

OFFICERS
E. S. "Ernie" Pinner

Chairman of the Board of Directors

John C. Corbett
President and
Chief Executive Officer

Jennifer L. Idell Chief Financial Officer

Stephen D. Young Chief Operating Officer

Daniel E. Bockhorst Chief Risk Officer

INDEPENDENT AUDITORS
Crowe Horwath LLP Fort Lauderdale, Florida

STOCK LISTING
Symbol - CSFL Cusip \#15201P 109

SHAREHOLDER SERVICES
Continental Stock Transfer \& Trust Company
17 Battery Place, NY, NY 10004 212.509.4000

CORPORATE OFFICES
1101 First St. South Winter Haven, FL 33880 863.293.4710

## C O R P O R A T E

P R O F I LE

CenterState Banks, Inc., headquartered in Winter Haven, Florida, is a financial holding company with one nationally chartered bank: CenterState Bank of Florida. The Company operates through 67 branches in 23 counties throughout Florida, providing traditional deposit and lending products and services to its commercial and retail customers. The Company also provides correspondent banking and capital market services for over 600 community banks nationwide.

## A N N U A L MEETING

The 2017 Annual Meeting of the Shareholders will be held on Thursday,
April 27, 2017 at 10:00 a.m. at the Legoland Hotel, One Legoland Way, Winter Haven, FL 33884 (Go to main Legoland entrance, stay left for hotel parking).


John Tranter, Chief Banking Officer; Jennifer Idell, Chief Financial Officer; John Corbett, President \& CEO; Ernie Pinner, Chairman; Steve Young, Chief Operating Officer; Dan Bockhorst, Chief Risk Officer.
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## Dear Fellow CenterState Shareholders,

Thank you for investing in our company. During 2016, your investment grew in value by 61\%. Over the last three years, CenterState shares have increased by 148\%. CenterState's shareholder returns far surpass the SNL Southeastern bank index and the broader S\&P 500 index. With steadfast attention to credit quality, our goal remains to allocate your capital to produce superior shareholder returns over the long term.

We are pleased to report that we ended 2016 with an adjusted net income of $\$ 61.5$ million, assets of $\$ 5$ billion, a return on assets of $1.26 \%$ and virtually no net charge offs.

As you evaluate your investment in CenterState, it is important that you understand our philosophy and what makes us tick. Every company's culture is unique and culture drives thinking; thinking drives behavior and behavior drives results.

## CULTURE

Communication in order to achieve superior returns over the long term, we believe in setting realistic expectations and maintaining alignment between our largest shareholders on Wall Street and our front line bankers on Main Street. We believe in fostering a low-ego environment and communicating with candor and transparency to our clients, our employees and our shareholders.

Local Market Driven we believe that a decentralized leadership model is superior to a centralized model. Look no further than the centralization of our federal government as evidence of the damaging effects of bureaucracy on our nation's economy. We gravitate to an entrepreneurial approach of self motivated leaders. Florida is a diversified state. In order to attract the most talented bankers, we believe that our community presidents should be empowered to adapt the CenterState platform to their style of leadership and the unique banking needs of their local community.

Asset Quality we take a long-term approach to credit and originate each loan assuming that we will manage the relationship through an economic cycle. Our credit administrators and local presidents are soberminded risk managers that don't get overly excited by the latest fad or trend. They clearly recall and learned from the irrational exuberance of the last real estate cycle. Our loan portfolio is granular with an average loan size of $\$ 181,000$ so we don't bet the bank on large speculative deals for the sake of loan growth.

Core Deposits Never in our country's history have we experienced low interest rates for such an extended period of time. It's a grand experiment and we don't know how it will play out or the unintended consequences of such extreme measures. We believe, however, that the greatest hedge to this uncertainty is a strong balance sheet funded by sticky core deposits, particularly checking accounts. Over half of our deposit funding is checking accounts as opposed to higher cost time deposits or wholesale funding which compares favorably to our peer group. With a loan to deposit ratio of $83 \%$ at year end,
we've maintained flexibility to continue growing our loan portfolio in a higher interest rate environment without pressuring our net interest margin.

## GROWTH

We are pleased to report that our lenders produced a record of \$1 billion in new loan originations in 2016. This resulted in annual loan growth of $16 \%$ and core deposit growth of $11 \%$, excluding acquisition date balances. This is consistent with our simple philosophy to grow everything good in the bank at an organic annual rate of $10 \%$ through an economic cycle. Some years we may exceed this target and, over time, the power of compounding will produce solid returns for our shareholders.

We also added new teams of commercial bankers throughout the state and added new branch offices in downtown Jacksonville, St. Augustine, Palm Coast and a loan production office in Macon, GA. Our strategy has been to utilize in-market acquisitions to consolidate nearby branches and drive operating efficiencies. However, when presented with the right team of bankers in a desirable geography, we will continue to invest in new markets.

We also continue to invest in fee income lines of business. Our correspondent banking and capital markets business continues to achieve success with over 600 community bank clients throughout the United

States. Our products include fixed income solutions for banks, interest rate swaps and cash management solutions. In a rising rate environment, our interest rate swap revenue continues to grow. We are also making investments to expand our residential mortgage origination business. Florida is a residential driven economy and we believe that our platform can be leveraged to provide new fee income from residential mortgage origination and sales.

We closed and integrated Community Bank of Florida and First National Bank of South Florida in the first quarter of 2016 and we consolidated 8 of the 17 branches we acquired. Together these acquisitions were double-digit accretive to our earnings per share and provide a stable source of core deposits as these were the two oldest banks in South Dade County. Together the acquisitions added approximately \$850 million in assets.

In the fall, we also announced the acquisitions of Platinum Bank headquartered in the Tampa MSA and Gateway Bank with locations in Sarasota, Ocala and Dayton Beach. These are complementary banks to our franchise, and when combined, they will produce double-digit EPS accretion when cost saves are fully phased in. These acquisitions are scheduled to close and be fully integrated in the second quarter of 2017, adding \$1.5 billion in assets.

Pro forma, CenterState will grow to $\$ 6.5$ billion in assets and be positioned as the second largest Floridaheadquartered community bank. Moving forward, we will continue to approach M\&A as a complement to our traditional organic growth. We have no desire to add acquisitions merely for the sake of asset size. We feel we are at the optimum asset size currently but remain open to opportunistically pursuing shareholder friendly combinations that fit our culture.

As we approach 2017, our team is invigorated by the opportunities that lie ahead. Banking is fun again. The tone is changing for the better in Washington, the economy remains on solid footing and the interest rate environment appears to be more favorable for the banking industry. I'm most encouraged by the quality of our team of bankers. Their energy is contagious and I enjoy their friendship and enthusiasm. On the pages that follow, we highlight our local presidents that drive our organization forward and epitomize the very best of community banking.

As always, thank you for your investment in CenterState and the confidence you have placed in our team.


President \& CEO


Ernest S. ‘Ernie’ Dinner Executive Chairman

## Key Performance Indicators*

Earnings Per Share


Return On Assets


Efficiency Ratio


Assets (billion \$)


Loans (billion \$)


NPA/Assets \%


[^0]
## Board of Directors



James H. Bingham
President
Concire Centers, Inc.


Griffin A. Greene
President
Greene's Citrus
Management, Inc.


Ernest S. Pinner
Executive Chairman
of the Board
CenterState Banks, Inc.

G. Robert Blanchard, Jr.

Chairman \& President
WRB Enterprises, Inc.


Charles W. McPherson
Retired Bank CEO


William Knox Pou, Jr.
Exec. Vice President W.S. Badcock Corp.

C. Dennis Carlton

President \& Owner
Mid-State Realty Co.

G. Tierso Nunez, II

President \& Owner GT Nunez \&
Associates, P.A.


Daniel R. Richey
President \& CEO
Riverfront Groves, Inc.


Michael F. Ciferri
President \& Owner


Thomas E. Oakley
President
Oakley Groves, Inc.
Oakley Transport, Inc.


Joshua A. Snively
President
Florida Chemical


John C. Corbett
President \& CEO
CenterState Banks, Inc.

## Stock Performance




3 Year

5 Year


## Five Year Performance Index

The shares of the Company's common stock are traded on the NASDAQ Global Select Market. The following graph compares the yearly percentage change in cumulative shareholder return on the Company's common stock, with the cumulative total return of the SNL Southeast Bank Index, since December 31, 2011 (assuming a \$100 investment on December 31, 2011 and reinvestment of all dividends).
Total Return Performance


|  | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| CenterState Banks, Inc. | 100 | 130 | 155 | 182 | 241 | 391 |
| S\&P 500 | 100 | 116 | 154 | 175 | 177 | 198 |
| SNL Southeast Bank Index | 100 | 166 | 225 | 254 | 250 | 331 |

[^1]

L to R: Paul Gerrard, East Polk County;

Home to CenterState's headquarters, the Central Region stretches along the vibrant Interstate 4 corridor. The local economy is diversified and includes distribution, healthcare, construction and tourism related industries. With 113 million visitors to Florida in 2016, the Orlando market and its world class attractions continue to grow. We are expanding our team to become Orlando's leading community bank.

Dale Dreyer, Regional President; Brett Barnhardt, Osceola/Orange/Seminole/ Volusia Counties.

Loan Portfolio



L to R: Bette Brown, Miami/Dade Counties; Mark Thompson, Regional President; Robert tpling, Miami/Dade (retired); Jesse Flowers, South Palm Beach County.

With the acquisitions of Community Bank of Florida and First National Bank of South Florida in South Miami-Dade County, CenterState has expanded our presence in south Florida. We have a large niche providing treasury management and lending services to condominium and homeowners' associations along the south Florida coastline. In addition, this market provides abundant commercial real estate lending opportunities.

## Loan Portfolio




L to R: Iim Pierson, Regional President; Angel

From the suburban markets around Tampa to rural Okeechobee, the west region is home to numerous retirement communities and Florida's robust cattle and citrus industries. With the addition of Platinum and Gateway Banks in 2017, there will be added commercial loan and deposit opportunities.

These are deposit-rich markets with a steady and loyal client base.

Gonzalez, Pinellas County and Metro Tampa; Jerry Ball, Hillsborough County; Not Pictured: John Williams, Okeechobee/Hendry Counties.

## Loan Portfolio




L to R: Gil Pomar, Regional President; Iammy Roncaglione, St. Lucie County; Chris Kamienski, St. Johns/Flagler Counties; Chris Bieber, Indian River County; Mark Stevens, Macon, Georgia; George Haley, Martin/North Palm Counties.

Stretching from the metro market of Jacksonville down to the Treasure Coast, Gilbert Pomar leads our markets along Florida's east coast. With the acquisition of Gateway Banks, CenterState expands into the attractive Daytona Beach and Gainesville markets, further complementing the new branches in downtown Jacksonville, St. Augustine and Palm Coast.

## Loan Portfolio



## Correspondent Division

As a community bank, CenterState understands and deals with the same opportunities and challenges other banks face daily. Working with over 600 banks nationally, the Correspondent Division and its talented group of bankers blend the community bank experience with correspondent bank expertise. In addition to a full suite of traditional services, our team has developed proprietary technology platforms, Converge (Clearing \& International Services) and Insight (Bond Accounting \& Safekeeping); and introduced the ARC (Assumable Rate Conversion) Program, an innovative loan hedging product.

Income Analysis
L to R: Chris Nichols, Chief Strategy Officer; Brett Rawls, Director of Correspondent/ I reasury Services; A. Bradford Jones, Correspondent Division Managing Director.



# ANNUAL REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For the Fiscal Year Ended December 31, 2016
OR

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 000-32017

## CENTERSTATE BANKS, INC. <br> (Name of registrant as specified in its charter)

Florida<br>(State or Other Jurisdiction of Incorporation or Organization)<br>1101 First Street South, Suite 202, Winter Haven, Florida<br>(Address of principal executive offices)<br>Issuer's telephone number, including area code:<br>(863) 293-4710<br>Securities registered pursuant to Section 12(b) of the Act:<br>Common Stock, par value $\mathbf{\$ 0 . 0 1}$ per share<br>Securities registered pursuant to Section 12(g) of the Act:<br>None

59-3606741
(I.R.S. Employer Identification No.)

33880
(Zip Code)

The registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YESNO X The registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES $\square$ NO $\boxtimes$
Check whether the registrant has (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES $\boxtimes]$ NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES $\boxtimes$ NO
Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation SK contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form 10-K.

Indicate by check mark if the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):


The registrant is a shell company, as defined in Rule 12b-2 of the Exchange Act. YES $\square$ NO $\boxtimes$
The aggregate market value of the Common Stock of the registrant held by non-affiliates of the registrant ( $40,244,803$ shares) on June 30, 2016, was approximately $\$ 633,856,000$. The aggregate market value was computed by reference to the last sale of the Common Stock of the registrant at $\$ 15.75$ per share on June 30, 2016. For the purposes of this response, directors, executive officers and holders of $5 \%$ or more of the registrant's Common Stock are considered the affiliates of the issuer at that date.

As of February 28, 2017 there were outstanding 51,064,897 shares of the registrant's Common Stock.

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement for the Annual Meeting of Shareholders to be held on April 27, 2017 to be filed with the Securities and Exchange Commission pursuant to Regulation 14A within 120 days of the registrant's fiscal year end are incorporated by reference into Part III, of this Annual Report on Form 10-K.

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## PART I

## Item 1. Business

## General

CenterState Banks, Inc. ("We," "Our," "CenterState," "CSFL," or the "Company") was incorporated under the laws of the State of Florida on September 20, 1999. We are a financial holding company which owns CenterState Bank of Florida, N.A. ("CenterState Bank" or the "Bank"). Headquartered in Winter Haven, Florida, we provide a full range of consumer and commercial banking services to individuals, businesses and industries through 67 bank office network located within 23 counties throughout Florida, as well as three loan production offices in Florida and one loan production office in Macon, Georgia. As of December 31, 2016, CenterState Bank was the second largest Florida-based community banking organization in terms of publicly available deposit data (on a pro forma basis taking into account the closing of its pending acquisition transactions with Platinum Bank Holding Company ("Platinum") and Gateway Financial Holdings of Florida, Inc. ("Gateway").

We also operate, through our subsidiary bank, a correspondent banking and capital markets service division for approximately 600 small and medium sized community banks throughout the United States. Based primarily in Atlanta, Georgia and Birmingham, Alabama, this division earns commissions on fixed income security sales, fees from hedging services, loan brokerage fees and consulting fees for services related to these activities.

We have grown from our formation in 2000 primarily through a series of acquisitions, starting in June 2000 through 2016. Our most recent acquisitions include:

- Gulfstream Bancshares, Inc. ("Gulfstream"), in January 2014, which added approximately $\$ 479$ million in deposits;
- First Southern Bancorp, Inc. ("First Southern"), in June 2014, which added approximately $\$ 853$ million in deposits;
- Community Bank of South Florida, Inc. ("Community), in March 2016, which added approximately $\$ 453$ million in deposits; and
- Hometown of Homestead Banking Company ("Hometown"), in March 2016, which added approximately $\$ 253$ million in deposits.

On October 17, 2016, we entered into a definitive agreement to acquire Platinum, the holding company of Platinum Bank. The transaction was approved by the boards of directors of both companies, has received all required regulatory approvals, and is expected to close in the second quarter of 2017. Completion of the transaction is subject to customary closing conditions, including approval of Platinum's shareholders. Under the terms of the agreement, holders of Platinum common stock will receive 3.7832 shares of our common stock and $\$ 7.60$ in cash for each share of Platinum common stock, which equates to an aggregate transaction value of approximately $\$ 83.8$ million, based on our closing stock price on September 30, 2016 (comprised of approximately 74.5 million of our common stock and $\$ 9.3$ million of cash).

On November 30, 2016, we entered into a definitive agreement to acquire Gateway, the holding company of Gateway Bank of Florida, Gateway Bank of Central Florida, and Gateway Bank of Southwest Florida. The transaction was approved by the boards of directors of both companies, has received all required regulatory approvals, and is expected to close in the second quarter of 2017. Completion of the transaction is subject to customary closing conditions, including approval of Gateway's shareholders. Under the terms of the agreement, holders of Gateway common stock will receive $\$ 18.00$ in cash or 0.95 shares of our common stock for each share of Gateway common stock; provided, however, that the aggregate cash payment shall constitute $30 \%$ of the merger consideration, which equates to an aggregate transaction value of approximately $\$ 116.9$ million, based on our closing stock price on September 30, 2016.

We also own R4ALL, Inc., which acquires and disposes troubled assets and CSFL IC, which operates a captive insurance subsidiary pursuant to section 831 (b) of the U.S. Tax Code.

At December 31, 2016, we had total consolidated assets of $\$ 5.1$ billion, total consolidated loans of $\$ 3.4$ billion, total consolidated deposits of $\$ 4.2$ billion, and total consolidated shareholders' equity of $\$ 552.5$ million.

Our revenue is primarily derived from interest on, and fees received in connection with, real estate and other loans, interest and dividends from investment securities and short-term investments, and commissions on bond sales. The principal sources of funds for our lending activities are customer deposits, repayment of loans, and the sale and maturity of investment securities. Our principal expenses are interest paid on deposits, and operating and general administrative expenses.

As is the case with banking institutions generally, our operations are materially and significantly influenced by the real estate market, general economic conditions and by related monetary and fiscal policies of financial institution regulatory agencies, including the Board of Governors of the Federal Reserve System (the "Federal Reserve"). Deposit flows and costs of funds are influenced by interest rates on competing investments and general market rates of interest. Lending activities are affected by the demand for financing of real estate and other types of loans, which in turn is affected by the interest rates at which such financing may be offered and other factors affecting local demand and availability of funds. We face strong competition in the attraction of deposits (our primary source of lendable funds) and in the origination of loans. See "Competition."

## Lending Activities

We offer a range of lending services, including real estate, consumer and commercial loans, to individuals and small businesses and other organizations that are located in or conduct a substantial portion of their business in our market area. Our consolidated loans at December 31, 2016 and 2015 were $\$ 3,429,747,000$, or $68 \%$ and $\$ 2,593,776,000$, or $64 \%$ respectively, of total consolidated assets. The interest rates charged on loans vary with the degree of risk, maturity, and amount of the loan, and are further subject to competitive pressures, money market rates, availability of funds, and government regulations. We have no foreign loans or loans for highly leveraged transactions. We do have immaterial amounts of loans with foreigners on property located within our Florida market area, primarily vacation and second homes.

Our loans are concentrated in three major areas: real estate loans, commercial loans and consumer loans. A majority of our loans are made on a secured basis. As of December 31, 2016, approximately $84 \%$ of our consolidated loan portfolio consisted of loans secured by mortgages on real estate, $13 \%$ of the loan portfolio consisted of commercial loans (not secured by real estate) and $3 \%$ of our loan portfolio consisted of consumer and other loans.

On February 3, 2016, we entered into an agreement with the FDIC to terminate all existing FDIC loss share agreements. We will now recognize the full amounts of all future charge-offs and recoveries related to the former covered assets as the FDIC will no longer be sharing in such amounts.

Our real estate loans are secured by mortgages and consist primarily of loans to individuals and businesses for the purchase, improvement of or investment in real estate, for the construction of single-family residential and commercial units, and for the development of single-family residential building lots. These real estate loans may be made at fixed or variable interest rates. Generally, we do not make fixed-rate commercial real estate loans for terms exceeding five years. Loans in excess of five years are generally adjustable. Our residential real estate loans generally are repayable in monthly installments based on up to a 15-year or a 30-year amortization schedule with variable or fixed interest rates.

Our commercial loan portfolio consists primarily of loans to small-to-medium sized businesses located primarily in our market area for working capital, equipment purchases, and various other business purposes. A majority of commercial loans are secured by equipment or similar assets, but these loans may also be made on an unsecured basis. Commercial loans may be made at variable or fixed rates of interest. Commercial lines of credit
are typically granted on a one-year basis, with loan covenants and monetary thresholds. Other commercial loans with terms or amortization schedules of longer than one year will normally carry interest rates which vary with the prime lending rate and will become payable in full and are generally refinanced in three to five years. Commercial and agricultural loans not secured by real estate amounted to approximately $13 \%$ and $12 \%$ of our Company's total loan portfolio as of December 31, 2016 and 2015, respectively.

Our consumer loan portfolio consists primarily of loans to individuals for various consumer purposes, but includes some business purpose loans which are payable on an installment basis. The majority of these loans are for terms of less than five years and are secured by liens on various personal assets of the borrowers, but consumer loans may also be made on an unsecured basis. Consumer loans are made at fixed and variable interest rates, and are often based on up to a five-year amortization schedule.

At December 31, 2016, approximately $43 \%$ of our total non-PCI ("Purchased Credit Impaired") loan portfolio is fixed rate, $24 \%$ is floating rate and $33 \%$ is variable rate other than floating.

For additional information regarding our loan portfolio, see "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Loan originations are derived primarily from employee loan officers within our local market areas, but can also be attributed to referrals from existing customers and borrowers, advertising, or walk-in customers.

Certain credit risks are inherent in making loans. These include prepayment risks, risks resulting from uncertainties in the future value of collateral, risks resulting from changes in economic and industry conditions, and risks inherent in dealing with individual borrowers. In particular, longer maturities increase the risk that economic conditions will change and adversely affect collectability. We attempt to minimize credit losses through various means. In particular, on larger credits, we generally rely on the cash flow of a debtor as the source of repayment and secondarily on the value of the underlying collateral. In addition, we attempt to utilize shorter loan terms in order to reduce the risk of a decline in the value of such collateral.

## Deposit Activities

Deposits are the major source of our funds for lending and other investment activities. We consider the majority of our regular savings, demand, negotiable order of withdrawal or NOW, and money market deposit accounts to be core deposits. These accounts comprised approximately $87 \%$ of our consolidated total deposits at December 31, 2016 and 2015. Approximately 13\% of our consolidated deposits at December 31, 2016 and December 31, 2015, were certificates of deposit. Generally, we attempt to maintain the rates paid on our deposits at a competitive level. Time deposits of $\$ 100,000$ and over made up approximately $8 \%$ of consolidated total deposits at December 31, 2016 and $6 \%$ at December 31, 2015. The majority of the deposits are generated from market areas where we conduct business. Generally, we do not accept brokered deposits and we do not solicit deposits on a national level. We obtain substantially all of our deposits from customers in our local markets. For additional information regarding the Company's deposit accounts, see "Management's Discussion and Analysis of Financial Condition and Results of Operations - Deposits."

## Investments

Our investment securities portfolio available for sale was $\$ 740,702,000$ and $\$ 604,739,000$ at December 31, 2016 and 2015, respectively, representing $15 \%$ of our total consolidated assets. At December 31, 2016, approximately $96 \%$ of this portfolio was invested in U.S. government mortgage backed securities ("MBS"), specifically residential FNMA, FHLMC, and GNMA MBSs. We do not own any private label MBSs. Approximately $3 \%$, or $\$ 22,443,000$, of this portfolio is invested in municipal securities. Our investments are managed in relation to loan demand and deposit growth, and are generally used to provide for the investment of excess funds at acceptable risks levels while providing liquidity to fund increases in loan demand or to offset
fluctuations in deposits. Investment securities available for sale are recorded on our balance sheet at market value at each balance sheet date. Any change in market value is recorded directly in our stockholders' equity account and is not recognized in our income statement unless the security is sold or unless it is impaired and the impairment is other than temporary. During 2016, we sold approximately $\$ 347,000$ of these securities and recognized a net gain on the sales of approximately $\$ 13,000$. In addition, we sold approximately $\$ 141,715,000$ of securities acquired from the purchase of Community and Hometown on March 1, 2016. These securities were marked to fair value and subsequently sold after the acquisition date and thus no gains or losses were recognized.

We have selected these types of investments because such securities generally represent what we believe to be a minimal investment risk. Occasionally, we may purchase certificates of deposits of national and state banks. These investments may exceed $\$ 250,000$ in any one institution (the limit of FDIC insurance for deposit accounts). Federal funds sold, money market accounts and interest bearing deposits held at the Federal Reserve Bank represent the excess cash we have available over and above daily cash needs. Federal funds sold and money market funds are invested on an overnight basis with approved correspondent banks.

We monitor changes in financial markets. In addition to investments for our portfolio, we monitor daily cash positions to ensure that all available funds earn interest at the earliest possible date. A portion of the investment account is invested in liquid securities that can be readily converted to cash with minimum risk of market loss. These investments usually consist of obligations of U.S. government agencies, mortgage backed securities and federal funds. The remainder of the investment account may be placed in investment securities of different type and/or longer maturity. Daily surplus funds are sold in the federal funds market for one business day. We attempt to stagger the maturities of our securities so as to produce a steady cash-flow in the event cash is needed, or economic conditions change.

We also have a trading securities portfolio managed at our subsidiary bank. For this portfolio, realized and unrealized gains and losses are included in trading securities revenue, a component of non interest income in our Consolidated Statement of Income and Comprehensive Income. Securities purchased for this portfolio have primarily been municipal securities and are held for short periods of time. During 2016, we purchased approximately $\$ 186,150,000$ of securities for this portfolio and sold $\$ 176,393,000$ recognizing a net realized gain on sale of approximately $\$ 323,000$. At December 31, 2016 we had $\$ 12,383,000$ of securities in our trading portfolio.

Our held to maturity securities portfolio was $\$ 250,543,000$ and $\$ 272,840,000$ at December 31, 2016 and December 31, 2015, respectively, representing $5 \%$ and $7 \%$ of our total consolidated assets. These securities had unrecognized net (losses) gains of approximately ( $\$ 7,850,000$ ) and $\$ 1,143,000$, resulting in estimated fair values of $\$ 242,693,000$ and $\$ 273,983,000$ at December 31, 2016 and 2015, respectively. At December 31, 2016, approximately $48 \%$ of this portfolio is invested in mortgage backed securities and $52 \%$ in municipal securities. It is anticipated that this portfolio will generally hold longer term securities for the primary purpose of yield. This classification was chosen to minimize temporary effects on our tangible equity and tangible equity ratio due to increases and decreases in general market interest rates.

## Correspondent Banking

Our correspondent banking and capital markets segment operates as a division within our subsidiary bank. Its primary revenue generating activities are related to the capital markets division which includes commissions earned on fixed income security sales, fees from hedging services, loan brokerage fees and consulting fees for services related to these activities. Income generated related to the correspondent banking services includes spread income earned on correspondent bank deposits (i.e. federal funds purchased) and fees generated from safe-keeping activities, bond accounting services, asset/liability consulting services, international wires, clearing and corporate checking account services and other correspondent banking related services. The fees derived from the correspondent banking services are less volatile than those generated through the capital markets group. The customer base includes small to medium size financial institutions located throughout the United States.

## Data Processing

We use a single in-house core data processing solution. The core data processing system provides deposit processing, loan processing and overall accounting services.

A division of our subsidiary bank provides item processing services and certain other information technology ("IT") services for the Bank and the Company overall. These services include; sorting, encoding, processing, and imaging checks and rendering checking and other deposit statements to commercial and retail customers, as well as providing IT services, including intranet and internet services for our Bank and the Company overall.

## Effect of Governmental Policies

Our earnings and business are and will be affected by the policies of various regulatory authorities of the United States, especially the Federal Reserve. The Federal Reserve, among other things, regulates the supply of credit and deals with general economic conditions within the United States. The instruments of monetary policy employed by the Federal Reserve for these purposes influence in various ways the overall level of investments, loans, other extensions of credit and deposits, and the interest rates paid on liabilities and received on assets. The monetary policies of the Federal Reserve have had a significant effect on the operating results of commercial banks and are expected to continue to do so in the future. The monetary policies of the Federal Reserve are influenced by various factors, including inflation, unemployment, and short-term and long-term changes in the international trade balance and in the fiscal policies of the U.S. Government. Future monetary policies and the effect of such policies on the future business and earnings of the Company and our subsidiary bank cannot be predicted.

## Supervision and Regulation

We are extensively regulated under federal and state law. The following is a brief summary of certain aspects of that regulation and does not purport to be a complete description of all regulations that affect us or all aspects of those regulations. To the extent particular statutory and regulatory provisions are described, the description is qualified in its entirety by reference to the particular statute or regulation. Proposals to change the laws and regulations governing the banking industry are frequently raised at both the state and federal levels. The likelihood and timing of any changes in these laws and regulations, and the impact such changes may have on the Company and the Bank, are difficult to ascertain. A change in applicable laws and regulations, or in the manner such laws and regulations are interpreted by regulatory agencies or courts, may have a material adverse effect on the Company's and the Bank's business, operations, and earnings. Supervision, regulation, and examination of banks by regulatory agencies are intended primarily for the protection of depositors, rather than shareholders.

## Regulation of the Company

We are regulated by the Federal Reserve as a financial holding company under the BHC Act, subject to the supervision, examination and reporting requirements of the Federal Reserve. Federal law subjects financial holding companies such as the Company to particular restrictions on the types of activities in which they may engage, and to a range of supervisory requirements and activities, including regulatory enforcement actions for violations of laws and regulations.

Under current law and Federal Reserve policy, a financial holding company is expected to act as a source of financial and managerial strength to its subsidiary bank and to maintain resources adequate to support its bank. The term "source of financial strength" has been defined as the ability of a company to provide financial assistance to its insured depository institution subsidiaries in the event of financial distress. The appropriate federal banking agency for the depository institution (in this case the Office of the Comptroller of the Currency or OCC) may require reports from the Company to assess its ability to serve as a source of strength and to enforce compliance with the source-of-strength requirements by requiring the holding company to provide
financial assistance to the Bank if its capital were to become impaired. If the Company fails to provide such assistance within three months, it could be ordered to sell its stock of the Bank to cover the deficiency. As disclosed below, the Company has minimum capital requirements which must be maintained to remain in regulatory compliance.

The BHC Act requires that a financial holding company obtain the prior approval of the Federal Reserve before (i) acquiring direct or indirect ownership or control of more than $5 \%$ of the voting shares of any additional bank, (ii) taking any action that causes an additional bank to become a subsidiary of the financial holding company, or (iii) merging or consolidating with any other financial holding company. The Federal Reserve may not approve any such transaction that would result in a monopoly or would be in furtherance of any combination or conspiracy to monopolize or attempt to monopolize the business of banking in any section of the United States, or the effect of which may be substantially to lessen competition or to tend to create a monopoly in any section of the country, or that in any other manner would be in restraint of trade, unless the anticompetitive effects of the proposed transaction are clearly outweighed by the public interest in meeting the convenience and needs of the community to be served. The Federal Reserve is also required to consider (1) the financial and managerial resources of the companies involved, including pro forma capital ratios; (2) the risk to the stability of the United States banking or financial system; (3) the convenience and needs of the communities to be served, including the companies' performance under the Community Reinvestment Act or CRA; and (4) the effectiveness of the companies in combatting money laundering.

Federal law restricts the amount of voting stock of a bank holding company and a bank that a person may acquire without the prior approval of banking regulators. The overall effect of such laws is to make it more difficult to acquire a bank holding company and a bank by tender offer or similar means than it might be to acquire control of another type of corporation. Consequently, shareholders of the Company may be less likely to benefit from the rapid increases in stock prices that may result from tender offers or similar efforts to acquire control of other companies. Federal law also imposes restrictions on acquisitions of stock in a bank holding company and a state bank. Under the federal Change in Bank Control Act and the regulations thereunder, a person or group must give advance notice to the Federal Reserve before acquiring control of any bank holding company, and the OCC before acquiring control of any national bank. Upon receipt of such notice, the bank regulatory agencies may approve or disapprove the acquisition. The Change in Bank Control Act creates a rebuttable presumption of control if a member or group acquires a certain percentage or more of a bank holding company's or bank's voting stock, or if one or more other control factors set forth in the Act are present.

A financial holding company is prohibited from engaging in activities other than banking, or managing or controlling banks or other permissible subsidiaries, and from acquiring or retaining direct or indirect control of any company engaged in any activities other than those activities determined by the Federal Reserve to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. In determining whether a particular activity is permissible, the Federal Reserve must consider whether the performance of such an activity can reasonably be expected to produce benefits to the public, such as greater convenience, increased competition, or gains in efficiency that outweigh possible adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interest, or unsound banking practices. For example, factoring accounts receivable, acquiring or servicing loans, leasing personal property, conducting securities brokerage activities, performing certain data processing services, acting as agent or broker in selling credit life insurance and certain other types of insurance in connection with credit transactions, and certain insurance underwriting activities have all been determined by regulations of the Federal Reserve to be permissible activities of financial holding companies. Despite prior approval, the Federal Reserve has the power to order a holding company or its subsidiaries to terminate any activity or terminate its ownership or control of any subsidiary, when it has reasonable cause to believe that continuation of such activity or such ownership or control constitutes a serious risk to the financial safety, soundness, or stability of any bank subsidiary of that financial holding company.

## Regulation of the Bank

CenterState Bank is a national bank subject to comprehensive regulation, examination and supervision by the OCC. The deposits of the Bank are insured by the FDIC and, accordingly, the Bank is also subject to certain FDIC regulations and the FDIC has backup examination authority and some enforcement powers over the Bank. The Bank also is subject to certain regulation by the Federal Reserve. These regulations include limitations on loans to a single borrower and to its directors, officers and employees; restrictions on the opening and closing of branch offices; the maintenance of required capital and liquidity ratios; the granting of credit under equal and fair conditions; the disclosure of the costs and terms of such credit, requirements to maintain reserves against deposits and loans, limitation on the types of investment that may be made and requirements governing risk management practices. The Bank also is required to submit periodic reports regarding its financial condition and other matters.

The Bank also is subject to restrictions on its ability to lend to and engage in other transactions with the Company and the Bank's other affiliates. Under these provisions, individual transactions between the Bank and the Company or any nonbank affiliate generally are limited to $10 \%$ of the Bank's capital and surplus, and all transactions between the Bank and either the Company or any nonbank affiliate are limited to $20 \%$ of the Bank's capital and surplus. Loans and extensions of credit from the Bank to any affiliate generally are required to be secured by eligible collateral in specified amounts. In addition, any transaction between the Bank and any affiliate are required to be on arm's length terms and conditions. The Dodd-Frank Act Wall Street Reform and Consumer Protection Act ("Dodd-Frank Act"), expanded these affiliate transaction rules to broaden the definition of affiliate and to apply to securities lending, repurchase agreements and derivatives activities that we may have with an affiliate, as well as to strengthen collateral requirements and limit Federal Reserve exemptive authority. Also, the definition of "extension of credit" for transactions with executive officers, directors and principal shareholders was expanded to include credit exposure arising from a derivative transaction, a repurchase or reverse repurchase agreement and a securities lending or borrowing transaction. These provisions have not had a material impact on the Company or the Bank.

## FDIC Insurance Assessments

The deposits of the Bank are insured by the FDIC up to the limits under applicable law, which currently are set at $\$ 250,000$ for accounts under the same name and title. The Bank is subject to deposit insurance premium assessments. The FDIC imposes a risk-based deposit premium assessment system. Under this system, the assessment rates for an insured depository institution vary according to the level of risk incurred in its activities. To arrive at an assessment rate for a banking institution, the FDIC places it in one of four risk categories determined by reference to its capital levels and supervisory ratings. In the case of those institutions in the lowest risk category, the FDIC further determines its assessment rate based on certain specified financial ratios or, if applicable, long-term debt ratings. The assessment rate schedule can change from time to time, at the discretion of the FDIC, subject to certain limits. Under the current system, premiums are assessed quarterly. The FDIC has published guidelines on the adjustment of assessment rates for certain institutions. In addition, insured depository institutions have been required to pay a pro rata portion of the interest due on the obligations issued by the Financing Corporation to fund the closing and disposal of failed thrift institutions by the Resolution Trust Corporation.

The assessment base on which the Bank's deposit insurance premiums is paid to the FDIC is now calculated based on its average consolidated total assets less its average equity. In addition, under current law, the minimum designated reserve ratio of the deposit insurance fund is required to increase from a minimum of $1.15 \%$ to $1.35 \%$ of the estimated amount of total insured deposits by September 30, 2020. The FDIC is required to offset the effect of the increased minimum reserve ratio for banks with assets of less than $\$ 10$ billion.

Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe and unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by a bank's federal regulatory agency. Deposits and
certain claims for administrative expenses and employee compensation against insured depository institutions are afforded a priority over other general unsecured claims against the institution, including federal funds and letters of credit, in the liquidation or other resolution of that institution by any receiver appointed by federal authorities. These priority creditors include the FDIC.

## Dividend Restrictions

The Company is a legal entity separate and distinct from its banking and other subsidiaries and has in the past relied on dividends from the Bank as its primary source of liquidity. There are limitations on the payment of dividends by the Bank to the Company, as well as by the Company to its shareholders. For example, the Bank would be required to obtain the prior approval of the OCC to pay dividends if the total of all dividends declared by the Bank in any calendar year would exceed the sum of its net income for that year and its retained net income for the preceding two calendar years, less any transfers required by the OCC or to be made to retire any preferred stock. Federal law also prohibits the Bank from paying dividends that in the aggregate would be greater than its undivided profits after deducting statutory bad debts in excess of its ALL. In addition, the Federal Reserve has indicated that banking organizations should generally pay dividends to shareholders only if (i) the organization's net income available to common shareholders over the past year has been sufficient to fully fund the dividends and (ii) the prospective rate of earnings retention appears consistent with the organization's capital needs, asset quality and overall financial condition. For information on the restrictions on the right of our Bank to pay dividends to us, see Part II - Item 5 "Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities."

## Capital

We are required under federal law to maintain certain capital levels at each of the Company and the Bank. The federal banking agencies have issued substantially similar risk-based and leverage capital requirements to banking organizations they supervise. Under these requirements, the Company and the Bank are required to maintain certain capital standards based on ratios of capital to assets and capital to risk-weighted assets. The requirements also define the weights assigned to assets and off-balance sheet items to determine the risk weighted asset components of the risk-based capital rules. Risks such as concentration of credit risks and the risk arising from non-traditional activities, as well as the institution's exposure to a decline in the economic value of its capital due to changes in interest rates, and an institutions ability to manage those risks are important factors that are to be taken into account by the federal banking agencies in assessing an institution's overall capital adequacy.

Effective January 1, 2015, revised capital rules became effective for community banks with assets less than \$10 billion and their holding companies pursuant to the requirements of the Dodd-Frank Act and standards adopted by the Basel Committee on Banking Supervision (referred to as "Basel III"). Under these revised rules, capital adequacy is measured by certain risk-based capital ratios, supplemented by a leverage capital ratio. These capital rules assess an institution's risk-based capital through three ratios: a common equity Tier 1 capital ("CET1") ratio, an additional Tier 1 risk-based capital ratio, and a total capital ratio, which includes Tier 2 capital. CET1 is comprised of the sum of common stock instruments and related surplus net of treasury stock, retained earnings, accumulated other comprehensive income (AOCI) and certain qualifying minority interests, less certain adjustments and deductions that include mortgage servicing assets and deferred tax assets subject to temporary timing differences and AOCI (based on an irrevocable option to neutralize the AOCI). Additional Tier 1 capital is comprised of noncumulative perpetual preferred stock, tier 1minority interests, grandfathered trust preferred securities, less certain intangibles. Tier 2 capital continues to consist of instruments disqualified from Tier 1 capital, including as noted above, qualifying subordinated debt, other preferred stock and certain hybrid capital instruments, and a limited amount of loan loss reserves up to a maximum of $1.25 \%$ of risk-weighted assets; but there are additional eligibility criteria placed on them. The requirements also define the weights assigned to assets and off-balance sheet items to determine the risk weighted asset components of the risk-based capital rules and changes the risk weighting of certain assets, including "high volatility" commercial real estate, past due assets, structured securities and equity holdings.

The revised rules require a minimum CET1 risk-based capital ratio of $4.5 \%$, a minimum overall Tier 1 riskbased capital ratio of $6 \%$, and a total risk-based capital ratio of $8 \%$. In addition, the revised rules require a capital conservation buffer of up to $2.5 \%$ above each of the capital ratio requirements (CET1, tier 1, and total risk-based capital) which must be met for a bank to be able to pay dividends, engage in share buybacks or make discretionary bonus payments to executive management without restriction. This capital conservation buffer is being phased in over a four year period starting on January 1, 2016 and was $0.625 \%$ in 2016 and $1.25 \%$ as of January 1, 2017. The revised rules also change the risk-weighting of certain assets, including "high volatility" commercial real estate, past due assets, structured securities and equity holdings. When fully implemented, a banking organization would need to maintain a CET1 capital ratio of at least 7\%, a total Tier 1 capital ratio of at least $8.5 \%$ and a total risk-based capital ratio of at least $10.5 \%$ or it would be subject to restrictions on capital distributions and discretionary bonus payments to its executive management.

The leverage capital ratio, which serves as a minimum capital standard, considers Tier 1 capital only and is expressed as a percentage of average total assets for the most recent quarter, after reduction of those assets for goodwill and other disallowed intangible assets at the measurement date. Risks such as concentration of credit risks and the risk arising from non-traditional activities, as well as the institution's exposure to a decline in the economic value of its capital due to changes in interest rates, and an institution's ability to manage those risks are important factors that are to be taken into account by the federal banking agencies in assessing an institution's overall capital adequacy. As of December 31, 2016, the required minimum leverage ratio for all banks was $4 \%$.

## Safety and Soundness Considerations

There are a number of additional obligations and restrictions imposed by law and policy on holding companies, such as the Company and CenterState Bank, that are designed to reduce potential loss exposure to depositors and to the FDIC insurance fund in the event that the depository institutions become in danger of default or in default. Under current federal law, for example, the federal banking agencies, including the OCC and the FDIC, possess broad powers to take prompt corrective action to resolve problems of insured depository institutions such as the Bank. The extent of these powers depends upon whether the institution is "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized" or "critically undercapitalized," as defined by the law. Under regulations issued by the federal banking agencies to implement Basel III and the minimum leverage and risk-based capital requirements of the Dodd-Frank Act, to be considered "well capitalized," an institution must have a total risk based capital of at least $10.0 \%$, a Tier 1 capital ratio of at least $8.0 \%$, a common equity Tier 1 capital ratio of at least $6.5 \%$ and a leverage ratio of at least $5 \%$. An "adequately capitalized" institution must have a total risk-based capital of at least $8.0 \%$, a Tier 1 capital ratio of at least $6.0 \%$, a common equity Tier 1 capital ratio of at least $4.5 \%$ and a leverage ratio of at least $4.0 \%$. An "undercapitalized" institution has a total risk-based capital ratio of less than $8.0 \%$, a Tier 1 risk-based capital ratio of less than $6.0 \%$, a common equity Tier 1 capital ratio of less than $4.5 \%$, or a leverage ratio of less than $4.0 \%$; a "significantly undercapitalized" institution has a total risk-based capital ratio of less than $6.0 \%$, a Tier 1 risk-based capital ratio of less than $4.0 \%$, a common equity Tier 1 capital ratio of less than $3.0 \%$ or a leverage ratio of less than $3.0 \%$; and a "critically undercapitalized" institution has a ratio of tangible equity to total assets that is equal to or less than $2.0 \%$. The Bank currently is designated as "well capitalized." This classification is primarily for the purpose of applying the prompt corrective action provisions of federal law and is not intended to be and should not be interpreted as a representation of overall financial condition or prospects of the institution.

The federal banking agencies' prompt corrective action powers are broad. For example, an institution that is categorized as "undercapitalized," "significantly undercapitalized," or "critically undercapitalized" is required to submit an acceptable capital restoration plan to its appropriate federal banking agency and the parent bank holding company must guarantee that the institution meet its capital restoration plan, subject to certain limitations. An "undercapitalized" institution is also generally prohibited from increasing its average total assets, making acquisitions, establishing any branches or engaging in any new line of business, except under an accepted capital restoration plan or with FDIC approval. In addition, the appropriate federal banking agency may treat an "undercapitalized" institution in the same manner as it treats a "significantly undercapitalized" institution if it
determines that those actions are necessary. These prompt corrective action provisions also provide that in general no institution may make a capital distribution if it would cause the institution to become "undercapitalized." Capital distributions include cash (but not stock) dividends, stock purchases, redemptions, and other distributions of capital to the owners of an institution. These provisions also require, among other things, that only a "well capitalized" depository institution may accept brokered deposits without prior regulatory approval.

The federal banking agencies also have adopted guidelines prescribing safety and soundness standards relating to internal controls, risk management, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth and compensation, fees and benefits. These guidelines in general require appropriate systems and practices to identify and manage specified risks and exposures. The guidelines prohibit excessive compensation as an unsafe and unsound practice and characterize compensation as excessive when the amounts paid are unreasonable or disproportionate to the services performed by an executive officer or employee, director or principal shareholder. In addition, the agencies have adopted regulations that authorize but do not require an agency to order an institution that has been given notice by the agency that it is not in compliance with any of the safety and soundness standards to submit a compliance plan. If after being so notified, an institution fails to submit an acceptable compliance plan, the agency must issue an order directing action to correct the deficiency and may issue an order directing other actions of the types to which an "undercapitalized" institution is subject under the prompt corrective action provisions described above.

The enforcement powers available to the federal banking agencies are substantial and include, among other things, the ability to assess civil money penalties, to issue cease and desist or removal orders, and to initiate injunctive actions against banks and bank holding companies and any "institution affiliated party" as defined in the law. In general, these enforcement actions may be initiated for violations of laws and regulations, as well as engagement in unsafe and unsound practices. Other actions or inactions may provide the basis for enforcement actions, including filing misleading or untimely reports with regulatory authorities.

## Community Reinvestment and Consumer Protection Laws

In connection with its lending activities, the Bank is subject to a number of federal laws designed to protect borrowers and promote lending to various sectors of the economy and population. These include, among other laws, the Equal Credit Opportunity Act, the Truth in Lending Act, the Home Mortgage Disclosure Act, the Real Estate Settlement Procedures Act ("RESPA"), the Fair Credit Reporting Act, the Truth in Savings Act and the Community Reinvestment Act ("CRA"). Administration of many of these consumer protection rules are now the responsibility of the Consumer Financial Protection Bureau ("CFPB"). The CFPB also has authority to define and prevent unfair, deceptive and abusive practices in the consumer financial area, and expanded data collecting powers for purposes of determining bank compliance with the fair lending laws. In each of these cases, because we have less than $\$ 10$ billion in total assets, we are supervised in these areas by the OCC.

The regulations relating to mortgage lending and servicing pursuant to the Truth in Lending Act, the Equal Credit Opportunity Act and RESPA were substantially revised by the CFPB, effective January 10, 2014, to require, among other things, enhanced disclosures to consumers relating to appraisals, home ownership counseling, payments, forced placed insurance, and error resolution, certain minimum standards for the origination of residential mortgages, including a determination of the borrower's ability to repay, enhanced training to mortgage loan officers, enhanced mitigation procedures for delinquent borrowers, and provisions that will allow borrowers to raise certain defenses to foreclosure if they receive any loan other than a "qualified mortgage," as that term has been defined by the CFPB. The Bank is in compliance with these new regulations.

Rules developed by the federal banking agencies pursuant to federal law also require institutions to disclose their privacy policies to consumers and in some circumstances to allow consumers to prevent the disclosure of certain personal information to affiliated entities and unaffiliated third parties.

The CRA requires the appropriate federal banking agency, in connection with its examination of a bank, to assess the bank's record in meeting the credit needs of the communities served by the institution, including low and moderate income neighborhoods. Furthermore, such assessment is required to be undertaken of any bank that has applied, among other things, to merge or consolidate with or acquire the assets or assume the liabilities of an insured depository institution, or to open or relocate a branch office. In the case of a bank holding company, the Federal Reserve Board is required to assess the record of each subsidiary bank of any bank holding company that applies to acquire a bank or bank holding company in connection with the application. Under the CRA, institutions are assigned a rating of "outstanding," "satisfactory," "needs to improve," or "unsatisfactory." The Bank received a "satisfactory" rating at its most recent CRA evaluation.

## Anti-Money Laundering Rules

We are subject to the requirements of the Bank Secrecy Act ("BSA"), its implementing regulations and other anti-money laundering ("AML") laws and regulations, including the USA Patriot Act of 2001. Among other things, these laws and regulations require the Bank to take steps to prevent the use of the Bank to facilitate the flow of illegal or illicit money, to report large currency transactions and to file suspicious activity reports. The Bank also is required to develop and implement a comprehensive AML compliance program. Banks must also have in place appropriate "know your customer" policies and procedures. Violations of these requirements can result in substantial civil and criminal sanctions. In addition, a provision of the USA Patriot Act of 2001 requires the federal banking agencies to consider the effectiveness of a financial institution's AML activities when reviewing bank mergers and bank holding company acquisitions.

The Office of Foreign Assets Control or OFAC is responsible for helping to insure that U.S. entities do not engage in transactions with certain prohibited parties, as defined by various Executive Orders and Acts of Congress. OFAC publishes lists of persons, organizations and countries suspected of aiding, harboring or engaging in terrorist acts, known as Specially Designated Nationals and Blocked Persons. If we or our Bank find a name on any transaction, account or wire transfer that is on an OFAC list, we or our Bank must freeze or block such account or transaction, file a suspicious activity report and notify the appropriate authorities.

## The Dodd-Frank Act

The Dodd-Frank Act significantly changed the bank regulatory structure and has affected the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies including COB. Some of the changes made by the Dodd-Frank Act have been described above. In addition to those summaries, among other things, the Dodd-Frank Act created a Financial Stability Oversight Council to identify systemic risks in the financial system and gives federal regulators new authority to take control of and liquidate larger financial firms.

Significant rules and regulations have been and continue to be issued by the various federal agencies pursuant to the requirements of the Dodd-Frank Act. Those rules that have or will affect our operations include:

- rules enacted by the SEC pursuant to the Dodd-Frank Act, giving shareholders a non-binding vote on executive compensation and so called "golden parachute" payments, as well as the authority to allow shareholders to nominate their own candidates using a company's proxy materials;
- rules enacted by the federal banking agencies prohibiting excessive compensation paid to financial institution executives;
- provisions authorizing national banks and state banks to establish branches in other states to the same extent as a bank chartered by that state would be permitted to branch, thus allowing banks to enter new markets more freely;
- rules enacted by the Federal Reserve Board and enforced by the CFPB limiting interchange fees applicable to debit card transactions charged by banks with $\$ 10$ billion or more in assets, which while not applicable to us, may have the practical effect of reducing the fees that we may be able to charge;
- rules issued by the CFPB to establish certain minimum standards for the origination of residential mortgages, including a determination of the borrower's ability to repay;
- provisions that allow borrowers to raise certain defenses to foreclosure if they receive any loan other than a "qualified mortgage," as that term has been defined by the CFPB;
- provisions that have consolidated consumer complaints into the CFPB;
- provisions that give the CFPB expanded data collection powers for fair lending purposes for both small business and mortgage loans, as well as expanded authority to prevent unfair, deceptive and abusive practices; and
- provisions restricting the ability of Company and the Bank to engage in short-term proprietary trading of securities, derivatives, commodity futures and options on these instruments for their own account, owning, sponsoring or having certain relationships with "covered funds," including hedge funds and private equity funds, or investing in certain instruments that are covered by these prohibitions, subject to certain exceptions (the so-called "Volcker Rule").

Not all of the regulations under the Dodd-Frank Act have been finalized and thus we cannot predict the ultimate impact of these regulations on the Company or its business, financial condition or results of operations. However, the regulations have increased and are expected to continue to increase our operating and compliance costs.

## Future Legislation

Federal and state legislatures and regulatory agencies propose and adopt changes to their laws and regulations or change the manner in which existing laws or regulations are applied. We cannot predict the substance or impact of pending or future legislation or regulation or the application of those laws or regulations, although enactment of any significant proposal could affect how we operate and could significantly increase our costs, impede the efficiency of internal business processes or limit our ability to pursue business opportunities in an efficient manner, any of which could materially and adversely affect our business, financial condition and results of operations.

## Competition

We encounter strong competition both in making loans and in attracting deposits. The deregulation of the banking industry and the widespread enactment of state laws which permit multi-bank holding companies as well as an increasing level of interstate banking have created a highly competitive environment for commercial banking. In one or more aspects of its business, our Company competes with other local, regional and national financial service providers, including commercial banks, savings and loan associations, credit unions, finance companies, mutual funds, insurance companies, brokerage and investment banking companies, and other financial intermediaries located both within and outside our market area. Most of these competitors, some of which are affiliated with bank holding companies, have substantially greater resources and lending limits, and may offer certain services that we do not currently provide. In addition, many of our non-bank competitors are not subject to the same extensive federal regulations that govern bank holding companies and federally insured banks. Legislation has continued to heighten the competitive environment in which financial institutions must conduct their business, and the potential for competition among financial institutions of all types has increased significantly.

To compete, we rely upon specialized services, responsive handling of customer needs, and personal contacts by its officers, directors, and staff. Large multi-branch banking competitors tend to compete primarily by rate and the number and location of branches while smaller, independent financial institutions tend to compete primarily by rate and personal service.

## Employees

As of December 31, 2016, we had a total of approximately 952 full-time equivalent employees. The employees are not represented by a collective bargaining unit. We consider relations with employees to be good.

## Statistical Profile and Other Financial Data

Reference is hereby made to the statistical and financial data contained in the section captioned "Management's Discussion and Analysis of Financial Condition and Results of Operations," for statistical and financial data providing a review of our Company's business activities.

