a material effect on its consolidated financial statements or consolidated results of operations.

In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 addresses significant issues regarding the recognition,

measurement, and reporting of costs associated with exit and disposal activities, including restructuring activities. SFAS No. 146 also addresses recognition of certain costs related to terminating a contract that is not a capital lease, costs to consolidate facilities or relocate employees, and termination benefits provided to employees that are involuntarily terminated under the terms of a one-time benefit arrangement that is not an ongoing benefit arrangement or an individual deferred-compensation contract. SFAS No. 146 is effective for exit or disposal activities that are initiated after December 31, 2002. The Company does not expect this standard to have a material effect on its consolidated financial position or consolidated results of operations.

In December 2002, the FASB issued FASB Interpretation No. 45 (FIN 45). FIN 45 provides guidance on how companies should record and disclose "guarantees." The primary principle of FIN 45 is that guarantees must be recorded as a liability, regardless of the probability of occurrence. The amount of the liability to be accrued depends on the likelihood of the liability to occur. The liability recognition provisions of FIN 45 shall be applied on a prospective basis to guarantees issued or modified after December 31, 2002. Additionally, FIN 45 requires certain disclosures about guarantees in the Company's December 31, 2002 consolidated financial statements. The Company does not expect this standard to have a material effect on its consolidated financial position or consolidated results of operations as it currently does not have any guarantees falling within the scope of FIN 45.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - An Amendment of FASB Statement No. 123." This Statement provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation and requires prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. The Company has elected not to adopt the recognition and measurement provisions of SFAS No. 123 and continues to account for its stock-based employee compensation plan under APB Opinion No. 25 and related interpretations. Therefore, the transition provisions will not apply, but the annual and interim disclosure provisions will apply to the Company beginning with the financial statements for the year ended December 31, 2002 and interim periods thereafter.

January 2003, the FASB issued Interpretation FIN 46, "Consolidation of Variable Interest Entities". FIN 46 clarifies the application of Accounting Research Bulletin No. 51 - Consolidated Financial Statements to those entities defined as "Variable Interest Entities" (more commonly referred to as special purpose entities) in which equity investors do not have the characteristics of a "controlling financial interest" or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. FIN 46 applies immediately to all Variable Interest Entities created after January 31, 2003, and by the beginning of the first interim or annual reporting period commencing after June 15, 2003 for Variable Interest Entities created prior to February 1, 2003. The Company does not expect this standard to have a material effect on its consolidated financial position or consolidated results of operations as it currently does not have any variable interest entities falling within the scope of FIN 46.

### **3. Sale of Craniomaxillofacial Bone Fixation Implant and Accessory Product Line**

In September 2002, the Company entered into an Asset Purchase Agreement (the "Agreement") to sell assets related to its craniomaxillofacial (skull and face) bone fixation implant and accessory product line to Medtronic PS Medical, Inc. (a subsidiary of Medtronic, Inc.) for a total

consideration of up to \$16,000,000. In accordance with the terms of the Agreement the Company will receive consideration consisting of an initial payment of \$13,000,000 from Medtronic and additional payments totaling \$3,000,000 upon the successful transfer of technology and know how, including training, related to the manufacture of the craniomaxillofacial product line. The initial payment of \$13,000,000 and the first milestone payment of \$1,000,000 occurred in the fourth quarter of 2002 and the subsequent milestone payments are expected to occur in 2003. The Agreement also requires the Company not to market, in the craniomaxillofacial field, for 5 years any products that compete with the acquired product line. Additionally, the Company will continue to be a backup supplier of the acquired products to Medtronic at a price equal to the Company's cost of manufacture during the transition technology transfer period. Discounts from the previously agreed price have been recorded as a reduction to the deferred gain and totaled \$267,000 for the year ended December 31, 2002. The Agreement also allows the Company to receive up to \$5,000,000 if and when the Company completes successful clinical evaluations for a new faster-resorbing polymer product, as defined in the Agreement.

In a separate, but simultaneous transaction the Company paid Medtronic \$4,000,000 in cash to amend an existing Development and Supply Agreement (the "Amended Development Agreement") to remove a preexisting contractual right of first offer for distributorship by Medtronic of the Company's bioresorbable thin film products for use in various types of soft tissue surgical applications. Medtronic will retain its right of first offer for distributorship of the Company's other products in all fields, as well as to the Company's bioresorbable thin film products for use in the spinal application field. In addition, the term of the Amended Development Agreement with Medtronic was extended to September 30, 2012.

The Company is accounting for the net proceeds of the Agreements as a deferred gain on sale of assets, related party, until such a time as the technology and know how transfer is completed pursuant to the terms of the Agreement. Upon successfully completing its requirements under these provisions of the Agreement, the Company will recognize the net gain on the sale in the statement of operations.

#### **4. Acquisition**

On November 13, 2002, the Company completed the acquisition of the remaining shares of StemSource, a company engaged in research toward the development of therapies based on adult stem cells. The Company acquired the remaining stock, not already owned by the Company, in order to broaden its base in the biosurgery marketplace and to enter the therapeutic marketplace using Adult Stem Cells. StemSource has an advanced position in Adult Stem Cell research and numerous patents and other intellectual property position, which provided a first mover advantage for the Company. Upon the closing of the merger, the Company delivered to the StemSource stockholders 1,447,785 shares of the Company's common stock at an aggregate value of \$5,951,000, based on \$4.11 per Company share (the average trading price five days before and after the public announcement of the acquisition), in exchange for 759,341 shares of StemSource series A preferred stock and 4,915,334 shares of common stock and underlying options that were not already owned by the Company.

Previously, on July 12, 2002, in contemplation of the merger, the Company loaned StemSource the amount of \$1,000,000 in cash ("MacroPore Loan"), in exchange for which StemSource issued a convertible promissory note. In connection with the merger, the Company assumed the MacroPore Loan. In addition, on October 4, 2002, in contemplation of the closing of the merger, the Company purchased from five separate StemSource stockholders an aggregate of 2,717,500



shares of StemSource common stock (the “MacroPore Purchases”). The consideration paid by the Company in connection with the MacroPore Purchases was an aggregate of \$1,861,000 in cash.

Before the merger and the Macropore Purchases, the Company owned approximately 13.5% of the issued and outstanding shares of StemSource capital stock. Immediately before closing of the acquisition and giving effect to the Macropore Purchases, the Company owned approximately 38% of the issued and outstanding shares of StemSource capital stock. For the years ended December 31, 2002, 2001 and 2000, the Company recognized an equity loss in investment of \$882,000, \$104,000 and \$0, respectively. The Company’s remaining initial investment in StemSource, immediately prior to the merger, after recognizing the equity losses of StemSource, was \$14,000.

The above transaction resulted in aggregate consideration of \$8,826,000. Additionally, the Company incurred approximately \$734,000 in merger related costs and assumed approximately \$378,000 in liabilities.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition.

Current assets	\$ 445,000
Property, plant, and equipment	246,000
Intangible assets	2,695,000
In-Process research & development	2,296,000
Goodwill	4,256,000
Total assets acquired	9,938,000
Current liabilities	(378,000)
Net assets acquired	<u>\$ 9,560,000</u>

Based upon a valuation by an independent third party, the purchase price was allocated as \$4,256,000 to goodwill, \$2,695,000 to intangible assets and \$2,296,000 to in-process research and development projects, principally an on-site Stem Cell extraction unit and related technology to process Adult Stem Cells into therapeutic products. The in-process research and development asset was written off at the date of acquisition in accordance with FASB Interpretation No. 4 “Applicability of FASB Statement No. 2 to Business Combinations Accounted for by the Purchase Method.” The allocation of fair value to intangible assets and in-process research and development were adjusted to reflect a 87% step acquisition increase due to the Company’s previous 13% equity interest in StemSource. The intangible assets were allocated \$960,000 to existing technology and know how and \$1,735,000 to patents and core technology. The intangible assets acquired will be amortized over an expected useful life of ten years.

The value of acquired in-process research and development was computed using a discounted cash flow analysis on the anticipated income stream of the related product sales. The value assigned to acquired in-process research and development was determined by estimating the costs to develop the acquired in-process research and development into commercially viable products, estimating the resulting net cash flows from the products and discounting the net cash flows to their present value. With respect to the acquired in-process research and development, the calculations of value were adjusted to reflect the value creation efforts which were made prior to the close of the acquisition.

The development of biotechnology devices and therapeutics is subject to a number of risks, including development, regulatory and marketing risks. There can be no assurance the Company's development stage products will overcome these hurdles and become commercially viable products or meet commercial acceptance.

The following unaudited information presents the pro forma results of operations of the Company, giving effect to certain adjustments including amortization of intangible assets acquired, as if the acquisition had taken place as of January 1 of each year presented. These pro forma results have been prepared for comparative purposes only and do not purport to be indicative of what would have occurred had the acquisition been made on such date, nor are they necessarily indicative of future results. The proforma results for each year below include a write-off of \$2,296,000 relating to the in-process research and development acquired in the StemSource acquisition.

	<b>For the Years ended December 31,</b>	
	<b>2002</b>	<b>2001</b>
	<b>(Unaudited) (Pro forma)</b>	
Net revenues	\$ 9,180,000	\$ 5,651,000
Net loss	(14,507,000)	\$ (14,514,000)
Basic and diluted loss per share	\$ (0.91)	\$ (0.85)

## 5. Short-term Investments

As of December 31, 2002 and 2001, all short-term investments were classified as available-for-sale, which consisted of the following:

	<b>December 31, 2002</b>		
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Estimated Fair Value</b>
Corporate notes and bonds	\$ 6,503,000	\$ 8,000	\$ 6,511,000
Agency securities	13,213,000	151,000	13,364,000
	<u>\$ 19,716,000</u>	<u>\$ 159,000</u>	<u>\$ 19,875,000</u>
	<b>December 31, 2001</b>		
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Estimated Fair Value</b>
Corporate notes and bonds	\$ 9,718,000	\$ 57,000	\$ 9,775,000
Agency securities	19,042,000	292,000	19,334,000
Treasury notes	2,141,000	1,000	2,142,000
	<u>\$ 30,901,000</u>	<u>\$ 350,000</u>	<u>\$ 31,251,000</u>

As of December 31, 2002 and 2001, investments available-for-sale had the following maturities:

	December 31, 2002		December 31, 2001	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Corporate notes and bonds:				
with maturity of less than 1 year	\$ 6,190,000	\$ 6,197,000	\$ 9,000,000	\$ 9,057,000
with maturity of 1 to 2 years	313,000	314,000	718,000	718,000
Agency securities:				
with maturity of less than 1 year	5,350,000	5,397,000	8,963,000	9,109,000
with maturity of 1 to 2 years	7,863,000	7,967,000	10,079,000	10,225,000
Treasury notes:				
with maturity of less than 1 year	—	—	2,141,000	2,142,000
	<u>\$ 19,716,000</u>	<u>\$ 19,875,000</u>	<u>\$ 30,901,000</u>	<u>\$ 31,251,000</u>

Proceeds from sales of investments for the year ended December 31, 2002, 2001 and 2000 were \$68,151,000, \$90,065,000 and \$85,610,000, respectively. Gross realized gains on such sales for the years ended December 31, 2002, 2001 and 2000 were approximately \$166,000, \$217,000 and \$6,000, respectively.

## 6. Composition of Certain Financial Statement Captions

### Inventories

	December 31,	
	2002	2001
Raw materials	\$ 602,000	\$ 959,000
Finished goods	548,000	726,000
	<u>\$ 1,150,000</u>	<u>\$ 1,685,000</u>

### Property and Equipment, net

	December 31,	
	2002	2001
Office and computer equipment	\$ 1,874,000	\$ 1,406,000
Manufacturing and development equipment	2,721,000	4,235,000
Leasehold improvements	1,551,000	1,467,000
	6,146,000	7,108,000
Less accumulated depreciation and amortization	(2,520,000)	(1,937,000)
	<u>\$ 3,626,000</u>	<u>\$ 5,171,000</u>

## Other Assets

	December 31,	
	2002	2001
Investment in StemSource	\$ —	\$ 896,000
Deposits	400,000	126,000
Assets held for sale	162,000	—
	<u>\$ 562,000</u>	<u>\$ 1,022,000</u>

## Goodwill and Intangibles, net

	December 31,	
	2002	2001
Intangibles (net of accumulated amortization of \$34,000 in 2002)	\$ 2,661,000	\$ —
Goodwill	4,256,000	—
	<u>\$ 6,917,000</u>	<u>\$ —</u>

## Accounts Payable and Accrued Liabilities

	December 31,	
	2002	2001
Accounts payable	\$ 599,000	\$ 294,000
Accrued bonus	397,000	398,000
Accrued vacation	325,000	244,000
Accrued expenses	1,181,000	219,000
	<u>\$ 2,502,000</u>	<u>\$ 1,155,000</u>

## 7. Commitments

The Company has contractual obligations on leases of office and manufacturing space as follows:

Years Ending December 31,	Operating Leases
2003	\$ 959,000
2004	1,027,000
2005	1,062,000
2006	783,000
2007	621,000
Thereafter	214,000
Total payments	<u>\$ 4,666,000</u>

Rent expense for the years ended December 31, 2002, 2001 and 2000 was \$622,000, \$579,000 and \$369,000, respectively.

The Company has entered into a long-term supply agreement for copolymer. The Company has agreed to purchase at least 50 kilograms of copolymer per year, at a cost of between \$2,480 and \$2,655 per kilogram, depending on the volume purchased by the Company. If the Company purchases less than 50 kilograms of the product per year, the purchase price the Company pays for the product will be subject to renegotiation.

## **8. License Agreement**

On October 16, 2001 StemSource entered into an exclusive worldwide license agreement with the Regents of the University of California (UC), covering certain patents owned by UC for the life of these patents, with the right of sublicense (subject to certain rights retained by another university). The exclusive license covers the following fields of use: cell replacement therapy in humans, gene therapy in humans, cosmetic surgery and reconstructive surgery in humans, research and collaboration services; and the development and commercialization of consumables.

The agreement calls for an initial lump sum payment and annual payments until such time as the licensee begins commercial sales of any products utilizing this technology. Upon achieving commercial sales the licensee will pay variable royalties based on the net sales of these products sold. The royalties are further subject to minimum annual royalties increasing annually with a plateau in the fifth year. In addition, the licensee is obligated to pay certain milestone payments upon achieving any of: the filing of an investigational new drug application, applying for marketing approval, and receiving marketing approval. The licensee may also be subject to a substantial change of control payment within sixty days of either the closing of an initial public offering or a change of control transaction. StemSource obtained a waiver of the change in control provision by UC in connection with the acquisition by the licensee.

Additionally, the licensee is obligated to reimburse UC for patent prosecution costs on any patents pending or new foreign applications.

## **9. Long-term Debt**

In 2001 the Company entered into a Master Security Agreement to provide financing for equipment purchases. In connection with the agreement, the Company issued two promissory notes to its lender under the agreement for a total of approximately \$2,433,000. These notes bear interest at 9.3% per annum with principal and interest due in monthly payments of approximately \$55,000 and \$7,000, respectively and mature over 48 and 36 month periods, respectively and are secured by equipment with a cost of \$2,752,000.

In 2002 the Company prepaid \$621,000 relating to a 48 month promissory note and the lender changed the terms of this promissory note to bear interest at 8.8% per annum with principal and interest due in monthly payments of approximately \$34,000, maturing over 35 months and secured by equipment with a cost of \$1,442,000.

Principal payments on the promissory notes for the years ending December 31, 2003, 2004 and 2005 will be \$410,000, \$441,000 and \$329,000, respectively.

## 10. Income Taxes

Due to the Company's net loss position for the years ended December 31, 2002, 2001 and 2000, and as the Company recorded a full valuation allowance against deferred tax assets, there was no provision or benefit for income taxes recorded. There were no components of current or deferred federal or state income tax provisions for the years ended December 31, 2002, 2001, and 2000.

A reconciliation of total income tax provision (benefit) to the amount computed by applying the statutory federal income tax rate of 34% to income (loss) before income tax provision (benefit) for the years ended December 31, 2002, 2001 and 2000 is as follows:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Income tax expense (benefit) at federal statutory rate	(34.00)%	(34.00)%	(34.00)%
Stock based compensation	2.50%	3.00%	5.40%
Credits	(0.35)%	(3.14)%	(5.44)%
Change in federal valuation allowance	31.50%	40.31%	33.90%
Other, net	0.35%	(6.17)%	0.14%
	<u>0.00%</u>	<u>0.00%</u>	<u>0.00%</u>

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities as of December 31, 2002 and 2001 are as follows:

	<u>2002</u>	<u>2001</u>
Deferred tax assets:		
Allowances and reserves	\$ 72,000	\$ 762,000
Accrued expenses	504,000	87,000
Deferred revenue and gain on sale of assets	5,892,000	359,000
Stock based compensation	1,633,000	1,429,000
Net operating loss carryforwards	6,757,000	6,592,000
Income tax credit carryforwards	770,000	1,126,000
Capitalized assets and other	590,000	83,000
	<u>16,218,000</u>	<u>10,438,000</u>
Valuation allowance	(15,037,000)	(10,206,000)
Total deferred tax assets, net of allowance	<u>1,181,000</u>	<u>232,000</u>
Deferred tax liabilities:		
Property and equipment, principally due to differences in depreciation	(53,000)	(232,000)
Intangibles	(1,060,000)	—
Other	(68,000)	—
	<u>(1,181,000)</u>	<u>(232,000)</u>
Total deferred tax liability	<u>(1,181,000)</u>	<u>(232,000)</u>
Net deferred tax assets (liability)	<u>\$ —</u>	<u>\$ —</u>

The Company has established a valuation allowance against its deferred tax asset due to the uncertainty surrounding the realization of such assets. Management periodically evaluates the

recoverability of the deferred tax asset. At such time as it is determined that it is more likely than not that deferred assets are realizable, the valuation allowance will be reduced. The Company has recorded a valuation allowance of \$15,037,000 as of December 31, 2002 to reflect the estimated amount of deferred tax assets that may not be realized. The Company increased its valuation allowance by approximately \$4,831,000 for the year ended December 31, 2002. The valuation allowance includes approximately \$505,000 related to stock option deductions, the benefit of which will eventually be credited to equity.

At December 31, 2002, the Company had federal and state tax loss carryforwards of approximately \$17,200,000 and \$10,500,000 respectively. The federal and state net operating loss carryforwards begin to expire in 2019 and 2007 respectively, if unused. At December 31, 2002, the Company had federal and state tax credit carryforwards of approximately \$390,000 and \$396,000 respectively. The federal credits will begin to expire in 2017, if unused, and the state credits will begin to expire in 2012 if unused.

The Internal Revenue Code limits the future availability of net operating loss and tax credit carryforwards that arose prior to certain cumulative changes in a corporation's ownership resulting in a change of control of the Company. Due to prior ownership changes as defined in IRC Section 382, a portion of the net operating loss and tax credit carryforwards are limited in their annual utilization. In September 1999, the Company experienced an ownership change for purposes of the IRC Section 382 limitation. As of December 31, 2002, the remaining pre-change federal net operating loss carryforward of \$2,700,000 is subject to an annual limitation of approximately \$570,000. It is estimated that these pre-change net operating losses and credits will be fully available by 2008.

Additionally, in 2002 the Company has acquired federal and state net operating loss carryforwards of approximately \$2,700,000 and \$1,600,000 respectively. These losses are subject to IRC Section 382 and may be limited in their use. The extent of such limitation has not been determined at this time.

## **11. Employee Benefit Plan**

The Company implemented a 401(k) retirement savings and profit sharing plan (the "Plan") effective January 1, 1999. The Company may make discretionary annual contributions to the Plan, which is allocated to the profit sharing accounts based on the number of years of employee service and compensation. At the sole discretion of the Board of Directors, the Company may also match the participants' contributions to the Plan. There were no matching contributions made by the Company to the Plan in 2002, 2001 and 2000.

## **12. Stockholders' Equity**

### **Convertible Preferred Stock**

In August 1997, the Company issued 1,267,000 shares of Series A non-cumulative convertible preferred stock ("Series A") at \$0.50 per share. Proceeds, net of issuance costs, were \$630,000. In July 1998, the Company issued 1,032,583 shares of Series B non-cumulative convertible preferred stock ("Series B") at \$1.50 per share. Proceeds, net of issuance costs, were \$1,547,000. In September 1999, the Company issued 2,574,989 shares of Series C non-cumulative convertible preferred stock ("Series C") at \$2.25 per share. Proceeds, net of issuance costs, were \$5,657,000. In December 1999, the Company issued 832,226 shares of Series D non-cumulative convertible preferred stock ("Series D") at \$3.50 per share. Proceeds, net of issuance costs, were \$2,855,000.

In March 2000, the Company issued an additional 1,167,774 shares of Series D at \$3.50 per share for \$4,087,000. In May 2000, the Company issued an additional 2,777 shares of Series C at \$2.25 per share for \$6,000 upon the exercise of warrants.

In February 2000, certain stockholders converted 45,951 shares of Series C into 45,951 shares of Common Stock. In August 2000, all outstanding shares of Series A, B, C and D preferred stock were converted into shares of common stock upon the consent of the majority of holders, in connection with the Company's initial public offering.

#### **Preferred Stock**

The Company has authorized 5,000,000 shares of \$.001 par value preferred stock, with no shares outstanding as of December 31, 2002 and 2001. The Board of Directors of the Company is authorized to designate the terms and conditions of any preferred stock issued by the Company without further action by the common stockholders.

#### **Treasury Stock**

On April 3, 2001, the Board of Directors authorized the repurchase of up to 1,000,000 shares of the Company's common stock in the open market, from time to time until March 31, 2002, subject to the Company's assessment of market conditions and buying opportunities, and at a purchase price per share not to exceed €7.50, based on the exchange rate in effect on that date. During 2001 the Company repurchased 356,120 of its Common Stock at an average cost of \$3.02 per share for a total of \$1,077,000.

On April 9, 2002 and September 17, 2002, the Board of Directors amended the April 3, 2001 authorization to purchase treasury stock and authorized the repurchase of up to 3,000,000 shares of the Company's common stock in the open market, from time to time until September 16, 2003, subject to the Company's assessment of market conditions and buying opportunities, and at a purchase price per share not to exceed €5.00, based on the exchange rate in effect on September 17, 2002. During 2002 the Company repurchased 1,972,863 shares of its Common Stock at an average cost of \$3.77 per share for a total of \$7,442,000.

In 2002, the Company sold 210,000 shares of treasury stock at \$877,000 at an average price of \$4.18 per share. The basis of the treasury stock sold was the weighted average purchase price or \$3.65 per share with the difference of \$110,000 accounted for as additional paid-in capital.

The Company's purchases of its common stock are recorded at cost and are included as a component in the accompanying statement of stockholders' equity for the year ended December 31, 2002 and 2001.

### **13. Stock Based Compensation**

During 1997, the Company adopted the 1997 Stock Option and Stock Purchase Plan (the "1997 Plan"), which provides for the direct award or sale of shares and for the grant of incentive stock options ("ISO") and non-statutory options to employees, directors or consultants. The Plan, as amended, provides for the issuance of up to 7,000,000 shares of the Company's common stock.

Under the provisions of the 1997 Plan, the exercise price of ISOs is not less than the fair market value of the underlying shares on the date of grant. ISOs can be granted only to employees. Option vesting is determined by the Board of Directors and is generally over a four-year period. Options expire no later than ten years from date of grant.



