

# CenterState BANKS, INC.

#### **OFFICERS**

E. S. "Ernie" Pinner
Chief Executive Officer
Chairman of the Board of Directors

John C. Corbett
Executive Vice President and
Chief Executive Officer of the
Company's Lead Subsidiary Bank

James J. Antal Chief Financial Officer and Corporate Secretary

Stephen D. Young
Treasurer and
Chief Operating Officer of the
Company's Lead Subsidiary Bank

Daniel E. Bockhorst
Chief Risk Officer

### **INDEPENDENT AUDITORS**

Crowe Horwath LLP
Fort Lauderdale, Florida

#### STOCK LISTING

*Symbol - CSFL*Cusip #15201P 10 9

### **SHAREHOLDER SERVICES**

Continental Stock Transfer & Trust Company 17 Battery Place, NY, NY 10004 212-509-4000

### **CORPORATE OFFICES**

42745 U.S. Highway 27 Davenport, FL 33837 863-419-7750

#### **CORPORATE WEBSITE**

www.centerstatebanks.com

### C O R P O R A T E P R O F I L E

Headquartered in Davenport, Florida between Orlando and Tampa, CenterState operates through two subsidiary banks providing a range of consumer and commercial banking services, including trust services effective January 2012. These services are provided to individuals, businesses and industries within eighteen counties throughout Central Florida.

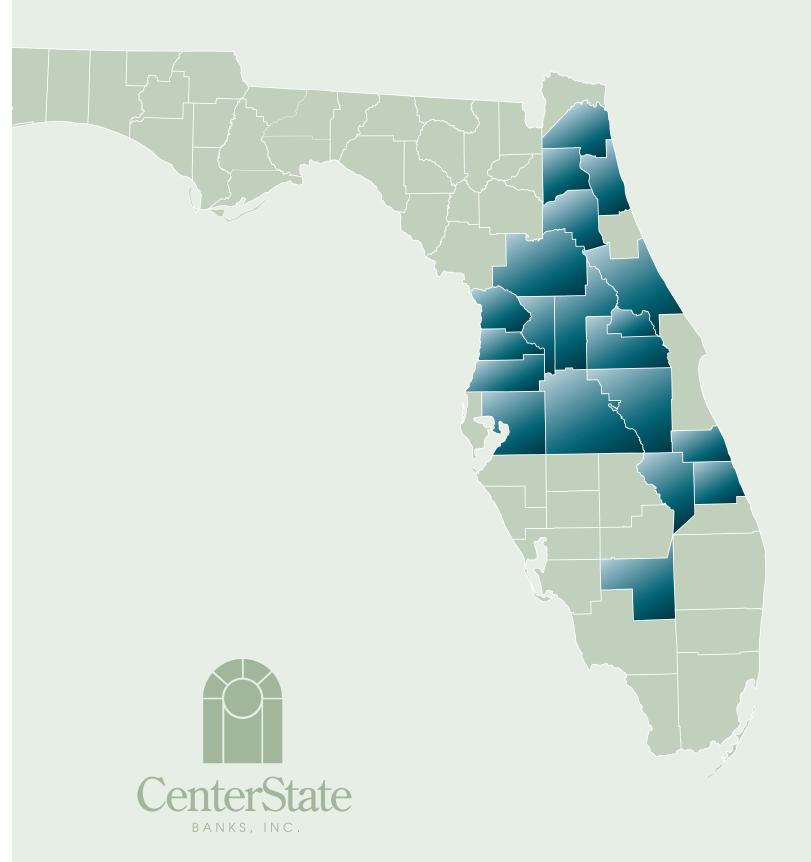
In addition to providing traditional deposit and lending products and services to its commercial and retail customers, the Company also operates a correspondent banking and bond sales division. The division is integrated with and part of the lead subsidiary bank located in Winter Haven, Florida, although the majority of the bond salesmen, traders and operations personnel are physically housed in facilities located in Birmingham, Alabama, Atlanta, Georgia and Winston Salem, North Carolina. The division brokers fixed income securities, trades for its own portfolio, provides safe-keeping services, bond accounting services, and assets/liability consulting related activities. The customer base includes small to medium size financial institutions primarily located in Florida, Alabama, Georgia, North Carolina, South Carolina, Tennessee, Virginia and West Virginia.

### ANNUAL MEETING

The 2012 Annual Meeting of the Shareholders will be held on

Thursday, April 26, 2012 at 10:00 a.m. at the Winter Haven Chamber of Commerce

401 Avenue B, NW, Winter Haven, FL 33881.



### Dear Fellow CenterState Shareholder,

2011 was a good year for CenterState!

CenterState has continued its hectic march toward its vision of becoming a \$5 billion Florida community-based bank and a recognized "consolidator." It became evident to us a few years ago one of the best avenues to grow and prosper in these difficult times was to pursue the acquisition of FDIC assisted transactions with banks that were failing or struggling. We formed that initiative into a professional line of business and have been very satisfied with the progress.

Since January 2009, we have been successful in acquiring six banks from the FDIC and two other banks in similar



E.S. Pinner, Chairman, President and CEO

Jan. 30, 2009 July 16, 2010 Aug. 20, 2010 Aug. 20, 2010 Jan. 20, 2011

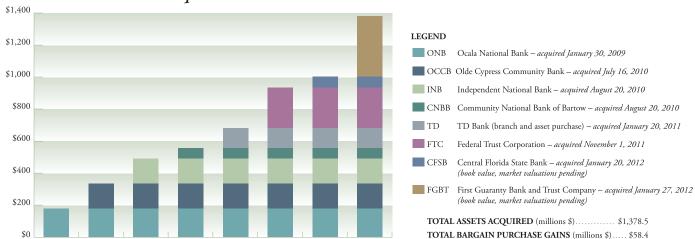
transactions. As you study the associated graph you can see the eight transactions, two of which were completed in January 2012, helped grow our balance sheet by a total of \$1.38 billion in assets with total net bargain purchase gain of approximately \$58 million. These transactions, as we envisioned, have proven to be our business double edged sword. They have visibly helped us expand our footprint throughout the state, grow our balance sheet with the much needed asset of loans and especially loans that are guaranteed by the US government. In other words, we were able to grow toward our overall visionary goal with limited credit risk or with loans that had "put back protection" from two very large, successful financial companies. The two transactions that were not FDIC assisted, the Canadian TD Bank transaction and the Hartford Insurance transaction (the Federal Trust Bank), were both very successful.

The TD transaction which we closed in the first quarter gave us four branch operations in Putnam County and delivered approximately \$115 million in deposits and \$119 million in loans. The transaction was unique in that we were able to select only performing loans from TD's Florida loan portfolio that were within our existing market areas and we also gained a 10% discount on the loans with the valuable option to put back any loan that became past due during the first two years with no loss to CenterState. It was an excellent transaction and in fact was a win-win for both, TD and CenterState.

The Federal Trust Bank transaction which is located in the Orlando MSA area was also a very successful transaction for our shareholders. We acquired five branch offices with approximately \$197 million in deposits and \$157 million in loans. The loans were chosen from the Hartford performing loan portfolio and we have the option, if for any

reason the loan became past due, to put the loan back to Hartford for a period of one year. As these loans were mostly residential loans, we were able to acquire them for a 27% discount. These two transactions generated gross profits for your Bank of approximately \$57 million.

### Recent Acquisitions (millions \$)





John C. Corbett, President & CEO, CenterState Bank of Florida, N.A.

Our endeavor to continue leveraging our infrastructure by way of these type of acquisitions culminated in two additional deals in the early part of 2012. In the latter part of 2011, we were negotiating with the FDIC for acquisition of a bank in Belleview, Florida which was approximately \$65 million in deposits and \$48 million in loans with four offices and also a bank in Jacksonville, First Guaranty Bank, which was roughly \$352 million in deposits and \$265 million in loans with eight offices. The considerable amount of work and energy expended in the latter part of 2011 culminated with CenterState successfully acquiring both of these banks in Belleview and Jacksonville in January of this year.

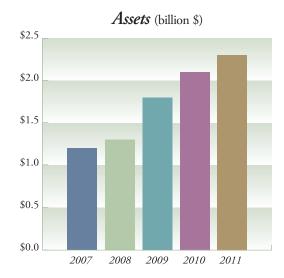
As I have indicated, this line of FDIC business is an investment that we have orchestrated over the last three years. The recent acquisition of the Jacksonville bank is very reflective of our planning and organization.

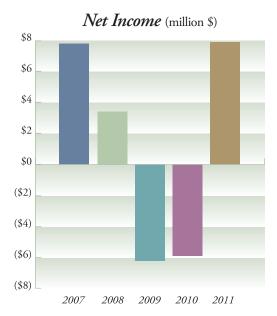
During 2011, we had the opportunity to acquire a new team of bankers in Jacksonville.

Gil Pomar, an individual we have known for a number of years and previously worked with us in a past life, is a third generation Jacksonville banker who is a community leader and an excellent commercial banker. He had been president of the largest community bank in Jacksonville where he helped organize the bank. We knew Jacksonville was a market in our vision and Gil was the right person to plant our flag in Jacksonville. At the time we partnered with Gil, we did not know we would eventually acquire the First Guaranty Bank in Jacksonville but we planned to be in Jacksonville and having Gil in our ranks continued our strategy of building a market around bright CenterState bankers. Thus, the recent Jacksonville acquisition with the FDIC was wiser and more efficient having Gil and his team as CenterState bankers. We now have established CenterState as a real force in the Jacksonville footprint and continue to strengthen our overall vision of becoming a \$5 billion bank.

Another unique asset of the Jacksonville transaction is our acquisition of a very mature and profitable Trust Department. In our continuing good relations with the regulators, we were able to acquire the First Guaranty Trust Department and establish our own trust powers simultaneously. Our new Trust Department has approximately \$140 million of assets under management and is mature and profitable. We believe we will be able to dramatically enhance the trust operation by marketing the trust and its various attributes throughout our entire footprint. The very able and successful Trust Department team will be continuing with CenterState and teaming with our present Wealth Management operations headed by Joe Keating. Joe and Mary "Biggs" Knauer, the senior executive of the Trust Department, will strengthen CenterState's image and profitability for years to come. Now with our new Trust Department in combination with our Wealth Management department, we have approximately \$275 million in assets under management.

2011 was a profitable year for the Bank as we made \$7.9 million! Without question, the gains we acquired from both the TD transaction and the Federal





Trust transaction were the backbone of this income. It is also worthy to note the net interest income of the Bank, which is the engine that drives the Bank, continued to grow as it has for the last five years and in 2011, saw roughly a 20% increase in our net interest income. The associated graph helps you visually see the turn that we made in 2011.

The Bank has continued to grow with 2011 seeing approximately an 11% growth in total assets. As you will recall, in the latter part of 2010, we acquired three FDIC assisted banks as well as merged three of our bank charters into one operation which brought on conversions and updates for our backroom operations. This activity carried over into 2011 as we continued to refine and hone the new operation of developing into a one-bank consolidation. Even with all this "noisy" and busy activity, the Bank has more than doubled its size in the last four years. I quickly recognize in so doing we created excess noninterest expense which was absolutely necessary for us to achieve our desired results. Now we recognize the importance of continuing to leverage our company into the expense base as well as controlling noninterest expense by more efficient management and operations. We have instigated internal maneuvers as well as incentive programs to ensure noninterest expense reduction and control. I believe our expense reduction will be visible for the next several years but even significantly visible during this year of 2012.

New talent is again evident in helping our drive to normal, profitable operations. Darlene Bennett, our new Director of Operations, has been with us for about a year coming from a 37-year career at SunTrust. Darlene quickly took control of our consolidations and is leading the way to high efficiency for our new one-bank operation.

One of the major areas of noninterest expense is the retail branch network. Again, we have been fortunate to acquire bright, experienced talent to help us along the road of our overall vision. This year we were fortunate to have Cindy Robbins join our company as our chief retail officer where she is responsible for the marketing and sales efforts throughout our branches with a goal of increased production and decreased costs. Cindy comes to us with a long history of success and was previously the president of Riverside Bank which at one time was the largest community bank operation in Florida. Cindy's personality and business culture are an excellent fit for CenterState and we envision her energy and talent will become quickly tangible throughout our branches.