## Availability of Reports furnished or filed with the Securities and Exchange Commission

We make available at no cost all of our reports filed electronically with the United States Securities and Exchange Commission ("SEC"), including our Annual Report on Form 10-K, quarterly reports on Form 10-Q, and current reports on Form $8-\mathrm{K}$, and the annual proxy statement, as well as amendments to those reports, through our website at www.centerstatebanks.com. These filings are also accessible on the SEC's website at www.sec.gov. You may read and copy any material we file with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. Information on the operation of the Public Reference Room may be obtained by calling the SEC at 1-800-SEC-0330.

We also will provide without charge a copy of our Annual Report on Form 10-K to any shareholder by mail. Requests should be sent to CenterState Banks, Inc., Attention: Corporate Secretary, $11011^{\text {st }}$ Street South, Winter Haven, FL 33880.

## Item 1A. Risk Factors

An investment in our common stock is subject to risks inherent in our business. The following discussion highlights the risks that management believes are material for our Company, but do not necessarily include all the risks that we may face. You should carefully consider the risk factors and uncertainties described below and elsewhere in this Annual Report on Form 10-K ("Report") in evaluating an investment in our common stock.

## Risks relating to our Business and Business Strategy

## Our business strategy includes continued growth, and our financial condition and results of operations could be negatively affected if we fail to grow or fail to manage our growth effectively.

We intend to continue pursuing a growth strategy for our business. Our prospects must be considered in light of the risks, expenses and difficulties frequently encountered by companies in significant growth stages of development. Our ability to continue to grow successfully will depend on a variety of factors including the continued availability of desirable business opportunities, the competitive responses from other financial institutions in our market areas, our ability to continue to implement and improve our operational, credit, financial, management and other risks controls and processes and our reporting systems and procedures to manage a growing number of client relationships, and our ability to integrate our acquisitions and develop consistent policies throughout our various businesses. While we believe we have the management resources and internal systems in place to successfully manage our future growth, there can be no assurance growth opportunities will be available or growth will be successfully managed. In addition, if we are unable to manage future expansion in our operations, we may experience compliance and operational problems, have to slow the pace of growth, or have to incur additional expenditures beyond current projections to support such growth, any of which could adversely affect our business. Particularly in light of prevailing economic conditions, we cannot assure you we will be able to expand our market presence in our existing markets or successfully enter new markets or that any such expansion will not adversely affect our results of operations. Failure to manage our growth effectively could have a material adverse effect on our business, future prospects, financial condition or
results of operations, and could adversely affect our ability to successfully implement our business strategy. Also, if our growth occurs more slowly than anticipated or declines, our operating results could be materially adversely affected.

## We may face risks with respect to future expansion.

We have historically pursued acquisitions and de novo branching, and we may acquire other financial institutions or parts of those institutions in the future and engage in additional de novo branching. We may also consider and enter into new lines of business or offer new products or services. As part of our acquisition strategy, we seek companies that are culturally similar to us, have experienced management and are in markets in which we operate or close to those markets so we can achieve economies of scale. We also may receive future inquiries and have discussions with potential acquirers of us. Acquisitions and mergers involve a number of risks, including:

- the time and costs associated with identifying and evaluating potential acquisitions and merger partners;
- inaccurate estimates and judgments regarding credit, operations, management and market risks of the target institution;
- the time and costs of evaluating new markets, hiring experienced local management and opening new offices, and the time lags between these activities and the generation of sufficient assets and deposits to support the costs of the expansion;
- our ability to receive regulatory approvals on terms that are acceptable to us;
- our ability to finance an acquisition and possible dilution to our existing shareholders;
- the diversion of our management's attention to the negotiation of a transaction, and the integration of the operations and personnel of the combining businesses;
- entry into new markets where we lack experience;
- the strain of growth on our infrastructure, staff, internal controls and management, which may require additional personnel, time and expenditures;
- exposure to potential asset quality issues with acquired institutions;
- the introduction of new products and services into our business;
- the possibility of unknown or contingent liabilities;
- the incurrence and possible impairment of goodwill associated with an acquisition and possible adverse short-term effects on our results of operations; and
- the risk of loss of key employees and customers.

We expect to continue to evaluate merger and acquisition opportunities that are presented to us in our current and expected markets and conduct due diligence related to those opportunities, as well as negotiate to acquire or merge with other institutions. If we announce a transaction, we may issue equity securities, including common stock and securities convertible into shares of our common stock, in connection with future acquisitions. Generally, acquisitions of financial institution involve the payment of a premium over book and market values, resulting in dilution of our book value and fully diluted earnings per share, as well as dilution to our existing shareholders. We may incur substantial costs to expand, and we can give no assurance such expansion will result in the levels of profits we seek. There is no assurance that, following any future mergers or acquisitions, our integration efforts will be successful or our company, after giving effect to the acquisition, will achieve increased revenues comparable to or better than our historical experience, and failure to .realize such expected revenue increases, cost savings, increases in market presence or other benefits could have a material adverse effect on our financial conditions and results of operations.

## Attractive acquisition opportunities may not be available to us in the future.

While we seek continued organic growth, we anticipate continuing to evaluate merger and acquisition opportunities presented to us in our core markets and beyond. The number of financial institutions headquartered in Florida and across the country continues to decline through merger and other activity. We expect that other banking and financial companies, many of which have significantly greater resources, will compete with us to acquire financial services businesses. This competition, as the number of appropriate merger targets decreases, could increase prices for potential acquisitions which could reduce our potential returns, and reduce the attractiveness of these opportunities to us. Also, acquisitions are subject to various regulatory approvals. If we fail to receive the appropriate regulatory approvals, we will not be able to consummate an acquisition that we believe is in our best interests. Among other things, our regulators consider our capital, liquidity, profitability, regulatory compliance and levels of goodwill and intangibles when considering acquisition and expansion proposals. Any acquisition could be dilutive to our earnings and shareholders' equity per share of our common stock.

## We may not be able to successfully integrate our latest mergers or to realize the anticipated benefits of them.

We are expected to complete the acquisition of Platinum and Gateway in the second quarter of 2017 (subject to receipt of the target's shareholder approval and other customer closing conditions). A successful integration of these banks' operations with our operations during 2017 will depend substantially on our ability to successfully consolidate operations, corporate cultures, systems and procedures and to eliminate redundancies and costs. While we have substantial experience in successfully integrating institutions we have acquired, we may encounter difficulties during integration, such as:

- the loss of key employees;
- the disruption of operations and businesses;
- loan and deposit attrition, customer loss and revenue loss;
- possible inconsistencies in standards, control procedures and policies; and/or
- unexpected issues with costs, operations, personnel, technology and credit;
all of which could divert resources from regular banking operations. Additionally, general market and economic conditions or governmental actions affecting the financial industry generally may inhibit our successful integration of Platinum and Gateway.

Further, we are acquiring Platinum and Gateway with the expectation that these mergers will result in various benefits including, among other things, benefits relating to enhanced revenues, a strengthened market position for the combined company, cross selling opportunities, technology, cost savings and operating efficiencies. Achieving the anticipated benefits of these mergers is subject to a number of uncertainties, including whether we integrate these institutions in an efficient and effective manner, and general competitive factors in the marketplace. Failure to achieve these anticipated benefits could result in a reduction in the price of our shares as well as in increased costs, decreases in the amount of expected revenues and diversion of management's time and energy and could materially and adversely affect our business, financial condition and operating results.

## The implementation of new lines of business or new products and services may subject us to additional risk.

We have established a new mortgage line of business and an SBA business, and we may implement other new lines of business or offer new products and services within existing lines of business in the future. There are
substantial risks and uncertainties associated with these efforts. In developing and marketing new lines of business and/or new products and services, we expect to invest significant time and resources and hire experienced management to oversee the implementation of the initiative. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives, and shifting market preferences, may also impact the successful implementation of a new line of business and/or a new product or service. Furthermore, any new line of business and/or new product or service could require the establishment of new key and other controls and have a significant impact on our existing system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business and/or new products or services could have a material adverse effect on our business and, in turn, our financial condition and results of operations.

## Our continued pace of growth may require us to raise additional capital in the future, but that capital may not be available when it is needed.

We are required by federal and state regulatory authorities to maintain adequate levels of capital to support our operations. While we have successfully raised approximately $\$ 63$ million in capital in January 2017, our ability to raise capital, if needed, in the future will depend on conditions in the capital markets at that time, which are outside our control, and on our financial performance. Accordingly, there is no assurance as to our ability to raise additional capital if needed on terms acceptable to us. If we cannot raise additional capital when needed, our ability to further expand our operations through internal growth and acquisitions could be materially impaired.

## If our total consolidated assets increase to $\$ 10$ billion or more, we will be subject to additional regulations and oversight that are not currently applicable to us and that would impact our earnings.

As of December 31, 2016, the Company had total assets of approximately $\$ 5.1$ billion and our total asset size will increase to $\$ 6.5$ billion upon consummation of the mergers with Platinum and Gateway. If our total consolidated assets increase to $\$ 10$ billion or more, we will become subject to additional regulations and oversight that could affect our revenues and expenses. Such regulations and oversight include.

- The CFPB has examination and primary enforcement authority with respect to banks with over $\$ 10$ billion in assets, while banks with $\$ 10$ billion or less in assets, such as CenterState Bank, are examined for compliance with the consumer laws and regulations by their primary federal banking agency, in our case, the OCC. If the Bank were to become subject to CFPB examination, receiving adverse examination findings from the CFPB, among other things, could negatively impact our operations, results of operations and financial condition.
- Banking organizations with more than $\$ 10$ billion in assets must conduct annual stress tests using various scenarios established by federal regulators. Such stress tests are designed to determine whether a banking organization's capital planning, assessment of capital adequacy and risk management practices adequately protect the banking organization in the event of certain economic downturn scenarios. A banking organization that is required to perform stress tests must establish adequate internal controls, documentation, policies and procedures to ensure that the annual stress test adequately meets these objectives. Banking organizations that are required to perform stress rest must report the results of their annual stress to their federal regulator and must consider the results of their stress test as part of their capital planning and risk management practices.
- Furthermore, banks with assets in excess of $\$ 10$ billion are subject to deposit insurance premium assessments based on a new scorecard issued by the FDIC. This scorecard considers, among other things, the bank's CAMELS rating and results of asset-related stress testing and funding-related stress, among other things. Depending on the results of a bank's performance under that scorecard, the total base assessment rate for the bank's deposit insurance premiums may increase.
- Banks with over $\$ 10$ billion in total assets cease to be exempt from the requirements of the Federal Reserve's rules on interchange transaction fees for debit cards, which limit subject banks to receiving only a "reasonable" interchange transaction fee for any debit card transactions processed using debit cards issued by the bank to its customers. The Federal Reserve has determined that it is unreasonable for a bank with more than $\$ 10$ billion in total assets to receive more than $\$ 0.21$ plus 5 basis points of the transaction plus a $\$ 0.01$ fraud adjustment for an interchange transaction fee for debit card transactions.

As our total consolidated assets grow toward $\$ 10$ billion, we expect to expend additional resources to comply with these and other additional applicable regulatory requirements. Increased deposit insurance assessments could result in increased expense related to our use of deposits as a funding source. Likewise, a reduction in the amount of interchange fees we receive for electronic debit interchange will reduce our revenues. Finally, a failure to meet prudential standards and stress testing requirements could, among other things, limit our ability to engage in expansionary activities or make dividend payments to our shareholders.

## Our recent results may not be indicative of our future results.

We may not be able to sustain our historical rate of growth or may not even be able to grow our business at all. In addition, our recent growth may distort some of our historical financial ratios and statistics. Various factors, such as economic conditions, regulatory and legislative considerations and competition, may also impede or prohibit our ability to expand our market presence. If we experience a significant decrease in our historical rate of growth, our results of operations and financial condition may be adversely affected due to a high percentage of our operating costs being fixed expenses.

## A significant portion of our loan portfolio is secured by real estate, substantially all of which is located in Florida, and events that negatively impact the real estate market could hurt our resultant business.

Substantially all of our loans are concentrated in Florida and subject to the volatility of the state's economy and real estate market. With our loans concentrated in Florida, declines in local economic conditions will adversely affect the values of our real estate collateral. Consequently, a decline in local economic conditions may have a greater effect on our earnings and capital than on the earnings and capital of other financial institutions whose real estate loan portfolios are more geographically diverse.

In addition to relying on the financial strength and cash flow characteristics of the borrower in each case, we often secure loans with real estate collateral. At December 31, 2016, approximately $84 \%$ of our loans have real estate as a primary or secondary component of collateral. The real estate collateral in each case provides an alternate source of repayment in the event of default by the borrower but may deteriorate in value during the time credit is extended. If we are required to liquidate the collateral securing a loan to satisfy the debt during a period of reduced real estate values, our earnings and capital could be adversely affected.

## Our loan portfolio includes commercial and commercial real estate loans that may have higher risks.

Our commercial and commercial real estate loans at December 31, 2016 and 2015 were $\$ 2.20$ billion and $\$ 1.56$ billion, respectively, or $68 \%$ and $66 \%$ of total loans, excluding purchased credit impaired loans. Commercial and commercial real estate loans generally carry larger loan balances and can involve a greater degree of financial and credit risk than other loans. As a result, banking regulators continue to give greater scrutiny to lenders with a high concentration of commercial real estate loans in their portfolios, and such lenders are expected to implement stricter underwriting, internal controls, risk management policies and portfolio stress testing, as well as higher capital levels and loss allowances. The increased financial and credit risk associated with these types of loans are a result of several factors, including the concentration of principal in a limited number of loans and borrowers, the size of loan balances, the effects of general economic conditions on incomeproducing properties and the increased difficulty of evaluating and monitoring these types of loans.

The federal bank regulatory agencies have guidance on "Concentrations in Commercial Real Estate Lending" (the "Guidance"), which defines commercial real estate loans as exposures secured by raw land, land development and construction (including 1-4 family residential construction), multi-family property, and non-farm nonresidential property where the primary or a significant source of repayment is derived from rental income associated with the property (that is, loans for which $50 \%$ or more of the source of repayment comes from third party, non-affiliated, rental income) or the proceeds of the sale, refinancing, or permanent financing of the property. The Guidance requires that appropriate processes be in place to identify, monitor and control risks associated with real estate lending concentrations. This could include enhanced strategic planning, underwriting policies, risk management, internal controls, portfolio stress testing and risk exposure limits as well as appropriately designed compensation and incentive programs. Higher allowances for loan losses and capital levels may also be required. The Guidance is triggered when commercial real estate loan concentrations exceed either:
(1) total reported loans for construction, land development, and other land of $100 \%$ or more of a bank's total capital (as of December 31, 2016, our consolidated ratio was 32\%); or
(2) Total reported loans secured by multifamily and nonfarm nonresidential properties and loans for construction, land development, and other land of $300 \%$ or more of a bank's total capital (as of December 31, 2016, our consolidated ratio was $272 \%$ ).

Regulators have the right to request banks to maintain elevated levels of capital or liquidity due to commercial real estate loan concentrations, and could do so, especially if there is a further downturn in our local real estate markets.

Furthermore, the repayment of loans secured by commercial real estate is typically dependent upon the successful operation of the related real estate or commercial project. If the cash flows from the project are reduced, a borrower's ability to repay the loan may be impaired. This cash flow shortage may result in the failure to make loan payments. In such cases, we may be compelled to modify the terms of the loan. In addition, the nature of these loans is such that they are generally less predictable and more difficult to evaluate and monitor. As a result, repayment of these loans may, to a greater extent than residential loans, be subject to adverse conditions in the real estate market or economy.

## The results of our most recent credit stress tests may not accurately predict the impact on our financial condition if the economy were to deteriorate.

We perform credit stress testing on our capital position no less than annually. Under the stress test, we estimate our loan losses (loan charge-offs), resources available to absorb those losses and any necessary additions to capital that would be required under the "more adverse" stress test scenario. The results of these stress tests involve many assumptions about the economy and future loan losses and default rates, and may not accurately reflect the impact on our financial condition if the economy were to deteriorate. Any deterioration of the economy could result in credit losses significantly higher, with a corresponding impact on our financial condition and capital, than those predicted by our internal stress test.

## We are subject to environmental risks in our lending activities.

Since a significant portion of our loan portfolio is secured by real property, we may foreclose upon and take title to such property in the ordinary course of business. If hazardous substances are found on such property, If hazardous substances were discovered on any of these properties, we may be liable to governmental agencies or third parties for the costs of remediation of the hazard, as well as for personal injury and property damage. Environmental laws might require us to incur substantial expenses, materially reduce the property's value, or limit our ability to use or sell the property. Although our management has policies requiring environmental reviews before loans secured by real property are made and before foreclosure is commenced, it is still possible
that environmental risks might not be detected and that the associated costs might have a material adverse effect on our financial condition and results of operations. Many environmental laws can impose liability regardless of whether the Company knew of, or were responsible for, the contamination.

## An inadequate allowance for loan losses would reduce our earnings.

The risk of credit losses on loans varies with, among other things, general economic conditions, the type of loan being made, the creditworthiness of the borrower over the term of the loan and, in the case of a collateralized loan, the value and marketability of the collateral for the loan. Management maintains an allowance for loan losses based upon, among other things, historical experience, an evaluation of economic conditions and regular reviews of delinquencies and loan portfolio quality. Based upon such factors, management makes various assumptions and judgments about the ultimate collectability of the loan portfolio and provides an allowance for loan losses based upon a percentage of the outstanding balances and for specific loans when their ultimate collectability is considered questionable. If management's assumptions and judgments prove to be incorrect and the allowance for loan losses is inadequate to absorb losses, or if bank regulatory authorities require us to increase the allowance for loan losses as a part of their examination process, our earnings and capital could be significantly and adversely affected.

## The uncertainty in the amount and timing of the resolution of purchase impaired loans may create a negative impact on our profitability.

As required by applicable accounting standards, we have accounted for our purchased impaired loan portfolio under ASC 310-30, which requires us to periodically re-estimate the expected cash flow of these loans. Lower expected cash flow, whether due to changes in projected cash flow estimates, reduction in payoffs due to rising interest rates, increases in loss estimates, or defaults, may result in impairment of the carrying value of these loans. Any such impairment must be taken in the period in which the change in cash flow estimate occurs. Any such impairment will reduce our earnings and results of operations.

## We will realize future losses if the proceeds we receive upon liquidation of non-performing assets ("NPAs") are less than the carrying value of such assets.

We record our NPAs on our financial statements at the estimated net realizable valuable that we expect to receive from ultimately disposing of these assets. We could realize losses in the future as a result of deteriorating market conditions if the proceeds we receive upon disposition of the NPAs are less than our carrying value of such assets.

## While we use appraisals in deciding whether to make a loan that is secured by real estate, they do not ensure the value of the real property collateral.

In deciding whether to make a loan secured by real property, we generally require an appraisal. However, an appraisal is only an estimate of the value of the property at the time the appraisal is made. If the appraised amount does not reflect the amount that may be obtained upon any sale or foreclosure of the property, we may not realize an amount equal to the indebtedness secured by the property.

## Our processes for managing risk may not be effective in mitigating risk or losses to us.

The objectives of our risk management processes are to mitigate risk and loss to our organization. We have established procedures that are intended to identify, measure, monitor report and analyze the types of risks to which we are subject, including liquidity risk, credit risk, market risk, interest rate risk, operational risk, legal and compliance risk, and reputational risk, among others. However, as with any risk management processes, there are inherent limitations to our risk management strategies as there may exist, or develop in the future, risks that we have not appropriately anticipated or identified. The ongoing developments in the financial institutions industry
continue to highlight both the importance and some of the limitations of managing unanticipated risks. If our risk management processes prove ineffective, we could suffer unexpected losses and could be materially adversely affected.

## A lack of liquidity could affect our operations and jeopardize our financial condition.

Liquidity is essential to our business. An inability to raise funds through deposits, borrowings, the sale of loans and other sources could have a substantial negative effect on our liquidity. Our funding sources include core deposits, federal funds purchased, securities sold under repurchase agreements, non-core deposits, and short- and long-term debt. There are other sources of liquidity available to us should they be needed, including our ability to acquire additional non-core deposits, the issuance and sale of debt securities, a secured line of credit we have with NexBank, and the issuance and sale of preferred or common securities in public or private transactions. Our access to funding sources in amounts adequate to finance or capitalize our activities or on terms that are acceptable to us could be impaired by factors that affect us specifically or the financial services industry or economy in general. Our ability to borrow could be impaired by factors that are not specific to us, such as further disruption in the financial markets or negative views and expectations about the prospects for the financial services industry in light of the recent turmoil faced by banking organizations and the continued deterioration in credit markets.

## Our profitability is vulnerable to interest rate fluctuations.

Our profitability depends substantially upon our net interest income. That interest income is the difference between the interest earned on assets (such as loans and securities held in our investment portfolio) and the interest paid for liabilities (such as interest paid on savings and money market accounts and time deposits). Income associated with interest-earning assets and costs associated with interest-bearing liabilities may not be affected uniformly by fluctuations in interest rates. The magnitude and duration of changes in interest rates are events over which we have no control, and such changes may have an adverse effect on our net interest income. Prepayment and early withdrawal levels, which are also impacted by changes in interest rates, can significantly affect our assets and liabilities. For example, an increase in interest rates could, among other things, reduce the demand for loans and decrease loan repayment rates. Such an increase could also adversely affect the ability of our floating-rate borrowers to meet their payment obligations, which could in turn lead to an increase in non-performing assets and net charge-offs. Conversely, a decrease in the general level of interest rates could affect us by, among other things, leading to greater competition for deposits and incentivizing borrowers to prepay or refinance their loans more quickly or frequently than they otherwise would. Generally, interest rates on our interest-earning assets and interest-bearing liabilities do not change at the same rate, to the same extent or on the same basis. Even assets and liabilities with similar maturities or repricing periods may react in different degrees to changes in market interest rates. Interest Rates on certain types of assets and liabilities may fluctuate in advance of changes in general market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in general market rates. Certain assets, such as fixed and adjustable rate mortgage loans, have features that limit changes in interest rates on a short-term basis and over the life of the asset. We have ongoing policies and procedures designed to manage the risks associated with changes in market interest rates, including prepayment risks, and we model expected customer behavior based on historical experience of other interest rate cycles. Notwithstanding these policies and procedures, our customers may not react to changes in interest rates in the same manner in which they historically have reacted, resulting in a larger outflow of deposits or a higher level of loan prepayments than we expect. Such reaction could require us to increase interest rates to retain or acquire deposits, or lower loan rates to retain or attract loans. In either case, our deposit costs may increase and our loan interest income may decline, either or both of which may have an adverse effect on our financial results.

## The loss of any member of our management team may adversely affect us.

We have a management team that has substantial experience in banking and financial services in the markets we serve. We rely on our management team to achieve and sustain our profitability. Thus, our future
success and profitability are substantially dependent upon the management and banking abilities of our senior executives. Although we currently have employment agreements in place with our executive management team, we cannot guarantee that our executives will remain with us. Changes in key personnel and their responsibilities may be disruptive to our business because of their skills, customer relationship and/or the potential difficulty of promptly replacing them with successors.

## Our business could suffer if we fail to attract and retain skilled people.

Our success depends, in large part, on our ability to attract and retain competent, experienced people. Our strategic goals in particular require that we be able to attract qualified and experienced commercial lending officers, mortgage loan officers, and SBA lenders in our existing markets as well as those markets in which we may want to expand who share our relationship banking philosophy and have those customer relationships that will allow us to successfully expand. Many of our competitors are pursuing the same relationship banking strategy in our markets, which increases the competition to identify and hire talented employees. Our failure to successfully compete for experienced, qualified employees through competitive compensation packages and an attractive working environment may have an adverse effect on our ability to meet our financial goals and thus adversely affect our future results of operations.

Technological changes, including online and mobile banking, have the potential of disrupting our business model, and we may have fewer resources than many competitors to invest in technological improvements.

The financial services industry continues to undergo rapid technological changes with frequent introductions of new technology- driven products and services, including mobile and online banking services. Changes in customer behaviors have increased the need to offer these options to our customers. In addition to serving clients better, the effective use of technology may increase efficiency and may enable financial institutions to reduce costs. Our future success will depend, in part, upon our ability to invest in and use technology to provide products and services that provide convenience to customers and to create additional efficiencies in operations. We may need to make significant additional capital investments in technology in the future, and we may not be able to effectively implement new technology-driven products and services in a timely manner in response to changes in customer behaviors, thus adversely impacting our operations. Many competitors have substantially greater resources to invest in technological improvements.

## We rely on other companies to provide key components of our business infrastructure.

Third parties provide key components of our business infrastructure such as banking services, processing, and internet connections and network access. Any disruption in such services provided by these third parties or any failure of these third parties to handle currently or higher volumes of use could adversely affect our ability to deliver products and services to clients and otherwise to conduct business. Technological or financial difficulties of a third party service provider could adversely affect our business to the extent those difficulties result in the interruption or discontinuation of services provided by that party. Further, in some instances we may responsible for the failure of such third parties to comply with government regulations. We may not be insured against all types of losses as a result of third party failures and our insurance coverage may not be inadequate to cover all losses resulting from system failures or other disruptions. Failures in our business structure could interrupt the operations or increase the cost of doing business.

A failure and/or breach of our operational or securities systems or infrastructure, or those of our third party vendors and other service providers, including as a result of cyber-attacks, could disrupt our business, result in a disclosure or misuse of confidential or propriety information, damage our reputation, increase our costs and cause losses.

We depend on our ability to process, record and monitor a large number of client transactions on a continuous basis. As client, public and regulatory expectations regarding operational and information security have increased, our operational systems and infrastructure must continue to be safeguarded and monitored for
potential failures, disruptions and breakdowns. Our business, financial, accounting, data processing, or other operating systems and facilities may stop operating properly or become disabled or damaged as a result of a number of factors including events that are wholly or partially beyond our control. Although we have business continuity plans and other safeguards in place, our business operations may be adversely affected by significant and widespread disruption to our physical infrastructure or operating systems that support our businesses and clients.

Information security risks for financial institutions have generally increased in recent years in part because of the proliferation of new technologies, the use of the internet and telecommunications technologies to conduct financial transactions, and the increased sophistication and activities of hackers, terrorists, activists, and other external parties. As noted, above, our operations rely on the secure processing, transmission, and storage of confidential information in our computer systems and networks. Our banking and other businesses rely on our digital technologies, computer and e-mail systems, software and networks to conduct our operations. In addition, to access our products and services, our clients may use personal smartphones, tablets, personal computers, and other mobile devices that are beyond our control systems. Although we have information security procedures and controls in places, our technologies, systems, networks and our client's devices may become the target of cyberattacks or information security breaches that could result in the unauthorized release, gathering, monitoring, misuse, loss of destruction of our or our client's confidential, proprietary and other information, or otherwise disrupt our or our clients' or other third parties' business operations.

Any failure or interruption in the operation of our communications and information systems could impair or prevent the effective operation of our customer relationship management, general ledger, deposit, lending or other functions. While we have policies and procedures designed to prevent or limit the effect of a failure or interruption in the operation of our information systems, there could be no assurance that any such failures or interruptions will not occur or, if they do, that they will be adequately addressed. The occurrence of any failures or interruptions impacting our information systems could damage our reputation, result in a loss of customer business, and expose us to additional regulatory scrutiny, civil litigation, and possible financial liability, any of which could have a material adverse effect on our financial condition and results of operations.

Although to date we have not experienced any material losses related to cyber-attacks or other information security breaches, there can be no assurance that we will not suffer such losses in the future.

## Our disclosure controls and procedures may not prevent or detect all errors or acts of fraud.

Our disclosure control and procedures are designed to provide reasonable assurance that information required to be disclosed by us in reports we file or submit with the SEC is accurately accumulated and communicated to management, and recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. We believe that any disclosure controls and procedures or controls and procedures, no matter how well conceived or operated, can provide only reasonable, not absolute, assurance that the objectives of the control systems are met.

These inherent limitations include the reality that judgments and decision making can be faulty, that alternative reasoned judgments can be drawn, or that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by an authorized override of the controls. Accordingly, because of the inherent limitations in our controls systems, misstatements due to error or fraud may occur and not be detected, which could result in a material weakness in our internally controls over financial reporting and the restatement of previously filed financial statements.

## Our accounting policies and processes are critical to how we report our financial condition and results of operations and require our management to make estimates about matters that are uncertain.

Accounting policies and processes are fundamental to how we record and report our financial condition and results of operations. Some of these polices require use of estimates and assumptions that may affect the value of our assets or liabilities and financial results. Several of our accounting policies are critical because they require management to make difficult, subjective and complex judgments about matters that are inherently uncertain and because it is likely that materially different amounts would be reported under different conditions or using different assumptions. Pursuant to generally accepted accounting principles, we are required to make certain assumptions and estimates in preparing our financial statements, including and determining credit loss reserves, reserves related to litigation and the fair value of certain assets and liabilities, among other items. If the assumptions or estimates underling our financial statements are incorrect, we may experience material losses.

Certain of our financial instruments, including trading assets and liabilities, securities, and certain loans, among other items, require a determination of their fair value in order to prepare our financial statements. Where quoted market prices are not available, we may make fair value determinations based on internally developed models or other means which ultimately rely to some degree on management judgment. Some of these and other assets and liabilities may have no direct observable price levels, making their valuation particularly subjective, being based on significant estimation and judgment. In addition, some illiquidity in markets and declines in prices of certain loans and securities may make it more difficult to value certain balance sheet items, which may lead to the possibility that such valuations will be subject to further change or adjustment, it could lead to declines in our earnings.

## Our ability to maintain our reputation is critical to the success of our business, and the failure to do so may materially adversely affect our performance.

Our reputation is one of the most valuable components of our business. As such, we strive to conduct our business in a manner that enhances our reputation. This is done, in part, by recruiting, hiring, and retaining employees who share our core values of being an integral part of the communities we serve, delivering superior service to our customers, and caring about our customers and associates. If our reputation is negatively affected by the actions of our employees or otherwise, our business and, therefore, our operating results may be materially adversely affected.

## Risks relating to the Regulatory Environment

## We are subject to extensive regulation that could limit or restrict our activities.

We operate in a highly regulated industry and are subject to examination, supervision, and comprehensive regulation by various agencies, including the Federal Reserve, the OCC and the FDIC. This regulation is imposed primarily to protect depositors, the FDIC deposit insurance fund and the banking system as a whole. We also are regulated by the SEC and the Financial Industry Regulatory Authority or FINRA, which regulation is designed to protect investors. Our compliance with these regulations is costly and restricts certain of our activities, including payment of dividends, mergers and acquisitions, investments, loans and interest rates charged, interest rates paid and deposits and locations of our offices. We are also subject to capital guidelines established by our regulators, which require us to maintain sufficient capital to support our growth. Regulation of the financial services industry has increased significantly since the global financial crisis. The laws and regulations applicable to the banking industry could change at any time. The extent and timing of any regulatory reform as well as any effect on our business and financial results, are uncertain. Additionally, legislation or regulation may impose unexpected or unintended consequences, the impact of which is difficult to predict. Because government regulation greatly affects the business and financial results of all commercial banks and bank holding companies, our cost of compliance could adversely affect our ability to operate profitably.

We are required to maintain capital to meet regulatory requirements, and if we fail to maintain sufficient capital, whether due to losses, an inability to raise additional capital or otherwise, our financial condition, liquidity and results of operations, as well as our ability to maintain regulatory compliance, would be adversely affected.

Our financial holding company and our subsidiary bank must meet regulatory capital requirements and maintain sufficient liquidity. Banking organizations experiencing growth, especially those making acquisitions are expected to hold additional capital, above regulatory minimums. From time to time, the regulators implement changes to these regulatory capital adequacy guidelines, such as through the Dodd-Frank Act and the Basel III initiatives described above. These standards have and will result in higher and more stringent capital requirements for us and our banking subsidiary.

Actions (if necessary) to increase capital, may adversely affect us. Our ability to raise additional capital, when and if needed, will depend on conditions in the capital markets, economic conditions and a number of other factors, including investor perceptions regarding the banking industry and market condition, and governmental activities, many of which are outside our control, and on our financial condition and performance. Accordingly, we cannot assure you that we will be able to raise additional capital if needed or on terms acceptable to us. If we fail to meet these capital and other regulatory requirements, our financial condition, liquidity and results of operations would be materially and adversely affected.

Our failure to remain "well capitalized" for bank regulatory purposes could affect customer confidence, our ability to grow, our costs of funds and FDIC insurance costs, our ability to pay dividends on common stock and make distributions on our trust preferred securities, our ability to make acquisitions, and our business, results of operations and financial condition. Under FDIC rules, if our subsidiary bank ceases to be a "well capitalized" institution for bank regulatory purposes, the interest rates that it pays and its ability to accept brokered deposits may be restricted. Although we had no wholesale brokered deposits as of December 31, 2016, we had approximately $\$ 19$ million of in-market CDARs deposits, $\$ 38$ million of ICS deposits and approximately $\$ 48$ million of deposits related to our prepaid card business, which are considered brokered deposits for regulatory purposes.

We are periodically subject to examination and scrutiny by a number of banking agencies and, depending upon the findings and determinations of these agencies, we may be required to make adjustments to our business that could adversely affect us.

The banking agencies periodically conduct examinations of our business, including compliance with applicable laws and regulations. If, as a result of an examination, a banking agency were to determine that the financial condition, capital resources, asset quality, asset concentration, earning prospects, management, liquidity, sensitivity to market risk or other aspects of any of our operations has become unsatisfactory, or that we or our management is in violation of any law or regulation, it could take a number or different remedial actions as it deems appropriate. These actions include the power to enjoin "unsafe or unsound" practices, to require affirmative actions to correct any conditions resulting from any violation or practice, to issue an administrative order that can be judicially enforced, to direct an increase in our capital, to restrict our growth, to change the asset composition of our portfolio or balance sheet, to assess civil money penalties against our officers or directors, to remove officers and directors and, if it is concluded that such conditions cannot be corrected or there is an imminent risk of loss to depositors, to terminate our deposit insurance. If we become subject to such regulatory actions, our business, results of operations and reputation may be negatively impacted.

The Bank is subject to the Bank Secrecy Act and other anti-money laundering statutes and regulations, and any deemed deficiency by the Bank with respect to these laws could result in significant liability and have material impact on our business strategy.

The Bank Secrecy Act, the USA PATRIOT Act of 2001, and other laws and regulations require financial institutions, among other duties, to institute and maintain an effective anti-money laundering program and file suspicious activity and currency transaction reports when appropriate. In addition to other bank regulatory agencies, the federal Financial Crimes Enforcement Network of the Department of the Treasury is authorized to impose significant civil money penalties for violations of those requirements and has recently engaged in coordinated enforcement efforts with the state and federal banking regulators, as well as the U.S. Department of Justice, Consumer Financial Protection Bureau, Drug Enforcement Administration, and Internal Revenue Service. the Bank is also subject to increased scrutiny of compliance with the rules enforced by the Office of Foreign Assets Control of the Department of the Treasury regarding, among other things, the prohibition of transacting business with, and the need to freeze assets of, certain persons and organizations identified as a threat to the national security, foreign policy, or economy of the United States. If the Bank's policies, procedures, and systems are deemed deficient, the Bank could be subject to liability, including fines and regulatory actions, which may include restrictions on its ability to pay dividends and the necessity to obtain regulatory approvals to proceed with certain aspects of its business plan, including acquisition plans. Failure to maintain and implement adequate programs to combat money laundering and terrorist financing could also have serious reputational consequences for the Bank. Any of these results could have a material adverse effect on the Bank's business, financial condition, results of operations, and future prospects.

## The Bank is subject to numerous laws designed to protect consumers, including the Community Reinvestment Act and fair lending laws, and failure to comply with these laws could lead to a material penalties and other sanctions.

The CRA, the Equal Credit Opportunity Act, the Fair Housing Act, and other fair lending laws and regulations impose nondiscriminatory lending requirements on financial institutions. The U.S. Department of Justice and other federal agencies are responsible for enforcing these laws and regulations. A successful regulatory challenge to an institution's performance under the CRA or fair lending laws and regulations could result in a wide variety of sanctions, including damages and civil money penalties, injunctive relief, restrictions on mergers and acquisitions activity, restrictions on expansion, and restrictions on entering new business lines. Private parties may also have the ability to challenge an institution's performance under fair lending laws in private class action litigation. Such actions could have a material adverse effect on the Bank's business, financial condition, results of operations, and future prospects.

## Higher FDIC deposit insurance premiums and assessments could adversely affect our financial condition.

The FDIC insures deposits at FDIC-insured depository institutions, such as our subsidiary bank, up to applicable limits. The amount of a particular institution's deposit insurance assessment is based on that institution's risk classification under an FDIC risk- based assessment system. An institution's risk classification is assigned based on its capital levels and the level of supervisory concern the institution poses to its regulators. While our risk management processes are designed to reduce risk by maintaining capital levels and mitigating any supervisory concerns, we may be unable to control the amount of premiums that we are required to pay for FDIC insurance in the event of a new economic downturn and an increase in financial institution failures. Any future increases in assessments or required prepayments in FDIC insurance premiums may materially adversely affect results of operations, including by reducing our profitability or limiting our ability to pursue business opportunities.

## Risks relating to our Common Stock

We have provisions in our articles of incorporation that could impede a takeover of CenterState.
Our articles of incorporation contain provisions providing for the ability to issue preferred stock without shareholder approval. Although these provisions were not adopted for the express purpose of preventing or impeding the takeover of CenterState without the approval of our board of directors, such provisions may have that effect. Such provisions may prevent our shareholders from taking part in a transaction in which our shareholders could realize a premium over the current price of our common stock.

## Shares of our Common Stock are not insured deposits and may lose value.

Shares of our common stock are not savings or deposit accounts and are not insured by the FDIC, or any other agency or private entity. Such shares are subject to investment risk, including the possible loss of some or all of the value of your investment.

## Future capital needs could result in dilution of shareholder investment.

Our board of directors may determine from time to time there is a need to obtain additional capital through the issuance of additional shares of our common stock or other securities. These issuances would dilute the ownership interest of our shareholders and may dilute the per share book value of our common stock. New investors also may have rights, preferences and privileges senior to our shareholders which may adversely impact our shareholders.

## The trading volume in our common stock and the sale of substantial amounts of our common stock in the public market could depress the price of our common stock

We cannot predict the effect, if any, that future sales of our common stock in the market, or availability of shares of our common stock for sale in the market, will have on the market price of our common stock. Our stock price can fluctuate widely in response to a variety of factors. General market fluctuations, industry factors, and general economic and political conditions and events, such as terrorist attacks, economic slowdowns or recessions, interest rate changes, credit loss trends, or currency fluctuations, also could cause our stock price to decrease regardless of operating results. We therefore can give no assurance that sales of substantial amounts of our common stock in the market, or the potential for large amounts of sales in the market, or any of the other factors discussed above, would not cause the price of our common stock to decline or impair our ability to raise capital through sales of our common stock.

## Our ability to pay dividends is limited and we may be unable to pay future dividends

During the last 60 fiscal quarters, we paid cash dividends on our common stock outstanding. Our ability to pay dividends is limited by regulatory restrictions and the need to maintain sufficient consolidated capital. The ability of the Bank to pay dividends to us is limited by its obligations to maintain sufficient capital and by other general restrictions on its dividends that are applicable to national banks that are regulated by the OCC. If we do not satisfy these regulatory requirements, or if the Bank does not have sufficient earnings to make payments to us while maintaining adequate capital levels, we will be unable to pay dividends on our common stock.

## Holders of our junior subordinated debentures have rights that are senior to those of our common stockholders

We have helped support our continued growth through the issuance of, and the acquisition of, through prior mergers, trust preferred securities from special purpose trusts and accompanying junior subordinated debentures. At December 31, 2016, we had outstanding trust preferred securities and accompanying junior subordinated debentures totaling $\$ 30.5$ million. Payments of the principal and interest on these debt instruments are conditionally guaranteed by us. Further, the accompanying junior subordinated debentures we issued to the
special purpose trusts are senior to our shares of common stock. As a result, we must make payments on the junior subordinated debentures before any dividends can be paid on our common stock and, in the event of our bankruptcy, dissolution or liquidation, the holders of the junior subordinated debentures must be satisfied before any distributions can be made on our common stock. We have the right to defer distributions on our junior subordinated debentures (and the related trust preferred securities) for up to five years, during which time no dividends may be paid on our common stock.

## At December 31, 2016, our shareholders include two funds owning approximately $13 \%$ of our common stock and they may exercise significant influence over us and their interests may be different from our other shareholders.

Based on their 13G forms filed for the year end December 31, 2016, our shareholders include two funds that collectively own approximately $13 \%$ of the outstanding shares of our common stock. Top ten institutional owners collectively own approximately $34 \%$ of our outstanding shares of common stock, as reported by SNL. While the federal banking laws require prior bank regulatory approval if shareholders owning in excess of $9.9 \%$ of a financial holding company's outstanding voting shares desire to act in concert, nonetheless these institutional owners could vote the same way on matters submitted to our shareholders without being deemed to be acting in concert and, if so, could exercise significant influence over us and actions taken by our shareholders. Interests of institutional funds may be different from our other shareholders. Accordingly, given their collective ownership, the funds could have significant influence over whether or not a proposal submitted to our shareholders receives required shareholder approval.

## Risk relating to Economic Conditions and other Outside Forces

## The political and economic environment could materially impact our business operations and financial performance.

The recent political changes in the United States and elsewhere have resulted in more economic uncertainty. Possible changes in tax and regulatory policies could result in lower costs for businesses in general and banks in particular, which in turn could result in various benefits including, among other things, enhanced revenues and operating efficiencies. The increase in our stock price since November 7, 2016 reflects these possible benefits from changes in government policy. On the other hand, changes in tax policy could impact the value of our deferred tax asset and tax advantaged loans and investments we have made, which would offset in part the benefit of some of these changes in policy. If these possible government policy changes do not occur, the anticipated benefits (and costs) would not be realized, which could result in a reduction in the price of our shares as well as continued increased regulatory and compliance costs, decreases in the amount of expected revenues, all of which could materially and adversely affect our business, financial condition and operating results.

## A resumption of recessionary economic conditions could have an adverse effect on our business in the future.

The economic crisis of 2008 caused many financial institutions to seek additional capital, to reduce or eliminate dividends, to merge with larger and stronger institutions and to fail. The economic turmoil and tightening of credit led to an increased level of commercial and consumer delinquencies, lack of consumer confidence, increased market volatility and widespread reduction of business activity generally. The resulting economic pressure on consumers and the lack of confidence in the financial markets adversely affected the banking industry, as well as financial condition and operating results. Although economic conditions have improved to more normal conditions, future market developments could affect consumer confidence levels and cause adverse changes in loan payment patterns, causing increases in delinquencies and default rates, which may impact our charge-offs and the provision for credit losses. Changes in the financial services industry and the effects of current and future law and regulations that may be imposed in response to future market developments also could negatively affect us by restricting our business operations, including our ability to originate or sell loans, and adversely impact our financial performance.

## The soundness of other financial institutions could adversely affect us.

Our ability to engage in routine funding and other transactions could be adversely affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a result of trading, clearing, counterparty or other relationships. Defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have led to market-wide liquidity problems and losses of depositor, creditor and counterparty confidence and could lead to losses or defaults by us or by other institutions. We could experience increases in deposits and assets as a result of other banks' difficulties or failure, which would increase the capital we need to support our growth.

## Our business is subject to the success of the local economies where we operate.

Our success significantly depends upon the growth in population, income levels, deposits and housing starts in our primary and secondary markets. If the communities in which we operate do not grow or if prevailing economic conditions locally or nationally become challenging, our business may be adversely affected. We are less able than a larger institution to spread the risks of unfavorable local economic conditions across a large number of diversified economies. Moreover, while our core markets in the last year have grown and we have benefited from such growth, we cannot give any assurance we will continue to benefit from market growth or favorable economic conditions in our primary market areas if they do occur.

Our asset and liability structures are monetary in nature and are affected by a variety of factors, including changes in interest rates, which can impact the value of our assets.

Our earnings and cash flows are largely dependent upon our net interest income. Net interest income is the difference between interest income earned on interest-earnings assets, such as loans and investment securities, and interest expense paid on interest-bearing liabilities, such as deposits and borrowed funds. Because different types of assets and liabilities may react differently and at different times to market interest rate changes, changes in interest rates can increase or decrease net interest income. Interest rates are sensitive to many factors that are beyond our control, including general economic conditions, competition and policies of various governmental and regulatory agencies and, in particular, the policies of the Federal Reserve. Changes in monetary policy, including changes in interest rates, could influence not only the interest our Banks receive on loans and investment securities and the amount of interest they pay on deposits and borrowings, but such changes could also affect (i) the Bank's ability to originate loans and obtain deposits, (ii) the fair value of our financial assets and liabilities, including the available for sale securities portfolio, and (iii) the average duration of our interestearning assets. Changes in monetary policy could also expose us to the risk that interest-earning assets may be more responsive to changes in interest rates than interest-bearing liabilities, or vice versa (repricing risk), the risk that the individual interest rates or rates indices underlying various interest-earning assets and interest-bearing liabilities may not change in the same degree over a given time period (basis risk), and the risk of changing interest rate relationships across the spectrum of interest-earning asset and interest-bearing liability maturities (yield curve risk), including a prolonged flat or inverted yield curve environment. Any substantial, unexpected, prolonged change in market interest rates could have a material adverse effect on our financial condition and results of operations.

## Market volatility could adversely affect our operations or ability to access capital.

The capital and credit markets have experienced volatility and disruption from time to time during the past several years. In some cases, the markets have produced downward pressure on stock prices and credit availability for certain issuers without regard to those issuers' underlying financial condition or performance. If these periodic market disruptions and volatility continue or worsen, we may experience adverse effects, which may be material, on our ability to maintain or access capital and on our business, financial condition and results of operations.

## Our cost of funds may increase as a result of general economic conditions, FDIC insurance assessments, interest rates and competitive pressures.

Our cost of funds may increase as a result of general economic conditions, FDIC insurance assessments, interest rates and competitive pressures. We have traditionally obtained funds principally through local deposits and we have a base of lower cost transaction deposits. Generally, we believe local deposits are a less expensive and more stable source of funds than other borrowings because interest rates paid for local deposits are typically lower than interest rates charged for borrowings from other institutional lenders and reflect a mix of transaction and time deposits, whereas brokered deposits typically are higher cost time deposits. Our costs of funds and our profitability and liquidity are likely to be adversely affected, if and to the extent we have to rely upon higher cost borrowings from other institutional lenders or brokers to fund loan demand or liquidity needs, and changes in our deposit mix and growth could adversely affect our profitability and the ability to expand our loan portfolio.

## Competition from financial institutions and other financial service providers may adversely affect our profitability.

The banking business is highly competitive and we experience competition in our markets from many other financial institutions. We compete with commercial banks, credit unions, mortgage banking firms, consumer finance companies, securities brokerage firms, insurance companies, money market funds, and other mutual funds, as well as other super-regional, national and international financial institutions that operate offices in our primary market areas and elsewhere. Some of these competitors may have a long history of successful operation in our markets, greater ties to local businesses and more expansive banking relationships, as well as better established depositor bases. Competitors with greater resources may possess an advantage by being capable of maintaining numerous banking locations and more convenient sites, operating more ATMs and conducting extensive promotional and advertising campaigns or operating a more developed Internet platform.

We compete with these institutions both in attracting deposits and in making loans. In addition, we have to attract our customer base from other existing financial institutions and from new residents. Many of our competitors are well-established, larger financial institutions. While we believe we can and do successfully compete with these other financial institutions in our primary markets, we may face a competitive disadvantage as a result of our smaller size, lack of geographic diversification and inability to spread our marketing costs across a broader market. Although we compete by concentrating our marketing efforts in our primary markets with local advertisements, personal contacts, and greater flexibility and responsiveness in working with local customers, we can give no assurance this strategy will be successful.

## The fiscal and monetary policies of the federal government and its agencies could have a material adverse effect on our earnings.

The Federal Reserve regulates the supply of money and credit in the U.S. as its policies determine in large part the cost of funds for lending and investing and return earned on those loans and investments, both of which affect our net interest margin. They can also materially decrease the value of financial assets we hold. Federal Reserve policies also can adversely affect borrowers, potentially increasing the risk that they may fail to repay their loans, or could result in volatile markets and rapid declining collateral values. Changes in Federal Reserve policies are beyond our control and difficult to predict. Accordingly, the impact of these changes on our activities and results of operations is difficult to predict.

## Adverse weather or manmade events could negatively affect our local economies or disrupt our operations, which would have an adverse effect on our business or results of operations.

Our market areas in Florida are susceptible to hurricanes and tropical storms and related flooding and wind damage. Such weather events and manmade events can disrupt operations, result in damage to properties and negatively affect the local economies in the markets where they operate. We cannot predict whether or to what extent damage that may be caused by future natural disasters or manmade events will affect our operations or the
economies in our current or future market areas, but such events could result in a decline in loan originations, a decline in the value or destruction of properties securing our loans and an increase in delinquencies, bankruptcies, foreclosures or loan losses that could result in a higher level of non-performing assets, net chargeoffs, and provision for loan losses. Our business or results of operations may be adversely affected by these and other negative effects of future hurricanes or tropical storms, including flooding and wind damage, or manmade events. Many of our customers have incurred significantly higher property and casualty insurance premiums on their properties located in our markets, which may adversely affect real estate sales and values in those markets.

## We are or may become involved from time to time in suits, legal proceedings, information-gathering

 requests, investigations, and proceedings by governmental and self-regulatory agencies that may lead to adverse consequences.Many aspects of the banking business involve a substantial risk of legal liability. The Company and the Bank have been named or threatened to be named as defendants in various law suits arising from our business activities (and in some cases from the activities of companies that we have acquired). In addition, from time to time, we are, or may become, the subject of self-regulatory agency information-gathering requests, reviews, investigations and proceedings, and other forms of regulatory inquiry, including by bank regulatory agencies, the SEC and law enforcement authorities. The results of such proceedings could lead to significant civil or criminal penalties, including monetary penalties, damages, adverse judgments, settlements, fines, injunctions, restrictions on the way the Company and the Bank conduct their business, or reputational harm.

## Item 1B. Unresolved Staff Comments

None

## Item 2. Properties

Our Holding Company owns no real property. Our corporate office is located at 1101 First Street South, Suite 202, Winter Haven, Florida 33880. At the end of 2016, our Company, through our subsidiary bank, operated a total of 67 full service banking offices in 23 counties in central, southeast and northeast Florida. We own 50 and lease 17 of these offices. We also have four loan production offices of which we own 1 and lease 3 . In addition to our banking locations, we lease non-banking office space in Winter Haven, Florida for IT and operations purposes. We also lease office space for our Correspondent banking division, primarily in Birmingham, Alabama, Atlanta, Georgia and Walnut Creek, California. See Note 8 to the "Notes to Consolidated Financial Statements" included in this Annual Report on Form 10-K and "Management's Discussion and Analysis of Financial Condition and Results of Operations - Bank Premises and Equipment," for additional information regarding our premises and equipment.

## Item 3. Legal Proceedings

Our bank subsidiary is periodically a party to or otherwise involved in legal proceedings arising in the normal course of business, such as claims to enforce liens, claims involving the making and servicing of real property loans, and other issues incident to their respective businesses. We do not believe any pending or threatened legal proceedings in the ordinary course against the bank would have a material adverse effect on our consolidated results of operations or consolidated financial position.

## Item 4. [Removed and Reserved]

## PART II

## Item 5. Market for Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The shares of our Common Stock are traded on the NASDAQ Global Select Market. The following sets forth the high and low trading prices for trades of our Common Stock that occurred during 2016 and 2015.

|  | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | High | Low | High | Low |
| 1st Quarter | \$15.72 | \$12.57 | \$12.35 | \$10.94 |
| 2nd Quarter | \$16.59 | \$14.49 | \$13.98 | \$11.70 |
| 3rd Quarter | \$18.27 | \$15.30 | \$15.00 | \$12.20 |
| 4th Quarter . | \$25.83 | \$17.09 | \$16.24 | \$14.24 |

As of December 31, 2016, there are $48,146,981$ shares of common stock outstanding. As of this same date we have approximately 1,217 shareholders of record, as reported by our transfer agent, Continental Stock Transfer \& Trust Company.

## Dividends

We have historically paid cash dividends on a quarterly basis, on the last business day of the calendar quarter. The following sets forth per share cash dividends paid during 2016 and 2015.

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| 1st Quarter | \$0.04 | \$0.01 |
| 2nd Quarter | \$0.04 | \$0.02 |
| 3rd Quarter | \$0.04 | \$0.02 |
| 4th Quarter . | \$0.04 | \$0.02 |

The payment of dividends is a decision of our Board of Directors based upon then-existing circumstances, including our rate of growth, profitability, financial condition, existing and anticipated capital requirements, the amount of funds legally available for the payment of cash dividends, regulatory constraints and such other factors as the Board determines relevant. Our source of funds for payment of dividends is dividends received from our Bank, or excess cash available to us. Payments by our subsidiary Bank to us are limited by law and regulations of the bank regulatory authorities. There are various statutory and contractual limitations on the ability of our Bank to pay dividends to us. The bank regulatory agencies also have the general authority to limit the dividends paid by banks if such payment may be deemed to constitute an unsafe and unsound practice. Our Bank may not pay dividends from its paid-in surplus. All dividends must be paid out of undivided profits then on hand, after deducting expenses, including reserves for losses and bad debts. In addition, a national bank is prohibited from declaring a dividend on its shares of common stock until its surplus equals its stated capital, unless there has been transferred to surplus no less than one/tenth of the bank's net profits of the preceding two consecutive half-year periods (in the case of an annual dividend). The approval of the OCC is required if the total of all dividends declared by a national bank in any calendar year exceeds the total of its net profits for that year combined with its retained net profits for the preceding two years, less any required transfers to surplus.