The following summarizes activity with respect to the options granted under the 1997 Plan:

	Years ended December 31,					
	2002		2001		2000	
	Options	Weighted Average Exercise Price	Options	Weighted Average Exercise Price	Options	Weighted Average Exercise Price
Options outstanding at beginning of period	3,320,000	\$ 4.49	2,750,000	\$ 3.44	2,151,000	\$ 0.19
Granted	1,470,000	\$ 3.52	1,578,000	\$ 6.18	1,577,000	\$ 5.92
Exercised	(92,000)	\$ 0.17	(292,000)	\$ 0.44	(784,000)	\$ 0.20
Forfeited	(435,000)	\$ 8.44	(716,000)	\$ 5.82	(194,000)	\$ 0.65
Options outstanding at end of period	<u>4,263,000</u>	\$ 3.85	<u>3,320,000</u>	\$ 4.49	<u>2,750,000</u>	\$ 3.44
Options vested at end of period	<u>2,241,000</u>	\$ 3.28	<u>1,329,000</u>	\$ 2.88	<u>840,000</u>	\$ 1.41

The following table summarizes information about options outstanding under the 1997 Plan as of December 31, 2002:

Exercise Prices	Options Outstanding	Weighted Average Remaining Contractual Life (in years)	Options Vested
\$ 0.05 - \$ 0.45	716,000	5.9	689,000
\$ 1.90 - \$ 3.51	1,892,000	8.1	994,000
\$ 3.53 - \$ 7.34	1,413,000	8.8	423,000
\$ 7.43 - \$ 10.84	105,000	7.8	63,000
\$ 11.68 - \$ 16.30	<u>137,000</u>	<u>7.6</u>	<u>72,000</u>
	<u>4,263,000</u>		<u>2,241,000</u>

The weighted-average fair value of options granted for the years ended 2002, 2001 and 2000 was \$2.48, \$3.11, and \$6.40, respectively.

#### Unearned Stock Based Compensation

In connection with the grant of stock options to employees and directors, the Company recorded unearned stock based compensation within stockholders' equity of \$(9,000), \$115,000 and \$4,980,000 during the years ended December 31, 2002, 2001 and 2000, respectively. This represents the difference between the exercise price of these stock based awards and the deemed market value of the underlying common stock on the date of grant. Amortization of unearned stock based compensation, net of any charges reversed during the period for the forfeiture of unvested awards, was \$1,147,000, \$1,104,000 and \$3,171,000 for the years ended December 31, 2002, 2001 and 2000, respectively.

The remaining unearned stock based compensation of \$1,057,000 at December 31, 2002 will be amortized as follows: \$844,000 in 2003 and \$213,000 in 2004. The amount of stock based compensation expense to be recorded in future periods could decrease if unvested awards are forfeited and previously recorded compensation expense related to those unvested awards is reversed.

#### **Non-Employee Stock Based Compensation**

The Company issued 50,000 and 298,000 stock options to non-employees for consulting services for the years ended December 31, 2002 and 2000, respectively. The weighted-average fair value per share of stock options issued and remeasured to non-employees for the years ended December 31, 2002, 2001 and 2000 was \$2.19, \$4.21 and \$9.42, respectively. As a result, the Company recorded stock based compensation expense of \$154,000, \$33,000, and \$2,545,000 for the years ended December 31, 2002, 2001 and 2000, respectively. The fair value of the grants was estimated using the Black-Scholes option-pricing model with the following weighted average assumptions for the years ended December 31, 2002, 2001 and 2000: expected dividend yield of 0.0%, risk-free interest rate ranging from 3.50% to 6.7%, expected volatility factor ranging from 60% to 100% and expected life of 2 to 4 years.

#### **Warrants**

The Company issued warrants to purchase 25,000 shares of Series C convertible preferred stock with an exercise price of \$2.25 per share, in connection with its convertible bridge loan financing in 1998 and 1999. All of the warrants are currently exercisable and begin to expire in September 2008. As of December 31, 2002, 2,777 of these warrants had been exercised. Upon conversion of the Company's outstanding preferred stock into common stock, which occurred in August 2000, the warrants became immediately exercisable into shares of the Company's common stock.

In connection with a termination of a sales distribution agreement in 2000, the Company issued warrants to purchase 25,000 shares of common stock with an exercise price of \$12.00 per share. All the warrants are exercisable and expire in July 2004. As of December 31, 2002, none of these warrants have been exercised. The Company accounted for the warrants under the Black-Scholes method of SFAS No. 123 and \$33,000 of stock based compensation was expensed in 2000.

#### **14. Related Party Transactions**

In the year ended December 31, 2000, consulting fees, manufacturing and out-of-pocket expenses paid to various stockholders and employees were included in research and development expenses. These expenses amounted to \$19,000 for the year ended December 31, 2000. There were no similar related party transactions in the year ended December 31, 2002 and 2001, respectively.

In January 2000, the Company entered into a five-year distribution agreement with Medtronic. Under the terms of the agreement, the Company granted Medtronic exclusive worldwide rights, except for certain international rights previously granted, to market, distribute and sell all of the Company's products for use in the cranial and facial areas. In consideration for this exclusive right, Medtronic paid a \$1,500,000 up-front license fee to the Company, which will be recognized ratably over the same five-year period. Additionally, Medtronic was required to purchase a minimum amount of product at agreed-upon prices for the first fifteen months of the agreement, as amended. The Company and Medtronic concurrently entered into a five-year development and supply agreement, which provides Medtronic exclusive worldwide rights for products developed as a result of the agreement. The terms of the aforementioned distribution agreement and development and supply agreement are consistent with the terms of MacroPore distribution

agreements with unaffiliated third parties. Additionally, in January 2000, Medtronic purchased 1,000,000 shares Series D convertible preferred stock for \$3,500,000. The terms of the sale of the Series D convertible preferred stock were equivalent to the terms and price paid by unaffiliated third parties who also purchased shares of Series D convertible preferred stock. Medtronic continues to hold at December 31, 2002, 1,000,000 shares of the Company's common stock, which constitutes 6.8% of the Company's outstanding common stock. For the years ended December 31, 2002, 2001 and 2000, the Company had sales to Medtronic of \$8,605,000, \$5,547,000 and \$6,092,000, respectively, which represented 93.9%, 98.2% and 97.5% of total revenues, respectively. At December 31, 2002 and 2001, the Company had amounts due from Medtronic of \$1,073,000 and \$463,000, respectively. As a result of the sale of the craniomaxillofacial product line to Medtronic, the terms of this agreement have change substantially. (See Note 3.)

In April 2000, the Company entered into two one year full-recourse notes receivable with one of its directors and officers. At December 31, 2000, the notes totaled approximately \$47,000, with an annual interest rate of 10%. The notes were repaid in full on April 30, 2001.

On February 26, 2002, the Company extended loans to two of its directors, who also serve as officers, in the aggregate amount of \$478,000, for the purchase of shares of the Company's common stock from another of the Company's stockholders. The loans carry an annual interest rate of 5.75%, subject to adjustment once a year on the anniversary of the issuance date of the loan based on prime plus one percent. The loans are secured by a pledge of all of the stock purchased with the proceeds of the loan, are full recourse and mature in February 2005. The notes were repaid in full in December 2002.

## 15. Quarterly Information (unaudited)

The following unaudited quarterly financial information includes, in management's opinion, all the normal and recurring adjustments necessary to fairly state the results of operations and related information for the periods presented.

	For the three months ended,			
	March 31, 2002	June 30, 2002	September 30, 2002	December 31, 2002
Revenues	\$ 1,110,000	\$ 2,707,000	\$ 3,302,000	\$ 2,047,000
Gross profit	560,000	1,726,000	956,000	1,360,000
Operating expenses, excluding stock based compensation	3,269,000	3,269,000	3,622,000	6,050,000
Stock based compensation	469,000	275,000	273,000	270,000
Other income (expenses)	244,000	215,000	(27,000)	(540,000)
Net loss	(2,934,000)	(1,603,000)	(2,966,000)	(5,500,000)
Basic and diluted net loss per share	<u>\$ (0.20)</u>	<u>\$ (0.11)</u>	<u>\$ (0.21)</u>	<u>\$ (0.37)</u>

	For the three months ended,			
	March 31, 2001	June 30, 2001	September 30, 2001	December 31, 2001
Revenues	\$ 2,029,000	\$ 768,000	\$ 1,400,000	\$ 1,451,000
Gross profit	1,364,000	(715,000)	747,000	101,000
Operating expenses, exc luding stock based compensation	3,123,000	3,856,000	3,615,000	2,964,000
Stock based compensation	143,000	370,000	335,000	275,000
Other expenses	688,000	599,000	467,000	223,000
Net loss	(1,214,000)	(4,342,000)	(2,736,000)	(2,915,000)
Basic and diluted net loss per share	<u>\$ (0.08)</u>	<u>\$ (0.29)</u>	<u>\$ (0.18)</u>	<u>\$ (0.20)</u>

In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of the financial position and results of operations have been included.

Net loss from continuing operations in 2002 includes in-process research and development of \$2,296,000 related to the acquisition of StemSource.

## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

Not applicable.

## **PART III**

## **Item 10. Directors and Executive Officers of the Registrant**

The information called for by Item 10 with respect to identification of our directors and executive officers is incorporated herein by reference to the material under the captions "Election of Directors" and "Compensation and Other Information Concerning Directors and Executive Officers" in our proxy statement for our 2003 annual stockholders meeting, which will be filed with the Commission before April 30, 2003.

## **Item 11. Executive Compensation**

The information called for by Item 11 with respect to executive compensation is incorporated herein by reference to the material under the caption "Compensation and Other Information Concerning Directors and Executive Officers" in our proxy statement for our 2003 annual stockholders meeting, which will be filed with the Commission before April 30, 2003.

## **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information called for by Item 12 with respect to security ownership of beneficial owners of more than 10% of our common stock and management is incorporated herein by reference to the material under the caption "Security Ownership of Certain Beneficial Owners and Management" in our proxy statement for our 2003 annual stockholders meeting, which will be filed with the Commission before April 30, 2003.

## **Item 13. Certain Relationships and Related Transactions**

The information called for by Item 13 with respect to certain relationships and related transactions is incorporated herein by reference to the material under the caption "Compensation and Other Information Concerning Directors and Executive Officers – Certain Relationships and Related Transactions" in our proxy statement for our 2003 annual stockholders meeting, which will be filed with the Commission before April 30, 2003.

## **Item 14. Controls and Procedures**

### **(a) Evaluation of Controls and Procedures**

Within 90 days before the filing of this report, our Chief Executive Officer, Mr. Calhoun, and Chief Financial Officer, Mr. Bizimis, carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon that evaluation, Mr. Calhoun and Mr. Bizimis concluded that our disclosure controls and procedures are effective in causing material information to be collected, communicated and analyzed by management of the Company on a timely basis and to ensure that the quality and timeliness of our public disclosures comply with our SEC disclosure obligations.

There were no significant changes in our internal controls or in other factors that could significantly affect these controls after the date of such evaluation.

## PART IV

### Item 15. Exhibits, Financial Statement Schedules and Reports on Form 8-K

(a) (1) Financial Statements	Page
<a href="#"><u>Report of KPMG LLP, Independent Public Accountants..</u></a>	45
<a href="#"><u>Report of Arthur Andersen LLP, Independent Public Accountants</u></a>	46
<a href="#"><u>Consolidated Balance Sheets as of December 31, 2002 and 2001</u></a>	47
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### (a) (2) Financial Statement Schedules

#### SCHEDULE II — VALUATION AND QUALIFYING ACCOUNTS

For the years ended December 31, 2002, 2001 and 2000  
(in thousand of dollars)

	Balance at beginning of year	Additions (charges to expense)	Charged to Other Accounts	Deductions	Balance at end of year
<u>Allowance for doubtful accounts</u>					
Year ended December 31, 2002	\$ 35	\$ 15	\$ —	\$ —	\$ 50
Year ended December 31, 2001	75	4	—	44	35
Year ended December 31, 2000	\$ 53	\$ 82	\$ —	\$ 60	\$ 75
<u>Purchase accounting reserves</u>					
Year ended December 31, 2002	\$ —	\$ —	\$ 734,000	\$ 204,000	\$ 530,000

### (b) Reports on Form 8-K

On October 23, 2002, we filed a Current Report on Form 8-K with the SEC to report under Item 2 of that form an event of October 8, 2002: the sale of our craniomaxillofacial bone fixation

line of business to a subsidiary of Medtronic, Inc. We also reported, under Item 5 of that form, matters relating to our proposed acquisition of StemSource, Inc.

On November 27, 2002, we filed a Current Report on Form 8-K with the SEC to report under Item 2 of that form an event of November 13, 2002: the acquisition of StemSource, Inc.

(c) **Exhibits**

<b>Exhibit Number</b>	<b>Description</b>
2.1	Agreement and Plan of Reorganization, dated October 9, 2002, by and between the Company and StemSource, Inc. (filed as Exhibit 2.1 to our Current Report on Form 8-K which was filed with the Commission on November 27, 2002 and incorporated by reference herein)
2.2	Amendment No. 1 to Agreement and Plan of Reorganization, dated November 4, 2002, by and between the Company and StemSource, Inc. (filed as Exhibit 2.2 to our Current Report on Form 8-K which was filed with the Commission on November 27, 2002 and incorporated by reference herein).
3.1	Amended and Restated Certificate of Incorporation of MacroPore, Inc. (filed as Exhibit 3.1 to our Form 10 registration statement, as amended, as filed on March 30, 2001 and incorporated by reference herein)
3.2	Bylaws of MacroPore, Inc. (filed as Exhibit 3.2 to our Form 10 registration statement, as amended, as filed on March 30, 2001 and incorporated by reference herein)
10.1	Amended and Restated 1997 Stock Option and Stock Purchase Plan (filed as Exhibit 10.1 to our Form 10 registration statement, as amended, as filed on March 30, 2001 and incorporated by reference herein)
10.2+	Distribution Agreement, made and entered into as of January 5, 2000, between MacroPore, Inc. and Medtronic, Inc. (filed as Exhibit 10.2 to our Form 10 registration statement, as amended, as filed on June 1, 2001 and incorporated by reference herein)
10.3+	Amendment No. 1 to Distribution Agreement, effective as of December 22, 2000, by and between the Company and Medtronic (filed as Exhibit 10.3 to our Form 10 registration statement, as amended, as filed on June 1, 2001 and incorporated by reference herein)
10.4+	Development and Supply Agreement, made and entered into as of January 5, 2000, by and between the Company and Medtronic (filed as Exhibit 10.4 to our Form 10 registration statement, as amended, as filed on June 1, 2001 and incorporated by reference herein)
10.5+	Amendment No. 1 to Development and Supply Agreement, effective as of December 22, 2000, by and between the Company and Medtronic (filed as Exhibit 10.5 to our Form 10 registration statement, as amended, as filed on June 1, 2001 and incorporated by reference herein)
10.6+	Asset Purchase Agreement, effective as of September 30, 2002, by and between the Company and Medtronic PS Medical, Inc. (filed as Exhibit 2.1 to our Current Report on Form 8-K which was filed on October 23, 2002 and incorporated by reference herein)

- 10.7+ License Agreement, effective as of October 8, 2002, by and between the Company and Medtronic PS Medical, Inc. (filed as Exhibit 2.2 to our Current Report on Form 8-K which was filed on October 23, 2002 and incorporated by reference herein)
- 10.8+ Amended and Restated Distribution Agreement, effective as of October 8, 2002, by and between the Company and Medtronic, Inc. (filed as Exhibit 2.3 to our Current Report on Form 8-K which was filed on October 23, 2002 and incorporated by reference herein)
- 10.9+ Amendment No. 2 to Development and Supply Agreement, effective as of September 30, 2002, by and between the Company and Medtronic, Inc. (filed as Exhibit 2.4 to our Current Report on Form 8-K which was filed on October 23, 2002 and incorporated by reference herein)
- 10.10+ Exclusive License Agreement, effective October 16, 2001, by and between The Regents of the University of California and StemSource, Inc. (the Company was substituted for StemSource in the agreement effective November 8, 2002)
- 10.11 Pledge Agreement, effective February 26, 2002, by and between The Company and Ari Bisimis
- 10.12 Secured Promissory Note, effective February 26, 2002, by and between The Company and Ari Bisimis
- 10.13 Pledge Agreement, effective February 26, 2002, by and between The Company and Christopher J. Calhoun
- 10.14 Secured Promissory Note, effective February 26, 2002, by and between The Company and Christopher J. Calhoun
- 10.15 Retirement Separation Agreement and General Release, effective April 1, 2002, by and between The Company and Michael J. Simpson
- 10.16 Consulting Services Agreement, effective April 1, 2002, by and between The Company and Michael J. Simpson
- 23.1 Consent of KPMG LLP, independent public accountants
- 23.2 Notice regarding consent of Arthur Andersen LLP
- 24.1 Power of Attorney (contained in the signature page).
- 99.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- 99.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).

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+ Portions of these exhibits have been omitted pursuant to a request for confidential treatment.



## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized.

MACROPORE BIOSURGERY, INC.

By: /s/

Christopher J. Calhoun  
Chief Executive Officer, and President  
March 28, 2003

Pursuant to the requirements of the Securities Act of 1934, this annual report has been signed by the following persons in the capacities and on the date indicated. Each person whose signature appears below hereby constitutes and appoints Christopher J. Calhoun, his true and lawful attorney-in-fact and agent, with full power of substitution and re-substitution, for him and in his name, place and stead, in any and all capacities, to sign any and all amendments to this annual report, and to file the same with all the exhibits thereto, and other documents in connection therewith with the Securities and Exchange Commission, granting unto said attorney-in-fact and agent, full power and authority to do and perform any and all acts and things requisite and necessary to be done, as fully as to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agents of said attorney-in-fact, or his substitute, may lawfully do or cause to be done by virtue hereof.

<u>SIGNATURE</u>	<u>TITLE</u>	<u>DATE</u>
<u>/s/ Marshall G. Cox</u> Marshall G. Cox	<i>Chairman of the Board of Directors</i>	March 28, 2003
<u>/s/ Christopher J. Calhoun</u> Christopher J. Calhoun	<i>Chief Executive Officer, President, and Director</i>	March 28, 2003
<u>/s/ Ari E. Bizimis</u> Ari E. Bizimis	<i>Chief Financial Officer and Director</i>	March 28, 2003
<u>/s/ Marc H. Hedrick, MD</u> Marc H. Hedrick, MD	<i>Chief Scientific Officer, Medical Director and Director</i>	March 28, 2003
<u>/s/ David Rickey</u> David Rickey	<i>Director</i>	March 28, 2003
<u>/s/ Ron Henriksen</u> Ron Henriksen	<i>Director</i>	March 28, 2003

**Certification of Principal Executive Officer  
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Christopher J. Calhoun, certify that:

1. I have reviewed this annual report on Form 10-K of MacroPore Biosurgery, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - (b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - (c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control; and
6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 28, 2003

/s/ Christopher J. Calhoun

Christopher J. Calhoun,  
Chief Executive Officer

**Certification of Principal Financial Officer  
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Ari E. Bizimis, certify that:

1. I have reviewed this annual report on Form 10-K of MacroPore Biosurgery, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - (b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - (c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control; and
6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 28, 2003

/s/ Ari E. Bizimis

Ari E. Bizimis,  
Chief Financial Officer

**CONFIDENTIAL TREATMENT REQUESTED**

**EXCLUSIVE LICENSE AGREEMENT**

for

**ADIPOSE-DERIVED STEM CELLS**

This exclusive license agreement ("Agreement") is made effective this 16th day of October, 2001 ("Effective Date"), between The Regents of the University of California, a California corporation, having its statewide administrative offices at 1111 Franklin Street, 12th Floor, Oakland, California 94607-5200 ("The Regents"), and StemSource, Inc., a Delaware corporation, having a principal place of business at 1125 Business Center Circle, Suite A, Thousand Oaks, California 91320 ("Licensee").

**BACKGROUND**

A. Certain inventions, generally characterized as "Connective Tissue Stem Cells" ("Inventions"), were made in the course of research at the University of California, Los Angeles by Drs. Marc H. Hedrick, H. Peter Lorenz, Prosper Benhaim and Min Zhu ("Regents' Inventors") and at the University of Pittsburgh ("Pittsburgh") by Drs. Adam J. Katz, J. Ramón Llull and J. William Futrell ("Pittsburgh's Inventors") (collectively, the "Inventors"). The Inventions are disclosed in UC Case No. 2000-310 and are covered by Patent Rights as defined below.

B. Licensee acknowledges that The Regents and Pittsburgh have not entered into any agreement that sets out the rights of each in regards to patent prosecution matters, inventorship or licensing of the Inventions.

C. Licensee acknowledges that Pittsburgh has filed and taken the lead in prosecuting PCT/US00/06232 (filed 03/10/2000 and designating the US) and The Regents has filed and taken the lead in prosecuting a Continuation-in-Part application (filed 09/10/2001). No decisions have been made by the parties concerning Patent Rights.

D. Licensee acknowledges that certain of the Inventions may be jointly owned by The Regents and Pittsburgh and that each party is licensing its interest in Patent Rights independently of the other.

E. Licensee acknowledges and agrees that the rights granted under this Agreement may be limited by Pittsburgh's joint ownership or sole ownership in certain claims under Patent Rights, and the licenses granted under this Agreement are granted solely under The Regents undivided interest in Patent Rights, whatever those rights might be.

F. Licensee and The Regents have executed a Letter of Intent (UC Control No. 2001-30-0642) with an effective date of June 4, 2001.

G. Licensee wishes to obtain rights from The Regents for the exclusive commercial development, use and sale of products from The Regents' interest in the Inventions, and The Regents is willing to grant those rights so that the Inventions may be developed to their fullest and the benefits enjoyed by the general public.

H. Licensee is a "a small business firm" as defined in 15 U.S.C. § 632.

I. Licensee and The Regents recognize and agree that royalties due under this Agreement on products and methods will be paid by Licensee on both pending patent applications and issued patents.

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In view of the foregoing, the parties agree:

# 1. DEFINITIONS

1.1 "Affiliate" means any corporation or other business entity: (i) in which Licensee owns or controls, directly or indirectly, at least fifty percent (50%) of the outstanding stock or other voting rights entitled to elect directors; or (ii) which owns, directly or indirectly, at least fifty percent (50%) of the outstanding stock or other voting rights entitled to elect directors of the Licensee; or (iii) which is under common ownership or control with Licensee to the extent of at least fifty percent (50%) of the outstanding stock or other voting rights entitled to elect directors. Notwithstanding the foregoing, in any country where the local law does not permit foreign equity participation of at least fifty percent (50%), then an "Affiliate" includes any company in which

Licensee owns or controls, or is owned or controlled by, or is under common ownership or control with, directly or indirectly, the maximum percentage of outstanding stock or voting rights permitted by local law.

1.2 “Cell Replacement Therapy” means the use of adipose-derived stem cells for the therapeutic replacement of cells and tissues damaged by disease or injury.

1.3 “Consumables” means any product derived from or identified using stems cells such as specialized culture media and protein factors useful for the proliferation, differentiation and maintenance of adipose-derived stem cells used as either a therapeutic or in an elective procedure and for cultured cells/tissues applications in general.

1.4 “Cosmetic Surgery and Reconstructive Surgery” means the use of adipose-derived stem cells or matrixes in Cosmetic Surgery or non life-threatening elective procedures, including but not limited to wrinkle fills, and breast augmentation.

1.5 “Field of Use” means:

- 1.5.1 Cell Replacement Therapy in humans;
- 1.5.2 Gene Therapy in humans;
- 1.5.3 Cosmetic Surgery and Reconstructive Surgery in humans;
- 1.5.4 Research and Collaboration Services; and
- 1.5.5 the development and commercialization of Consumables.

1.6 “Gene Therapy” means the use of adipose-derived stem cells as a vehicle to deliver or replace genes and gene function in a human host.

1.7 “Licensed Method” means any method that is covered by or claimed in Patent Rights, or the use of which would constitute, but for the license granted to Licensee under this Agreement, an infringement of any unexpired claim of a patent or pending claim of a patent application included in Patent Rights.

1.8 “Licensed Product” means any product that is covered by or claimed in Patent Rights; that is used in a manner requiring the performance of the Licensed Method; that is produced by the Licensed Method or that the manufacture, use or sale of which would be an infringement, but for the license granted to Licensee pursuant to this Agreement, of an unexpired claim of a patent

or pending claim of a patent application included in Patent Rights. This definition of Licensed Product also includes a service either used by Licensee, an Affiliate or sublicensee or provided by Licensee, an Affiliate or sublicensee to its customers when such service requires the use of Licensed Product or performance of Licensed Method. Additionally, for the avoidance of doubt, if such product is a component of a larger unit such as a kit, composition of matter or combination, then such kit, composition of matter or combination is deemed to be the Licensed Product for purposes of this definition.