As we continue the quest for our vision of becoming the major community bank in Florida, our double edged strategy of being opportunistic in these turbulent times has been successful. Being both on the offense to acquire size and locations without credit risk, yet being keenly attuned to the defensive side of managing the deteriorating economy and the weakening credit metrics, has allowed us to be sharp both ways. We utilized our multi-million dollar gains to enhance our credit quality ratios.

more visible as we proceed through 2012.

We initiated two bulk loan sales during the year wherein we sold roughly \$33 million of nonperforming loans. The loan sales in conjunction with acute attention being given by our SAD ("Special Asset Department") enabled us to reduce our NPA ratio by almost half! Playing both defense and offense, we were able to produce solid income for the year along with a major reduction in our non-performing assets. The sale of these loans has been a great help but it is also worthy to note due to our attention and energy, we have seen for the last several quarters a reduction in the inflow of new nonperforming loans. The reduction in NPAs is driven by two forces. One is the amount of loans we can sell or improve but more importantly, it is the growth of bad loans being added to the list. There is a front door and a back door. We have been diligent on increasing the number of loans leaving but also a lot of energy has been expended so we can reduce the new nonperforming loans. The improvements seen in the NPAs are most likely better than is visible by just studying the graphs and ratios. The energy and action taking place I believe will be even

Our endeavor into the correspondent banking market three years ago has continued to prove wise and profitable. The most important component of this entire strategy has been the excellent correspondent bankers who have joined our company and now are well established as CenterState bankers. I am, without question, biased but I believe our correspondent bankers are the very

Quality
Shines
Through

### Non Performing Asset (NPA) %

(NPAs/Total Assets) 4.5% 4.0% 3.5% 3.0% 2.5% 2.0% 1.5% 1.0% 0.5% 0.0% 2007 2008 2009 2010 2011 best in the Southeastern United States and have huge promise for the Bank and our shareholders as we continue to grow and expand this division. The correspondent operation was again very profitable for us this year generating about 14 cents a share. We have now launched our new clearing account product for our 500 plus correspondent bank customers. We have been very successful because of our talent in the correspondent area but we have been somewhat crippled in that we did not have an overall clearing account product for our customers. Again, I think this will be a valued added product to our correspondent customers and will strengthen our viability as a correspondent bank.

The business economy in Florida is improving! It is by no means healed or has it completely reversed the downward cycle. The past five years have been very dramatic for the Florida economy and especially the Florida banking industry due to the severe downturn in real estate values and real estate sales and construction. I am excited about the change I see taking place in Florida by way of sales, growth and economic activity but I know we are far from the cycle end. However, CenterState has been fortunate to take advantage of the economic cycle by being acquisitive and yet working diligently to control the negative credit costs.

Florida is still a great market for banking and I believe community banking will become even better in



### CSFL EXECUTIVE MANAGEMENT TEAM

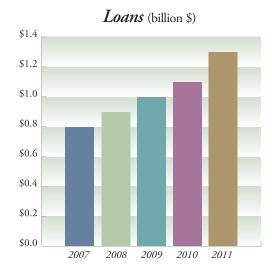
Left to right: Stephen D. Young (Treasurer, CenterState Banks, Inc. and EVP & Chief Operating Officer, CenterState Bank of Florida, N.A.), James J. Antal (SVP & Chief Financial Officer, CenterState Banks, Inc.), Jerry Ball (President & CEO, Valrico State Bank), E. S. "Ernie" Pinner (Chairman, President & CEO, CenterState Banks, Inc.), Rodney A. Anthony (SVP & Chief Operations Officer, CenterState Banks, Inc. and EVP of Operations and Technology, CenterState Bank of Florida, N.A.), Daniel Bockhorst (Chief Risk Officer, CenterState Banks, Inc. and EVP & Chief Risk Officer, CenterState Bank of Florida, N.A.), and John C. Corbett (EVP, CenterState Banks, Inc. and President & CEO, CenterState Bank of Florida, N.A.).

Florida and especially for those banks like CenterState that have proven to be not only a survivor but a consolidator with a bright, innovative management team. When I consider all the volatility in Florida for the last five years and how your bank has matured and made dramatic changes within its structure to be better prepared as the future unfolds, I have a great sense



### COMMUNITY PRESIDENTS

Back row (left to right): Brett Barnhardt, Osceola
County; Paul Gerrard, East Polk; George Durhan,
Marion County; Dale Dreyer, West Polk; Kerry Rowell,
Putnam County; David Donato, Nature Coast.
Front row (left to right): Gilbert Pomar, Northeast
Region; Andy Beindorf, Treasure Coast and Regional
President of the South Region; Tim Pierson,
Pasco/Lake/Sumter and Regional President of the North
Region; John Williams, Okeechobee Area.



Deposits (billion \$)

\$2.0

\$1.8

\$1.6

\$1.4

\$1.2

\$1.0

\$0.8

\$0.6

\$0.4

\$0.2

\$0.0

2007

2008

of pride in the accomplishments of your CenterState bankers. Realizing there are 76 plus million baby boomers who have started their retirement cycle this year, I know Florida is still a viable and strong growth market for years to come. Our business vision and culture will bide well for us in the coming years. As I recall many of the accomplishments that have prepared us for the future, I am confident they will propel us into an even more profitable future. Listed are some of these accomplishments:

### Past Five Years Including January 2012

- Three profitable years two loss years cumulative net income of \$7 million for last five years
- 153% growth in deposits
- 126% growth in loans
- Doubled the number of counties served in Florida to 18
- 130% increase of branches to 70
- Nine bank acquisitions
- Established an active wealth management department
- 97% growth in tangible capital
- Cost of funds down 400% to 0.51%

### **Last Twelve Months**

- Gained Trust powers with profitable Trust Department
- Net interest margin increased by 10% to 3.72%
- Allowance for loan losses to non-performing loans increased by 78% to 71% coverage
- NPA's as percentage of total assets reduced by 43% to 2.16%

This past year was a good year for both shareholders and bankers of CenterState – a lot of improvement, accomplishments and invaluable experience. Yet, the comfort I take from the good year is its indication that 2012 looks to have even better promise!

As always, for me and all the CenterState bankers, I thank you for your investment and confidence.

I remain

2009

Yours truly,

2010

2011

E. S. Pinner

Chairman, President and CEO

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-K**

<b>△ ANNUAL REPORT PURSUANT TO SECT SECURITIES EXCHANGE ACT OF 1934</b>	ION 13 or 15(d) OF THE
For the Fiscal Year Ended D OR	ecember 31, 2011
☐ TRANSITION REPORT PURSUANT TO SECURITIES EXCHANGE ACT OF 1934	ECTION 13 OR 15(d) OF THE
Commission File Number	er 000-32017
CENTERSTATE B (Name of registrant as specifie	
Florida	59-3606741
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
42745 U.S. Highway 27, Davenport, Florida (Address of principal executive offices)	33837 (Zip Code)
Issuer's telephone number, inc (863) 419-775	luding area code:
Securities registered pursuant to Se Common Stock, par value S	
Securities registered pursuant to Se None	ection 12(g) of the Act:
The registrant is a well-known seasoned issuer, as defined in Rul	e 405 of the Securities Act. YES NO
The registrant is not required to file reports pursuant to Section 1	3 or Section 15(d) of the Act. YES ☐ NO ⊠
Check whether the issuer has (1) filed all reports required to be fi Act of 1934 during the past 12 months (or for such shorter period that been subject to such filing requirements for the past 90 days. YES	the issuer was required to file such reports), and (2) has
Indicate by check mark whether the registrant has submitted elec every Interactive Data File required to be submitted and posted pursua 12 months (or for such shorter period that the Registrant was required	ant to Rule 405 of Regulation S-T during the preceding
Check if there is no disclosure of delinquent filers in response to no disclosure will be contained, to the best of issuer's knowledge, in d by reference in Part III of this Form 10-K or any amendment to this Fo	lefinitive proxy or information statements incorporated
Indicate by check mark if the registrant is a large accelerated files smaller reporting company. See the definitions of "large accelerated ficompany" in Rule 12b-2 of the Exchange Act. (Check one):	
Large accelerated filer  Non-accelerated filer	Accelerated filer ⊠ Smaller reporting company □
The registrant is a shell company, as defined in Rule 12b-2 of the	Exchange Act. YES NO 🖂
The aggregate market value of the Common Stock of the issuer h on June 30, 2011, was approximately \$155,342,000. The aggregate mathe Common Stock of the issuer at \$6.92 per share on June 30, 2011. I officers and holders of 5% or more of the issuer's Common Stock are	arket value was computed by reference to the last sale of For the purposes of this response, directors, executive
As of March 1, 2012 there were outstanding 30,071,127 shares of	f the issuer's Common Stock.
DOCUMENTS INCORPORATE	D BY REFERENCE

Portions of the Proxy Statement for the Annual Meeting of Shareholders to be held on April 26, 2012 to be filed with the Securities and Exchange Commission pursuant to Regulation 14A within 120 days of the issuer's fiscal year end are incorporated by reference into Part III, of this Annual Report on Form 10-K.

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#### **PART I**

#### Item 1. Business

#### General

CenterState Banks, Inc. ("We," "CenterState," "CSFL," or the "Company") was incorporated under the laws of the State of Florida on September 20, 1999. CenterState is a registered bank holding company under the Bank Holding Company Act of 1956, as amended (the "BHC Act"), and owns all the outstanding shares of CenterState Bank of Florida, N.A. ("CSB") and Valrico State Bank ("VSB") (collectively, the "Banks"), and R4ALL, Inc. ("R4ALL") a non bank subsidiary.

The Company was formed and commenced operations by acquiring CenterState Bank Central Florida, N.A. ("Central"), CenterState Bank, N.A. ("CSNA") and First National Bank of Polk County ("FNB/Polk") in June of 2000. Central and CSNA commenced operations in 1989. FNB/Polk commenced operations in 1992.

CSB commenced operations in April of 2000 and was acquired by the Company on December 31, 2002. In January 2006, FNB/Polk was merged with CSB.

The Company purchased CenterState Bank Mid Florida in March of 2006 and merged it with CSNA in November of 2007. In April of 2007 we purchased VSB. In December 2010 Central and CSNA were merged into CSB.

In September 2009 we formed a separate non bank subsidiary, R4ALL, for the purpose of acquisition and disposition of troubled assets from our subsidiary banks.

Through our lead bank, CSB, we acquired assets and deposits from four failed financial institutions from the Federal Deposit Insurance Corporation ("FDIC") in 2009 and 2010, and a fifth and sixth in January of 2012.

In January 2011, we acquired four branch banking offices with approximately \$113 million of deposits and approximately \$121 million of performing loans from TD Bank, N.A.

In November 2011, we acquired Federal Trust Corporation in Sanford, Florida, with approximately \$157 million of selected performing loans, \$198 million of deposits and five branch banking offices from The Hartford Insurance Group, the sole owner of Federal Trust Corporation.

Headquartered in Davenport, Florida between Orlando and Tampa, we provide a range of consumer and commercial banking services to individuals, businesses and industries through our 58 bank branch network located within seventeen counties throughout central Florida. As of December 31, 2011 our 58 bank branch offices were located in the following Florida counties:

Citrus	Indian River	Orange	Polk
Hendry	Lake	Osceola	Putnam
Hernando	Marion	Pasco	Sumter
Hillsborough	Okeechobee	Seminole	St. Lucie
Volusia			

During January 2012 we acquired four additional bank branch offices in Marion county and eight additional bank branch offices in Duval county pursuant to our fifth and sixth acquisitions of failed financial institutions through FDIC assisted transactions.

The basic services we offer include: demand interest-bearing and noninterest-bearing accounts, money market deposit accounts, time deposits, safe deposit services, cash management, direct deposits, notary services, money orders, night depository, travelers' checks, cashier's checks, domestic collections, savings bonds, bank

drafts, automated teller services, drive-in tellers, and banking by mail and by internet. In addition, we make residential and commercial real estate loans, secured and unsecured commercial loans and consumer loans. Our banks provide automated teller machine (ATM) cards, thereby permitting customers to utilize the convenience of larger ATM networks. We also offer internet banking services to our customers. In addition to the foregoing services, our offices provide customers with extended banking hours. We acquired a trust department pursuant to our January 2012 acquisition of a failed financial institution in Duval county and expect to offer trust services to customers throughout our existing markets in Florida. We also have a wealth management division that offers other financial products to our customers, including mutual funds, annuities and other products.