## Share Repurchases

A summary of our common stock repurchases during the fourth quarter of 2016 is set forth in the table below.

| Period |  | Total Number of Shares | Average Price paid per Share | ```Total Number of Shares Purchased as part of Publicly Announced Plans or Programs``` | Maximum Number of Shares that may yet be Purchased Under the Plans or Programs |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning | Ending | Purchased |  |  |  |
| October 1, 2016 | October 31, 2016 | - | - | - | 1,934,735 |
| November 1, 2016 | November 30, 2016 | - | - | - | 1,934,735 |
| December 1, 2016 | December 31, 2016 | 22,706 | \$24.68 | - | 1,934,735 |
| Total for quarter ending December 31, 2016 |  | 22,706 | \$24.68 | - | 1,934,735 |

(3) We did not repurchase any shares of our common stock during the fourth quarter of 2016 pursuant to our stock repurchase plan currently in place. We repurchased 22,706 shares of our common stock from our employees during December 2016 for settlement of certain tax withholding obligations related to certain equity based compensation awards.

## Stock Plans

With respect to information regarding our securities authorized for issuance under equity incentive plans, the information contained in the section entitled "Equity Compensation Plan Information" in our Definitive Proxy Statement for the 2015 Annual Meeting of Shareholders is incorporated herein by reference.

## Performance Graph

Shares of our common stock are traded on the Nasdaq Global Select Market. The following graph compares the yearly percentage change in cumulative shareholder return on the Company's common stock, with the cumulative total return of the S\&P 500 Index and the SNL Southeast Bank Index, since December 31, 2011 (assuming a $\$ 100$ investment on December 31, 2011 and reinvestment of all dividends).


## Item 6. Selected Consolidated Financial Data

## Use of Non-GAAP Financial Measures and Ratios

The accounting and reporting policies of the Company conform to generally accepted accounting principles ("GAAP") in the United States and prevailing practices in the banking industry. However, certain non-GAAP performance measures and ratios are used by management to evaluate and measure the Company's performance. These include tax-equivalent net interest income (including its individual components), net interest margin (including its individual components), the efficiency ratio, tangible assets, tangible shareholders' equity, tangible book value per common share, and tangible equity to tangible assets. Management believes that these measures and ratios provide users of the Company's financial information with a more meaningful view of the performance of the interest-earning assets and interest-bearing liabilities and of the Company's operating efficiency. Other financial holding companies may define or calculate these measures and ratios differently. Management also uses non-GAAP financial measures to help explain the variance in total non-interest expenses excluding nonrecurring expenses, such as loss on termination of FDIC loss share agreements, and correspondent banking division expenses between the periods presented. Management uses this non-GAAP financial measure in its analysis of the Company's performance and believes this presentation provides useful supplemental information, and a clearer understanding of the Company's non-interest expense between periods presented.

Management reviews yields on certain asset categories and the net interest margin of the Company and its banking subsidiaries on a fully taxable equivalent basis. In this non-GAAP presentation, net interest income is adjusted to reflect tax-exempt interest income on an equivalent before-tax basis. This measure ensures the comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income on a fully taxable equivalent basis is also used in the calculation of the Company's efficiency ratio. The efficiency ratio is calculated by dividing non-interest expense (less nonrecurring items) by total taxable-equivalent net interest income and non-interest income (less nonrecurring items). The efficiency ratio is also calculated excluding correspondent income and expense from the calculation. These measures provide an estimate of how much it costs to produce one dollar of revenue. The items excluded from this calculation provide a better match of revenue from daily operations to operational expenses.

Tangible assets is defined as total assets reduced by goodwill and other intangible assets. Tangible common equity is defined as total common equity reduced by goodwill and other intangible assets. Tangible common equity to tangible assets is defined as tangible common equity divided by tangible assets. These measures are important to many investors in the marketplace who are interested in the common equity to assets ratio exclusive of the effect of changes in intangible assets on common equity and total assets.

Tangible common equity per common share outstanding is defined as tangible common equity divided by total common shares outstanding. This measure is important to many investors in the marketplace who are interested in changes from period to period in book value per share exclusive of changes in intangible assets. Goodwill, an intangible asset that is recorded in a purchase business combination, has the effect of increasing total book value while not increasing our tangible book value.

These disclosures should not be considered in isolation or a substitute for results determined in accordance with GAAP, and are not necessarily comparable to non-GAAP performance measures which may be presented by other financial holding companies. Management compensates for these limitations by providing detailed reconciliations between GAAP information and the non-GAAP financial measures.

The following tables present a reconciliation of certain non-GAAP performance measures and ratios used by the Company to evaluate and measure the Company's performance to the most directly comparable GAAP financial measures:

| (Dollars in thousands) | Years ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2014 | 2013 | 2012 |
| Income Statement Non-GAAP measures and ratios |  |  |  |  |  |
| Interest income (GAAP) |  |  |  |  |  |
| Loans, excluding purchase credit impaired ("PCI") loans | \$129,619 | \$101,051 | \$ 87,094 | \$ 55,549 | \$ 56,376 |
| PCI loans | 34,006 | 40,645 | 34,168 | 32,725 | 25,216 |
| Securities-taxable | 18,920 | 16,460 | 13,991 | 9,889 | 11,297 |
| Securities-tax-exempt | 3,909 | 2,641 | 1,435 | 1,430 | 1,423 |
| Federal funds sold and other | 2,211 | 1,523 | 1,539 | 785 | 638 |
| Total Interest income (GAAP) | 188,665 | 162,320 | 138,227 | 100,378 | 94,950 |
| Tax equivalent adjustment |  |  |  |  |  |
| Non PCI loans | 1,487 | 819 | 628 | 628 | 646 |
| Securities-tax-exempt | 1,972 | 1,379 | 746 | 744 | 697 |
| Total tax equivalent adjustment | 3,459 | 2,198 | 1,374 | 1,372 | 1,343 |
| Interest income-tax equivalent |  |  |  |  |  |
| Loans excluding PCI loans | 131,106 | 101,870 | 87,722 | 56,177 | 57,022 |
| PCI loans | 34,006 | 40,645 | 34,168 | 32,725 | 25,216 |
| Securities-taxable | 18,920 | 16,460 | 13,991 | 9,889 | 11,297 |
| Securities-tax-exempt | 5,881 | 4,020 | 2,181 | 2,174 | 2,120 |
| Federal funds sold and other | 2,211 | 1,523 | 1,539 | 785 | 638 |
| Total interest income - tax equivalent | 192,124 | 164,518 | 139,601 | 101,750 | 96,293 |
| Total Interest expense (GAAP) | $(9,340)$ | $(7,286)$ | $(7,356)$ | $(5,885)$ | $(8,481)$ |
| Net interest income - tax equivalent | \$182,784 | \$157,232 | \$132,245 | \$ 95,865 | \$ 87,812 |
| Net interest income (GAAP) | \$179,325 | \$155,034 | \$130,871 | \$ 94,493 | \$ 86,469 |
| Yields and costs |  |  |  |  |  |
| Yield on Loans excluding PCI-tax equivalent | 4.47\% | 4.49\% | 4.69\% | 4.77\% | 5.07\% |
| Yield on loans-tax equivalent | 5.26\% | 5.66\% | 5.64\% | 6.18\% | 5.67\% |
| Yield on securities tax-exempt-tax equivalent | 4.61\% | 5.01\% | 5.04\% | 5.19\% | 5.41\% |
| Yield on interest earning assets (GAAP) | 4.33\% | 4.66\% | 4.61\% | 4.93\% | 4.58\% |
| Yield on interest earning assets-tax equivalent | 4.41\% | 4.72\% | 4.66\% | 5.00\% | 4.65\% |
| Cost of interest bearing liabilities (GAAP) | 0.33\% | 0.32\% | 0.36\% | 0.39\% | 0.51\% |
| Net interest spread (GAAP) | 4.00\% | 4.34\% | 4.25\% | 4.54\% | 4.07\% |
| Net interest spread-tax equivalent | 4.08\% | 4.40\% | 4.30\% | 4.61\% | 4.14\% |
| Net interest margin (GAAP) | 4.12\% | 4.45\% | 4.37\% | 4.64\% | 4.18\% |
| Net interest margin-tax equivalent | 4.20\% | 4.51\% | 4.41\% | 4.71\% | 4.24\% |
| Efficiency ratio |  |  |  |  |  |
| Non interest income (GAAP) | \$ 64,369 | \$ 37,450 | \$ 26,226 | \$ 33,946 | \$ 59,261 |
| Nonrecurring income | (308) | - | - | - | (453) |
| Adjusted non interest income | 64,061 | 37,450 | 26,226 | 33,946 | 58,808 |
| Correspondent banking non interest income | $(33,685)$ | $(27,563)$ | $(20,153)$ | $(20,410)$ | $(35,707)$ |
| Adjusted non interest income, ex. Correspondent | 30,376 | 9,887 | 6,073 | 13,536 | 23,101 |
| Net interest income before provision (GAAP) | 179,325 | 155,034 | 130,871 | 94,493 | 86,469 |
| Total tax equivalent adjustment | 3,459 | 2,198 | 1,374 | 1,372 | 1,343 |
| Adjusted net interest income | 182,784 | 157,232 | 132,245 | 95,865 | 87,812 |
| Correspondent net interest income | $(6,832)$ | (6,330) | $(3,239)$ | $(2,854)$ | $(4,023)$ |
| Adjusted net interest income, ex. Correspondent | 175,952 | 150,902 | 129,006 | 93,011 | 83,789 |

Income Statement Non-GAAP measures and ratios (continued)
Years ended December 31,

| continued from previous page | 2016 | 2015 | 2014 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non interest expense | 174,481 | \$126,082 | \$136,181 | \$110,762 | \$121,980 |
| Nonrecurring expense | $(17,560)$ | - | - | - |  |
| Adjusted non interest expense | 156,921 | 126,082 | 136,181 | 110,762 | 121,980 |
| Correspondent banking non interest expense | $(23,414)$ | $(23,414)$ | $(20,638)$ | $(22,491)$ | $(30,651)$ |
| Adjusted non interest expense, ex. Correspondent | \$133,507 | \$102,668 | \$115,543 | \$ 88,271 | \$ 91,329 |
| Efficiency ratio | 64\% | 65\% | 86\% | 85\% | 83\% |
| Efficiency ratio-excluding Correpondent | 65\% | 64\% | 86\% | 83\% | 85 |

$\underline{\text { Analysis of changes in interest income and expense }}$

|  | Net change Dec. 31, 2016 versus 2015 |  |  |
| :---: | :---: | :---: | :---: |
|  | Volume | Rate | Net change |
| Loans-tax equivalent | \$33,247 | \$(10,650) | \$22,597 |
| Securities-tax-exempt-tax equivalent | 2,209 | (348) | 1,861 |
| Total interest income-tax equivalent | 39,455 | $(11,849)$ | 27,606 |
| Net interest income-tax equivalent | 37,928 | $(12,376)$ | 25,552 |

Analysis of changes in interest income and expense

|  | Net change Dec. 31, 2015 versus 2014 |  |  |
| :---: | :---: | :---: | :---: |
|  | Volume | Rate | Net change |
| Loans-tax equivalent | \$20,280 | \$ 345 | \$20,625 |
| Securities-tax-exempt-tax equivalent | 1,851 | (12) | 1,839 |
| Total interest income-tax equivalent | 25,592 | (675) | 24,917 |
| Net interest income-tax equivalent | 25,404 | (417) | 24,987 |


| (Dollars in thousands, except per share data) | Years ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2014 | 2013 | 2012 |
| Balance Sheet Non-GAAP measures and ratios |  |  |  |  |  |
| Total assets | \$5,078,559 | \$4,022,717 | \$3,776,869 | \$2,416,011 | \$2,363,240 |
| Goodwill | $(106,028)$ | $(76,739)$ | $(76,739)$ | $(44,924)$ | $(44,924)$ |
| Intangible assets, net | $(16,294)$ | $(13,001)$ | $(15,401)$ | $(6,116)$ | $(7,307)$ |
| Tangible assets | \$4,956,237 | \$3,932,977 | \$3,684,729 | \$2,364,971 | \$2,311,009 |
| Common stockholders' equity | 552,457 | \$ 490,514 | \$ 452,477 | \$ 273,379 | \$ 273,531 |
| Goodwill | $(106,028)$ | $(76,739)$ | $(76,739)$ | $(44,924)$ | $(44,924)$ |
| Intangible assets, net | $(16,294)$ | $(13,001)$ | $(15,401)$ | $(6,116)$ | $(7,307)$ |
| Tangible common stockholders' equity | \$ 430,135 | \$ 400,774 | \$ 360,337 | \$ 222,339 | \$ 221,300 |
| Book value per common share | \$ 11.47 | \$ 10.79 | \$ 9.98 | \$ 9.08 | \$ 9.09 |
| Effect of intangible assets | \$ (2.54) | \$ (1.97) | \$ (2.03) | \$ (1.69) | \$ (1.74) |
| Tangible book value per common share | \$ 8.93 | \$ 8.82 | \$ 7.95 | \$ 7.38 | \$ 7.36 |
| Equity to total assets | 10.88\% | 12.19\% | 11.98\% | 11.32\% | 11.57\% |
| Effect of intangible assets | -2.20\% | -2.00\% | -2.20\% | -1.91\% | -2.00\% |
| Tangible common equity to tangible assets | 8.68\% | 10.19\% | 9.78\% | 9.40\% | 9.58\% |

The selected consolidated financial data presented on the following page should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations," and the consolidated financial statements and footnotes thereto, of the Company at December 31, 2016 and 2015, and the three year period ended December 31, 2016, presented elsewhere herein. Operating results for prior periods are not necessarily indicative of results that might be expected for any future period.

## Selected Consolidated Financial Data For the twelve month period ending or as of December 31

| (Dollars in thousands except for share and per share data) |  | 2016 |  | 2015 |  | 2014 |  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUMMARY OF OPERATIONS: |  |  |  |  |  |  |  |  |  |  |
| Total interest income |  | 188,665 | \$ | 162,320 | \$ | 138,227 | \$ | 100,378 | \$ | 94,950 |
| Total interest expense |  | $(9,340)$ |  | $(7,286)$ |  | $(7,356)$ |  | $(5,885)$ |  | $(8,481)$ |
| Net interest income |  | 179,325 |  | 155,034 |  | 130,871 |  | 94,493 |  | 86,469 |
| Provision for loan losses |  | $(4,962)$ |  | $(4,493)$ |  | (826) |  | 76 |  | $(9,220)$ |
| Net interest income after provision for loan losses |  | 174,363 |  | 150,541 |  | 130,045 |  | 94,569 |  | 77,249 |
| Non-interest income |  | 30,363 |  | 9,883 |  | 6,027 |  | 12,445 |  | 20,336 |
| Income from correspondent banking capital markets |  |  |  |  |  |  |  |  |  |  |
| Net gain on sale of securities available for sale |  | 13 |  | 4 |  | 46 |  | 1,060 |  | 2,423 |
| Bargain purchase gain, acquisition of institution |  |  |  | - |  | - |  | - |  | 453 |
| Gain on extinguishment of debt |  | 308 |  | - |  | - |  | - |  | - |
| Loss on termination of FDIC loss share agreements | Loss on termination of FDIC loss share | $(17,560)$ |  | - |  | - |  | - |  |  |
| Credit related expenses |  | $(1,781)$ |  | $(2,295)$ |  | $(5,282)$ |  | $(12,730)$ |  | $(11,206)$ |
| Non-interest expense |  | $(155,140)$ |  | $(123,787)$ |  | $(130,899)$ |  | $(98,001)$ |  | $(110,432)$ |
| Income before income taxes |  | 64,251 |  | 61,909 |  | 20,090 |  | 17,753 |  | 14,530 |
| Income tax expense |  | $(21,910)$ |  | $(22,571)$ |  | $(7,126)$ |  | $(5,510)$ |  | $(4,625)$ |
| Net income | \$ | 42,341 | \$ | 39,338 | \$ | 12,964 | \$ | 12,243 | \$ | 9,905 |
| PER COMMON SHARE DATA: |  |  |  |  |  |  |  |  |  |  |
| Basic earnings per share | \$ | 0.89 | \$ | 0.87 | \$ | 0.32 | \$ | 0.41 | \$ | 0.33 |
| Diluted earnings per share | \$ | 0.88 | , | 0.85 | \$ | 0.31 | \$ | 0.41 | \$ | 0.33 |
| Common equity per common share outstanding | \$ | 11.47 | \$ | 10.79 | \$ | 9.98 | \$ | 9.08 | \$ | 9.09 |
| Tangible common equity per common share |  |  |  |  |  |  |  |  |  |  |
| Dividends per common share | \$ | 0.16 | \$ | 0.07 | \$ | 0.04 | \$ | 0.04 | \$ | 0.04 |
| Actual shares outstanding |  | 48,146,981 |  | 45,459,195 |  | 5,323,553 |  | 0,112,475 |  | 30,079,767 |
| Weighted average common shares outstanding |  | 47,409,142 |  | 45,182,224 |  | 0,852,002 |  | 0,102,777 |  | 30,073,959 |
| Diluted weighted average common shares |  |  |  |  |  |  |  |  |  |  |
| BALANCE SHEET DATA: |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 5,078,559 | \$ | 4,022,717 |  | 3,776,869 | \$ | 2,415,567 |  | 2,363,240 |
| Total loans |  | 3,429,747 |  | 2,593,776 |  | 2,429,525 |  | 1,474,179 |  | 1,435,863 |
| Allowance for loan losses |  | 27,041 |  | 22,264 |  | 19,898 |  | 20,454 |  | 26,682 |
| Total deposits |  | 4,152,544 |  | 3,215,178 |  | 3,092,040 |  | 2,056,231 |  | 1,997,232 |
| Short-term borrowings |  | 290,413 |  | 252,722 |  | 179,014 |  | 50,366 |  | 57,724 |
| Corporate debentures |  | 25,958 |  | 24,093 |  | 23,917 |  | 16,996 |  | 16,970 |
| Common stockholders' equity |  | 552,457 |  | 490,514 |  | 452,477 |  | 273,379 |  | 273,531 |
| Total stockholders' equity |  | 552,457 |  | 490,514 |  | 452,477 |  | 273,379 |  | 273,531 |
| Tangible capital |  | 430,135 |  | 400,774 |  | 360,337 |  | 222,339 |  | 221,300 |
| Goodwill |  | 106,028 |  | 76,739 |  | 76,739 |  | 44,924 |  | 44,924 |
| Core deposit intangible (CDI) |  | 15,510 |  | 12,164 |  | 14,417 |  | 4,958 |  | 5,944 |
| Trust intangible |  | 784 |  | 837 |  | 984 |  | 1,158 |  | 1,363 |
| Average total assets |  | 4,864,151 |  | 3,928,523 |  | 3,419,541 |  | 2,381,620 |  | 2,445,902 |
| Average loans |  | 3,140,343 |  | 2,518,572 |  | 2,160,155 |  | 1,439,069 |  | 1,451,492 |
| Average interest earning assets |  | 4,356,455 |  | 3,484,739 |  | 2,995,845 |  | 2,034,542 |  | 2,070,990 |
| Average deposits |  | 3,991,078 |  | 3,178,569 |  | 2,891,459 |  | 2,087,004 |  | 2,062,682 |
| Average interest bearing deposits |  | 2,568,605 |  | 2,038,955 |  | 1,942,299 |  | 1,425,858 |  | 1,555,755 |
| Average interest bearing liabilities |  | 2,834,392 |  | 2,278,427 |  | 2,046,061 |  | 1,502,481 |  | 1,652,460 |
| Average total stockholders' equity |  | 531,734 |  | 471,130 |  | 391,574 |  | 273,852 |  | 269,282 |

## Selected Consolidated Financial Data-continued For the twelve month period ending or as of December 31

|  | 2016 | 2015 | 2014 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED FINANCIAL RATIOS: |  |  |  |  |  |
| Return on average assets | 0.87\% | 1.00\% | 0.38\% | 0.51\% | 0.40\% |
| Return on average equity | 7.96\% | 8.35\% | 3.31\% | 4.47\% | 3.68\% |
| Dividend payout | 18\% | 8\% | 13\% | 10\% | 12\% |
| Efficiency ratio (1) | 64\% | 65\% | 86\% | 85\% | 83\% |
| Efficiency ratio, excluding correspondent (2) | 65\% | 64\% | 86\% | 83\% | 85\% |
| Net interest margin, tax equivalent basis (3) | 4.20\% | 4.51\% | 4.41\% | 4.71\% | 4.24\% |
| Net interest spread, tax equivalent basis (4) | 4.08\% | 4.40\% | 4.30\% | 4.61\% | 4.14\% |
| CAPITAL RATIOS: |  |  |  |  |  |
| Tier 1 leverage ratio . | 9.11\% | 10.53\% | 10.11\% | 10.38\% | 9.91\% |
| Risk-based capital |  |  |  |  |  |
| Common equity Tier 1 | 11.27\% | 14.39\% | - | - | - |
| Tier 1 | 11.83\% | 14.99\% | 14.36\% | 16.64\% | 16.63\% |
| Total | 12.54\% | 15.79\% | 15.14\% | 17.89\% | 17.89\% |
| Tangible common equity ratio | 8.68\% | 10.19\% | 9.78\% | 9.40\% | 9.58\% |
| ASSET QUALITY RATIOS: |  |  |  |  |  |
| Net charge-offs to average loans (5) | - \% | 0.09\% | 0.07\% | 0.42\% | 0.93\% |
| Allowance to period end loans (5) | 0.82\% | 0.93\% | 0.90\% | 1.58\% | 2.11\% |
| Allowance for loan losses to non-performing |  |  |  |  |  |
| Non-performing assets to total assets (5) | 0.52\% | 0.56\% | 0.92\% | 1.39\% | 1.41\% |
| OTHER DATA: |  |  |  |  |  |
| Banking locations | 67 | 57 | 58 | 55 | 55 |
| Full-time equivalent employees . | 952 | 784 | 785 | 693 | 689 |

(1) Efficiency ratio is non-interest expense (less non-recurring items) divided by the sum of the tax equivalent net interest income before the provision for loan losses plus non-interest income (less non-recurring items).
(2) Efficiency ratio is same as (1) above excluding correspondent banking non-interest expense (including indirect expense allocations) from the numerator and excluding correspondent banking net interest income and non-interest income from the denominator.
(3) Net interest margin is net interest income divided by total average earning assets.
(4) Net interest spread is the difference between the average yield on earning assets and the average yield on average interest bearing liabilities.
(5) Excludes purchased credit impaired loans.

## Quarterly Financial Information

The following table sets forth, for the periods indicated, certain consolidated quarterly financial information. This information is derived from our unaudited financial statements which include, in the opinion of management, all normal recurring adjustments which management considers necessary for a fair presentation of the results for such periods. The sum of the four quarters of earnings per share may not equal the total earnings per share for the full year due to rounding and the issuance of stock related to the Community and Hometown acquisitions in 2016. This information should be read in conjunction with our consolidated financial statements and the notes thereto included elsewhere in this document. The results for any quarter are not necessarily indicative of results for future periods.

## Selected Quarterly Data

(unaudited)

| (Dollars in thousands except for per share data) | 2016 |  |  |  | 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q | 3Q | 2Q | 1Q | 4Q | 3Q | 2Q | 1Q |
| Interest income | \$ 50,155 | \$ 47,703 | \$ 41,625 | \$ 43,498 | \$ 41,098 | \$ 40,112 | \$ 41,625 | \$ 39,485 |
| Interest expense | $(2,621)$ | $(2,384)$ | $(1,818)$ | $(2,023)$ | $(1,819)$ | $(1,784)$ | $(1,818)$ | $(1,865)$ |
| Net interest income | 47,534 | 45,319 | 39,807 | 41,475 | 39,279 | 38,328 | 39,807 | 37,620 |
| Provision for loan losses | $(2,266)$ | $(1,275)$ | $(2,308)$ | (510) | (543) | - | $(2,308)$ | $(1,642)$ |
| Net interest income after provision for loan losses | 45,268 | 44,044 | 37,499 | 40,965 | 38,736 | 38,328 | 37,499 | 35,978 |
| Non-interest income . . . . . Correspondent banking and capital markets division income | 9,065 | 8,140 | 1,986 | 5,786 | 3,425 | 2,191 | 1,986 | 2,281 |
|  | 8,091 | 7,528 | 8,587 | 8,775 | 6,241 | 5,935 | 8,587 | 6,800 |
| Gain on sales of securities |  |  |  |  |  |  |  |  |
| Non-interest expense | $(38,184)$ | $(36,395)$ | $(32,538)$ | $(62,853)$ | $(32,086)$ | $(30,855)$ | $(32,538)$ | $(30,603)$ |
| Income before income tax | 24,240 | 23,330 | 15,534 | $(7,327)$ | 16,316 | 15,603 | 15,534 | 14,456 |
| Income tax expense | $(8,213)$ | $(7,946)$ | $(5,656)$ | 2,523 | $(5,920)$ | $(5,687)$ | $(5,656)$ | $(5,308)$ |
| Net income | \$ 16,027 | \$ 15,384 | \$ 9,878 | \$ $(4,804)$ | \$ 10,396 | \$ 9,916 | \$ 9,878 | \$ 9,148 |
| Basic earnings per common |  |  |  |  |  |  |  |  |
| Diluted earnings per common |  |  |  |  |  |  |  | \$ 0.20 |

The 2016 results were impacted by the merger and acquisition related expenses due to the 2016 acquisitions of Community and Hometown as reflected in the table above. The acquisitions resulted in an increase in net interest income to the extent of the earning assets and deposits acquired while limiting the additional noninterest expense due to significant cost reductions related to the consolidation of back office operations and elimination of branch redundancies created by the acquisitions. In addition, losses were incurred during first quarter of 2016, as reflected above, due to the termination of FDIC loss share agreements unrelated to the acquisitions. The significant improvement of the third and fourth quarters 2016 results compared to the third and fourth quarters 2015 are primarily a reflection of the benefits of the acquisitions noted above.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

## (All dollar amounts in this Item 7 are in thousands of dollars, except shares and per share data or when specifically identified.)

Some of the statements in this report constitute forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995 and the Securities Exchange Act of 1934. These statements related to future events, other future financial performance or business strategies, and include statements containing terminology such as "may," "will," "should," "expects," "scheduled," "plans," "intends," "anticipates," "believes," "estimates," "potential," or "continue" or the negative of such terms or other comparable terminology. Actual events or results may differ materially from the results anticipated in these forward looking statements, due to a variety of factors, including, without limitation: the impact on failing to implement our business strategy, including our growth and acquisition strategy; additional capital requirements due to our growth plans; the impact of an increase in our asset size to over $\$ 10$ billion; the risks of changes in interest rates and the level and composition of deposits, loan demand, and the values of loan collateral; the impact of us not being able to manage our risk; the impact on a loss of management or other experienced employees; the risk of changes in technology and customer preferences; the impact of any material failure or breach in our infrastructure or material regulatory liability in areas such as BSA or consumer protection; the effects of future economic and political conditions; governmental monetary and fiscal policies, as well as legislative and regulatory changes; and the effects of competition from other commercial banks, thrifts, consumer finance companies, and other financial institutions operating in our market area and elsewhere. All forward looking statements attributable to our Company are expressly qualified in their entirety by these cautionary statements. We disclaim any intent or obligation to update these forward looking statements, whether as a result of new information, future events or otherwise. There is no assurance that future results, levels of activity, performance or goals will be achieved.

Our discussion and analysis of earnings and related financial data are presented herein to assist investors in understanding the financial condition of our Company at December 31, 2016 and 2015, and the results of operations for the years ended December 31, 2016, 2015 and 2014. This discussion should be read in conjunction with the consolidated financial statements and related footnotes of our Company presented elsewhere herein.

## Executive Summary

## Organizational structure

Our consolidated financial statements include the accounts of CenterState Banks, Inc. (the "Parent Company," "Company," "Corporate," "CenterState," "Holding Company", "CSFL", "we" or "our"), our wholly owned subsidiary bank ("CSB" or the "Bank"), our non bank subsidiary R4ALL, Inc. ("R4ALL") and our non bank subsidiary CSFL Insurance Corp ("CSFL IC").

CenterState Banks, Inc. ("We," "Our," "CenterState," "CSFL," or the "Company") was incorporated under the laws of the State of Florida on September 20, 1999. We are a financial holding company which owns CenterState Bank of Florida, N.A. ("CenterState Bank" or the "Bank"). Headquartered in Winter Haven, Florida, we provide a full range of consumer and commercial banking services to individuals, businesses and industries through a 67 bank office network located within 23 counties throughout Florida, as well as three loan production offices in Florida and one loan production office in Macon, Georgia. As of December 31, 2016, CenterState Bank was the second largest Florida-based community banking organization in terms of publicly available deposit data (on a pro forma basis taking into account the closing of its pending acquisition transactions with Platinum Bank Holding Company ("Platinum") and Gateway Financial Holdings of Florida, Inc. ("Gateway").

We also operate, through our subsidiary bank, a correspondent banking and capital markets service division for approximately 600 small and medium sized community banks throughout the United States. Based primarily in Atlanta, Georgia and Birmingham, Alabama, this division earns commissions on fixed income security sales, fees from hedging services, loan brokerage fees and consulting fees for services related to these activities.

We have grown from our formation in 2000 primarily through a series of acquisitions, starting in June 2000 through 2016. Our most recent acquisitions include:

- Gulfstream Bancshares, Inc., in January 2014, which added approximately $\$ 479$ million in deposits;
- First Southern Bancorp, Inc., in June 2014, which added approximately $\$ 853$ million in deposits;
- Community Bank of South Florida, Inc., in March 2016, which added approximately $\$ 453$ million in deposits; and
- Hometown of Homestead Banking Company, in March 2016, which added approximately $\$ 253$ million in deposits.

On October 17, 2016, we entered into a definitive agreement to acquire Platinum, the holding company of Platinum Bank. The transaction was approved by the boards of directors of both companies and has received all required regulatory approvals, and is expected to close in the second quarter of 2017. Completion of the transaction is subject to customary closing conditions, including approval of Platinum's shareholders. Under the terms of the agreement, holders of Platinum common stock will receive 3.7832 shares of our common stock and $\$ 7.60$ in cash for each share of Platinum common stock, which equates to an aggregate transaction value of approximately $\$ 83.8$ million, based on our closing stock price on September 30, 2016 (comprised of approximately 74.5 million of our common stock and $\$ 9.3$ million of cash).

On November 30, 2016, we entered into a definitive agreement to acquire Gateway, the holding company of Gateway Bank of Florida, Gateway Bank of Central Florida, and Gateway Bank of Southwest Florida. The transaction was approved by the boards of directors of both companies and has received all required regulatory approvals, and is expected to close in the second quarter of 2017. Completion of the transaction is subject to customary closing conditions, including approval of Gateway's shareholders. Under the terms of the agreement, holders of Gateway common stock will receive $\$ 18.00$ in cash or 0.95 shares of our common stock for each share of Gateway common stock; provided, however, that the aggregate cash payment shall constitute $30 \%$ of the merger consideration, which equates to an aggregate transaction value of approximately $\$ 116.9$ million, based on our closing stock price on September 30, 2016.

We also own R4ALL, Inc., which acquires and disposes troubled assets and CSFL IC, which operates a captive insurance subsidiary pursuant to section 831 (b) of the U.S. Tax Code.

At December 31, 2016, we had total consolidated assets of $\$ 5.1$ billion, total consolidated loans of $\$ 3.4$ billion, total consolidated deposits of $\$ 4.2$ billion, and total consolidated shareholders' equity of $\$ 552.5$ million.

At the Holding Company level, we perform functions that include strategic planning, merger and acquisition functions, investor relations, capital management, financial reporting, income tax management and reporting, loan review, internal audit, risk assessment and monitoring, and generally oversee and monitor the activities of our Bank. All of the operating activities associated with and related to the commercial and retail banking business, as well as the correspondent banking business, is performed and managed at the Bank.

A condensed consolidating balance sheet at December 31, 2016 and a condensed consolidating statement of operations for the year ending December 31, 2016 are presented below.

Condensed Consolidating Balance Sheet

| At December 31, 2016 | CSB | $\begin{aligned} & \text { CSFL } \\ & \text { INS. CORP } \end{aligned}$ | R4ALL | $\begin{aligned} & \text { PARENT } \\ & \text { COMPANY } \end{aligned}$ | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ 66,118 | \$2,263 | \$113 | \$ 970 | \$ $(3,096)$ | \$ 66,368 |
| Federal funds sold and Federal Reserve deposits | 109,286 | - | - | - | - | 109,286 |
| Cash and cash equivalents | 175,404 | 2,263 | 113 | 970 | $(3,096)$ | 175,654 |
| Investment securities | 1,003,628 | - | - | - | - | 1,003,628 |
| Loans held for sale | 2,285 |  |  |  |  | 2,285 |
| Purchase credit impaired ("PCI") loans | 185,924 | - | - | - | - | 185,924 |
| Loans, excluding PCI loans | 3,243,734 | - | 89 | - | - | 3,243,823 |
| Allowance for loan losses | $(27,034)$ | - | (7) | - | - | $(27,041)$ |
| Bank premises and equipment, net | 114,435 | - | - | 380 | - | 114,815 |
| Goodwill | 106,028 | - | - | - | - | 106,028 |
| Core deposit intangibles | 15,510 | - | - | - | - | 15,510 |
| Other repossessed real estate owned | 7,090 | - | - | - | - | 7,090 |
| Investment in subsidiaries | - | - | - | 550,245 | $(550,245)$ | - |
| All other assets | 243,041 | 1,192 | 3 | 32,977 | $(26,370)$ | 250,843 |
| Total assets | \$5,070,045 | \$3,455 | \$198 | \$584,572 | \$(579,711) | \$5,078,559 |
| Deposits | \$4,155,640 | \$ - | \$- | \$ | \$ $(3,096)$ | \$4,152,544 |
| Other borrowings | 290,413 | - | - | 25,958 | - | 316,371 |
| All other liabilities | 75,339 | 2,061 | - | 6,157 | $(26,370)$ | 57,187 |
| Total stockholders' equity | 548,653 | 1,394 | 198 | 552,457 | $(550,245)$ | 552,457 |
| Total liabilities and stockholders' equity | \$5,070,045 | \$3,455 | \$198 | \$584,572 | \$(579,711) | \$5,078,559 |


| Condensed Consolidating Statement of Income |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the $\mathbf{1 2}$ month period ending December 31, 2016 | CSB |  | $\begin{gathered} \text { CSFL } \\ \text { INS. CORP } \end{gathered}$ |  | R4ALL | $\begin{aligned} & \text { PARENT } \\ & \text { COMPANY } \end{aligned}$ |  | Eliminations |  | Consolidated |  |
| Interest income | \$ | 188,665 | \$ | - | \$- | \$ | - | \$ | - | \$ | 188,665 |
| Interest expense |  | $(8,181)$ |  | - | - |  | $(1,159)$ |  | - |  | $(9,340)$ |
| Net interest income |  | 180,484 |  | - | - |  | $(1,159)$ |  | - |  | 179,325 |
| Provision for loan losses |  | $(4,962)$ |  | - | - |  | - |  | - |  | $(4,962)$ |
| Net interest income after loan loss provision |  | 175,522 |  | - | - |  | $(1,159)$ |  | - |  | 174,363 |
| Non interest income |  | 64,184 |  | 1,156 | - |  | 45,572 |  | $(46,543)$ |  | 64,369 |
| Non interest expense |  | $(171,627)$ |  | (264) | - |  | $(3,869)$ |  | 1,279 |  | $(174,481)$ |
| Net income before income tax provision |  | 68,079 |  | 892 | - |  | 40,544 |  | $(45,264)$ |  | 64,251 |
| Income tax (provision) benefit |  | $(23,715)$ |  | 8 | - |  | 1,797 |  | - |  | $(21,910)$ |
| Net income | \$ | 44,364 |  | 900 | \$- |  | 42,341 |  | $(45,264)$ | \$ | 42,341 |

Through our Bank, we conduct commercial and retail banking business consisting of attracting deposits from the general public and applying those funds to the origination of commercial real estate loans, residential real estate loans, construction, development and land loans, and commercial loans and consumer loans. Most of our loans are secured by real estate located in Florida.

Our strategy is to grow organically and by acquisition in our market areas or close to it. In pursuing this strategy, we seek lending teams and companies that are culturally similar to us, that are experienced and are located in our markets or in markets close to us so we can achieve economies of scale. To that end, during 2016, we established a new mortgage line of business led by an experienced mortgage lending team, and an SBA business and intend to grow those business lines in our markets, thus increasing our non-interest income. We also closed two acquisitions and entered into agreements to acquire two additional banking companies in our markets, both of which will close in the second quarter, subject to shareholder approval and satisfaction of other customary closing conditions.

Our profitability depends primarily on net interest income, which is the difference between interest income generated from interest-earning assets (i.e. loans and investments) less the interest expense incurred on interestbearing liabilities (i.e. customer deposits and borrowed funds). Net interest income is affected by the relative amounts of interest-earning assets and interest-bearing liabilities, and the interest rate earned and paid on these balances. Net interest income is dependent upon the interest rate spread which is the difference between the average yield earned on our interest-earning assets and the average rate paid on our interest-bearing liabilities. The interest rate spread is impacted by interest rates, deposit flows, and loan demand. Additionally, our profitability is affected by such factors as the level of non-interest income and expenses, the provision for credit losses, and the effective tax rate. Non-interest income consists primarily of service fees on deposit accounts and related services, and also includes commissions earned on bond sales, brokering single family home loans, Trust services, sale of mutual funds, annuities and other non-traditional and non-insured investments. Non-interest expense consists of compensation, employee benefits, occupancy and equipment expenses, and other operating expenses.

## Correspondent banking division

We also operate a correspondent banking and capital markets division. The division is integrated with and part of our Bank, although the majority of our bond salesmen, traders and operations personnel are physically housed in leased facilities located in Birmingham, Alabama and Atlanta, Georgia. Its primary revenue generating activities are related to the capital markets division which includes commissions earned on fixed income security sales, fees from hedging services, loan brokerage fees and consulting fees for services related to these activities. Income generated related to the correspondent banking services includes spread income earned on correspondent bank deposits (i.e. federal funds purchased) and fees generated from safe-keeping activities, bond accounting services, asset/liability consulting services, international wires, clearing and corporate checking account services and other correspondent banking related services. The fees derived from the correspondent banking services are less volatile than those generated through the capital markets group. The customer base includes small to medium size financial institutions located throughout the United States.

## Critical Accounting Policies

Our accounting policies are integral to understanding the results reported. Accounting policies are described in detail in Note 1 of the notes to the consolidated financial statements. The critical accounting policies require management's judgment to ascertain the valuation of assets, liabilities, commitments and contingencies. We have established policies and control procedures that are intended to ensure valuation methods are well controlled and applied consistently from period to period. In addition, the policies and procedures are intended to ensure that the process for changing methodologies occurs in an appropriate manner. The following is a brief description of our current accounting policies involving significant management valuation judgments.

## Allowance for Loan Losses

The allowance for loan losses represents our estimate of probable incurred losses inherent in the existing loan portfolio. The allowance for loan losses is increased by the provision for loan losses charged to expense and reduced by loans charged off, net of recoveries. The allowance for loan losses is determined based on our assessment of several factors: reviews and evaluation of individual loans, changes in the nature and volume of the loan portfolio, current economic conditions and the related impact on specific borrowers and industry concentrations, historical loan loss experiences and the level of classified and nonperforming loans.

Changes in the financial condition of individual borrowers, in economic conditions, in historical loss experience and in the condition of the various markets in which collateral may be sold may all affect the required level of the allowance for loan losses and the associated provision for loan losses.

We use a standardized loan grading system which is integral to our risk assessment function related to lending. Loan officers assign a loan grade to newly originated loans in accordance with the standard loan grades. Throughout the lending relationship, the loan officer is responsible for periodic reviews, and if warranted he/she will downgrade or upgrade a particular loan based on specific events and/or analyses. We use a loan grading system of 1 through 7. Grade 1 is "excellent" and grade 7 is "doubtful." Loans graded 5 or higher are placed on a watch list each month end and reported to the special asset committee, which includes CEO Corbett, Executive Chairman Pinner and CSB's Chief Credit Officer. Our loan review officers, who are independent of the lending function periodically review loan portfolios and lending relationships. The loan review officer may disagree with the bank's grade on a particular loan and subsequently downgrade or upgrade such loan(s) based on his risk analysis.

Our Chief Credit Officer ("CCO"), our Chief Special Asset Disposition Manager ("CSPA") and their teams are responsible for identifying and reporting all impaired loans, non-accrual loans, troubled debt restructures or TDRs and other real estate owned or OREO. They hold quarterly meetings with our CEO, our Executive Chairman, and a senior level accounting officer who along with the CCO and CSPA, is ultimately responsible for preparing the Company's allowance for loan loss calculations each quarter. The Company's CFO and others also attend these meetings periodically. The CCO, CSPA and their teams make sure that all non-performing loans subject to FASB Accounting Standards Codification No. 310 ("ASC 310"), as well as OREO properties, have a current appraisal (less than one year old) and that the asset is written down to $90 \%$ of the current appraisal, or less under certain circumstances, such as a listing price in the case of OREO, or a time value adjustment in the case of loans with appraisals approaching their one year life, and the related collateral is either in a type of category or in a market area with declining values. When these quarterly meetings start, these teams have already evaluated their positions and have identified the course of action on each of the troubled assets listed. The purpose of the meetings is to allow the sharing of information and allow our CEO and Executive Chairman to review these evaluations with our CCO and CSPA, and either approve or modify their recommendations.

We maintain an allowance for loan losses that we believe is adequate to absorb probable incurred losses inherent in our loan portfolio. The allowance consists of three components. The first component consists of amounts specifically reserved ("specific allowance") for specific loans identified as impaired, as defined by ASC 310. Impaired loans are those loans that management has estimated will not repay as agreed pursuant to the loan agreement. Each of these loans is required to have a written analysis supporting the amount of specific reserve allocated to the particular loan, if any. That is to say, a loan may be impaired (i.e. not expected to repay as agreed), but may be sufficiently collateralized such that we expect to recover all principal and interest eventually, and therefore no specific reserve is warranted.

The second component is a general reserve ("general allowance") on all of the Company's loans other than those identified as impaired. We group these loans into categories with similar characteristics and then apply a loss factor to each group which is derived from our historical loss factor for that category adjusted for current internal and external environmental factors, as well as for certain loan grading factors.

The third component consists of amounts reserved for purchased credit-impaired loans. On a quarterly basis, the Company updates the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected loan principal cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the pool's effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses. Probable and significant increases in expected principal cash flows would first reverse any previously recorded allowance for loan losses; any remaining increases are recognized prospectively as interest income. The impacts of (i) prepayments, (ii) changes in variable interest rates, and (iii) any other changes in the timing of expected cash flows are recognized prospectively as adjustments to interest income. Disposals of loans, which may include sales of loans, receipt of payments in full by the borrower, or foreclosure, result in removal of the loan from the purchased credit impaired portfolio. The aggregate of these three components results in our total allowance for loan losses.

## Goodwill and Intangible Assets

Goodwill resulting from business combinations prior to January 1, 2009 represents the excess of the purchase price over the fair value of the net assets of businesses acquired. Goodwill resulting from business combinations after January 1, 2009, is generally determined as the excess of the fair value of the consideration transferred, plus the fair value of any non-controlling interests in the acquiree, over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually. The Company has selected November 30 as the date to perform the annual impairment test. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on our balance sheet. We have $\$ 106$ million of goodwill on our consolidated balance sheet at December 31, 2016. Other acquired intangible assets consist of core deposit intangible and trust intangible assets arising from whole bank and branch acquisitions. They are initially measured at fair value and then amortized on an accelerated method over their estimated useful lives, generally 10 years.

Goodwill and intangible assets are described further in Note 9 of the "Notes to the Consolidated Financial Statements."

## Income Taxes

We determine our income tax expense based on management's judgments and estimates regarding permanent differences in the treatment of specific items of income and expense for financial statement and income tax purposes. These permanent differences result in an effective tax rate, which differs from the federal statutory rate. In addition, we recognize deferred tax assets and liabilities, recorded in the Consolidated Statements of Financial Condition, based on management's judgment and estimates regarding timing differences in the recognition of income and expenses for financial statement and income tax purposes.

We must also assess the likelihood that any deferred tax assets will be realized through the reduction or refund of taxes in future periods and establish a valuation allowance for those assets for which recovery is not more likely than not. In making this assessment, management must make judgments and estimates regarding the ability to realize the asset through carryback to taxable income in prior years, the future reversal of existing taxable temporary differences, future taxable income, and the possible application of future tax planning strategies. Management believes that it is more likely than not that deferred tax assets included in the accompanying Consolidated Statements of Financial Condition will be fully realized, although there is no guarantee that those assets will be recognizable in future periods. We have a net deferred tax asset of $\$ 63.2$ million in our consolidated balance sheet at December 31, 2016. For additional discussion of income taxes, see Notes 1 and 15 of "Notes to Consolidated Financial Statements."

## Purchased Credit-Impaired ("PCI") Loans

We account for acquisitions under the purchase accounting method. All identifiable assets acquired and liabilities assumed are recorded at fair value. We review each loan or loan pool acquired to determine whether there is evidence of deterioration in credit quality since inception and if it is probable that the Company will be unable to collect all amounts due under the contractual loan agreements. We consider expected prepayments and estimated cash flows including principal and interest payments at the date of acquisition. The amount in excess of the estimated future cash flows is not accreted into earnings. The amount in excess of the estimated future cash flows over the book value of the loan is accreted into interest income over the remaining life of the loan (accretable yield). The Company records these loans on the acquisition date at their net realizable value. Thus, an allowance for estimated future losses is not established on the acquisition date. We refine our estimates of the fair value of loans acquired for up to one year from the date of acquisition. Subsequent to the date of acquisition, we update the expected future cash flows on loans acquired on a quarterly basis. Losses or a reduction in cash flow which arise subsequent to the date of acquisition are reflected as a charge through the provision for loan losses. An increase in the expected cash flows adjusts the level of the accretable yield recognized on a prospective basis over the remaining life of the loan.

## FDIC Loss Share Receivable

We entered into agreements with the FDIC for reimbursement of losses within acquired loan portfolios. The FDIC loss share receivable was recorded at fair value on the date of acquisition based upon the expected reimbursements to be received from the FDIC adjusted by a discount rate which reflects counter party credit risk and other uncertainties. Changes in the underlying credit quality of the loans covered by the FDIC loss share receivable resulted in either an increase or a decrease in the FDIC loss share receivable. Deterioration in loan credit quality increased the FDIC loss share receivable; increases in credit quality decreased the FDIC loss share receivable. Proceeds received for reimbursement of incurred losses reduced the FDIC loss share receivable.

The FDIC bought out the remaining FDIC loss share arrangements on February 3, 2016 resulting in a pre-tax loss of approximately $\$ 17.5$ million. See Form 8K filed on February 4, 2016 for additional information.

## COMPARISON OF RESULTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2016 AND DECEMBER 31, 2015.

## Net Income

Our net income for the year ended December 31, 2016 was $\$ 42,341$ or $\$ 0.89$ and $\$ 0.88$ per share basic and diluted, respectively, compared to $\$ 39,338$ or $\$ 0.87$ and $\$ 0.85$ per share basic and diluted for the year ended December 31, 2015. The increase of $\$ 3,003$ was primarily due to the March 2016 acquisitions of Community and Hometown.

## Net Interest Income/Margin

Net interest income consists of interest income generated by earning assets, less interest expense.
Net interest income increased $\$ 24,291$, or $16 \%$ to $\$ 179,325$ during the year ended December 31, 2016 compared to $\$ 155,034$ for the same period in 2015 . The increase was the result of a $\$ 26,345$ increase in interest income and a $\$ 2,054$ increase in interest expense.

Interest earning assets averaged $\$ 4,356,455$ during the year ended December 31, 2016 as compared to $\$ 3,484,739$ for the same period in 2015 , an increase of $\$ 871,716$, or $25 \%$. The yield on average interest earning assets decreased 33 basis points ("bps") to $4.33 \%$ ( 31 bps to $4.41 \%$ tax equivalent basis) during the year ended December 31, 2016, compared to $4.66 \%$ ( $4.72 \%$ tax equivalent basis) for the same period in 2015. The combined net effects of the $\$ 871,716$ increase in average interest earning assets and the increase in yields on average interest earning assets resulted in the $\$ 26,345$ ( $\$ 27,606$ tax equivalent basis) increase in interest income between the two years.

Interest bearing liabilities averaged $\$ 2,834,392$ during the year ended December 31, 2016 as compared to $\$ 2,278,427$ for the same period in 2015 , an increase of $\$ 555,965$, or $24 \%$. The cost of average interest bearing liabilities increased 1 bps to $0.33 \%$ during the year ended December 31, 2016, compared to $0.32 \%$ for 2015. The combined net effects of the $\$ 555,965$ increase in average interest bearing liabilities and the 1 bps increase in cost of average interest bearing liabilities resulted in the $\$ 2,054$ increase in interest expense between the two years. See the tables "Average Balances - Yields \& Rates," and "Analysis of Changes in Interest Income and Expenses" below.

## Average Balances (8) - Yields \& Rates

|  | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  |  | 2015 |  |  |
|  | Average Balance | Interest Inc / Exp | Average Rate | Average Balance | Interest Inc / Exp | Average Rate |
| ASSETS: |  |  |  |  |  |  |
| Loans, excluding PCI (1) (2) (7) | \$2,930,213 | \$131,106 | 4.47\% \$ | \$2,270,525 | \$101,870 | 4.49\% |
| Purchased credit impaired loans (9) | 210,130 | 34,006 | 16.18\% | 248,047 | 40,645 | 16.39\% |
| Securities-taxable | 859,453 | 18,920 | 2.20\% | 696,386 | 16,460 | 2.36\% |
| Securities-tax exempt (7) | 127,702 | 5,881 | 4.61\% | 80,240 | 4,020 | 5.01\% |
| Federal funds sold and other | 228,957 | 2,211 | 0.97\% | 189,541 | 1,523 | 0.80\% |
| TOTAL INTEREST EARNING ASSETS | \$4,356,455 | \$192,124 | 4.41\% \$ | \$3,484,739 | \$164,518 | 4.72\% |
| Allowance for loan losses | $(23,925)$ |  |  | $(21,521)$ |  |  |
| All other assets | 531,621 |  |  | 465,305 |  |  |
| TOTAL ASSETS | \$4,864,151 |  |  | \$3,928,523 |  |  |
| LIABILITIES \& STOCKHOLDERS' EQUITY Deposits: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Now | \$ 785,651 | \$ 721 | 0.09\% \$ | \$ 625,274 | \$ 520 | 0.08\% |
| Money market | 880,305 | 2,523 | 0.29\% | 726,159 | 1954 | 0.27\% |
| Savings | 332,747 | 236 | 0.07\% | 241,921 | 129 | 0.05\% |
| Time deposits | 569,902 | 3,454 | 0.61\% | 445,601 | 2,903 | 0.65\% |
| Repurchase agreements | 29,435 | 103 | 0.35\% | 30,727 | 186 | 0.61\% |
| Federal funds purchased | 210,276 | 1,147 | 0.55\% | 184,451 | 622 | 0.34\% |
| Other borrowed funds (3) | 1,411 | 7 | 0.50\% | 289 | 4 | - |
| Corporate debenture (4) | 24,665 | 1,149 | 4.66\% | 24,005 | 968 | 4.03\% |
| TOTAL INTEREST BEARING LIABILITIES | \$2,834,392 | \$ 9,340 | 0.33\% \$ | \$2,278,427 | \$ 7,286 | 0.32\% |
| Demand deposits | 1,422,473 |  |  | 1,139,614 |  |  |
| Other liabilities | 75,552 |  |  | 39,352 |  |  |
| Total stockholders' equity | 531,734 |  |  | 471,130 |  |  |
| TOTAL LIABILITIES AND STOCKHOLDERS' |  |  |  |  |  |  |
| EQUITY . . . . . . . . . . | \$4,864,151 |  |  | \$3,928,523 |  |  |
| NET INTEREST SPREAD (tax equivalent basis) (5) |  |  | 4.08\% |  |  | 4.40\% |
| NET INTEREST INCOME (tax equivalent basis) |  | \$182,784 |  |  | \$157,232 |  |
| NET INTEREST MARGIN (tax equivalent basis) (6) |  |  | 4.20\% |  |  | 4.51\% |

(1) Loan balances are net of deferred origination fees and costs. Non-accrual loans are included in total loan balances.
(2) Interest income on average loans includes loan fee recognition of \$683 and \$295 for the years ended December 31, 2016 and 2015, respectively.
(3) Includes short-term (usually overnight) Federal Home Loan Bank advances and other short term borrowings.
(4) Includes net amortization of origination costs and amortization of purchase accounting adjustment of \$212 and $\$ 176$ during year ended December 31, 2016 and 2015, respectively.
(5) Represents the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities.
(6) Represents net interest income divided by total earning assets.
(7) Interest income and rates include the effects of a tax equivalent adjustment using applicable statutory tax rates to adjust tax exempt investment income on tax exempt investment securities and loans to a fully taxable basis.
(8) Averages balances are average daily balances.
(9) Purchased credit-impaired ("PCI") loans are loans accounted for under ASC Topic 310-30.