1.9 “Net Sales” means the total of the gross invoice prices from the Final Sale of Licensed Product or Licensed Method performed by Licensee, an Affiliate or a sublicensee, less the sum of the following actual and customary deductions where applicable: cash, trade or quantity discounts; sales, use, tariff, import/export duties or other excise taxes imposed on particular sales (excepting value added taxes or income taxes); transportation charges, including insurance; and allowances or credits to customers because of rejections or returns. Final Sale means the last sale within the control of Licensee, an Affiliate or sublicensee to an independent, unaffiliated third party (including without limitation to distributors and agents), regardless of whether Licensee, an Affiliate or sublicensee had control over prior infringing acts. For purposes of calculating Net Sales, any sale among Licensee, an Affiliate or sublicensee of a Licensed Product for end use (and not for resale) by Licensee, an Affiliate or sublicensee will be considered a Final sale at the price normally charged to independent, unaffiliated third parties, if any, at the time of such end use sale or, in the event there is no such price, at the fair market value thereof at the time of such end use sale. Any sale of a Licensed Product among Licensee, an Affiliate or sublicensee will not be considered a Final Sale where such sale is not for end use by Licensee, an Affiliate or sublicensee.

1.10 “Patent Rights” means The Regents’ undivided interest in the following patent applications or patents and continuing applications thereof including divisions and substitutions

<b>UC Case Number:</b>	<b>United States (“U.S.”) Application Number:</b>	<b>Filing Date:</b>	<b>Filed by:</b>
2000-310-1	U.S. App No. 60/123,711	03/10/1999 abandoned	Pittsburgh
2000-310-2	U.S. App No. 60/162,462	10/29/1999 abandoned	Pittsburgh
2000-310-3	PCT/US00/06232	03/10/2000	Pittsburgh
2000-310-4		09/10/2001	The Regents

but excluding continuation-in-part applications (to the extent that claims are not supported in the parent); any patents on said applications including reissues, reexaminations and extensions; and any corresponding foreign applications or patents.

1.11 “Research and Collaboration Services” means services provided to a third party in exchange for compensation including but not limited to the identification of useful chemicals, gene/protein function, and novel genes, and uses of adipose-derived stem cells as research tools.

## 2. LIFE OF PATENT EXCLUSIVE GRANT

2.1 Subject to the limitations set forth in this Agreement, The Regents grants to Licensee a world-wide license under The Regents’ undivided interest in Patent Rights to make, have made, use, sell, offer to sell and import Licensed Product and to practice Licensed Method to the extent permitted by law.

2.2 Licensee acknowledges that Pittsburgh has the right to grant licenses to its undivided interest in Patent Rights.

2.3 Except as otherwise provided in this Agreement, the license granted in Paragraph 2.1 is exclusive for the life of the Agreement.

2.4 The license granted in Paragraphs 2.1 and 2.2 is limited to methods and products that are within the Field of Use. For other methods and products, Licensee has no license under this Agreement.

2.5 The Regents reserves the right to practice, and for other educational and non-profit institutions to practice, the Inventions and associated technology for educational and research purposes, including publication and other communication of research results.



### 3. SUBLICENSES

3.1 The Regents also grants to Licensee the right to issue sublicenses to third parties to make, have made, use, sell, offer to sell and import Licensed Product and to practice Licensed Method, as long as Licensee has current exclusive rights thereto under this Agreement, except that the sublicensee may not be granted the right to further sublicense the technology. To the extent applicable, sublicenses must include all of the rights of and obligations due to The Regents contained in this Agreement.

3.2 Licensee shall promptly provide The Regents with a copy of each sublicense issued, collect and guarantee payment of all payments due The Regents from sublicensees and summarize and deliver all reports due The Regents from sublicensees.

3.3 Upon termination of this Agreement for any reason, The Regents, at its sole discretion, shall determine whether Licensee shall cancel or assign to The Regents any and all sublicenses.

3.4 Licensee shall pay to The Regents \*\*\* of any compensation, exclusive of the earned royalty on Net Sales and milestone payments provided for in Article 6 (License Maintenance Fee and Milestone Payments), received by Licensee from a sublicensee or development and marketing partner ("Attributed Income").

3.5 Attributed Income shall include, but not be limited to, the following:

3.5.1 license issue fees;

3.5.2 maintenance fees, and

3.5.3 milestone payments.

3.6 Attributed Income shall not include:

3.6.1 money derived from debt financing;

3.6.2 bona fide equity (and conditional equity, such as warrants, convertible debt and the like) investments in Licensee at market value;

3.6.3 reimbursements of patent and patent-related expenses; and

3.6.4 bona fide research support payments (not in excess of reasonable and customary rates).

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\*\*\* Portions of this page have been omitted pursuant to a request for Confidential Treatment and filed separately with the Commission.

#### 4. PAYMENT TERMS

4.1 Paragraphs 1.10, 1.7 and 1.8 define Patent Rights, Licensed Method, and Licensed Product so that royalties are payable on products and methods covered by both pending patent applications and issued patents. Royalties will accrue in each country for the duration of Patent Rights in that country and are payable to The Regents when Licensed Product is invoiced or if not invoiced, when delivered to a third party.

4.2 Licensee shall pay to The Regents earned royalties quarterly on or before February 28, May 31, August 31 and November 30 of each calendar year. Each payment will be for earned royalties accrued within Licensee's most recently completed calendar quarter.

4.3 All monies due The Regents are payable in U.S. dollars. Licensee is responsible for all bank transfer charges. When Licensed Product is sold for monies other than U.S. dollars, Licensee shall first determine the earned royalty in the currency of the country in which Licensed Product was sold and then convert the amount into equivalent U.S. funds, using the exchange rate quoted in *The Wall Street Journal* on the last business day of the reporting period.

4.4 Royalties earned on sales occurring in any country outside the U.S. may not be reduced by any taxes, fees or other charges imposed by the government of such country on the payment of royalty income. Notwithstanding the foregoing, all payments made by Licensee in fulfillment of The Regents' tax liability in any particular country will be credited against earned royalties or fees due The Regents for that country.

4.5 If at any time legal restrictions prevent the prompt remittance of royalties by Licensee from any country where a Licensed Product is sold, then Licensee shall deposit the amount owed to The Regents into an interest bearing account and shall pay The Regents directly from this account or from its U.S. source of funds within a year of the due date.

4.6 If any patent or patent claim within Patent Rights is held invalid in a final decision by a court of competent jurisdiction and last resort and from which no appeal has or can be taken, then all obligation to pay royalties based on that patent or claim or any claim patentably indistinct therefrom will cease as of the date of final decision. Licensee will not, however, be relieved

from paying any royalties that accrued before the final decision or that are based on another patent or claim not involved in the final decision or that are based on The Regents' property rights.

4.7 In the event payments, rebillings or fees are not received by The Regents when due, Licensee shall pay to The Regents interest charges at a rate of ten percent (10%) per annum. Interest is calculated from the date payment was due until actually received by The Regents.

5. LICENSE ISSUE FEE

Licensee shall pay to The Regents a license issue fee of fifty thousand dollars (\$50,000) within seven (7) days of the Effective Date. This fee is non-refundable, non-cancelable and is not an advance against royalties.

6. LICENSE MAINTENANCE FEE AND MILESTONE PAYMENTS

6.1 Licensee shall also pay to The Regents a royalty in the form of a license maintenance fee of thirty-five thousand dollars (\$35,000) beginning on the one-year anniversary of the Effective Date and continuing annually on each anniversary of the Effective Date. The license maintenance fee is not due on any anniversary of the Effective Date if on that date, Licensee is commercially selling Licensed Product and paying an earned royalty to The Regents on the sales of that Licensed Product. License maintenance fees are non-refundable and not an advance against earned royalties.

6.2 Licensee shall also pay to The Regents the following milestone payments for each Licensed Product within thirty (30) days of the achievement of each milestone event:

6.2.1                   \*\*\*                   upon the filing of an Investigational New Drug Application ("IND") or a similar application with the U.S. Food and Drug Administration ("USFDA") or an equivalent foreign regulatory agency; and

- 6.2.2               \*\*\*               upon applying for marketing approval with the USFDA or an equivalent foreign regulatory agency; and
- 6.2.3               \*\*\*               upon receiving marketing approval from the USFDA or an equivalent foreign regulatory agency.
- 6.2.4    Within sixty (60) days of either:
- 6.2.4.1   closing of a public offering of the common stock of Licensee pursuant to a registration statement filed with the Securities and Exchange Commission; or
- 6.2.4.2   a Change of Control Transaction,
- 6.2.5    Licensee shall make to The Regents a cash payment equal to the larger of:
- 6.2.5.1   50,000 times \$P, where \$P:
- 6.2.5.1.1 in the case of an initial public offering, is the price per share to the public in such offering; or
- 6.2.5.1.2 in the case of a Change of Control Transaction, is the average price per share paid by the acquiring third party for all shares acquired in the Change of Control Transaction, including the fair market value of any non-cash consideration paid by such acquiring third party therefore; or
- 6.2.5.2   one million dollars (\$1,000,000).
- 6.2.6    As used herein, a “Change of Control Transaction” means, any consolidation, merger, reorganization or other transaction or series of transactions, in which greater than forty percent (40%) of the voting power of Licensee is transferred to a third party not previously a shareholder of Licensee.

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\*\*\* Portions of this page have been omitted pursuant to a request for Confidential Treatment and filed separately with the Commission.

7. EARNED ROYALTIES AND MINIMUM ANNUAL ROYALTIES

7.1 Licensee shall also pay to The Regents an earned royalty on the Net Sales of Licensed Product or Licensed Method as follows:

<u>7.1.1</u>	<u>***</u>
	***
<u>7.1.2</u>	<u>***</u>
<u>7.1.3</u>	<u>***</u>
	***
<u>7.1.4</u>	<u>***</u>
<u>7.1.5</u>	<u>***</u>

7.2 In the event that any Licensed Product qualifies as more than one type of Licensed Product under this Agreement, only the highest earned royalty percentage amongst the relevant types of Licensed Product shall apply.

<u>7.3</u>	<u>***</u>
	***
***	

7.4 Licensee shall pay to The Regents a minimum annual royalty for the life of Regents' Patent Rights beginning in the year of the first commercial sale of Licensed Product or Licensed Method but no later than the calendar year 2004. Minimum annual royalties shall be as follows:

<u>7.4.1</u>	<u>***</u>
<u>7.4.2</u>	<u>***</u>
<u>7.4.3</u>	<u>***</u>
<u>7.4.4</u>	<u>***</u>
<u>7.4.5</u>	<u>***</u>
	***

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\*\*\* Portions of this page have been omitted pursuant to a request for Confidential Treatment and filed separately with the Commission.

7.5 The minimum annual royalty will be paid semi-annually to The Regents on February 28 and July 31 of each year and will be credited against the earned royalty due for the calendar year in which the minimum payment was made.

## 8. DUE DILIGENCE

8.1 Licensee, upon execution of this Agreement, shall diligently proceed with the development, manufacture and sale of Licensed Product and shall earnestly and diligently endeavor to market the same within a reasonable time after execution of this Agreement and in quantities sufficient to meet market demands.

8.2 Licensee shall endeavor to obtain all necessary governmental approvals for the manufacture, use and sale of Licensed Product.

<u>8.3</u>		<u>***</u>
<u>8.3.1</u>	<u>***</u>	
	<u>***</u>	
	<u>***</u>	
<u>8.3.2</u>	<u>***</u>	
	<u>***</u>	
<u>8.4</u>		<u>***</u>
<u>8.4.1</u>	<u>***</u>	
	<u>***</u>	
	<u>***</u>	
<u>8.4.2</u>	<u>***</u>	
	<u>***</u>	

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\*\*\* Portions of this page have been omitted pursuant to a request for Confidential Treatment and filed separately with the Commission.

<u>8.5</u>			<u>***</u>
	<u>8.5.1</u>	<u>***</u>	
		<u>***</u>	
		<u>***</u>	
	<u>8.5.2</u>	<u>***</u>	
<u>8.6</u>			<u>***</u>
	8.6.1	<u>***</u>	
		<u>***</u>	
<u>8.7</u>			<u>***</u>
	<u>8.7.1</u>	<u>***</u>	
		<u>***</u>	
<u>8.8</u>	<u>***</u>		
	<u>***</u>		
	<u>***</u>		

8.9 reasonably fill the market demand for Licensed Product following commencement of marketing at any time during the exclusive period of this Agreement; or

<u>8.10</u>	<u>***</u>
	<u>***</u>
	<u>***</u>

8.11 If Licensee is unable to perform any of the above provisions, then The Regents has the right and option to either terminate this Agreement or reduce Licensee’s exclusive license to a nonexclusive license. This right, if exercised by The Regents, supersedes the rights granted in Article 2 (Life of Patent Exclusive Grant).

8.12 In addition to the obligations set forth above, Licensee shall:

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\*\*\* Portions of this page have been omitted pursuant to a request for Confidential Treatment and filed separately with the Commission.

8.12.1 spend an aggregate of not less than five hundred thousand dollars (\$500,000) during the first year, no less than an aggregate of one million dollars (\$1,000,000) during the first two (2) years and an aggregate of no less than four million dollars (\$4,000,000) within the first five (5) years of the effective date of this Agreement for the development and testing of Licensed Product; and

8.12.2 Raise a minimum of two million dollars (\$2,000,000) within twenty-four (24) months of the effective date of this Agreement.

8.13 If the requirements set forth in Paragraph 8.12 are not met, then The Regents has the right and option to either terminate this Agreement or reduce the Licensee's exclusive license to a non-exclusive license.

## 9. PROGRESS AND ROYALTY REPORTS

9.1 Beginning December 31, 2001, and semi-annually thereafter, Licensee shall submit to The Regents a written progress report covering Licensee's (and any Affiliate's or sublicensee's) activities related to the development and testing of all Licensed Product and the obtaining of the governmental approvals necessary for marketing. Progress reports are required for each Licensed Product until the first commercial sale of that Licensed Product occurs in the U.S. and shall be again required if commercial sales of such Licensed Product are suspended or discontinued.

9.2 Progress reports submitted under Paragraph 9.1 shall include, but are not limited to, the following topics:

9.2.1 summary of work completed;

9.2.2 key scientific discoveries;

9.2.3 summary of work in progress;

9.2.4 current schedule of anticipated events or milestones;

9.2.5 market plans for introduction of Licensed Product; and

9.2.6 a summary of resources (dollar value) spent in the reporting period.



9.3 Licensee has a continuing responsibility to keep The Regents informed of the large and small business entity status as defined by the U.S. Patent and Trademark Office of itself and its sublicensees and Affiliates.

9.4 Licensee shall report to The Regents in its immediately subsequent progress and royalty report the date of first commercial sale of a Licensed Product in each country.

9.5 After the first commercial sale of a Licensed Product anywhere in the world, Licensee shall make quarterly royalty reports to The Regents on or before each February 28 (for the quarter ending December 31), May 31 (for the quarter ending March 31), August 31 (for the quarter ending June 30) and November 30 (for the quarter ending September 30) of each year. Each royalty report will cover Licensee's most recently completed calendar quarter and will show:

9.5.1 the gross sales and Net Sales of Licensed Product sold during the most recently completed calendar quarter;

9.5.2 the number of each type of Licensed Product sold;

9.5.3 the royalties, in U.S. dollars, payable with respect to sales of Licensed Product;

9.5.4 the method used to calculate the royalty; and

9.5.5 the exchange rates used.

9.6 If no sales of Licensed Product have been made during any reporting period, then a statement to this effect is required.

## 10. BOOKS AND RECORDS

10.1 Licensee shall keep accurate books and records showing all Licensed Product manufactured, used and/or sold under the terms of this Agreement. Books and records must be preserved for at least five (5) years from the date of the royalty payment to which they pertain.

10.2 Books and records must be open to inspection by representatives or agents of The Regents at reasonable times. The Regents shall bear the fees and expenses of examination but if an error in royalties of more than five percent (5%) of the total royalties due for any year is discovered in any examination, then Licensee shall bear the fees and expenses of that examination.

## 11. LIFE OF THE AGREEMENT

11.1 Unless otherwise terminated by operation of law or by acts of the parties in accordance with the terms of this Agreement, this Agreement will be in force from the Effective Date until the date of expiration of the last-to-expire patent licensed under this Agreement or until the last patent application licensed under this Agreement is abandoned and no patent in Regents' Patent Rights ever issues.

11.2 Any termination of this Agreement will not affect the rights and obligations set forth in the following Articles:

Article 10	Books and Records
Article 14	Disposition of Licensed Product on Hand Upon Termination
Article 15	Use of Names and Trademarks
Article 20	Indemnification
Article 24	Failure to Perform
Article 29	Secrecy

## 12. TERMINATION BY THE REGENTS

If Licensee fails to perform or violates any term of this Agreement, then The Regents may give written notice of default ("Notice of Default") to Licensee. If Licensee fails to repair the default within sixty (60) days of the effective date of Notice of Default, then The Regents may terminate this Agreement and its licenses by a second written notice ("Notice of Termination"). If a Notice of Termination is sent to Licensee, then this Agreement will automatically terminate on the effective date of that notice. Such termination will not relieve Licensee of its obligation to pay any fees owing at the time of termination and will not impair any accrued right of The Regents. These notices are subject to Article 21 (Notices).

13. TERMINATION BY LICENSEE

13.1 Licensee has the right at any time to terminate this Agreement in whole or as to any portion of Regents' Patent Rights by giving notice in writing to The Regents. Such notice of termination will be subject to Article 21 (Notices) and termination of this Agreement will be effective sixty (60) days from the effective date of such notice.

13.2 Any termination under the above Paragraph 13.1 does not relieve Licensee of any obligation or liability accrued under this Agreement prior to termination or rescind any payment made to The Regents or anything done by Licensee prior to the time termination becomes effective. Termination does not affect in any manner any rights of The Regents arising under this Agreement prior to termination.

14. DISPOSITION OF LICENSED PRODUCT ON HAND UPON TERMINATION

Upon termination of this Agreement, Licensee is entitled to dispose of all previously made or partially made Licensed Product, but no more, within a period of one hundred and twenty (120) days provided that the sale of Licensed Product is subject to the terms of this Agreement, including, but not limited to, the rendering of reports and payment of royalties required under this Agreement.

15. USE OF NAMES AND TRADEMARKS

15.1 Nothing contained in this Agreement confers any right to use in advertising, publicity or other promotional activities any name, trade name, trademark or other designation of either party hereto (including contraction, abbreviation or simulation of any of the foregoing). Unless required by law, the use by Licensee of the name "The Regents of the University of California" or the name of any campus of the University of California is prohibited.

15.2 The Regents is free to release to the inventors and senior administrators employed by The Regents the terms and conditions of this Agreement. If such release is made, then The Regents shall give notice of the confidential nature and shall request that the recipient does not

disclose such terms and conditions to others. If a third party inquires whether a license to Regents' Patent Rights is available, then The Regents may disclose the existence of this Agreement and the extent of the grant in Article 2 (Life of Patent Exclusive Grant) to such third party, but will not disclose the name of Licensee or any other terms or conditions of this Agreement, except where The Regents is required to release information under either the California Public Records Act, a governmental audit requirement or other applicable law.

## 16. LIMITED WARRANTY

16.1 The Regents warrants to Licensee that it has the lawful right to grant this license.

16.2 This license and the associated Inventions are provided WITHOUT WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR ANY OTHER WARRANTY, EXPRESS OR IMPLIED. THE REGENTS MAKES NO REPRESENTATION OR WARRANTY THAT LICENSED PRODUCT OR LICENSED METHOD WILL NOT INFRINGE ANY PATENT OR OTHER PROPRIETARY RIGHT.

16.3 IN NO EVENT MAY THE REGENTS BE LIABLE FOR ANY INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES RESULTING FROM EXERCISE OF THIS LICENSE OR THE USE OF THE INVENTIONS OR LICENSED PRODUCT.

16.4 This Agreement does not:

16.4.1 express or imply a warranty or representation as to the validity or scope of any of Patent Rights;

16.4.2 express or imply a warranty or representation that anything made, used, sold, offered for sale or imported or otherwise disposed of under any license granted in this Agreement is or will be free from infringement of patents of third parties;

16.4.3 obligate The Regents to bring or prosecute actions or suits against third parties for patent infringement except as provided in Article 19 (Patent Infringement);

16.4.4 confer by implication, estoppel or otherwise any license or rights under any patents of The Regents other than Patent Rights as defined in this Agreement,

regardless of whether those patents are dominant or subordinate to Patent Rights; or

16.4.5 obligate The Regents to furnish any know-how not provided in Patent Rights.

## 17. PATENT PROSECUTION AND MAINTENANCE

17.1 In regard to PCT/US00/06232, filed by Pittsburgh,

17.1.1 The Regents does not control patent prosecution and there is no agreement in place between The Regents and Pittsburgh regarding patent prosecution matters. This Agreement may need to be amended to take into account the provisions of any agreement to be reached between Pittsburgh and The Regents in regard to patent prosecution matters and the payment of patent costs by The Regents.

17.2 In regard to the Continuation-in-Part application filed 09/10/2001 by The Regents,

17.2.1 As long as Licensee has paid patent costs as provided for in this Article 17 (Patent Prosecution and Maintenance), The Regents shall diligently endeavor to prosecute and maintain the U.S. and foreign patents using counsel of its choice. The Regents shall provide Licensee with copies of all relevant documentation so that Licensee may be informed of the continuing prosecution. Licensee agrees to keep this documentation confidential. The Regents' counsel will take instructions only from The Regents.

17.2.2 The Regents shall use reasonable effort to amend any patent application to include claims reasonably requested by Licensee to protect the products contemplated to be sold under this Agreement.

17.2.3 Licensee may request that The Regents obtain patent protection on the Inventions in foreign countries if available and if it so desires. Licensee shall notify The Regents of its decision to obtain or maintain foreign patents not less than sixty (60) days prior to the deadline for any payment, filing or action to be taken in connection therewith. This notice concerning foreign filing must be in

writing, must identify the countries desired and must reaffirm Licensee's obligation to underwrite the costs thereof. The absence of such a notice from Licensee to The Regents will be considered an election not to obtain or maintain foreign rights.

- 17.2.4 Notwithstanding the above, Licensee understands if an agreement is reached with Pittsburgh regarding Patent Rights filed by Pittsburgh that The Regents, at its sole discretion, may discontinue the prosecution of any and all applications filed by The Regents.

17.3 Licensee shall bear The Regents' costs of preparing, filing, prosecuting and maintaining all U.S. and foreign patent applications contemplated by this Agreement. Costs billed by The Regents' counsel will be rebilled to Licensee and are due within thirty (30) days of rebilling by The Regents. These costs include patent prosecution costs for the Inventions incurred by The Regents prior to the execution of this Agreement and any patent prosecution costs that may be incurred for patentability opinions, re-examination, re-issue, interferences, oppositions or inventorship determinations. Prior prosecution costs will be due upon execution of this Agreement and billing by The Regents.

17.4 Licensee's obligation to underwrite and to pay patent prosecution costs will continue for so long as this Agreement remains in effect, but Licensee may terminate its obligations with respect to any given patent application or patent upon three (3) months' written notice to The Regents. The Regents will use its best efforts to curtail patent costs when a notice of termination is received from Licensee. The Regents may prosecute and maintain such application(s) or patent(s) at its sole discretion and expense, but Licensee will have no further right or licenses thereunder. Non-payment of patent costs may be deemed by The Regents as an election by Licensee not to maintain application(s) or patent(s).

17.5 The Regents may file, prosecute or maintain patent applications at its own expense in any country in which Licensee has not elected to file, prosecute or maintain patent applications in accordance with this Article 17 (Patent Prosecution and Maintenance) and those applications and resultant patents will not be subject to this Agreement.