The revenue of our Company is primarily derived from interest on, and fees received in connection with, real estate and other loans, interest and dividends from investment securities and short-term investments, and commissions on bond sales. The principal sources of funds for our lending activities are customer deposits, repayment of loans, and the sale and maturity of investment securities. Our principal expenses are interest paid on deposits, and operating and general administrative expenses.

In addition to providing traditional deposit and lending products and services to our commercial and retail customers through our 58 locations, we also operate a correspondent banking and bond sales division. The division is integrated with and part of our lead subsidiary bank, CSB, located in Winter Haven, Florida, although the majority of our bond salesmen, traders and operations personnel are physically housed in leased facilities located in Birmingham, Alabama and Atlanta, Georgia. The business lines of this division are primarily divided into three inter-related revenue generating activities. The first, and largest, revenue generator is commissions earned on fixed income security sales. The second category includes: (a) correspondent bank deposits (i.e., federal funds purchased) and (b) correspondent bank checking accounts. The third, and smallest revenue generating category, includes fees from safe-keeping activities, bond accounting services for correspondents, and asset/liability consulting related activities. The customer base includes small to medium size financial institutions primarily located in Florida, Alabama, Georgia, North Carolina, South Carolina, Tennessee, Virginia and West Virginia.

As is the case with banking institutions generally, our operations are materially and significantly influenced by the real estate market, general economic conditions and by related monetary and fiscal policies of financial institution regulatory agencies, including the Board of Governors of the Federal Reserve System (the "Federal Reserve"). Deposit flows and costs of funds are influenced by interest rates on competing investments and general market rates of interest. Lending activities are affected by the demand for financing of real estate and other types of loans, which in turn is affected by the interest rates at which such financing may be offered and other factors affecting local demand and availability of funds. We face strong competition in the attraction of deposits (our primary source of lendable funds) and in the origination of loans. See "Competition."

At December 31, 2011, our primary assets were our ownership of 100% of the stock of our subsidiary banks. At December 31, 2011, we had total consolidated assets of \$2,284,459,000, total consolidated deposits of \$1,919,789,000, and total consolidated stockholders' equity of \$262,633,000.

### **Note about Forward-Looking Statements**

This Form 10-K contains forward-looking statements, such as statements relating to our financial condition, results of operations, plans, objectives, future performance and business operations. These statements relate to expectations concerning matters that are not historical facts. These forward-looking statements reflect our current views and expectations based largely upon the information currently available to us and are subject to inherent risks and uncertainties. Although we believe our expectations are based on reasonable assumptions, they are not guarantees of future performance and there are a number of important factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements. By making these forward-looking statements, we do not undertake to update them in any manner except as may be required by our disclosure obligations in filings we make with the Securities and Exchange Commission under the Federal securities laws. Our actual results may differ materially from our forward-looking statements.

### **Lending Activities**

We offer a range of lending services, including real estate, consumer and commercial loans, to individuals and small businesses and other organizations that are located in or conduct a substantial portion of their business in our market area. Our consolidated loans at December 31, 2011 and 2010 were \$1,283,766,000, or 56% and \$1,129,946,000 or 55%, respectively, of total consolidated assets. The interest rates charged on loans vary with the degree of risk, maturity, and amount of the loan, and are further subject to competitive pressures, money market rates, availability of funds, and government regulations. We have no foreign loans or loans for highly leveraged transactions. We do have immaterial amounts of loans with foreigners on property located within our Florida market area, primarily vacation and second homes.

Our loans are concentrated in three major areas: real estate loans, commercial loans and consumer loans. A majority of our loans are made on a secured basis. As of December 31, 2011, approximately 86% of our consolidated loan portfolio consisted of loans secured by mortgages on real estate, 10% of the loan portfolio consisted of commercial loans (not secured by real estate) and 4% of our loan portfolio consisted of consumer and other loans.

Approximately 12.8% of the Company's loans, or \$164,051,000, are covered by FDIC loss sharing agreements related to the acquisition of three failed financial institutions during the third quarter of 2010. Pursuant to the terms of the loss sharing agreements, the FDIC is obligated to reimburse the Company for 80% of losses with respect to the covered loans beginning with the first dollar of loss incurred, subject to the terms of the agreements. The Company will reimburse the FDIC for its share of recoveries with respect to the covered loans. The loss sharing agreements applicable to single family residential mortgage loans provide for FDIC loss sharing and the Company reimbursement to the FDIC for recoveries for ten years. The loss sharing agreements applicable to commercial loans provide for FDIC loss sharing for five years and Company reimbursement to the FDIC for a total of eight years for recoveries.

Approximately 7.1% of the Company's loans, or \$90,457,000, are subject to a two year put back option, commencing January 20, 2011, with TD Bank, N.A., such that if any of these loans become 30 days past due or are adversely classified pursuant to bank regulatory guidelines, the Company has the option to put back the loan to TD Bank, N.A. for 90% of unpaid principal balance (the Company purchased the loans from TD Bank, N.A. at 90% of unpaid principal balances).

Approximately 12.1% of the Company's loans, or \$155,823,000, are subject to a one year put back option, commencing November 1, 2011, with The Hartford Insurance Group, Inc. ("Hartford"), such that if any of these loans becomes 30 days past due or is adversely classified pursuant to bank regulatory guidelines, the Company has the option to put back the loan to Hartford for 73% of unpaid principal balance (the Company purchased the loans from Hartford at 73% of unpaid principal balances).

Our real estate loans are secured by mortgages and consist primarily of loans to individuals and businesses for the purchase, improvement of or investment in real estate, for the construction of single-family residential and commercial units, and for the development of single-family residential building lots. These real estate loans may be made at fixed or variable interest rates. Generally, we do not make fixed-rate commercial real estate loans for terms exceeding five years. Loans in excess of five years are generally adjustable. Our residential real estate loans generally are repayable in monthly installments based on up to a 15-year or a 30-year amortization schedule with variable or fixed interest rates.

Our commercial loan portfolio includes loans to individuals and small-to-medium sized businesses located primarily in eighteen Florida counties listed under "Business" or contiguous counties for working capital, equipment purchases, and various other business purposes. A majority of commercial loans are secured by equipment or similar assets, but these loans may also be made on an unsecured basis. Commercial loans may be made at variable or fixed rates of interest. Commercial lines of credit are typically granted on a one-year basis,

with loan covenants and monetary thresholds. Other commercial loans with terms or amortization schedules of longer than one year will normally carry interest rates which vary with the prime lending rate and will become payable in full and are generally refinanced in three to five years. Commercial and agricultural loans not secured by real estate amounted to approximately 10% and 9% of our Company's total loan portfolio as of December 31, 2011 and 2010, respectively.

Our consumer loan portfolio consists primarily of loans to individuals for various consumer purposes, but includes some business purpose loans which are payable on an installment basis. The majority of these loans are for terms of less than five years and are secured by liens on various personal assets of the borrowers, but consumer loans may also be made on an unsecured basis. Consumer loans are made at fixed and variable interest rates, and are often based on up to a five-year amortization schedule.

For additional information regarding the Company's loan portfolio, *see* "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Loan originations are derived primarily from employee loan officers within our local market areas, but can also be attributed to referrals from existing customers and borrowers, advertising, or walk-in customers.

Certain credit risks are inherent in making loans. These include prepayment risks, risks resulting from uncertainties in the future value of collateral, risks resulting from changes in economic and industry conditions, and risks inherent in dealing with individual borrowers. In particular, longer maturities increase the risk that economic conditions will change and adversely affect collectability. We attempt to minimize credit losses through various means. In particular, on larger credits, we generally rely on the cash flow of a debtor as the source of repayment and secondarily on the value of the underlying collateral. In addition, we attempt to utilize shorter loan terms in order to reduce the risk of a decline in the value of such collateral.

### **Deposit Activities**

Deposits are the major source of our funds for lending and other investment activities. We consider the majority of our regular savings, demand, NOW and money market deposit accounts to be core deposits. These accounts comprised approximately 68% and 61% of our consolidated total deposits at December 31, 2011 and 2010, respectively. Approximately 32% of our consolidated deposits at December 31, 2011, were certificates of deposit compared to 39% at December 31, 2010. Generally, we attempt to maintain the rates paid on our deposits at a competitive level. Time deposits of \$100,000 and over made up approximately 18% of consolidated total deposits at December 31, 2011 and 23% at December 31, 2010. The majority of the deposits are generated from the eighteen Florida counties listed in the "Business" section. Generally, we do not accept brokered deposits and we do not solicit deposits on a national level. We obtain all of our deposits from customers in our local markets. For additional information regarding the Company's deposit accounts, *see* "Management's Discussion and Analysis of Financial Condition and Results of Operations—Deposits."

#### **Investments**

Our investment securities portfolio available for sale was \$591,164,000 and \$500,927,000 at December 31, 2011 and 2010, respectively, representing 26% and 24% of our total consolidated assets. At December 31, 2011 approximately 80% of this portfolio was invested in U.S. government mortgage backed securities ("MBS"), specifically residential FNMA, FHLMC, and GNMA MBSs. We do not own any private label MBS. Approximately 13% or \$78,877,000 of this portfolio is invested in obligations of U.S. government agencies and government sponsored enterprises, and the remaining 7%, or \$41,293,000 is invested in municipal securities. Our investments are managed in relation to loan demand and deposit growth, and are generally used to provide for the investment of excess funds at acceptable risks levels while providing liquidity to fund increases in loan demand or to offset fluctuations in deposits. Investment securities available for sale are recorded on our balance sheet at market value at each balance sheet date. Any change in market value is recorded directly in our stockholders'

equity account and is not recognized in our income statement unless the security is sold or unless it is impaired and the impairment is other than temporary. During 2011, we sold approximately \$173,337,000 of these securities and recognized in our income statement a net gain on the sales of approximately \$3,464,000.

We have selected these types of investments because such securities generally represent a minimal investment risk. Occasionally, we may purchase certificates of deposits of national and state banks. These investments may exceed \$250,000 in any one institution (the limit of FDIC insurance for deposit accounts). Federal funds sold, money market accounts and interest bearing deposits held at the Federal Reserve Bank represent the excess cash we have available over and above daily cash needs. Federal funds sold and money market funds are invested on an overnight basis with approved correspondent banks.

We monitor changes in financial markets. In addition to investments for our portfolio, we monitor daily cash positions to ensure that all available funds earn interest at the earliest possible date. A portion of the investment account is invested in liquid securities that can be readily converted to cash with minimum risk of market loss. These investments usually consist of obligations of U.S. government agencies, mortgage backed securities and federal funds. The remainder of the investment account may be placed in investment securities of different type and/or longer maturity. Daily surplus funds are sold in the federal funds market for one business day. We attempt to stagger the maturities of our securities so as to produce a steady cash-flow in the event cash is needed, or economic conditions change.

We also have a trading securities portfolio managed at our lead subsidiary bank. For this portfolio, realized and unrealized gains and losses are included in trading securities revenue, a component of non interest income in our Consolidated Statement of Operations. Securities purchased for this portfolio have primarily been municipal securities and are held for short periods of time. During 2011 we purchased approximately \$249,430,000 of securities for this portfolio and sold \$252,140,000 recognizing a net gain on sale of approximately \$485,000. At December 31, 2011 we did not own any securities in our trading portfolio.

### **Correspondent Banking**

We have a corresponding banking and bond sales business segment which operates as a division within our lead subsidiary bank. Its primary revenue generating activities are as follows: 1) the first, and largest revenue generator, is commissions earned on fixed income security sales; 2) the second category is interest income spread earned on correspondent bank deposits (i.e., federal funds purchased) and correspondent bank checking account deposits; and 3) the third revenue generating category, includes fees from safe-keeping activities, bond accounting services for correspondents, asset/liability consulting related activities, international wires, and other clearing and corporate checking account services. The customer base includes small to medium size financial institutions primarily located in Florida, Alabama, Georgia, North Carolina, South Carolina, Tennessee, Virginia and West Virginia.

### **Data Processing**

Each of our banks uses a single in-house core data processing solution. The core data processing system provides automated general ledgers, deposit processing and accounting services, and loan processing and accounting services. Each of our subsidiary business units maintains its own data processing system, with its own general ledger, deposit accounting system and loan accounting system, all housed on the same equipment maintained by the Company. The output of each of these comprehensive systems for each of our banks is then consolidated at the holding company level. In September 2010, our lead bank upgraded to an enhanced in-house system. In December 2010, Central and CSNA converted to the upgraded system simultaneously with their merger into the Company's lead bank. The Company's remaining subsidiary bank, VSB, was converted to the enhanced system during March 2011.