Non-accrual loans: A loan is moved to nonaccrual status in accordance with our policy typically after 90 days of non-payment, or less than 90 days of non-payment if management determines that the full timely collection of principal and interest becomes doubtful. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Nonaccrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. All interest accrued but not received for loans placed on nonaccrual, is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

## Analysis of Changes in Interest Income and Expenses

|  | Net Change Dec 31, 2016 versus 2015 |  |  |
| :---: | :---: | :---: | :---: |
|  | Volume | Rate | $\begin{gathered} \text { Net } \\ \text { Change } \end{gathered}$ |
| INTEREST INCOME |  |  |  |
| Loans (tax equivalent basis) | \$33,247 | \$(10,650) | \$22,597 |
| Securities-taxable | 3,650 | $(1,190)$ | 2,460 |
| Securities-tax exempt | 2,209 | (348) | 1,861 |
| Federal funds sold and other | 349 | 339 | 688 |
| TOTAL INTEREST INCOME (tax equivalent basis) | \$39,455 | \$(11,849) | \$27,606 |
| INTEREST EXPENSE |  |  |  |
| Deposits |  |  |  |
| NOW accounts | \$ 143 | \$ 58 | \$ 201 |
| Money market accounts | 435 | 134 | 569 |
| Savings | 57 | 50 | 107 |
| Time deposits | 765 | (214) | 551 |
| Repurchase agreements | (8) | (75) | (83) |
| Federal funds purchased | 97 | 428 | 525 |
| Other borrowed funds | 7 | (4) | 3 |
| Corporate debentures | 31 | 150 | 181 |
| TOTAL INTEREST EXPENSE | \$ 1,527 | \$ 527 | \$ 2,054 |
| NET INTEREST INCOME (tax equivalent basis) | \$37,928 | \$(12,376) | \$25,552 |

The table above details the components of the changes in net interest income for the last two years. For each major category of interest earning assets and interest bearing liabilities, information is provided with respect to changes due to average volume and changes due to rates, with the changes in both volumes and rates allocated to these two categories based on the proportionate absolute changes in each category.

## Provision for Loan Losses

The provision for loan losses increased $\$ 469$ to $\$ 4,962$ during the year ending December 31, 2016 compared to a provision of $\$ 4,493$ for the comparable period in 2015 . Our policy is to maintain the allowance for loan losses at a level sufficient to absorb probable incurred losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings, and is decreased by charge-offs, net of recoveries on prior loan charge-offs. Therefore, the provision for loan losses (Income Statement effect) is a residual of management's determination of allowance for loan losses (Balance Sheet approach). In determining the adequacy of the allowance for loan losses, we consider those levels maintained by conditions of individual borrowers, the historical loan loss experience, the general economic environment, the overall portfolio composition, and other information. As these factors change, the level of loan loss provision changes. The increase in provision for loan losses is primarily due to the increase in loans outstanding. Net changes resulting from a mixture of decreases and increases in the Company's various two-year historical loss factors and qualitative factors also slightly affected the net change. See "credit quality and allowance for loan losses" regarding the allowance for loan losses for additional information.

## Non-Interest Income

Non-interest income for the year ended December 31, 2016 was $\$ 64,369$ compared to $\$ 37,450$ for the comparable period in 2015 . This increase of $\$ 26,919$ was the result of the following components listed in the table below.

|  | 2016 | 2015 | $\begin{gathered} \$ \\ \text { increase } \\ \text { (decrease) } \\ \hline \end{gathered}$ | $\%$ <br> $\begin{array}{c}\% \\ \text { increase } \\ \text { (decrease) }\end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Correspondent banking capital markets revenue | \$28,817 | \$ 23,225 | \$ 5,592 | 24.1\% |
| Other correspondent banking related revenue | 4,868 | 4,338 | 530 | 12.2\% |
| Wealth management related revenue | 3,237 | 3,813 | (576) | -15.1\% |
| Service charges on deposit accounts | 13,564 | 9,745 | 3,819 | 39.2\% |
| Debit, prepaid, ATM and merchant card related fees | 8,254 | 6,913 | 1,341 | 19.4\% |
| Bank owned life insurance income | 2,534 | 2,346 | 188 | 8.0\% |
| Other service charges and fees | 3,047 | 1,943 | 1,104 | 56.8\% |
| Gain on sale of securities | 13 | 4 | 9 | 225.0\% |
| Subtotal | 64,334 | 52,327 | 12,007 | 22.9\% |
| Gain on extinguishment of debt | 308 | - | 308 | - |
| Gain on sale of bank properties held for sale | 797 | - | 797 | - |
| FDIC indemnification asset- amortization | $(1,166)$ | $(16,563)$ | 15,397 | -93.0\% |
| FDIC indemnification income | 96 | 1,686 | $(1,590)$ | -94.3\% |
| Total non-interest income | \$64,369 | \$ 37,450 | \$26,919 | 71.9\% |

As shown in the table above, the primary reason for the increase in non-interest income year to year is the increase in correspondent banking capital markets revenue and the decrease in FDIC indemnification asset amortization.

Correspondent banking capital markets revenue includes bond sales revenue and brokerage revenue from interest rate swaps and C\&I loan sales to correspondent bank clients. The increase in revenue in 2016 is mainly due to revenue generated from the facilitation of interest rate swaps for correspondent client banks and their customers. This line of business produced $\$ 13,691$ of gross revenue during the current year and compared to \$7,903 in 2015.

The FDIC indemnification asset ("IA") was producing amortization (versus accretion) due to reductions in the estimated losses in the FDIC covered loan portfolio. To the extent current projected losses in the covered loan portfolio were less than previously projected losses, the related projected reimbursements from the FDIC contemplated in the IA were less, which produced a negative income accretion in non-interest income. This event corresponded to the increase in yields in the FDIC covered loan portfolio, although there was not a perfect correlation. Higher expected cash flows (i.e. less expected future losses) on the loan side of the equation was accreted into interest income over the life of the related loan pool. The lower expected reimbursement from the FDIC was amortized over the lesser of the remaining life of the related loan pool(s) or the remaining term of the loss share period. On February 3, 2016, the FDIC bought out our remaining FDIC loss share agreements which resulted in no further FDIC indemnification asset amortization and an increase in non-interest income of \$15,397 during the current year compared to 2015.

Our other FDIC income related line item in the table above, FDIC indemnification income, has two components. The first relates to losses on FDIC covered OREO. To the extent we incurred a loss on the sale of OREO, the FDIC was obligated to reimburse us at various coverage rates pursuant to the applicable loss sharing agreements. The reimbursable amount was recognized as FDIC indemnification income in this line item during the same period the expense or loss on OREO was recognized in our non-interest expenses. The second component relates to provision for loan loss expenses related to impairments on any of our covered loan pools. To the extent we incurred a loan loss provision expense, we recognized FDIC indemnification income pursuant to the applicable coverages outlined in the loss sharing agreements during the same period the expense was recognized in provision for loan loss expense. These reimbursements also ceased effective with our February 3, 2016, FDIC loss share buy-out as described in the preceeding paragraph.

Service charges on deposit accounts increased $\$ 3,819$ in part due to the acquisitions of Community and Hometown on March 1, 2016 and new product changes on personal and business accounts during the current year.

## Non-Interest Expense

Non-interest expense for the year ended December 31, 2016 increased $\$ 48,399$, or $38.4 \%$, to $\$ 174,481$, compared to $\$ 126,082$ for 2015 . The table below breaks down the individual components.

|  | 2016 | 2015 | $\begin{gathered} \$ \\ \begin{array}{c} \text { increase } \\ \text { (decrease) } \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \% \\ \begin{array}{c} \text { increase } \\ \text { (decrease) } \end{array} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Employee salaries and wages | \$ 68,467 | \$ 58,209 | \$10,258 | 17.6\% |
| Employee incentive/bonus compensation | 7,185 | 6,522 | 663 | 10.2\% |
| Employee stock based compensation | 4,423 | 3,283 | 1,140 | 34.7\% |
| Employer 401K matching contributions | 1,849 | 1,617 | 232 | 14.3\% |
| Deferred compensation expense | 609 | 618 | (9) | -1.5\% |
| Health insurance and other employee benefits | 5,722 | 4,865 | 857 | 17.6\% |
| Payroll taxes | 4,493 | 3,855 | 638 | 16.5\% |
| Other employee related expenses | 1,303 | 1,118 | 185 | 16.5\% |
| Incremental direct cost of loan origination | $(3,170)$ | $(2,689)$ | (481) | 17.9\% |
| Total salaries, wages and employee benefits | 90,881 | 77,398 | 13,483 | 17.4\% |
| Gain on sale of OREO | $(1,528)$ | (403) | $(1,125)$ | 279.2\% |
| Gain on sale of FDIC covered OREO | - | (850) | 850 | -100.0\% |
| Valuation write down of OREO | 871 | 257 | 614 | 238.9\% |
| Valuation write down of FDIC covered OREO | - | 950 | (950) | -100.0\% |
| Loss on repossessed assets other than real estate | 46 | 7 | 39 | 557.1\% |
| Foreclosure and repossession related expenses | 2,392 | 1,425 | 967 | 67.9\% |
| Foreclosure and repo expenses, FDIC (note 1) | - | 909 | (909) | -100.0\% |
| Total credit related fees | 1,781 | 2,295 | (514) | -22.4\% |
| Occupancy expense | 9,805 | 9,957 | (152) | -1.5\% |
| Depreciation of premises and equipment | 6,373 | 5,716 | 657 | 11.5\% |
| Supplies, stationary and printing | 1,340 | 1,436 | (96) | -6.7\% |
| Marketing expenses | 3,125 | 2,317 | 808 | 34.9\% |
| Data processing expense | 6,867 | 4,679 | 2,188 | 46.8\% |
| Legal, auditing and other professional fees | 3,657 | 2,954 | 703 | 23.8\% |
| Bank regulatory related expenses | 3,420 | 3,173 | 247 | 7.8\% |
| Postage and delivery | 1,684 | 1,389 | 295 | 21.2\% |
| ATM and debit card related expenses | 2,850 | 1,893 | 957 | 50.6\% |
| Amortization of intangibles | 3,074 | 2,537 | 537 | 21.2\% |
| Internet and telephone banking | 2,402 | 2,167 | 235 | 10.8\% |
| Operational write-offs and losses | 490 | 582 | (92) | -15.8\% |
| Correspondent accounts and Federal Reserve charges | 756 | 655 | 101 | 15.4\% |
| Conferences/Seminars/Education/Training | 592 | 520 | 72 | 13.8\% |
| Director fees | 643 | 693 | (50) | -7.2\% |
| Travel expenses | 509 | 446 | 63 | 14.1\% |
| Other expenses | 4,078 | 4,448 | (370) | -8.3\% |
| Subtotal | 144,327 | 125,255 | 19,072 | 15.2\% |
| Loss on termination of FDIC loss share agreements | 17,560 | - | 17,560 | - |
| Merger, acquisition and conversion related expenses | 11,444 | 693 | 10,751 | 1551.4\% |
| Expenses related to branch closures and efficiency initiatives | 1,150 | 134 | 1,016 | 758.2\% |
| Total non-interest expense | \$174,481 | \$126,082 | \$48,399 | 38.4\% |

note 1: These are foreclosure related expenses related to FDIC covered assets, and are shown net of FDIC reimbursable amounts pursuant to FDIC loss share agreements.

Excluding merger, acquisition and conversion related expenses, expenses related to branch closure and efficiency initiatives and loss on termination of FDIC loss share agreements,, total non-interest expense increased \$19,072 or $15.2 \%$ year to year as shown in the above table. The increase is primarily due to our acquisitions of Community and Hometown in March 2016.

## Income Tax Provision

We recognized an income tax expense for the year ended December 31, 2016 of $\$ 21,910$ (an effective tax rate of $34.1 \%$ ) compared to 22,571 (an effective tax rate of $36.5 \%$ ) for the year ended December 31, 2015. The primary reason for the decrease was due to a higher percentage of tax exempt interest income relative to total revenue.

COMPARISON OF RESULTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2015 AND DECEMBER 31, 2014.

## Net Income

Our net income for the year ended December 31, 2015 was $\$ 39,338$ or $\$ 0.87$ and $\$ 0.85$ per share basic and diluted, respectively, compared to $\$ 12,964$ or $\$ 0.32$ and $\$ 0.31$ per share basic and diluted for the year ended December 31, 2014. Our net income, excluding merger related and efficiency initiative expenses and gain on sale of securities, for year 2015 was $\$ 39,862$ ( $\$ 0.87$ per share diluted), compared to $\$ 22,403$ ( $\$ 0.54$ per share diluted) for year 2014. The increase of $\$ 17,459$ was primarily due to the January 2014 acquisition of Gulfstream and the June 2014 acquisition of First Southern.

## Net Interest Income/Margin

Net interest income consists of interest income generated by earning assets, less interest expense.

Net interest income increased $\$ 24,163$, or $18 \%$ to $\$ 155,034$ during the year ended December 31, 2015 compared to $\$ 130,871$ for the same period in 2014 . The increase was the result of a $\$ 24,093$ increase in interest income and a $\$ 70$ decrease in interest expense.

Interest earning assets averaged $\$ 3,484,739$ during the year ended December 31, 2015 as compared to $\$ 2,995,845$ for the same period in 2014 , an increase of $\$ 488,894$, or $16 \%$. The yield on average interest earning assets increased 5 basis points ("bps") to $4.66 \%$ ( 6 bps to $4.72 \%$ tax equivalent basis) during the year ended December 31, 2015, compared to $4.61 \%$ ( $4.66 \%$ tax equivalent basis) for the same period in 2014. The combined net effects of the $\$ 488,894$ increase in average interest earning assets and the increase in yields on average interest earning assets resulted in the $\$ 24,093$ ( $\$ 24,917$ tax equivalent basis) increase in interest income between the two years.

Interest bearing liabilities averaged $\$ 2,278,427$ during the year ended December 31, 2015 as compared to $\$ 2,046,061$ for the same period in 2014 , an increase of $\$ 232,366$, or $11 \%$. The cost of average interest bearing liabilities decreased 4 bps to $0.32 \%$ during the year ended December 31, 2015, compared to $0.36 \%$ for 2014. The combined net effects of the $\$ 232,366$ increase in average interest bearing liabilities and the 4 bps decrease in cost of average interest bearing liabilities resulted in the $\$ 70$ decrease in interest expense between the two years. See the tables "Average Balances - Yields \& Rates," and "Analysis of Changes in Interest Income and Expenses" below.

## Average Balances (8) - Yields \& Rates


(1) Loan balances are net of deferred origination fees and costs. Non-accrual loans are included in total loan balances.
(2) Interest income on average loans includes loan fee recognition of \$295 and \$665 for the years ended December 31, 2015 and 2014, respectively.
(3) Includes short-term (usually overnight) Federal Home Loan Bank advances and other short term borrowings.
(4) Includes net amortization of origination costs and amortization of purchase accounting adjustment of \$176 and $\$ 176$ during year ended December 31, 2015 and 2014, respectively.
(5) Represents the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities.
(6) Represents net interest income divided by total earning assets.
(7) Interest income and rates include the effects of a tax equivalent adjustment using applicable statutory tax rates to adjust tax exempt investment income on tax exempt investment securities and loans to a fully taxable basis.
(8) Averages balances are average daily balances.
(9) Purchased credit-impaired ("PCI") loans are loans accounted for under ASC Topic 310-30.

Non-accrual loans: A loan is moved to nonaccrual status in accordance with our policy typically after 90 days of non-payment, or less than 90 days of non-payment if management determines that the full timely collection of principal and interest becomes doubtful. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Nonaccrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. All interest accrued but not received for loans placed on nonaccrual, is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

## Analysis of Changes in Interest Income and Expenses

|  | Net Change Dec 31, 2015 versus 2014 |  |  |
| :---: | :---: | :---: | :---: |
|  | Volume | Rate | $\begin{gathered} \text { Net } \\ \text { Change } \end{gathered}$ |
| INTEREST INCOME |  |  |  |
| Loans (tax equivalent basis) | \$20,280 | \$ 345 | \$20,625 |
| Securities-taxable | 3,931 | $(1,462)$ | 2,469 |
| Securities-tax exempt | 1,851 | (12) | 1,839 |
| Federal funds sold and other | (470) | 454 | (16) |
| TOTAL INTEREST INCOME (tax equivalent basis) | \$25,592 | \$ (675) | \$24,917 |
| INTEREST EXPENSE |  |  |  |
| Deposits |  |  |  |
| NOW accounts | \$ 54 | \$ (4) | \$ 50 |
| Money market accounts | 213 | 113 | 326 |
| Savings | 4 | - | 4 |
| Time deposits | (415) | (641) | $(1,056)$ |
| Repurchase agreements | 2 | 3 | 5 |
| Federal funds purchased | 308 | 263 | 571 |
| Other borrowed funds | 4 | - | 4 |
| Corporate debentures | 18 | 8 | 26 |
| TOTAL INTEREST EXPENSE | \$ 188 | \$ (258) | \$ (70) |
| NET INTEREST INCOME (tax equivalent basis) | \$25,404 | \$ (417) | \$24,987 |

The table above details the components of the changes in net interest income for the last two years. For each major category of interest earning assets and interest bearing liabilities, information is provided with respect to changes due to average volume and changes due to rates, with the changes in both volumes and rates allocated to these two categories based on the proportionate absolute changes in each category.

## Provision for Loan Losses

The provision for loan losses increased $\$ 3,667$ to $\$ 4,493$ during the year ending December 31, 2015 compared to a provision of $\$ 826$ for the comparable period in 2014. The provision for loan losses for the current year included $\$ 475$ for the Gulfstream loans and $\$ 878$ for the First Southern loans acquired in January and June 2014, respectively. Our policy is to maintain the allowance for loan losses at a level sufficient to absorb probable incurred losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings, and is decreased by charge-offs, net of recoveries on prior loan chargeoffs. Therefore, the provision for loan losses (Income Statement effect) is a residual of management's determination of allowance for loan losses (Balance Sheet approach). In determining the adequacy of the allowance for loan losses, we consider those levels maintained by conditions of individual borrowers, the historical loan loss experience, the general economic environment, the overall portfolio composition, and other information. As these factors change, the level of loan loss provision changes. The increase in provision for loan losses is primarily due to the increase in loans outstanding. Net changes resulting from a mixture of decreases and increases in the Company's various two-year historical loss factors and qualitative factors also slightly affected the net change. See "credit quality and allowance for loan losses" regarding the allowance for loan losses for additional information.

## Non-Interest Income

Non-interest income for the year ended December 31, 2015 was $\$ 37,450$ compared to $\$ 26,226$ for the comparable period in 2014. This increase of $\$ 11,224$ was the result of the following components listed in the table below.

|  | 2015 | 2014 | $\begin{gathered} \$ \\ \text { increase } \\ \text { (decrease) } \end{gathered}$ | $\begin{gathered} \% \\ \text { increase } \\ \text { (decrease) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Correspondent banking capital markets revenue | 23,225 | \$ 16,400 | \$ 6,825 | 41.6 \% |
| Other correspondent banking related revenue | 4,338 | 3,753 | 585 | 15.6 \% |
| Wealth management related revenue | 3,813 | 4,239 | (426) | -10.0 \% |
| Service charges on deposit accounts | 9,745 | 9,542 | 203 | 2.1 \% |
| Debit, prepaid, ATM and merchant card related fees | 6,913 | 6,250 | 663 | 10.6 \% |
| Bank owned life insurance income | 2,346 | 1,767 | 579 | 32.8 \% |
| Other service charges and fees | 1,943 | 1,990 | (47) | -2.4\% |
| Gain on sale of securities | 4 | 46 | (42) | -91.3\% |
| Subtotal | 52,327 | 43,987 | 8,340 | 19.0 \% |
| FDIC indemnification asset- amortization | $(16,563)$ | $(20,743)$ | 4,180 | -20.2 \% |
| FDIC indemnification income | 1,686 | 2,982 | (1,296 ) | -43.5\% |
| Total non-interest income | \$ 37,450 | \$ 26,226 | \$11,224 | 42.8 \% |

As shown in the table above, the primary reason for the increase in non-interest income year to year is the increase in correspondent banking capital markets revenue and the decrease in FDIC indemnification asset amortization.

Correspondent banking capital markets revenue includes bond sales revenue and brokerage revenue from interest rate swaps and C\&I loan sales to correspondent bank clients. The increase in revenue in 2015 is mainly due to revenue generated from the facilitation of interest rate swaps for correspondent client banks and their customers. This line of business began in 2014 producing $\$ 1,344$ of gross revenue and increased to $\$ 7,903$ in 2015.

The FDIC IA was producing amortization (versus accretion) due to reductions in the estimated losses in the FDIC covered loan portfolio. To the extent current projected losses in the covered loan portfolio were less than previously projected losses, the related projected reimbursements from the FDIC contemplated in the IA were less, which produced a negative income accretion in non-interest income. This event corresponded to the increase in yields in the FDIC covered loan portfolio, although there was not a perfect correlation. Higher expected cash flows (i.e. less expected future losses) on the loan side of the equation was accreted into interest income over the life of the related loan pool. The lower expected reimbursement from the FDIC was amortized over the lesser of the remaining life of the related loan pool(s) or the remaining term of the loss share period.

At December 31, 2015, the total IA on our balance sheet was $\$ 25,795$. Of this amount, we estimated to receive reimbursements from the FDIC of approximately $\$ 4,250$ related to future estimated losses, and estimated to expense approximately $\$ 21,545$ for previously estimated losses that are no longer expected. The $\$ 21,545$ was estimated to be paid, or has been paid, by the borrower (or has been or is estimated to be realized upon the sale of OREO) instead of a reimbursement from the FDIC. At December 31, 2015, the $\$ 21,545$ previously estimated reimbursements from the FDIC was expected to be amortized as expense (negative accretion) in our non-interest income as summarized below.

| Year |  | Year |  |
| :---: | :---: | :---: | :---: |
| 2016 | \$10,230 | 2020 | \$ 1,512 |
| 2017 | 3,875 | 2021 | 639 |
| 2018 | 2,876 | 2022 thru 2022 | 49 |
| 2019 | 2,364 | Total | \$21,545 |

On February 3, 2016, the FDIC bought out our remaining FDIC loss share agreements. As such, our IA was written off and we recognized a pre-tax loss on the transaction of approximately $\$ 17,560$ during the first quarter of 2016, effectively accelerating the $\$ 21,545$ of future IA amortization expense summarized in the table above.

Our other FDIC income related line item in the table above, FDIC indemnification income, has two components. The first relates to losses on FDIC covered OREO. To the extent we incur a loss on the sale of OREO, the FDIC is obligated to reimburse us at various coverage rates pursuant to the applicable loss sharing agreements. The reimbursable amount is recognized as FDIC indemnification income in this line item during the same period the expense or loss on OREO is recognized in our non-interest expenses. The second component relates to provision for loan loss expenses related to impairments on any of our covered loan pools. To the extent we incur a loan loss provision expense, we recognize FDIC indemnification income pursuant to the applicable coverages outlined in the loss sharing agreements during the same period the expense was recognized in provision for loan loss expense. These reimbursements have also ceased effective with our February 3, 2016, FDIC loss share buy-out as described in the preceeding paragraph.

## Non-Interest Expense

Non-interest expense for the year ended December 31, 2015 decreased $\$ 10,099$, or $7.4 \%$, to $\$ 126,082$, compared to $\$ 136,181$ for 2014. The table below breaks down the individual components.

|  | 2015 | 2014 | $\underset{\substack{\text { increase } \\ \text { (decrease) }}}{\$}$ | $\begin{gathered} \% \\ \text { increase } \\ \text { (decrease) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Employee salaries and wages | \$ 58,209 | \$ 53,939 | \$ 4,270 | 7.9 \% |
| Employee incentive/bonus compensation | 6,522 | 5,036 | 1,486 | 29.5\% |
| Employee stock based compensation | 3,283 | 1,577 | 1,706 | 108.2\% |
| Employer 401K matching contributions | 1,617 | 1,398 | 219 | 15.7\% |
| Deferred compensation expense | 618 | 580 | 38 | 6.6 \% |
| Health insurance and other employee benefits | 4,865 | 5,072 | (207) | -4.1\% |
| Payroll taxes | 3,855 | 3,823 | 32 | 0.8\% |
| Other employee related expenses | 1,118 | 1,257 | (139) | -11.1\% |
| Incremental direct cost of loan origination | $(2,689)$ | $(2,307)$ | (382) | 16.6\% |
| Total salaries, wages and employee benefits | 77,398 | 70,375 | 7,023 | 10.0\% |
| Gain on sale of OREO | (403) | (67) | (336) | 501.5\% |
| Gain on sale of FDIC covered OREO | (850) | (721) | (129) | 17.9\% |
| Valuation write down of OREO | 257 | 985 | (728) | -73.9\% |
| Valuation write down of FDIC covered OREO | 950 | 2,265 | $(1,315)$ | -58.1\% |
| Loss on repossessed assets other than real estate | 7 | 45 | (38) | -84.4\% |
| Foreclosure and repossession related expenses | 1,425 | 1,722 | (297) | -17.2\% |
| Foreclosure and repo expenses, FDIC (note 1) | 909 | 1,053 | (144) | -13.7\% |
| Total credit related fees | 2,295 | 5,282 | $(2,987)$ | -56.6\% |
| Occupancy expense | 9,957 | 10,163 | (206) | -2.0\% |
| Depreciation of premises and equipment | 5,716 | 6,066 | (350) | -5.8\% |
| Supplies, stationary and printing | 1,436 | 1,319 | 117 | 8.9\% |
| Marketing expenses | 2,317 | 2,731 | (414) | -15.2\% |
| Data processing expense | 4,679 | 5,484 | (805 ) | -14.7\% |
| Legal, auditing and other professional fees | 2,954 | 4,066 | $(1,112)$ | -27.3\% |
| Bank regulatory related expenses | 3,173 | 3,209 | (36) | -1.1\% |
| Postage and delivery | 1,389 | 1,413 | (24) | -1.7\% |
| ATM and debit card related expenses | 1,893 | 1,918 | (25) | -1.3\% |
| CDI amortization | 2,390 | 2,110 | 280 | 13.3\% |
| Trust intangible amortization | 147 | 174 | (27) | -15.5\% |
| Internet and telephone banking | 2,167 | 1,698 | 469 | 27.6\% |
| Operational write-offs and losses | 582 | 242 | 340 | 140.5\% |
| Correspondent accounts and Federal Reserve charges | 655 | 641 | 14 | 2.2 \% |
| Conferences/Seminars/Education/Training | 520 | 409 | 111 | 27.1\% |
| Director fees | 693 | 601 | 92 | 15.3\% |
| Travel expenses | 446 | 396 | 50 | 12.6\% |
| Other expenses | 4,448 | 3,578 | 870 | 24.3\% |
| Subtotal | 125,255 | 121,875 | 3,380 | 2.8 \% |
| Merger, acquisition and conversion related expenses | 693 | 11,542 | $(10,849)$ | -94.0 \% |
| Expenses related to branch closures and efficiency initiatives | 134 | 2,764 | (2,630 ) | -95.2 \% |
| Total non-interest expense | \$126,082 | \$136,181 | \$(10,099) | -7.4 \% |

note 1:These are foreclosure related expenses related to FDIC covered assets, and are shown net of FDIC reimbursable amounts pursuant to FDIC loss share agreements.

Excluding merger, acquisition and conversion related expenses and nonrecurring expenses related to branch closure and efficiency initiatives, total non-interest expense increased $\$ 3,380$ or $2.8 \%$ year to year as shown in the above table. The increase is primarily due to our acquisition of First Southern in June 2014.

## Income Tax Provision

We recognized an income tax expense for the year ended December 31, 2015 of $\$ 22,571$ (an effective tax rate of $36.5 \%$ ) compared to $\$ 7,126$ (an effective tax rate of $35.5 \%$ ) for the year ended December 31, 2014. The primary reason for the increase was due to a smaller percentage of tax exempt interest income relative to total revenue.

COMPARISON OF BALANCE SHEETS AT DECEMBER 31, 2016 AND DECEMBER 31, 2015

## Overview

Our total assets grew by $\$ 1,055,842$, or $26.2 \%$, from $\$ 4,022,717$ at December 31, 2015 to $\$ 5,078,559$ at December 31, 2016, primarily due to acquisition of Community and Hometown on March 1, 2016.

## Investment securities available for sale

We have an available for sale securities portfolio which we account for at fair value. Unrealized holding gains and losses are included as a separate component of shareholders' equity, net of the effect of deferred income taxes.

We invest primarily in direct obligations of the United States, obligations guaranteed as to the principal and interest by the United States, mortgage backed securities, municipal securities and obligations of government sponsored entities and agencies of the United States. The Federal Reserve Bank and the Federal Home Loan Bank also require equity investments to be maintained by us, which are shown separately in our consolidated balance sheet.

Our available for sale portfolio totaled \$740,702 at December 31, 2016 and \$604,739 at December 31, 2015, or $15 \%$, respectively, of total assets. See note 3 in our "Notes to Consolidated Financial Statements" for a summary of security type, maturity, amortized cost basis, gross unrealized gains and gross unrealized losses.

We use our security portfolio primarily as a tool to manage our balance sheet, manage our regulatory capital ratios, as a source of liquidity and a base from which to pledge assets for repurchase agreements and public deposits. When our liquidity position exceeds expected loan demand, other investments are considered as a secondary earnings alternative. Approximately $94 \%$ of investment securities available for sale are mortgage backed securities. The cash flows from these securities are used to meet cash needs or will be reinvested to maintain a desired liquidity position. We classify the majority of our securities as "available-for-sale" to provide for greater flexibility to respond to changes in interest rates as well as future liquidity needs. We believe the composition of the portfolio offers flexibility in managing our liquidity position and interest rate sensitivity, without adversely impacting our regulatory capital levels. The available for sale portfolio is carried at fair market value and had a net unrealized loss of approximately $\$ 13,958$ (which includes gross unrealized gains of $\$ 2,301$ ) at December 31, 2016, compared to a net unrealized gain of approximately $\$ 2,342$ at December 31, 2015.

If our management intends to sell or it is more likely than not we will be required to sell the security before recovery of our amortized cost basis, less any current period credit loss, the other than temporary impairment ("OTTI") will be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If our management does not intend to sell the security and it is not more likely than not that we will be required to sell the security before recovery of its amortized cost basis less any current period loss, the OTTI will be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total OTTI related to the credit loss is determined based on
the present value of cash flows expected to be collected and is recognized in earnings. The amount of the total OTTI related to other factors is recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings becomes the new amortized cost basis of the investment. The assessment of whether an OTTI decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because we do not have the intent to sell these securities and its more likely than not we will not be required to sell these securities before their anticipated recovery, we do not consider any of our securities, that have an unrealized loss associated with them, to be other than temporarily impaired.

## Trading Securities

We also have a trading securities portfolio. For this portfolio, realized and unrealized gains and losses are included in trading securities revenue, a component of non interest income in our Consolidated Statement of Income and Comprehensive Income. Securities purchased for this portfolio have primarily been municipal securities and are held for short periods of time. This activity was initiated to take advantage of market opportunities, when presented, for short term revenue gains. See note 2 in our "Notes to Consolidated Financial Statements" for a summary of purchases, sales and revenue recognized for the year ending December 31, 2016 and 2015.

## Investment securities held to maturity

During 2014, we initiated a held to maturity securities portfolio. At December 31, 2016 the portfolio had securities of $\$ 250,543$ at amortized cost. We anticipate that this portfolio will generally hold longer term securities for the primary purpose of yield. This classification was chosen to minimize temporary effects on our tangible equity and tangible equity ratio due to increases and decreases in general market interest rates. At December 31, 2016, these securities had gross unrecognized gains of approximately $\$ 434$ and $\$ 8,284$ of gross unrecognized losses. Similar to our available for sale portfolio, because the decline in fair value is attributable to changes in interest rates and not credit quality, and because we do not have the intent to sell these securities and its more likely than not we will be required to sell these securities before their anticipated recovery, we do not consider any of our securities, that have an unrealized loss associated with them, to be other than temporarily impaired. See note 3 in our "Notes to Consolidated Financial Statements" for a summary of security type, maturity, estimated fair value, gross unrecognized gains and gross unrecognized losses.

## Loans

Lending-related income is the most important component of our net interest income and is a major contributor to profitability. The loan portfolio is the largest component of earning assets, and it therefore generates the largest portion of revenues. The absolute volume of loans and the volume of loans as a percentage of earning assets is an important determinant of net interest margin as loans are expected to produce higher yields than securities and other earning assets. Average loans during the year ended December 31, 2016, were $\$ 3,140,343$, or $72 \%$ of average earning assets, as compared to $\$ 2,518,572$, or $72 \%$ of average earning assets, for the year ending December 31, 2015. Total loans at December 31, 2016 and 2015 were $\$ 3,429,747$ and $\$ 2,593,776$, respectively, an increase of $\$ 835,971$, or $32 \%$. This also represents a loan to total asset ratio of $68 \%$ and $64 \%$ and a loan to deposit ratio of $83 \%$ and $81 \%$, at December 31, 2016 and 2015, respectively.

On February 3, 2016, the FDIC bought out our remaining FDIC loss share agreements. See Form 8-K filed on February 4, 2016 for additional information.

In the aggregate, approximately $84 \%$ are collateralized by real estate, $13 \%$ are commercial non real estate loans and the remaining $3 \%$ are consumer and other non real estate loans. The loans collateralized by real estate are further delineated as follows.

Residential real estate loans: These are single family home loans primarily originated within our local market areas by employee loan officers or acquired pursuant to an acquisition of either an FDIC assisted transaction, a whole bank transaction or an acquisition of branches including selected performing loans (i.e. loans purchased from TD Bank, N.A. in 2011). We do not use loan brokers to originate loans for our own portfolio, nor do we generally acquire loans outside of our geographical markets. The aggregate size of this category is $\$ 888,483$ representing approximately $26 \%$ of our total loans. Approximately $\$ 72,179$ of this total amount is included in our PCI loan portfolio. Of the remaining $\$ 816,304$ that are not PCI loans, approximately $\$ 7,068$ or $0.9 \%$ are non performing (non-accrual) at December 31, 2016.

Commercial real estate loans: This is the largest category $(\$ 1,855,488)$ of our loan portfolio representing approximately $54 \%$ of our total loans. This category, along with commercial non real estate lending, is our primary business. There is no significant concentration by type of property in this category but there is a geographical concentration such that the properties are substantially all located within Florida. The borrowers are a mix of professionals, doctors, lawyers, and other small business owners. Approximately $33 \%$ of commercial real estate loans are owner occupied. Approximately \$99,566 of total commercial real estate loans are included in our PCI loan portfolio. Of the remaining $\$ 1,755,922$ that are not PCI loans, approximately $\$ 9,116$ or $0.5 \%$ are non performing (non-accrual) at December 31, 2016.

Land, development and construction loans: We have no construction or development loans with national builders. We do business with local builders and developers that have typically been long time customers. This category represents approximately $4 \%(\$ 151,988)$ of our total loan portfolio. The majority of this amount is land development, lots, and other land loans. Approximately $\$ 9,944$ of these loans are included in our PCI loan portfolio. Of the remaining $\$ 142,044$ that are not PCI loans, approximately $\$ 1,060$ or $0.7 \%$ are non performing (non-accrual) at December 31, 2016.

Loan concentrations are considered to exist where there are amounts loaned to multiple borrowers engaged in similar activities, which collectively could be similarly impacted by economic or other conditions and when the total of such amounts would exceed $25 \%$ of total capital. Due to the lack of diversified industry and the relative proximity of markets served, we have concentrations in geographic regions as well as in types of loans funded. The tables below provide a summary of the loan portfolio composition and maturities for the periods provided below.

## Loan Portfolio Composition

## Types of Loans

| at December 31: | 2016 | 2015 | 2014 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans excluding PCI loans |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |
| Residential | \$ 816,304 | \$ 647,496 | \$ 589,068 | \$ 458,331 | \$ 428,554 |
| Commercial | 1,755,922 | 1,254,782 | 1,132,933 | 528,710 | 480,494 |
| Land, development and construction | 142,044 | 105,276 | 79,002 | 62,503 | 55,474 |
| Total real estate loans | 2,714,270 | 2,007,554 | 1,801,003 | 1,049,544 | 964,522 |
| Commercial | 439,540 | 307,321 | 294,493 | 143,263 | 124,225 |
| Consumer and other loans | 89,538 | 67,500 | 56,334 | 49,547 | 48,547 |
| Total loans-gross | 3,243,348 | 2,382,375 | 2,151,830 | 1,242,354 | 1,137,294 |
| Less: unearned fees/costs | 475 | 873 | 929 | 404 | (458) |
| Total loans excluding PCI loans | 3,243,823 | 2,383,248 | 2,152,759 | 1,242,758 | 1,136,836 |

PCI loans
Real estate loans:

| Residential | 72,179 | 86,104 | 102,009 | 120,030 | 142,480 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | 99,566 | 105,629 | 140,977 | 100,012 | 134,413 |
| Land, development and construction | 9,944 | 15,548 | 24,032 | 6,381 | 13,259 |
| Total real estate loans | 181,689 | 207,281 | 267,018 | 226,423 | 290,152 |
| Commercial | 3,825 | 2,771 | 8,953 | 3,850 | 6,143 |
| Consumer and other loans | 410 | 476 | 795 | 1,148 | 2,732 |
| Total PCI loans | 185,924 | 210,528 | 276,766 | 231,421 | 299,027 |
| Total loans | \$3,429,747 | \$2,593,776 | \$2,429,525 | \$1,474,179 | \$1,435,863 |

The repayment of loans is a source of additional liquidity for us. The following table sets forth the loans maturing within specific intervals at December 31, 2016, excluding unearned net fees and costs.

## Loan Maturity Schedule

|  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline 0-12 \\ \text { Months } \end{gathered}$ | $\begin{aligned} & \hline 1-5 \\ & \text { Years } \end{aligned}$ | $\begin{aligned} & \hline \text { Over } 5 \\ & \text { Years } \end{aligned}$ | Total |
| All loans other than construction, development, land | \$176,405 | \$923,850 | \$2,177,029 | \$3,277,284 |
| Real estate-land, development and construction | 29,949 | 62,802 | 59,237 | 151,988 |
| Total | \$206,354 | \$986,652 | \$2,236,266 | \$3,429,272 |
| Fixed interest rate | \$130,505 | \$764,352 | \$ 574,065 | \$1,468,922 |
| Variable interest rate | 75,849 | 222,300 | 1,662,201 | 1,960,350 |
| Total | \$206,354 | \$986,652 | \$2,236,266 | \$3,429,272 |

The information presented in the above table is based upon the contractual maturities of the individual loans, including loans which may be subject to renewal at their contractual maturity. Renewal of such loans is subject to review and credit approval, as well as modification of terms upon their maturity. Consequently, management believes this treatment presents fairly the maturity structure of the loan portfolio. See "Liquidity and Market Risk Management" for a discussion regarding the repricing structure of the loan portfolio.

## Credit Quality and Allowance for Loan Losses

We maintain an allowance for loan losses that we believe is adequate to absorb probable incurred losses inherent in our loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings and decreased by loan charge-offs net of recoveries of prior period loan charge-offs. Loans are charged against the allowance when management believes collection of the principal is unlikely.

The allowance consists of three components. The first component consists of amounts reserved for impaired loans, as defined by ASC 310. Impaired loans are those loans that management has estimated will not repay as agreed pursuant to the loan contract. Each of these loans is required to have a written analysis supporting the amount of specific reserve allocated to the particular loan, if any. That is to say, a loan may be impaired (i.e. not expected to repay as agreed), but may be sufficiently collateralized such that we expect to recover all principal and interest eventually, and therefore no specific reserve is warranted.

The second component is a general reserve on all of our loans other than those identified as impaired and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced over the most recent two years. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. The following portfolio segments have been identified:

Residential real estate
Commercial real estate
Construction and land development
Commercial and industrial (not collateralized by real estate)
Consumer (not collateralized by real estate)
The historical loss factors for each portfolio segment is adjusted for current internal and external environmental factors, as well as for certain loan grading factors. The environmental factors that we consider are listed below.

We consider changes in the levels of and trends in past due loans, non-accrual loans and impaired loans, and the volume and severity of adversely classified or graded loans. Also, we consider changes in the value of underlying collateral for collateral-dependent loans.

We consider levels of and trends in charge-offs and recoveries.
We consider changes in the nature and volume of the portfolio and in the terms of loans.
We consider changes in lending policies, procedures and practices, including changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses. We also consider changes in the quality of our loan review system.
We consider changes in the experience, ability, and depth of our lending management and other relevant staff.

We consider changes in international, national, regional, and local economic and business conditions and developments that affect the collectibility of the portfolio, including the condition of various market segments (national and local economic trends and conditions).

We consider the effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in our existing portfolio (industry conditions).

We consider the existence and effect of any concentrations of credit, and changes in the level of such concentrations.

The third component consists of amounts reserved for purchased credit-impaired loans. On a quarterly basis, we update the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected loan principal cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the pool's effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses. Probable and significant increases in expected principal cash flows would first reverse any previously recorded allowance for loan losses; any remaining increases are recognized prospectively as interest income. The impacts of (i) prepayments, (ii) changes in variable interest rates, and (iii) any other changes in the timing of expected cash flows are recognized prospectively as adjustments to interest income. Disposals of loans, which may include sales of loans, receipt of payments in full by the borrower, or foreclosure, result in removal of the loan from the purchased credit impaired portfolio. The aggregate of these three components results in our total allowance for loan losses.

In the table below we have shown the components, as discussed above, of our allowance for loan losses at December 31, 2016 and 2015.

|  | December 31, 2016 |  |  | December 31, 2015 |  |  | increase (decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loan balance | ALLL balance | \% | Loan balance | ALLL balance | \% | Loan balance | ALLL balance |  |
| Originated non impaired loans | \$2,232,474 | \$22,934 | 1.03\% | \$1,664,056 | \$17,326 | 1.04\% | \$568,418 | \$ 5,608 | (1) bps |
| Impaired originated loans | 18,157 | 652 | 3.59\% | 20,083 | 757 | 3.77\% | $(1,926)$ | (105) | (18) bps |
| Total originated loans | 2,250,631 | 23,586 | 1.05\% | 1,684,139 | 18,083 | 1.07\% | 566,492 | 5,503 | (2) bps |
| Acquired loans (note 1) ... | 991,096 | 2,940 | 0.30\% | 696,017 | 3,737 | 0.54\% | 295,079 | (797) | (24) bps |
| Impaired acquired loans (note 2) | 2,096 | 43 | 2.05\% | 3,092 | 323 | 10.45\% | (996) | (280) | (840) bps |
|  | 993,192 | 2,983 | 0.30\% | 699,109 | 4,060 | 0.58\% | 294,083 | $(1,077)$ | (28) bps |
| Total Non-PCI loans | 3,243,823 | 26,569 |  | 2,383,248 | 22,143 |  | 860,575 | 4,426 |  |
| PCI loans | 185,924 | 472 |  | 210,528 | 121 |  | $(24,604)$ | 351 |  |
| Total loans | \$3,429,747 | \$27,041 |  | \$2,593,776 | \$22,264 |  | \$835,971 | \$ 4,777 |  |

note 1: These are performing acquired loans that were recorded at estimated fair value on the related acquisition dates. The total net unamortized fair value adjustment at December 31, 2016 was approximately $\$ 15,215$ or $1.5 \%$ of the aggregate outstanding related loan balances. Prior to March 31, 2016, the Company did not previously include loans acquired pursuant to the TD Bank and Federal Trust acquisitions that occurred in 2011. Acquired loans currently include performing loans acquired from the TD Bank acquisition (year 2011), the Federal Trust acquisition (year 2011), the Gulfstream Bank acquisition (year 2014), the First Southern Bank acquisition (year 2014), the Community Bank acquisition (year 2016) and the Hometown of Homestead Banking Company acquisition (year 2016). All prior periods have been reclassified to conform to this new presentation format.
note 2: These are loans that were acquired as performing loans that subsequently became impaired.

The general loan loss allowance (non-impaired loans) relating to originated loans increased by $\$ 5,608$ resulting primarily from the increase in loans outstanding. Net changes resulting from a mixture of decreases and increases in the Company's various two-year historical loss factors and qualitative factors also slightly affected the net change.

The general loan loss allowance (non-impaired loans) relating to acquired loans decreased by $\$ 797$ resulting primarily from a decrease in loans outstanding, excluding the two bank acquisitions (Community Bank and Hometown of Homestead Banking Company) which occurred during the first quarter of 2016. At December 31, 2016 the non-impaired loans acquired from these two acquisitions were equal to approximately $\$ 404,636$. These loans were recorded at estimated fair value at the March 1, 2016 acquisition date. As such, there is no allowance for loan losses associated with these loans as of December 31, 2016. The unamortized acquisition date fair value adjustment related to these loans at December 31, 2016 was approximately $\$ 7,447$, or $1.8 \%$ of the related aggregate outstanding loan balances.

The specific loan loss allowance (impaired loans) for both originated loans and acquired loans is the aggregate of the results of individual analyses prepared for each one of the impaired loans, excluding PCI loans. Total impaired loans at December 31, 2016 are equal to $\$ 20,253$ ( $\$ 18,157$ originated impaired loans plus $\$ 2,096$ acquired impaired loans). The Company recorded partial charge offs in lieu of specific allowance for a number of the impaired loans. The Company's impaired loans have been written down by $\$ 1,861$ to $\$ 20,253(\$ 19,558$ when the $\$ 695$ specific allowance is considered) from their legal unpaid principal balance outstanding of $\$ 22,114$. In the aggregate, total impaired loans have been written down to approximately $88 \%$ of their legal unpaid principal balance when the related specific allowance is considered and non-performing impaired loans have been written down to approximately $84 \%$ of their legal unpaid principal balance when the related specific allowance is considered. The Company's total non-performing loans (non-accrual loans plus loans past due greater than 90 days and still accruing, $\$ 19,003$ at December 31,2016 ) have been written down to approximately $86 \%$ of their legal unpaid principal balance, when the related specific allowance is also considered.

Approximately $\$ 13,718$ of the Company's impaired loans (54\%) are accruing performing loans. This group of impaired loans is not included in the Company's non-performing loans or non-performing assets categories.

PCI loans are accounted for pursuant to ASC Topic 310-30. PCI loan pools are evaluated for impairment each quarter. If a pool is impaired, an allowance for loan loss is recorded.

The allowance is increased by the provision for loan losses, which is a charge to current period earnings and decreased by loan charge-offs net of recoveries of prior period loan charge-offs. Loans are charged against the allowance when management believes collection of the principal is unlikely. We believe our allowance for loan losses was adequate at December 31, 2016. However, we recognize that many factors can adversely impact various segments of the Company's markets and customers, and therefore there is no assurance as to the amount of losses or probable losses which may develop in the future. The tables below summarize the changes in allowance for loan losses during the periods presented.

## Activity in Allowance for Loan Losses

| December 31, | 2016 |  | 2015 |  | 2014 |  | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans excluding PCI loans |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of year | \$ | 22,143 | \$ | 19,384 | \$ | 19,694 | \$ | 24,033 | \$ | 27,559 |
| Loans charged-off: |  |  |  |  |  |  |  |  |  |  |
| Residential real estate |  | (290) |  | $(1,283)$ |  | $(1,382)$ |  | $(3,701)$ |  | $(3,968)$ |
| Commercial real estate |  | $(1,190)$ |  | (173) |  | (353) |  | $(1,144)$ |  | $(2,862)$ |
| Construction \& land development |  | (232) |  | (461) |  | (124) |  | (310) |  | $(4,646)$ |
| Commercial \& industrial |  | (186) |  | $(1,121)$ |  | (699) |  | (120) |  | (231) |
| Consumer |  | (849) |  | (853) |  | (879) |  | (903) |  | (807) |
| Total loans charged-off |  | $(2,747)$ |  | $(3,891)$ |  | $(3,437)$ |  | $(6,178)$ |  | $(12,514)$ |
| Recoveries on loans previously charged-off: |  |  |  |  |  |  |  |  |  |  |
| Residential real estate |  | 1,220 |  | 901 |  | 1,018 |  | 432 |  | 378 |
| Commercial real estate |  | 625 |  | 485 |  | 763 |  | 417 |  | 871 |
| Construction \& land development |  | 269 |  | 5 |  | 106 |  | 193 |  | 604 |
| Commercial \& industrial |  | 325 |  | 344 |  | 85 |  | 51 |  | 22 |
| Consumer |  | 189 |  | 156 |  | 184 |  | 181 |  | 157 |
| Total loan recoveries |  | 2,628 |  | 1,891 |  | 2,156 |  | 1,274 |  | 2,032 |
| Net charge-offs |  | (119) |  | $(2,000)$ |  | $(1,281)$ |  | $(4,904)$ |  | $(10,482)$ |
| Provision for loan losses charged to expense |  | 4,545 |  | 4,759 |  | 971 |  | 565 |  | 6,956 |
| Allowance for loan losses for loans that are not PCI loans | \$ | 26,569 | \$ | 22,143 | \$ | 19,384 | \$ | 19,694 | \$ | 24,033 |
| $\underline{\text { PCI loans }}$ |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of year | \$ | 121 | \$ | 514 | \$ | 760 | \$ | 2,649 | \$ | 385 |
| Loans charged-off: |  |  |  |  |  |  |  |  |  |  |
| Residential real estate |  | - |  | - |  | - |  | - |  | - |
| Commercial real estate |  | - |  | (77) |  | - |  | $(1,248)$ |  | - |
| Construction \& land development |  | (66) |  | - |  | - |  | - |  | - |
| Commercial \& industrial |  | - |  | - |  | (101) |  | - |  | - |
| Consumer |  | - |  | (50) |  | - |  | - |  | - |
| Total loans charged-off |  | (66) |  | (127) |  | (101) |  | $(1,248)$ |  | - |
| Recoveries on loans previously charged-off: |  |  |  |  |  |  |  |  |  |  |
| Residential real estate |  | - |  | - |  | - |  | - |  | - |
| Commercial real estate |  | - |  | - |  | - |  | - |  | - |
| Construction \& land development |  | - |  | - |  | - |  | - |  | - |
| Commercial \& industrial . |  | - |  | - |  | - |  | - |  | - |
| Consumer |  | - |  | - |  | - |  | - |  | - |
| Total loan recoveries . |  | - |  | - |  | - |  | - |  | - |


| December 31, |  |  |  | 2015 |  | 2014 |  | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net charge-offs |  | (66) |  | (127) |  | (101) |  | $(1,248)$ |  | - |
| Provision for loan losses charged to expense |  | 417 |  | (266) |  | (145) |  | (641) |  | 2,264 |
| Allowance for loan losses on PCI loans | \$ | 472 | \$ | 121 | \$ | 514 | \$ | 760 | \$ | 2,649 |
| Total allowance at end of period | \$ | ,041 | \$ | 22,264 | \$ | 19,898 | \$ | 20,454 | \$ | 26,682 |
| Loans at year end (note 1) |  | ,823 |  | 383,248 |  | 152,759 |  | 242,758 |  | ,136,836 |
| Average loans outstanding (note 1) |  | ,213 |  | 270,525 |  | ,869,859 |  | 177,493 |  | ,124,251 |
| Net charge-offs (note 1) | \$ | 119 | \$ | 2,000 | \$ | 1,281 | \$ | 4,904 | \$ | 10,482 |
| Allowance for loan losses as percentage of year end loans (note 1) |  | 0.82\% |  | 0.93\% |  | 0.90\% |  | 1.58\% |  | 2.11\% |
| Net charge-offs as a percentage of average loans outstanding (note 1) |  | -\% |  | 0.09\% |  | 0.07\% |  | 0.42\% |  | 0.93\% |

## Note 1: Excludes PCI loans.

Non-performing loans consist of non-accrual loans and loans past due 90 days or more and still accruing interest, excluding loans that were covered by FDIC loss share agreements. Non-performing assets consist of non-performing loans plus (a) OREO (i.e. real estate acquired through foreclosure or deed in lieu of foreclosure); (b) other repossessed assets that are not real estate; and (c) were not covered by FDIC loss share agreements. We place loans on non-accrual status when they are past due 90 days and management believes the borrower's financial condition, after giving consideration to economic conditions and collection efforts, is such that collection of interest is doubtful. When we place a loan on non-accrual status, interest accruals cease and uncollected interest is reversed and charged against current income. Subsequent collections reduce the principal balance of the loan until the loan is returned to accrual status or interest is recognized only to extent received in cash.

The largest component of non-performing loans is non-accrual loans, which as of December 31, 2016 totaled $\$ 19,003$ ( 150 loans). This amount is further delineated by loan category as follows:

| Non-accrual loans at 12/31/16 | aggregate <br> loan <br> amounts | \% of non-accrual by category | number <br> of loans |
| :---: | :---: | :---: | :---: |
| Residential real estate | \$ 7,068 | 37\% | 77 |
| Commercial real estate | 9,116 | 48\% | 25 |
| Land, development, construction | 1,060 | 6\% | 10 |
| Commercial | 1,421 | 7\% | 10 |
| Consumer and other | 338 | 2\% | 28 |
| Total | \$19,003 | 100\% | 150 |

The other component of non-performing loans are loans past due greater than 90 days and still accruing interest. Loans which are past due greater than 90 days are placed on non-accrual status, unless they are both well secured and in the process of collection.