17.6 Licensee shall apply for an extension of the term of any patent included within Patent Rights under the Drug Price Competition and Patent Term Restoration Act of 1984 and/or European, Japanese and other foreign counterparts of this Law. Licensee shall prepare all documents and The Regents agrees to execute the documents and to take additional action as Licensee reasonably requests in connection therewith.

17.7 If either party (in the case of The Regents: the Licensing Officer responsible for administration of this Agreement) receives notice pertaining to infringement or potential infringement of any issued patent included within Patent Rights under the Drug Price Competition and Patent Term Restoration Act of 1984 and/or foreign counterparts of this Law, then that party shall notify the other party within ten (10) days after receipt of notice of infringement.

#### 18. PATENT MARKING

Licensee shall mark all Licensed Product made, used or sold under the terms of this Agreement, or their containers, in accordance with the applicable patent marking laws.

#### 19. PATENT INFRINGEMENT

19.1 If Licensee learns of the substantial infringement of any patent licensed under this Agreement, then Licensee shall call The Regents' attention thereto in writing and provide The Regents with reasonable evidence of infringement. Neither party will notify a third party of the infringement of any of Patent Rights without first obtaining consent of the other party, which consent will not be unreasonably denied. Both parties shall use their best efforts in cooperation with each other to terminate infringement without litigation.

19.2 Licensee may request that The Regents take legal action against the infringement of Patent Rights. Such request must be in writing and must include reasonable evidence of infringement and damages to Licensee. If the infringing activity has not abated within ninety (90) days following the effective date of request, then The Regents has the right to:

19.2.1 commence suit on its own account; or

19.2.2 refuse to participate in the suit, and

The Regents shall give notice of its election in writing to Licensee by the end of the one-hundredth (100th) day after receiving notice of written request from Licensee. Licensee may thereafter bring suit for patent infringement, at its own expense, if and only if The Regents elects not to commence suit and if the infringement occurred during the period and in a jurisdiction where Licensee had exclusive rights under this Agreement. If, however, Licensee elects to bring suit in accordance with this Paragraph 19.2, then The Regents may thereafter join that suit at its own expense. Licensee agrees not to bring suit for patent infringement without following the procedures of this Paragraph 19.2, and both parties agree to be bound by an order of a court for patent infringement, patent infringement issues and patent infringement defenses raised through the pendency of such a suit under this Paragraph 19.2.

19.3 Legal action, as is decided on, will be at the expense of the party bringing suit and all damages recovered thereby will belong to the party bringing suit, but legal action brought jointly by The Regents and Licensee and fully participated in by both will be at the joint expense of the parties and all recoveries will be shared jointly by them in proportion to the share of expense paid by each party.

19.4 Each party shall cooperate with the other in litigation proceedings instituted hereunder but at the expense of the party bringing suit. Litigation will be controlled by the party bringing the suit, except that The Regents may be represented by counsel of its choice in any suit brought by Licensee.

20. INDEMNIFICATION

20.1 Licensee shall indemnify, hold harmless and defend The Regents, its officers, employees and agents, the sponsors of the research that led to the Inventions and the inventors of the patents and patent applications in Patent Rights and their employers against any and all claims, suits, losses, liabilities, damages, costs, fees and expenses resulting from or arising out of exercise of this license or any sublicense. This indemnification includes, but is not limited to, any product liability.



20.2 Licensee, at its sole cost and expense, shall insure its activities in connection with the work under this Agreement and obtain, keep in force and maintain insurance as follows or an equivalent program of self-insurance.

20.3 Comprehensive or commercial form general liability insurance (contractual liability included) with limits as follows:

- Each Occurrence \$1,000,000
- Products/Completed Operations Aggregate \$5,000,000
- Personal and Advertising Injury \$1,000,000
- General Aggregate (commercial form only) \$5,000,000

The coverage and limits referred to under the above do not in any way limit the liability of Licensee. Licensee shall furnish The Regents with certificates of insurance showing compliance with all requirements. Certificates must:

- Provide for thirty (30) days' advance written notice to The Regents of any modification.
- Indicate that The Regents has been endorsed as an additional Insured under the coverage referred to under the above.
- Include a provision that the coverage will be primary and will not participate with nor will be excess over any valid and collectable insurance or program of self-insurance carried or maintained by The Regents.

20.4 The Regents shall notify Licensee in writing of any claim or suit brought against The Regents in respect of which The Regents intends to invoke the provisions of this Article 20 (Indemnification). Licensee shall keep The Regents informed on a current basis of its defense of any claims under this Article 20 (Indemnification).

## 21. NOTICES

21.1 Any notice or payment required to be given to either party shall be deemed to have been properly given and to be effective as of the date specified below if delivered to the respective address given below or to another address as designated by written notice given to the other party:

21.1.1 on the date of delivery if delivered in person;

21.1.2 on the date of mailing if mailed by first-class certified mail, postage paid; or

21.1.3 on the date of mailing if mailed by any global express carrier service that requires recipient to sign the documents demonstrating the delivery of such notice or payment.

In the case of Licensee:

StemSource, Inc.  
1125 Business Center Circle  
Thousand Oaks, CA 91320  
Attention: Terry Butler  
Chief Financial Officer

In the case of The Regents:

The Regents of the University  
of California  
Office of Technology Transfer  
1111 Franklin Street, 5th Floor  
Oakland, CA 94607-5200  
Attention: Executive Director  
Research Administration and  
Technology Transfer  
RE: UC Case No. 2000-310-3

## 22. ASSIGNABILITY

This Agreement may be assigned by The Regents, but is personal to Licensee and assignable by Licensee only with the written consent of The Regents, which consent will not be unreasonably withheld.

## 23. NO WAIVER

No waiver by either party of any default of this Agreement may be deemed a waiver of any subsequent or similar default. A suspension of duty under this Agreement due to force majeure shall not be for a period longer than one (1) year.

24. FAILURE TO PERFORM

If either party finds it necessary to undertake legal action against the other on account of failure of performance due under this Agreement, then the prevailing party is entitled to reasonable attorney's fees in addition to costs and necessary disbursements.

25. GOVERNING LAWS

THIS AGREEMENT WILL BE INTERPRETED AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CALIFORNIA WITHOUT REGARD TO CONFLICT OF LAWS OR TO WHICH PARTY DRAFTED PARTICULAR PROVISIONS OF THIS AGREEMENT, but the scope and validity of any patent or patent application will be governed by the applicable laws of the country of the patent or patent application. Disputes between the parties regarding this Agreement will utilize only trial courts within California for disputes that go to court.

26. PREFERENCE FOR U.S. INDUSTRY

Because this Agreement grants the exclusive right to use or sell the Inventions in the U.S., Licensee agrees that any products sold in the U.S. embodying this Inventions or produced through the use thereof will be manufactured substantially in the U.S.

27. GOVERNMENT APPROVAL OR REGISTRATION

Licensee shall notify The Regents if it becomes aware that this Agreement is subject to any U.S. or foreign government reporting or approval requirement. Licensee shall make all necessary filings and pay all costs including fees, penalties and all other out-of-pocket costs associated with such reporting or approval process.

28. EXPORT CONTROL LAWS

Licensee shall observe all applicable U.S. and foreign laws with respect to the transfer of Licensed Product and related technical data to foreign countries, including, without limitation,

the International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations.

29.     **SECRECY**

29.1     With regard to confidential information (“Data”), which can be oral or written or both, received from The Regents regarding this Inventions, Licensee agrees:

- 29.1.1   not to use the Data except for the sole purpose of performing under the terms of this Agreement;
- 29.1.2   to safeguard Data against disclosure to others with the same degree of care as it exercises with its own data of a similar nature;
- 29.1.3   not to disclose Data to others (except to its employees, agents or consultants who are bound to Licensee by a like obligation of confidentiality) without the express written permission of The Regents, except that Licensee is not prevented from using or disclosing any of the Data that:
  - 29.1.3.1   Licensee can demonstrate by written records was previously known to it;
  - 29.1.3.2   is now or becomes in the future, public knowledge other than through acts or omissions of Licensee; or
  - 29.1.3.3   is lawfully obtained by Licensee from sources independent of The Regents;
  - 29.1.3.4   is required to be disclosed to a governmental entity or agency in connection with seeking any governmental or regulatory approval, or pursuant to the lawful requirement or request of a governmental entity or agency; and
- 29.1.4   that the secrecy obligations of Licensee with respect to Data will continue for a period ending five (5) years from the termination date of this Agreement.

29.2     Upon the termination of this Agreement, Licensee must destroy or return to The Regents any Data in its possession within thirty (30) days following the effective date of

termination. However, Licensee may retain one copy of Data solely for archival purposes, provided that such Data is subject to the confidentiality provisions set forth in this Article 29 (Secrecy). Within sixty (60) days following termination, Licensee must provide The Regents with a written notice that Data has been returned or destroyed.

29.3 With regard to biological material received by Licensee from The Regents, if any, including any cell lines, vectors, genetic material, derivatives, products progeny or material derived therefrom ("Biological Material"), Licensee agrees:

29.3.1 not to use Biological Material except for the sole purpose of performing under the terms of this Agreement;

29.3.2 not to transfer Biological Material to others (except to its employees, agents or consultants who are bound to Licensee by like obligations conditioning and restricting access, use and continued use of Biological Material) without the express written permission of The Regents, except that Licensee is not prevented from transferring Biological Material that:

29.3.2.1 becomes publicly available other than through acts or omissions of Licensee; or

29.3.2.2 is lawfully obtained by Licensee from sources independent of The Regents;

29.3.3 to safeguard Biological Material against disclosure and transmission to others with the same degree of care as it exercises with its own biological materials of a similar nature; and

29.3.4 to destroy all copies of Biological Material at the termination of this Agreement.

### 30. MISCELLANEOUS

30.1 The headings of the several sections are inserted for convenience of reference only and are not intended to be a part of or to affect the meaning or interpretation of this Agreement.

30.2 This Agreement is not binding on the parties until it has been signed below on behalf of each party. It is then effective as of the Effective Date.

30.3 No amendment or modification of this Agreement is valid or binding on the parties unless made in writing and signed on behalf of each party.

30.4 This Agreement embodies the entire understanding of the parties and supersedes all previous communications, representations or understandings, either oral or written, between the parties relating to the subject matter hereof. The Letter of Intent ( UC Control No 2001-30-0642) dated June 4, 2001 is hereby terminated.

(Remainder of this page deliberately left blank)

30.5 In case any of the provisions contained in this Agreement is held to be invalid, illegal or unenforceable in any respect, that invalidity, illegality or unenforceability will not affect any other provisions of this Agreement and this Agreement will be construed as if the invalid, illegal or unenforceable provisions had never been contained in it.

30.6 None of the provisions of this Agreement is intended to create any form of joint venture between the parties, rights in third parties or rights that are enforceable by any third party.

IN WITNESS WHEREOF, both The Regents and Licensee have executed this Agreement, in duplicate originals, by their respective and duly authorized officers on the day and year written.

STEMSOURCE, INC.

THE REGENTS OF THE UNIVERSITY  
OF CALIFORNIA

By: /s/ Terry Butler  
(Signature)

By: /s/ Alan B. Bennett  
(Signature)

Name: Terry Butler  
(Please Print)

Name: Alan B. Bennett

Title: COO/CFO

Title: Executive Director  
Research Administration and  
Technology Transfer

Date: 10/3/01

Date: October 16, 2001

EXCLUSIVE LICENSE AGREEMENT

between

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

and

STEMSOURCE, INC.

for

ADIPOSE-DERIVED STEM CELLS

UC Case No. 2000-310-3

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**PLEDGE AGREEMENT**

THIS PLEDGE AGREEMENT (this "Agreement") dated as of February 26, 2002 is entered into by and between MacroPore, Inc., a Delaware corporation (the "Company") and Ari Bisimisi, an individual ("Pledgor").

## WITNESSETH:

WHEREAS, the Company has loaned to Pledgor the sum of One Hundred Fifty Thousand Dollars (\$150,000) which Pledgor has used to purchase fifty thousand (50,000) shares of the outstanding shares of the Company's common stock (the "Stock") from other stockholders of the Company.

WHEREAS, Pledgor has executed and delivered to the Company a full-recourse promissory note evidencing such loan (the "Note") and has agreed to pledge all of the Stock to the Company as security for the payment of the Note.

WHEREAS, Pledgor is a director and officer of the Company.

NOW, THEREFORE, in consideration of the foregoing facts, the parties hereto agree as follows:

1. **Pledge.** Pledgor hereby pledges and grants a security interest to the Company in the Stock, together with all proceeds, replacements, substitutions, newly issued stock, stock received by reason of a stock split, bonus or any other form of issue, dividend or distribution with respect to or arising from the Stock (collectively, the "Collateral"), as security for the timely payment of all of Pledgor's obligations under the Note and for Pledgor's performance of all of its obligations under this Agreement.
2. **Delivery.** Pledgor shall forthwith deliver to the Company the Collateral together with stock powers in form attached hereto as Exhibit A, duly executed in blank, regarding the Collateral. The Company agrees to cooperate with Pledgor and to use commercially reasonable efforts to transfer the Collateral to Pledgor; provided that the Company is reasonably able to maintain a perfected security interest in the Collateral, including, but not limited to, by entering into a securities account control agreement with the securities intermediary, if any, holding the Collateral on account for Pledgor.
3. **Pledgor's Representations And Warranties.** Pledgor represents and warrants that: (i) the Collateral is owned free and clear of any and all claims, security interests, pledges, options to purchase or sell, redemptions or liens, other than those in favor of the Company granted hereby; (ii) Pledgor has full power to convey the Collateral; (iii) no financing statements covering the Collateral are recorded with any cognizant state official or recording office; and (iv) Pledgor will continue to beneficially own the Collateral at all times until the termination of this Agreement. Notwithstanding anything to the contrary in the foregoing, Pledgor may sell or transfer the Collateral upon the Company's prior, written consent and subject to the Note.

4. Company's Covenants. The Company agrees to hold the Collateral as security for the timely payment of all of Pledgor's obligations under the Note and for Pledgor's performance of all of its obligations under this Agreement, as provided herein. At no time shall the Company dispose of or encumber the Collateral, except as otherwise provided in this Agreement.

5. Pledgor's Covenants. Pledgor covenants and agrees that: (i) it will execute and deliver, or cause to be executed and delivered, all such other stock powers, proxies, instruments and documents as the Company may reasonably request from time to time in order to carry out the provisions and purposes hereof; (ii) it will take all such other action as the Company may reasonably request from time to time in order to carry out the provisions and purposes hereof; (iii) the Collateral will remain free and clear of all security interests and liens throughout the term hereof; and (iv) it will forward to the Company, immediately upon receipt, copies of any information or documents received by Pledgor in connection with the Collateral. For purposes of defining security interest perfection, Pledgor further agrees that any Collateral which is in transit to the Company shall be deemed to be in the Company's possession. Pledgor warrants and represents that none of the Collateral constitutes margin securities for the purposes of Regulations T, U or X, and also warrants and represents that none of the proceeds of any loans made by the Company to Pledgor will be used to purchase or carry any margin stock.

6. Stock Adjustments And Dividends. If during the term of this Agreement, any stock dividend, reclassification, readjustment or other change is declared or made in the capital structure of the Company, or both, all new, substituted and additional shares, or other securities, issued to Pledgor by reason of any such change or exercise shall be delivered to and held by the Company under the terms of this Agreement in the same manner as the Collateral originally pledged hereunder.

7. Voting Rights. During the term of this Agreement, Pledgor shall have the right to vote the Collateral on all corporate questions for all purposes; provided that Pledgor is not in default in the performance of any term of this Agreement or in any payment due under the Note. Upon the occurrence of an Event of Default, the Company shall have the right, to the extent permitted by law, to vote and to give consents, ratifications and waivers and take any other action with respect to the Collateral with the same force and effect as if the Company were the absolute and sole owner of the Collateral.

8. Events Of Default. An "Event of Default" under this Agreement shall occur upon any default on the obligations, terms, conditions, representations, warranties, covenants or agreements hereunder, or an Event of Default under the Note, or under any agreement, instrument or document executed by Pledgor with or in favor of the Company. Pledgor hereby appoints the Company as its attorney-in-fact to take such action, upon an Event of Default, as may be necessary or appropriate to cause a transfer of the Collateral on the books of the Corporation to the name of the Company or to the name of the Company's nominee and take any other action on behalf of Pledgor permitted hereunder or under applicable law.

9. Remedies Upon Default. In addition to the other remedies provided for herein, in the Note, or otherwise available under applicable law, upon and after the occurrence of an Event of Default.

(a) The Company may:

(i) exercise in respect to the Collateral, any one or more of the rights and remedies available under the California Uniform Commercial Code and other applicable law; or

(ii) after ten (10) days prior written to Pledgor, sell or otherwise assign, give an option or options to purchase or dispose of and deliver the Collateral (or contract to do so), or any part thereof. Such disposition may be made in one or more parcels at public or private sale or sales, at any exchange, broker's board or at any of the Company's offices or elsewhere upon such terms and conditions as it may deem advisable and at such prices as it may deem best, for cash, on credit or for future delivery. The disposition shall be made without assumption of any credit risk, free of any claim or right of whatsoever kind (including any right or equity of redemption) of Pledgor, which claim, right and equity are hereby expressly waived and released. The Company shall have the right to the extent permitted by applicable law, upon any such sale or sales, public or private, to purchase the whole or any part of the Collateral so sold; provided, however, Pledgor shall not receive any net proceeds, if any, of any such credit sale or future delivery until cash proceeds are actually received by the Company (which cash proceeds shall be applied by the Company against Pledgor's obligations under the Note) and after all of Pledgor's obligations under the Note have been paid in full. In case of any sale of all or any part of the Collateral on credit or for future delivery, the Collateral so sold may be retained by the Company until the selling price is paid by the purchaser thereof, but the Company shall incur no liability in case of the failure of such purchaser to pay for the Collateral so sold and, in case of such failure, the Collateral may again be sold as herein provided.

(b) Any notice required to be given by the Company of a sale of the Collateral, or any part thereof, or of any other intended action by the Company, which occurs not less than five (5) days prior to such proposed action, shall constitute commercially reasonable and fair notice to Pledgor thereof. No notification need be given to Pledgor if it has signed, after the occurrence of an Event of Default, a statement renouncing or modifying any right to notification of sale or other intended disposition.

(c) The Company shall not be obligated to make any sale or other disposition of the Collateral, or any part thereof unless the terms thereof shall, in its sole discretion, be satisfactory to it. The Company may, if it deems it reasonable, postpone or adjourn the sale of any of the Collateral, or any part thereof, from time to time by an announcement at the time and place of such sale or by announcement at the time and place of such postponed or adjourned sale, without being required to give a new notice of sale. Pledgor agrees that the Company has no obligations to preserve rights against prior parties to the Collateral.

(d) Pledgor acknowledges and agrees that the Company may comply with limitations or restrictions in connection with any sale of the Collateral in order to avoid any violation of applicable law or in order to obtain any required approval of the sale or of the purchase thereof by any governmental regulatory authority or official. Without limiting the generality of the foregoing, Pledgor acknowledges and agrees that the Company may be unable to effect a public sale of any or all the Collateral by reason of certain prohibitions contained in the federal securities laws and applicable state securities laws, but may be compelled to resort to

one or more private sales thereof to a restricted group of purchasers who will be obliged to agree, among other things, to acquire such securities for their own account for investment and not with a view to the distribution or resale thereof. Pledgor acknowledges and agrees that any such private sale may result in prices and other terms less favorable to the seller than if such sale were a public sale. Notwithstanding any such circumstances, Pledgor acknowledges and agrees that such compliance shall not result in any such private sale for such reason alone being deemed to have been made in a commercially unreasonable manner. The Company shall not be liable or accountable to Pledgor for any discount allowed by reason of the fact that the Collateral is sold in compliance with any such limitation or restriction. The Company shall not be under any obligation to delay a sale of any of the Collateral for the period of time necessary to permit the issuer of such securities to register such securities for public sale under the federal securities laws, or under applicable state securities laws, even if the issuer desires, requests or would agree to do so.

(e) Out of the proceeds of any sale, the Company may retain an amount sufficient to pay all amounts then due under the Note, together with all expenses of the sale and reasonable attorneys' fees. Any surplus of such cash or cash proceeds held by the Company and remaining after payment in full of all of Pledgor's obligations under the Note shall be paid over to Pledgor or to whomsoever may be lawfully entitled to receive such surplus. Pledgor shall be liable for any deficiency that remains after the Company has exercised its rights under this Agreement.

10. Successors And Assigns. This Agreement shall be binding upon and inure to the benefit of Pledgor, the Company, and their respective successors and assigns. Unless specified otherwise in this Agreement, Pledgor may not assign or transfer this Agreement or any rights or duties hereunder without the Company's prior written consent and any prohibited assignment shall be absolutely void. No consent to an assignment by the Company shall release Pledgor from his obligations under the terms of this Agreement.

11. Term and Termination. This Agreement shall remain in full force and effect until Pledgor has satisfied all of Pledgor's obligations under the Note in full. At the expiration of the term of this Agreement or upon payment in full of the outstanding principal balance of the Note and all interest and other charges due under the Note, the Company shall return to Pledgor all of the Collateral and all documents relating to this Agreement, together with any further documents necessary to establish that the within pledge is terminated. If no such stock certificates were delivered, the Company will terminate the securities account control agreement entered into with the Borrower's broker to establish that the within pledge is terminated.

12. Applicable Law. This Agreement shall be governed by and construed under the internal laws of the State of California.

13. Severability. Whenever possible, each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but, if any provision of this Agreement shall be held to be prohibited or invalid under applicable law, such provision shall be ineffective only to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Agreement.

14. Integrated Agreement. This Agreement and the Note set forth the entire understanding of the parties with respect to the within matters, and may not be modified except by a writing signed by all parties.

15. Incorporation By Reference. All of the terms and conditions, including, without limitation, the warranties, representations, covenants, agreements and default provisions, of the Note are incorporated herein by this reference.

16. Counterparts. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument and agreement.

17. Section Headings. The section headings herein are for convenience of reference only, and shall not affect in any way the interpretation of any of the provisions hereof.

18. Arbitration. Any disputes between Pledgor and the Company arising out of or relating to this Agreement shall be resolved by an impartial arbitrator in an arbitration proceeding held in San Diego County, California pursuant to the rules of the American Arbitration Association then in effect. Either party, at its option, may initiate binding arbitration by delivering written notice to the other party; provided, that, if there are multiple disputes, all outstanding disputes shall be resolved by a single arbitration. The parties shall attend and participate in, and shall be bound by the results of, the arbitration proceeding. The arbitrator shall be selected by agreement between Pledgor and the Company, but if they do not agree on the selection of an arbitrator within 15 days after the date of the request for arbitration, the arbitrator shall be selected pursuant to the rules of that Association. If for any reason the American Arbitration Association declines to accept the arbitration proceedings, the parties shall use the procedures set forth in the California Code of Civil Procedure Section 1280 et seq. The award rendered by the arbitrator shall be conclusive and binding upon Pledgor and the Company. Each party shall pay its own expenses for the arbitration and the fee and expenses of the arbitrator shall be shared equally. Judgement upon the award may be entered in any court having jurisdiction.

IN WITNESS WHEREOF, the Company has caused this Agreement to be executed on its behalf by its duly authorized officer, and Pledgor has personally executed this Agreement.

MACROPORE, INC.,  
a Delaware corporation

By: /s/ Charles Galetto  
Name: Charles Galetto  
Title: Sr. V.P. Finance/Administration

ARI BISIMIS,  
an individual

By: /s/ Ari Bisimis  
Name: Ari E. Bis imis

**EXHIBIT A**

**STOCK POWER SEPARATE FROM CERTIFICATE**

FOR VALUE RECEIVED, Ari Bisimis, an individual, hereby sells, assigns and transfers unto MacroPore, Inc., a Delaware corporation (the "Company"), Fifty Thousand (50,000) shares of the Common Stock of the Company, standing on the books of the Company in the name of Ari Bisimis or his successors and assigns as permitted under the terms of the Pledge Agreement, \_\_\_\_\_, and does hereby irrevocably constitute and appoint \_\_\_\_\_, attorney to transfer the said stock on the books of said corporation with full power of substitution in the premises.