During July and August of 2010, the Company's lead subsidiary bank acquired three failed financial institutions from the FDIC. Each of these acquired banks did not convert and merge their data processing systems

into the Company's lead subsidiary bank until the summer of 2011. They each operated under different legacy systems for almost a year, which caused cost inefficiencies in the short-term. The branches purchased from TD Bank, N.A. in January of 2011 were converted on day of acquisition. The Federal Trust Bank acquisition closed on November 1, 2011 and was converted forty days later into the Company's core processing systems on December 9, 2011, minimizing short-term inefficiencies.

A division of the lead bank also provides item processing services and certain other information technology ("IT") services for both subsidiary banks and the Company overall. These services include; sorting, encoding, processing, and imaging checks and rendering checking and other deposit statements to commercial and retail customers, as well as provide IT services, including intranet and internet services for each subsidiary bank and the Company overall. The cost of providing these services is charged to VSB based on usage.

#### **Effect of Governmental Policies**

The earnings and business of our Company are and will be affected by the policies of various regulatory authorities of the United States, especially the Federal Reserve. The Federal Reserve, among other things, regulates the supply of credit and deals with general economic conditions within the United States. The instruments of monetary policy employed by the Federal Reserve for these purposes influence in various ways the overall level of investments, loans, other extensions of credit and deposits, and the interest rates paid on liabilities and received on assets.

#### **Interest and Usury**

Our Company is subject to numerous state and federal statutes that affect the interest rates that may be charged on loans. These laws do not, under present market conditions, deter us from continuing the process of originating loans.

#### **Supervision and Regulation**

Banks and their holding companies, and many of their affiliates, are extensively regulated under both federal and state law. The following is a brief summary of certain statutes, rules, and regulations affecting our Company, and our subsidiary Banks. This summary is qualified in its entirety by reference to the particular statutory and regulatory provisions referred to below and is not intended to be an exhaustive description of the statutes or regulations applicable to the business of our Company and subsidiary Banks. Supervision, regulation, and examination of banks by regulatory agencies are intended primarily for the protection of depositors, rather than shareholders.

Bank Holding Company Regulation. Our Company is a bank holding company, registered with the Federal Reserve under the BHC Act. As such, we are subject to the supervision, examination and reporting requirements of the BHC Act and the regulations of the Federal Reserve. The BHC Act requires that a bank holding company obtain the prior approval of the Federal Reserve before (i) acquiring direct or indirect ownership or control of more than 5% of the voting shares of any bank, (ii) taking any action that causes a bank to become a subsidiary of the bank holding company, or (iii) merging or consolidating with any other bank holding company.

The BHC Act further provides that the Federal Reserve may not approve any transaction that would result in a monopoly or would be in furtherance of any combination or conspiracy to monopolize or attempt to monopolize the business of banking in any section of the United States, or the effect of which may be substantially to lessen competition or to tend to create a monopoly in any section of the country, or that in any other manner would be in restraint of trade, unless the anticompetitive effects of the proposed transaction are clearly outweighed by the public interest in meeting the convenience and needs of the community to be served. The Federal Reserve is also required to consider the financial and managerial resources and future prospects of the bank holding companies and banks concerned and the convenience, and needs of the community to be served. Consideration of financial resources generally focuses on capital adequacy and consideration of convenience and needs issues includes the parties' performance under the Community Reinvestment Act of 1977 (the "CRA"), both of which are discussed below.

Banks are subject to the provisions of the CRA. Under the terms of the CRA, the appropriate federal bank regulatory agency is required, in connection with its examination of a bank, to assess such bank's record in meeting the credit needs of the community served by that bank, including low- and moderate-income neighborhoods. The regulatory agency's assessment of the bank's record is made available to the public. Further, such assessment is required of any bank which has applied to:

- · charter a bank,
- obtain deposit insurance coverage for a newly chartered institution,
- establish a new branch office that will accept deposits,
- relocate an office, or
- merge or consolidate with, or acquire the assets or assume the liabilities of, a federally regulated financial institution

In the case of a bank holding company applying for approval to acquire a bank or other bank holding company, the Federal Reserve will assess the record of each subsidiary bank of the applicant bank holding company, and such records may be the basis for denying the application.

The BHC Act generally prohibits a bank holding company from engaging in activities other than banking, or managing or controlling banks or other permissible subsidiaries, and from acquiring or retaining direct or indirect control of any company engaged in any activities other than those activities determined by the Federal Reserve to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. In determining whether a particular activity is permissible, the Federal Reserve must consider whether the performance of such an activity can reasonably be expected to produce benefits to the public, such as greater convenience, increased competition, or gains in efficiency that outweigh possible adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interest, or unsound banking practices. For example, factoring accounts receivable, acquiring or servicing loans, leasing personal property, conducting securities brokerage activities, performing certain data processing services, acting as agent or broker in selling credit life insurance and certain other types of insurance in connection with credit transactions, and certain insurance underwriting activities have all been determined by regulations of the Federal Reserve to be permissible activities of bank holding companies. Despite prior approval, the Federal Reserve has the power to order a holding company or its subsidiaries to terminate any activity or terminate its ownership or control of any subsidiary, when it has reasonable cause to believe that continuation of such activity or such ownership or control constitutes a serious risk to the financial safety, soundness, or stability of any bank subsidiary of that bank holding company.

Dodd-Frank Act. In 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act, or the Dodd-Frank Act, was enacted into law. The Dodd-Frank Act has a broad impact on the financial services industry, including providing for potentially significant regulatory and compliance changes including, among other things, (1) enhanced resolution authority of troubled and failing banks and their holding companies; (2) potential changes to capital and liquidity requirements; (3) changes to regulatory examination fees; (4) changes to assessments to be paid to the FDIC for federal deposit insurance; and (5) numerous other provisions designed to improve supervision and oversight of, and strengthening safety and soundness for, the financial services sector. Additionally, the Dodd-Frank Act establishes a new framework for systemic risk oversight within the financial system to be distributed among new and existing federal regulatory agencies, including the Financial Stability Oversight Council, the Federal Reserve, the Office of the Comptroller of the Currency, or the OCC, and the Federal Deposit Insurance Corporation, or the FDIC. Many of the requirements called for in the Dodd-Frank Act will be implemented over time and most will be subject to implementing regulations over the course of several years. Given the uncertainty associated with the manner in which the provisions of the Dodd-Frank Act will be implemented by the various regulatory agencies and through regulations, the full extent of the impact such requirements will have on our operations is unclear. The changes resulting from the Dodd-Frank Act may impact

the profitability of our business activities, require changes to certain of our business practices, impose upon us more stringent capital, liquidity and leverage ratio requirements or otherwise adversely affect our business. These changes may also require us to invest significant management attention and resources to evaluate and make necessary changes in order to comply with new statutory and regulatory requirements. Failure to comply with any such laws, regulations, or principles or changes thereto, may negatively impact our results of operations and financial condition. While we cannot predict what effect any presently contemplated or future changes in the laws or regulations or their interpretations would have on us, these changes could be materially adverse to our investors and shareholders.

The following items provide a brief description of the impact of the Dodd-Frank Act on our operations and activities, both currently and prospectively.

- Increased Capital Standards and Enhanced Supervision. The federal banking agencies are required to establish minimum leverage and risk-based capital requirements for banks and bank holding companies. These new standards will be no lower than existing regulatory capital and leverage standards applicable to insured depository institutions and may, in fact, be higher when established by the agencies. Compliance with heightened capital standards may reduce our ability to generate or originate revenue-producing assets and thereby restrict revenue generation from banking and non-banking operations. The Dodd-Frank Act also increases regulatory oversight, supervision and examination of banks, bank holding companies and their respective subsidiaries by the appropriate regulatory agency. Compliance with new regulatory requirements and expanded examination processes could increase the Company's cost of operations.
- The Consumer Financial Protection Bureau. The Dodd-Frank Act creates a new, independent Consumer Financial Protection Bureau, or the Bureau, within the Federal Reserve. The Bureau is tasked with establishing and implementing rules and regulations under certain federal consumer protection laws with respect to the conduct of providers of certain consumer financial products and services. The Bureau has rulemaking authority over many of the statutes governing products and services offered to bank consumers. Generally, we will not be directly subject to the rules and regulations of the Bureau. However, the Dodd-Frank Act permits states to adopt consumer protection laws and regulations that are stricter than those regulations promulgated by the Bureau and state attorneys general are permitted to enforce consumer protection rules adopted by the Bureau against certain state-chartered institutions. Any such new regulations could increase our cost of operations and, as a result, could limit our ability to expand into these products and services.
- Deposit Insurance. The Dodd-Frank Act makes permanent the \$250,000 deposit insurance limit for insured deposits. Amendments to the Federal Deposit Insurance Act also revise the assessment base against which an insured depository institution's deposit insurance premiums paid to the FDIC's Deposit Insurance Fund, or the DIF, will be calculated. Under the amendments, the assessment base will no longer be the institution's deposit base, but rather its average consolidated total assets less its average tangible equity. Additionally, the Dodd-Frank Act makes changes to the minimum designated reserve ratio of the DIF, increasing the minimum from 1.15 percent to 1.35 percent of the estimated amount of total insured deposits, and eliminating the requirement that the FDIC pay dividends to depository institutions when the reserve ratio exceeds certain thresholds. Several of these provisions could increase the FDIC deposit insurance premiums paid by us. The Dodd-Frank Act also provides that, effective one year after the date of enactment, depository institutions may pay interest on demand deposits.
- *Transactions with Affiliates*. The Dodd-Frank Act enhances the requirements for certain transactions with affiliates under Section 23A and 23B of the Federal Reserve Act, including an expansion of the definition of "covered transactions" and increasing the amount of time for which collateral requirements regarding covered transactions must be maintained.
- *Transactions with Insiders*. Insider transaction limitations are expanded through the strengthening on loan restrictions to insiders and the expansion of the types of transactions subject to the, various limits.

Enhanced Lending Limits. The Dodd-Frank Act strengthens the existing limits on a depository institution's credit exposure to one borrower. Current banking law limits a depository institution's ability to extend credit to one person (or group of related persons) in an amount exceeding certain thresholds. The Dodd-Frank Act expands the scope of these restrictions to include credit exposure arising from derivative transactions, repurchase agreements, and securities lending and borrowing transactions.

Gramm-Leach-Bliley Act. The Gramm-Leach-Bliley Act permits the creation of financial services holding companies that can offer a full range of financial products under a regulatory structure based on the principle of functional regulation. The law eliminated the legal barriers to affiliations among banks and securities firms, insurance companies, and other financial services companies. The law also provides financial organizations with the opportunity to structure these new financial affiliations through a holding company structure or a financial subsidiary. The law reserves the role of the Federal Reserve as the supervisor for bank holding companies. At the same time, the law also provides a system of functional regulation which is designed to utilize the various existing federal and state regulatory bodies. The law also sets up a process for coordination between the Federal Reserve and the Secretary of the Treasury regarding the approval of new financial activities for both bank holding companies and national bank financial subsidiaries.

The law also includes a minimum federal standard of financial privacy. Financial institutions are required to have written privacy policies that must be disclosed to customers. The disclosure of a financial institution's privacy policy must take place at the time a customer relationship is established and not less than annually during the continuation of the relationship. The act also provides for the functional regulation of bank securities activities. The law repealed the exemption that banks were afforded from the definition of "broker," and replaced it with a set of limited exemptions that allow the continuation of some historical activities performed by banks. In addition, the act amended the securities laws to include banks within the general definition of dealer. Regarding new bank products, the law provides a procedure for handling products sold by banks that have securities elements. In the area of CRA activities, the law generally requires that financial institutions address the credit needs of low-to-moderate income individuals and neighborhoods in the communities in which they operate. Bank regulators are required to take the CRA ratings of a bank or of the bank subsidiaries of a holding company into account when acting upon certain branch and bank merger and acquisition applications filed by the institution. Under the law, financial holding companies and banks that desire to engage in new financial activities are required to have satisfactory or better CRA Act ratings when they commence the new activity.