At December 31, 2016, total OREO was $\$ 7,090$ and is included in our non-performing assets ("NPA"). OREO is carried at the lower of cost or market less the estimated cost to sell. Further declines in real estate values can affect the market value of these assets. Any further decline in market value beyond its cost basis is recorded as a current expense in our Consolidated Statement of Income and Comprehensive Income. OREO is further delineated in the following table.

| Description of repossessed real estate (OREO) | carrying amount at Dec 31, 2016 |
| :---: | :---: |
| 10 single family homes | \$1,461 |
| 2 residential building lot | 450 |
| 11 commercial buildings | 1,681 |
| Land / various acreages | 3,498 |
| Total | \$7,090 |

At December 31, 2016 we also had repossessed assets other than real estate with an aggregate estimated fair value of approximately $\$ 114$. Interest income not recognized on non-accrual loans was approximately $\$ 140$, $\$ 835$ and $\$ 982$ for the years ended December 31, 2016, 2015 and 2014, respectively. The table below summarizes non performing loans and assets for the periods provided.

## Non Performing Loans and Non Performing Assets

|  | December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2014 | 2013 | 2012 |
| Non-accrual loans (note 1) | \$19,003 | \$20,833 | \$25,595 | \$27,077 | \$25,448 |
| Past due loans 90 days or more and still accruing interest (note 1) | - | - | - | - | 293 |
| Total non-performing loans (note 1) | 19,003 | 20,833 | 25,595 | 27,077 | 25,741 |
| Repossessed real estate ("OREO") (note 1) | 7,090 | 1,567 | 8,896 | 6,409 | 6,875 |
| Repossessed assets other than real estate (note 1) | 114 | 145 | 87 | 150 | 770 |
| Total non-performing assets (note 1) | \$26,207 | \$22,545 | \$34,578 | \$33,636 | \$33,386 |
| OREO covered by FDIC loss share agreements (note 2): $80 \%$ covered | - | 4,828 | 7,264 | 19,111 | 26,783 |
| 75\% covered | - | - | 606 | - | - |
| 70\% covered | - | - | 1,755 | - |  |
| 30\% covered | - | 4,742 | 9,779 | - |  |
| 0\% covered | - | 59 | - | - |  |
| Total non-performing assets including FDIC covered OREO | \$26,207 | \$32,174 | \$53,982 | \$52,747 | \$60,169 |
| Non-performing loans as percentage of total loans excluding PCI loans | 0.59\% | 0.87\% | 1.19\% | 2.18\% | 2.26\% |
| Non-performing assets as percentage of total assets Excluding FDIC covered OREO | 0.52\% | 0.56\% | 0.92\% | 1.39\% | 1.41\% |
| Including FDIC covered OREO (note 2) | 0.52\% | 0.80\% | 1.43\% | 2.18\% | 2.55\% |
| Non-performing assets as percentage of loans and OREO plus other repossessed assets (note 1) |  |  |  |  |  |
| Excluding FDIC covered OREO . . . . . . . . . . . . . . . . | 0.81\% | 0.95\% | 1.60\% | 2.69\% | 2.92\% |
| Including FDIC covered OREO (note 2) | 0.81\% | 1.34\% | 2.47\% | 4.16\% | 5.14\% |
| Loans past due 30 thru 89 days and accruing interest as a percentage of total loans (note 1) | 0.58\% | 0.62\% | 0.61\% | 0.85\% | 0.65\% |
| Allowance for loan losses as a percentage of non-performing loans (note 1) | 140\% | 106\% | 76\% | 73\% | 93\% |

note 1: Excludes PCI loans.
note 2: On February 3, 2016, we terminated the loss share agreements with the FDIC.

Management considers a loan to be impaired when it is probable that we will not be repaid as agreed pursuant to the contractual terms of the loan agreement. Once the loan has been identified as impaired, a written analysis is performed to determine if there is a potential for a loss. If it is probable that a loss may occur, a specific allowance, or a partial charge down, for that particular loan is then recognized. The loan is then placed on non-accrual status and included in non-performing loans. If the analysis indicates that a loss is not probable, then no specific allowance, or partial charge down, is recognized. If the loan is still accruing, it is not included in non-performing loans.

Loans that are monitored for impairment pursuant to ASC 310 generally include commercial, commercial real estate, land, acquisition \& development of land, and construction loans greater than $\$ 500,000$. Smaller homogeneous loans, such as single family first and second mortgages, consumer loans, and small business and commercial related loans are not generally subject to impairment monitoring pursuant to ASC 310, but are analyzed for potential losses based on historical loss factors, current environmental factors and to some extent loan grading.

Interest income recognized on impaired loans was approximately $\$ 467$, $\$ 584$ and $\$ 579$ for the years ended December 31, 2016, 2015 and 2014, respectively. The average recorded investment in impaired loans during 2016, 2015 and 2014 were $\$ 23,644, \$ 22,770$ and $\$ 26,301$, respectively.

We may restructure or modify the terms of certain loans under certain conditions. In certain circumstances it may be more beneficial to restructure the terms of a loan and work with the borrower for the benefit of both parties, versus forcing the property into foreclosure and having to dispose of it in a distressed sale. When we have modified the terms of a loan, we usually reduce the monthly payment and/or interest rate for generally twelve to 24 months. At December 31, 2016, we had approximately $\$ 13,105$ of troubled debt restructures ("TDRs"). Of this amount $\$ 11,030$ were performing pursuant to their modified terms, and $\$ 2,075$ were not performing and have been placed on non-accrual status and included in our non performing loans ("NPLs"). TDRs are included in our impaired loans, whether they are performing or not performing. Only non performing TDRs are included in our NPLs. The table below summarizes our impaired loans and TDRs for the periods provided.

## Impaired Loans and Troubled Debt Restructure ("TDRs")

|  | December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2014 | 2013 | 2012 |
| Performing TDRs | \$11,030 | \$10,254 | \$11,418 | \$10,763 | \$ 8,841 |
| Non performing TDRs | 2,075 | 4,873 | 3,648 | 4,684 | 5,819 |
| Total TDRs | \$13,105 | \$15,127 | \$15,066 | \$15,447 | \$14,660 |
| Impaired loans that are not |  |  |  |  |  |
| Impaired loans that are TDRs | 13,105 | 15,127 | 15,066 | 15,447 | 14,660 |
| Recorded investment in impaired loans | \$20,253 | \$23,175 | \$25,250 | \$24,110 | $\underline{\$ 48,179}$ |
| Allowance for loan losses related to impaired loans | \$ 695 | \$ 1,080 | \$ 1,115 | \$ 1,811 | \$ 1,022 |

TDRs as of December 31, 2016 quantified by loan type classified separately as accrual (performing loans) and non-accrual (non-performing loans) are presented in the table below.

| TDRs | Accruing | Non-Accrual | Total |
| :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |
| Residential | \$ 7,358 | \$ 879 | \$ 8,237 |
| Commercial | 2,442 | 1,082 | 3,524 |
| Construction, development, land | 281 | 84 | 365 |
| Total real estate loans | 10,081 | 2,045 | 12,126 |
| Commercial | 749 | 0 | 749 |
| Consumer and other | 200 | 30 | 230 |
| Total TDRs | \$11,030 | \$2,075 | \$13,105 |

Our policy is to return non-accrual TDR loans to accrual status when all the principal and interest amounts contractually due, pursuant to its modified terms, are brought current and future payments are reasonably assured. Our policy also considers the payment history of the borrower, but is not dependent upon a specific number of payments.

Loans are modified to minimize loan losses when we believe the modification will improve the borrower's financial condition and ability to repay the loan. We typically do not forgive principal. We generally either reduce interest rates or decrease monthly payments for a temporary period of time and those reductions of cash flows are capitalized into the loan balance. We may also extend maturities, convert balloon loans to longer term amortizing loans, or vice versa, or change interest rates between variable and fixed rate. Each borrower and situation is unique and we try to accommodate the borrower and minimize the Company's potential losses. Approximately $84 \%$ of our TDRs at December 31, 2016 were current pursuant to their modified terms, and about $\$ 2,075$, or approximately $16 \%$ of our total TDRs are not performing pursuant to their modified terms. There does not appear to be any significant difference in success rates with one type of concession versus another.

We are continually analyzing our loan portfolio in an effort to recognize and resolve our problem assets as quickly and efficiently as possible. While we believe we use the best information available at the time to make a determination with respect to the allowance for loan losses, we recognize that many factors can adversely impact various segments of our markets, and subsequent adjustments in the allowance may be necessary if future economic indications or other factors differ from the assumptions used in making the initial determination or if regulatory policies change. We continuously focus our attention on promptly identifying and providing for potential problem loans, as they arise.

The table below summarizes our accruing loans past due greater than 30 days and less than 90 days for the periods presented, excluding PCI loans. The increase in loans past due 30-89 days between December 31, 2015 and December 31, 2016 is due to the acquisitions of Community and Hometown on March 1, 2016.


Although the total allowance for loan losses is available to absorb losses from all loans, management allocates the allowance among loan portfolio categories for informational and regulatory reporting purposes. Regulatory examiners may require us to recognize additions to the allowance based upon the regulators' judgments about the information available to them at the time of their examination, which may differ from our judgments about the allowance for loan losses.

While no portion of the allowance is in any way restricted to any individual loan or group of loans, and the entire allowance is available to absorb losses from any and all loans, the following table summarizes our allocation of allowance for loan losses by loan category and loans in each category as a percentage of total loans, for the periods presented, excluding PCI loans.

|  | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2014 |  | 2013 |  | 201 |  |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| Residential | \$ 5,640 | 25\% \$ | \$ 6,015 | 27\% \$ | 6,743 | $27 \%$ \$ | \$ 8,785 | 37\% \$ | \$ 6,831 | 38\% |
| Commercial | 14,713 | 54\% | 10,559 | 53\% | 8,269 | 53\% | 6,441 | 42\% | 8,272 | 42\% |
| Land, development, construction ... | 883 | 4\% | 936 | 4\% | 752 | 4\% | 3,069 | 5\% | 6,211 | 5\% |
| Total real estate loans | 21,236 | 83\% | 17,510 | 84\% | 15,764 | 84\% | 18,295 | 84\% | 21,314 | 85\% |
| Commercial loans | 3,785 | 14\% | 3,212 | 13\% \$ | \$ 2,330 | 14\% | 510 | 12\% | 1,745 | 11\% |
| Consumer and other loans | 1,548 | 3\% | 1,421 | 3\% \$ | \$ 1,290 | 2\% | 889 | 4\% | 974 | 4\% |
| Total | \$26,569 | $\underline{\underline{100 \%}}$ | \$22,143 | 100\% | 19,384 | $\underline{100 \%}$ \$ | \$19,694 | $\underline{100 \%}$ \$ | \$24,033 | $\underline{\underline{100}}$ |

## Bank Premises and Equipment

Bank premises and equipment was $\$ 114,815$ at December 31, 2016 compared to $\$ 101,821$ at December 31, 2015 , an increase of $\$ 12,994$ or $13 \%$. The primary component of the increase is $\$ 22,814$ of branch real estate acquired on March 1, 2016 with the purchase of Community and Hometown. In addition, we transferred \$10,139 of branch real estate that is no longer in use to bank properties held for sale at estimated fair value less estimated cost to sell. We recognized an impairment charge of $\$ 967$ related to these properties resulting in a net transfer to bank properties held for sale of $\$ 9,172$. A summary of the activity for 2016 is presented in the table below.


At December 31, 2016, we operated from 67 full service banking offices in 23 counties in central, southeast and northeast Florida. We own 50 and lease 17 of these offices. We also have five loan production offices of which we own 1 and lease 4 . In addition to our banking locations, we lease non-banking office space in Winter Haven, Florida for IT and operations purposes. We also lease office space for our Correspondent banking division, primarily in Birmingham, Alabama, Atlanta, Georgia and Walnut Creek, California.

During 2016, we transferred $\$ 9,172$, after an impairment charge of $\$ 967$, of branch real estate to bank properties held for sale. At December 31, 2016, we have 12 pieces of bank property, of which 7 properties were acquired pursuant to the acquisitions of Community and Hometown, included in our bank property held for sale with an aggregate carrying balance of $\$ 8,599$.

## Deposits

Total deposits increased $\$ 937,366$, or $29 \%$, to $\$ 4,152,544$ as of December 31, 2016, compared to $\$ 3,215,178$ at December 31, 2015. We assumed deposits of approximately $\$ 705,912$ pursuant to the acquisitions
of Community and Hometown on March 1, 2016. Our strategy has been to attract and grow relationships in our core deposit accounts, which we define as non-time deposits, and not aggressively seek deposits based on pricing. Our time deposits represent only $13 \%$ of our total deposits at December 31, 2016, the same percentage at December 31, 2015. In addition, our total checking accounts represent approximately $56 \%$ of our total deposits at December 31, 2016. Our cost of deposits, including non-interest bearing checking accounts, was approximately $0.18 \%$ during the fourth quarter of 2016. The tables below summarize selected deposit information for the periods indicated.

|  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2014 |  |
| Non time deposits | \$3,607,107 | 87\% | \$2,792,758 | 87\% | \$2,604,228 | 84\% |
| Time deposits | 545,437 | 13\% | 422,420 | 13\% | 487,812 | 16\% |
| Total deposits | \$4,152,544 | 100\% | \$3,215,178 | 100\% | \$3,092,040 | 100\% |

## Average deposit balance by type and average interest rates

|  | 2016 |  | 2015 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | $\begin{gathered} \text { Average } \\ \text { Rate } \end{gathered}$ | Average Balance | $\begin{aligned} & \text { Average } \\ & \text { Rate } \end{aligned}$ | Average Balance | $\begin{aligned} & \text { Average } \\ & \text { Rate } \end{aligned}$ |
| Non interest bearing demand deposits | \$1,422,473 | - \% | \$1,139,614 | - \% | \$ 949,160 | - \% |
| NOW accounts | 785,651 | 0.09\% | 625,274 | 0.08\% | 560,813 | 0.08\% |
| Money market accounts. | 880,305 | 0.29\% | 726,159 | 0.27\% | 645,420 | 0.25\% |
| Savings accounts | 332,747 | 0.07\% | 241,921 | 0.05\% | 233,977 | 0.05\% |
| Time deposits | 569,902 | 0.61\% | 445,601 | 0.65\% | 502,089 | 0.79\% |
| Total | \$3,991,078 | 0.17\% | \$3,178,569 | 0.17\% | \$2,891,459 | 0.21\% |

Maturity of time deposits of $\mathbf{\$ 1 0 0 , 0 0 0}$ or more

|  | December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2014 |
| Three months or less | \$ 54,278 | \$ 38,365 | \$ 56,062 |
| Three through six months | 50,875 | 53,893 | 51,270 |
| Six through twelve months | 77,746 | 64,623 | 63,011 |
| Over twelve months | 132,346 | 88,251 | 98,448 |
| Total | \$315,245 | \$245,132 | \$268,791 |

## Repurchase Agreements

We enter into borrowing arrangements with retail business customers by agreements to repurchase ("repurchase agreements") under which we pledge investment securities owned and under our control as collateral against the one-day borrowing arrangement. These arrangements are not transactions with investment bankers or brokerage firms, but rather, with several of our larger commercial customers who periodically have excess cash balances and do not want to keep those balances in non-interest bearing checking accounts. We offer an arrangement through a repurchase agreement whereby balances are transferred from a checking account into a repurchase agreement arrangement on which we will pay a negotiated daily adjustable interest rate generally tied to the federal funds rate.

The daily average balance of these short-term borrowing agreements for the years ended December 31, 2016, 2015 and 2014, was approximately $\$ 29,435, \$ 30,727$ and $\$ 30,289$, respectively. Interest expense for the
same periods was approximately $\$ 103, \$ 186$ and $\$ 181$, respectively, resulting in an average rate paid of $0.35 \%$, $0.36 \%$ and $0.72 \%$ for the years ended December 31, 2016, 2015, and 2014, respectively. The following table summarizes our repurchase agreements for the periods presented.

## Schedule of short-term borrowing (1)

|  | Maximum outstanding at any month end | Average balance | Average interest rate during the year | Ending Balance | Weighted Average interest rate at year end |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year ended December 31, |  |  |  |  |  |
| 2016 | \$35,500 | \$29,435 | 0.35\% | 28,427 | 0.33\% |
| 2015 | \$40,198 | \$30,727 | 0.61\% | \$27,472 | 0.36\% |
| 2014 | \$34,681 | \$30,289 | 0.60\% | \$27,022 | 0.72\% |

(1) Consist of securities sold under agreements to repurchase

## Other borrowed funds

From time to time we borrow on a short-term basis, usually overnight, either through Federal Home Loan Bank advances, Federal Reserve Bank discount window or Federal Funds Purchased. Included in Federal Funds Purchased are overnight deposits from correspondent banks. We began accepting correspondent bank deposits (classified as Federal Funds Purchased) in September 2008 pursuant to the initiation of our new correspondent banking division. At December 31, 2016 we had $\$ 261,986$ overnight Federal Funds Purchased correspondent bank deposits. During the year, these deposits had a daily average balance of approximately $\$ 211,687$. These accounts are included with other Federal Funds Purchased, Federal Home Loan Bank advances and other borrowings in the table below, which summarizes our other borrowings for the periods presented. For additional information refer to Notes 12 and 13 in our "Notes to Consolidated Financial Statements."

## Schedule of short-term borrowing (1)

|  | Maximum outstanding at any month end | Average balance | Average interest rate during the year | Ending <br> Balance | Weighted Average interest rat at year end |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year ended December 31, |  |  |  |  |  |
| 2016 | \$277,982 | \$210,276 | 0.55\% | \$261,986 | 0.72\% |
| 2015 | \$225,250 | \$184,740 | 0.33\% | \$225,250 | 0.40\% |
| 2014 | \$151,992 | \$ 49,899 | 0.10\% | \$151,992 | 0.29\% |

(1) Consist of Federal Home Loan Bank advances and Federal Funds Purchased

## Corporate debentures

We have formed and assumed through various acquisitions five statutory trust entities and the related corporate debentures as listed in the table below. See Note 14 of our "Notes to Consolidated Financial Statements" for further information describing these securities. Interest rates are adjusted on a quarterly basis as described below. LIBOR, in the table below, means three-month LIBOR.

|  | Amount | Interest Rate | Maturity |
| :---: | :---: | :---: | :---: |
| CenterState Banks of Florida Statutory Trust I | \$10,000 | LIBOR + 3.05\% | Sep. 2033 |
| Valrico Capital Statutory Trust | \$ 2,500 | LIBOR + 2.70\% | Sep. 2034 |
| Federal Trust Statutory Trust I | \$ 5,000 | LIBOR + 2.95\% | Sep. 2033 |
| Gulfstream Bancshares Capital Trust II | \$ 3,000 | LIBOR + 1.70\% | Mar. 2037 |
| Homestead Statutory Trust I | \$10,000 | LIBOR + 1.65\% | Oct. 2036 |

On January 22, 2016, the Company purchased, redeemed and terminated Gulfstream Bancshares Capital Trust II and recognized a gain on extinguishment of debt of approximately $\$ 308$. On March 1, 2016, we assumed $\$ 16,000$ in corporate debentures from Hometown of which we partially redeemed and terminated $\$ 6,000$. These corporate debentures were assumed through acquisitions, and as a result, were carried at less than par value at the time of termination.

## Liquidity and Market Risk Management

Market and public confidence in our financial strength and financial institutions in general will largely determine our access to appropriate levels of liquidity. This confidence is significantly dependent on our ability to maintain sound asset quality and appropriate levels of capital reserves.

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. We measure our liquidity position by giving consideration to both on- and off-balance sheet sources of and demands for funds on a daily and weekly basis.

Liquidity risk involves the risk of being unable to fund assets with the appropriate duration and rate-based liabilities, as well as the risk of not being able to meet unexpected cash needs. Liquidity planning and management are necessary to ensure the ability to fund operations cost-effectively and to meet current and future potential obligations such as loan commitments, lease obligations, and unexpected deposit outflows. In this process, we focus on both assets and liabilities and on the manner in which they combine to provide adequate liquidity to meet our needs.

Interest rate sensitivity refers to the responsiveness of interest-earning assets and interest-bearing liabilities to changes in market interest rates. The rate sensitive position, or gap, is the difference in the volume of ratesensitive assets and liabilities, at a given time interval, including both floating rate instruments and instruments which are approaching maturity. The measurement of our interest rate sensitivity, or gap, is one of the principal techniques we use in our asset/liability management effort. Our bank generally attempts to maintain a range set by policy between rate-sensitive assets and liabilities by repricing periods. The range set by the bank has been approved by its board of directors. If our bank falls outside their pre-approved range, it requires board action and board approval, by the bank's board of directors. The asset mix of our balance sheet is evaluated continually in terms of several variables: yield, credit quality, and appropriate funding sources and liquidity. Management of the liability mix of the balance sheet focuses on expanding the various funding sources.

Our gap and liquidity positions are reviewed periodically to determine whether or not changes in policies and procedures are necessary to achieve financial goals. At December 31, 2016, approximately $57 \%$ of total gross loans were adjustable rate. Approximately $84 \%$ of our investment securities ( $\$ 826,338$ fair value) are invested in U.S. Government Agency mortgage backed securities. Although most of these have maturities in excess of five years, these are amortizing instruments that generate cash flows each month. The duration (average life of expected cash flows) of our securities at December 31, 2016 was approximately 4.6 years. Deposit liabilities, at that date, consisted of approximately $\$ 917,004(22 \%)$ in NOW accounts, $\$ 1,263,479(31 \%)$ in money market accounts and savings, $\$ 545,437(13 \%)$ in time deposits and $\$ 1,426,624(34 \%)$ in non-interest bearing demand accounts.

The table below presents the market risk associated with our financial instruments. In the "Rate Sensitivity Analysis" table, rate sensitive assets and liabilities are shown by repricing periods.

## RATE SENSITIVITY ANALYSIS

December 31, 2016

|  | 0-1Yr | 1-2Yrs | 2-3Yrs | 3-4Yrs | 4-5Yrs | 5Yrs+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest earning assets |  |  |  |  |  |  |  |
| Fixed rate loans (1) | \$ 130,505 | \$ 162,859 | \$ 160,071 | \$ 243,720 | \$197,702 | \$ 574,065 | \$1,468,922 |
| Variable rate loans (1) | 1,291,472 | 134,090 | 147,239 | 195,530 | 145,142 | 46,877 | 1,960,350 |
| Investment securities (2) | 1,051 | 440 | 350 | 3,008 | 1,910 | 998,444 | 1,005,203 |
| Federal funds sold and other (3) | 109,286 | - | - | - | - | - | 109,286 |
| Other earning assets (4) | 30,052 | - | - | - | - | - | 30,052 |
| Total interest earning assets | \$ 1,562,366 | \$ 297,389 | \$ 307,660 | \$ 442,258 | \$344,754 | \$1,619,386 | \$4,573,813 |
| Interest bearing liabilities |  |  |  |  |  |  |  |
| NOW accounts | \$ 917,004 | \$ | \$ | \$ | \$ | \$ | \$ 917,004 |
| Money market accounts | 900,532 | - | - | - | - | - | 900,532 |
| Savings accounts | 362,947 | - | - | - | - | - | 362,947 |
| Time deposits (5) | 334,797 | 114,525 | 48,441 | 26,756 | 20,832 | 86 | 545,437 |
| Repurchase agreements (6) | 28,427 | - | - | - | - | - | 28,427 |
| Federal funds purchased | 261,986 | - | - | - | - | - | 261,986 |
| Corporate debentures | 30,500 | - | - | - | - | - | 30,500 |
| Total interest bearing |  |  |  |  |  |  |  |
| liabilities | \$ 2,836,193 | \$ 114,525 | \$ 48,441 | \$ 26,756 | \$ 20,832 | \$ 86 | \$3,046,833 |
| Interest sensitivity gap | $(1,273,827)$ | 182,864 | 259,219 | 415,502 | 323,922 | 1,619,300 |  |
| Cumulative gap | $(1,273,827)$ | $(1,090,963)$ | ) $(831,744)$ | ) $(416,242)$ | $(92,320)$ | 1,526,980 |  |
| Cumulative gap RSA/RSL <br> (7) | 0.55 | 0.63 | 0.72 | 0.86 | 0.97 | 1.50 |  |

(1) Loans are shown at gross values and do not include $\$ 475$ of net deferred origination fees and costs. Estimated fair value of fixed loans and variable rate loans combined at December 31, 2016 is approximately \$3,395,975.
(2) Securities are shown at amortized cost. Includes $\$ 842,024$ (amortized cost basis) of mortgage backed securities of which the majority are fixed rate. Although most have maturities greater than five years, these are amortizing instruments which generate cash flows on a monthly basis. Estimated fair value of securities at December 31, 2016 is approximately $\$ 983,395$.
(3) Includes Federal Funds sold and interest bearing deposits at the Federal Reserve Bank.
(4) Includes Federal Home Loan Bank stock and Federal Reserve Bank Stock.
(5) Time deposits are shown at carrying value. Estimated fair value at December 31, 2016 is approximately \$547,570.
(6) Includes securities sold under agreements to repurchase. These are short-term borrowings, generally overnight, from our retail business customers.
(7) Rate sensitive assets (RSA) divided by rate sensitive liabilities (RSL), cumulative basis.

As stated earlier, the rate sensitivity table above summarizes our interest earning assets and interest bearing liabilities by repricing periods at a point in time. It does not include assumptions about sensitivity to changes in various interest rates by asset or liability type, correlation between macro environment market rates and specific product types, lag periods, cash flows or other assumptions and projections. However, in addition to static gap analysis, our Bank also uses simulation models to estimate the sensitivity of its net interest income to changes in interest rates. Simulation is a better technique than gap analysis because variables are changed for the various
rate conditions. Each category's interest change is calculated as rates move up and down. In addition, the repayment speeds and repricing speeds are changed. Rate Shock is a method for stress testing the net interest margin over the next 24 months under several rate change levels. These levels span in 100bps increments up and down from the current interest rates. In order to simulate activity, maturing balances are replaced with the new balances at the new rate level, and repricing balances are adjusted to the new rate shock level. The interest is recalculated for each level along with the new average yield. Net interest margin is then calculated and a margin risk profile is developed. The result of these calculations, as of December 31, 2016 looking 24 months into the future, is summarized in the table below.

| Change in <br> Interest Rates <br> (in bps) |  | \% Change in Projected Baseline <br> Net interest Income <br> 13-24 months |
| :---: | :---: | :---: | :---: |
| +300 bps |  | $\mathbf{1 - 1 2}$ Months |
|  | $+4.32 \%$ | $+12.35 \%$ |
| +200 bps | $+3.28 \%$ | $+8.63 \%$ |
| +100 bps | $+1.98 \%$ | $+4.64 \%$ |
| -100 bps | $-4.83 \%$ | $-8.76 \%$ |
| -200 bps | $-8.97 \%$ | $-15.21 \%$ |
| -300 bps | $-10.67 \%$ | $-17.36 \%$ |

These models are built on a multitude of assumptions and predictions. The benefit we see is measuring our overall interest rate risk profile. In general, it appears that if market interest rates increase, it suggests a benefit to our net interest income. If market interest rates decrease, it suggests a negative effect on our net interest income. We believe that our interest rate risk is manageable as of December 31, 2016.

Simulation and rate shock stress testing our net interest income ("NIM") is a forward looking analysis. That is, it estimates, based on various assumptions, what the effect on our NIM might be given various changes in future interest rates. Another way of analyzing our interest rate risk profile is looking at history. The charts below measure the correlation between our NIM and market interest rates over a 16 year period starting at the beginning of 2000 and ending on December 31, 2016. We used the one and ten year U.S. Treasury rates as surrogates for market interest rates. This simple correlation is not perfect because we ignore changes in duration of our asset/ liability portfolio over time and changes in the slope of the yield curve over time, as well as other significant environmental changes that may occur, such as the recent banking crisis. However, it will demonstrate that over time our asset/liability portfolio generally tended to be asset sensitive. That is, in general, over this historical period, when market interest rates increased, our NIM increased, and when market interest rates decreased, our NIM decreased. In the following tables, the U.S. Treasury rates are measured by the vertical bars, and their scale is on the left hand side of the graph. Each bar represents a quarterly average. Our NIM is represented by the line graph and its scale is on the right hand side of the graph. The line graph is connecting a series of dots, which represents our NIM for a given quarter.

(4) US Treasury rates obtained from Statistical Releases and Historical Data as provided by the Federal Reserve Bank.

Managing interest rate risk is a dynamic process. Our philosophy is to not try to guess the market in either direction. We do not want to be excessively asset sensitive or excessively liability sensitive. We try to manage our asset/liability portfolio with the goal of optimizing our yield without taking on excessive interest rate risk.

## Contractual Obligations

While our liquidity monitoring and management considers both present and future demands for and sources of liquidity, the following table of contractual commitments focuses only on our future obligations. In the table, all deposits with indeterminate maturities, such as demand deposits, checking accounts, savings accounts and money market accounts, are presented as having a maturity of one year or less.

|  | December 31, 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Due in one year or less | Due <br> over one <br> year and <br> less than <br> three years |  | $\begin{gathered} \text { Due } \\ \text { over five } \\ \text { Years } \end{gathered}$ |
| Contractual commitments: |  |  |  |  |  |
| Deposit maturities | \$4,152,544 | \$3,941,904 | \$162,966 | \$47,674 | \$ - |
| Securities sold under agreements to repurchase | 28,427 | 28,427 | - | - | - |
| Corporate debenture | 25,958 | - | - | - | 25,958 |
| Federal funds purchased | 261,986 | 261,986 | - | - | - |
| Deferred compensation | 28,553 | 12,594 | 821 | 1,000 | 14,138 |
| Operating lease obligations | 16,089 | 3,156 | 5,036 | 2,573 | 5,324 |
| Total | \$4,513,557 | \$4,248,067 | \$168,823 | \$51,247 | \$45,420 |

## Primary Sources and Uses of Funds

Our primary sources and uses of funds during the year ended December 31, 2016 are summarized in the table below.

| Sale of investments | \$142,104 |
| :---: | :---: |
| Net cash from acquisitions | 41,885 |
| Net increase in federal funds purchased | 61,736 |
| Mortgage backed securities pay-downs | 168,222 |
| Proceeds from the sale of OREO | 18,008 |
| Proceeds from maturities of securities | 615 |
| Proceeds from sale of bank property held for sale | 4,340 |
| Cash received from FDIC loss share agreements | 5,482 |
| Proceeds from calls of securities | 68,650 |
| Net cash from operations | 36,595 |
| Net increase in deposits | 232,467 |
| Proceeds from stock options exercised | 1,769 |
| Net increase repurchase agreements | 411 |
| Net increase in payable to shareholders for acquisitions | 38 |
| Total sources of funds | \$782,322 |
| Purchases of investments | \$379,975 |
| Increase in loans, net | 287,751 |
| Net decrease in other borrowings | 57,418 |
| Extingquishment of debt | 8,680 |
| Net increase in cash and cash equivalents | 23,172 |
| Purchase of bank owned life insurance | 10,000 |
| Purchase equipment | 6,683 |
| Cash dividends paid on common stock | 7,681 |
| Stock repurchase | 962 |
| Total uses of funds | \$782,322 |

## Capital Resources

Total stockholders' equity at December 31, 2016 was $\$ 552,457$, or $11 \%$ of total assets compared to $\$ 490,514$, or $12 \%$ of total assets at December 31, 2015. The $\$ 61,943$ increase was the result of the following items: net income of $\$ 42,341$, plus $\$ 6,392$ stock based compensation, plus $\$ 31,865$ stock issued pursuant to the acquisition of Community, less $\$ 10,012$ net change in unrealized losses in securities available for sale, less $\$ 962$ in stock repurchases and less $\$ 7,681$ cash dividends paid on our common stock.

The bank regulatory agencies have established risk-based capital requirements for banks. These requirements are intended to provide an additional measure of a bank's capital adequacy by assigning weighted levels of risk to asset categories. Banks are also required to systematically maintain capital against such "offbalance sheet" activities as loans sold with recourse, loan commitments, guarantees and standby letters of credit. These requirements are intended to strengthen the quality of capital by increasing the emphasis on common equity and restricting the amount of loan loss reserves and other forms of equity such as preferred stock that may be included in capital. Our subsidiary Bank's objective is to maintain its current status as a "well-capitalized institution" as that term is defined by its regulators.

Under the terms of the capital rules, banks must meet minimum capital adequacy based upon both total assets and risk-adjusted assets. All banks are required to maintain a minimum common equity tier 1 or CET1 ratio of total common equity capital to risk-weighted assets of $4.5 \%$, a minimum ratio of Tier 1 capital to risk-
weighted assets of $6 \%$, a total risk-based capital ratio of $8 \%$, and a minimum ratio of Tier 1 capital to average assets of $4 \%$ ("leverage ratio"). In addition, the rules require a capital conservation buffer of up to $2.5 \%$ above each of the capital ratio requirements (CET1, tier 1, and total risk-based capital) which must be met for a bank to be able to pay dividends, engage in share buybacks or make discretionary bonus payments to executive management without restriction. This capital conservation buffer is being phased in over a four year period starting on January 1, 2016 and was $0.625 \%$ in 2016 and $1.25 \%$ as of January 1, 2017. When fully implemented, a banking organization would need to maintain a CET1 capital ratio of at least 7\%, a total Tier 1 capital ratio of at least $8.5 \%$ and a total risk-based capital ratio of at least $10.5 \%$ or it would be subject to restrictions on capital distributions and discretionary bonus payments to its executive management. Adherence to these guidelines has not had an adverse impact on our Company.

Selected consolidated capital ratios at December 31, 2016, and 2015 were as follows:

|  | Actual |  | For capital adequacy purposes |  | $\begin{gathered} \text { Excess } \\ \hline \text { Amount } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\underline{\text { Ratio }}$ | Amount | Ratio |  |
| As of December 31, 2016: |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$479,966 | 12.5 \% | \$306,281 | 8.0\% | \$173,685 |
| Tier 1 capital (to risk weighted assets) | \$452,925 | 11.8 \% | \$229,711 | 6.0\% | \$223,214 |
| Common equity Tier 1 (to risk weighted assets) | \$431,546 | 11.3 \% | \$172,283 | 4.5\% | \$259,263 |
| Tier 1 capital (to average assets) | \$452,925 | 9.1 \% | \$198,891 | 4.0\% | \$254,034 |
| As of December 31, 2015: |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$438,748 | 15.8\% | \$222,322 | 8.0\% | \$216,426 |
| Tier 1 capital (to risk weighted assets) | \$416,484 | 15.0\% | \$166,742 | 6.0\% | \$249,743 |
| Common equity Tier 1 (to risk weighted assets) | \$399,876 | 14.4\% | \$125,056 | 4.5\% | \$274,820 |
| Tier 1 capital (to average assets) | \$416,484 | 10.5\% | \$158,206 | 4.0\% | \$258,278 |

## Effects of Inflation and Changing Prices

The accompanying consolidated financial statements have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time due to inflation. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates generally have a more significant impact on the performance of a financial institution than the effects of general levels of inflation. Although interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services, increases in inflation generally have resulted in increased interest rates. In addition, inflation affects financial institutions' increased cost of goods and services purchased, the cost of salaries and benefits, occupancy expense, and similar items. Inflation and related increases in interest rates generally decrease the market value of investments and loans held and may adversely affect liquidity, earnings, and shareholders' equity. Commercial and other loan originations and refinancings tend to slow as interest rates increase, and can reduce our earnings from such activities.

## Off-Balance Sheet Arrangements

We generally do not have any off-balance sheet arrangements, other than approved and unfunded loans and letters and lines of credit to our customers in the ordinary course of business.

Our correspondent and capital markets division arranges interest rate swaps between client financial institutions for a fee. Our subsidiary bank also enters into interest rate swaps with certain commercial loan clients. Under these arrangements, the Company enters into a fixed rate loan with a client in addition to a swap
agreement. The swap agreement effectively converts the client's fixed rate loan into a variable rate loan. The Company then enters into a matching swap agreement with a third party dealer in order to offset its exposure on the customer swap. For additional information on these derivatives refer to Note 27 in our "Notes to Consolidated Financial Statements."

## Accounting Pronouncements

Refer to Note 1(ai) in our "Notes to Consolidated Financial Statements" for a discussion on the effects of new accounting pronouncements.

## Item 7A. Quantitative and Qualitative Disclosures about Market Risk.

Market risk is the risk of economic loss from adverse changes in the fair value of financial instruments due to changes in (a) interest rates, (b) foreign exchange rates, or (c) other factors that relate to market volatility of the rate, index, or price underlying the financial instrument. Our market risk is composed primarily of interest rate risk. Our Asset/Liability Committee ("ALCO") is responsible for reviewing the interest rate sensitivity position, and establishing policies to monitor and limit the exposure to interest rate risk. Substantially all of our interest rate risk exposure relates to the financial instrument activity of our subsidiary Bank. As such, the board of directors of our subsidiary Bank is responsible to review and approve the policies and guidelines established by their Bank's ALCO.

The primary objective of asset/liability management is to provide an optimum and stable net interest margin, after-tax return on assets and return on equity capital, as well as adequate liquidity and capital. Interest rate risk is measured and monitored through gap analysis and simulation analysis, which measures the amount of repricing risk associated with the balance sheet at specific points in time. See "Liquidity and Market Risk Management" presented in Item 7 above for quantitative disclosures in tabular format, as well as additional qualitative disclosures.

## Item 8. Financial Statements and Supplementary Data

The financial statements of our Company as of December 31, 2016 and 2015 and for the years ended December 31, 2016, 2015 and 2014 are set forth in this Form 10-K beginning at page 67.

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

## Item 9A. Controls and Procedures.

(a) Evaluation of disclosure controls and procedures. As of December 31, 2016, the end of the period covered by this Annual Report on Form 10-K, our management, including our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer each concluded that as of December 31, 2016, the end of the period covered by this Annual Report on Form 10-K, we maintained effective disclosure controls and procedures and there have been no significant changes in our internal control during our most recently completed fiscal quarter that materially affected, or is likely to materially affect, our internal control over financial reporting.
(b) Management's report on internal control over financial reporting. Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Under the supervision and with the participation of our management,
including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations in 2013, also referred to as the Treadway Commission. Based upon our evaluation under the framework in Internal Control - Integrated Framework, management concluded that our internal control over financial reporting was effective as of December 31, 2016. The effectiveness of the Company's internal control over financial reporting as of December 31, 2016 has been audited by Crowe Horwath LLP, an independent registered public accounting firm, as stated in their report which is included herein.

## Item 9B. Other Information.

Not applicable.

## PART III

## Item 10. Directors, Executive Officers and Corporate Governance

Our Company has a Code of Ethics that applies to our principal executive officer and principal financial officer (who is also our principal accounting officer), a copy of which is included on the Company's website, www.centerstatebanks.com, at Investor Relations / Governance Documents. The website also includes a copy of the Company's Audit Committee Charter, Compensation Committee Charter and Nominating Committee Charter. The information contained under the sections captioned "Directors" and "Senior Executive Officers" under "Proposal One - Election of Directors," and in the sections captioned "Nominating Committee," "Audit Committee Report" and "Section 16(a) Beneficial Ownership Reporting Compliance," in the registrant's definitive Proxy Statement for the Annual Meeting of Shareholders to be held on April 27, 2017, to be filed with the SEC pursuant to Regulation 14A within 120 days of our fiscal year end (the "Proxy Statement"), is incorporated herein by reference.

## Item 11. Executive Compensation

The information contained in the sections captioned "Information About the Board of Directors and Its Committees" under "Proposal One - Election of Directors," and the sections captioned "Executive Compensation," "Director Compensation," "Compensation Committee Interlocks and Insider Participation," and "Compensation Committee Report," in the Proxy Statement, is incorporated herein by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information contained in the section captioned "Management and Principal Stock Ownership" under "Election of Directors," and under the table captioned "Equity Compensation Plan Information" under "Executive Compensation" in the Proxy Statement, is incorporated herein by reference.

## Item 13. Certain Relationships and Related Transactions, and Director Independence

The information contained in the section entitled "Certain Related Transactions" and the section entitled "Director Independence" under "Election of Directors" in the Proxy Statement is incorporated herein by reference.

## Item 14. Principal Accountant Fees and Services

The information contained in the section captioned "Ratification of Appointment of Independent Registered Public Accounting Firm" in the Proxy Statement is incorporated herein by reference.

## Item 15. Exhibits and Financial Statement Schedules

(a) The following documents are filed as part of this report:

## 1. Financial Statements

Reports of Independent Registered Public Accounting Firm
Consolidated Balance Sheets as of December 31, 2016 and 2015
Consolidated Statements of Income and Comprehensive Income for the years ended December 31, 2016, 2015 and 2014
Consolidated Statements of Cash Flows for the years ended December 31, 2016, 2015 and 2014
Consolidated Statement of Changes in Stockholders' Equity for the years ended December 31, 2016,
2015 and 2014
Notes to Consolidated Financial Statements

## 2. Financial Statement Schedules

All schedules have been omitted as the required information is either inapplicable or included in the Notes to Consolidated Financial Statements.

## 3. Exhibits

3.1 - Articles of Incorporation (Incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form S-4, File No. 333-95087, dated January 20, 2000 (the "Initial Registration Statement")
3.2 - Articles of Amendment to Articles of Incorporation (Incorporated by reference to Exhibit 99.1 to the Company's Form 8 -K dated April 25, 2006)
3.3 - Articles of Amendment to Articles of Incorporation (Incorporated by reference to Exhibit 3.1 to the Company's Form 8-K dated December 16, 2009)
3.4 - Articles of Amendment to the Articles of Incorporation (Incorporated by reference to Exhibit 3.6 to the Company's Form 10-K dated March 4, 2010)
3.5 - Articles of Amendment to the Articles of Incorporation authorizing the Preferred Shares (Incorporated by reference to Exhibit 3.1 to the Company's Form 8-K dated November 24, 2008.)
3.6 - Articles of Amendment to the Articles of Incorporation increasing the number of authorized common shares from 40,000,000 to 100,000,000 (Incorporated by reference to Exhibit 3.1 to the Company's Form 8-K dated December 16, 2009.)
3.7 - Amended and Restated Bylaws (filed herewith)
4.1 - Specimen Stock Certificate of CenterState Banks, Inc. (Incorporated by reference to Exhibit 4.2 to the Registration Statement)
10.1 - CenterState Banks, Inc. Stock Option Plan (Incorporated by reference to Exhibit 10.1 to the Registration Statement)*
10.3 - Form of CenterState Banks, Inc. Split Dollar Agreement (Incorporated by reference to Exhibit 10.1 to the Company's Form 8-K dated January 11, 2006)*
10.4 - CenterState Banks, Inc. 2007 Equity Incentive Plan (Incorporated by reference to Appendix D to the Company's Proxy Statement dated March 30, 2007)*
10.5 - Executive Deferred Compensation Agreement between the Company and Ernest S. Pinner, its Chairman of the Board, Chief Executive Officer and President (Incorporated by reference to Exhibit 10.1 to the Company's Form 8-K dated December 31, 2008.)*
10.6 - Supplemental Executive Retirement Agreements ("SERP") between the Company and John C. Corbett and James J. Antal (Incorporated by reference to Exhibits 10.1 and 10.2 to the Company's Form 8-K dated July 14, 2010.)*
10.7 - Employment Agreements between the Company and John C. Corbett and James J. Antal (Incorporated by reference to Exhibits 10.4 and 10.5 to the Company's Form 8-K dated July 14, 2010.)*
10.8 - Supplemental Executive Retirement Agreement ("SERP") between the Company and Stephen D. Young, its Treasurer and Executive Vice President of the Company's subsidiary bank, CenterState Bank of Florida, N.A. (Incorporated by reference to Exhibit 10.8 to the Company's Form 10-K dated March 16, 2011.)*
10.9 - Employment Agreement between the Company and Stephen D. Young, its Treasurer and Executive Vice President of the Company's subsidiary bank, CenterState Bank of Florida, N.A. (Incorporated by reference to Exhibit 10.10 to the Company's Form 10-K dated March 16, 2011.)*
10.10 - Employment Agreement between the Company and Ernest S. Pinner, its President, Chief Executive Officer and Chairman of the Board of Directors (Incorporated by reference to Exhibit 10.1 to the Company's Form 8-K dated February 14, 2011.)*
10.11 - CenterState Banks, Inc. 2013 Equity Incentive Plan, as amended September 17, 2015 (Incorporated by reference to Exhibit 10.1 to the Company's Form 10-Q dated November 3, 2015)*
10.12 - Employment Agreement between the Company and Daniel E. Bockhorst, its Chief Risk Officer (Incorporated by reference to Exhibit 10.1 to the Company's Form 8-K dated September 22, 2014.)*
10.13 - Employment Agreement between the Company and Jennifer I. Idell, its Chief Financial Officer (Incorporated by reference to Exhibit 10.1 to our Form 8-K, dated May 2,2016.)*
10.14 - Amendment to Employment Agreement between the Company and Ernest S. Pinner, its Executive Chairman of the Board, (Incorporated by reference to Exhibit 10.1 to our Form 8-K, dated September 22, 2016)*
14.1 - Code of Ethics (Incorporated by reference to Exhibit 14.1 to the Company's December 31, 2003 Form 10-K dated March 26, 2004)
21.1 - List of Subsidiaries of CenterState Banks, Inc.
23.1 - Consent of Crowe Horwath LLP
31.1 - Certification of President and Chief Executive Officer under Section 302 of the SarbanesOxley Act of 2002
31.2 - Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002
32.1 - Certification of President and Chief Executive Officer under Section 906 of the SarbanesOxley Act of 2002
32.2 - Certification of Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act of 2002
101.INS XBRL Instance Document
101.SCH XBRL Schema Document
101.CAL XBRL Calculation Linkbase Document
101.DEF XBRL Definition Linkbase Document
101.LAB XBRL Label Linkbase Document
101.PRE XBRL Presentation Linkbase Document

* Represents a management contract or compensatory plan or arrangement required to be filed as an exhibit.


## CENTERSTATE BANKS, INC. and SUBSIDIARIES

## Index to consolidated financial statements

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders
CenterState Banks, Inc.
Winter Haven, Florida
We have audited the accompanying consolidated balance sheets of CenterState Banks, Inc. as of December 31, 2016 and 2015, and the related consolidated statements of income and comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2016. We also have audited CenterState Banks, Inc.'s internal control over financial reporting as of December 31, 2016, based on criteria established in the 2013 Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). CenterState Banks, Inc.'s management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's report on internal control over financial reporting contained in Item 9A of the accompanying Form 10-K. Our responsibility is to express an opinion on these financial statements and an opinion on the company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of CenterState Banks, Inc. as of December 31, 2016 and 2015, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2016 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2016,
based on criteria established in the 2013 Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).
/s/ Crowe Horwath LLP
Crowe Horwath LLP
Fort Lauderdale, Florida
March 2, 2017

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Consolidated Balance Sheets

## December 31, 2016 and 2015 <br> (in thousands of dollars, except per share data)

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and due from banks | \$ 66,368 | \$ 50,902 |
| Federal funds sold and Federal Reserve Bank deposits | 109,286 | 101,580 |
| Cash and cash equivalents | 175,654 | 152,482 |
| Trading securities, at fair value | 12,383 | 2,107 |
| Investment securities available for sale, at fair value | 740,702 | 604,739 |
| Investment securities held to maturity (fair value of \$242,693 and \$273,983 at December 31, 2016 and December 31, 2015, respectively) | 250,543 | 272,840 |
| Loans held for sale | 2,285 | 1,529 |
| Loans, excluding purchased credit impaired | 3,243,823 | 2,383,248 |
| Purchased credit impaired loans | 185,924 | 210,528 |
| Allowance for loan losses | $(27,041)$ | $(22,264)$ |
| Net Loans | 3,402,706 | 2,571,512 |
| Bank premises and equipment, net | 114,815 | 101,821 |
| Accrued interest receivable | 12,112 | 10,286 |
| Federal Home Loan Bank and Federal Reserve Bank stock, at cost | 17,669 | 14,041 |
| Goodwill | 106,028 | 76,739 |
| Core deposit intangible, net | 15,510 | 12,164 |
| Trust intangible, net | 699 | 837 |
| Bank owned life insurance | 98,424 | 85,890 |
| Other repossessed real estate owned | 7,090 | 11,196 |
| FDIC indemnification asset | - | 25,795 |
| Deferred income tax asset, net | 63,208 | 46,220 |
| Bank property held for sale | 8,599 | 1,665 |
| Interest rate swap derivatives (asset), at fair value | 31,817 | 18,619 |
| Prepaid expense and other assets | 18,315 | 12,235 |
| TOTAL ASSETS | \$5,078,559 | \$4,022,717 |
| LIABILITIES AND STOCKHOLDERS' EQUITYDeposits: |  |  |
|  |  |  |
| Interest bearing | \$2,725,920 | \$2,082,040 |
| Non-interest bearing | 1,426,624 | 1,133,138 |
| Total deposits | 4,152,544 | 3,215,178 |
| Securities sold under agreement to repurchase | 28,427 | 27,472 |
| Federal funds purchased | 261,986 | 200,250 |
| Other borrowed funds | - | 25,000 |
| Corporate debentures | 25,958 | 24,093 |
| Accrued interest payable | 851 | 218 |
| Interest rate swap derivatives (liability), at fair value | 32,691 | 19,822 |
| Payables and accrued expenses | 23,645 | 20,170 |
| Total liabilities | 4,526,102 | 3,532,203 |
| Stockholders' equity: |  |  |
| Common stock, $\$ .01$ par value: 100,000,000 shares authorized; 48,146,981 and 45,459,195 shares issued and outstanding at December 31, 2016 and December 31, 2015, respectively | 482 | 455 |
| Additional paid-in capital | 430,459 | 393,191 |
| Retained earnings | 130,090 | 95,430 |
| Accumulated other comprehensive (loss) income | $(8,574)$ | 1,438 |
| Total stockholders' equity | 552,457 | 490,514 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$5,078,559 | \$4,022,717 |

See accompanying notes to the consolidated financial statements

## CENTERSTATE BANKS, INC. AND SUBSIDIARIES

Consolidated Statements of Income and Comprehensive Income
Years ended December 31, 2016, 2015 and 2014
(in thousands of dollars, except per share data)


## CENTERSTATE BANKS, INC. AND SUBSIDIARIES

Consolidated Statements of Income and Comprehensive Income
Years ended December 31, 2016, 2015 and 2014
(in thousands of dollars, except per share data)

|  |  | 2016 |  | 2015 | 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank regulatory expenses |  | 3,420 |  | 3,173 |  | 3,209 |
| Gain on sale of repossessed real estate ("OREO") |  | $(1,528)$ |  | $(1,253)$ |  | (788) |
| Valuation write down of repossessed real estate ("OREO") |  | 871 |  | 1,207 |  | 3,250 |
| Loss on repossessed assets other than real estate |  | 46 |  | 7 |  | 45 |
| Foreclosure related expenses |  | 2,392 |  | 2,334 |  | 2,775 |
| Merger and acquisition related expenses |  | 11,444 |  | 693 |  | 11,542 |
| Branch closure and efficiency initiatives |  | 1,150 |  | - |  | 2,764 |
| Loss on termination of FDIC loss share agreements |  | 17,560 |  | - |  | - |
| Other expenses |  | 9,608 |  | 9,792 |  | 7,765 |
| Total other expenses |  | 174,481 |  | 126,082 |  | 136,181 |
| Income before provision for income taxes |  | 64,251 |  | 61,909 |  | 20,090 |
| Provision for income taxes |  | 21,910 |  | 22,571 |  | 7,126 |
| Net income | \$ | 42,341 | \$ | 39,338 | \$ | 12,964 |
| Other comprehensive (loss) income, net of tax: |  |  |  |  |  |  |
| Unrealized securities holding (loss) gain, net of income taxes | \$ | $(10,004)$ | \$ | $(2,613)$ | \$ | 8,565 |
| Less: reclassified adjustments for gain included in net income, net of income taxes, of $\$ 5, \$ 2$ and $\$ 18$, respectively |  | (8) |  | (2) |  | (28) |
| Net unrealized (loss) gain on available for sale securities, net of income taxes |  | $(10,012)$ |  | $(2,615)$ |  | 8,537 |
| Total comprehensive income | \$ | 32,329 | \$ | 36,723 | \$ | 21,501 |
| Earnings per share: |  |  |  |  |  |  |
| Basic | \$ | 0.89 | \$ | 0.87 | \$ | 0.32 |
| Diluted | \$ | 0.88 | \$ | 0.85 | \$ | 0.31 |
| Common shares used in the calculation of earnings per share: |  |  |  |  |  |  |
| Basic (1) |  | ,409,142 |  | 182,224 |  | 852,002 |
| Diluted (1) |  | ,191,523 |  | ,788,632 |  | ,235,552 |

(1) Excludes participating securities.