Dated: 2/26, 2002

/s/ Ari Bisimis  
Ari Bisimis

Signed in the presence of:

By: \_\_\_\_\_  
Name: \_\_\_\_\_

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SECURED PROMISSORY NOTE

\$150,000

San Diego, California  
February 26, 2002

FOR VALUE RECEIVED, Ari Bisimis, an individual ("Borrower"), hereby promises to pay MacroPore, Inc., a Delaware corporation ("MacroPore"), or order, at 6740 Top Gun Street, San Diego, California 92121, or at such other address as the holder of this Promissory Note ("Note") may specify in writing, the principal sum of One Hundred Fifty Thousand Dollars (\$150,000) plus interest in the manner and upon the terms and conditions set forth below. The proceeds of this Note may be used solely for the purpose of acquiring shares of MacroPore's common stock from certain of its major stockholders.

1. Rate of Interest. Interest shall accrue from the date hereof on the principal balance of this Note at a per annum rate equal to the prime rate available from Wells Fargo Bank as of the date hereof plus one percent (1%). The interest rate for the first year after the date of this Note shall be 5.75% per annum. The interest rate shall remain fixed for the term of one year and shall be adjusted according to the prime rate available on each anniversary hereof. Interest charged on this Note shall be computed on the basis of a three hundred sixty (360) day year for actual days elapsed.

2. Due Date. The entire unpaid balance of principal and interest under this Note shall be due and payable in full on the third anniversary of the date hereof, February 25, 2005, (the "Maturity Date").

3. Mandatory Prepayment. In the event Borrower sells, transfers or otherwise disposes of any or all of the common stock of MacroPore purchased by Borrower with the funds provided by this Note, Borrower shall prepay this Note by the amount of one hundred percent (100%) of the proceeds received by Borrower from any such disposition of the MacroPore common stock less any costs associated with such disposition, including payment of taxes by Borrower. Such prepayment shall be due within five (5) business days of receipt of the proceeds from such disposition. Borrower shall remain liable to MacroPore for any amounts outstanding under this Note after application of such net proceeds.

4. Voluntary Prepayment. Voluntary prepayments of the principal balance of this Note, without premium or penalty of any nature, shall be permitted at any time; provided that each such prepayment shall be accompanied by all accrued and unpaid interest on the amount being prepaid. Amounts repaid or prepaid with respect to this Note may not be reborrowed. MacroPore shall tender this Note to the Borrower subject to payment in full to MacroPore by the Borrower of all outstanding principal, interest, and all other sums due hereunder. This Note shall thereupon be terminated in full.

5. Holder's Right of Acceleration. Upon the occurrence of the following, the holder of this Note may, at its election and upon written notice to the undersigned (which notice shall

not be waivable by the undersigned), declare the entire balance hereof (including, but not limited to, all principal and interest) immediately due and payable:

- (a) the termination of the Borrower's employment or service with MacroPore,
- (b) the failure to pay the mandatory prepayment when, and if, due,
- (c) the undersigned's initiation of voluntary bankruptcy proceedings,
- (d) the initiation of involuntary bankruptcy proceedings against the undersigned which the undersigned approves, consents to or acquiesces in, or which are not dismissed within 45 days after the filing of the bankruptcy petition,
- (e) a material breach of any of the covenants of that certain Pledge Agreement executed in conjunction with this Promissory Note that is not cured within 30 days after written notice of such breach is given to the undersigned, or
- (f) the use of the proceeds of this Note for any purpose other than acquiring shares of MacroPore's common stock from certain of its major stockholders.

6. Security for this Note. This Note is a full-recourse Note originally secured by a pledge of the common stock of MacroPore purchased by Borrower with the proceeds of the Note and owned by the Borrower, as further described in the Pledge Agreement dated of even date herewith, which is on file with the Secretary of MacroPore. The Note is subject to all of the terms and conditions of the Pledge Agreement.

7. General Provisions.

- (a) If this Note is not paid when due, Borrower further promises to pay all costs of collection, foreclosure fees, and reasonable attorneys' fees incurred by MacroPore, whether or not suit is filed hereon.
- (b) Borrower hereby consents to any and all renewals, replacements, and/or extensions (none of which MacroPore is obligated to grant to Borrower) of time for payment of this Note before, at, or after maturity.
- (c) Presentment for payment, demand, notice of dishonor, protest, and notice of protest are hereby expressly waived.
- (d) Any waiver of any rights under this Note or under any other agreement, instrument, or paper signed by Borrower is neither valid nor effective unless made in writing and signed by the holder of this Note.
- (e) No delay or omission on the part of the holder of this Note in exercising any right shall operate as a waiver thereof or of any other right.
- (f) A waiver by the holder of this Note upon any one occasion shall not be construed as a bar or waiver of any right or remedy on any future occasion.

(g) Should any one or more of the provisions of this Note be determined illegal or unenforceable, all other provisions shall nevertheless remain effective.

(h) This Note may not be changed, modified, amended, or terminated except in a writing signed by the Borrower and MacroPore or holder thereof.

(i) This Note shall be governed by, and construed and enforced in accordance with, the laws of the State of California, without reference to the principles of conflicts of laws thereof.

(j) All references to "Dollars" or "\$" shall mean United States Dollars.

(k) All notices or other communications required or permitted to be given by the Maker or Holder shall be in writing and shall be delivered personally or may be deposited with the United States Postal Service, postage prepaid, return receipt requested, and addressed as follows:

If to the Borrower: Ari Bisimis  
Ölmühlweg 33  
61462 Königstein

If to MacroPore: MacroPore  
6740 Top Gun Street  
San Diego, California 92121  
Attention: President/Senior Vice President of Finance

8. Arbitration. Any disputes between Borrower and MacroPore arising out of or relating to this Note shall be resolved by an impartial arbitrator in an arbitration proceeding held in San Diego County, California pursuant to the rules of the American Arbitration Association then in effect. Either party, at its option, may initiate binding arbitration by delivering written notice to the other party; provided, that, if there are multiple disputes, all outstanding disputes shall be resolved by a single arbitration. The parties shall attend and participate in, and shall be bound by the results of, the arbitration proceeding. The arbitrator shall be selected by agreement between Borrower and MacroPore, but if they do not agree on the selection of an arbitrator within 15 days after the date of the request for arbitration, the arbitrator shall be selected pursuant to the rules of that Association. If for any reason the American Arbitration Association declines to accept the arbitration proceedings, the parties shall use the procedures set forth in the California Code of Civil Procedure Section 1280 et seq. The award rendered by the arbitrator shall be conclusive and binding upon Borrower and MacroPore. Each party shall pay its own expenses for the arbitration and the fee and expenses of the arbitrator shall be shared equally. Judgement upon the award may be entered in any court having jurisdiction.

IN WITNESS WHEREOF, this Note has been executed and delivered on the date first set forth above.

**Ari Bisimis,**  
an individual

By: /s/ Ari Bisimis  
Name: Ari E. Bisimis  
Title: CFO

## PLEDGE AGREEMENT

THIS PLEDGE AGREEMENT (this "Agreement") dated as of February 26, 2002 is entered into by and between MacroPore, Inc., a Delaware corporation (the "Company") and Christopher J. Calhoun, an individual ("Pledgor").

## WITNESSETH:

WHEREAS, the Company has loaned to Pledgor the sum of Three Hundred Twenty Eight Thousand Dollars (\$328,000) which Pledgor has used to purchase one hundred thousand (100,000) of the outstanding shares of the Company's common stock (the "Stock") from other stockholders of the Company.

WHEREAS, Pledgor has executed and delivered to the Company a full-recourse promissory note evidencing such loan (the "Note") and has agreed to pledge all of the Stock to the Company as security for the payment of the Note.

WHEREAS, Pledgor is a director and officer of the Company.

NOW, THEREFORE, in consideration of the foregoing facts, the parties hereto agree as follows:

1. **Pledge.** Pledgor hereby pledges and grants a security interest to the Company in the Stock, together with all proceeds, replacements, substitutions, newly issued stock, stock received by reason of a stock split, bonus or any other form of issue, dividend or distribution with respect to or arising from the Stock (collectively, the "Collateral"), as security for the timely payment of all of Pledgor's obligations under the Note and for Pledgor's performance of all of its obligations under this Agreement.
2. **Delivery.** Pledgor shall forthwith deliver to the Company the Collateral together with stock powers in form attached hereto as Exhibit A, duly executed in blank, regarding the Collateral. The Company agrees to cooperate with Pledgor and to use commercially reasonable efforts to transfer the Collateral to Pledgor; provided that the Company is reasonably able to maintain a perfected security interest in the Collateral, including, but not limited to, by entering into a securities account control agreement with the securities intermediary, if any, holding the Collateral on account for Pledgor.
3. **Pledgor's Representations And Warranties.** Pledgor represents and warrants that: (i) the Collateral is owned free and clear of any and all claims, security interests, pledges, options to purchase or sell, redemptions or liens, other than those in favor of the Company granted hereby; (ii) Pledgor has full power to convey the Collateral; (iii) no financing statements covering the Collateral are recorded with any cognizant state official or recording office; and (iv) Pledgor will continue to beneficially own the Collateral at all times until the termination of this Agreement. Notwithstanding anything to the contrary in the foregoing, Pledgor may sell or transfer the Collateral upon the Company's prior, written consent and subject to the Note. In addition, Pledgor may transfer the Collateral to the Calhoun Family Trust, of which Pledgor and

Michelle C. Calhoun are trustees, or TTMC Investments, Inc.; provided that (i) Pledgor at all times beneficially owns the Collateral, and (ii) transferee agrees in writing to be bound by the terms hereof.

4. Company's Covenants. The Company agrees to hold the Collateral as security for the timely payment of all of Pledgor's obligations under the Note and for Pledgor's performance of all of its obligations under this Agreement, as provided herein. At no time shall the Company dispose of or encumber the Collateral, except as otherwise provided in this Agreement.

5. Pledgor's Covenants. Pledgor covenants and agrees that: (i) it will execute and deliver, or cause to be executed and delivered, all such other stock powers, proxies, instruments and documents as the Company may reasonably request from time to time in order to carry out the provisions and purposes hereof; (ii) it will take all such other action as the Company may reasonably request from time to time in order to carry out the provisions and purposes hereof; (iii) the Collateral will remain free and clear of all security interests and liens throughout the term hereof; and (iv) it will forward to the Company, immediately upon receipt, copies of any information or documents received by Pledgor in connection with the Collateral. For purposes of defining security interest perfection, Pledgor further agrees that any Collateral which is in transit to the Company shall be deemed to be in the Company's possession. Pledgor warrants and represents that none of the Collateral constitutes margin securities for the purposes of Regulations T, U or X, and also warrants and represents that none of the proceeds of any loans made by the Company to Pledgor will be used to purchase or carry any margin stock.

6. Stock Adjustments And Dividends. If during the term of this Agreement, any stock dividend, reclassification, readjustment or other change is declared or made in the capital structure of the Company, or both, all new, substituted and additional shares, or other securities, issued to Pledgor by reason of any such change or exercise shall be delivered to and held by the Company under the terms of this Agreement in the same manner as the Collateral originally pledged hereunder.

7. Voting Rights. During the term of this Agreement, Pledgor shall have the right to vote the Collateral on all corporate questions for all purposes; provided that Pledgor is not in default in the performance of any term of this Agreement or in any payment due under the Note. Upon the occurrence of an Event of Default, the Company shall have the right, to the extent permitted by law, to vote and to give consents, ratifications and waivers and take any other action with respect to the Collateral with the same force and effect as if the Company were the absolute and sole owner of the Collateral.

8. Events Of Default. An "Event of Default" under this Agreement shall occur upon any default on the obligations, terms, conditions, representations, warranties, covenants or agreements hereunder, or an Event of Default under the Note, or under any agreement, instrument or document executed by Pledgor with or in favor of the Company. Pledgor hereby appoints the Company as its attorney-in-fact to take such action, upon an Event of Default, as may be necessary or appropriate to cause a transfer of the Collateral on the books of the Corporation to the name of the Company or to the name of the Company's nominee and take any other action on behalf of Pledgor permitted hereunder or under applicable law.

9. Remedies Upon Default. In addition to the other remedies provided for herein, in the Note, or otherwise available under applicable law, upon and after the occurrence of an Event of Default.

(a) The Company may:

(i) exercise in respect to the Collateral, any one or more of the rights and remedies available under the California Uniform Commercial Code and other applicable law; or

(ii) after ten (10) days prior written to Pledgor, sell or otherwise assign, give an option or options to purchase or dispose of and deliver the Collateral (or contract to do so), or any part thereof. Such disposition may be made in one or more parcels at public or private sale or sales, at any exchange, broker's board or at any of the Company's offices or elsewhere upon such terms and conditions as it may deem advisable and at such prices as it may deem best, for cash, on credit or for future delivery. The disposition shall be made without assumption of any credit risk, free of any claim or right of whatsoever kind (including any right or equity of redemption) of Pledgor, which claim, right and equity are hereby expressly waived and released. The Company shall have the right to the extent permitted by applicable law, upon any such sale or sales, public or private, to purchase the whole or any part of the Collateral so sold; provided, however, Pledgor shall not receive any net proceeds, if any, of any such credit sale or future delivery until cash proceeds are actually received by the Company (which cash proceeds shall be applied by the Company against Pledgor's obligations under the Note) and after all of Pledgor's obligations under the Note have been paid in full. In case of any sale of all or any part of the Collateral on credit or for future delivery, the Collateral so sold may be retained by the Company until the selling price is paid by the purchaser thereof, but the Company shall incur no liability in case of the failure of such purchaser to pay for the Collateral so sold and, in case of such failure, the Collateral may again be sold as herein provided.

(b) Any notice required to be given by the Company of a sale of the Collateral, or any part thereof, or of any other intended action by the Company, which occurs not less than five (5) days prior to such proposed action, shall constitute commercially reasonable and fair notice to Pledgor thereof. No notification need be given to Pledgor if it has signed, after the occurrence of an Event of Default, a statement renouncing or modifying any right to notification of sale or other intended disposition.

(c) The Company shall not be obligated to make any sale or other disposition of the Collateral, or any part thereof unless the terms thereof shall, in its sole discretion, be satisfactory to it. The Company may, if it deems it reasonable, postpone or adjourn the sale of any of the Collateral, or any part thereof, from time to time by an announcement at the time and place of such sale or by announcement at the time and place of such postponed or adjourned sale, without being required to give a new notice of sale. Pledgor agrees that the Company has no obligations to preserve rights against prior parties to the Collateral.

(d) Pledgor acknowledges and agrees that the Company may comply with limitations or restrictions in connection with any sale of the Collateral in order to avoid any violation of applicable law or in order to obtain any required approval of the sale or of the

purchase thereof by any governmental regulatory authority or official. Without limiting the generality of the foregoing, Pledgor acknowledges and agrees that the Company may be unable to effect a public sale of any or all the Collateral by reason of certain prohibitions contained in the federal securities laws and applicable state securities laws, but may be compelled to resort to one or more private sales thereof to a restricted group of purchasers who will be obliged to agree, among other things, to acquire such securities for their own account for investment and not with a view to the distribution or resale thereof. Pledgor acknowledges and agrees that any such private sale may result in prices and other terms less favorable to the seller than if such sale were a public sale. Notwithstanding any such circumstances, Pledgor acknowledges and agrees that such compliance shall not result in any such private sale for such reason alone being deemed to have been made in a commercially unreasonable manner. The Company shall not be liable or accountable to Pledgor for any discount allowed by reason of the fact that the Collateral is sold in compliance with any such limitation or restriction. The Company shall not be under any obligation to delay a sale of any of the Collateral for the period of time necessary to permit the issuer of such securities to register such securities for public sale under the federal securities laws, or under applicable state securities laws, even if the issuer desires, requests or would agree to do so.

(e) Out of the proceeds of any sale, the Company may retain an amount sufficient to pay all amounts then due under the Note, together with all expenses of the sale and reasonable attorneys' fees. Any surplus of such cash or cash proceeds held by the Company and remaining after payment in full of all of Pledgor's obligations under the Note shall be paid over to Pledgor or to whomsoever may be lawfully entitled to receive such surplus. Pledgor shall be liable for any deficiency that remains after the Company has exercised its rights under this Agreement.

10. Successors And Assigns. This Agreement shall be binding upon and inure to the benefit of Pledgor, the Company, and their respective successors and assigns. Unless specified otherwise in this Agreement, Pledgor may not assign or transfer this Agreement or any rights or duties hereunder without the Company's prior written consent and any prohibited assignment shall be absolutely void. No consent to an assignment by the Company shall release Pledgor from his obligations under the terms of this Agreement.

11. Term and Termination. This Agreement shall remain in full force and effect until Pledgor has satisfied all of Pledgor's obligations under the Note in full. At the expiration of the term of this Agreement or upon payment in full of the outstanding principal balance of the Note and all interest and other charges due under the Note, the Company shall return to Pledgor all of the Collateral and all documents relating to this Agreement, together with any further documents necessary to establish that the within pledge is terminated. If no such stock certificates were delivered, the Company will terminate the securities account control agreement entered into with the Borrower's broker to establish that the within pledge is terminated.

12. Applicable Law. This Agreement shall be governed by and construed under the internal laws of the State of California.

13. Severability. Whenever possible, each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but, if any provision



of this Agreement shall be held to be prohibited or invalid under applicable law, such provision shall be ineffective only to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Agreement.

14. Integrated Agreement. This Agreement and the Note set forth the entire understanding of the parties with respect to the within matters, and may not be modified except by a writing signed by all parties.

15. Incorporation By Reference. All of the terms and conditions, including, without limitation, the warranties, representations, covenants, agreements and default provisions, of the Note are incorporated herein by this reference.

16. Counterparts. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument and agreement.

17. Section Headings. The section headings herein are for convenience of reference only, and shall not affect in any way the interpretation of any of the provisions hereof.

18. Arbitration. Any disputes between Pledgor and the Company arising out of or relating to this Agreement shall be resolved by an impartial arbitrator in an arbitration proceeding held in San Diego County, California pursuant to the rules of the American Arbitration Association then in effect. Either party, at its option, may initiate binding arbitration by delivering written notice to the other party; provided, that, if there are multiple disputes, all outstanding disputes shall be resolved by a single arbitration. The parties shall attend and participate in, and shall be bound by the results of, the arbitration proceeding. The arbitrator shall be selected by agreement between Pledgor and the Company, but if they do not agree on the selection of an arbitrator within 15 days after the date of the request for arbitration, the arbitrator shall be selected pursuant to the rules of that Association. If for any reason the American Arbitration Association declines to accept the arbitration proceedings, the parties shall use the procedures set forth in the California Code of Civil Procedure Section 1280 et seq. The award rendered by the arbitrator shall be conclusive and binding upon Pledgor and the Company. Each party shall pay its own expenses for the arbitration and the fee and expenses of the arbitrator shall be shared equally. Judgement upon the award may be entered in any court having jurisdiction.

IN WITNESS WHEREOF, the Company has caused this Agreement to be executed on its behalf by its duly authorized officer, and Pledgor has personally executed this Agreement.

MACROPORE, INC.,  
a Delaware corporation

By: /s/ Charles Galetto

Name: Charles Galetto

Title: Sr. V.P. Finance/Administration

CHRISTOPHER J. CALHOUN,  
an individual

By: /s/ Christopher J. Calhoun

Name: Christopher J. Calhoun

**EXHIBIT A**

**STOCK POWER SEPARATE FROM CERTIFICATE**

FOR VALUE RECEIVED, Christopher J. Calhoun, an individual, hereby sells, assigns and transfers unto MacroPore, Inc., a Delaware corporation (the "Company"), One Hundred Thousand (100,000) shares of the Common Stock of the Company, standing on the books of the Company in the name of Christopher J. Calhoun or his successors and assigns as permitted under the terms of the Pledge Agreement, , and does hereby irrevocably constitute and appoint , attorney to transfer the said stock on the books of said corporation with full power of substitution in the premises.

Dated: 2/26, 2002

/s/ Christopher J. Calhoun  
Christopher J. Calhoun

Signed in the presence of:

By: /s/ Charles Galetto  
Name: Charles Galetto

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SECURED PROMISSORY NOTE

\$328,000

San Diego, California  
February 26, 2002

FOR VALUE RECEIVED, Christopher J. Calhoun, an individual ("Borrower"), hereby promises to pay MacroPore, Inc., a Delaware corporation ("MacroPore"), or order, at 6740 Top Gun Street, San Diego, California 92121, or at such other address as the holder of this Promissory Note ("Note") may specify in writing, the principal sum of Three Hundred Twenty Eight Thousand Dollars (\$328,000) plus interest in the manner and upon the terms and conditions set forth below. The proceeds of this Note may be used solely for the purpose of acquiring shares of MacroPore's common stock from certain of its major stockholders.

1. Rate of Interest. Interest shall accrue from the date hereof on the principal balance of this Note at a per annum rate equal to the prime rate available from Wells Fargo Bank as of the date hereof plus one percent (1%). The interest rate for the first year after the date of this Note shall be 5.75% per annum. The interest rate shall remain fixed for the term of one year and shall be adjusted according to the prime rate available on each anniversary hereof. Interest charged on this Note shall be computed on the basis of a three hundred sixty (360) day year for actual days elapsed.

2. Due Date. The entire unpaid balance of principal and interest under this Note shall be due and payable in full on the third anniversary of the date hereof, February 25, 2005, (the "Maturity Date").

3. Mandatory Prepayment. In the event Borrower sells, transfers or otherwise disposes of any or all of the common stock of MacroPore purchased by Borrower with the funds provided by this Note, Borrower shall prepay this Note by the amount of one hundred percent (100%) of the proceeds received by Borrower from any such disposition of the MacroPore common stock less any costs associated with such disposition, including payment of taxes by Borrower. Such prepayment shall be due within five (5) business days of receipt of the proceeds from such disposition. Borrower shall remain liable to MacroPore for any amounts outstanding under this Note after application of such net proceeds.

4. Voluntary Prepayment. Voluntary prepayments of the principal balance of this Note, without premium or penalty of any nature, shall be permitted at any time; provided that each such prepayment shall be accompanied by all accrued and unpaid interest on the amount being prepaid. Amounts repaid or prepaid with respect to this Note may not be reborrowed. MacroPore shall tender this Note to the Borrower subject to payment in full to MacroPore by the Borrower of all outstanding principal, interest, and all other sums due hereunder. This Note shall thereupon be terminated in full.

5. Holder's Right of Acceleration. Upon the occurrence of the following, the holder of this Note may, at its election and upon written notice to the undersigned (which notice shall

not be waivable by the undersigned), declare the entire balance hereof (including, but not limited to, all principal and interest) immediately due and payable:

- (a) the termination of the Borrower's employment or service with MacroPore,
- (b) the failure to pay the mandatory prepayment when, and if, due,
- (c) the undersigned's initiation of voluntary bankruptcy proceedings,
- (d) the initiation of involuntary bankruptcy proceedings against the undersigned which the undersigned approves, consents to or acquiesces in, or which are not dismissed within 45 days after the filing of the bankruptcy petition,
- (e) a material breach of any of the covenants of that certain Pledge Agreement executed in conjunction with this Promissory Note that is not cured within 30 days after written notice of such breach is given to the undersigned, or
- (f) the use of the proceeds of this Note for any purpose other than acquiring shares of MacroPore's common stock from certain of its major stockholders.

6. Security for this Note. This Note is a full-recourse Note originally secured by a pledge of the common stock of MacroPore purchased by Borrower with the proceeds of the Note and owned by the Borrower, as further described in the Pledge Agreement dated of even date herewith, which is on file with the Secretary of MacroPore. The Note is subject to all of the terms and conditions of the Pledge Agreement.