Bank Regulation. CSB is chartered under the national banking laws and is subject to comprehensive regulation, examination and supervision by the OCC. VSB is a state chartered bank and is subject to comprehensive regulation, examination and supervision by the FDIC and the Florida Office of Financial Regulation ("the "Florida Office"). Each of the deposits of the Banks is insured by the FDIC to the extent provided by law. The Banks also are subject to various laws and regulations applicable to banks. Such regulations include limitations on loans to a single borrower and to its directors, officers and employees; restrictions on the opening and closing of branch offices; the maintenance of required capital and liquidity ratios; the granting of credit under equal and fair conditions; and the disclosure of the costs and terms of such credit. The Banks submit to their examining agencies periodic reports regarding their financial condition and other matters. The bank regulatory agencies have a broad range of powers to enforce regulations under their jurisdiction, and to take discretionary actions determined to be for the protection and safety and soundness of banks, including the institution of cease and desist orders and the removal of directors and officers. The bank regulatory agencies also have the authority to approve or disapprove mergers, consolidations, and similar corporate actions.

There are various statutory limitations on the ability of our Company to pay dividends. The bank regulatory agencies also have the general authority to limit the dividend payment by banks if such payment may be deemed to constitute an unsafe and unsound practice. For information on the restrictions on the right of our Banks to pay dividends to our Company, *see* Part II—Item 5 "Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities."

Under federal law, federally insured banks are subject, with certain exceptions, to certain restrictions on any extension of credit to their parent holding companies or other affiliates, on investment in the stock or other securities of affiliates, and on the taking of such stock or securities as collateral from any borrower. In addition, banks are prohibited from engaging in certain tie-in arrangements in connection with any extension of credit or the providing of any property or service.

The Financial Institutions Reform, Recovery and Enforcement Act of 1989 ("FIRREA") imposed major regulatory reforms, stronger capital standards and stronger civil and criminal enforcement provisions. FIRREA also provides that a depository institution insured by the FDIC can be held liable for any loss incurred by, or reasonably expected to be incurred by, the FDIC in connection with:

- the default of a commonly controlled FDIC insured depository institution; or
- any assistance provided by the FDIC to a commonly controlled FDIC insured institution in danger of default.

The FDIC Improvement Act of 1993 ("FDICIA") made a number of reforms addressing the safety and soundness of deposit insurance funds, supervision, accounting, and prompt regulatory action, and also implemented other regulatory improvements. Periodic full-scope, on-site examinations are required of all insured depository institutions. The cost for conducting an examination of an institution may be assessed to that institution, with special consideration given to affiliates and any penalties imposed for failure to provide information requested. Insured state banks also are precluded from engaging as principal in any type of activity that is impermissible for a national bank, including activities relating to insurance and equity investments. The Act also recodified restrictions on extensions of credit to insiders under the Federal Reserve Act.

<u>Capital Requirements</u>. The Federal Reserve and bank regulatory agencies require bank holding companies and financial institutions to maintain capital at adequate levels based on a percentage of assets and off-balance sheet exposures, adjusted for risk weights ranging from 0% to 100%. Under the risk-based standard, capital is classified into two tiers. Tier 1 capital consists of common shareholders' equity (excluding the unrealized gain (loss) on available-for-sale securities), trust preferred securities subject to certain limitations, and minus certain intangible assets and disallowed deferred tax assets. Tier 2 capital consists of the general allowance for credit losses except for certain limitations. An institution's qualifying capital base for purposes of its risk-based capital ratio consists of the sum of its Tier 1 and Tier 2 capital. The regulatory minimum requirements are 4% for Tier 1 and 8% for total risk-based capital. At December 31, 2011, our Tier 1 and total risk-based capital ratios were 17.79% and 19.05%, respectively.

FDICIA contains "prompt corrective action" provisions pursuant to which banks are to be classified into one of five categories based upon capital adequacy, ranging from "well capitalized" to "critically undercapitalized" and which require (subject to certain exceptions) the appropriate federal banking agency to take prompt corrective action with respect to an institution which becomes "significantly undercapitalized" or "critically undercapitalized."

The OCC and the FDIC have issued regulations to implement the "prompt corrective action" provisions of FDICIA. In general, the regulations define the five capital categories as follows:

- an institution is "well capitalized" if it has a total risk-based capital ratio of 10% or greater, has a Tier 1 risk-based capital ratio of 6% or greater, has a leverage ratio of 5% or greater and is not subject to any written capital order or directive to meet and maintain a specific capital level for any capital measures;
- an institution is "adequately capitalized" if it has a total risk-based capital ratio of 8% or greater, has a Tier 1 risk-based capital ratio of 4% or greater, and has a leverage ratio of 4% or greater;
- an institution is "undercapitalized" if it has a total risk-based capital ratio of less than 8%, has a Tier 1 risk-based capital ratio that is less than 4% or has a leverage ratio that is less than 4%;
- an institution is "significantly undercapitalized" if it has a total risk-based capital ratio that is less than 6%, a Tier 1 risk-based capital ratio that is less than 3% or a leverage ratio that is less than 3%; and

 an institution is "critically undercapitalized" if its "tangible equity" is equal to or less than 2% of its total assets.

The OCC and the FDIC, after an opportunity for a hearing, have authority to downgrade an institution from "well capitalized" to "adequately capitalized" or to subject an "adequately capitalized" or "undercapitalized" institution to the supervisory actions applicable to the next lower category, for supervisory concerns.

Generally, FDICIA requires that an "undercapitalized" institution must submit an acceptable capital restoration plan to the appropriate federal banking agency within 45 days after the institution becomes "undercapitalized" and the agency must take action on the plan within 60 days. The appropriate federal banking agency may not accept a capital restoration plan unless, among other requirements, each company having control of the institution has guaranteed that the institution will comply with the plan until the institution has been adequately capitalized on average during each of the three consecutive calendar quarters and has provided adequate assurances of performance. The aggregate liability under this provision of all companies having control of an institution is limited to the lesser of:

- 5% of the institution's total assets at the time the institution becomes "undercapitalized" or
- the amount which is necessary, or would have been necessary, to bring the institution into compliance
  with all capital standards applicable to the institution as of the time the institution fails to comply with
  the plan filed pursuant to FDICIA

An "undercapitalized" institution may not acquire an interest in any company or any other insured depository institution, establish or acquire additional branch offices or engage in any new business unless the appropriate federal banking agency has accepted its capital restoration plan, the institution is implementing the plan, and the agency determines that the proposed action is consistent with and will further the achievement of the plan, or the appropriate Federal banking agency determines the proposed action will further the purpose of the "prompt corrective action" sections of FDICIA.

If an institution is "critically undercapitalized," it must comply with the restrictions described above. In addition, the appropriate Federal banking agency is authorized to restrict the activities of any "critically undercapitalized" institution and to prohibit such an institution, without the appropriate Federal banking agency's prior written approval, from:

- entering into any material transaction other than in the usual course of business;
- engaging in any covered transaction with affiliates (as defined in Section 23A(b) of the Federal Reserve Act);
- paying excessive compensation or bonuses; and
- paying interest on new or renewed liabilities at a rate that would increase the institution's weighted
  average costs of funds to a level significantly exceeding the prevailing rates of interest on insured
  deposits in the institution's normal market areas.

The "prompt corrective action" provisions of FDICIA also provide that in general no institution may make a capital distribution if it would cause the institution to become "undercapitalized." Capital distributions include cash (but not stock) dividends, stock purchases, redemptions, and other distributions of capital to the owners of an institution.

Additionally, FDICIA requires, among other things, that:

- only a "well capitalized" depository institution may accept brokered deposits without prior regulatory approval and
- the appropriate federal banking agency annually examine all insured depository institutions, with some
  exceptions for small, "well capitalized" institutions and state-chartered institutions examined by state
  regulators.

FDICIA also contains a number of consumer banking provisions, including disclosure requirements and substantive contractual limitations with respect to deposit accounts.

As of December 31, 2011, each of our subsidiary Banks met the capital requirements of a "well capitalized" institution. In addition, our lead subsidiary bank, CenterState Bank of Florida, N.A. has committed to the OCC, its primary regulator, that it will maintain a Tier 1 leverage ratio (Tier 1 Capital divided by average assets) of at least 8%.

<u>Enforcement Powers</u>. Congress has provided the federal bank regulatory agencies with an array of powers to enforce laws, rules, regulations and orders. Among other things, the agencies may require that institutions cease and desist from certain activities, may preclude persons from participating in the affairs of insured depository institutions, may suspend or remove deposit insurance, and may impose civil money penalties against institution-affiliated parties for certain violations.

Maximum Legal Interest Rates. Like the laws of many states, Florida law contains provisions on interest rates that may be charged by banks and other lenders on certain types of loans. Numerous exceptions exist to the general interest limitations imposed by Florida law. The relative importance of these interest limitation laws to the financial operations of the Banks will vary from time to time, depending on a number of factors, including conditions in the money markets, the costs and availability of funds, and prevailing interest rates.

Change of Control. Federal law restricts the amount of voting stock of a bank holding company and a bank that a person may acquire without the prior approval of banking regulators. The overall effect of such laws is to make it more difficult to acquire a bank holding company and a bank by tender offer or similar means than it might be to acquire control of another type of corporation. Consequently, shareholders of the Company may be less likely to benefit from the rapid increases in stock prices that may result from tender offers or similar efforts to acquire control of other companies. Federal law also imposes restrictions on acquisitions of stock in a bank holding company and a state bank. Under the federal Change in Bank Control Act and the regulations thereunder, a person or group must give advance notice to the Federal Reserve before acquiring control of any bank holding company, the OCC before acquiring control of any national bank and the FDIC and the Florida Office before acquiring control of a state bank. Upon receipt of such notice, the bank regulatory agencies may approve or disapprove the acquisition. The Change in Bank Control Act creates a rebuttable presumption of control if a member or group acquires a certain percentage or more of a bank holding company's or state bank's voting stock, or if one or more other control factors set forth in the Act are present.

Effect of Governmental Policies. Our earnings and businesses are affected by the policies of various regulatory authorities of the United States, especially the Federal Reserve. The Federal Reserve, among other things, regulates the supply of credit and deals with general economic conditions within the United States. The instruments of monetary policy employed by the Federal Reserve for those purposes influence in various ways the overall level of investments, loans, other extensions of credit, and deposits, and the interest rates paid on liabilities and received on assets.

<u>Sarbanes-Oxley Act</u>. In 2002, the Sarbanes-Oxley Act was enacted which imposes a myriad of corporate governance and accounting measures designed that shareholders are treated and have full and accurate information about the public companies in which they invest. All public companies are affected by the Act. Some of the principal provisions of the Act include:

- the creation of an independent accounting oversight board ("PCAOB") to oversee the audit of public companies and auditors who perform such audits;
- auditor independence provisions which restrict non-audit services that independent accountants may provide to their audit clients;
- additional corporate governance and responsibility measures which (a) require the chief executive officer and chief financial officer to certify financial statements and internal controls and to forfeit salary and bonuses in certain situations, and (b) protect whistleblowers and informants;

- expansion of the authority and responsibilities of the company's audit, nominating and compensation committees:
- mandatory disclosure by analysts of potential conflicts of interest; and
- enhanced penalties for fraud and other violations.

<u>USA Patriot Act</u>. In 2001, the USA Patriot Act was enacted. The Act requires financial institutions to help prevent, detect and prosecute international money laundering and financing of terrorism. The effectiveness of a financial institution in combating money laundering activities is a factor to be considered in any application submitted by the financial institution with the bank regulatory agencies. Our Banks have adopted systems and procedures designed to comply with the USA Patriot Act and regulations adopted thereunder by the Secretary of the Treasury.

### Competition

We encounter strong competition both in making loans and in attracting deposits. The deregulation of the banking industry and the widespread enactment of state laws which permit multi-bank holding companies as well as an increasing level of interstate banking have created a highly competitive environment for commercial banking. In one or more aspects of its business, our Company competes with other commercial banks, savings and loan associations, credit unions, finance companies, mutual funds, insurance companies, brokerage and investment banking companies, and other financial intermediaries. Most of these competitors, some of which are affiliated with bank holding companies, have substantially greater resources and lending limits, and may offer certain services that we do not currently provide. In addition, many of our non-bank competitors are not subject to the same extensive federal regulations that govern bank holding companies and federally insured banks. Recent legislation has heightened the competitive environment in which financial institutions must conduct their business, and the potential for competition among financial institutions of all types has increased significantly.