See accompanying notes to the consolidated financial statements

## CENTERSTATE BANKS, INC. AND SUBSIDIARIES

Consolidated Statements of Changes in Stockholders' Equity
Years ended December 31, 2016 2015, and 2014
(in thousands of dollars, except per share data)

|  | Number of common shares | $\begin{aligned} & \text { Common } \\ & \text { stock } \end{aligned}$ | Additional paid in capital | Retained earnings | Accumulated other comprehensive income (loss) | Total stockholders' equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balances at January 1, 2014 | 30,112,475 | \$301 | \$229,544 | \$ 48,018 | \$ $(4,484)$ | \$273,379 |
| Comprehensive income: |  |  |  |  |  |  |
| Net income |  |  |  | 12,964 |  | 12,964 |
| Unrealized holding gain on available for sale securities, net of deferred income tax of \$5,361 |  |  |  |  | 8,537 | 8,537 |
| Total comprehensive income |  |  |  |  |  | 21,501 |
| Dividends paid - common (\$0.04 per share) |  |  |  | $(1,709)$ |  | $(1,709)$ |
| Stock grants issued | 305,730 | 3 | 678 |  |  | 681 |
| Stock based compensation expense |  |  | 238 |  |  | 238 |
| Stock options exercised, including tax benefit | 233,762 | 2 | 982 |  |  | 984 |
| Stock issued pursuant to Gulfstream acquisition | 5,195,541 | 52 | 53,098 |  |  | 53,150 |
| Stock options acquired and converted pursuant to Gulfstream acquisition |  |  | 3,617 |  |  | 3,617 |
| Stock issued pursuant to First Southern acquisition | 9,476,045 | 95 | 100,541 |  |  | 100,636 |
| Balances at December 31, 2014 | 45,323,553 | \$453 | \$388,698 | \$ 59,273 | \$ 4,053 | \$452,477 |
| Comprehensive income: |  |  |  |  |  |  |
| Net income |  |  |  | 39,338 |  | 39,338 |
| Unrealized holding loss on available for sale securities, net of deferred income tax of \$1,642 |  |  |  |  | $(2,615)$ | $(2,615)$ |
| Total comprehensive income |  |  |  |  |  | 36,723 |
| Dividends paid - common (\$0.07 per share) |  |  |  | $(3,181)$ |  | $(3,181)$ |
| Stock grants issued | 73,821 | 1 | 1,361 |  |  | 1,362 |
| Stock based compensation expense |  |  | 3,365 |  |  | 3,365 |
| Stock options exercised, including tax benefit | 142,476 | 2 | 782 |  |  | 784 |
| Stock repurchase | $(80,655)$ | (1) | $(1,015)$ |  |  | $(1,016)$ |
| Balances at December 31, 2015 | 45,459,195 | \$455 | \$393,191 | \$ 95,430 | \$ 1,438 | \$490,514 |
| Comprehensive income: |  |  |  |  |  |  |
| Net income |  |  |  | 42,341 |  | 42,341 |
| Unrealized holding loss on available for sale securities, net of deferred income tax of \$6,288 |  |  |  |  | $(10,012)$ | $(10,012)$ |
| Total comprehensive income |  |  |  |  |  | 32,329 |
| Dividends paid - common (\$0.16 per share) |  |  |  | $(7,681)$ |  | $(7,681)$ |
| Stock grants issued | 232,489 | 2 | 198 |  |  | 200 |
| Stock based compensation expense |  |  | 4,423 |  |  | 4,423 |
| Stock options exercised, including tax benefit | 229,583 | 3 | 1,766 |  |  | 1,769 |
| Stock issued pursuant to Community Bank acquisition | 2,276,042 | 23 | 31,842 |  |  | 31,865 |
| Stock repurchase | $(50,328)$ | (1) | (961) |  |  | (962) |
| Balances at December 31, 2016 | 48,146,981 | \$482 | \$430,459 | \$130,090 | \$ $(8,574)$ | \$552,457 |

See accompanying notes to the consolidated financial statements

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

## Consolidated Statements of Cash Flows

Years ended December 31, 2016, 2015 and 2014
(in thousands of dollars)

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ 42,341 | \$ 39,338 | \$ 12,964 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| Provision for loan losses | 4,962 | 4,493 | 826 |
| Depreciation of premises and equipment | 6,373 | 5,716 | 6,066 |
| Accretion of purchase accounting adjustments | $(37,972)$ | $(42,852)$ | $(36,198)$ |
| Net amortization of investment securities | 11,509 | 9,047 | 6,397 |
| Net deferred loan origination fees | (398) | (295) | (525) |
| Net gain on sale of securities available for sale | (13) | (4) | (46) |
| Trading securities revenue | (519) | (403) | (169) |
| Purchases of trading securities | $(186,150)$ | $(147,693)$ | $(171,089)$ |
| Proceeds from sale of trading securities | 176,393 | 149,409 | 167,838 |
| Repossessed real estate owned valuation write down | 871 | 1,207 | 3,250 |
| Gain on sale of repossessed real estate owned | $(1,528)$ | $(1,253)$ | (788) |
| Repossessed assets other than real estate valuation write down | 15 | 7 | 32 |
| Loss on sale of repossessed assets other than real estate | 31 | - | 13 |
| Gain on extinguishment of debt | (308) | - | - |
| Gain on sale of small business administration loans | (150) | - | - |
| Small business administration loans originated for sale | $(2,672)$ | - | - |
| Proceeds from sale of small business administration loans | 2,822 | - | - |
| Gain on sale of residential loans held for sale | (833) | (566) | (511) |
| Loans originated and held for sale | $(39,748)$ | $(29,930)$ | $(26,056)$ |
| Proceeds from sale of loans held for sale | 40,557 | 30,218 | 26,573 |
| Loss (gain) on disposal of and or sale of fixed assets | 1 | 19 | (19) |
| Gain on disposal of bank property held for sale | (797) | (41) | (174) |
| Impairment on bank property held for sale | 1,150 | 772 | 2,256 |
| Deferred income taxes | 3,647 | 5,012 | 1,733 |
| Stock based compensation expense | 4,423 | 3,283 | 1,577 |
| Bank owned life insurance income | $(2,534)$ | $(2,346)$ | $(1,767)$ |
| FDIC indemnification asset amortization | 1,166 | 16,563 | 20,743 |
| Loss from termination of FDIC loss share agreements | 17,560 | - | - |
| Net cash from changes in: |  |  |  |
| Net changes in accrued interest receivable, prepaid expenses, and other assets | $(3,585)$ | 2,447 | $(8,079)$ |
| Net change in accrued interest payable, accrued expense, and other liabilities | 131 | 855 | $(3,470)$ |
| Net cash provided by operating activities | 36,745 | 43,003 | 1,377 |
| Cash flows from investing activities: |  |  |  |
|  |  |  |  |
| Purchases of investment securities | $(10,054)$ | - | - |
| Purchases of mortgage backed securities | $(294,209)$ | $(215,262)$ | $(195,943)$ |
| Proceeds from maturities of investment securities | 615 | - | - |
| Proceeds from called investment securities | 10,890 | 5,905 | 2,050 |
| Proceeds from pay-downs of mortgage backed securities | 130,773 | 94,258 | 82,929 |
| Proceeds from sales of investment securities | 79,657 | - | 62,111 |
| Proceeds from sales of mortgage backed securities | 62,418 | 16,305 | 261,426 |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Consolidated Statements of Cash Flows

Years ended December 31, 2016, 2015 and 2014
(in thousands of dollars)

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Held to maturity securities: |  |  |  |
| Purchases of investment securities | $(71,316)$ | $(93,263)$ | $(75,654)$ |
| Purchases of mortgage backed securities | $(3,730)$ | $(30,776)$ | $(162,377)$ |
| Proceeds from called investment securities | 57,760 | 51,925 | - |
| Proceeds from pay-downs of mortgage backed securities | 37,449 | 34,849 | 581 |
| Purchases of FRB and FHLB stock | (666) | (30) | $(3,580)$ |
| Proceeds from sales of FHLB and FRB stock | 29 | 208 | 4,011 |
| Net (increase) decrease in loans | $(287,901)$ | $(135,984)$ | 24,191 |
| Cash received from FDIC loss sharing agreements | 5,482 | 4,662 | 10,014 |
| Purchase of bank owned life insurance | $(10,000)$ | - | $(25,000)$ |
| Purchases of premises and equipment, net | $(6,683)$ | $(7,147)$ | $(1,987)$ |
| Proceeds from sale of repossessed real estate | 18,008 | 31,941 | 36,995 |
| Proceeds from sale of fixed assets | - | 389 | 19 |
| Proceeds from sale of bank property held for sale | 4,340 | 1,518 | 10,783 |
| Net cash from bank acquisitions . . | 41,885 | 12,537 | 130,494 |
| Net cash (used in) / provided by investing activities | $(235,253)$ | $(227,965)$ | 161,063 |
| Cash flows from financing activities: |  |  |  |
| Net increase (decrease) in deposits | 232,467 | 109,202 | $(125,063)$ |
| Sale of deposits | - | - | $(169,748)$ |
| Net increase (decrease) in securities sold under agreement to repurchase | 411 | 450 | $(1,011)$ |
| Net increase in federal funds purchased | 61,736 | 48,258 | 122,083 |
| Net (decrease) increase in other borrowings | $(57,418)$ | 25,000 | $(5,708)$ |
| Extinguishment of debt | $(8,680)$ | - | - |
| Net increase (decrease) in payable to shareholders for acquisitions | 38 | (466) | 1,256 |
| Stock options exercised, including tax benefit | 1,769 | 784 | 984 |
| Stock repurchased | (962) | $(1,016)$ |  |
| Dividends paid . . | $(7,681)$ | $(3,181)$ | $(1,709)$ |
| Net cash provided by / (used in) financing activities | 221,680 | 179,031 | $(178,916)$ |
| Net increase (decrease) in cash and cash equivalents | 23,172 | $(5,931)$ | $(16,476)$ |
| Cash and cash equivalents, beginning of period | 152,482 | 158,413 | 174,889 |
| Cash and cash equivalents, end of period | \$ 175,654 | \$ 152,482 | \$ 158,413 |
| Transfer of loans to other real estate owned | \$ 7,959 | \$ 14,791 | \$ 16,359 |
| Transfers of bank property to held for sale | \$ 4,936 | \$ 1,239 | \$ 4,647 |
| Cash paid during the period for: |  |  |  |
| Interest . . . . . | \$ 8,920 | \$ 8,255 | \$ 8,543 |
| Income taxes | \$ 20,519 | \$ 14,602 | \$ 8,447 |

See accompanying notes to the consolidated financial statements

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
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## (1) Summary of significant accounting policies

## (a) Nature of operations and principles of consolidation

The consolidated financial statements of CenterState Banks, Inc. (the "Company") include the accounts of CenterState Banks, Inc. (the "Parent Company"), and its wholly owned subsidiaries CenterState Bank of Florida, N.A., R4ALL, Inc. and CSFL Insurance Corp. All significant intercompany accounts and transactions have been eliminated in consolidation.

At December 31, 2016, the Company, through its subsidiary bank, operates through 67 full service banking locations in 23 counties throughout Central, Northeast and Southeast Florida, providing traditional deposit and lending products and services to its commercial and retail customers. The Company's primary deposit products are checking, savings and term certificate accounts, and its primary lending products include commercial real estate loans, residential real estate loans, commercial loans and consumer loans. Substantially all loans are secured by commercial real estate, residential real estate, business assets or consumer assets. There are no significant concentrations of loans to any one industry or customer. However, the customers' ability to repay their loans is dependent on the real estate and general economic conditions in the area. The Company also provides correspondent banking and capital markets services to approximately 600 community banks nationwide.

R4ALL, Inc. is a non bank subsidiary incorporated during the third quarter of 2009. The primary purpose of this subsidiary is to purchase, hold, and dispose of troubled assets acquired from the Company's subsidiary bank.

CSFL Insurance Corp. is a non bank subsidiary incorporated during the fourth quarter of 2015. The primary purpose of this subsidiary is to function as a captive insurance subsidiary pursuant to Section 831(b) of the U.S. Tax Code.

The following is a description of the basis of presentation and the significant accounting and reporting policies, which the Company follows in preparing and presenting its consolidated financial statements.

## (b) Use of estimates

To prepare financial statements in conformity with U.S. generally accepted accounting principles, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided. Significant items subject to estimates and assumptions include allowance for loan losses, FDIC indemnification asset, fair values of financial instruments, useful life of intangibles and valuation of goodwill, fair value estimates of stock-based compensation, fair value estimates of OREO, and deferred tax assets. Actual results could differ from these estimates.

## (c) Cash flow reporting

For purposes of the statement of cash flows, the Company considers cash and due from banks, federal funds sold, money market and non interest bearing deposits in other banks with a purchased maturity of three months or less to be cash equivalents. Net cash flows are reported for customer loan and deposit transactions, interest bearing deposits in other financial institutions, federal funds purchased, repurchase agreements, proceeds from capital offering and other borrowed funds.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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## (d) Interest bearing deposits in other financial institutions

Interest bearing deposits in other financial institutions mature within one year and are carried at cost and are included in cash and due from banks in the Consolidated Balance Sheets.

## (e) Trading securities

The Company engages in trading activities for its own account. Securities that are held principally for resale in the near term are recorded at fair value with changes in fair value included in earnings. Interest is included in net interest income.

## (f) Securities

Debt securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Debt securities not classified as held to maturity or trading are classified as available for sale. Securities available for sale are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income, net of tax.

Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage backed securities where prepayments are anticipated. Gains and losses on sales are recorded on the trade date and determined using the specific identification method.

Securities are evaluated for other-than-temporary impairment ("OTTI") on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which must be recognized in the income statement and 2) other-than-temporary impairment related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis.

## (g) Bond commissions revenue recognition

Bond sales transactions and related revenue and expenses are recorded on a settlement date basis. The effect on the financial statements of using the settlement date basis rather than the trade date basis is not material.

## (h) Loans held for sale

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by outstanding commitments from investors. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings. Mortgage loans held for sale are generally sold with servicing rights released. Gains and losses on sales of mortgage loans are based on the difference between the selling price and the carrying value of the related loan sold.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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## (i) Loans

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding unpaid principal balance net of purchase premiums and discounts, deferred loan fees and costs, and an allowance for loan losses. Interest income is accrued on the unpaid principal balance. The recorded investment in a loan excludes accrued interest receivable, deferred fees, and deferred costs because they are not considered material.

A loan is considered a troubled debt restructured loan based on individual facts and circumstances. A modification may include either an increase or reduction in interest rate or deferral of principal payments or both. Loans for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings. The Company classifies troubled debt restructured loans as impaired and evaluates the need for an allowance for loan losses on a loan-by-loan basis. An allowance for loan losses is based on either the present value of estimated future cash flows or the estimated fair value of the underlying collateral. Loans retain their accruing or non-accruing status at the time of modification.

Loan origination fees and the incremental direct cost of loan origination, are deferred and recognized in interest income without anticipating prepayments over the contractual life of the loans. If the loan is prepaid, the remaining unamortized fees and costs are charged or credited to interest income.
Amortization ceases for nonaccrual loans.
A loan is moved to nonaccrual status in accordance with the Company's policy typically after 90 days of non-payment, or less than 90 days of non-payment if management determines that the full timely collection of principal and interest becomes doubtful. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Nonaccrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. Single family home loans, consumer loans and smaller commercial, land, development and construction loans (less than $\$ 500$ ) are monitored by payment history, and as such, past due payments is generally the triggering mechanism to determine nonaccrual status. Larger (greater than \$500) commercial, land, development and construction loans are monitored on a loan level basis, and therefore in these cases it is more likely that a loan may be placed on nonaccrual status before it becomes 90 days past due.

All interest accrued but not received for loans placed on nonaccrual, is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. Non real estate consumer loans are typically charged off no later than 120 days past due.

The Company, considering current information and events regarding the borrower's ability to repay their obligations, considers a loan to be impaired when it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is considered to be impaired, the amount of the impairment is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, the secondary market value of the loan, or the fair value of the collateral for collateral dependent loans. Interest income on

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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impaired loans is recognized in accordance with the Company's non-accrual policy. Impaired loans are written down to the extent that principal is judged to be uncollectible and, in the case of impaired collateral dependent loans where repayment is expected to be provided solely by the underlying collateral and there is no other available and reliable sources of repayment, are written down to the lower of cost or collateral value less estimated selling costs. Impairment losses are included in the allowance for loan losses. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.

## (j) Purchased credit-impaired loans

As a part of business acquisitions, the Company acquires loans, some of which have shown evidence of credit deterioration since origination. These purchased credit-impaired ("PCI") loans were determined to be credit impaired based on specific risk characteristics of the loan, including product type, domicile of the borrower, past due status, owner occupancy status, geographic location of the collateral, and loan to value ratios. Purchasers are permitted to aggregate credit impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. For the loan portfolios acquired through failed bank acquisitions, the Company aggregated the commercial, consumer, and residential loans into ten pools of loans with common risk characteristics for each FDIC failed institution acquired. These acquired loans were recorded at the acquisition date fair value, and after acquisition, losses are recognized through the allowance for loan losses. The Company estimates the amount and timing of expected cash flows for each acquired loan pool and the expected cash flows in excess of the amount paid is recorded as interest income over the remaining life of the loan pools.

On a quarterly basis, the Company updates the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected loan principal cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the pool's effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses. Probable and significant increases in expected principal cash flows would first reverse any previously recorded allowance for loan losses; any remaining increases are recognized prospectively as interest income. The impacts of (i) prepayments, (ii) changes in variable interest rates, and (iii) any other changes in the timing of expected cash flows are recognized prospectively as adjustments to interest income. Disposals of loans, which may include sales of loans, receipt of payments in full by the borrower, or foreclosure, result in removal of the loan from the purchased credit impaired portfolio.

## (k) Concentration of credit risk

Most of the Company's business activity is with customers located within Florida. Therefore, the Company's exposure to credit risk is significantly affected by changes in the economy and the real estate market within Florida, primarily central, southeastern and northeastern Florida.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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## (l) Allowance for loan losses

The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired. The general component covers loans that are not individually classified as impaired and is based on historical loss experience adjusted for current factors.

A loan is impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans, for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired.

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Commercial, commercial real estate, land, acquisition and development, and construction loans over $\$ 500$ are individually evaluated for impairment. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures. Troubled debt restructurings are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a troubled debt restructuring is considered to be a collateral dependent loan, the loan is reported, net, at the fair value of the collateral. For troubled debt restructurings that subsequently default, the Company determines the amount of reserve in accordance with the accounting policy for the allowance for loan losses. The general component covers non-impaired loans and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Company over the most recent two years. The portfolio segments identified by the Company are residential loans, commercial real estate loans, construction and land development loans, commercial and industrial and consumer and other. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. These economic factors

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include consideration of the following: levels of and trends in delinquencies and impaired loans; volume and severity of adversely classified or graded loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentrations.

The Company segregates and evaluates its loan portfolio through the five portfolio segments: residential real estate, commercial real estate, land/ land development/construction, commercial and consumer/other.

Residential real estate loans are a mixture of fixed rate and adjustable rate residential mortgage loans, including first mortgages, second mortgages or home equity lines of credit. As a policy, the Company holds adjustable rate loans and sells a portion of its fixed rate loan originations into the secondary market. Changes in interest rates or market conditions may impact a borrower's ability to meet contractual principal and interest payments. Residential real estate loans are secured by real property.

Commercial real estate loans include loans secured by office buildings, warehouses, retail stores and other property located in or near our markets. These loans are originated based on the borrower's ability to service the debt and secondarily based on the fair value of the underlying collateral.

Land/land development/construction loans include residential and commercial real estate loans and include a mixture of owner occupied and non-owner occupied. The majority of the loans in this category are land related, either undeveloped land, land held for development, residential building lots and commercial building lots. Generally the terms are three to five years, with a potential for renewal at maturity.

Commercial loans consist of small-to medium-sized businesses including professional associations, medical services, retail trade, transportation, wholesale trade, manufacturing and tourism. Commercial loans are derived from our market areas and underwritten based on the borrower's ability to service debt from the business's underlying cash flows. As a general practice, we obtain collateral such as inventory, accounts receivable, equipment or other assets although such loans may be uncollateralized but guaranteed.

Consumer and other loans include automobiles, boats, mobile homes without land, or uncollateralized but personally guaranteed loans. These loans are originated based primarily on credit scores, debt-to-income ratios and loan-to-value ratios.

The Company evaluates the loans acquired from the Gulfstream acquisition that were not PCI loans as a sixth loan portfolio segment. The Company considered the levels of and trends in non-performing loans, past-due loans, adverse loan grade classification changes, historical loss rates, environmental factors and impaired loans in arriving at its estimate. The general loan loss allowance recorded for these performing loans acquired from Gulfstream is allocated between the five portfolio segments described above in Note 4.

The Company evaluates the loans acquired from the First Southern acquisition that were not PCI loans as a seventh loan portfolio segment. The Company considered the levels of and trends in non-performing loans, past-due loans, adverse loan grade classification changes, historical loss rates,

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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environmental factors, impaired loans and those loans that were covered by FDIC loss share agreements and those loans guaranteed by the California State University System in arriving at its estimate. The general loan loss allowance recorded for these performing loans acquired from First Southern is allocated between the five portfolio segments described above in Note 4.

## (m) Transfer of financial assets

Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Company, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

## (n) Other repossessed real estate owned

Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed. Repossessed real estate is included in other repossessed real estate owned and other repossessed assets other than real estate is included in prepaid expenses and other assets in the Consolidated Balance Sheets.

## (o) Premises and equipment

Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful lives of the related assets. Buildings are depreciated over a 39 year period, and furniture, fixtures and equipment are depreciated over their related useful life ( 3 to 15 years). Leasehold improvements are depreciated over the shorter of their useful lives or the term of the lease. Major renewals and betterments of property are capitalized; maintenance, repairs, and minor renewals and betterments are expensed in the period incurred. Upon retirement or other disposition of the asset, the asset cost and related accumulated depreciation are removed from the accounts, and gains or losses are included in income.

## (p) Software costs

Costs of software developed for internal use, such as those related to software licenses, programming, testing, configuration, direct materials and integration, are capitalized and included in premises and equipment. Included in the capitalized costs are those costs related to both our personnel and third party consultants involved in the software development and installation. Once placed in service, the capitalized asset is amortized on a straight-line basis over its estimated useful life, generally three to five years. Capitalized costs of software developed for internal use are reviewed periodically for impairment.

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## (q) Federal Home Loan Bank (FHLB) and Federal Reserve Bank (FRB) stock

The Company's subsidiary bank is a member of the FHLB and FRB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB and FRB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

## (r) Bank owned life insurance (BOLI)

The Company, through its subsidiary bank, has purchased life insurance policies on certain key executives. Bank owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

## (s) Goodwill and other intangible assets

Goodwill resulting from business combinations prior to January 1, 2009 represents the excess of the purchase price over the fair value of the net assets of businesses acquired. Goodwill resulting from business combinations after January 1, 2009, is generally determined as the excess of the fair value of the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree, over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually. The Company has selected November 30 as the date to perform the annual impairment test. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on the Company's balance sheet.

The core deposit intangibles are intangible assets arising from either whole bank acquisitions or branch acquisitions. They are initially measured at fair value and then amortized over a ten-year period on an accelerated basis using the projected decay rates of the underlying core deposits.

## (t) FDIC Indemnification Asset

The FDIC Indemnification Asset represented the estimated amounts due from the FDIC pursuant to the Loss Share Agreements related to the acquisitions of the three failed banks acquired in 2010, two in 2012 and assumed two additional pursuant to the Company's 2014 acquisition of First Southern. At acquisition, the FDIC Indemnification Asset represented the discounted value of the FDIC's reimbursed portion of the estimated losses the Company expects to realize on the loans and other real estate ("Covered Assets") acquired as a result of the acquisitions. The range of discount rates used on the FDIC Indemnification Asset was $1.21 \%$ to $4.53 \%$. As losses were realized on Covered Assets, the portion that the FDIC paid the Company in cash for principal and up to 90 days of interest reduced the FDIC Indemnification Asset. On a quarterly basis, the Company evaluated the FDIC Indemnification Asset to determine if the estimated losses on Covered Assets supported the amount recorded as the FDIC Indemnification Asset. Income accretion was recognized during the loss share period. If the

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expectation of future losses declined, the income accretion was reduced prospectively over the lesser of the term of the loss share agreement and the estimated remaining life of the Covered Asset. On February 3, 2016, the FDIC bought out the remaining FDIC loss share agreements. As such, the FDIC indemnification asset was written-off effectively accelerating all future FDIC indemnification asset amortization expense as well as ending any future FDIC indemnification income.

## (u) Loan commitments and related financial instruments

Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

## (v) Stock-based compensation

Compensation cost is recognized for stock options and restricted stock awards issued to employees, based on the fair value of these awards at the date of grant. A Black-Scholes model is utilized to estimate the fair value of stock options, while the market price of the Company's common stock at the date of grant is used for restricted stock awards. During 2014 the Company initiated a Long-Term Incentive Plan which included Performance Share Units ("PSUs"). The Monte-Carlo Simulation model was used to estimate fair value of the PSUs at the grant date. Compensation cost is recognized over the required service period, generally defined as the vesting period.

## (w) Income taxes

Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.
The Company recognizes interest and/or penalties related to income tax matters in other expenses.

## (x) Retirement plans

Employee 401(k) plan expense is the amount of matching contributions. Deferred compensation and supplemental retirement plan expense allocates the benefits over years of service.

## (y) Marketing and advertising costs

Marketing and advertising costs are expensed as incurred.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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## (z) Earnings per common share

Basic earnings per common share is net income divided by the weighted average number of common shares outstanding during the period. All outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends are considered participating securities for this calculation. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options and unvested restricted stock awards where shares are not issued until vested. Earnings and dividends per share are restated for all stock splits and stock dividends through the date of issuance of the financial statements.

## (a) Comprehensive income

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale, which are also recognized as separate components of shareholders' equity.

## (ab) Loss contingencies

Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

## (ac) Restrictions on cash

Cash on hand or on deposit with the Federal Reserve Bank is generally required to meet regulatory reserve and clearing requirements.

## (ad) Dividend restriction

Banking regulations require maintaining certain capital levels and may limit the dividends paid by the banks to the holding company or by the holding company to stockholders.

## (ae) Fair value of financial instruments

Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates.

## (af) Segment reporting

The Company's correspondent banking and capital markets division represents a distinct reportable segment which differs from the Company's primary business of commercial and retail banking in Florida. Accordingly, a reconciliation of reportable segment revenues, expenses and profit to the Company's consolidated total has been presented in note 25 .

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## (ag) Derivatives

The Company enters into interest rate swaps in order to provide commercial loan clients the ability to swap from fixed to variable interest rates. Under these agreements, the Company enters into a fixedrate loan with a client in addition to a swap agreement. This swap agreement effectively converts the client's fixed rate loan into a variable rate. The Company then enters into a matching swap agreement with a third party dealer in order to offset its exposure on the customer swap. The Company does not use derivatives for trading purposes. The derivative transactions are considered instruments with no hedging designation, otherwise known as stand-alone derivatives. Changes in the fair value of the derivatives are reported currently in earnings.

## (ah) Reclassifications

Some items in the prior year financial statements were reclassified to conform to the current presentation. Reclassifications had no effect on prior years' net income or shareholders' equity.

## (ai) Effect of new pronouncements

In May 2014, the FASB and the International Accounting Standards Board (the "IASB") jointly issued a comprehensive new revenue recognition standard that will supersede nearly all existing revenue recognition guidance under GAAP and International Financial Reporting Standards ("IFRS"). Previous revenue recognition guidance in GAAP consisted of broad revenue recognition concepts together with numerous revenue requirements for particular industries or transactions, which sometimes resulted in different accounting for economically similar transactions. In contrast, IFRS provided limited revenue recognition guidance and, consequently, could be difficult to apply to complex transactions. Accordingly, the FASB and the IASB initiated a joint project to clarify the principles for recognizing revenue and to develop a common revenue standard for U.S. GAAP and IFRS that would: (1) remove inconsistencies and weaknesses in revenue requirements; (2) provide a more robust framework for addressing revenue issues; (3) improve comparability of revenue recognition practices across entities, industries, jurisdictions, and capital markets; (4) provide more useful information to users of financial statements through improved disclosure requirements; and (5) simplify the preparation of financial statements by reducing the number of requirements to which an entity must refer. To meet those objectives, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers." The standard's core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. In doing so, companies generally will be required to use more judgment and make more estimates than under current guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. The standard was initially effective for public entities for interim and annual reporting periods beginning after December 15, 2016; early adoption was not permitted. However, in August 2015, the FASB issued ASU No. 2015-14, "Revenue from Contracts with Customers - Deferral of the Effective Date" which deferred the effective date by one year (i.e., interim and annual reporting periods beginning after December 15, 2017). For financial reporting purposes, the standard allows for either full retrospective adoption, meaning the standard is applied to all of the periods presented, or modified

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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retrospective adoption, meaning the standard is applied only to the most current period presented in the financial statements with the cumulative effect of initially applying the standard recognized at the date of initial application. In addition, the FASB has begun to issue targeted updates to clarify specific implementation issues of ASU 2014-09. These updates include ASU No. 2016-08, "Principal versus Agent Considerations (Reporting Revenue Gross versus Net)," ASU No. 2016-10, "Identifying Performance Obligations and Licensing," and ASU No. 2016-12 "Narrow-Scope Improvements and Practical Expedients." The Company is currently evaluating the provisions of ASU No. 2014-09 and its related updates and will be closely monitoring developments and additional guidance to determine the potential impact the new standard will have on the Company's Consolidated Financial Statements.

In September 2015, the FASB issued an update (ASU No. 2015-16, Simplifying the Accounting for Measurement-Period Adjustments). This update applies to all entities that have reported provisional amounts for items in a business combination for which the accounting is incomplete by the end of the reporting period in which the combination occurs and during the measurement period have an adjustment to provisional amounts recognized. The amendments in this update require that an acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. The amendments in this update require that the acquirer record, in the same period's financial statements, the effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. The amendments in this update require an entity to present separately on the face of the income statement or disclose in the notes the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. The amendments in this update became effective for interim and annual periods beginning after December 15, 2015 and did not have a material impact on the Company's Consolidated Financial Statements.

In January 2016, the FASB issued ASU No. 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities." This ASU addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments by making targeted improvements to GAAP as follows: (1) require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer; (2) simplify the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value; (3) eliminate the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities; (4) eliminate the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; (5) require public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (6) require an entity to present separately in other comprehensive income the portion of the total change in the fair value of a

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liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; (7) require separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and (8) clarify that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. ASU No. 2016-01 is effective for interim and annual reporting periods beginning after December 15, 2017. Early application is permitted as of the beginning of the fiscal year of adoption only for provisions (3) and (6) above. Early adoption of the other provisions mentioned above is not permitted. The Company has performed a preliminary evaluation of the provisions of ASU No. 2016-01. Based on this evaluation, the Company has determined that ASU No. 2016-01 is not expected to have a material impact on the Company's Consolidated Financial Statements; however, the Company will continue to closely monitor developments and additional guidance.

In February 2016, the FASB issued ASU No. 2016-02, "Leases." Under the new guidance, lessees will be required to recognize the following for all leases (with the exception of short-term leases): 1) a lease liability, which is the present value of a lessee's obligation to make lease payments, and 2) a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Lessor accounting under the new guidance remains largely unchanged as it is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. Leveraged leases have been eliminated, although lessors can continue to account for existing leveraged leases using the current accounting guidance. Other limited changes were made to align lessor accounting with the lessee accounting model and the new revenue recognition standard. All entities will classify leases to determine how to recognize lease-related revenue and expense. Quantitative and qualitative disclosures will be required by lessees and lessors to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The intention is to require enough information to supplement the amounts recorded in the financial statements so that users can understand more about the nature of an entity's leasing activities. ASU No. 2016-02 is effective for interim and annual reporting periods beginning after December 15, 2018; early adoption is permitted. All entities are required to use a modified retrospective approach for leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements. They have the option to use certain relief; full retrospective application is prohibited. The Company is currently evaluating the provisions of ASU No. 2016-02 and will be closely monitoring developments and additional guidance to determine the potential impact the new standard will have on the Company's Consolidated Financial Statements.

In March 2016, the FASB issued ASU No. 2016-04, Liabilities - Extinguishments of Liabilities (Subtopic 405-20): Recognition of Breakage for Certain Prepaid Stored-Value Products. The amendments of this ASU narrowly address breakage, which is the monetary amount of the card that ultimately is not redeemed by the cardholder for prepaid stored-value products that are redeemable for monetary values of goods or services but may also be redeemable for cash. Examples of prepaid storedvalue products included in this amendment are prepaid gift cards issued by specific payment networks and redeemable at network-accepting merchant locations, prepaid telecommunication cards, and

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traveler's checks. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. The Company is currently evaluating the impact of adopting the new guidance on the Consolidated Financial Statements, but it is not expected to have a material impact.

In March 2016, the FASB issued ASU No. 2016-09, "Improvements to Employee Share-Based Payment Accounting." This ASU includes provisions intended to simplify various aspects related to how share-based payments are accounted for and presented in the financial statements. Some of the key provisions of this new ASU include: (1) companies will no longer record excess tax benefits and certain tax deficiencies in additional paid-in capital ("APIC"). Instead, they will record all excess tax benefits and tax deficiencies as income tax expense or benefit in the income statement, and APIC pools will be eliminated. The guidance also eliminates the requirement that excess tax benefits be realized before companies can recognize them. In addition, the guidance requires companies to present excess tax benefits as an operating activity on the statement of cash flows rather than as a financing activity; (2) increase the amount an employer can withhold to cover income taxes on awards and still qualify for the exception to liability classification for shares used to satisfy the employer's statutory income tax withholding obligation. The new guidance will also require an employer to classify the cash paid to a tax authority when shares are withheld to satisfy its statutory income tax withholding obligation as a financing activity on its statement of cash flows (current guidance did not specify how these cash flows should be classified); and (3) permit companies to make an accounting policy election for the impact of forfeitures on the recognition of expense for share-based payment awards. Forfeitures can be estimated, as required today, or recognized when they occur. ASU No. 2016-09 is effective for interim and annual reporting periods beginning after December 15, 2016. Early adoption is permitted, but all of the guidance must be adopted in the same period. The adoption of this standard is not expected to have a material effect on the Company's Consolidated Financial Statements.

In June 2016, the FASB issued ASU No. 2016-13, "Measurement of Credit Losses on Financial Instruments." This ASU significantly changes how entities will measure credit losses for most financial assets and certain other instruments that aren't measured at fair value through net income. In issuing the standard, the FASB is responding to criticism that today's guidance delays recognition of credit losses. The standard will replace today's "incurred loss" approach with an "expected loss" model. The new model, referred to as the current expected credit loss ("CECL") model, will apply to: (1) financial assets subject to credit losses and measured at amortized cost, and (2) certain off-balance sheet credit exposures. This includes, but is not limited to, loans, leases, held-to-maturity securities, loan commitments, and financial guarantees. The CECL model does not apply to available-for-sale ("AFS") debt securities. For AFS debt securities with unrealized losses, entities will measure credit losses in a manner similar to what they do today, except that the losses will be recognized as allowances rather than reductions in the amortized cost of the securities. As a result, entities will recognize improvements to estimated credit losses immediately in earnings rather than as interest income over time, as they do today. The ASU also simplifies the accounting model for purchased credit-impaired debt securities and loans. ASU 2016-13 also expands the disclosure requirements regarding an entity's assumptions, models, and methods for estimating the allowance for loan and lease losses. In addition, entities will need to disclose the amortized cost balance for each class of financial asset by credit quality indicator, disaggregated by the year of origination. ASU No. 2016-13 is effective for interim and annual reporting periods beginning after December 15, 2019; early adoption is permitted for interim and annual

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reporting periods beginning after December 15, 2018. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective (i.e., modified retrospective approach). The Company is currently evaluating the provisions of ASU No. 2016-13 to determine the potential impact the new standard will have on the Company's Consolidated Financial Statements.

In October 2016, the FASB issued ASU No. 2016-16, Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory. Current guidance prohibits the recognition of current and deferred income taxes for an intra-entity asset transfer until the asset has been sold to an outside party. This prohibition on recognition is an exception to the principle of comprehensive recognition of current and deferred income taxes in generally accepted accounting principles. The exception has led to diversity in practice and is a source of complexity in financial reporting. FASB decided that an entity should recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. Consequently, the amendments in this update eliminate the exception for an intra-entity transfer of an asset other than inventory. The amendments in this update do not include new disclosure requirements; however, existing disclosure requirements might be applicable when accounting for the current and deferred income taxes for an intra-entity transfer of an asset other than inventory. For public business entities, the amendments in this update are effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods. The amendments in this update should be applied on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. The Company is currently evaluating the impact of adopting the new guidance on the Consolidated Financial Statements, but it is not expected to have a material impact.

In January 2017, the FASB issued ASU No. 2017-01, Business Combinations (Topic 805): Clarifying the Definition of a Business. The amendments in this update provide a more robust framework to use in determining when a set of assets and activities is a business. Because the current definition of a business is interpreted broadly and can be difficult to apply, stakeholders indicated that analyzing transactions is inefficient and costly and that the definition does not permit the use of reasonable judgment. The amendments provide more consistency in applying the guidance, reduce the costs of application, and make the definition of a business more operable. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. The Company is currently evaluating the impact of adopting the new guidance on the Consolidated Financial Statements, but it is not expected to have a material impact.

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## (2) Trading Securities

Realized and unrealized gains and losses are included in trading securities revenue, a component of non interest income. Securities purchased for this portfolio have primarily been municipal securities. A list of the activity in this portfolio for 2016 and 2015 is summarized below.

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Beginning balance | \$ 2,107 | \$ 3,420 |
| Purchases | 186,150 | 147,693 |
| Proceeds from sales | $(176,393)$ | $(149,409)$ |
| Net realized gain on sales | 323 | 379 |
| Mark-to- market adjustment | 196 | 24 |
| Ending balance | \$ 12,383 | \$ 2,107 |

## (3) Investment Securities

## Available for Sale

All of the mortgage backed securities ("MBS") listed below are residential FNMA, FHLMC, and GNMA MBSs. The fair value of available for sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows:

\left.|  | December 31, 2016 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |$\right]$

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Sales of available for sale securities were as follows:

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Proceeds | \$142,075 | \$16,305 | \$323,537 |
| Gross gains | 13 | \$ 303 | \$ 1,175 |
| Gross losses | \$ | \$ 299 | \$ 1,129 |

The tax provisions related to these net realized gains were $\$ 5, \$ 2$ and $\$ 18$, respectively.
Available for sale securities pledged at December 31, 2016 and 2015 had a carrying amount (estimated fair value) of $\$ 220,560$ and $\$ 195,753$, respectively. These securities were pledged primarily to secure public deposits and repurchase agreements.

At year-end 2016 and 2015, there were no holdings of available for sale securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than $10 \%$ of stockholders' equity.

The fair value and amortized cost of available for sale securities at year end 2016 by contractual maturity were as follows. Mortgage-backed securities are not due at a single maturity date and are shown separately.

## Investment securities available for sale:

| Due in one year or less | \$ 1,001 | \$ 1,000 |
| :---: | :---: | :---: |
| Due after one year through five years | 4,350 | 4,194 |
| Due after five years through ten years | 6,881 | 6,810 |
| Due after ten years through thirty years | 20,513 | 20,999 |
| Mortgage backed securities | 707,957 | 721,657 |
| al available-for-sale | \$740,702 | \$754,660 |

The following tables show the Company's investments' gross unrealized losses and fair value, aggregated by investment category and length of time the individual securities have been in a continuous unrealized loss position, at December 31, 2016 and 2015.

|  | December 31, 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  | 12 months or more |  | Total |  |
|  | Fair Value | $\begin{aligned} & \hline \text { Unrealized } \\ & \text { Losses } \\ & \hline \end{aligned}$ | Fair Value | Unrealized <br> Losses | Fair Value | Unrealized Losses |
| Obligations of U.S. government sponsored entities and agencies | \$ 9,301 | \$ 726 | \$ - | \$ - | \$ 9,301 | \$ 726 |
| Mortgage backed securities | 591,064 | 13,941 | 31,121 | 1,554 | 622,185 | 15,495 |
| Municipal securities | 2,081 | 38 | - | - | 2,081 | 38 |
| Total temporarily impaired available-for-sale securities | $\underline{\underline{\$ 602,446}}$ | \$14,705 | $\underline{\underline{\$ 31,121}}$ | $\underline{\underline{\$ 1,554}}$ | $\underline{\text { \$633,567 }}$ | $\underline{\underline{\$ 16,259}}$ |

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|  | December 31, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  | 12 months or more |  | Total |  |
|  | Fair Value | Unrealized <br> Losses | Fair Value | $\begin{aligned} & \hline \text { Unrealized } \\ & \text { Losses } \\ & \hline \end{aligned}$ | Fair Value | Unrealized Losses |
| U.S. Treasury securities | \$ 1,000 | \$ 2 | \$ | \$ - | \$ 1,000 | \$ 2 |
| Mortgage backed securities | 282,299 | 1,599 | 32,892 | 1,315 | 315,191 | 2,914 |
| Total temporarily impaired available-for-sale securities | \$283,299 | \$1,601 | \$32,892 | \$1,315 | \$316,191 | \$2,916 |

Mortgage-backed securities: At December 31, 2016, 100\% of the mortgage-backed securities held by the Company were issued by U.S. government-sponsored entities and agencies, primarily Fannie Mae, Freddie Mac, and Ginnie Mae, institutions which the government has affirmed its commitment to support. Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, and because the Company does not have the intent to sell these mortgage-backed securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired at December 31, 2016.

Municipal securities: Unrealized losses on municipal securities have not been recognized into income because the issuers bonds are of high quality, and because management does not intend to sell these investments or more likely than not will not be required to sell these investments before their anticipated recovery. The fair value is expected to recover as the securities approach maturity.

## Held to Maturity

The following reflects the fair value of held to maturity securities and the related gross unrecognized gains and losses as of December 31, 2016 and 2015.

|  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | $\begin{gathered} \text { Gross } \\ \text { Unrecognized } \\ \text { Gains } \end{gathered}$ | Gross Unrecognized Losses | Fair Value |
| Mortgage backed securities | \$120,367 | \$ - | \$1,986 | \$118,381 |
| Municipal securities | 130,176 | 434 | 6,298 | 124,312 |
| Total held to maturity | \$250,543 | \$ 434 | \$8,284 | \$242,693 |
|  | December 31, 2015 |  |  |  |
|  | $\begin{gathered} \text { Amortized } \\ \text { Cost } \end{gathered}$ | Gross Unrecognized Gains | Gross Unrecognized Losses | Fair Value |
| Obligations of U.S. government sponsored entities and agencies | \$ 57,610 | \$ 141 | \$ 23 | \$ 57,728 |
| Mortgage backed securities | 155,942 | 71 | 601 | 155,412 |
| Municipal securities | 59,288 | 1,566 | 11 | 60,843 |
| Total held to maturity | \$272,840 | \$1,778 | \$ 635 | \$273,983 |

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Held to maturity securities pledged at December 31, 2016 and 2015 had a carrying amount of \$27,757 and $\$ 48,246$. These securities were pledged primarily to secure public deposits and repurchase agreements.

At year-end 2016 and 2015, there were no holdings of held to maturity securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than $10 \%$ of stockholders' equity.

The fair value and amortized cost of held to maturity securities at year end 2016 by contractual maturity were as follows. Mortgage-backed securities are not due at a single maturity date and are shown separately.

|  | Fair Value | Amortized Cost |
| :---: | :---: | :---: |
| Investment securities held to maturity |  |  |
| Due after five years through ten years | \$ 531 | \$ 536 |
| Due after ten years through thirty years | 123,781 | 129,640 |
| Mortgage backed securities | 118,381 | 120,367 |
| Total held-to-maturity | \$242,693 | \$250,543 |

The following tables show the Company's held to maturity investments' gross unrecognized losses and fair value, aggregated by investment category and length of time the individual securities have been in a continuous unrecognized loss position, at December 31, 2016 and 2015.

|  | December 31, 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  | 12 months or more |  | Total |  |
|  | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| Mortgage backed securities | \$118,381 | \$1,986 | \$- | \$- | \$118,381 | \$1,986 |
| Municipal securities | 95,552 | 6,298 | - | - | 95,552 | 6,298 |
| Total temporarily impaired securities | \$213,933 | \$8,284 | \$- | \$- | \$213,933 | \$8,284 |


|  | December 31, 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  |  | 12 months or more |  | Total |  |  |
|  | Fair Value | $\begin{aligned} & \hline \text { Unrealized } \\ & \text { Losses } \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \begin{array}{l} \text { Fair } \\ \text { Value } \end{array} \end{aligned}$ | $\begin{aligned} & \hline \text { Unrealized } \\ & \text { Losses } \\ & \hline \end{aligned}$ | Fair <br> Value |  | ealized osses |
| Obligations of U.S. government sponsored entities and agencies | \$ 9,958 | \$ |  | \$- | \$- | \$ 9,958 | \$ | 23 |
| Mortgage backed securities | 119,546 |  | 601 | - | - | 119,546 |  | 601 |
| Municipal securities | 1,735 |  | 11 | - | - | 1,735 |  | 11 |
| Total temporarily impaired available-for-sal securities | \$131,239 | \$ |  | \$- | \$- | \$131,239 |  |  |

Mortgage-backed securities: At December 31, 2016, 100\% of the mortgage-backed securities held by the Company were issued by U.S. government-sponsored entities and agencies, primarily Fannie Mae, Freddie Mac, and Ginnie Mae, institutions which the government has affirmed its commitment to support. Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, and

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because the Company does not have the intent to sell these mortgage-backed securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired at December 31, 2016.

Municipal securities: Unrecognized losses on municipal securities have not been recognized into income because the issuers bonds are of high quality, and because management does not intend to sell these investments or more likely than not will not be required to sell these investments before their anticipated recovery. The fair value is expected to recover as the securities approach maturity.

## (4) Loans

Major categories of loans included in the loan portfolio as of December 31, 2016 and 2015 are:

|  | December 31, 2016 | December 31, 2015 |
| :---: | :---: | :---: |
| Loans excluding PCI loans |  |  |
| Real estate loans |  |  |
| Residential | \$ 816,304 | \$ 647,496 |
| Commercial | 1,755,922 | 1,254,782 |
| Land, development and construction | 142,044 | 105,276 |
| Total real estate | 2,714,270 | 2,007,554 |
| Commercial | 439,540 | 307,321 |
| Consumer and other loans | 89,538 | 67,500 |
| Loans before unearned fees and deferred cost | 3,243,348 | 2,382,375 |
| Net unearned fees and costs | 475 | 873 |
| Total loans excluding PCI loans | 3,243,823 | 2,383,248 |
| PCI loans (note 1) |  |  |
| Real estate loans |  |  |
| Residential | 72,179 | 86,104 |
| Commercial | 99,566 | 105,629 |
| Land, development and construction | 9,944 | 15,548 |
| Total real estate | 181,689 | 207,281 |
| Commercial | 3,825 | 2,771 |
| Consumer and other loans | 410 | 476 |
| Total PCI loans | 185,924 | 210,528 |
| Total loans | 3,429,747 | 2,593,776 |
| Allowance for loan losses for loans that are not PCI loans | $(26,569)$ | $(22,143)$ |
| Allowance for loan losses for PCI loans | (472) | (121) |
| Total loans, net of allowance for loan losses | \$3,402,706 | \$2,571,512 |

note 1: Purchased credit impaired ("PCI") loans are being accounted for pursuant to ASC Topic 310-30.
(Continued)

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Changes in the allowance for loan losses by portfolio segment for the years ended December 31, 2016, 2015 and 2014, are below.

|  | Real Estate Loans |  |  | Comm. \& industrial | Consumer \& other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential | Commercial | Land, develop., constr. |  |  |  |
| Allowance for loan losses for loans that are not PCI loans: |  |  |  |  |  |  |
| Beginning of the period | \$ 6,015 | \$10,559 | \$ 936 | \$ 3,212 | \$1,421 | \$22,143 |
| Charge-offs | (290) | $(1,190)$ | (232) | (186) | (849) | $(2,747)$ |
| Recoveries | 1,220 | 625 | 269 | 325 | 189 | 2,628 |
| Provision for loan losses | $(1,305)$ | 4,719 | (90) | 434 | 787 | 4,545 |
| Balance at end of period | \$ 5,640 | \$14,713 | \$ 883 | \$ 3,785 | \$1,548 | \$26,569 |
| Twelve months ended December 31, 2015 |  |  |  |  |  |  |
| Beginning of the period | \$ 6,743 | \$ 8,269 | \$ 752 | \$ 2,330 | \$1,290 | \$19,384 |
| Charge-offs | $(1,283)$ | (173) | (461) | $(1,121)$ | (853) | $(3,891)$ |
| Recoveries | 901 | 485 | 5 | 344 | 156 | 1,891 |
| Provision for loan losses | (346) | 1,978 | 640 | 1,659 | 828 | 4,759 |
| Balance at end of period | \$ 6,015 | \$10,559 | \$ 936 | \$ 3,212 | \$1,421 | \$22,143 |
| Twelve months ended December 31, 2014 |  |  |  |  |  |  |
| Beginning of the period | \$ 8,785 | \$ 6,441 | \$ 3,069 | \$ 510 | \$ 889 | \$19,694 |
| Charge-offs | $(1,382)$ | (353) | (124) | (699) | (879) | $(3,437)$ |
| Recoveries | 1,018 | 763 | 106 | 85 | 184 | 2,156 |
| Provision for loan losses | $(1,678)$ | 1,418 | $(2,299)$ | 2,434 | 1,096 | 971 |
| Balance at end of period | \$ 6,743 | \$ 8,269 | \$ 752 | \$ 2,330 | \$1,290 | \$19,384 |

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|  | Real Estate Loans |  |  | Comm. \& industrial | Consumer \&other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{\text { Residential }}$ | Commercial | Land, develop. constr. |  |  |  |
| Allowance for loan losses for loans |  |  |  |  |  |  |
| Twelve months ended December 31, |  |  |  |  |  |  |
| Beginning of the period | \$- | \$ 103 | \$ 1 | \$ 3 | \$ 14 | \$ 121 |
| Charge-offs | - | - | (66) | - | - | (66) |
| Recoveries | - | - | - | - | - | - |
| Provision for loan losses | 54 | (11) | 377 | (3) | - | 417 |
| Balance at end of period | \$ 54 | \$ 92 | \$312 | \$ - | \$ 14 | \$ 472 |
| $\underline{\text { Twelve months ended December 31, }}$ 2015 |  |  |  |  |  |  |
| Beginning of the period | \$- | \$ 372 | \$ 6 | \$ 136 | \$- | \$ 514 |
| Charge-offs | - | (77) | - | - | (50) | (127) |
| Recoveries | - | - | - | - | - | - |
| Provision for loan losses | - | (192) | (5) | (133) | 64 | (266) |
| Balance at end of period | \$- | \$ 103 | \$ 1 | \$ 3 | \$ 14 | \$ 121 |
| Twelve months ended December 31, |  |  |  |  |  |  |
| Beginning of the period | \$- | \$ 138 | \$ 89 | \$ 533 | \$- | \$ 760 |
| Charge-offs | - | - | - | (101) | - | (101) |
| Recoveries | - | - | - | - | - | - |
| Provision for loan losses | - | 234 | (83) | (296) | - | (145) |
| Balance at end of period | \$- | \$ 372 | \$ 6 | \$ 136 | \$- | \$ 514 |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2016 and 2015. Accrued interest receivable and unearned fees/costs are not included in the recorded investment because they are not material.

| As of December 31, 2016 | Real Estate Loans |  |  | Comm. \& industrial | Consumer\& other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential | Commercial | Land, develop. constr. |  |  |  |
| Allowance for loan losses: |  |  |  |  |  |  |
| Ending allowance balance attributable to loans: |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ 653 | \$ | \$ 10 | \$ 7 | \$ 25 | \$ 695 |
| Collectively evaluated for impairment | 4,987 | 14,713 | 873 | 3,778 | 1,523 | 25,874 |
| Purchased credit impaired | 54 | 92 | 312 | - | 14 | 472 |
| Total ending allowance balance | \$ 5,694 | \$ 14,805 | \$ 1,195 | \$ 3,785 | \$ 1,562 | \$ 27,041 |
| Loans: |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ 8,237 | \$ 9,017 | \$ 1,059 | \$ 1,710 | \$ 230 | \$ 20,253 |
| Collectively evaluated for impairment | 808,067 | 1,746,905 | 140,985 | 437,830 | 89,308 | 3,223,095 |
| Purchased credit impaired | 72,179 | 99,566 | 9,944 | 3,825 | 410 | 185,924 |
| Total ending loan balances | \$888,483 | \$1,855,488 | \$151,988 | \$443,365 | \$89,948 | \$3,429,272 |


| As of December 31, 2015 | Real Estate Loans |  |  | Comm. \& industrial | Consumer \& other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{\text { Residential }}$ | $\underline{\text { Commercial }}$ | Land, develop., constr. |  |  |  |
| Allowance for loan losses: |  |  |  |  |  |  |
| Ending allowance balance attributable to loans: |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ 402 | \$ 478 | \$ 164 | \$ 7 | \$ 29 | \$ 1,080 |
| Collectively evaluated for impairment | 5,613 | 10,081 | 772 | 3,205 | 1,392 | 21,063 |
| Purchased credit impaired | - | 103 | 1 | 3 | 14 | 121 |
| Total ending allowance balance | \$ 6,015 | \$ 10,662 | \$ 937 | \$ 3,215 | \$ 1,435 | \$ 22,264 |
| Loans: |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ 8,096 | \$ 11,482 | \$ 2,267 | \$ 1,057 | \$ 273 | \$ 23,175 |
| Collectively evaluated for impairment | 639,400 | 1,243,300 | 103,009 | 306,264 | 67,227 | 2,359,200 |
| Purchased credit impaired | 86,104 | 105,629 | 15,548 | 2,771 | 476 | 210,528 |
| Total ending loan balance | $\underline{\text { \$733,600 }}$ | $\underline{\underline{\$ 1,360,411}}$ | $\underline{\underline{\$ 120,824}}$ | $\underline{\$ 310,092}$ | \$67,976 | $\underline{\$ 2,592,903}$ |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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Loans collectively evaluated for impairment reported at December 31, 2016 include loans acquired from First Southern on June 1, 2014 and from Gulfstream on January 17, 2014 that are not PCI loans. These loans were performing loans recorded at estimated fair value at the acquisition date. The aggregate fair value adjustment for these loans at their respective acquisition dates was approximately $\$ 17,761$, or approximately $2.1 \%$ of the aggregate acquisition date balances. The amount is accreted into interest income over the remaining lives of the related loans on a level yield basis. The aggregate unamortized acquisition date fair value adjustment was approximately $\$ 6,473$ and $\$ 9,354$, which represents approximately $1.29 \%$ and $1.59 \%$ of the remaining outstanding balance of these acquired loans at December 31, 2016 and 2015, respectively. Management has also estimated probable incurred losses based on performance since the respective acquisition dates, and based on these estimates, has included $\$ 2,230$ in the Company's general loan allowance with respect to these acquired loans.