7. General Provisions.

- (a) If this Note is not paid when due, Borrower further promises to pay all costs of collection, foreclosure fees, and reasonable attorneys' fees incurred by MacroPore, whether or not suit is filed hereon.
- (b) Borrower hereby consents to any and all renewals, replacements, and/or extensions (none of which MacroPore is obligated to grant to Borrower) of time for payment of this Note before, at, or after maturity.
- (c) Presentment for payment, demand, notice of dishonor, protest, and notice of protest are hereby expressly waived.
- (d) Any waiver of any rights under this Note or under any other agreement, instrument, or paper signed by Borrower is neither valid nor effective unless made in writing and signed by the holder of this Note.
- (e) No delay or omission on the part of the holder of this Note in exercising any right shall operate as a waiver thereof or of any other right.
- (f) A waiver by the holder of this Note upon any one occasion shall not be construed as a bar or waiver of any right or remedy on any future occasion.

(g) Should any one or more of the provisions of this Note be determined illegal or unenforceable, all other provisions shall nevertheless remain effective.

(h) This Note may not be changed, modified, amended, or terminated except in a writing signed by the Borrower and MacroPore or holder thereof.

(i) This Note shall be governed by, and construed and enforced in accordance with, the laws of the State of California, without reference to the principles of conflicts of laws thereof.

(j) All references to "Dollars" or "\$" shall mean United States Dollars.

(k) All notices or other communications required or permitted to be given by the Maker or Holder shall be in writing and shall be delivered personally or may be deposited with the United States Postal Service, postage prepaid, return receipt requested, and addressed as follows:

If to the Borrower: Christopher J. Calhoun  
6740 Top Gun Street  
San Diego, California 92121

If to MacroPore: MacroPore  
6740 Top Gun Street  
San Diego, California 92121  
Attention: President/Senior Vice President of Finance

8. Arbitration. Any disputes between Borrower and MacroPore arising out of or relating to this Note shall be resolved by an impartial arbitrator in an arbitration proceeding held in San Diego County, California pursuant to the rules of the American Arbitration Association then in effect. Either party, at its option, may initiate binding arbitration by delivering written notice to the other party; provided, that, if there are multiple disputes, all outstanding disputes shall be resolved by a single arbitration. The parties shall attend and participate in, and shall be bound by the results of, the arbitration proceeding. The arbitrator shall be selected by agreement between Borrower and MacroPore, but if they do not agree on the selection of an arbitrator within 15 days after the date of the request for arbitration, the arbitrator shall be selected pursuant to the rules of that Association. If for any reason the American Arbitration Association declines to accept the arbitration proceedings, the parties shall use the procedures set forth in the California Code of Civil Procedure Section 1280 et seq. The award rendered by the arbitrator shall be conclusive and binding upon Borrower and MacroPore. Each party shall pay its own expenses for the arbitration and the fee and expenses of the arbitrator shall be shared equally. Judgement upon the award may be entered in any court having jurisdiction.

IN WITNESS WHEREOF, this Note has been executed and delivered on the date first set forth above.

**Christopher J. Calhoun,**  
an individual

By: /s/ Christopher J. Calhoun  
Name: Christopher J. Calhoun  
Title: \_\_\_\_\_

**RETIREMENT SEPARATION AGREEMENT AND GENERAL RELEASE**

This Retirement Separation Agreement and General Release is made and entered into by and between MACROPORE INC. and MICHAEL J. SIMPSON.

WHEREAS, MICHAEL J. SIMPSON has been employed by MACROPORE INC. as its President since September 1, 1998.

WHEREAS, MICHAEL J. SIMPSON has decided to retire from employment as President of MACROPORE INC. effective April 1, 2002.

WHEREAS, MICHAEL J. SIMPSON and MACROPORE INC. desire that MICHAEL J. SIMPSON continue to serve as a Director of MACROPORE INC.;

WHEREAS, MACROPORE INC. and MICHAEL J. SIMPSON do not believe that there are or will be any disputes between them or legal claims arising from MICHAEL J. SIMPSON'S retirement from MACROPORE INC., but nevertheless desire to ensure a completely amicable end to that relationship and to fully and finally settle any and all differences or claims that might otherwise arise out of MICHAEL J. SIMPSON'S retirement.

NOW, THEREFORE, in consideration of the mutual promises contained herein, it is agreed as follows:

1. **Retirement From Employment Relationship** The employment relationship between MACROPORE INC. and MICHAEL J. SIMPSON shall cease effective April 1, 2002 and the payment of any sums, pursuant to this Agreement, after April 1, 2002, shall not be considered to be wages. MACROPORE INC. shall, however, withhold the ordinary and customary federal and state taxes and withholdings to such extent as required by law.
2. **Consideration** In consideration of this Agreement and Release, MACROPORE INC. agrees to pay MICHAEL J. SIMPSON a sum of \$20,000 per month for a total of nine months, commencing on April 1, 2002 (total \$180,000) less standard tax and withholding requirements. MACROPORE, INC. agrees that the outstanding stock option grants to MICHAEL J. SIMPSON shall be treated as described on Exhibit "1" which is attached hereto and fully incorporated into this agreement. The total number of options that are fully vested for each category are found in Column K. All other options are cancelled. The exercise period for the options in column K are extended to coincide with the original ten year term and expire as listed in column B.
3. **Additional consideration.** MACROPORE, INC. agrees to pay the premiums for the continuation of MICHAEL J. SIMPSON'S medical insurance for the period April 1, 2002 through December 31, 2002 (See also 9.) MACROPORE, INC. also agrees to continue payment of MICHAEL J. SIMPSON'S long term and supplemental life insurance policies through December 31, 2002. In addition, MICHAEL J. SIMPSON will be given title to his current MacroPore personal computer, printer and fax machine.
4. **Confidentiality.** Each party agrees to keep the facts and terms of this Retirement Separation Agreement and General Release in strict confidence and refrain from making



any negative or critical remarks about the other party. Except for litigation relating to the breach or enforcement of this agreement, this agreement shall not be admissible in any legal proceeding.

5. **References.** MICHAEL J. SIMPSON agrees that any requests for references will be directed to CHRISTOPHER J. CALHOUN. MACROPORE INC. agrees that in response to such reference requests, that only positive references will be provided. MACROPORE INC. will not be liable with respect to any requests for references that are directed to anyone other than CHRISTOPHER J. CALHOUN.
6. **Release of Claims.** In consideration of the payment of money (as specified in #2 and #3 above) by MACROPORE INC. and all other promises contained herein, and as a material inducement to MACROPORE INC. to enter this agreement, MICHAEL J. SIMPSON hereby irrevocably and unconditionally releases, acquits, and forever discharges MACROPORE INC. and its assigns, agents, directors, officers, employees, representatives, attorneys, parent companies, divisions, subsidiaries, affiliates (and agents, directors, officers, employees, representatives, and attorneys of such parent companies, divisions, subsidiaries, and affiliates), and all persons acting by, through, under, or in concert with any of them (hereinafter 'the Releasees'), from any and all claims, demands, or liabilities whatsoever, whether known or unknown or suspected to exist by MICHAEL J. SIMPSON which MICHAEL J. SIMPSON ever had or may now have against the Releasees, or any of them, including, without limitation, any claims, demands, or liabilities (including attorneys' fees and costs actually incurred) in connection with MICHAEL J. SIMPSON'S employment and retirement from such employment. This release expressly covers, but is not limited to, any claims that MICHAEL J. SIMPSON may have raised under any state or federal law prohibiting discrimination in employment on the basis of age or on any other basis prohibited by law.
7. **California Civil Code Section 1542 Waiver.** MICHAEL J. SIMPSON expressly acknowledges and agrees that all rights under Section 1542 of the California Civil Code are expressly waived. That section provides:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR SUSPECT TO EXIST IN HIS FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF KNOWN BY HIM MUST HAVE MATERIALLY AFFECTED HIS SETTLEMENT WITH THE DEBTOR.
8. **Employer Property And Trade Secrets.** MICHAEL J. SIMPSON will return to MACROPORE INC. all of the MACROPORE INC. teleconference equipment currently in his possession.

MICHAEL J. SIMPSON further agrees never to disclose to any person or entity any confidential or proprietary information of or about MACROPORE INC., except upon the express authorization and consent of MACROPORE INC.
9. **COBRA.** MICHAEL J. SIMPSON hereby acknowledges that MACROPORE INC. has advised him that pursuant to the Consolidated Omnibus Budget Reconciliation Act of 1985 (COBRA) He has a right to elect continued coverage under MACROPORE INC. group health plan for a period of eighteen months from the date of his retirement.

MACROPORE, INC. has agreed to pay the COBRA premiums From April 1, 2002 to December 31, 2002.

10. **No Admission Of Wrongdoing.** This Agreement shall not in any way be construed as an admission by the released parties of any acts of wrongdoing whatsoever against MICHAEL J. SIMPSON or any other person.
11. **Retention As Director of MACROPORE INC.** MICHAEL J. SIMPSON shall continue to serve as a Director of MACROPORE INC. indefinitely, subject to: re-election by the shareholders of MACROPORE INC., his personal desire to continue serving in such capacity, and any future decision of the Board of Directors to the contrary.
12. **Entire Agreement.** This Agreement and Release sets forth the entire agreement between the parties hereto, and fully supersedes any and all prior agreements or understandings between the parties hereto pertaining to the subject matter hereof.
13. **Venue.** Any proceeding brought to enforce this agreement shall be brought in San Diego Co., CA.
14. **Construction.** If any provision herein shall be deemed void, invalid, unenforceable, or otherwise stricken, in whole or in part, this Agreement shall be deemed amended to delete or modify, as necessary, the offending provision or provisions and to alter the bounds thereof in order to render it valid and enforceable. The parties hereby agree to substitute a valid provision that will most closely approximate the economic/legal effect and intent of the invalid provision. The parties agree to execute any additional documents that may reasonably be necessary to effectuate the purposes of this agreement.

I HAVE READ AND CAREFULLY CONSIDERED THIS RETIREMENT SEPARATION AGREEMENT AND GENERAL RELEASE, AND HAVE HAD AN OPPORTUNITY TO ASK QUESTIONS ABOUT IT AND HAVE HAD MY QUESTIONS ANSWERED. FURTHER, MACROPORE INC. HAS INDICATED THAT I AM FREE TO DISCUSS THIS AGREEMENT WITH MY FAMILY AND MY ATTORNEY PRIOR TO SIGNING. I AM SIGNING THIS AGREEMENT FREELY AND VOLUNTARILY.

Signed: /s/ MICHAEL J. SIMPSON  
MICHAEL J. SIMPSON

Date: April, 1, 2002

MACROPORE INC.

Signed: /s/ CHRISTOPHER J. CALHOUN  
CHRISTOPHER J. CALHOUN

Date: April, 1, 2002

## EXHIBIT 1

Michael J. Simpson

Grant Date	Expiration Date	Plan ID	Grant Type	Option Price	Options Granted	Options Granted	Options Exercised	Options Outstanding Before Modification	Options Not Modified	Options Outstanding After Modification
				A1		A	B	A-B=C	D	C-D=F
7/15/1998	7/15/2008	1997	Incentive	\$ 0.15	<u>220,000</u>	220,000	174,164	45,836	—	45,836
1/1/1999	1/1/2009	1997	Incentive	\$ 0.15	<u>55,000</u>	55,000	36,665	18,335	—	18,335
1/1/2000	1/1/2010	1997	Non-qualified	\$ 3.00	<u>68,750</u>	38,626	—	38,626	—	38,626
1/1/2000	1/1/2010	1997	Incentive	\$ 3.00		30,124	—	30,124	—	30,124
1/3/2001	1/3/2011	1997	Non-qualified	\$ 7.06	<u>100,000</u>	100,000	—	100,000	35,834	64,166
2/8/2002	2/8/2012	1997	Non-qualified	\$ 3.09	<u>110,000</u>	110,000	—	110,000	85,000	25,000
					<u>553,750</u>	<u>553,750</u>	<u>210,829</u>	<u>342,921</u>	<u>120,834</u>	<u>222,087</u>

**MACROPORE, INC.**  
**CONSULTING SERVICES AGREEMENT**

THIS CONSULTING SERVICES AGREEMENT ("Agreement") is entered into effective as of April 1, 2002 ("Effective Date") by and between MACROPORE, INC., a Delaware corporation with a principal place of business at 6740 Top Gun Street, San Diego, California 92121 ("Company"), and Michael J. Simpson, an individual, with a business address of 8 Veterans Way, Malverne PA 19355 ("Consultant").

1. Consultant agrees to provide strategic business consulting services for Company as requested from time to time by Company's President and CEO, Christopher J. Calhoun.
2. Consultant shall be available to perform these services upon reasonable notice from the date of this agreement up to December 31, 2002, which time shall be considered the consulting term.
3. Consultant is retained for 15 days of consulting services at a fee of \$30,000. In addition, Consultant agrees (upon request) to provide an additional 15 days of consulting services at no charge during the consulting term. Fees for any consulting services beyond the number of days indicated above shall be set as agreed between the parties when the additional services are requested.
4. The retainer fee of \$30,000 shall be paid to Consultant within 60 days of the effective date (April 1, 2002) of this agreement.
5. Company shall reimburse Consultant for all reasonable expenses (travel, lodging etc.) necessarily incurred in providing the consulting services (within 45 days after submission of receipts).
6. This agreement concludes on December 31, 2002 (the end of the consulting term).
7. Existing confidentiality agreement with Consultant is to remain in effect during the term.

CONSULTANT:

COMPANY:

MacroPore, Inc.

By: /S/ Michael J. Simpson  
Michael J. Simpson

By: /S/ Christopher J. Calhoun  
Christopher J. Calhoun

Date: April 1, 2002

Date: April 1, 2002

**Independent Auditors' Consent**

The Board of Directors  
MacroPore Biosurgery:

We consent to the incorporation by reference in the registration statement, No. 333-82074 on Form S-8 of the Company of our report dated March 7, 2003, relating to the consolidated balance sheet of MacroPore Biosurgery, Inc. as of December 31, 2002, and the related consolidated statements of operations and comprehensive income (loss), stockholders' equity, and cash flows for the year ended December 31, 2002, which report appears in the December 31, 2002 annual report on Form 10-K of MacroPore Biosurgery, Inc.

/s/ KPMG LLP

San Diego, California  
March 27, 2003

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**NOTICE REGARDING CONSENT OF ARTHUR ANDERSEN LLP**

On May 8, 2002, MacroPore dismissed Arthur Andersen LLP as its independent auditor and appointed KPMG LLP to replace Arthur Andersen. MacroPore's understanding is that the staff of the Securities and Exchange Commission has taken the position that it will not accept consents from Arthur Andersen if the engagement partner and the manager for the MacroPore audit are no longer with Arthur Andersen. Both the engagement partner and the manager for the MacroPore audit are no longer with Arthur Andersen. As a result, MacroPore has been unable to obtain Arthur Andersen's written consent to the incorporation by reference into MacroPore's registration statement on Form S-8, SEC File No. 333-82074 (the "Registration Statement") of its audit report with respect to MacroPore's consolidated financial statements as of December 31, 2001 and 2000 and for the years then ended. (Arthur Andersen had duly consented to the inclusion of this audit report in the Registration Statement as originally filed, and the audit report was duly included.) Under these circumstances, we believe that Rule 437 (a) under the Securities Act permits MacroPore to file this Form 10-K without a written consent from Arthur Andersen.

Section 11(a) of the Securities Act of 1933, as amended (the "Securities Act"), provides that if any part of a registration statement at the time such part becomes effective contains an untrue statement of a material fact or an omission to state a material fact required to be stated therein or necessary to make the statements therein not misleading, any person acquiring a security pursuant to such registration statement (unless it is proved that at the time of such acquisition such person knew of such untruth or omission) may sue, among others, every accountant who has consented to be named as having prepared or certified any part of the registration statement, or as having prepared or certified any report or valuation which is used in connection with the registration statement, with respect to the statement in such registration statement, report or valuation which purports to have been prepared or certified by the accountant.

SEC regulations indicate that whenever a new Form 10-K report is incorporated by reference into a previous registration statement on Form S-8, there shall be deemed a new registration statement applicable to the offering thereafter of securities under the registration statement, for purposes of determining liability under the Securities Act.

Accordingly, it would follow that for the offering after today of securities under the Registration Statement, Arthur Andersen will not have any liability under Section 11(a) of the Securities Act for any untrue statements of a material fact contained in the financial statements audited by Arthur Andersen or any omissions of a material fact required to be stated therein. Accordingly, you would be unable to assert a claim against Arthur Andersen under Section 11(a) of the Securities Act for any purchases of securities under the Registration Statements made on or after the date of this Form 10-K. To the extent provided in Section 11(b)(3)(C) of the Securities Act, however, other persons who are liable under Section 11(a) of the Securities Act, including the Company's officers and directors, may still rely on Arthur Andersen's original audit reports as being made by an expert for purposes of establishing a due diligence defense under Section 11(b) of the Securities Act.

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**CERTIFICATION PURSUANT TO**

**18 U.S.C. SECTION 1350**

**AS ADOPTED PURSUANT TO**

**SECTION 906 OF THE SARBANES -OXLEY ACT OF 2002**

I, Christopher J. Calhoun, President and Chief Executive Officer of MacroPore Biosurgery, Inc. (the "Company"), certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002, as filed with the Securities and Exchange Commission on March 31, 2003 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Christopher J. Calhoun

Christopher J. Calhoun  
President and Chief Executive Officer

March 31, 2003

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**CERTIFICATION PURSUANT TO**

**18 U.S.C. SECTION 1350**

**AS ADOPTED PURSUANT TO**

**SECTION 906 OF THE SARBANES -OXLEY ACT OF 2002**

I, Ari E. Bizimis, Chief Financial Officer of MacroPore Biosurgery, Inc. (the "Company"), certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002, as filed with the Securities and Exchange Commission on March 31, 2003 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Ari E. Bizimis

Ari E. Bizimis  
Chief Financial Officer

March 31, 2003

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**SCHEDULE 14A**  
**(Rule 14a-101)**  
**INFORMATION REQUIRED IN PROXY STATEMENT**  
**SCHEDULE 14A INFORMATION**  
**Proxy Statement Pursuant to Section 14(a) of the Securities**  
**Exchange Act of 1934**

Filed by the Registrant ☒  
Filed by a Party other than the Registrant ☐

Check the appropriate box:

- ☐ Preliminary Proxy Statement
- ☐ Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- ☒ Definitive Proxy Statement
- ☐ Definitive Additional Materials
- ☐ Soliciting Material Pursuant to Rule 14a-11(c) or Rule 14a-12

**MACROPORE BIOSURGERY, INC.**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- ☒ No fee required
- ☐ Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11
  - (1) Title of each class of securities to which transaction applies:
  - (2) Aggregate number of securities to which transaction applies:
  - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11:
  - (4) Proposed maximum aggregate value of transaction:
  - (5) Total fee paid:
- ☐ Fee paid previously with preliminary materials.
- ☐ Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
  - (1) Amount Previously Paid:
  - (2) Form, Schedule or Registration Statement No.:
  - (3) Filing Party:
  - (4) Date Filed:

**MACROPORE BIOSURGERY, INC.**  
**6740 TOP GUN STREET**  
**SAN DIEGO, CALIFORNIA 92121**

**NOTICE OF 2003 ANNUAL MEETING OF STOCKHOLDERS**  
**TO BE HELD ON**  
**October 10, 2003**

Dear MacroPore Biosurgery, Inc. Stockholder:

You are cordially invited to attend the 2003 Annual Meeting of the stockholders of MacroPore Biosurgery, Inc. The Annual Meeting will be held in the United States, at our offices located at 6740 Top Gun Street, San Diego, California on October 10, 2003, commencing at 9:00 a.m., San Diego local time, and at 6:00 p.m., Frankfurt local time. I look forward to meeting with as many of our stockholders as possible. The meeting will be webcast live for those who are unable to attend in person. To access the meeting please visit our website at [www.macropore.com](http://www.macropore.com) and follow the link for the webcast. Your access code for the meeting is provided on a separate form with these proxy materials. The access code can also be obtained by calling our San Diego office during regular business hours at (858) 458-0900. You will not be able to place your vote over the Internet. The only authorized voting will be in person at the meeting or by completing and returning the enclosed proxy ballot.

At the meeting, you will be asked to vote upon the election of our Board of Directors and to ratify our selection of the independent auditors. There will also be a report on our business, and those who attend in person will have the opportunity to ask questions about us. In addition, we will address any other business properly brought before the meeting.

We have attached a Proxy Statement that contains more information about these items and the meeting. Stockholders that own stock at the close of business on August 12, 2003, can vote at the meeting. A list of our stockholders allowed to vote will be available for inspection by any stockholder at our offices in San Diego, and at our offices in Germany, at KTC Ölmühlweg 65, 61462 Königstein, during normal business hours for the ten business days prior to the meeting. This list will also be available at our San Diego office during the meeting.

We hope that you will find it convenient to attend the meeting in person. **Whether or not you expect to attend, please complete, date, sign, and mail the enclosed proxy to ensure your representation at the meeting and the presence of a quorum.** If your address is on our stockholder list a return envelope is provided for you and no postage need be affixed to the proxy when it is mailed. **If you decide to attend the meeting and wish to change your proxy vote, you may do so by voting in person at the meeting.**

By Order of the Board of Directors,

CHRISTOPHER J. CALHOUN  
*President / Chief Executive Officer*

San Diego, California, USA  
August 19, 2003

## **PROXY STATEMENT**

**MacroPore Biosurgery, Inc.**  
**6740 Top Gun Street**  
**San Diego, CA 92121**  
**(858) 458-0900**

### **INFORMATION CONCERNING SOLICITATION AND VOTING**

This Proxy Statement is being furnished in connection with the solicitation of proxies by and on behalf of our Board of Directors to be used at our Annual Meeting of stockholders to be held on October 10, 2003, and at any postponement or adjournment of the Annual Meeting, for the purposes set forth in the accompanying notice of Annual Meeting. Our annual report for the year ended December 31, 2002 accompanies this Proxy Statement. This Proxy Statement and accompanying materials are expected to be first sent or given to our stockholders on or about August 26, 2003.

We have fixed the close of business on August 12, 2003 as the record date for the determination of the stockholders entitled to notice of and to vote at the Annual Meeting. Only holders of record of shares of our common stock on that date are entitled to notice of and to vote at the Annual Meeting. Each share of our common stock entitles the holder to one vote on each matter presented to stockholders for approval at the Annual Meeting. On April 28, 2003, there were 14,541,099 shares of our common stock outstanding.

#### **Questions and Answers about the Meeting and Voting**

*1. What is a Proxy Statement and why has this Proxy Statement been sent to me ?*

A Proxy Statement is a document that Securities and Exchange Commission regulations require us to give you when we ask you to sign a proxy card with regard to voting on proposals at the Annual Meeting. Among other things, a Proxy Statement describes those proposals and provides information about the Company. The Board of Directors of MacroPore Biosurgery, Inc. is soliciting the enclosed proxy to be used at the Annual Meeting and at any adjournment or postponement of the Annual Meeting. The Annual Meeting will be held at our offices located at 6740 Top Gun Street, San Diego, California. We will use the proxies received to:

- Elect directors;
- Ratify the selection of KPMG LLP as our independent auditors for the 2003 fiscal year; and
- Transact any other business that is proposed in accordance with our by-laws before the meeting is finally adjourned.

*2. What is a proxy?*

A proxy is your legal designation of another person to vote the stock you own. That other person is called a proxy holder. Designation of a particular proxy holder can be effected by completion of a written proxy card, such as the one attached to this Proxy Statement. Our President, Chief Executive

Officer and Vice-Chairman of the Board of Directors, Christopher J. Calhoun, and our Chief Financial Officer, Ari Bizimis, have been designated the proxy holders for the 2003 Annual Meeting.

3. *What is the difference between a stockholder of record and a stockholder who holds stock in street name?*

Essentially all of our issued and outstanding shares of common stock are represented by global stock certificates deposited with the German securities depository, Clearstream Banking AG. Clearstream has provided us with the names of the beneficial owners of our shares from its records for this proxy solicitation. If you hold your shares in your own name or Clearstream identifies you on its records as a beneficial owner of your shares, you are a stockholder of record for purposes of this proxy solicitation. If your broker or bank holds your shares and Clearstream's records indicate that your broker or bank is the beneficial owner of your shares, then you hold your shares in street name.