To compete, we rely upon specialized services, responsive handling of customer needs, and personal contacts by its officers, directors, and staff. Large multi-branch banking competitors tend to compete primarily by rate and the number and location of branches while smaller, independent financial institutions tend to compete primarily by rate and personal service.

#### **Employees**

As of December 31, 2011, we had a total of approximately 655 full-time equivalent employees. The employees are not represented by a collective bargaining unit. We consider relations with employees to be good.

#### Statistical Profile and Other Financial Data

Reference is hereby made to the statistical and financial data contained in the section captioned "Management's Discussion and Analysis of Financial Condition and Results of Operations," for statistical and financial data providing a review of our Company's business activities.

### Availability of Reports furnished or filed with the Securities and Exchange Commission (SEC)

Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act are available on our internet website at www.centerstatebanks.com.

### Item 1A. Risk Factors

We have identified risk factors described below, which should be viewed in conjunction with the other information contained in this document and information incorporated by reference, including our consolidated financial statements and related notes. If any of the following risks or other risks which have not been identified

or which we may believe are immaterial or unlikely, actually occur, our business, financial condition and results of operations could be harmed. As noted previously, this report contains forward-looking statements that involve risks and uncertainties, including statements about our future plans, objectives, intentions and expectations. Many factors, including those described below, could cause actual results to differ materially from those discussed in forward-looking statements.

### Recent developments in the financial services industry and the U.S. and global capital markets may adversely impact our operations and results.

Developments in the capital markets over past several years have resulted in uncertainty in the financial markets in general, with the expectation of the general economic downturn continuing in 2012 and potentially longer. Loan portfolio performance has deteriorated at many institutions resulting from, among other factors, a weak economy and a decline in the value of collateral. Stock prices of bank holding companies, like ours, have been negatively affected by the current condition of the financial markets and the economy, as has our ability, if needed, to raise capital or borrow in the debt markets, compared to prior periods. As a result, new laws and regulations, including the Dodd-Frank Act, regarding lending, funding practices and capital and liquidity standards have been adopted or are being proposed. The financial institution regulatory agencies are expected to aggressively respond to concerns and adverse trends identified in examinations, including the expected issuance of many enforcement actions. Changes in the financial services industry and the effects of the Dodd-Frank Act and other regulatory responses to the credit crisis could negatively affect us by restricting our business operations, including our ability to originate or sell loans, and adversely impact our financial performance.

### Recent Legislative and Regulatory Initiatives Could Affect Our Operations

In 2010 the Dodd-Frank Act was enacted and will further increase the regulation and oversight of the financial services industry. The Act addresses, among other things, systemic risk, capital adequacy, deposit insurance assessments, consumer financial protection, interchange fees, derivatives, lending limits, thrift charters and changes among the banking regulatory agencies. Many of the provisions of the Dodd-Frank Act require studies and regulations. Certain provisions will not apply to banking organizations with less than \$10 billion of assets. We cannot predict the effects of this legislation and regulations on us, our competitors, customers, counter parties, and on the financial markets and the economy, although it may significantly increase costs and impede efficiency of internal business processes. It also may require us to hold higher levels of regulatory capital and/or liquidity and it may cause us to adjust our business strategy and limit our future business opportunities.

### We cannot predict the effect on our operations of recent legislative and regulatory initiatives that were enacted in response to the ongoing financial crisis.

The U.S. federal, state and foreign governments have taken or are considering extraordinary actions in an attempt to deal with the worldwide financial crisis and the severe decline in the global economy. To the extent adopted, many of these actions have been in effect for only a limited time, and have produced limited or no relief to the capital, credit and real estate markets. There is no assurance that these actions or other actions under consideration will ultimately be successful. The Dodd-Frank Act requires numerous studies and rulemaking. We cannot predict the effects of this recent legislation or the new regulations that will be issued to implement it, on us, our competitors, counterparties, and on the financial markets and the economy.

### Deterioration in local economic and housing markets has led to loan losses and reduced earnings and could lead to additional loan losses and reduced earnings.

There has been a dramatic decrease in housing and real estate values in Florida during the current economic downturn, coupled with a significant increase in the rate of unemployment. These trends have contributed to an increase in our non-performing loans, reduced asset quality and increased our credit cost. Our total credit cost for 2011 was approximately \$58.7 million compared to \$35.9 million in 2010. As of December 31, 2011, our non-performing loans were approximately \$39.0 million, or 3.48% of the loan portfolio, excluding loans covered

by FDIC loss share agreements. Nonperforming assets were approximately \$49.3 million as of this same date, or 2.16% of total assets. In addition, we had approximately \$16.8 million in accruing loans that were between 30 and 89 days delinquent at December 31, 2011. If market conditions continue to deteriorate, they may lead to additional valuation adjustments on our loan portfolio and real estate owned as we continue to reassess the market value of our loan portfolio, the losses associated with the loans in default and the net realizable value of real estate owned.

Our non-performing assets adversely affect our net income in various ways. Until economic and market conditions improve, we expect to continue to incur additional losses relating to an increase in non-performing loans. We do not record interest income on non-accrual loans or other real estate owned, thereby adversely affecting our income, and increasing our loan administration costs. When we take collateral in foreclosures and similar proceedings, we are required to mark the related loan to the then-fair market value of the collateral, which may result in a loss. These loans and other real estate owned also increase our risk profile and the capital our regulators believe is appropriate in light of such risks. In addition, the resolution of nonperforming assets requires significant commitments of time from management and our directors, which can be detrimental to the performance of their other responsibilities. We may determine to sell nonperforming assets from time to time to improve our credit quality and reduce the time and costs of carrying these assets. These sales likely will result in losses.

### A portion of our loans are to customers who have been adversely affected by the home building industry.

Customers who are builders and developers face greater difficulty in selling their homes in markets where the decrease in housing and real estate values are more pronounced. Consequently, we are facing increased delinquencies and nonperforming assets as these customers are forced to default on their loans. We do not anticipate that the housing market will improve in the near-term, and accordingly, additional downgrades, provisions for loan losses and charge-offs relating to their loan portfolios may occur.

### Our loan portfolio includes commercial and commercial real estate loans that may have higher risks.

Our commercial and commercial real estate loans at December 31, 2011 and 2010 were \$573.5 million and \$511.1 million, respectively, or 51% and 55% of total loans, excluding loans covered by FDIC loss share agreements. Commercial and commercial real estate loans generally carry larger loan balances and can involve a greater degree of financial and credit risk than other loans. As a result, banking regulators continue to give greater scrutiny to lenders with a high concentration of commercial real estate loans in their portfolios, and such lenders are expected to implement stricter underwriting, internal controls, risk management policies and portfolio stress testing, as well as higher capital levels and loss allowances. The increased financial and credit risk associated with these types of loans are a result of several factors, including the concentration of principal in a limited number of loans and borrowers, the size of loan balances, the effects of general economic conditions on income-producing properties and the increased difficulty of evaluating and monitoring these types of loans.

The federal bank regulatory agencies have released guidance on "Concentrations in Commercial Real Estate Lending" (the "Guidance"). The Guidance defines commercial real estate loans as exposures secured by raw land, land development and construction (including 1-4 family residential construction), multi-family property, and non-farm nonresidential property where the primary or a significant source of repayment is derived from rental income associated with the property (that is, loans for which 50% or more of the source of repayment comes from third party, non-affiliated, rental income) or the proceeds of the sale, refinancing, or permanent financing of the property. The Guidance requires that appropriate processes be in place to identify, monitor and control risks associated with real estate lending concentrations. This could include enhanced strategic planning, underwriting policies, risk management, internal controls, portfolio stress testing and risk exposure limits as well as appropriately designed compensation and incentive programs. Higher allowances for loan losses and capital levels may also be required. The Guidance is triggered when commercial real estate loan concentrations exceed either:

• total reported loans for construction, land development, and other land of 100% or more of a bank's total capital (as of December 31, 2011, our consolidated ratio was 29%); or

• Total reported loans secured by multifamily and nonfarm nonresidential properties and loans for construction, land development, and other land of 300% or more of a bank's total capital (as of December 31, 2011, our consolidated ratio was 126%).

The Guidance applies to the lending activities of each of our Banks. Regulators have the right to request banks to maintain elevated levels of capital or liquidity due to commercial real estate loan concentrations, and could do so, especially if there is a further downturn in our local real estate markets.

In addition, when underwriting a commercial or industrial loan, the Banks may take a security interest in commercial real estate, and, in some instances upon a default by the borrower, we may foreclose on and take title to the property, which may lead to potential financial risks for us under applicable environmental laws. If hazardous substances were discovered on any of these properties, we may be liable to governmental agencies or third parties for the costs of remediation of the hazard, as well as for personal injury and property damage. Many environmental laws can impose liability regardless of whether the Banks knew of, or were responsible for, the contamination.

Furthermore, the repayment of loans secured by commercial real estate is typically dependent upon the successful operation of the related real estate or commercial project. If the cash flows from the project are reduced, a borrower's ability to repay the loan may be impaired. This cash flow shortage may result in the failure to make loan payments. In such cases, the Banks may be compelled to modify the terms of the loan. In addition, the nature of these loans is such that they are generally less predictable and more difficult to evaluate and monitor. As a result, repayment of these loans may, to a greater extent than residential loans, be subject to adverse conditions in the real estate market or economy.

### Our business is subject to the success of the local economies where we operate.

Our success significantly depends upon the growth in population, income levels, deposits and housing starts in our primary and secondary markets. During the current economic downturn, the rate of growth of each of these four factors has decreased substantially and in some cases has turned negative. If the communities in which we operate do not grow or if prevailing economic conditions locally or nationally continue to remain challenging, our business may be adversely affected. Our specific market areas have experienced decreased growth, which has affected the ability of our customers to repay their loans to us and has generally affected our financial condition and results of operations. We are less able than a larger institution to spread the risks of unfavorable local economic conditions across a large number of diversified economies. Moreover, we cannot give any assurance we will benefit from any market growth or favorable economic conditions in our primary market areas if they do occur.

## If the value of real estate in our core Florida markets were to remain depressed or decline further, a significant portion of our loan portfolio could become under-collateralized, which could have a material adverse effect on us.

With our loans concentrated in Florida, the decline in local economic conditions has adversely affected the values of our real estate collateral and will likely continue to do so for the foreseeable future. Consequently, a continued decline in local economic conditions may have a greater effect on our earnings and capital than on the earnings and capital of larger financial institutions whose real estate loan portfolios are geographically diverse.

In addition to relying on the financial strength and cash flow characteristics of the borrower in each case, the Banks often secure loans with real estate collateral. At December 31, 2011, approximately 86% of the Company's loans have real estate as a primary or secondary component of collateral. The real estate collateral in each case provides an alternate source of repayment in the event of default by the borrower but may deteriorate in value during the time credit is extended. If we are required to liquidate the collateral securing a loan to satisfy the debt during a period of reduced real estate values, our earnings and capital could be adversely affected.

### An inadequate allowance for loan losses would reduce our earnings.

The risk of credit losses on loans varies with, among other things, general economic conditions, the type of loan being made, the creditworthiness of the borrower over the term of the loan and, in the case of a collateralized loan, the value and marketability of the collateral for the loan. Management maintains an allowance for loan losses based upon, among other things, historical experience, an evaluation of economic conditions and regular reviews of delinquencies and loan portfolio quality. Based upon such factors, management makes various assumptions and judgments about the ultimate collectability of the loan portfolio and provides an allowance for loan losses based upon a percentage of the outstanding balances and for specific loans when their ultimate collectability is considered questionable. If management's assumptions and judgments prove to be incorrect and the allowance for loan losses is inadequate to absorb losses, or if bank regulatory authorities require the Banks to increase the allowance for loan losses as a part of their examination process, the Banks' earnings and capital could be significantly and adversely affected.

### A lack of liquidity could affect our operations and jeopardize our financial condition.

Liquidity is essential to our business. An inability to raise funds through deposits, borrowings, the sale of loans and other sources could have a substantial negative effect on our liquidity. Our funding sources include federal funds purchased, securities sold under repurchase agreements, non-core deposits, and short- and long-term debt. There are other sources of liquidity available to us or the Banks should they be needed, including our ability to acquire additional non-core deposits, the issuance and sale of debt securities, and the issuance and sale of preferred or common securities in public or private transactions. Our access to funding sources in amounts adequate to finance or capitalize our activities or on terms that are acceptable to us could be impaired by factors that affect us specifically or the financial services industry or economy in general. Our ability to borrow could be impaired by factors that are not specific to us, such as further disruption in the financial markets or negative views and expectations about the prospects for the financial services industry in light of the recent turmoil faced by banking organizations and the continued deterioration in credit markets.