Loans collectively evaluated for impairment reported at December 31, 2016 also include loans acquired from Community Bank of South Florida, Inc. ("Community") and Hometown of Homestead Banking Company ("Hometown") on March 1, 2016. The acquired loans were recorded at estimated fair value at acquisition; therefore, no allowance for loan losses was recorded for these loans at December 31, 2016.
The following is a summary of information regarding impaired loans at December 31, 2016 and 2015:

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Performing TDRs (these are not included in nonperforming loans ("NPLs")) | \$11,030 | \$10,254 |
| Nonperforming TDRs (these are included in NPLs) | 2,075 | 4,873 |
| Total TDRs (these are included in impaired loans) | 13,105 | 15,127 |
| Impaired loans that are not TDRs | 7,148 | 8,048 |
| Total impaired loans | \$20,253 | \$23,175 |

## Troubled Debt Restructurings:

In certain circumstances it may be beneficial to modify or restructure the terms of a loan (i.e. troubled debt restructure or "TDR") and work with the borrower for the benefit of both parties, versus forcing the property into foreclosure and having to dispose of it in an unfavorable real estate market. When the Company modifies the terms of a loan, it usually either reduces the monthly payment and/or interest rate for generally twelve to twenty-four months. The Company has not forgiven any material principal amounts on any loan modifications to date. The Company has $\$ 13,105$ of TDRs. Of this amount $\$ 11,030$ are performing pursuant to their modified terms, and $\$ 2,075$ are not performing and have been placed on non-accrual status and included in our nonperforming loans ("NPLs").

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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TDRs as of December 31, 2016 and 2015 quantified by loan type classified separately as accrual (performing loans) and non-accrual (nonperforming loans) are presented in the table below.

| As of December 31, 2016 | Accruing | Accrual | Total |
| :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |
| Residential | \$ 7,358 | - \$ 879 | \$ 8,237 |
| Commercial | 2,442 | 2 1,082 | 3,524 |
| Land, development, construction | 281 | $1 \quad 84$ | 365 |
| Total real estate loans | 10,081 | 1 2,045 | 12,126 |
| Commercial | 749 | 9 | 749 |
| Consumer and other | 200 | $0 \quad 30$ | 230 |
| Total TDRs | \$11,030 | \$2,075 | \$13,105 |
| As of December 31, 2015 | Accruing | Non-Accrual | Total |
| Real estate loans: |  |  |  |
| Residential | \$ 5,987 | \$2,108 | \$ 8,095 |
| Commercial | 2,458 | 2,558 | 5,016 |
| Land, development, construction | 593 | 93 | 686 |
| Total real estate loans | 9,038 | 4,759 | 13,797 |
| Commercial | 991 | 66 | 1,057 |
| Consumer and other | 225 | 48 | 273 |
| Total TDRs | \$10,254 | \$4,873 | \$15,127 |

The Company's policy is to return non-accrual TDR loans to accrual status when all the principal and interest amounts contractually due, pursuant to its modified terms, are brought current and future payments are reasonably assured. The Company's policy also considers the payment history of the borrower, but is not dependent upon a specific number of payments. The Company recorded a provision for loan loss expense of $\$ 454, \$ 350$ and $\$ 422$ and partial charge offs of $\$ 209, \$ 272$ and $\$ 251$ on TDR loans during the periods ending December 31, 2016, 2015 and 2014, respectively.

Loans are modified to minimize loan losses when management believes the modification will improve the borrower's financial condition and ability to repay the loan. The Company typically does not forgive principal. The Company generally either reduces interest rates or decreases monthly payments for a temporary period of time and those reductions of cash flows are capitalized into the loan balance. The Company may also extend maturities, convert balloon loans to longer term amortizing loans, or vice versa, or change interest rates between variable and fixed rate. Each borrower and situation is unique and management tries to accommodate the borrower and minimize the Company's potential losses. Approximately $84 \%$ of the Company's TDRs are current pursuant to their modified terms, and $\$ 2,075$, or approximately $16 \%$ of the Company's total TDRs are not performing pursuant to their modified terms. There does not appear to be any significant difference in success rates with one type of concession versus another.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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Loans modified as TDRs during the twelve month periods ending December 31, 2016, 2015 and 2014 were $\$ 4,079, \$ 4,442$ and $\$ 3,518$. The Company recorded a loan loss provision of $\$ 229, \$ 221$ and $\$ 200$ for loans modified during the twelve month periods ending December 31, 2016, 2015 and 2014.

The following table presents loans by class modified as TDRs for which there was a payment default within twelve months following the modification during the years ending December 31, 2016, 2015 and 2014.

|  | Year Ending December 31, 2016 |  | Year Ending December 31, 2015 |  | Year Ending December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of loans | Recorded investment | Number of loans | Recorded investment | Number of loans | Recorded investment |
| Residential | 2 | \$ 167 | 3 | \$ 588 | 1 | \$ 188 |
| Commercial real estate | 2 | 936 | 3 | 1,341 | 5 | 747 |
| Land, development, construction | - | - | - | - | 2 | 241 |
| Commercial and Industrial | - | - | 1 | 66 | - | - |
| Consumer and other | - | - | - | - | 2 | 36 |
| Total | 4 | \$1,103 | 7 | 1,995 | 10 | \$1,212 |

The Company recorded $\$ 76, \$ 152$ and $\$ 97$ in provision for loan loss expense and $\$ 77, \$ 153$ and $\$ 65$ in partial charge offs on TDR loans that subsequently defaulted as described above during the years ending December 31, 2016, 2015 and 2014, respectively.
The Company has allocated $\$ 695$ and $\$ 720$ of specific reserves to customers whose loan terms have been modified in troubled debt restructurings as of December 31, 2016 and 2015. The Company has not committed to lend additional amounts to customers with outstanding loans that are classified as troubled debt restructurings.

The following tables present loans individually evaluated for impairment by class of loans as of December 31, 2016 and 2015 excluding purchased credit impaired loans accounted for pursuant to ASC Topic 310-30. The recorded investment is less than the unpaid principal balance primarily due to partial charge-offs.

| As of December 31, 2016 | Unpaid principal balance | Recorded investment | Allowance for loan losses allocated |
| :---: | :---: | :---: | :---: |
| With no related allowance recorded: |  |  |  |
| Residential real estate | \$ 3,950 | \$ 3,847 | \$- |
| Commercial real estate | 10,288 | 9,017 | - |
| Land, development, construction | 1,064 | 874 | - |
| Commercial and industrial | 1,493 | 1,448 | - |
| Consumer, other | 87 | 83 | - |
| With an allowance recorded: |  |  |  |
| Residential real estate | 4,592 | 4,390 | 653 |
| Commercial real estate | - | - | - |
| Land, development, construction | 212 | 185 | 10 |
| Commercial and industrial | 263 | 262 | 7 |
| Consumer, other | 165 | 147 | 25 |
| Total | \$22,114 | \$20,253 | \$695 |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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| As of December 31, 2015 |  | Unpaid principal balance | Recorded investment | Allowance for loan losses allocated |
| :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: |  |  |  |  |
| Residential real estate |  | \$ 5,784 | \$ 5,465 | \$ - |
| Commercial real estate |  | 9,595 | 9,202 | - |
| Land, development, construction |  | 1,869 | 1,229 | - |
| Commercial and industrial |  | 585 | 577 | - |
| Consumer, other |  | 109 | 103 | - |
| With an allowance recorded: |  |  |  |  |
| Residential real estate |  | 2,682 | 2,631 | 402 |
| Commercial real estate |  | 2,538 | 2,280 | 478 |
| Land, development, construction |  | 1,065 | 1,038 | 164 |
| Commercial and industrial |  | 484 | 480 | 7 |
| Consumer, other |  | 179 | 170 | 29 |
| Total |  | \$24,890 | \$23,175 | \$1,080 |
| December 31, 2016 | Average of impaired loans | Intere recogni impa | come <br> during <br> ent | Cash basis interest income recognized |
| Real estate loans: |  |  |  |  |
| Residential | \$ 8,384 |  |  | \$- |
| Commercial | 11,696 |  |  | - |
| Land, development, construction | 1,503 |  |  | - |
| Total real estate loans | 21,583 |  |  | - |
| Commercial and industrial | 1,808 |  |  | - |
| Consumer and other loans | 253 |  |  | - |
| Total | \$23,644 |  |  | \$- |
| December 31, 2015 | Average of impaired loans |  | come during ent | $\begin{aligned} & \text { Cash basis } \\ & \text { interest income } \\ & \text { recognized } \\ & \hline \end{aligned}$ |
| Real estate loans: |  |  |  |  |
| Residential | \$ 8,623 |  |  | \$- |
| Commercial | 10,874 |  |  | - |
| Land, development, construction | 1,998 |  |  | - |
| Total real estate loans | 21,495 |  |  | - |
| Commercial and industrial | 946 |  |  | - |
| Consumer and other loans | 329 |  |  | - |
| Total | \$22,770 |  |  | \$- |

## CENTERSTATE BANKS, INC. AND SUBSIDIARIES

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| December 31, 2014 | Average of impaired loans | Interest income recognized during impairment | Cash basis interest income recognized |
| :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |
| Residential | \$ 9,584 | \$318 | \$- |
| Commercial | 12,282 | 145 | - |
| Land, development, construction | 2,138 | 37 | - |
| Total real estate loans | 24,004 | 500 | - |
| Commercial and industrial | 2,001 | 67 | - |
| Consumer and other loans | 296 | 12 | - |
| Total | \$26,301 | \$579 | \$- |

The following tables present the recorded investment in nonaccrual loans and loans past due over 90 days still on accrual by class of loans as of December 31, 2016 and 2015 excluding purchased credit impaired loans accounted for pursuant to ASC Topic 310-30:

| As of December 31, 2016 | Nonaccrual | Loans past due over 90 days still accruing |
| :---: | :---: | :---: |
| Residential real estate | \$ 7,068 | \$- |
| Commercial real estate | 9,116 | - |
| Land, development, construction | 1,060 | - |
| Commercial | 1,421 | - |
| Consumer, other | 338 | - |
| Total | \$19,003 | \$- |
| As of December 31, 2015 | Nonaccrual | Loans past due over 90 days still accruing |
| Residential real estate | \$ 9,540 | \$- |
| Commercial real estate | 9,145 | - |
| Land, development, construction | 1,608 | - |
| Commercial | 187 | - |
| Consumer, other | 353 | - |
| Total | \$20,833 | \$- |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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The following tables present the aging of the recorded investment in past due loans as of December 31, 2016 and 2015, excluding purchased credit impaired loans accounted for pursuant to ASC Topic 310-30:

| As of December 31, 2016 | Accruing Loans |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | $\begin{gathered} \hline 30-59 \\ \text { days past } \\ \text { due } \end{gathered}$ | $\begin{gathered} \text { 60-89 } \\ \text { days past } \\ \text { due } \end{gathered}$ | $\begin{aligned} & \text { Greater than } \\ & 90 \text { days past } \\ & \text { due } \end{aligned}$ | $\begin{aligned} & \hline \text { Total } \\ & \text { Past } \\ & \text { Due } \end{aligned}$ | Loans Not | Nonaccrual Loans |
| Residential real estate | \$ 816,304 | \$ 3,739 | \$4,561 | \$- | \$ 8,300 | \$ 800,936 | \$ 7,068 |
| Commercial real estate | 1,755,922 | 3,580 | 1,179 | - | 4,759 | 1,742,047 | 9,116 |
| Land/dev/construction | 142,044 | 2,111 | 71 | - | 2,182 | 138,802 | 1,060 |
| Commercial | 439,540 | 2,584 | 322 | - | 2,906 | 435,213 | 1,421 |
| Consumer | 89,538 | 501 | 178 | - | 679 | 88,521 | 338 |
|  | \$3,243,348 | \$12,515 | \$6,311 | \$- | \$18,826 | \$3,205,519 | \$19,003 |
|  | Accruing Loans |  |  |  |  |  |  |
| As of December 31, 2015 | Total | $\begin{gathered} \text { 30-59 } \\ \text { days past } \\ \text { due } \end{gathered}$ | $\begin{gathered} 60-89 \\ \text { days past } \end{gathered}$ due | $\begin{aligned} & \text { Greater than } \\ & 90 \text { days past } \\ & \text { due } \end{aligned}$ | $\begin{aligned} & \hline \text { Total } \\ & \text { Past } \\ & \text { Due } \end{aligned}$ | Loans Not Past Due | Nonaccrual Loans |
| Residential real estate | \$ 647,496 | \$2,118 | \$3,089 | \$- | \$ 5,207 | \$ 632,749 | \$ 9,540 |
| Commercial real estate | 1,254,782 | 4,647 | 2,170 | - | 6,817 | 1,238,820 | 9,145 |
| Land/dev/construction | 105,276 | 280 | 595 | - | 875 | 102,793 | 1,608 |
| Commercial | 307,321 | 1,101 | 348 | - | 1,449 | 305,685 | 187 |
| Consumer | 67,500 | 285 | 90 | - | 375 | 66,772 | 353 |
|  | \$2,382,375 | \$8,431 | \$6,292 | \$- | \$14,723 | \$2,346,819 | \$20,833 |

## Credit Quality Indicators:

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on at least an annual basis. The Company uses the following definitions for risk ratings:

Special Mention: Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

Substandard: Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a welldefined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

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Doubtful: Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.
Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. As of December 31, 2016 and 2015, and based on the most recent analysis performed, the risk category of loans by class of loans, excluding purchased credit impaired loans accounted for pursuant to ASC Topic 310-30, is presented below. The increase in loans categorized as special mention between the periods presented is due to the acquisitions of Community and Hometown on March 1, 2016.

| Loan Category | As of December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Pass | Special Mention | Substandard | $\underline{\text { Doubtful }}$ |
| Residential real estate | \$ 784,491 | \$ 13,820 | \$17,993 | \$- |
| Commercial real estate | 1,636,473 | 94,897 | 24,552 | - |
| Land/dev/construction | 129,781 | 10,278 | 1,985 | - |
| Commercial | 426,894 | 9,570 | 3,076 | - |
| Consumer | 88,714 | 270 | 554 | - |
| Total | \$3,066,353 | \$128,835 | \$48,160 | \$- |


| Loan Category | As of December 31, 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Pass | $\underset{\substack{\text { Special } \\ \text { Mention }}}{ }$ | Substandard | Doubtful |
| Residential real estate | \$ 620,735 | \$ 9,585 | \$17,598 | \$- |
| Commercial real estate | 1,194,368 | 47,885 | 31,907 | - |
| Land/dev/construction | 96,629 | 5,896 | 3,495 | - |
| Commercial | 301,838 | 4,077 | 3,502 | - |
| Consumer | 66,798 | 297 | 520 | - |
| Total | \$2,280,368 | \$67,740 | \$57,022 | \$- |

The Company considers the performance of the loan portfolio and its impact on the allowance for loan losses. For residential and consumer loan classes, the Company also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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table presents the recorded investment in residential and consumer loans, excluding purchased credit impaired loans accounted for pursuant to ASC Topic 310-30, based on payment activity as of December 31, 2016 and 2015:

| As of December 31, 2016 | Residential | Consumer |
| :---: | :---: | :---: |
| Performing | 809,236 | 89,200 |
| Nonperforming | 7,068 | 338 |
| Total | 816,304 | 89,538 |
| As of December 31, 2015 | Residential | Consumer |
| Performing | \$637,956 | \$67,147 |
| Nonperforming | 9,540 | 353 |
| Total | \$647,496 | \$67,500 |

## Purchased Credit Impaired ("PCI") Loans:

Income is recognized on PCI loans pursuant to ASC Topic 310-30. A portion of the fair value discount has been ascribed as an accretable yield that is accreted into interest income over the estimated remaining life of the loans. The remaining non-accretable difference represents cash flows not expected to be collected.
The table below summarizes the total contractually required principal and interest cash payments, management's estimate of expected total cash payments and carrying value of the loans as of December 31, 2016, 2015 and 2014. Contractually required principal and interest payments have been adjusted for estimated prepayments.

|  | December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2014 |
| Contractually required principal and interest | \$297,821 | \$ 332,570 | \$ 460,836 |
| Non-accretable difference | $(18,372)$ | $(19,452)$ | $(68,757)$ |
| Cash flows expected to be collected | 279,449 | 313,118 | 392,079 |
| Accretable yield | $(93,525)$ | $(102,590)$ | $(115,313)$ |
| Carrying value of acquired loans | 185,924 | 210,528 | 276,766 |
| Allowance for loan losses | (472) | (121) | (514) |
| Carrying value less allowance for loan losses | \$185,452 | \$ 210,407 | \$ 276,252 |

The Company recorded $\$ 417$, $\$(266)$ and $\$(145)$ in loan loss provision expense on PCI loans during the years ending December 31, 2016, 2015 and 2014, respectively. There were no reversals in the loan loss allowance for recoveries in 2016, 2015 and 2014, respectively. The Company adjusted its estimates of future expected losses, cash flows and renewal assumptions during the current year. These adjustments resulted in an increase in expected cash flows and accretable yield, and a decrease in the non-accretable difference. The Company reclassified approximately $\$ 6,220, \$ 28,394$ and $\$ 14,892$ from non-accretable difference to accretable yield during the twelve month periods ending December 31, 2016, 2015 and 2014, respectively, to reflect the adjusted estimates of future expected cash flows.

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The Company recognized approximately $\$ 34,006$ of accretion income during the twelve month period ending December 31, 2016. The table below summarizes the changes in total contractually required principal and interest cash payments, management's estimate of expected total cash payments and carrying value of the loans during the periods ending December 31, 2016, 2015 and 2014.

|  | $\begin{gathered} \text { December 31, } \\ 2015 \\ \hline \end{gathered}$ | Effect of acquisitions | income accretion | all other adjustments | $\begin{gathered} \substack{\text { December 31, } \\ 2016} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Contractually required principal and interest . . . . . . . . . . . . . . . . . . . . . . . . . . \$ 332,570 \$ 73,005 \$ - \$(107,754) \$297,821 |  |  |  |  |  |
| Non-accretable difference | $(19,452)$ | $(9,295)$ | - | 10,375 | $(18,372)$ |
| Cash flows expected to be collected | 313,118 | 63,710 | - | $(97,379)$ | 279,449 |
| Accretable yield | $(102,590)$ | $(18,585)$ | 34,006 | $(6,356)$ | $(93,525)$ |
| Carry value of acquired loans | \$ 210,528 | \$ 45,125 | \$34,006 | \$(103,735) | \$185,924 |
|  | $\underset{2014}{\text { December 31, }}$ | Effect of acquisitions | income accretion | all other adjustments | $\underset{2015}{\text { December 31, }}$ |
| Contractually required principal and interest . . . . . . . . . . . . . . . . . . . . . . . . . . . \$ 460,836 \$- \$ - \$(128,266) \$ 332,570 |  |  |  |  |  |
| Non-accretable difference | $(68,757)$ | - | - | 49,305 | $(19,452)$ |
| Cash flows expected to be collected | 392,079 | - | - | $(78,961)$ | 313,118 |
| Accretable yield | $(115,313)$ | - | 40,645 | $(27,922)$ | $(102,590)$ |
| Carry value of acquired loans | \$ 276,766 | \$- | \$40,645 | $\underline{\text { \$(106,883) }}$ | \$ 210,528 |
|  | $\begin{gathered} \text { December 31, } \\ 2013 \\ \hline \end{gathered}$ | Effect of acquisitions | income accretion | all other adjustments | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |
| Contractually required principal and <br> interest . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 389,537$ \$229,249 \$ — \$(157,950) \$ 460,836 |  |  |  |  |  |
| Non-accretable difference | $(55,304)$ | $(45,293)$ | - | 31,840 | $(68,757)$ |
| Cash flows expected to be collected | 334,233 | 183,956 | - | $(126,110)$ | 392,079 |
| Accretable yield | $(102,812)$ | $(32,204)$ | 34,168 | $(14,465)$ | $(115,313)$ |
| Carry value of acquired loans | \$ 231,421 | \$151,752 | \$34,168 | \$(140,575) | \$ 276,766 |

## (5) FDIC indemnification asset

The FDIC indemnification asset represented the estimated amounts due from the FDIC pursuant to the Loss Share Agreements related to the acquisition of the three failed banks acquired in 2010, the acquisition of two failed banks in 2012 and the assumption of Loss Share Agreements of two failed banks assumed by the Company pursuant to its acquisition of First Southern in June 2014. On February 3, 2016, the FDIC bought out the remaining FDIC loss share agreements. As such, the FDIC indemnification asset was written-off

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effectively accelerating all future FDIC indemnification asset amortization expense as well as ending any future FDIC indemnification income. The activity in the FDIC loss share indemnification asset for periods presented was as follows:

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Beginning of the year | \$ 25,795 | \$ 49,054 |
| Amortization, net | $(1,133)$ | $(16,282)$ |
| Indemnification revenue | 96 | 1,900 |
| Indemnification of foreclosure expense | (197) | $(4,001)$ |
| Proceeds from FDIC | $(5,482)$ | $(4,662)$ |
| Impairment (recovery) of loan pool | - | (214) |
| Loss from termination of FDIC loss share agreements | $(17,560)$ | - |
| Effect from termination of FDIC clawback liability | $(1,519)$ | - |
| Period end balance | \$ - | \$ 25,795 |

The FDIC agreements allowed for the recovery of some payments made for loss share reimbursements under certain conditions based on the actual performance of the portfolios acquired. This true-up payment was estimated and accrued for as part of the overall FDIC indemnification asset analysis and was reflected as a separate liability. The accrual for this liability was reflected as additional amortization income or expense in noninterest income. On February 3, 2016, the FDIC clawback liability was written-off as a result of the termination of FDIC loss share agreements as discussed above. The activity in the true-up payment liability was as follows:

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Beginning of the year | \$ 1,486 | \$1,205 |
| True-up liability accrual | 33 | 281 |
| Effect from termination of FDIC loss share agreements | $(1,519)$ | - |
| Period end balance | \$ - | \$1,486 |

## (6) Other real estate owned

Other real estate owned means real estate acquired through or instead of loan foreclosure. Activity in the valuation allowance was as follows:

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Beginning of year | \$ 1,297 | \$ 3,103 | \$ 5,887 |
| Valuation write down of repossessed real estate | 871 | 1,207 | 3,250 |
| Sales and/or dispositions | $(1,299)$ | $(3,013)$ | $(6,034)$ |
| End of year | \$ 869 | \$ 1,297 | \$ 3,103 |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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Expenses related to foreclosed real estate include:

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| (Gain) loss on sale of repossessed real estate | \$ $(1,528)$ | $(1,253)$ | (788) |
| Valuation write down of repossessed real estate | 871 | 1,207 | 3,250 |
| Operating expenses, net of rental income | 2,392 | 2,334 | 2,775 |
| Total | \$ 1,735 | \$ 2,288 | \$5,237 |

## (7) Fair value

Generally accepted accounting principles establish a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

The fair values of trading securities are determined as follows: (1) for those securities that have traded prior to the date of the consolidated balance sheet but have not settled (date of sale) until after such date, the sales price is used as the fair value; and, (2) for those securities which have not traded as of the date of the consolidated balance sheet, the fair value was determined by broker price indications of similar or same securities.

The fair value of derivatives is based on valuation models using observable market data as of the measurement date (Level 2). The derivatives are traded in an over-the-counter market where quoted market prices are not always available. Therefore, fair values of derivatives are determined using quantitative models that utilize multiple market inputs. The inputs will vary based on the type of derivative, but could include interest rates, prices and indices to generate continuous yield or pricing curves, prepayment rates, and volatility factors to value the position. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services.

The fair value of impaired loans with specific valuation allowance for loan losses and other real estate owned is based on recent real estate appraisals. For residential real estate impaired loans and other real estate owned, appraised values are based on the comparative sales approach. For commercial and

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commercial real estate impaired loans and other real estate owned, appraisers may use either a single valuation approach or a combination of approaches such as comparative sales, cost or the income approach. A significant unobservable input in the income approach is the estimated income capitalization rate for a given piece of collateral. At December 31, 2016, the range of capitalization rates utilized to determine the fair value of the underlying collateral ranged from $7 \%$ to $10 \%$. Adjustments to comparable sales may be made by the appraiser to reflect local market conditions or other economic factors and may result in changes in the fair value of a given asset over time. As such, the fair value of impaired loans and other real estate owned are considered a Level 3 in the fair value hierarchy.

Assets and liabilities measured at fair value on a recurring basis are summarized below.
at December 31, 2016

## Assets:

| Trading securities . . . . . . . . . . . . . . . . . . | $\$ 12,383$ |
| :--- | ---: | ---: |
| Available for sale securities |  |
| U.S. Treasury securities . . . . . . . . . . | 1,001 |
| Obligations of U.S. government |  |
| sponsored entities and agencies . . . | 9,301 |
| Mortgage backed securities . . . . . . . . | 707,957 |
| Municipal securities . . . . . . . . . . | 22,443 |
| Interest rate swap derivatives . . . . . . . . | 31,817 |
| Liabilities: |  |
| Interest rate swap derivatives . . . . . . . . . . . | 32,691 |

at December 31, 2015

## Assets:

Trading securities
\$ 2,107
Available for sale securities
U.S. Treasury securities . . . . . . . . . . . 1,000

Mortgage backed securities . . . . . . . . 568,452
Municipal securities . . . . . . . . . . . . . . 35,287
Interest rate swap derivatives . . . . . . . . . . . 18,619
Liabilities:
Interest rate swap derivatives
. . . . . . . . . . . 19,822

| - | $\$ 2,107$ | - |
| :--- | ---: | ---: |
| - | 1,000 | - |
| - | 568,452 | - |
| - | 35,287 | - |
| - | 18,619 | - |
| - | 19,822 | - |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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Assets and liabilities measured at fair value on a non-recurring basis are summarized below.

|  |  | Fair value measurements using |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying value | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| at December 31, 2016 |  |  |  |  |
| Assets: |  |  |  |  |
| Impaired loans |  |  |  |  |
| Residential real estate | \$2,937 | - | - | \$2,937 |
| Commercial real estate | 8,355 | - | - | 8,355 |
| Land, land development and construction | 1,004 | - | - | 1,004 |
| Commercial | 1,207 | - | - | 1,207 |
| Consumer | 62 | - | - | 62 |
| Other real estate owned |  |  |  |  |
| Residential real estate | 137 | - | - | 137 |
| Commercial real estate | 873 | - | - | 873 |
| Land, land development and construction. | 1,385 | - | - | 1,385 |
| Bank property held for sale | 868 | - | - | 868 |

## at December 31, 2015

Assets:
Impaired loans

| Residential real estate | \$3,288 | - | - | \$3,288 |
| :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | 7,061 | - | - | 7,061 |
| Land, land development and construction | 1,767 | - | - | 1,767 |
| Commercial | 280 | - | - | 280 |
| Consumer | 90 | - | - | 90 |
| her real estate owned |  |  |  |  |
| Residential real estate | 85 | - | - | 85 |
| Commercial real estate | 1,506 | - | - | 1,506 |
| Land, land development and construction | 2,002 | - | - | 2,002 |
| nk property held for sale | 1,665 | - | - | 1,665 |

Impaired loans measured at fair value had a recorded investment of $\$ 13,951$ with a valuation allowance of $\$ 386$ at December 31, 2016, and a recorded investment of $\$ 13,293$, with a valuation allowance of $\$ 807$, at December 31, 2015. The Company recorded a provision for loan loss expense of $\$ 1,221$ and $\$ 600$ on these loans during the years ending 2016 and 2015, respectively.

Other real estate owned had a decline in fair value of $\$ 871$ and $\$ 1,207$ during the twelve month periods ending December 31, 2016 and 2015, respectively. Changes in fair value were recorded directly as an adjustment to current earnings through non interest expense.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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Bank property held for sale represents certain branch office buildings which the Company has closed and consolidated with other existing branches. The real estate was transferred out of the Bank Premises and Equipment category into bank property held for sale at the lower of amortized cost or fair value less estimated costs to sell. The fair values were based upon appraisals. The Company recorded an impairment charge, net of gains on sales, of \$353 and \$731 during the twelve month periods ending December 31, 2016 and 2015 related to bank properties held for sale.

## Fair Value of Financial Instruments

The methods and assumptions, not previously presented, used to estimate fair value are described as follows:

Cash and Cash Equivalents: The carrying amounts of cash and cash equivalents approximate fair values and are classified as Level 1.

FHLB and FRB Stock: It is not practical to determine the fair value of FHLB and FRB stock due to restrictions placed on their transferability.
Investment securities held to maturity: The fair values of securities held to maturity are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

Loans held for sale: The fair value of loans held for sale is estimated based upon binding contracts from third party investors resulting in a Level 2 classification.
Loans, net: Fair values of loans, excluding loans held for sale, are estimated as follows: For variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values resulting in a Level 3 classification. Fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality resulting in a Level 3 classification. Impaired loans are valued as described previously. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.

FDIC Indemnification Asset: It is not practical to determine the fair value of the FDIC indemnification asset due to restrictions placed on its transferability.
Accrued Interest Receivable: The carrying amount of accrued interest receivable approximates fair value and classified as Level 2 for accrued interest receivable related to investment securities and Level 3 for accrued interest receivable related to loans.

Deposits: The fair values disclosed for demand deposits (e.g., interest and non-interest checking, savings, and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amount) resulting in Level 1 classification. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flows calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits resulting in a Level 2 classification.

Short-term Borrowings: The carrying amounts of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings (note payable), generally maturing within ninety days, approximate their fair values resulting in a Level 2 classification.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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Corporate Debentures: The fair values of the Company's corporate debentures are estimated using discounted cash flow analyses based on the current borrowing rates for similar types of borrowing arrangements resulting in a Level 3 classification.

Accrued Interest Payable: The carrying amount of accrued interest payable approximates fair value resulting in a Level 2 classification.

Off-balance Sheet Instruments: The fair value of off-balance-sheet items is not considered material.
The following table presents the carry amounts and estimated fair values of the Company's financial instruments:

| $\xrightarrow{\text { at December 31, } 2016}$ | Carrying amount | Fair value measurements |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Level 1 | Level 2 | Level 3 |  |
| Financial assets: |  |  |  |  |  |
| Cash and cash equivalents | \$ 175,654 | \$ 175,654 | \$ | \$ | \$ 175,654 |
| Trading securities | 12,383 | - | 12,383 | - | 12,383 |
| Investment securities available for sale | 740,702 | - | 740,702 | - | 740,702 |
| Investment securities held to maturity | 250,543 | - | 242,693 | - | 242,693 |
| FHLB and FRB stock | 17,669 | - | - | - | n/a |
| Loans held for sale | 2,285 | - | 2,285 | - | 2,285 |
| Loans, less allowance for loan losse $\$ 27,041$ | 3,402,706 | - | - | 3,395,975 | 3,395,975 |
| Interest rate swap derivatives | 31,817 | - | 31,817 | - | 31,817 |
| Accrued interest receivable | 12,112 | - | 3,979 | 8,133 | 12,112 |
| Financial liabilities: |  |  |  |  |  |
| Deposits- without stated maturities | \$3,607,107 | \$3,607,107 | \$ - | \$ | \$3,607,107 |
| Deposits- with stated maturities | 545,437 | - | 547,570 | - | 547,570 |
| Securities sold under agreement to repurchase | 28,427 | - | 28,427 | - | 28,427 |
| Federal funds purchased | 261,986 | - | 261,986 | - | 261,986 |
| Corporate debentures | 25,958 | - | - | 22,363 | 22,363 |
| Interest rate swap derivatives | 32,691 | - | 32,691 | - | 32,691 |
| Accrued interest payable ... | 851 | - | 851 | - | 851 |

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| $\underline{\text { at December 31, } 2015}$ | Carrying amount | Fair value measurements |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Level 1 | Level 2 | Level 3 |  |
| Financial assets: |  |  |  |  |  |
| Cash and cash equivalents | \$ 152,482 | \$ 152,482 | \$ | \$ - | \$ 152,482 |
| Trading securities | 2,107 | - | 2,107 | - | 2,107 |
| Investment securities available for sale | 604,739 | - | 604,739 | - | 604,739 |
| Investment securities held to maturity | 272,840 | - | 273,983 | - | 273,983 |
| FHLB and FRB stock | 14,041 | - | - | - | n/a |
| Loans held for sale | 1,529 | - | 1,529 | - | 1,529 |
| Loans, less allowance for loan losses of \$22,264 | 2,571,512 | - | - | 2,574,516 | 2,574,516 |
| FDIC indemnification asset | 25,795 | - | - | - | $\mathrm{n} / \mathrm{a}$ |
| Interest rate swap derivatives | 18,619 | - | 18,619 | - | 18,619 |
| Accrued interest receivable | 10,286 | - | - | 10,286 | 10,286 |
| Financial liabilities: |  |  |  |  |  |
| Deposits- without stated maturities | \$2,792,758 | \$2,792,758 | \$ | \$ - | \$2,792,758 |
| Deposits- with stated maturities | 422,420 | - | 423,391 | - | 423,391 |
|  |  |  |  | - | 27,472 |
| Federal funds purchased | 200,250 | - | 200,250 | - | 200,250 |
| Other borrowed funds | 25,000 | - | 25,000 | - | 25,000 |
| Corporate debentures | 24,093 | - | - | 19,734 | 19,734 |
| Interest rate swap derivatives | 19,822 | - | 19,822 | - | 19,822 |
| Accrued interest payable | 218 | - | 218 | - | 218 |

## (8) Bank Premises and Equipment

A summary of bank premises and equipment as of December 31, 2016 and 2015 is as follows:

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Land | \$ 40,952 | \$ 35,941 |
| Land improvements | 1,146 | 995 |
| Buildings | 71,069 | 62,109 |
| Leasehold improvements | 5,310 | 5,917 |
| Furniture, fixtures and equipment | 34,912 | 31,666 |
| Construction in progress | 2,878 | 1,263 |
|  | 156,267 | 137,891 |
| Less: Accumulated depreciation | 41,452 | 36,070 |
|  | \$114,815 | \$101,821 |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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The Company leases land and certain facilities under noncancellable operating leases. The following is a schedule of future minimum annual rentals under the noncancellable operating leases:

| Year ending December 31, |  |
| :---: | :---: |
| 2017 | \$ 3,156 |
| 2018 | 2,805 |
| 2019 | 2,231 |
| 2020 | 1,312 |
| 2021 | 1,261 |
| Thereafter | 5,324 |
|  | \$16,089 |

Rent expense, net of rental income, for the years ended December 31, 2016, 2015 and 2014, was $\$ 1,955$, $\$ 2,117$ and $\$ 2,309$, respectively, and is included in occupancy expense in the accompanying Consolidated Statements of Income. Rental income for the years ended December 31, 2016, 2015 and 2014, was $\$ 892$, $\$ 650$, and $\$ 632$, respectively, and is included in occupancy expense.

## (9) Goodwill and Intangible Assets

Goodwill was a result of whole bank acquisitions, all within the Company's commercial and retail banking segment. The change in balance for goodwill during the years 2016, 2015 and 2014 is as follows:

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Beginning of year | \$ 76,739 | \$76,739 | \$44,924 |
| Acquired goodwill | 29,289 | - | 31,815 |
| Impairment | - | - | - |
| End of year | \$106,028 | \$76,739 | \$76,739 |

The Company performed a step 1 annual impairment analysis of the goodwill recorded at the commercial and retail banking ("Bank") reporting unit as of November 30, 2016. Step 1 includes the determination of the carrying value of the reporting unit, including the existing goodwill and intangible assets, and estimating the fair value of the reporting unit. The carrying amount of the reporting unit did not exceed its fair value resulting in no impairment.

Acquired intangible assets consists of core deposit intangibles ("CDI") and Trust intangible ("Trust") which are intangible assets arising from either whole bank or branch acquisitions. They are initially measured at fair value and then amortized over a ten-year period on an accelerated basis using the projected decay rates of the underlying core deposits in the case of CDI and an accelerated method in the case of the Trust intangible. The change in balance for CDI and the Trust during the years 2016, 2015 and 2014 is as follows:

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Beginning of year | \$13,001 | \$15,401 | \$ 6,116 |
| Acquired CDI | 6,282 | 137 | 11,569 |
| Amortization expense | $(3,074)$ | $(2,537)$ | $(2,284)$ |
| Impairment expense | - | - | - |
| End of year | \$16,209 | \$13,001 | \$15,401 |

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Acquired intangible assets were as follows for years ended December 31, 2016 and 2015:

|  | December 31, 2016 |  | December 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Amortized intangible assets: |  |  |  |  |
| Core deposit intangibles | \$29,595 | \$14,085 | \$23,313 | \$11,149 |
| Trust intangible | 1,580 | 881 | 1,580 | 743 |
| Total acquired intangibles | \$31,175 | \$14,966 | \$24,893 | \$11,892 |

Estimated amortization expense for each of the next five years:


## (10) Deposits

A detail of deposits at December 31, 2016 and 2015 is as follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | Weighted Average Interest Rat | 2015 | Weighted Average Interest Rate |
| Non-interest bearing deposits | \$1,426,624 | - \% | \$1,133,138 | - \% |
| Interest bearing deposits: |  |  |  |  |
| Interest bearing demand deposits | 917,004 | 0.1\% | 679,714 | 0.1\% |
| Savings deposits | 362,947 | 0.1\% | 241,605 | 0.1\% |
| Money market accounts | 900,532 | 0.3\% | 738,301 | 0.3\% |
| Time deposits less than \$100,000 | 230,192 | 0.7\% | 177,288 | 0.6\% |
| Time deposits of \$100,000 or greater | 315,245 | 0.9\% | 245,132 | 0.8\% |
|  | 4,152,544 | 0.2\% | \$3,215,178 | 0.2\% |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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The following table presents the amount of certificate accounts at December 31, 2016, maturing during the periods reflected below:

| Year | Amount |
| :---: | :---: |
| 2017 | \$334,797 |
| 2018 | 114,525 |
| 2019 | 48,441 |
| 2020 | 26,756 |
| 2021 | 20,832 |
| Thereafter | 86 |
| Total | 545,437 |

Time deposits that meet or exceed the FDIC insurance limit of \$250 at year end 2016 and 2015 were \$139,807 and \$123,994.

## (11) Securities Sold Under Agreements to Repurchase

The Company's subsidiary bank enters into borrowing arrangements with its retail business customers by agreements to repurchase ("repurchase agreements") under which the bank pledges investment securities owned and under its control as collateral against the one-day borrowing arrangement.

At December 31, 2016 and 2015, the Company had $\$ 28,427$ and $\$ 27,472$ in repurchase agreements. Repurchase agreements are secured by obligations of U.S. government agencies and municipal securities with fair values of $\$ 35,522$ and $\$ 47,398$ at December 31, 2016 and 2015, respectively. Any risk related to these arrangements, primarily market value changes, is minimized due to the overnight (one-day) maturity and the additional collateral pledged over the borrowed amounts.

The following tables provide additional details as of December 31, 2016 and 2015.

| As of December 31, 2016 | $\underset{\text { Securities }}{\text { MBS }}$ | Municipal Securities | Total |
| :---: | :---: | :---: | :---: |
| Market value of securities pledged | 34,159 | \$1,363 | 35,522 |
| Borrowings related to pledged amounts | 27,558 | 869 | 28,427 |
| Market value pledged as a \% of borrowings | 124\% | 157\% | 125\% |
| As of December 31, 2015 | MBS <br> Securities | Municipal Securities | Total |
| Market value of securities pledged | \$45,745 | \$1,653 | \$47,398 |
| Borrowings related to pledged amounts | 27,179 | 293 | 27,472 |
| Market value pledged as a \% of borrowings | 168\% | 564\% | 173\% |

Information concerning repurchase agreements is summarized as follows:

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Average daily balance during the year | 29,435 | \$30,727 | \$30,289 |
| Average interest rate during the year | 0.35\% | 0.61\% | 0.60\% |
| Maximum month-end balance during the year | 35,500 | \$40,198 | \$34,681 |
| Weighted average interest rate at year end | 0.33\% | 0.36\% | 0.72\% |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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## (12) Federal Funds Purchased

Federal funds purchased, as listed below, are overnight deposits from correspondent banks. Information concerning these deposits is summarized as follows:

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Average daily balance during the year | \$210,276 | \$184,451 | \$ 49,899 |
| Average interest rate during the period | 0.55\% | 0.34\% | 0.10\% |
| Maximum month-end balance during the year | \$288,582 | \$223,151 | \$151,992 |
| Weighted average interest rate at year end | 0.72\% | 0.33\% | 0.29\% |

## (13) Federal Home Loan Bank advances and other borrowed funds

From time to time, the Company borrows either through Federal Home Loan Bank advances or one-day borrowings, other than correspondent bank deposits listed in note 12 above. The Company had $\$ 25,000$ in overnight borrowings with the Federal Reserve Bank during the period ending December 31, 2015. The Company had no advances from the Federal Home Loan Bank during the periods ending December 31, 2016 and 2015.

Federal Home Loan Bank advances are collateralized by residential and commercial loans under a blanket lien arrangement and based on this collateral, and the Company's holdings of FHLB stock, the Company is eligible to borrow up to $\$ 154,754$ at year end 2016.

## (14) Corporate Debentures

In September 2003, the Company formed CenterState Banks of Florida Statutory Trust I (the "Trust") for the purpose of issuing trust preferred securities. On September 22, 2003, the Company issued a floating rate corporate debenture in the amount of $\$ 10,000$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 305 basis points). The corporate debenture and the trust preferred security each have 30-year lives. The trust preferred security and the corporate debenture are callable by the Company or the Trust, at their respective option after five years, and sooner in specific events, subject to prior approval by the Federal Reserve, if then required. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. The Company's investment in the common stock of the trust was $\$ 310$ and is included in other assets.

In September 2004, Valrico Bancorp Inc. ("VBI") formed Valrico Capital Statutory Trust ("Valrico Trust") for the purpose of issuing trust preferred securities. On September 9, 2004, VBI issued a floating rate corporate debenture in the amount of $\$ 2,500$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. On April 2, 2007, the Company acquired all the assets and assumed all the liabilities of VBI pursuant to the merger agreement, including VBI's corporate debenture and related trust preferred security discussed above. The trust preferred security essentially

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements<br>(Dollar amounts in thousands, except per share data)<br>December 31, 2016, 2015 and 2014

mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 270 basis points). The corporate debenture and the trust preferred security each have 30-year lives. The trust preferred security and the corporate debenture are callable by the Company or the Valrico Trust, at their respective option after five years, and sooner in specific events, subject to prior approval by the Federal Reserve, if then required. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. The Company's investment in the common stock of the trust was $\$ 77$ and is included in other assets.

In September 2003, Federal Trust Corporation ("FTC") formed Federal Trust Statutory I ("FTC Trust") for the purpose of issuing trust preferred securities. On September 17, 2003, FTC issued a floating rate corporate debenture in the amount of $\$ 5,000$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. In November 2011, the Company acquired certain assets and assumed certain liabilities of FTC from The Hartford Financial Services Group, Inc. ("Hartford") pursuant to an acquisition agreement, including FTC's corporate debenture and related trust preferred security issued through FTC's finance subsidiary FTC Trust. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 295 basis points). The corporate debenture and the trust preferred security each have 30-year lives maturing in 2033. The trust preferred security and the corporate debenture are callable by the Company or the FTC Trust, at their respective option after five years, and sooner in specific events, subject to prior approval by the Federal Reserve, if then required. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. The Company's investment in the common stock of the trust was $\$ 155$ and is included in other assets.

In December 2004, Gulfstream Bancshares, Inc. ("GBI") formed Gulfstream Bancshares Capital Trust I ("GBI Trust I") for the purpose of issuing trust preferred securities. On December 1, 2004, GBI issued a floating rate corporate debenture in the amount of $\$ 7,000$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 190 bps ). The rate is subject to change quarterly. The corporate debenture and the trust preferred security each have 30 -year lives. The trust preferred security and the corporate debenture are callable by the Company or the GBI Trust I, at their respective option, subject to prior approval by the Federal Reserve, if then required. On January 17, 2014, the Company acquired all the assets and assumed all the liabilities of GBI by merger, including GBI's corporate debenture and related trust preferred security discussed above. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes. On January 22, 2016, the Company cancelled, dissolved and terminated GBI Trust I. The Company recognized a pre-tax gain on extinguishment of debt of approximately $\$ 308$ in the first quarter of 2016.

In December 2006, GBI formed Gulfstream Bancshares Capital Trust II ("GBI Trust II") for the purpose of issuing trust preferred securities. On December 28, 2006, GBI issued a floating rate corporate debenture in

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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the amount of $\$ 3,000$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 170 bps ). The rate is subject to change quarterly. The corporate debenture and the trust preferred security each have 30-year lives. The trust preferred security and the corporate debenture are callable by the Company or the GBI Trust II, at their respective option, subject to prior approval by the Federal Reserve, if then required. On January 17, 2014, the Company acquired all the assets and assumed all the liabilities of GBI by merger, including GBI's corporate debenture and related trust preferred security discussed above. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

In July 2006, Hometown formed Homestead Statutory Trust I ("Homestead Trust I") for the purpose of issuing trust preferred securities. On July 17, 2006, Hometown issued a floating rate corporate debenture in the amount of $\$ 16,000$. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 165 bps$)$. The rate is subject to change quarterly. The corporate debenture and the trust preferred security each have 30-year lives. The trust preferred security and the corporate debenture are callable by the Company or the GBI Trust II, at their respective option, subject to prior approval by the Federal Reserve, if then required. On March 1, 2016, the Company acquired all the assets and assumed all the liabilities of Hometown by merger, including Hometown's corporate debenture and related trust preferred security. On March 16, 2016, the Company partially redeemed and terminated $\$ 6,000$ of Homestead Trust I. The Company has treated the remaining corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

## (15) Income Taxes

Allocation of federal and state income tax expense between current and deferred portions for the years ended December 31, 2016, 2015 and 2014, is as follows:

|  | Current | Deferred | Total |
| :---: | :---: | :---: | :---: |
| December 31, 2016: |  |  |  |
| Federal | \$15,172 | \$3,127 | \$18,299 |
| State | 3,091 | 520 | 3,611 |
|  | \$18,263 | \$3,647 | \$21,910 |
| December 31, 2015: |  |  |  |
| Federal | \$14,639 | \$4,297 | \$18,936 |
| State | 2,920 | 715 | 3,635 |
|  | \$17,559 | \$5,012 | \$22,571 |
| December 31, 2014: |  |  |  |
| Federal . | \$ 4,384 | \$1,486 | \$ 5,870 |
| State | 1,009 | 247 | 1,256 |
|  | \$ 5,393 | \$1,733 | \$ 7,126 |

(Continued)

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
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The tax effect of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2016 and 2015, are presented below:

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Deferred tax assets: |  |  |
| Allowance for loan losses | \$10,431 | \$ 8,588 |
| Stock based compensation | 1,792 | 1,377 |
| Deferred compensation | 2,145 | 2,186 |
| Impairment expenses | 459 | 959 |
| Net operating loss carryforward | 22,633 | 18,153 |
| Other real estate owned expenses | 580 | 742 |
| Fair value adjustments | 27,241 | 16,751 |
| Nonaccrual interest | 1,856 | 2,040 |
| Unrealized loss on investment securities available for sale | 5,384 | - |
| Other | 371 | 99 |
| Total deferred tax assets | 72,892 | 50,895 |
| Deferred tax liabilities: |  |  |
| Premises and equipment, due to differences in depreciation methods and useful lives | $(7,320)$ | $(2,685)$ |
| Deferred loan costs, net | (183) | (337) |
| Prepaid expense | $(1,867)$ | (432) |
| Like kind exchange | (300) | (300) |
| Unrealized gain on investment securities available for sale | - | (903) |
| Accretion of discounts on investments | (14) | (18) |
| Total deferred tax liabilities | $(9,684)$ | $(4,675)$ |
| Net deferred tax asset | \$63,208 | \$46,220 |

As a result of the acquisition of First Southern on June 1, 2014, the Company obtained net operating loss carryforwards of approximately $\$ 57,375$ which are subject to an Internal Revenue Code Section 382 annual limitation of approximately $\$ 6,487$ per year. The Company obtained net operating loss carryforwards of approximately $\$ 11,526$ and $\$ 8,763$ as a result of the acquisitions of Community and Hometown, respectively, on March 1, 2016 which are also subject to Internal Revenue Code Section 382 limitations of approximately $\$ 1,722$ and $\$ 507$, respectively. At December 31, 2016, the Company had net operating carryforwards of approximately $\$ 59,002$ which will begin to expire as follows.

(Continued)

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. In performing this analysis, the Company considers all evidence currently available, both positive and negative, in determining whether based on the weight of that evidence, it is more likely than not the deferred tax asset will be realized. Based on management's analysis, it was determined that it is more likely than not that the deferred tax asset will be realized as of December 31, 2016 and 2015.

The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of the states of Florida, Georgia, Alabama, California, Colorado, North Carolina and Tennessee. CSFL Insurance Corp. files a tax return in South Carolina. The Company underwent an Internal Revenue Service examination of First Southern's 2014 tax return of which there were no material findings. The Company is no longer subject to examination by taxing authorities for the years before 2013. The Company was not subject to any material interest or penalties on its income tax liabilities for the years 2016, 2015 and 2014.
A reconciliation between the actual tax expense and the "expected" tax expense, computed by applying the U.S. federal corporate rate of 35 percent is as follows:

|  | December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2014 |
| "Expected" tax expense | \$22,488 | \$21,668 | \$7,032 |
| Tax exempt interest, net | $(2,364)$ | (851) | (910) |
| Bank owned life insurance | (825) | (753) | (549) |
| State income taxes, net of federal income tax benefits | 2,347 | 2,363 | 817 |
| Stock based compensation | 81 | 76 | 83 |
| Merger and acquisition related expenses | 388 | 10 | 536 |
| Other, net | (205) | 58 | 117 |
|  | \$21,910 | \$22,571 | \$7,126 |

## (16) Related-Party Transactions

Loans to principal officers, directors, and their affiliates during 2016 and 2015 were as follows:

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Beginning balance | \$ 19,975 | \$ 5,580 |
| New loans | 18,397 | 14,654 |
| Repayments | $(11,857)$ | (259) |
| Ending balance | \$ 26,515 | \$19,975 |

At December 31, 2016 and 2015 principal officers, directors, and their affiliates had $\$ 10,194$ and $\$ 6,303$, respectively, of available lines of credit. Deposits from principal officers, directors, and their affiliates at year-end 2016 and 2015 were approximately $\$ 37,305$ and $\$ 29,614$, respectively.

## (17) Regulatory Capital Matters

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Under capital adequacy guidelines and the regulatory framework for prompt

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements

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corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. The final rules implementing Basel Committee on Banking Supervision's capital guidelines for U.S. banks (Basel III rules) became effective for the Company on January 1, 2015 with full compliance with all of the requirements being phased in over a multi-year schedule, and fully phased in by January 1, 2019. Under these rules, banks are required to maintain a minimum CET1 ratio of $4.5 \%$, a minimum Tier 1 capital to risk-weighted assets of $6 \%$, a total risk-based capital ratio of $8 \%$, and a minimum leverage capital ratio of $4 \%$. In addition, the rules require a capital conservation buffer of up to $2.5 \%$ above each of CET1, tier 1, and total risk-based capital which must be met for a bank to be able to pay dividends, engage in share buybacks or make discretionary bonus payments to executive management without restriction. This capital conservation buffer is being phased in over a four year period starting on January 1, 2016 and was $0.625 \%$ in 2016 and $1.25 \%$ as of January 1, 2017. When fully implemented, a banking organization would need to maintain a CET1 capital ratio of at least $7 \%$, a total Tier 1 capital ratio of at least $8.5 \%$ and a total risk-based capital ratio of at least $10.5 \%$. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total capital, Tier I capital and CET1 (as defined in the regulations) to risk-weighted assets. Management believes, as of December 31, 2016, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

As of December 31, 2016 and 2015, the most recent notifications from the Office of Comptroller of the Currency ("OCC") categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized," the Bank must maintain total risk-based, Tier I risk-based, common equity Tier 1 risk-based and Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution's category.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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A summary of actual, required, and capital levels necessary for capital adequacy purposes for the Company as of December 31, 2016 and 2015, are presented in the table below. The ratios for capital adequacy purposes do not include capital conservation buffer requirements.
$\left.\begin{array}{ccccccccccc} & & & & & \begin{array}{c}\text { To be well } \\ \text { For capital }\end{array} & & \begin{array}{c}\text { capitalized under } \\ \text { prompt corrective }\end{array} \\ \text { action provision }\end{array}\right]$

A summary of actual, required, and capital levels necessary for capital adequacy purposes in the case of the Company's subsidiary bank as of December 31, 2016 and 2015, are presented in the table below. The ratios for capital adequacy purposes do not include capital conservation buffer requirements.

|  | Actual |  | For capital adequacy purposes |  | To be well capitalized under prompt corrective action provision |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| December 31, 2016 |  |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$451,152 | 11.8\% | \$306,145 | >8.0\% | 382,682 | >10.0\% |
| Tier 1 capital (to risk weighted assets) | 424,118 | 11.1\% | 229,609 | >6.0\% | 306,145 | >8.0\% |
| Common equity tier 1 capital (to risk weighted assets) | 424,118 | 11.1\% | 172,207 | >4.5\% | 248,743 | >6.5\% |
| Tier 1 capital (to average assets) | 424,118 | 8.5\% | 198,852 | >4.0\% | 248,565 | >5.0\% |
| December 31, 2015 |  |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$411,627 | 14.7\% | \$223,613 | >8.0\% | \$279,517 | >10.0\% |
| Tier 1 capital (to risk weighted assets) | 389,371 | 13.9\% | 167,710 | >6.0\% | 223,613 | >8.0\% |
| Common equity tier 1 capital (to risk weighted assets) | 389,371 | 13.9\% | 125,783 | >4.5\% | 181,686 | >6.5\% |
| Tier 1 capital (to average assets) | 389,371 | 9.9\% | 158,011 | >4.0\% | 197,514 | >5.0\% |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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## (18) Dividends

The Company declared and paid cash dividends on its common stock of \$7,681, \$3,181 and \$1,709 during the years ended December 31, 2016, 2015 and 2014, respectively. Banking regulations limit the amount of dividends that may be paid by the subsidiary banks to the Company without prior approval of the Bank's regulatory agency. In January 2016, the Company received a $\$ 58,000$ dividend from its subsidiary bank. At December 31, 2016, dividends from the subsidiary bank available to be paid to the Company, without prior approval of the Bank's regulatory agency, was $\$ 44,728$, subject to the Bank meeting or exceeding regulatory capital requirements.