4. *What different methods can you use to vote?*

Stockholders can vote by written proxy card, or stockholders may vote in person at the meeting (unless they are street name holders without a legal proxy).

5. *What is the record date and what does it mean?*

The record date for the 2003 Annual Meeting is August 12, 2003. The record date is established by our Board of Directors as required by Delaware law. Owners of common stock at the close of business on the record date are entitled to receive notice of the meeting and to vote at the meeting and any adjournments or postponements of the meeting.

6. *How can you revoke a proxy?*

A stockholder can revoke a proxy by giving written notice to our secretary, delivering a later-dated proxy, or voting in person at the meeting. Attendance at the Annual Meeting will not, by itself, constitute revocation of a proxy.

7. *What are your voting choices when voting for director nominees, and what vote is needed to elect directors?*

In voting on the election of director nominees to serve until the 2004 Annual Meeting stockholders may vote in favor of all nominees, may withhold votes as to all nominees, or may withhold votes as to specific nominees while voting in favor of all others. In addition, if any other candidates are nominated at the meeting, stockholders of record who attend the meeting could vote for the other candidates. Directors will be elected by a plurality. The board recommends a vote "FOR" each of the nominees identified in this proxy statement.

8. *What are your voting choices when voting to ratify the selection our independent auditors?*

In voting on the ratification of the selection of our independent auditors, stockholders may vote in favor of the selection or against the selection, or may abstain from voting on the selection. The affirmative vote of a majority of the shares of common stock present or represented by proxy and voting at the meeting is required to approve this proposal. Abstentions are counted as votes cast and have the same effect as votes against the proposal. Broker non-votes have no effect on the outcome of the voting on this proposal.

9. *How will a proxy get voted?*

If you properly fill in and return the enclosed proxy card the designated proxy holders (the individuals named on your proxy card) will vote your shares as you have directed. If you sign the proxy card but do not make specific choices, the designated proxy holders will vote your shares as recommended by the Board of Directors as follows:

- "FOR" the election of each listed nominee for director; and
- "FOR" ratification of KPMG LLP as independent auditors for the 2003 fiscal year.

If necessary, and unless you have indicated on your proxy card that you wish to vote against any of the proposals, the individuals named on your proxy card may vote in favor of a proposal to adjourn the meeting to a later date in order to obtain additional votes with respect to any of the proposals.

10. *How are abstentions and broker non-votes counted?*

Broker non-votes will not be included in vote totals and will not affect the outcome of the vote. In all matters other than the election of directors, abstentions will have the same effect as a vote against a specified proposal.

11. *Who pays for the solicitation of proxies?*

We pay the entire cost of the solicitation of proxies. This includes preparation, assembly, printing, and mailing of this Proxy Statement and any other information we send to stockholders. We may supplement our efforts to solicit your proxy in the following ways:

- We may contact you using the telephone or electronic communication;
- Directors, officers, or other regular employees of MacroPore Biosurgery may contact you personally; or
- We may hire agents for the sole purpose of contacting you regarding your proxy.

If we hire soliciting agents, we will pay them a reasonable fee for their services. We will not pay directors, officers, or other regular employees any additional compensation for their efforts to supplement our proxy solicitation.

We anticipate that banks, brokerage houses and other custodians, nominees, and fiduciaries will forward soliciting material to the beneficial owners of shares of common stock entitled to vote at our Annual Meeting and that we will reimburse those persons for their out-of-pocket expenses incurred in this connection.

12. *What constitutes a quorum?*

In order for business to be conducted at the meeting, a quorum must be present. A quorum consists of the holders of more than 33 1/3 % of the shares of common stock issued, outstanding and entitled to vote at the meeting. Shares of common stock represented in person or by proxy (including "broker non-votes" and shares that abstain or do not vote with respect to one or more of the matters to be voted upon) will be counted for the purpose of determining whether a quorum exists. If a quorum is not present, the meeting will be adjourned until a quorum is obtained.

13. *How will voting on "any other business" be conducted?*

Although we do not know of any business to be considered at the Annual Meeting other than the proposals described in this Proxy Statement, if any additional business is presented at the Annual Meeting, your signed proxy card gives authority to the designated proxy holders to vote on such matters at their discretion.

## **PROPOSAL #1. ELECTION OF DIRECTORS**

Our Board of Directors is composed of six members. The names of the six nominees for election as directors are set forth below. Each of the nominees is currently serving as a member of our Board of Directors. All directors are elected annually and serve a one-year term until the next Annual Meeting or until their respective successors are duly elected and qualified. All of the nominees listed below are expected to serve as directors if they are elected. If any nominee should decline or be unable to accept such nomination or to serve as a director, an event which our Board of Directors does not now expect, our Board of Directors reserves the right to nominate another person or to vote to reduce the size of our Board of Directors. If another person is nominated, the proxy holders intend to vote the shares to which the proxy relates for the election of the person nominated by our Board of Directors.

### **Nominees and Business Experience**

<u>Name</u>	<u>Age</u>	<u>Position(s)</u>
Marshall G. Cox.....	67	Chairman of the Board and Director
Christopher J. Calhoun.....	37	Vice-Chairman of the Board, President, Chief Executive Officer and Director
Ari E. Bizimis .....	34	Chief Financial Officer and Director
Marc H. Hedrick, MD .....	40	Chief Scientific Officer and Director
Ronald D. Henriksen .....	63	Director
David M. Rickey .....	47	Director

*Marshall G. Cox* has served as Chairman of our Board of Directors since May 1997. He founded Western Micro Technology, Inc. and from 1977 to 1995 served as its chairman and chief executive officer. Mr. Cox retired from Western Micro as Chairman Emeritus in 1997. He is the Managing Director of the Saratoga Boy's Club, a private investment firm, and he serves as Chairman of the Board of Artes Medical, Inc., a producer of medical implants. Mr. Cox also serves on the Board of Directors of Triscend Corporation, a provider of computer chips. Mr. Cox holds a B.S. from the University of California, Los Angeles. Mr. Cox is Mr. Calhoun's father-in-law.

*Christopher J. Calhoun* is a co-founder of MacroPore Biosurgery and has served as our Chief Executive Officer, Vice-Chairman and Director of the Board since 1997, and as President since April 2002. Mr. Calhoun previously served as our President from 1996 through 1998. Mr. Calhoun is also the co-inventor on multiple US and International patents used for our bioresorbable implant technology. These inventions include bioresorbable polymers for skeletal repair and regeneration, implant surfaces for tissue guidance, and postsurgical scar tissue reduction. Mr. Calhoun has various other US and International patents pending for medical devices and implant instrumentation. Mr. Calhoun received a BA from the University of California, San Diego and an MBA from the University of Phoenix.

*Ari E. Bizimis* has served as our Chief Financial Officer and as a director since April 2000. Mr. Bizimis worked in various investment banking firms before joining us. From 1998 to April 2000, Mr. Bizimis served as head of Eurobond trading for Dresdner Kleinwort Benson. From 1997 to 1998, he served as Senior Fixed Income Trader for Commerzbank. Mr. Bizimis holds a Diplom Kaufmann degree from Johann Wolfgang Goethe University in Frankfurt, Germany.

*Marc H. Hedrick, MD* joined us as Chief Scientific Officer, Medical Director and Director in November, 2002. In December 2000 Dr. Hedrick co-founded, and served as President and Chief Executive Officer of StemSource, Inc., a company specializing in tissue bioengineering and stem cell therapy. We acquired StemSource in November 2002. Dr. Hedrick is a General and Plastic Surgeon, and is an Associate Professor of Surgery and Pediatrics at the University of California, Los Angeles (UCLA) since 1998, and has directed the Laboratory of Regenerative Bioengineering and Repair for the Department of Surgery at UCLA since 1998. Dr. Hedrick obtained his MD degree from the University of Texas Southwestern Medical School, Dallas.

*Ronald D. Henriksen* joined us as Director in October 2002. Mr. Henriksen currently serves as Chief Investment officer of Twilight Ventures, LLC. From 1988 to 2002, Mr. Henriksen served as President of the Advanced Research & Technology Institute of Indiana University, and from 1995 through 1998 as CEO of Itasca Ventures, LLC (a venture capital company), and from 1993 to 1995 as President/CEO of Khepri Pharmaceuticals (a biotechnology company). For twenty-three years previous to 1994 he held various managerial and executive positions with Eli Lilly and Company (a US healthcare company), including Managing Director for Brazil, Mexico and Central America. He is also a board member of QLT, Inc., Canada's second largest biopharmaceutical company. Mr. Henriksen received his BS in Industrial Administration and an MBA from Harvard Business School. He also served as an officer for four years in the US Navy.

*David M. Rickey* has served as a director of MacroPore Biosurgery since November 1999. Since 1996, Mr. Rickey has served as President and Chief Executive Officer of Applied Micro Circuits Corporation, which provides high-performance, high-bandwidth silicon solutions for optical networks. Mr. Rickey also serves as a director of Applied Micro Circuits Corporation and AMI Semiconductor, Inc., which designs, develops and manufactures integrated circuit products. He holds a B.S. from Marietta College, a B.S. from Columbia University and an M.S. from Stanford University.

**YOUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE “FOR” THE NOMINEES TO THE BOARD OF DIRECTORS.**

## **PROPOSAL #2. RATIFICATION OF SELECTION OF INDEPENDENT AUDITORS**

Our Audit Committee has selected KPMG LLP as our independent auditors for the fiscal year ending December 31, 2003, and has further directed that we submit the selection of independent auditors for ratification by our stockholders at the Annual Meeting. The proposal to ratify the selection of the independent auditors is not required to be submitted for stockholder approval. However, if the stockholders do not ratify this selection, the Audit Committee will reconsider its selection of KPMG. Even if the selection is ratified, our Audit Committee may direct the appointment of a different independent accounting firm at any time during the year if the Audit Committee determines that the change would be in our best interests.

The Audit Committee reviews and must pre-approve all audit and non-audit services performed by KPMG as well as the fees charged by KPMG for such services. In its review of non-audit service fees, the Audit Committee considers, among other things, the possible impact of the performance of such services on the auditor's independence.

Arthur Andersen were our principal accountants during our fiscal year ended December 31, 2001, Arthur Andersen and KPMG were our principal accountants during respective portions of our fiscal year ended December 31, 2002. For our 2001 and 2002 fiscal years, they consulted with us on various matters and performed services for us, and billed us for fees and expenses, as follows:

**Audit Fees:** Audit fees billed to us by Arthur Andersen for the audit of our financial statements for the fiscal year ended December 31, 2001 and for the quarterly reviews of our financial statements included in our fiscal year 2001 quarterly reports on Form 10-Q totaled \$68,500. Audit fees billed to us by Arthur Andersen for the review of our first quarter financial statements in 2002 included in our quarterly report on Form 10-Q were \$13,200. Audit fees billed or expected to be billed to us by KPMG for the audit of our financial statements for the fiscal year ended December 31, 2002 and for the quarterly reviews of our financial statements included in our fiscal year 2002 quarterly reports on Form 10-Q totaled \$99,920.

**Audit Related Fees:** There were no fees billed or expected to be billed to us by either Arthur Andersen or KPMG for services provided during 2001 or 2002 for assurance and related services that are reasonable related to the audits or reviews and are not reported under Audit Fees above.

**Financial Information Systems Design and Implementation Fees:** There were no fees billed or expected to be billed to the Company by either Arthur Andersen or KPMG for services provided during the last fiscal year or in 2001 for the design and implementation of financial information systems.

**Tax Fees:** Fees billed to us by Arthur Andersen for tax compliance, tax advice and tax planning (specifically, preparation of tax returns in the United States, research related to tax status in Germany, and consultation related to the tax consequences of stock options) in 2001 and 2002 totaled \$39,300. Fees billed to us from KPMG for tax compliance, tax advice and tax planning (specifically, preparation of tax returns for us and for our subsidiary StemSource, Inc., tax advice regarding the sale of assets to Medtronic, and tax issues related to the establishment of business operations in Japan) in 2002 totaled \$104,183. We did not use KPMG for tax compliance, tax advice and tax planning in 2001.

**All Other Fees:** Fees billed to us by Arthur Andersen for all other non-audit/tax services provided during 2001 and 2002 totaled \$35,476. These fees include: \$29,209 for assistance with our Form 10 that we filed with the Commission in 2001, and \$6,267 for analysis of Medicare's Outpatient Prospective Payment System. Fees billed or expected to be billed to us by KPMG for all other non-audit/tax services, provided during 2002, including accounting and auditing assistance related to our sale of assets to Medtronic PS Medical, Inc. and the acquisition of StemSource, Inc., totaled \$53,100.



The Audit Committee considered the fees paid for non-audit services provided by Arthur Andersen during the last fiscal year and believes the fees were compatible with maintaining Arthur Andersen's independence.

Representatives of KPMG will be present at the Annual Meeting, will have an opportunity to make a statement if they desire to do so and will be available to respond to appropriate questions from stockholders.

Additional information concerning the Audit Committee and our Independent Auditors can be found in the "Audit Committee Report" section of this Proxy Statement.

In making its recommendation to ratify the appointment of KPMG LLP as the Company's independent auditors for the fiscal year ending December 31, 2003, the Audit Committee has determined that the non-audit services provided by KPMG LLP are compatible with maintaining the independence of KPMG LLP.

**YOUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE "FOR" THE RATIFICATION OF THE SELECTION OF KPMG LLP AS OUR INDEPENDENT AUDITORS FOR FISCAL 2003.**

## **COMPENSATION AND OTHER INFORMATION CONCERNING DIRECTORS AND EXECUTIVE OFFICERS**

### **Biographical Information**

The following table sets forth biographical information regarding our executive officers as of April 28, 2003.

<u>Name</u>	<u>Age</u>	<u>Position(s)</u>
Marshall G. Cox.....	67	Chairman of the Board of Directors
Christopher J. Calhoun.....	37	Chief Executive Officer and President
Ari E. Bizimis .....	34	Chief Financial Officer
Marc H. Hedrick, MD	40	Chief Scientific Officer and Medical Director
Charles E. Galetto.....	52	Senior Vice President — Finance and Administration, and Treasurer
Bruce A. Reuter.....	54	Senior Vice President — International Business
Sharon V. Schulzki.....	45	Senior Vice President — Marketing & Development — Biomaterials
G. Bryan Cornwall, PhD.....	38	Vice President — Research & Technology — Biomaterials
John B. Ferris.....	45	Vice President — Europe
John K. Fraser, PhD.....	42	Vice President — Research & Technology — Biologics
Elizabeth A. Scarbrough.....	45	Vice President — Marketing & Development — Biologics
Matthew Scott.....	39	Vice President — Sales
Seijiro Shirahama .....	49	Vice President — Asia Pacific

See "Proposal No. 1 Election of Directors" for biographical information regarding Messrs. Cox, Calhoun, Bizimis, Hedrick, and others.

*Charles E. Galetto* has served as our Senior Vice President—Finance and Administration and Treasurer since April 2000. From August 1997 to January 2000, Mr. Galetto served in various positions with PMR Corporation, a company specializing in mental health care programs, including service as Senior Vice President—Finance and Treasurer of PMR Corporation. Mr. Galetto is a certified public accountant and holds a B.S. from Wayne State University.

*Bruce A. Reuter* has served as Senior Vice President - International Business since September 2002. From September 2001 to September 2002 Mr. Reuter served as our Vice President and General Manager of Bone Fixation Products. From January 2001 to September 2001, he served as our Vice President—Market Development. From January 1990 to October 2000, Mr. Reuter served as the Vice President and Managing Director of Mentor International, a multi-national marketer of medical devices. He holds a B.A. from the University of Rhode Island and an M.B.A. from Memphis State University.

*Sharon V. Schulzki* has served as Senior Vice President of Marketing & Development Biomaterials since September 2002. Mrs. Schulzki served as Senior Vice President and General Manager - Spine & Orthopedics from November 2001 until September 2002. Mrs. Schulzki joined the Company in July 2000, and served as our Vice President and General Manager - Spine & Orthopedics until November 2001. Prior to joining us in 2000, Mrs. Schulzki's her most recent prior employer was Howmedica, Inc., Division of Pfizer, Inc., a manufacturer of medical devices from 1983 to 1998, where served in various positions, including Vice President. During that time she also served as Senior Vice President of Worldwide Marketing and Product Development with Howmedica Leibinger, Inc. Mrs. Schulzki holds a BS from Loyola College in Baltimore, MD.

*G. Bryan Cornwall, PhD*, was appointed Vice President - Research & Technology — Biomaterials in September 2002. Dr. Cornwall previously served as our Vice President of Research & Technology from November 2001 to September 2002 and served as our Director of Research and Spine, Reconstructive & Orthopedic Development from February 2000 until November 2001. From April 1999 to February 2000, Dr. Cornwall served as Manager of Research for NuVasive, Inc., a spinal technology firm. From February 1997 to April 1999, he served as Senior Development Engineer for the trauma and orthopedic divisions of DePuy ACE, a developer and manufacturer of specialty orthopedic products. He received his BSc, MSc, and PhD from Queen's University at Kingston, Ontario.

*John B. Ferris* has served as our Vice President—Europe since August 2000. From April 2000 to August 2000, he was International Business Manager for Summit Medical, a medical device company focused on cementation, transfusion and wound drainage products. From July 1997 to April 2000, Mr. Ferris served as the European Market Development Manager with Norian Ltd., which develops and manufactures a bone substitute. Mr. Ferris holds a B.A. from the University of Newcastle upon Tyne.

*John K. Fraser, PhD*, was appointed Vice President - Research & Technology—Biologics, in November 2002. From August 2001 to November 2002, Dr. Fraser was Chief Scientific Officer, and Director of Research, Stem Cell Services at StemSource, Inc., a company specializing in tissue bioengineering and stem cell therapy. Dr. Fraser has served as an Adjunct Associate Professor, Division of Hematology-Oncology, Department of Medicine, UCLA School of Medicine, since July 2001, in which department he had served as an Assistant Professor from July 1994 to July 2001. Dr. Fraser has also served as the Director of the UCLA Umbilical Cord Blood Bank since 1995. Dr. Fraser received his BSc from Victoria University of Wellington, New Zealand and his PhD from University of Otago, New Zealand.

*Elizabeth A. Scarbrough* has served as Vice President of Marketing & Development—Biologics, since November, 2002. From December 2001 to November 2002 she held the position of Executive Vice President of Sales & Marketing for StemSource, Inc., a California company specializing in tissue bioengineering and stem cell therapy. From February 1994 to October 2000 Mrs. Scarbrough served as Vice President of Mentor Corporation, a medical device company with global marketing and distribution. She holds a BS degree from Pennsylvania State University.

*Matthew Scott* was appointed Vice President - Sales in September 2002. From September 2001 to September 2002 Mr. Scott served as Vice President of our Biologics business unit, and from April 1999

until September 2001 he served as our Global Director of Training and Client Development. From April 1997 to April 1999, Mr. Scott was a National Sales Manager for The Straumann Company, a medical device and implantology company. He received his BS Degree from the University of Arkansas and was selected by the U.S. Army to enter into the Healthcare Leadership Fellowship Program where he received an interdisciplinary Masters Degree: MBA/MS Healthcare Management.

*Seijiro Shirahama* has served as our Vice President - Asia Pacific, since September 2002. From May 1999 to August 2002, he was President of Touchmetrics K.K., a diagnostic ultrasound firm. Mr. Shirahama held executive positions with Bristol-Myers Squibb K.K. from April 1997 to October 1998. He holds a BA from Kanagawa University in Yokohama, Japan and an MA from the University of San Francisco.

### **Meetings and Committees of the Board of Directors**

In 2002, all of our directors attended 75% or more of the total number of meetings of the Board of Directors and the Board committees of which they were a member (during the period that they served).

Our Board of Directors held five meetings during 2002.

The Board of Directors has established a Compensation Committee to handle compensation matters and administer our Amended and Restated 1997 Stock Option and Stock Purchase Plan. The committee consists of Mr. Rickey and Mr. Henriksen, who accepted appointment to the committee on July 25, 2002, replacing Mr. Calhoun and Mr. Cox. The committee determines the compensation received by directors and reviews and approves the compensation and benefits for executive officers. The committee held two meetings during 2002.

Mr. Henriksen (chairman) and Mr. Rickey are the members of our Audit Committee. Mr. Henriksen joined the committee in July 2002 replacing former member Edmund Krix. Both Mr. Henriksen and Mr. Rickey are independent as that term is defined by Rule 4200 (a) of the National Association of Securities Dealers, Inc.'s NASDAQ listing standards. The committee selects our independent public accountants, reviews the scope of the annual audit, approves the audit fees and non-audit fees to be paid to our auditors, and reviews our financial accounting controls with the staff and the independent public accountants. The Board of Directors has not adopted a written charter for the Audit Committee. The committee held four meetings during 2002.

Our Board of Directors does not have a nominating committee.

### **Director Compensation**

Presently, other than expenses in connection with attendance at meetings and certain other expenses, we do not compensate any non-employee members of the Board of Directors. Non-employee directors are eligible to receive options under our Amended and Restated 1997 Stock Option and Stock Purchase Plan.

Mr. Cox is employed by us in his capacity of Chairman of the Board. His 2002 salary was \$60,000, and we granted him 135,000 stock options in 2002. Mr. Hedrick, an employee/director, was granted 150,000 stock options in 2002. The 2002 stock option grants to Mr. Calhoun and Mr. Bizimis, our other employee/directors, are detailed later in this proxy statement.

Our non-employee directors, Mr. Henriksen and Mr. Rickey, were granted 50,000 and 25,000 stock options, respectively, in 2002.

## Executive Compensation

Our executive officers are appointed by our Board of Directors. We have not entered into any written employment agreements with any of our executive officers or directors.

The following table sets forth summary information concerning compensation awarded to, earned by, or accrued for services by our Chief Executive Officer and our four other most highly-compensated executive officers as of December 31, 2002 whose salary and bonuses for 2002 was over \$100,000 (collectively, the “Named Executive Officers”), for services rendered to us in all capacities during the years ended December 31, 2000, 2001 and 2002.

### SUMMARY COMPENSATION TABLE

<u>Name and Principal Position</u>	<u>Year</u>	<u>Annual Compensation</u>		<u>Long Term Compensation Awards</u>	<u>All Other Compensation</u> <sup>(1)</sup>
		<u>Salary</u>	<u>Bonus</u>	<u>Securities Underlying Options/SARs (#)</u>	
Christopher J. Calhoun..... <i>President, Chief Executive Officer and Secretary</i>	2002	\$190,000	\$40,000	205,000	\$15,200
	2001	180,000	40,000	200,000	20,332
	2000	177,303	50,760	62,500	12,845
Ari E. Bizimis <sup>(2)</sup> <i>Chief Financial Officer</i>	2002	187,610	34,295	110,000	9,600
	2001	160,000	35,000	50,000	9,600
	2000	120,000	36,000	275,000	7,200
Sharon V. Schulzki <sup>(3)</sup> <i>Senior Vice President – Marketing &amp; Development - Biomaterials</i>	2002	163,334	30,000	25,000	11,600
	2001	159,539	15,000	200,000	12,061
	2000	68,750	-	175,000 <sup>(4)</sup>	4,400
Charles E. Galetto <sup>(5)</sup> <i>Senior Vice President, Finance and Administration and Treasurer</i>	2002	152,500	26,000	30,000	12,740
	2001	150,000	26,000	20,000	13,016
	2000	102,885	38,125	100,000	6,600
Bruce A. Reuter <sup>(6)</sup> <i>Senior Vice President - International Business</i>	2002	152,500	25,000	30,000	11,600
	2001	152,000		135,000	11,904

- (1) The amounts in this column represent a car allowance and other miscellaneous benefits given to each named executive officer.
- (2) Mr. Bizimis began his employment with us in April 2000. He was granted 10,000 options in May 1999 for consulting services he provided prior to joining us.
- (3) Ms. Schulzki began her employment with us in July 2000.
- (4) These options were cancelled in 2002.
- (5) Mr. Galetto began his employment with us in April 2000.
- (6) Mr. Reuter began his employment with us in January 2001.