We are required to maintain capital to meet regulatory requirements, and if we fail to maintain sufficient capital, whether due to losses, an inability to raise additional capital or otherwise, our financial condition, liquidity and results of operations, as well as our ability to maintain regulatory compliance, would be adversely affected.

Our bank holding company and the Banks must meet regulatory capital requirements and maintain sufficient liquidity. Banking organizations experiencing growth, especially those making acquisitions are expected to hold additional capital, above regulatory minimums. Our ability to raise additional capital, when and if needed, will depend on conditions in the capital markets, economic conditions and a number of other factors, including investor perceptions regarding the banking industry and market condition, and governmental activities, many of which are outside our control, and on our financial condition and performance. Accordingly, we cannot assure you that we will be able to raise additional capital if needed or on terms acceptable to us. If we fail to meet these capital and other regulatory requirements, our financial condition, liquidity and results of operations would be materially and adversely affected.

Our failure to remain "well capitalized" for bank regulatory purposes could affect customer confidence, our ability to grow, our costs of funds and FDIC insurance costs, our ability to pay dividends on common stock and make distributions on our trust preferred securities, our ability to make acquisitions, and our business, results of operations and financial condition. Under FDIC rules, if any of the Banks ceases to be a "well capitalized" institution for bank regulatory purposes, the interest rates that it pays and its ability to accept brokered deposits may be restricted. Although the Banks had no wholesale brokered deposits as of December 31, 2011, they had approximately \$22 million of in-market CDARs deposits, which are considered brokered deposits for regulatory purposes.

### Our business strategy includes continued growth, and our financial condition and results of operations could be negatively affected if we fail to grow or fail to manage our growth effectively.

We intend to continue pursuing a growth strategy for our business. Our prospects must be considered in light of the risks, expenses and difficulties frequently encountered by companies in significant growth stages of development. Particularly in light of prevailing economic conditions, we cannot assure you we will be able to expand our market presence in our existing markets or successfully enter new markets or that any such expansion will not adversely affect our results of operations. Failure to manage our growth effectively could have a material adverse effect on our business, future prospects, financial condition or results of operations, and could adversely affect our ability to successfully implement our business strategy. Also, if our growth occurs more slowly than anticipated or declines, our operating results could be materially adversely affected.

Our ability to successfully grow will depend on a variety of factors including the continued availability of desirable business opportunities, the competitive responses from other financial institutions in our market areas and our ability to manage our growth. While we believe we have the management resources and internal systems in place to successfully manage our future growth, there can be no assurance growth opportunities will be available or growth will be successfully managed.

### We may face risks with respect to future expansion.

We may acquire other financial institutions through FDIC assisted transactions or otherwise or parts of those institutions in the future and we may engage in additional de novo branch expansion. We may also consider and enter into new lines of business or offer new products or services. We also may receive future inquiries and have discussions with potential acquirors of us. Acquisitions and mergers involve a number of risks, including:

- the time and costs associated with identifying and evaluating potential acquisitions and merger partners;
- inaccurate estimates and judgments regarding credit, operations, management and market risks of the target institution;
- the time and costs of evaluating new markets, hiring experienced local management and opening new offices, and the time lags between these activities and the generation of sufficient assets and deposits to support the costs of the expansion;
- our ability to finance an acquisition and possible dilution to our existing shareholders;
- the diversion of our management's attention to the negotiation of a transaction, and the integration of the operations and personnel of the combining businesses;
- · entry into new markets where we lack experience;
- the strain of growth on our infrastructure, staff, internal controls and management, which may require additional personnel, time and expenditures;
- exposure to potential asset quality issues with acquired institutions;
- the introduction of new products and services into our business;
- the possibility of unknown or contingent liabilities;
- the incurrence and possible impairment of goodwill associated with an acquisition and possible adverse short-term effects on our results of operations; and
- the risk of loss of key employees and customers.

We may incur substantial costs to expand, and we can give no assurance such expansion will result in the levels of profits we seek. There can be no assurance that integration efforts for any future mergers or acquisitions

will be successful. Also, we may issue equity securities, including common stock and securities convertible into shares of our common stock, in connection with future acquisitions, which could cause ownership and economic dilution to our current shareholders and to investors purchasing common stock in this offering. There is no assurance that, following any future mergers or acquisitions, our integration efforts will be successful or our company, after giving effect to the acquisition, will achieve profits comparable to or better than our historical experience.

### The FDIC-assisted transactions we have engaged in or may engage in could present additional risks to our business.

We have closed several FDIC-assisted transactions and continue to seek opportunities to continue to acquire the assets and liabilities of other failed banks in FDIC-assisted transactions. Current and future FDIC-assisted transactions present the risks of acquisitions, generally, as well as some risks specific to these transactions. These FDIC-assisted transactions typically provide for FDIC assistance, including potential loss-sharing, to an acquirer to mitigate the credit risks of acquired loans and securities, which, may include loss-sharing. FDIC-assisted transactions have many of the same risks we could face in acquiring another open bank without FDIC assistance, including risks associated with competitive bidding and pricing of such transactions, the risk of loss of deposits and, liquidity through runoff or customer attrition, and failure to realize the anticipated acquisition benefits in the amounts and within the timeframes we expect. In addition, because these acquisitions provide for limited diligence and negotiation of terms, these transactions may pose risks not present in open bank transactions. Loss sharing with the FDIC reduces the credit risks of, and capital required for, FDIC-assisted transactions, but requires additional resources and time to service acquired problem loans, costs related to integration of personnel and operating systems, and the establishment of processes and internal controls to service acquired assets in accordance with FDIC standards. If we are unable to manage these risks, FDIC-assisted acquisitions could have material adverse effect on our business, financial condition and results of operations.

### Attractive acquisition opportunities may not be available to us in the future.

While we seek continued organic growth, as our earnings and capital position improve, we may consider the acquisition of other businesses, including, as discussed above, failed depository institutions offered for sale in FDIC-assisted transactions. The FDIC determines the timing and terms of the sale of failed institutions, and selects the winning bidder based on the "least cost" to the FDIC. The failed banks offered for sale may or may not meet our business objectives. We expect that other banking and financial companies, many of which have significantly greater resources, will compete with us to acquire financial services businesses. This competition could increase prices for potential acquisitions, including the premiums on deposits and the prices paid for assets in FDIC-assisted transactions. This could reduce our potential returns, and reduce the attractiveness of these opportunities and increase their credit and other risks. Also, acquisitions are subject to various regulatory approvals. If we fail to receive the appropriate regulatory approvals, we will not be able to consummate an acquisition that we believe is in our best interests. Among other things, our regulators consider our capital, liquidity, profitability, regulatory compliance and levels of goodwill and intangibles when considering acquisition and expansion proposals. Any acquisition could be dilutive to our earnings and shareholders' equity per share of our common stock.

### Our recent results may not be indicative of our future results.

We may not be able to sustain our historical rate of growth or may not even be able to grow our business at all. In addition, our recent growth may distort some of our historical financial ratios and statistics. Various factors, such as economic conditions, regulatory and legislative considerations and competition, may also impede or prohibit our ability to expand our market presence. If we experience a significant decrease in our historical rate of growth, our results of operations and financial condition may be adversely affected due to a high percentage of our operating costs being fixed expenses.

### Our continued pace of growth may require us to raise additional capital in the future, but that capital may not be available when it is needed.

We are required by federal and state regulatory authorities to maintain adequate levels of capital to support our operations. Our ability to raise additional capital, if needed, will depend on conditions in the capital markets at that time, which are outside our control, and on our financial performance. Accordingly, there is no assurance as to our ability to raise additional capital if needed on terms acceptable to us. If we cannot raise additional capital when needed, our ability to further expand our operations through internal growth and acquisitions could be materially impaired.

### Changes in interest rates may negatively affect our earnings and the value of our assets.

Our earnings and cash flows are largely dependent upon our net interest income. Net interest income is the difference between interest income earned on interest-earnings assets, such as loans and investment securities, and interest expense paid on interest-bearing liabilities, such as deposits and borrowed funds. Interest rates are sensitive to many factors that are beyond our control, including general economic conditions, competition and policies of various governmental and regulatory agencies and, in particular, the policies of the Federal Reserve. Changes in monetary policy, including changes in interest rates, could influence not only the interest our Banks receive on loans and investment securities and the amount of interest they pay on deposits and borrowings, but such changes could also affect (i) the Banks' ability to originate loans and obtain deposits, (ii) the fair value of our financial assets and liabilities, including the available for sale securities portfolio, and (iii) the average duration of our interest-earning assets. Changes in monetary policy could also expose us to the risk that interest-earning assets may be more responsive to changes in interest rates than interest-bearing liabilities, or vice versa (repricing risk), the risk that the individual interest rates or rates indices underlying various interest-earning assets and interest-bearing liabilities may not change in the same degree over a given time period (basis risk), and the risk of changing interest rate relationships across the spectrum of interest-earning asset and interest-bearing liability maturities (yield curve risk), including a prolonged flat or inverted yield curve environment. Any substantial, unexpected, prolonged change in market interest rates could have a material adverse effect on our financial condition and results of operations.

### Higher FDIC deposit insurance premiums and assessments could adversely affect our financial condition.

FDIC insurance premiums increased substantially in the past two years and we expect to pay significantly higher FDIC premiums in the future. Market developments have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits.

The Dodd-Frank Act changed the FDIC deposit insurance assessments and increased the required Deposit Insurance Fund ("DIF") reserve ratio, and no longer requires that dividends be paid to FDIC members from excess reserves. It is likely that FDIC insurance costs will increase further, although banks with less than \$10 billion of assets will have the effects of the higher DIF reserve ratio offset by the FDIC.

### Current levels of market volatility are unprecedented.

The capital and credit markets have been experiencing volatility and disruption the past several years. In some cases, the markets have produced downward pressure on stock prices and credit availability for certain issuers without regard to those issuers' underlying financial condition or performance. If current levels of market disruption and volatility continue or worsen, we may experience adverse effects, which may be material, on our ability to maintain or access capital and on our business, financial condition and results of operations.

### Our cost of funds may increase as a result of general economic conditions, FDIC insurance assessments, interest rates and competitive pressures.

Our cost of funds may increase as a result of general economic conditions, FDIC insurance assessments, interest rates and competitive pressures. We have traditionally obtained funds principally through local deposits

and we have a base of lower cost transaction deposits. Generally, we believe local deposits are a less expensive and more stable source of funds than other borrowings because interest rates paid for local deposits are typically lower than interest rates charged for borrowings from other institutional lenders and reflect a mix of transaction and time deposits, whereas brokered deposits typically are higher cost time deposits. Our costs of funds and our profitability and liquidity are likely to be adversely affected, if and to the extent we have to rely upon higher cost borrowings from other institutional lenders or brokers to fund loan demand or liquidity needs, and changes in our deposit mix and growth could adversely affect our profitability and the ability to expand our loan portfolio.

### Competition from financial institutions and other financial service providers may adversely affect our profitability.

The banking business is highly competitive and we experience competition in our markets from many other financial institutions. We compete with commercial banks, credit unions, mortgage banking firms, consumer finance companies, securities brokerage firms, insurance companies, money market funds, and other mutual funds, as well as other super-regional, national and international financial institutions that operate offices in our primary market areas and elsewhere.

We compete with these institutions both in attracting deposits and in making loans. In addition, we have to attract our customer base from other existing financial institutions and from new residents. Many of our competitors are well-established, larger financial institutions. While we believe we can and do successfully compete with these other financial institutions in our primary markets, we may face a competitive disadvantage as a result of our smaller size, lack of geographic diversification and inability to spread our marketing costs across a broader market. Although we compete by concentrating our marketing efforts in our primary markets with local advertisements, personal contacts, and greater flexibility and responsiveness in working with local customers, we can give no assurance this strategy will be successful.

### The soundness of other financial institutions could adversely affect us.

Our ability to engage in routine funding and other transactions could be adversely affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a result of trading, clearing, counterparty or other relationships. Defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have led to market-wide liquidity problems and losses of depositor, creditor and counterparty confidence and could lead to losses or defaults by us or by other institutions. We could experience increases in deposits and assets as a result of other banks' difficulties or failure, which would increase the capital we need to support our growth.