## (19) Stock-Based Compensation

The Company assumed the obligations of GBI under the Gulfstream 2009 Stock Option Plan, the Gulfstream Officers' and Employees' Stock Option Plan and the Gulfstream Directors' Stock Option Plan (collectively, the "Gulfstream Plans") pursuant to the closing on January 17, 2014 by CenterState of the merger of Gulfstream with and into CenterState. All of the Gulfstream stock options awarded pursuant to the Gulfstream Plans outstanding at the merger closing date were converted to stock options for 774,104 of the Company's common shares with an average exercise price of $\$ 6.99$ per share. At December 31, 2016 there were options outstanding for 95,190 shares of the Company's common stock with an average exercise price of $\$ 7.21$ per share and an average remaining contractual life of approximately 4.1 years.

On April 25, 2013, the Company's shareholders approved the CenterState Banks, Inc. 2013 Equity Incentive Plan (the "2013 Plan"). The 2013 Plan replaces the 2007 Plan discussed below. The 2013 Plan authorizes the issuance of up to $1,600,000$ shares through the 2023 expiration of the plan. Of this amount $1,525,000$ shares are allocated to employees, all of which may be issued as incentive stock options, and 75,000 shares are allocated to directors. The Company's Board of Directors froze the Company's 2007 Equity Incentive Plan whereby no additional future grants and/or awards will be awarded pursuant to that plan effective with the shareholder approval of the 2013 Plan. During 2016 the Company did not grant any incentive stock options to its employees. The Company awarded 262,934 shares of Restricted Stock ("RSAs") during 2016 with an average fair value of $\$ 14.68$ per share at the date of grant. These restricted stock awards vest over periods ranging from two to seven years. The Company awarded Performance Share Units ("PSUs") during 2016 pursuant to the Company's Long-Term Incentive Plan as described in the Company's 2017 Proxy Statement. These PSUs will cliff vest on January 1, 2020. The units may be converted into common shares based upon the Company's Total Shareholder Return compared to its peer group and the Company's absolute earnings per share growth rate over a three year period ending January 1, 2020. The range of the units that may vest in the future is a minimum of 0 and a maximum of 43,292 with an expected target of 28,861 shares. In addition, the Company awarded PSUs as part of a production incentive plan during 2016 to one of its divisions. These PSUs may be converted into common shares based upon the financial performance of the division over three and four year performance periods ending on August 31, 2019 and 2020, respectively. The range of the units that may vest in the future is a minimum of 5,332 and a maximum of 16,000 with an expected target of 10,668 shares. The Company also awarded 28,725 Restricted Share Units ("RSUs") during 2016 with an average fair value of $\$ 15.37$ per unit at the date of grant. The RSUs will vest at a rate of one third each January 1, 2018, 2019 and 2020. In addition, the Company issued 11,616 shares to non-employee directors in lieu of cash for director fees during 2016. At December 31, 2016, there were a total of 285,040 shares available for future grants pursuant to the 2013 Plan, assuming maximum future vesting of PSUs outstanding.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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On April 24, 2007, the Company's shareholders approved the CenterState 2007 Equity Incentive Plan (the "2007 Plan") and approved an amendment to the 2007 Plan on April 28, 2009. The 2007 Plan, as amended, replaced the 1999 Plan. The 2007 Plan, as amended, authorize the issuance of up to $1,350,000$ shares of the Company stock. In 2013, the 2007 Plan was frozen whereby no additional grants and/or awards were awarded pursuant to this plan subsequent to April 2013.

The Company's stock-based compensation consists of stock options, RSAs, RSUs and PSUs. During the twelve month period ended December 31, 2016, 2015 and 2014, the Company recognized total stock-based compensation expense as listed in the table below.

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Stock option expense | \$ 230 | \$ 216 | \$ 238 |
| RSA expense | 3,605 | 2,712 | 1,264 |
| RSU Expense | 169 | 27 | - |
| PSU expense | 419 | 328 | 75 |
| Total stock-based compensation expense | \$4,423 | \$3,283 | \$1,577 |

There is no income tax benefit provided for in the Company's tax provision for qualified incentive stock options. The Company receives a tax benefit when a non qualified stock option is exercised. The total income tax benefit related to the exercise of non qualified stock options was approximately $\$ 140, \$ 113$ and $\$ 350$ during the twelve month periods ending December 31, 2016, 2015 and 2014, respectively. The Company provided an income tax benefit in its tax provision for RSA, RSU and PSU expenses of approximately $\$ 1,617, \$ 1,183$ and $\$ 517$ during the twelve month periods ending December 31, 2016, 2015 and 2014, respectively.
As of December 31, 2016, the total remaining unrecognized compensation cost related to non-vested stock options, net of estimated forfeitures, was approximately $\$ 205$ and will be recognized over the next 5 years. The weighted average period over which this expense is expected to be recognized is approximately 1.9 years.

As of December 31, 2016, the total remaining unrecognized compensation cost related to non-vested RSAs, net of estimated forfeitures, was approximately $\$ 5,117$ and will be recognized over the next 8 years. The weighted average period over which this expense is expected to be recognized is approximately 2.2 years.

As of December 31, 2016, the total remaining unrecognized compensation cost related to non-vested PSUs, net of estimated forfeitures, was approximately $\$ 1,030$ and will be recognized over the next 4 years. The weighted average period over which this expense is expected to be recognized is approximately 1.6 years.
As of December 31, 2016 the total remaining unrecognized compensation cost related to non-vested RSUs, net of estimated forfeitures, was approximately $\$ 600$ and will be recognized over the next 3 years. The weighted average period over which this expense is expected to be recognized is approximately 1.8 years.

The Company did not grant any stock options during 2014, 2015 and 2016. However, pursuant to the Company's agreement to acquire Gulfstream, the Company converted all outstanding Gulfstream stock options into CenterState options for 774,104 shares of common stock on the January 17, 2014 acquisition date. The estimated fair value of options granted, or acquired in the case of Gulfstream, during these periods

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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were calculated as of the grant date, or the acquisition date in the case of Gulfstream, using the BlackScholes option-pricing model. The weighted-average assumptions as of the grant date are as follows:

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Expected option life | - | - | 0.5 years |
| Risk-free interest rate | - | - | 0.07\% |
| Expected volatility | - | - | 0.01\% |
| Dividend yield | - | - | 0.00\% |

The Company determined the expected life of the stock options using the simplified method approach allowed for plain-vanilla share options as described in SAB 107. The risk-free interest rate is based on the U.S. Treasury yield curve in effect as of the grant date. Expected volatility was determined using historical volatility.

ASC 718 requires the recognition of stock-based compensation for the number of awards that are ultimately expected to vest. As a result, for most awards, recognized stock compensation is reduced for estimated forfeitures prior to vesting. Estimated forfeitures will be reassessed in subsequent periods and may change based on new facts and circumstances.

The weighted-average estimated fair value of stock options granted, or acquired in the case of Gulfstream, during the twelve month period ended December 31, 2014 was $\$ 4.67$ per share. The table below present's information related to stock option activity for the years ended December 31, 2016, 2015 and 2014:

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Total intrinsic value of stock options exercised | \$2,716 | \$827 | \$1,114 |
| Cash received from stock options exercised | \$1,865 | \$895 | 1,129 |
| Gross income tax benefit from the exercise of stock options | \$ 140 | \$113 | 350 |

A summary of stock option activity for the years ended December 31, 2016, 2015 and 2014 is as follows:

|  | December 31, 2016 |  | December 31, 2015 |  | December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Options | WeightedAverage Exercise Price | Number of Options | Weighted- <br> Average <br> Price | Number of Options | WeightedAverage Exercise Price |
| Outstanding, beginning of period | 940,634 | \$11.73 | 1,138,404 | \$11.23 | 1,073,716 | \$13.83 |
| Issued Gulfstream (note 1) | - | - | - | - | 774,104 | \$ 6.99 |
| Exercised | $(229,583)$ | \$ 8.74 | $(142,476)$ | \$ 6.63 | $(233,762)$ | \$ 6.09 |
| Forfeited | $(87,561)$ | \$15.51 | $(55,294)$ | \$14.57 | $(475,654)$ | \$12.73 |
| Outstanding, end of period | 623,490 | \$12.30 | 940,634 | \$11.73 | 1,138,404 | \$11.23 |

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note 1: Pursuant to the Company's agreement to acquire Gulfstream in January 2014, all outstanding Gulfstream stock options were converted to CenterState stock options as of the acquisition date.

|  | Number of Options | WeightedAverage Exercise Price | WeightedAverage Contractual Term | Aggregate Intrinsic Value |
| :---: | :---: | :---: | :---: | :---: |
| Options outstanding, December 31, 2016 | 623,490 | \$12.30 | 2.3 years | \$8,023 |
| Options fully vested and expected to vest, <br> December 31, 2016 | 611,348 | \$12.36 | 2.3 years | \$7,839 |
| Options exercisable, December 31, 2016 | 480,235 | \$12.60 | 2.1 years | \$6,038 |

At December 31, 2016 there were restricted stock awards ("RSAs") for 699,965 shares of the Company's common stock outstanding and not vested. Of this amount 127,901 restricted shares have been issued and included in the Company's total common stock outstanding, but have not vested as of December 31, 2016. The remaining 572,064 represent common shares to be issued at the end of their respective vesting period.
A summary of the RSA activity for the years ended December 31, 2016, 2015 and 2014 is presented in the table below.

|  | 2016 |  |  |  | 2015 |  |  |  | 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of RSAs underlying shares not issued | Number of RSAs underlying shares issued | Total number of RSAs | Weighted average fair value at grant date | Number of RSAs underlying shares not issued | Number of RSAs underlying shares issued | Total number of RSAs | Weighted average fair value at grant date | Number of RSAs underlying shares not issued | Number of RSAs underlying shares issued | Total number of RSAs | Weighted average fair value at grant date |
| Outstanding, beginning period... | 532,127 | 189,588 | 721,715 | \$10.79 | 410,128 | 249,542 | 659,670 | \$10.30 | 240,341 | - | 240,341 | \$ 9.76 |
| Granted | 262,934 | - | 262,934 | \$14.68 | 205,082 | 3,000 | 208,082 | \$11.96 | 241,739 | 250,375 | 492,114 | \$10.55 |
| Vested | $(219,032)$ | $(60,087)$ | $(279,119)$ | \$10.88 | $(62,170)$ | $(57,954)$ | $(120,124)$ | \$10.12 | $(35,753)$ | (833) | $(36,586)$ | \$ 9.77 |
| Forfeited | $(3,965)$ | $(1,600)$ | $(5,565)$ | \$12.07 | $(20,913)$ | $(5,000)$ | $(25,913)$ | \$10.64 | $(36,199)$ | - | $(36,199)$ | \$10.79 |
| Outstanding, end of period... | 572,064 | 127,901 | 699,965 | \$12.20 | 532,127 | 189,588 | 721,715 | \$10.79 | 410,128 | 249,542 | 659,670 | \$10.30 |

In September 2014 the Company initiated a Long-Term Incentive Plan that includes a Performance Share Unit ("PSU") award that could be awarded in PSUs, which can eventually be converted to common stock, based on the Company's relative Total Shareholder Return as compared to a peer group of similar companies selected by the Company's Compensation Committee over a 39 month period beginning on September 18, 2014 and ending on December 31, 2017. The Company expects to recognize an expense of $\$ 980$ over the 39 month period ending December 31, 2017. The expense recognized during 2016 was $\$ 273$.

In September 2015, the Company awarded PSUs pursuant to its Long-Term Incentive Plan that could eventually be converted to the Company's common stock based equally upon the Company's relative Total Shareholder Return and the Company's absolute earnings per share growth over a three year period ending on January 1, 2019. The Company expects to recognize an expense of $\$ 307$ over the 39 month period ending December 31, 2018. The expense recognized during 2016 was $\$ 94$.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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In September 2016, the Company awarded PSUs pursuant to its Long-Term Incentive Plan that could eventually be converted to the Company's common stock based equally upon the Company's relative Total Shareholder Return and the Company's absolute earnings per share growth over a three year period ending on January 1, 2020. The Company expects to recognize an expense of $\$ 412$ over the 39 month period ending December 31, 2019. The expense recognized during 2016 was $\$ 32$.

In September 2016, the Company also awarded PSUs pursuant to a productive incentive plan to one of its divisions that could eventually be converted to the Company's common stock based upon the division's financial performance over three and four year periods ending August 31, 2019 and 2020, respectively. The Company expects to recognize a total expense of $\$ 192$ during the performance periods. The expense recognized during 2016 was $\$ 20$.

The Company awarded RSUs during September 2015 pursuant to its Long-Term Incentive Plan that also could eventually be converted into the Company's common stock. The total RSUs awarded was 29,092 units with an estimated fair value at date of grant equal to $\$ 12.22$ per unit, or a total expected expense of $\$ 356$. Generally, the RSUs will vest at a rate of one third each January 1, 2017, 2018 and 2019. During 2016, time vesting equity grants were revised for an executive officer to accelerate the vesting date to the date of retirement. As a result, 3,441 units vested and were converted to common stock pursuant to the revised terms of the executive officer's RSUs. The expense recognized during 2016 was $\$ 135$.

The Company awarded RSUs during September 2016 pursuant to its Long-Term Incentive Plan that also could eventually be converted into the Company's common stock. The total RSUs awarded was 28,725 units with an estimated fair value at date of grant equal to $\$ 15.37$ per unit, or a total expected expense of $\$ 442$. The RSUs will vest at a rate of one third each January 1, 2018, 2019 and 2020. The expense recognized during 2016 was $\$ 34$.

## (20) Employee Benefit Plan

Substantially all of the Company's employees are covered under its 401(k) defined contribution retirement plan. Employees are eligible to participate in the plan after completing six months of continuous employment. The Company contributes an amount equal to a certain percentage of the employees' contributions based on the discretion of the Board of Directors. In addition, the Company may also make additional contributions to the plan each year, subject to profitability and other factors, and based solely on the discretion of the Board of Directors. For the years ended December 31, 2016, 2015 and 2014, the Company's contributions to the plan were $\$ 1,849, \$ 1,617$ and $\$ 1,398$, respectively, which are included in salary and benefits on the Consolidated Statements of Income.

In 2008, the Company entered into a salary continuation agreement with its chief executive officer. Five additional Company executive officers entered into salary continuation agreements during 2010. In 2007, an additional four pre-existing salary continuation agreements with certain Valrico State Bank's executive officers were assumed as part of the acquisition. The plans are nonqualified deferred compensation arrangements that are designed to provide supplemental retirement income benefits to participants. The Company expensed $\$ 609, \$ 618$ and $\$ 580$ for the accrual of future salary continuation benefits in 2016, 2015 and 2014, respectively. Other liabilities included salary continuation benefits payable of $\$ 4,211, \$ 3,836$ and $\$ 3,621$ at December 31, 2016, 2015 and 2014, respectively.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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In 2007, the Company entered into deferred compensation arrangements, through Rabbi Trust agreements, with two Valrico State Bank's executive officers pursuant to the acquisition. The Rabbi Trust asset is included in other assets, and the related deferred compensation payable is included in other liabilities. The Rabbi Trust asset and the related deferred compensation payable at December 31, 2016, 2015 and 2014 were $\$ 1,560, \$ 1,493$ and $\$ 1,484$, respectively. Earnings from the Rabbi Trust increase the asset and increase the deferred compensation payable. Losses from the Rabbi Trust decrease the asset and decrease the deferred compensation payable. There is no net income statement effect other than the administration expenses of the Trust which approximates $\$ 5$ per year.

## (21) Parent Company Only Financial Statements

Condensed financial statements of CenterState Banks, Inc. (parent company only) follow:

## Condensed Balance Sheet <br> December 31, 2016 and 2015

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Assets: |  |  |
| Cash and due from banks | \$ 970 | \$ 15 |
| Inter-company receivable from bank subsidiary | 25,250 | 25,000 |
| Investment in wholly-owned bank subsidiary | 548,653 | 484,993 |
| Investment in other wholly-owned subsidiary | 1,592 | 693 |
| Prepaid expenses and other assets | 8,107 | 9,701 |
| Total assets | \$584,572 | \$520,402 |
| Liabilities: |  |  |
| Accounts payable and accrued expenses | \$ 6,157 | \$ 5,795 |
| Corporate debenture | 25,958 | 24,093 |
| Total liabilities | 32,115 | 29,888 |
| Stockholders' Equity: |  |  |
| Common stock | 482 | 455 |
| Additional paid-in capital | 430,459 | 393,191 |
| Retained earnings | 130,090 | 95,430 |
| Accumulated other comprehensive (loss) income | $(8,574)$ | 1,438 |
| Total stockholders' equity | 552,457 | 490,514 |
| Total liabilities and stockholders' equity | \$584,572 | \$520,402 |

## CENTERSTATE BANKS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
December 31, 2016, 2015 and 2014
Condensed Statements of Income Years ended December 31, 2016, 2015 and 2014

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Dividend income | \$ 58,000 | 1,232 | 1,155 |
| Other income | 308 | - | - |
| Interest expense | $(1,159)$ | (968) | (942) |
| Operating expenses | $(3,869)$ | $(4,422)$ | $(3,875)$ |
| Income before equity in undistributed income of subsidiaries | 53,280 | $(4,158)$ | $(3,662)$ |
| Equity in undistributed (losses) income of subsidiaries | $(12,736)$ | 41,431 | 14,828 |
| Net income before income tax benefit | 40,544 | 37,273 | 11,166 |
| Income tax benefit | $(1,797)$ | $(2,065)$ | $(1,798)$ |
| Net income | \$ 42,341 | \$39,338 | \$12,964 |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

## Notes to Consolidated Financial Statements

(Dollar amounts in thousands, except per share data)
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## Condensed Statements of Cash Flows <br> Years ended December 31, 2016, 2015 and 2014

|  | 2016 | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ 42,341 | \$ 39,338 | \$ 12,964 |
| Adjustments to reconcile net income to net cash used in operating activities: |  |  |  |
| Equity in net earnings of subsidiaries | 12,736 | $(42,663)$ | $(15,983)$ |
| Increase in payables and accrued expenses | (25) | 340 | (608) |
| Gain on extinguishment of debt | (308) |  |  |
| Decrease (increase) in other assets | 84 | 89 | 2,294 |
| Stock based compensation expense | 1,001 | 1,235 | 497 |
| Net cash flows used in operating activities | 55,829 | $(1,661)$ | (836) |
| Cash flows from investing activities: |  |  |  |
| Inter-company receivables from subsidiary banks | $(58,241)$ | 1,991 | 18,703 |
| Net cash from bank acquisition | $(38,918)$ | 0 | $(16,455)$ |
| Investment in subsidiaries | 450 | (476) | - |
| Cash payments to shareholders | 39 | (466) | - |
| Dividends from bank subsidiaries | 58,000 | - | - |
| Dividends from nonbank subsidiary | - | 1,232 | 1,155 |
| Net cash flows provided by investing activities | $(38,670)$ | 2,281 | 3,403 |
| Cash flows from financing activities: |  |  |  |
| Stock options exercised, net of tax benefit | 1,769 | 784 | 984 |
| Stock repurchase | (962) | $(1,016)$ | - |
| Extinguishment of debt | $(8,680)$ | - | - |
| Payment of note payable | (650) | - | - |
| Dividends paid to shareholders | $(7,681)$ | $(3,181)$ | $(1,709)$ |
| Net cash flows used in financing activities | $(16,204)$ | $(3,413)$ | (725) |
| Net increase (decrease) in cash and cash equivalents | 955 | $(2,793)$ | 1,842 |
| Cash and cash equivalents at beginning of year | 15 | 2,808 | 966 |
| Cash and cash equivalents at end of year | \$ 970 | \$ 15 | \$ 2,808 |

## (22) Credit Commitments

The Company has outstanding at any time a significant number of commitments to extend credit. These arrangements are subject to strict credit control assessments and each customer's credit worthiness is evaluated on a case-by-case basis.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements
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A summary of commitments to extend credit and standby letters of credit written at December 31, 2016 and 2015, are as follows:

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Standby letters of credit | \$ 10,551 | \$ 8,737 |
| Available lines of credit | 512,268 | 429,231 |
| Unfunded loan commitments - fixed | 101,586 | 53,640 |
| Unfunded loan commitments - variable | 15,062 | 32,265 |

Because many commitments expire without being funded in whole or part, the contract amounts are not estimates of future cash flows.

Credit risk represents the accounting loss that would be recognized at the reporting date if counterparties failed completely to perform as contracted. The credit risk amounts are equal to the contractual amounts, assuming that the amounts are fully advanced and that the collateral or other security is of no value.

The Company's policy is to require customers to provide collateral prior to the disbursement of approved loans. The amount of collateral obtained, if it is deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, real estate and income providing commercial properties.
Standby letters of credit are contractual commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Outstanding commitments are deemed to approximate fair value due to the variable nature of the interest rates involved and the short-term nature of the commitments.

## (23) Concentrations of Credit Risk

Most of the Company's business activity is with customers located throughout Central, Southeastern and Northeastern Florida. The majority of commercial and mortgage loans are granted to customers doing business or residing in these areas. Generally, commercial loans are secured by real estate, and mortgage loans are secured by either first or second mortgages on residential or commercial property. As of December 31, 2016, substantially all of the Company's loan portfolio was secured. Although the Company has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent upon the economy of those areas listed above. The Company does not have significant exposure to any individual customer or counterparty.

## (24) Basic and Diluted Earnings Per Share

The two-class method is used in the calculation of basic and diluted earnings per share. Under the two-class method, earnings available to common shareholders for the period are allocated between common shareholders and participating securities according to dividends declared (or accumulated) and participation rights in undistributed earnings. There were an average of $30,784,470,852$, and 928,692 stock options that were not considered in computing diluted earnings per common share because they were anti-dilutive during the years ending December 31, 2016, 2015, and 2014, respectively.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements
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The following table presents the factors used in the earnings per share computations for the periods indicated.

|  | 2016 |  | 2015 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic |  |  |  |  |  |  |
| Net income available to common shareholders | \$ | 42,341 | \$ | 39,338 | \$ | 12,964 |
| Less: Earnings allocated to participating securities |  | (163) |  | (212) |  | (17) |
| Net income allocated to common shareholders | \$ | 42,178 | \$ | 39,126 | \$ | 12,947 |
| Weighted average common shares outstanding including participating securities |  | 292,500 |  | 427,857 |  | 904,988 |
| Less: Participating securities (1) |  | 183,358) |  | (245,633) |  | $(52,986)$ |
| Average shares |  | 409,142 |  | 182,224 |  | 852,002 |
| Basic earnings per common share | \$ | 0.89 | \$ | 0.87 | \$ | 0.32 |
| Diluted |  |  |  |  |  |  |
| Net income available to common shareholders | \$ | 42,178 | \$ | 39,126 | \$ | 12,947 |
| Weighted average common shares outstanding for basic earnings per common share |  | 409,142 |  | 182,224 |  | 852,002 |
| Add: Dilutive effects of stock based compensation awards |  | 782,381 |  | 606,408 |  | 383,550 |
| Average shares and dilutive potential common shares |  | 191,523 |  | 788,632 |  | 235,552 |
| Dilutive earnings per common share | \$ | 0.88 | \$ | 0.85 | \$ | 0.31 |

1. Participating securities are restricted stock awards whereby the stock certificates have been issued, are included in outstanding shares, receive dividends and can be voted, but have not vested.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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## (25) Reportable segments

The Company's reportable segments represent the distinct product lines the Company offers and are viewed separately for strategic planning purposes by management.

The tables below are reconciliations of the reportable segment revenues, expenses, and profit as viewed by management to the Company's consolidated total for the year ending December 31, 2016, 2015 and 2014.

|  | Year ending December 31, 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Commercial } \\ \text { and retail } \\ \text { banking } \end{gathered}$ | Correspondent banking and capital markets division | Corporate overhead and administration | Elimination entries | Total |
| Interest income | \$ 180,696 | \$ 7,969 | \$ - | - | \$ 188,665 |
| Interest expense | $(7,044)$ | $(1,137)$ | $(1,159)$ | - | $(9,340)$ |
| Net interest income (expense) | 173,652 | 6,832 | $(1,159)$ | - | 179,325 |
| Provision for loan losses | $(4,938)$ | (24) | - | - | $(4,962)$ |
| Non interest income | 30,376 | 33,685 | 308 | - | 64,369 |
| Non interest expense | $(147,228)$ | $(23,384)$ | $(3,869)$ | - | $(174,481)$ |
| Net income (loss) before taxes | 51,862 | 17,109 | $(4,720)$ | - | 64,251 |
| Income tax (provision) benefit | $(17,107)$ | $(6,600)$ | 1,797 | - | $(21,910)$ |
| Net income (loss) | \$ 34,755 | \$ 10,509 | $\stackrel{\text { \$ }(2,923)}{ }$ | \$ | \$ 42,341 |
| Total assets | \$4,676,375 | \$397,323 | \$584,572 | \$(579,711) | \$5,078,559 |
|  | Year ending December 31, 2015 |  |  |  |  |
|  | $\begin{gathered} \text { Commercial } \\ \text { and retail } \\ \text { banking } \\ \hline \end{gathered}$ | Correspondent banking and capital markets division | $\begin{gathered} \text { Corporate } \\ \text { overhead } \\ \text { and } \\ \text { administration } \\ \hline \end{gathered}$ | $\xlongequal{\substack{\text { Elimination } \\ \text { entries }}}$ | Total |
| Interest income | \$ 155,369 | \$ 6,951 | \$ - | - | \$ 162,320 |
| Interest expense | $(5,697)$ | (621) | (968) | - | $(7,286)$ |
| Net interest income (expense) | 149,672 | 6,330 | (968) | - | 155,034 |
| Provision for loan losses | $(4,335)$ | (158) | - | - | $(4,493)$ |
| Non interest income | 9,887 | 27,563 | - | - | 37,450 |
| Non interest expense | $(99,900)$ | $(21,760)$ | $(4,422)$ | - | $(126,082)$ |
| Net income before taxes | 55,324 | 11,975 | $(5,390)$ | - | 61,909 |
| Income tax (provision) benefit | $(20,016)$ | $(4,620)$ | 2,065 | - | $(22,571)$ |
| Net income (loss) | \$ 35,308 | \$ 7,355 | \$ $(3,325)$ | \$ | \$ 39,338 |
| Total assets | \$3,679,946 | \$335,643 | \$518,107 | \$(510,979) | \$4,022,717 |

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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|  | Year ending December 31, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Commercial } \\ \text { and retail } \\ \text { banking } \\ \hline \end{gathered}$ | Correspondent banking and capital markets division | $\begin{gathered} \hline \text { Corporate } \\ \text { overhead } \\ \text { and } \\ \text { administration } \end{gathered}$ | $\underset{\text { entries }}{\text { Elimination }}$ | Total |
| Interest income | \$ 134,938 | \$ 3,289 | \$ | - | \$ 138,227 |
| Interest expense | $(6,365)$ | (50) | (941) | - | $(7,356)$ |
| Net interest income | 128,573 | 3,239 | (941) | - | 130,871 |
| Provision for loan losses | (826) | - | - | - | (826) |
| Non interest income | 6,073 | 20,153 | - | - | 26,226 |
| Non interest expense | $(112,836)$ | $(19,470)$ | $(3,875)$ | - | $(136,181)$ |
| Net income before taxes | 20,984 | 3,922 | $(4,816)$ | - | 20,090 |
| Income tax (provision) benefit | $(7,411)$ | $(1,513)$ | 1,798 | - | $(7,126)$ |
| Net income (loss) | \$ 13,573 | \$ 2,409 | \$ (3,018) | \$ | \$ 12,964 |
| Total assets | \$3,487,014 | \$280,079 | \$482,681 | \$(472,905) | \$3,776,869 |

Commercial and retail banking: The Company's primary business is commercial and retail banking. Currently, the Company operates through one subsidiary bank and two non bank subsidiaries (R4ALL and CSFL Insurance Corp.), with 67 locations in 23 counties throughout Central Florida providing traditional deposit and lending products and services to its commercial and retail customers.

Correspondent banking and capital markets division: Operating as a division of our subsidiary bank, its primary revenue generating activities are related to the capital markets division which includes commissions earned on fixed income security sales, fees from hedging services, loan brokerage fees and consulting fees for services related to these activities. Income generated related to the correspondent banking services includes spread income earned on correspondent bank deposits (i.e. federal funds purchased) and fees generated from safe-keeping activities, bond accounting services, asset/liability consulting services, international wires, clearing and corporate checking account services and other correspondent banking related services. The fees derived from the correspondent banking services are less volatile than those generated through the capital markets group. The customer base includes small to medium size financial institutions primarily located in Southeastern United States.

Corporate overhead and administration: Corporate overhead and administration is comprised primarily of compensation and benefits for certain members of management, interest on parent company debt, office occupancy and depreciation of parent company facilities, merger related costs and other expenses.

## (26) Business combinations

Acquisition of Community Bank of South Florida, Inc.
On March 1, 2016, the Company completed its acquisition of Community Bank of South Florida, Inc. ("Community") whereby Community merged with and into the Company. Pursuant to and simultaneously with the merger of Community with and into the Company, Community's wholly owned subsidiary bank, Community Bank of Florida, Inc. merged with and into the Company's subsidiary bank, CenterState Bank of Florida, N.A.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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The Company's primary reasons for the transaction were to further solidify its market share in the Central and South Florida markets and expand its customer base to enhance deposit fee income and leverage operating cost through economies of scale. The acquisition increased the Company's total assets and total deposits by approximately $12 \%$ and $14 \%$, respectively, as compared with the balances at December 31, 2015, and is expected to positively affect the Company's operating results to the extent the Company earns more from interest earning assets than it pays in interest on its interest bearing liabilities.

The acquisition was accounted for under the acquisition method of accounting in accordance with ASC Topic 805, Business Combinations. The Company recognized goodwill on this acquisition of $\$ 25,391$ which is nondeductible for tax purposes as this acquisition is a nontaxable transaction. The goodwill is calculated based on the fair values of the assets acquired and liabilities assumed as of the acquisition date. Fair value estimates are based on the information available, and are subject to change for up to one year after the closing date of the acquisition as additional information relative to closing date fair values becomes available.

The Company acquired $100 \%$ of the outstanding common stock of Community. The purchase price consisted of both cash and stock. Each share of Community common stock was either exchanged for \$13.31 cash or 0.9148 shares of the Company's common stock. Based on the closing price of the Company's common stock on February 29, 2016, the resulting purchase price was $\$ 64,986$.

The table below summarizes the purchase price calculation.


# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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The list below summarizes the estimates of the fair value of the assets purchased, including goodwill, and liabilities assumed as of the March 1, 2016 purchase date.

|  | March 1, 2016 |
| :---: | :---: |
| Assets: |  |
| Cash and cash equivalents | \$ 79,800 |
| Loans, held for investment | 273,146 |
| Purchased credit impaired loans | 43,298 |
| Loans held for sale | 732 |
| Investments | 63,716 |
| Accrued interest receivable | 995 |
| Branch real estate | 10,646 |
| Furniture and fixtures | 459 |
| Bank property held for sale | 850 |
| Federal Home Loan Bank stock | 420 |
| Other repossessed real estate owned | 4,819 |
| Core deposit intangible | 3,684 |
| Goodwill | 25,391 |
| Deferred tax asset | 11,827 |
| Other assets | 758 |
| Total assets acquired | \$520,541 |
| Liabilities: |  |
| Deposits | \$452,935 |
| Notes payable | 650 |
| Accrued interest payable | 604 |
| Other liabilities | 1,366 |
| Total liabilities assumed | \$455,555 |

In the acquisition, the Company acquired $\$ 316,444$ of loans at fair value, net of $\$ 20,439$, or $6.1 \%$, estimated discount to the outstanding principal balance, representing $12.2 \%$ of the Company's total loans at December 31, 2015. Of the total loans acquired, management identified $\$ 43,298$ with credit deficiencies. All loans that were on non-accrual status, impaired loans including TDRs and other substandard loans were considered by management to be credit impaired and are accounted for pursuant to ASC Topic 310-30.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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The table below summarizes the total contractually required principal and interest cash payments, management's estimate of expected total cash payments and fair value of the loans as of March 1, 2016 for purchased credit impaired loans. Contractually required principal and interest payments have been adjusted for estimated prepayments.

| Contractually required principal and interest | \$ 69,400 |
| :---: | :---: |
| Non-accretable difference | $(8,383)$ |
| Cash flows expected to be collected | 61,017 |
| Accretable yield | $(17,719)$ |
| Total purchased credit-impaired loans acquired | \$ 43,298 |

The table below presents information with respect to the fair value of acquired loans, as well as their unpaid principal balance ("Book Balance") at acquisition date.

|  | Book <br> Balance | Fair <br> Value |
| :---: | :---: | :---: |
| Loans: |  |  |
| Single family residential real estate | \$ 76,035 | \$ 73,737 |
| Commercial real estate | 160,875 | 155,678 |
| Construction/development/land | 18,391 | 17,587 |
| Commercial loans | 19,467 | 19,294 |
| Consumer and other loans | 6,914 | 6,850 |
| Purchased credit-impaired | 55,201 | 43,298 |
| Total earning assets | \$336,883 | \$316,444 |

In its assumption of the deposit liabilities, the Company believed the deposits assumed from the acquisition have an intangible value. The Company applied ASC Topic 805, which prescribes the accounting for goodwill and other intangible assets such as core deposit intangibles, in a business combination. The Company determined the estimated fair value of the core deposit intangible asset totaled $\$ 3,684$, which will be amortized utilizing an accelerated amortization method over an estimated economic life not to exceed ten years. In determining the valuation amount, deposits were analyzed based on factors such as type of deposit, deposit retention, interest rates and age of deposit relationships.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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## Measurement period adjustments

On March 1, 2016 the Company purchased Community. As previously disclosed, the fair values initially assigned to the assets acquired and liabilities assumed were preliminary and subject to refinement for up to one year after the closing date of the acquisition as new information relative to closing date fair values became available. Based on income tax returns filed subsequent to the acquisition date, the Company adjusted its initial fair value estimate of the deferred tax asset acquired.

|  | March 1, 2016 as initially reported | measurement period <br> adjustments | March 1, 2016 (as adjusted) |
| :---: | :---: | :---: | :---: |
| Assets: |  |  |  |
| Cash and cash equivalents | \$ 79,800 | \$- | \$ 79,800 |
| Loans, held for investment | 273,146 |  | 273,146 |
| Purchased credit impaired loans | 43,298 |  | 43,298 |
| Loans held for sale | 732 |  | 732 |
| Investments | 63,716 |  | 63,716 |
| Accrued interest receivable | 995 |  | 995 |
| Branch real estate | 10,646 |  | 10,646 |
| Furniture and fixtures | 459 |  | 459 |
| Bank property held for sale | 850 |  | 850 |
| Federal Home Loan Bank stock | 420 |  | 420 |
| Other repossessed real estate owned | 4,819 |  | 4,819 |
| Core deposit intangible | 3,684 |  | 3,684 |
| Goodwill | 25,464 | (73) | 25,391 |
| Deferred tax asset | 11,754 | 73 | 11,827 |
| Other assets | 758 |  | 758 |
| Total assets acquired | \$520,541 | \$- | \$520,541 |
| Liabilities: |  |  |  |
| Deposits | \$452,935 | \$- | \$452,935 |
| Notes payable | 650 |  | 650 |
| Accrued interest payable | 604 |  | 604 |
| Other liabilities | 1,366 |  | 1,366 |
| Total liabilities assumed | \$455,555 | \$- | \$455,555 |

## Acquisition of Hometown of Homestead Banking Company

On March 1, 2016, the Company completed its acquisition of Hometown of Homestead Banking Company ("Hometown") whereby a newly formed wholly-owned subsidiary of the Company merged with and into Hometown and, immediately thereafter, Hometown merged with and into the Company. Pursuant to and simultaneously with the merger of Hometown with and into the Company, Hometown's subsidiary bank, $1^{\text {st }}$ National Bank of South Florida, merged with and into the Company's subsidiary bank, CenterState Bank of Florida, N.A.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

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The Company's primary reasons for the transaction were to expand its market share in the South Florida market, together with its acquisition of Community as described above, and expand its customer base to enhance deposit fee income and leverage operating cost through economies of scale. The acquisition increased the Company's total assets and total deposits by approximately $8 \%$ and $8 \%$, respectively, as compared with the balances at December 31, 2015, and is expected to positively affect the Company's operating results to the extent the Company earns more from interest earning assets than it pays in interest on its interest bearing liabilities.

The acquisition was accounted for under the acquisition method of accounting in accordance with ASC Topic 805, Business Combinations. The Company recognized goodwill on this acquisition of $\$ 3,898$ which is nondeductible for tax purposes as this acquisition is a nontaxable transaction. The goodwill is calculated based on the fair values of the assets acquired and liabilities assumed as of the acquisition date. Fair value estimates are based on the information available, and are subject to change for up to one year after the closing date of the acquisition as additional information relative to closing date fair values becomes available.

The Company acquired $100 \%$ of the outstanding common stock of Hometown. Each share of Hometown common stock was exchanged for $\$ 1.25$, resulting in a purchase price of $\$ 19,150$.

The table below summarizes the purchase price calculation.
Number of shares of Hometown common stock outstanding at February 29, $2016 \ldots \ldots$. . . 15,319,622
Multiplied by the cash consideration each Hometown share was entitled to receive . . . \$ $\quad 1.25$
Total purchase price . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \$ \$ 19,150

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

## Notes to Consolidated Financial Statements

(Dollar amounts in thousands, except per share data)
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The list below summarizes the preliminary estimates of the fair value of the assets purchased, including goodwill, and liabilities assumed as of the March 1, 2016 purchase date.

March 1, 2016
Assets:
Cash and cash equivalents . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$$ 14,356
Loans, held for investment . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 195,960
Purchased credit impaired loans . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Investments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Accrued interest receivable . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Branch real estate . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Furniture and fixtures . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 132
Bank property held for sale . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3, 3,
Federal Reserve Bank and Federal Home Loan Bank stock . . . . . . . . . . . . . . . . . . . . . . . . . 2,571
Other repossessed real estate owned . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Core deposit intangible . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Goodwill . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Deferred tax asset . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Other assets . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 842
Total assets acquired . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \$316,549
Liabilities:
Deposits . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 252,977$
Repurchase agreements . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 544
Federal Home Loan Bank advances . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 31, 368
Corporate debentures . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 10,640
Accrued interest payable . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 314
Other liabilities . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 1,156
Total liabilities assumed . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 297,399$
In the acquisition, the Company acquired $\$ 197,787$ of loans at fair value, net of $\$ 3,051$, or $1.5 \%$, estimated discount to the outstanding principal balance, representing $7.6 \%$ of the Company's total loans at December 31, 2015. Of the total loans acquired, management identified $\$ 1,827$ with credit deficiencies. All loans that were on non-accrual status, impaired loans including TDRs and other substandard loans were considered by management to be credit impaired and are accounted for pursuant to ASC Topic 310-30. The table below summarizes the total contractually required principal and interest cash payments, management's estimate of expected total cash payments and fair value of the loans as of March 1, 2016 for purchased credit impaired loans.

Contractually required principal and interest payments have been adjusted for estimated prepayments.
Contractually required principal and interest . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \$3,605
Non-accretable difference . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . (912)
Cash flows expected to be collected . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 2,693
Accretable yield . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . (866)
Total purchased credit-impaired loans acquired . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \$1,827

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
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The table below presents information with respect to the fair value of acquired loans, as well as their unpaid principal balance ("Book Balance") at acquisition date.

|  | Book Balance | Fair Value |
| :---: | :---: | :---: |
| Loans: |  |  |
| Single family residential real estate | \$ 73,178 | \$ 72,994 |
| Commercial real estate | 111,175 | 109,837 |
| Construction/development/land | 6,491 | 6,173 |
| Commercial loans | 3,531 | 3,482 |
| Consumer and other loans | 3,529 | 3,474 |
| Purchased credit-impaired | 2,934 | 1,827 |
| Total earning assets | \$200,838 | \$197,787 |

In its assumption of the deposit liabilities, the Company believed the deposits assumed from the acquisition have an intangible value. The Company applied ASC Topic 805, which prescribes the accounting for goodwill and other intangible assets such as core deposit intangibles, in a business combination. The Company determined the estimated fair value of the core deposit intangible asset totaled $\$ 2,598$, which will be amortized utilizing an accelerated amortization method over an estimated economic life not to exceed ten years. In determining the valuation amount, deposits were analyzed based on factors such as type of deposit, deposit retention, interest rates and age of deposit relationships.

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
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## Measurement period adjustments

On March 1, 2016 the Company purchased Hometown. As previously disclosed, the fair values initially assigned to the assets acquired and liabilities assumed were preliminary and subject to refinement for up to one year after the closing date of the acquisition as new information relative to closing date fair values became available. Subsequent to the acquisition date, the Company identified additional net operating loss carryforwards from the Hometown acquisition that would not be fully realized before the expirations dates, and therefore adjusted its initial fair value estimate of the deferred tax asset acquired.

|  | March 1, 2016 as initially reported | measurement period adjustments | $\begin{gathered} \text { March 1, } 2016 \\ \text { (as adjusted) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Assets: |  |  |  |
| Cash and cash equivalents | \$ 14,356 | \$ - | \$ 14,356 |
| Loans, held for investment | 195,960 |  | 195,960 |
| Purchased credit impaired loans | 1,827 |  | 1,827 |
| Investments | 77,999 |  | 77,999 |
| Accrued interest receivable | 1163 |  | 1163 |
| Branch real estate | 6,830 |  | 6,830 |
| Furniture and fixtures | 132 |  | 132 |
| Bank property held for sale | 3,897 |  | 3897 |
| Federal Reserve Bank and Federal Home Loan |  |  |  |
| Bank stock | 2571 |  | 2571 |
| Other repossessed real estate owned | 1,955 |  | 1,955 |
| Core deposit intangible | 2,598 |  | 2,598 |
| Goodwill | 3,289 | 609 | 3,898 |
| Deferred tax asset | 3,130 | (609) | 2,521 |
| Other assets | 842 |  | 842 |
| Total assets acquired | \$316,549 | \$- | \$316,549 |
| Liabilities: |  |  |  |
| Deposits | \$252,977 | \$ - | \$252,977 |
| Repurchase agreements | 544 |  | 544 |
| Federal Home Loan Bank advances | 31,768 |  | 31,768 |
| Corporate debentures | 10,640 |  | 10,640 |
| Accrued interest payable | 314 |  | 314 |
| Other liabilities | 1,156 |  | 1,156 |
| Total liabilities assumed | \$297,399 | \$- | \$297,399 |

## Pro-forma information

Pro-forma data for the twelve month period ending December 31, 2014 listed in the table below presents pro-forma information as if the First Southern, Community and Hometown acquisitions occurred at the beginning of 2014. Because the Gulfstream transaction closed on January 17, 2014 and its actual results are included in the Company's actual operating results for 2014, its actual results were used in the table below

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements<br>(Dollar amounts in thousands, except per share data)<br>December 31, 2016, 2015 and 2014

for the twelve month period ending December 31, 2014 instead of a pro-forma amount. The pro-forma information for the twelve month period ending December 31, 2015 assumes the First Southern, Community and Hometown acquisitions occurred at the beginning of 2014. The pro-forma information for the twelve month period ending December 31, 2016 assumes the Community and Hometown acquisitions occurred at the beginning of 2014. Because the First Southern transaction closed on June 1, 2014 and its actual results are included the in the Company's actual operating results for 2016, its actual results were used in the table below for the twelve month period ending December 31, 2016 instead of a pro-forma amount.

|  | Years ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2014 |
| Net interest income | \$179,128 | \$186,375 | \$177,284 |
| Net income available to common shareholders | \$ 47,302 | \$ 42,426 | \$ 26,327 |
| EPS—basic | \$ 0.99 | \$ 0.90 | \$ 0.56 |
| EPS-diluted | \$ 0.98 | \$ 0.89 | \$ 0.56 |

## Announced acquisitions

On October 17, 2016, the Company entered into a definitive agreement to acquire Platinum Bank Holding Company ("Platinum"), whereby Platinum will be merged with and into the Company, with the Company continuing as the surviving corporation in the merger. Immediately after the merger, the Company's subsidiary bank and Platinum's subsidiary bank will merge with CenterState Bank as the surviving bank. Under the terms of the agreement, each outstanding share of Platinum common stock will be converted into the right to receive 3.7832 shares of the Company's common stock and $\$ 7.60$ in cash. The transaction was approved by the boards of directors of both companies and all required regulatory approvals have been received. The transaction is expected to close in the second quarter of 2017 subject to Platinum's shareholder approval and the satisfaction of other customary closing conditions. The Company's primary reasons for the transaction are to further solidify its market share in the Central Florida market and expand its customer base to enhance deposit fee income and leverage operating cost through economies of scale. Platinum, which is headquartered in Brandon, Florida, currently operates seven banking locations in the Tampa-St. Petersburg-Clearwater and Lakeland-Winter Haven MSAs. As of December 31, 2016, Platinum reported total assets of $\$ 554,205$, total loans of $\$ 459,739$ and total deposits of $\$ 462,388$.

On November 30, 2016, the Company entered into a definitive agreement to acquire Gateway Financial Holdings of Florida, Inc. ("Gateway"), whereby Gateway will be merged with and into the Company, with the Company continuing as the surviving corporation in the merger. Immediately after the merger, the Company's wholly owned subsidiary bank and Gateway's subsidiary banks, Gateway Bank of Florida, Gateway Bank of Central Florida and Gateway Bank of Southwest Florida, will merge with CenterState Bank as the surviving bank. Under the terms of the agreement, each outstanding share of Gateway common stock will be converted into the right to receive $\$ 18.00$ in cash or 0.95 shares of the Company's common stock. The transaction was approved by the boards of directors of both companies and all required regulatory approvals have been received. The transaction is expected to close in the second quarter of 2017 subject to Gateway's shareholder approval and the satisfaction of other customary closing conditions. The Company's primary reasons for the transaction are to further solidify its market share in the Central Florida market and expand its customer base to enhance deposit fee income and leverage operating cost through economies of scale. Gateway, which is headquartered in Daytona, Florida, currently operates nine banking

# CENTERSTATE BANKS, INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
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locations in the Deltona-Daytona-Ormond Beach, Ocala-Gaineville and Sarasota-Bradenton MSAs. As of December 31, 2016, Gateway reported total assets of $\$ 883,504$, total loans of $\$ 550,547$ and total deposits of \$740,535.

## (27) Derivatives

The Company enters into interest rate swaps in order to provide commercial loan clients the ability to swap from fixed to variable interest rates. Under these agreements, the Company enters into a fixed-rate loan with a client in addition to a swap agreement. This swap agreement effectively converts the client's fixed rate loan into a variable rate. The Company then enters into a matching swap agreement with a third party dealer in order to offset its exposure on the customer swap. At years ended December 31, 2016 and 2015, the notional amount of such arrangements was $\$ 2,441,768$ and $\$ 939,831$, respectively, and investment securities with a fair value of $\$ 22,562$ and $\$ 31,801$ were pledged as collateral to the third party dealers. As the interest rate swaps with the clients and third parties are not designated as hedges under ASC 815, changes in market values are reported in earnings.

Summary information about the derivative instruments is as follows:

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Notional amount | \$2,441,768 | \$939,831 |
| Weighted average pay rate on interest-rate swaps | 2.56\% | 2.61\% |
| Weighted average receive rate on interest rate swaps | 2.55\% | 2.57\% |
| Weighted average maturity (years) | 11 | 12 |
| Fair value of interest rate swap derivatives (asset) | 31,817 | 18,619 |
| Fair value of interest rate swap derivatives (liability) | 32,691 | 19,822 |

## (28) Subsequent Events

On January 13, 2017, the Company raised approximately $\$ 63,791$ through a public offering by issuing $2,695,000$ shares of common stock, including 245,000 shares pursuant to the exercise of the underwriters' over-allotment option. Net proceeds of the offering, after all expenses, were approximately $\$ 63,262$.
On January 23, 2017, the Company entered into a First Amendment to Loan Agreement and Loan Documents (the "First Amendment") with NexBank SSB (the "Lender") providing for the amendment of that certain Loan Agreement dated as of April 8, 2015 to increase the maximum aggregate principal amount of revolving loans that may be outstanding thereunder at any one time to $\$ 50,000$ and reduce the total riskbased capital ratio required of CenterState Bank. In connection with entering into the First Amendment, the Company issued to the Lender an Amended and Restated Revolving Promissory Note dated as of January 23, 2017.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has caused this report to be duly signed on its behalf by the undersigned, thereunto duly authorized, in the City of Winter Haven, State of Florida, on the 2 ${ }^{\text {nd }}$ day of March, 2017.

CENTERSTATE BANKS, INC.


Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities shown on March 2, 2017.

| $\underline{\text { Signature }}$ | Title |
| :---: | :---: |
| /s/ Ernest S. Pinner | Executive Chairman of the Board |
| Ernest S. Pinner |  |
| /s/ James H. Bingham | Director |
| James H. Bingham |  |
| /s/ G. Robert Blanchard, Jr. | Director |
| G. Robert Blanchard, Jr. |  |
| /s/ C. Dennis Carlton | Director |
| C. Dennis Carlton |  |
| /s/ Michael F. Ciferri | Director |
| Michael F. Ciferri |  |
| /s/ John C. Corbett | Director <br> President and Chief Executive Officer |
| John C. Corbett |  |
| /s/ Griffin A. Greene | Director |
| Griffin A. Greene |  |
| /s/ Charles W. Mcpherson | Director |
| Charles W. McPherson |  |
| /s/ G. Tierso Nunez II | Director |
| G. Tierso Nunez II |  |
| /s/ Thomas E. Oakley | Director |
| Thomas E. Oakley |  |
| /s/ William Knox Pou, Jr. | Director |
| William Knox Pou, Jr. |  |
| /s/ Daniel R. Richey | Director |
| Daniel R. Richey |  |
| /s/ Joshua A. Snively | Director |
| Joshua A. Snively |  |

## CERTIFICATIONS

I, John C. Corbett, certify, that:

1. I have reviewed this report on Form 10-K of CenterState Banks, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 2, 2017
/s/ John C. Corbett
John C. Corbett
President and Chief Executive Officer

I, Jennifer Idell, certify, that:

1. I have reviewed this report on Form 10-K of CenterState Banks, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 2, 2017
/s/ Jennifer Idell

## Certification of President and Chief Executive Officer

The undersigned President and Chief Executive Officer of CenterState Banks, Inc. does hereby certify, to such officer's knowledge, that this report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in this report fairly presents, in all material respects, the financial condition and results of operation of CenterState Banks, Inc.
/s/ John C. Corbett
John C. Corbett
President and Chief Executive Officer
Date: March 2, 2017

## Certification of Senior Vice President and Chief Financial Officer

The undersigned Senior Vice President and Chief Financial Officer of CenterState Banks, Inc. does hereby certify, to such officer's knowledge, that this report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in this report fairly presents, in all material respects, the financial condition and results of operation of CenterState Banks, Inc.
/s/ Jennifer Idell

## Jennifer Idell

Senior Vice President and
Chief Financial Officer

Date: March 2, 2017

CENTERSTATE BANKS, INC.
1101 First Street South Winter Haven, FL $33880 \quad 863.293 .4710$


[^0]:    * EPS and ROAA indicators are adjusted to exclude gain on sale of available for sale securities, gains on sales and impairments of bank properties held for sale, gain on extinguishment of debt, merger and acquisition related expenses and loss on termination of FDIC loss share agreements, net of tax. Efficiency indicator is adjusted as shown above with the additional exclusion of intangible amortization, FDIC indemnification revenue and credit related expenses, on a pre-tax basis.

[^1]:    Source: SNL Financial