## Option Grants in 2002

The following table sets forth, as to the Named Executive Officers, information concerning stock options granted during the year ended December 31, 2002. We did not grant any stock appreciation rights in 2002. The exercise prices are in each case equal to the last reported [sale price] per share of our common stock as reported by the Frankfurt Stock Exchange on the day immediately preceding the grant date.

<u>Name</u>	<u>Individual Grants</u>		<u>Exercise Price</u> <u>Per Share</u> <u>(\$/share)</u>	<u>Expiration Date</u>	<u>Grant Date</u> <u>Present Value</u> <u>(\$)<sup>(1)</sup></u>
	<u>Number Of</u> <u>Securities</u> <u>Underlying</u> <u>Options/SAR</u> <u>Granted (#)</u>	<u>Percent Of Total</u> <u>Options/SARs</u> <u>Granted to</u> <u>Employees in</u> <u>2002</u>			
Christopher J. Calhoun...	205,000	17.3	\$3.09	2/8/2012	\$535,460
Ari E. Bizimis.....	110,000	9.3	3.09	2/8/2012	287,320
Sharon V. Schulzki.....	25,000	2.1	3.09	2/8/2012	65,300
Charles E. Galetto.....	30,000	2.5	3.09	2/8/2012	78,360
Bruce A. Reuter.....	30,000	2.5	3.09	2/8/2012	78,360

- (1) We used the Black-Scholes option-pricing model to determine the grant date present value of the options set forth in this table. Use of this model should not be construed as an endorsement of its accuracy at valuing options. The real value of the options depends upon the actual changes in the market price of our common stock during the applicable period.

All stock option valuation models, including the Black-Scholes model, require a prediction about the future movement of the stock price. The following facts and assumptions were used in calculating grant date present value: exercise prices as indicated in the table above, fair market value of each option on the date of grant based on the best information available, a dividend yield of 0.0%, an expected stock option term of seven years, and a stock price volatility of 100.0% based on the market performance of our common stock. We used an assumed risk-free interest rate in our calculations equivalent to the yield of a zero-coupon, seven-year Treasury bond on the date of the grants. The risk-free interest rate was 4.710% for options granted on February 8, 2002. No other discounts or restrictions related to vesting or the likelihood of vesting of the stock options were applied.

## Aggregated Option Exercises in 2002 and Year-End Option Values

The following table sets forth information concerning options to purchase our common stock held as of December 31, 2002 by each of the Named Executive Officers. None of the Named Executive Officers exercised any stock options in 2002.

<u>Name</u>	<u>Shares Acquired on Exercise (#)</u>	<u>Value Realized (\$)</u>	<u>Number of Securities Underlying Unexercised Options/SARs as of December 31, 2002</u>		<u>Value of Unexercised in-the-money Options/SARs as of December 31, 2002</u>	
			<u>Exercisable</u>	<u>Unexercisable</u>	<u>Exercisable</u>	<u>Unexercisable</u>
Christopher J. Calhoun.....	- -	- -	188,750	162,293	\$703,900	\$207,735
Ari E. Bisimis .....	- -	- -	282,916	87,084	385,532	111,468
Sharon V. Schulzki .....	- -	- -	44,790	105,210	69,456	162,544
Charles E. Galetto.....	- -	- -	106,249	23,751	144,999	30,401
Bruce A. Reuter.....	- -	- -	17,186	47,814	28,342	75,158

### **Compensation Committee Interlocks and Insider Participation**

Mr. Calhoun, who was a member of the Compensation Committee until July 2002, serves as our Vice-Chairman of the Board, President and Chief Executive Officer. Mr. Cox, who was also a member of the Compensation Committee until July 2002, serves as our Chairman of the Board.

Mr. Cox is employed by us. He receives a monthly salary of \$5,000 and we provide him with coverage under our medical and health insurance plans at a cost to us of approximately \$7,000 annually. Mr. Cox is eligible to receive options under our Amended and Restated 1997 Stock Option and Stock Purchase Plan.

No executive officer of the Company has ever served as a member of the board of directors or compensation committee of any other entity that has or has had one or more executive officers serving as a member of our Board of Directors or Compensation Committee.

### **Certain Relationships and Related Transactions**

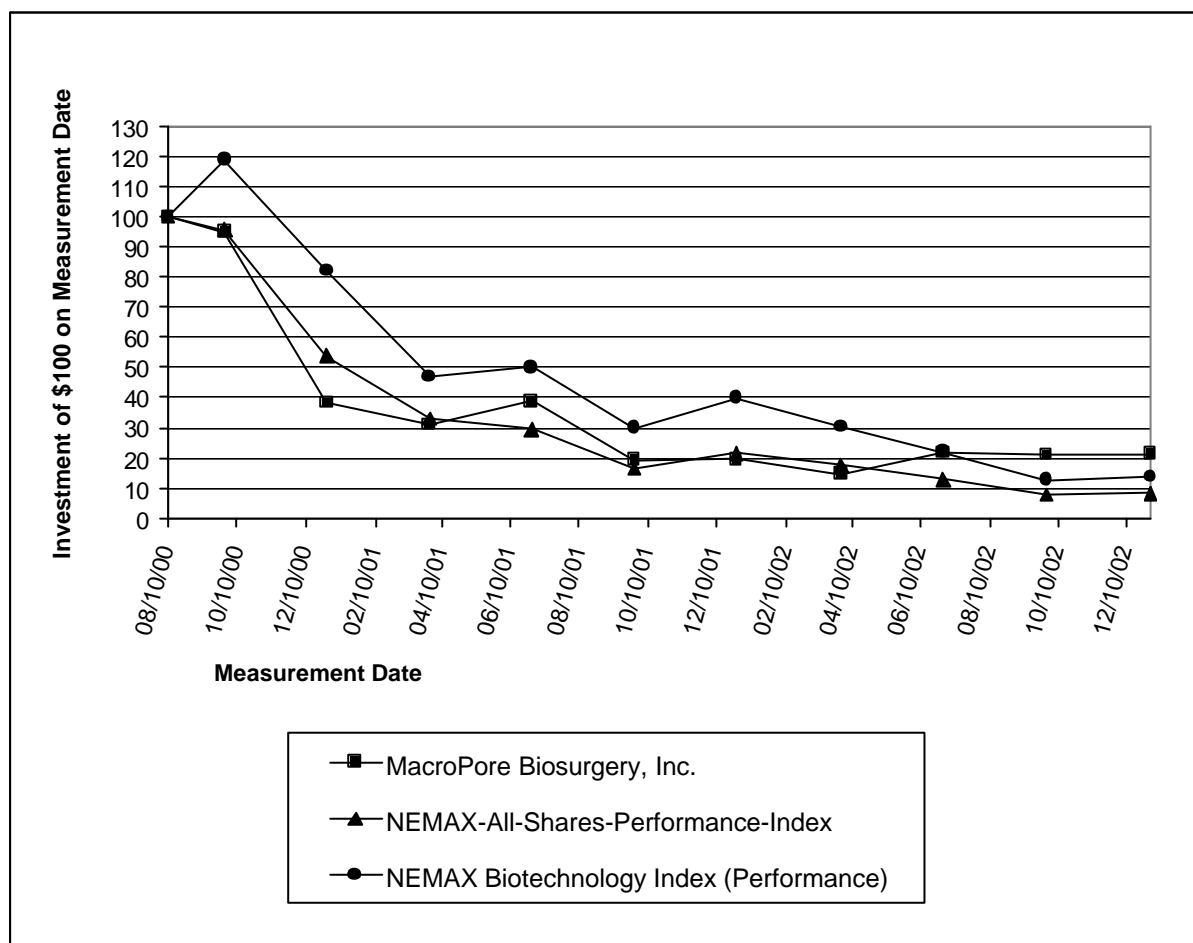
In February 2002, we made a loan to Ari Bizimis, one of our directors and our Chief Financial Officer, in the aggregate amount of \$150,000, at an annual interest rate of 5.75%, for the purchase of 50,000 shares of our common stock from another of our stockholders. The interest rate was to be adjusted once a year on the anniversary of the issuance date of the loan. The loan was secured by a pledge of all of the stock purchased by Mr. Bizimis with the proceeds of the loan, and was full recourse to Mr. Bizimis maturing in February 2005.

In February 2002, we also made a loan to Christopher Calhoun, our Vice-Chairman of the Board, President and Chief Executive Officer, in the aggregate amount of \$328,000, at an annual interest rate of 5.75%, for the purchase of 100,000 shares of our common stock from another of our stockholders. The interest rate was to be adjusted once a year on the anniversary of the issuance date of the loan. The loan was secured by a pledge of all of the stock purchased by Mr. Calhoun with the proceeds of the loan, and was full recourse to Mr. Calhoun maturing in February 2005.

The loans to Mr. Bizimis and Mr. Calhoun were repaid in full in December 2002. We believe that all of the transactions described above were made and are on terms no less favorable to us than those we could obtain from independent third parties in arms-length negotiations.

### COMPARATIVE STOCK PERFORMANCE GRAPH

The following graph shows how an initial investment of \$100 in our common stock would have compared to an equal investment in the NEMAX-All-Share-Performance-Index and the NEMAX Biotechnology Index (Performance) during the period from August 10, 2000, when our stock was first traded publicly, through December 31, 2002. The graph reflects closing prices reported on Xetra, an electronic trading system for stock listed on the Frankfurt Stock Exchange. "NEMAX" refers to the German Neuer Markt Aktien (Stock) Index.



Notwithstanding anything to the contrary set forth in any of our previous filings made under the Securities Act of 1933 or the Securities Exchange Act of 1934 that might incorporate future filings made by us under those statutes, neither the preceding Stock Performance Graph, the Compensation Committee Report, the Audit Committee Report, nor the description of the auditors' independence is to be incorporated by reference into any such prior filings, nor shall such graph, reports or description be incorporated by reference into any future filings made by us under those statutes.

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table provides certain information regarding beneficial ownership of our common stock as of April 28, 2003 by each stockholder known by us to own beneficially more than 5% of our outstanding shares, our directors and director nominees, the Named Executive Officers, and our current directors and executive officers as a group.

The amounts and percentages of common stock beneficially owned are reported on the basis of regulations of the Securities and Exchange Commission governing the determination of beneficial ownership of securities. Under the rules of the Commission, a person is deemed to be a “beneficial owner” of a security if that person has or shares “voting power,” which includes the power to vote or to direct the voting of such security, or “investment power,” which includes the power to dispose of or to direct the disposition of such security. A person is also deemed to be a beneficial owner of any securities for which that person has a right to acquire beneficial ownership within 60 days. Under these rules, more than one person may be deemed a beneficial owner of the same securities and a person may be deemed to be the beneficial owner of securities as to which that person has no economic interest.

All of the individuals listed below who hold stock options granted by us prior to January 1, 2001 may exercise those stock option grants before the options are fully vested. Accordingly, all of the shares issuable upon exercise of those options are deemed to be beneficially owned by those individuals for purposes of the following table. Unless otherwise indicated, the address for each person or entity named below is c/o MacroPore Biosurgery, Inc., 6740 Top Gun Street, San Diego, California 92121, and each person or entity named below has (subject to applicable community-property laws) full beneficial ownership of all shares listed.

<u>Name</u>	<u>Number of shares of common stock beneficially owned</u>	<u>Percentage of outstanding shares</u>
Marshall G. Cox(1) .....	821,178	5.6
Christopher J. Calhoun(2).....	928,747	6.2
Ari E. Bizimis(3) .....	414,800	2.8
Sharon V. Schulzki (4) .....	112,497	*
Charles E. Galetto(5).....	125,727	*
Bruce A. Reuter (6) .....	93,565	*
David M. Rickey(7) .....	63,541	*
Ronald D. Henriksen (8) .....	18,369	*
Marc H. Hedrick (9).....	460,003	*
Medtronic Asset Management, Inc.(10).....	1,000,000	6.9
All current directors and executive officers as a group (15 persons)(11) .....	3,320,973	20.6

\* Less than one percent.

- (1) Includes 147,604 shares issuable upon the exercise of stock options and 22,223 shares issuable upon exercise of warrants. Also includes 5,334 shares held of record by his spouse. Mr. Cox disclaims beneficial ownership of shares held by his spouse.



- (2) Includes 428,747 shares issuable upon the exercise of stock options. Also includes a total of 500,000 shares held by TTMC Investments, Inc. Mr. Calhoun has sole voting and investment power with respect to the shares of our common stock held by TTMC Investments. Mr. Calhoun disclaims beneficial ownership of these securities, except to the extent he has a pecuniary interest in the securities, and this report shall not be deemed an admission that Mr. Calhoun is the beneficial owner of such securities for any other purpose.
- (3) Includes 334,498 shares issuable upon the exercise of stock options.
- (4) Includes 112,497 shares issuable upon the exercise of stock options.
- (5) Includes 125,727 shares issuable upon the exercise of stock options.
- (6) Includes 89,372 shares issuable upon the exercise of stock options.
- (7) Includes 63,541 shares issuable upon the exercise of stock options.
- (8) Includes 5,208 shares issuable upon the exercise of stock options.
- (9) Includes 24,478 shares issuable upon the exercise of stock options
- (10) The address for Medtronic Asset Management, Inc. is Medtronic, Inc. Corporate Center, 7000 Central Avenue, N.E., Minneapolis, Minnesota 55432.
- (11) Includes all shares and options exercisable within sixty days owned by all current directors and executive officers and their spouses.

## COMPENSATION COMMITTEE REPORT ON EXECUTIVE COMPENSATION

The Compensation Committee provided the following report:

*“Compensation Philosophy.* The Compensation Committee attempts to create a balanced compensation package by combining components based upon the achievement of long-term value to stockholders with components based upon the execution of shorter-term strategic goals. We expect that the achievement of these shorter-term goals ultimately will contribute to our long-term success. We have instituted a management compensation plan that: Attracts and retains talented management; Provides short-term and long-term incentives; and Focuses performance on the achievements of our objectives.

*Compensation Methodology.* Our Compensation Committee develops and implements compensation policies, plans and programs which seek to enhance stockholder value by closely aligning the financial interests of senior management with those of our stockholders.

Our compensation program for senior management including all “Named Executive Officers” is comprised of the following:

**Base salary.** The annual base salary is designed to compensate executives for their sustained performance and level of responsibility. Base salary is based on individual performance and the executives’ experience. The committee approves all salary increases for executive officers.

**Annual performance bonus.** An annual cash bonus program is established to promote the achievement of our performance objectives. The granting of an annual bonus is discretionary. Our goals and individual goals and milestones for our management are established at the beginning of the year, and include targets for progress in research and development, clinical activities, development of sales, marketing and investor relations programs and organizational developments and share price. We provide bonus incentives for achievement of these goals because we believe attainment of these goals will be in the best long-term interests of our stockholders. Bonus amounts for each executive are dependent upon our level of achievement, as well as achievements by the individual.

**Long-term incentive compensation.** We make recommendations to the full Board of Directors concerning the number of stock option grants to be granted to each executive. These recommendations are based on the executive’s ability to improve our financial and operational performance, the executive’s past performance, and our Chief Executive Officer’s expectation of the executive’s future performance and contributions. All stock options or other awards we may make under our Amended and Restated 1997 Stock Option and Stock Purchase Plan are granted with an exercise price equal to the closing market price on the day immediately preceding the date of grant.

Our approach has been to make the annual bonus and option grants a relatively higher share, and base salary a relatively lower share, of the total compensation than at other publicly traded companies.

*Compensation of our Chief Executive Officer.* Our Compensation Committee meets at least annually to evaluate the performance of our Chief Executive Officer. Based on this evaluation, the committee may approve salary increases, annual bonuses and long-term incentive awards, or any combination thereof, for our Chief Executive Officer. Our Chief Executive Officer’s compensation reflects a high degree of policy-making and decision-making authority and a high level of responsibility with respect to our strategic direction and our financial and operating results. It also reflects our Chief Executive Officer’s long-term commitment and contributions to our success. For 2002, the factors and criteria on which Mr. Calhoun’s compensation was based included these factors and his leadership in directing the successful development of new products, the expansion of our bioresorbable implant product lines in the craniofacial (head and face) as well as musculoskeletal system, leadership in directing our

regulatory strategy, and ongoing leadership in improving our quality system to meet or exceed FDA and foreign regulatory requirements, working to maintain a good relationship with our primary customer, Medtronic Inc., building strong investor interest in the Company, and leading the company toward profitability. The aspects of the Company's performance which factored into Mr. Calhoun's 2002 compensation were our successful development of the SurgiWrap<sup>TM</sup> bioresorbable barrier film products, the expansion of our existing bioresorbable implant product lines including the launch of products into the musculoskeletal field, our strategic investment into StemSource, Inc. (which led to the acquisition of this company's technology), our successful regulatory strategy which has moved our products quickly from conception to market release, the fact that our quality system has passed FDA inspection, our strong product pipeline with new patents issued and new patent applications pending (some of which were co-authored by Mr. Calhoun), and the strength of our relationships with the investment community and our primary customer, Medtronic, Inc.

Respectfully submitted,

Compensation Committee  
Mr. David Rickey  
Mr. Ronald D. Henriksen

January 28, 2003"

## **AUDIT COMMITTEE REPORT**

The Audit Committee provided the following report:

“The Audit Committee has reviewed and discussed the Company’s audited financial statements for the year ended December 31, 2002 with our management. The Audit Committee has discussed with KPMG LLP the matters required to be discussed by Statement on Auditing Standards No. 61. The Audit Committee has received the written disclosures and the letter from KPMG required by Independence Standards Board Standard No. 1, and has discussed KPMG’s independence with KPMG.

Based upon the Audit Committee’s review and discussions as noted above, the Audit Committee has recommended to the board of directors that the Company’s audited financial statements be included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2002 for filing with the Securities and Exchange Commission.

Respectfully submitted,

Audit Committee  
Mr. Ronald D. Henriksen  
Mr. David Rickey

March 12, 2003”

## **CHANGE IN AUDITORS**

On May 8, 2002, the Audit Committee notified Arthur Andersen LLP ("Arthur Andersen") of their decision to dismiss Arthur Andersen from serving as our independent auditors effective upon the successful engagement of KPMG LLP ("KPMG"). On May 20, 2002, Arthur Andersen notified us that it considered that its engagement as our independent accountant had terminated. Between May 8, 2002 and June 14, 2002 we engaged in discussions with KPMG to retain their services as our independent auditors for the year ending December 31, 2002. KPMG formally accepted the appointment on June 14, 2002. Arthur Andersen's reports on our consolidated financial statements for each of the fiscal years ended December 31, 2001 and December 31, 2000, did not contain an adverse opinion or disclaimer of opinion, nor were they qualified or modified as to uncertainty, audit scope or accounting principles. In connection with its audits for our fiscal years ended December 31, 2001 and December 31, 2000, and through the interim period from January 1, 2002 through May 20, 2002, there were no disagreements between the Company and Arthur Andersen on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedures which disagreements, if not resolved to Arthur Andersen's satisfaction, would have caused Arthur Andersen to make reference to the subject matter of the disagreements in connection with Arthur Andersen's report on our consolidated financial statements for such years; and there were no reportable events as defined in Item 304(a)(1)(v) of Regulation S-K promulgated under the Securities Exchange Act.

During the fiscal years ended December 30, 2001 and December 31, 2000, and through the interim period from January 1, 2002 through June 14, 2002, we did not consult KPMG with respect to the application of accounting principles to a specified transaction, either completed or proposed, or the type of audit opinion that might be rendered on our consolidated financial statements, or any other matters or reportable events listed in Items 304(a)(2)(ii) of Regulation S-K. KPMG has been our auditors since June 14, 2002.

## **SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE-Jon ( in Process)**

Section 16(a) of the Securities Exchange Act of 1934 requires our directors, executive officers, and persons or entities who own more than ten percent of our common stock, to file with the Securities and Exchange Commission reports of beneficial ownership and changes in beneficial ownership of our common stock. Those directors, officers, and stockholders are required by regulations to furnish us with copies of all forms they file under Section 16(a). Based solely upon a review of the copies of such reports furnished to us and written representations from such directors, officers, and stockholders, we believe that all such required reports were filed on a timely basis except that Mr. Henriksen and Mr. Hedrick each were late filing their Form 3 - Initial Statement of Beneficial Ownership of Securities, and Mr. Bizimis, Mr. Henriksen, and Mr. Reuter each were late reporting one transaction on a Form 4 - Statement of Changes in Beneficial Ownership in fiscal 2002.

## **STOCKHOLDER PROPOSALS FOR THE 2004 MEETING**

Stockholders are hereby notified that, if they intend to submit proposals for inclusion in our Proxy Statement and proxy for our 2004 Annual Meeting of stockholders, such proposals must be received by us no later than April 29, 2004 and must otherwise be in compliance with applicable Securities and Exchange Commission regulations. If our annual meeting date is substantially earlier in 2004 than in 2003, we have the right to change this deadline and give notice of the new deadline in a Form 10-Q.

## MISCELLANEOUS

Our Board of Directors knows of no other business to be presented at our Annual Meeting. If other matters properly come before our Annual Meeting, it is intended that the proxies in the accompanying form will be voted thereon in accordance with the judgment of the person or persons holding such proxies.

By Order of the Board of Directors,

CHRISTOPHER J. CALHOUN

*Vice-Chairman of the Board of Directors, President and Chief  
Executive Officer*

**MACROPORE BIOSURGERY, INC.**  
**Annual Meeting of Stockholders—October 10, 2003**

The undersigned hereby appoints Christopher J. Calhoun and Ari Bizimis, or either of them as proxy holders, with full power of substitution, to appear on behalf of the undersigned and to vote all shares of common stock (par value \$.001) of MacroPore Biosurgery, Inc. (the “Company”) that the undersigned is entitled to vote at the Annual Meeting of Stockholders of the Company to be held on October 10, 2003, and at any postponement or adjournment thereof.

**WHEN PROPERLY EXECUTED, THIS PROXY WILL BE VOTED AS DIRECTED. IF PROPERLY EXECUTED AND NO INSTRUCTIONS ARE SPECIFIED, THIS PROXY WILL BE VOTED FOR THE ELECTION OF THE LISTED NOMINEES AS DIRECTORS AND FOR THE RATIFICATION OF THE SELECTION OF KPMG LLP TO FUNCTION AS OUR INDEPENDENT AUDITORS.**

**THIS PROXY IS SOLICITED BY THE BOARD OF DIRECTORS**

Please mark box [X] in blue or black ink.

1. Election of ☐ FOR all nominees listed below ☐  
Directors: ☐ WITHHOLD AUTHORITY from all nominees listed below ☐

Nominees: ARI BIZIMIS, CHRISTOPHER J. CALHOUN, MARSHALL G. COX, MARC H. HEDRICK, RONALD D. HENRIKSEN, AND DAVID RICKEY

**TO WITHHOLD AUTHORITY TO VOTE FOR ANY ONE OR MORE NOMINEES, LINE THROUGH OR OTHERWISE STRIKE OUT THE NAME OF THE NOMINEE OR NOMINEES FOR WHOM YOU WITHHOLD AUTHORITY TO VOTE.**

2. Ratification of Selection of KPMG LLP To Serve as Our Independent Auditors For 2003.  
FOR ☐ AGAINST ☐ ABSTAIN ☐

(Continued and to be signed on reverse side)

In their discretion, the proxy holders are authorized to vote upon such other business as may properly come before the Annual Meeting and any postponement or adjournment thereof.

Please sign exactly as your name appears on the left. When signing as an attorney, executor, administrator, trustee or guardian, please give your full title. If shares are held jointly, each holder should sign.

**PLEASE CHECK HERE IF YOU PLAN TO ATTEND  
THE ANNUAL MEETING [    ]**

Dated: \_\_\_\_\_, 2003

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

Please sign, date, and return the proxy card using the enclosed envelope.