### We are subject to extensive regulation that could limit or restrict our activities.

We operate in a highly regulated industry and are subject to examination, supervision, and comprehensive regulation by various federal and state agencies, including the Federal Reserve, the OCC, the FDIC, FINRA, the SEC, and the Florida Office. These regulations are primarily intended to protect depositors, not shareholders. Our compliance with these regulations is costly and restricts certain of our activities, including payment of dividends, mergers and acquisitions, investments, loans and interest rates charged, interest rates paid on deposits and locations of offices. We are also subject to capitalization guidelines established by our regulators, which require us to maintain adequate capital to support our growth.

The laws and regulations applicable to the banking industry could change at any time, and we cannot predict the effects of these changes on our business and profitability. Because government regulation greatly affects the business and financial results of all commercial banks and bank holding companies, our cost of compliance could adversely affect our ability to operate profitably.

### We are dependent upon the services of our management team.

Our future success and profitability are substantially dependent upon the management and banking abilities of our senior executives. Although we currently have employment agreements in place with our senior management

team, we cannot guarantee you that our senior executives will remain with us. Changes in key personnel and their responsibilities may be disruptive to our business and could have a material adverse effect on our business, financial condition and results of operations. We believe that our future results will also depend in part upon our attracting and retaining highly skilled and qualified management and sales and marketing personnel. Competition for such personnel is intense, and we cannot assure you that we will be successful in retaining such personnel.

### Technological changes affect our business, and we may have fewer resources than many competitors to invest in technological improvements.

The financial services industry is undergoing rapid technological changes with frequent introductions of new technology-driven products and services. In addition to serving clients better, the effective use of technology may increase efficiency and may enable financial institutions to reduce costs. Our future success will depend, in part, upon our ability to use technology to provide products and services that provide convenience to customers and to create additional efficiencies in operations. We may need to make significant additional capital investments in technology in the future, and we may not be able to effectively implement new technology-driven products and services. Many competitors have substantially greater resources to invest in technological improvements.

### Hurricanes or other adverse weather events would negatively affect our local economies or disrupt our operations, which would have an adverse effect on our business or results of operations.

Our market areas in Florida are susceptible to hurricanes and tropical storms and related flooding and wind damage. Such weather events can disrupt operations, result in damage to properties and negatively affect the local economies in the markets where they operate. We cannot predict whether or to what extent damage that may be caused by future hurricanes will affect our operations or the economies in our current or future market areas, but such weather events could result in a decline in loan originations, a decline in the value or destruction of properties securing our loans and an increase in delinquencies, foreclosures or loan losses. Our business or results of operations may be adversely affected by these and other negative effects of future hurricanes or tropical storms, including flooding and wind damage. Many of our customers have incurred significantly higher property and casualty insurance premiums on their properties located in our markets, which may adversely affect real estate sales and values in those markets.

### Counterparty risk with TD Bank, N.A. ("TD") and The Hartford Insurance Group ("Hartford").

We purchased performing loans from TD in January 2011 and we also purchased performing loans from Hartford in November 2011, both transactions have put back options. We have the option to put back any purchased loan that becomes 30 days past due or becomes adversely classified pursuant to bank regulatory guidelines during a two year period in the case of TD and a one year period in the case of Hartford, from the acquisition date. TD and/or Hartford may not be financially able to buy back the past due or adversely classified loans.

#### **Item 1B.** Unresolved Staff Comments

None

### Item 2. Properties

Our Holding Company owns no real property. Our corporate office is leased from our lead subsidiary bank, and is located at 42745 U.S. Highway 27, Davenport, Florida 33837. At the end of 2011, our Company, through our Banks, operated a total of 58 banking offices in seventeen counties in central Florida. We own 44 and lease 14 of these offices. In addition, during January 2012, we have acquired an additional four branches in Marion county and eight branches in Duval county (our eighteenth county of operations), through our fifth and sixth acquisitions of failed financial institutions in FDIC assisted transactions. Further, we have leased office space in

Birmingham, Alabama, Atlanta, Georgia and Winston-Salem, North Carolina used by our correspondent banking division personnel. *See* Note 8 to the Consolidated Financial Statements of our Company included in this Annual Report on Form 10-K and Managements Discussion and Analysis—Bank Premises and Equipment, for additional information regarding our premises and equipment.

### Item 3. Legal Proceedings

Our Banks are periodically parties to or otherwise involved in legal proceedings arising in the normal course of business, such as claims to enforce liens, claims involving the making and servicing of real property loans, and other issues incident to their respective businesses. We do not believe that there is any pending or threatened proceeding against the Banks which would have a material adverse effect on our consolidated financial position.

### Item 4. [Removed and Reserved]

#### PART II

### Item 5. Market for Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The shares of our Common Stock are traded on the NASDAQ Global Select Market. The following sets forth the high and low trading prices for trades of our Common Stock that occurred during 2011 and 2010.

	2011		2010	
	High	Low	High	Low
1st Quarter	\$8.23	\$6.53	\$12.98	\$ 9.85
2nd Quarter	\$7.08	\$5.54	\$13.86	\$10.07
3rd Quarter	\$7.05	\$5.01	\$10.42	\$ 7.84
4th Quarter	\$6.75	\$4.80	\$ 9.83	\$ 6.24

As of December 31, 2011, there are 30,055,499 shares of common stock outstanding. We have approximately 895 registered shareholders, as reported by our transfer agent, Continental Stock Transfer & Trust Company.

### **Dividends**

We have historically paid cash dividends on a quarterly basis, on the last business day of the calendar quarter. The following sets forth per share cash dividends paid during 2011 and 2010.

	2011	2010
1st Quarter	\$0.01	\$0.01
2nd Quarter	\$0.01	\$0.01
3rd Quarter	\$0.01	\$0.01
4th Quarter	\$0.01	\$0.01

The payment of dividends is a decision of our Board of Directors based upon then-existing circumstances, including our rate of growth, profitability, financial condition, existing and anticipated capital requirements, the amount of funds legally available for the payment of cash dividends, regulatory constraints and such other factors as the Board determines relevant. Our source of funds for payment of dividends is dividends received from our Banks, or excess cash available to us. Payments by our subsidiary Banks to us are limited by law and regulations of the bank regulatory authorities. There are various statutory and contractual limitations on the ability of our Banks to pay dividends to us. The bank regulatory agencies also have the general authority to limit the dividends paid by banks if such payment may be deemed to constitute an unsafe and unsound practice. Our subsidiaries may not pay dividends from their paid-in surplus. All dividends must be paid out of undivided profits then on hand, after deducting expenses, including reserves for losses and bad debts. In addition, a national bank is prohibited from declaring a dividend on its shares of common stock until its surplus equals its stated capital, unless there has been transferred to surplus no less than one/tenth of the bank's net profits of the preceding two consecutive half-year periods (in the case of an annual dividend). The approval of the OCC is required if the total of all dividends declared by a national bank in any calendar year exceeds the total of its net profits for that year combined with its retained net profits for the preceding two years, less any required transfers to surplus. As to a state bank, no dividends may be paid at a time when the bank's net income from the preceding two years is a loss or which would cause the capital accounts of the bank to fall below the minimum amount required by law, regulation, order or any written agreement with the Florida Office or a Federal regulatory agency.

#### **Share Repurchases**

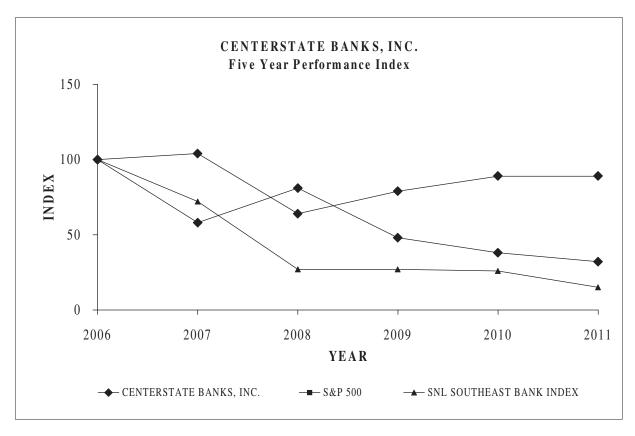
We did not repurchase any shares of our common stock during 2011.

#### **Stock Plans**

With respect to information regarding our securities authorized for issuance under equity incentive plans, the information contained in the section entitled "Equity Compensation Plan Information" in our Definitive Proxy Statement for the 2012 Annual Meeting of Shareholders is incorporated herein by reference.

#### **Performance Graph**

Shares of our common stock are traded on the NASDAQ Global Select Market. The following graph compares the yearly percentage change in cumulative shareholder return on the Company's common stock, with the cumulative total return of the S&P 500 Index and the SNL Southeast Bank Index, since December 31, 2006 (assuming a \$100 investment on December 31, 2006 and reinvestment of all dividends).



	2006	2007	2008	2009	2010	2011
CenterState Banks, Inc.	100	58	81	48	38	32
S&P 500	100	104	64	79	89	89
SNL Southeast Bank Index	100	72	27	27	26	15

#### Item 6. Selected Consolidated Financial Data

#### **Use of Non-GAAP Financial Measures and Ratios**

The accounting and reporting policies of the Company conform to generally accepted accounting principles ("GAAP") in the United States and prevailing practices in the banking industry. However, certain non-GAAP performance measures and ratios are used by management to evaluate and measure the Company's performance. These include taxable-equivalent net interest income (including its individual components), net interest margin (including its individual components), the efficiency ratio, tangible assets, tangible shareholders' equity, tangible book value per common share, and tangible equity to tangible assets. Management believes that these measures and ratios provide users of the Company's financial information with a more meaningful view of the performance of the interest-earning assets and interest-bearing liabilities and of the Company's operating efficiency. Other financial holding companies may define or calculate these measures and ratios differently.

Management reviews yields on certain asset categories and the net interest margin of the Company and its banking subsidiaries on a fully taxable equivalent basis. In this non-GAAP presentation, net interest income is adjusted to reflect tax-exempt interest income on an equivalent before-tax basis. This measure ensures the comparability of net interest income arising from both taxable and tax-exempt sources. Net interest income on a fully taxable equivalent basis is also used in the calculation of the Company's efficiency ratio. The efficiency ratio, which is calculated by dividing non-interest expense (less nonrecurring expense) by total taxable-equivalent net revenue (less securities gains or losses and other nonrecurring income), measures how much it costs to produce one dollar of revenue. Securities gains or losses are excluded from this calculation to better match revenue from daily operations to operational expenses.

Tangible assets is defined as total assets reduced by goodwill and other intangible assets. Tangible common equity is defined as total common equity reduced by goodwill and other intangible assets. Tangible common equity to tangible assets is defined as tangible common equity divided by tangible assets. These measures are important to many investors in the marketplace who are interested in the common equity to assets ratio exclusive of the effect of changes in intangible assets on common equity and total assets.

Tangible common equity per common share outstanding is defined as tangible common equity divided by total common shares outstanding. This measure is important to many investors in the marketplace who are interested in changes from period to period in book value per share exclusive of changes in intangible assets. Goodwill, an intangible asset that is recorded in a purchase business combination, has the effect of increasing total book value while not increasing our tangible book value.

These disclosures should not be considered in isolation or a substitute for results determined in accordance with GAAP, and are not necessarily comparable to non-GAAP performance measures which may be presented by other bank holding companies. Management compensates for these limitations by providing detailed reconciliations between GAAP information and the non-GAAP financial measures.

The following tables present a reconciliation of certain non-GAAP performance measures and ratios used by the Company to evaluate and measure the Company's performance to the most directly comparable GAAP financial measures:

	Years ended December 31,									
(Dollars in thousands, except per share data)	2011		2010		2009		2008			2007
Income Statement Non-GAAP measures and ratios										
Interest income (GAAP)										
Noncovered loans	\$	54,497	\$	- ,	\$	53,428	\$	57,403	\$	61,873
Covered loans		11,396		4,159						_
Securities—taxable		14,296		16,833		18,436		7,822		9,388
Securities—tax-exempt		1,422		1,424		1,472		1,512		1,381
Federal funds sold and other	_	632	_	626	-	72 044	_	1,345	_	2,531
Total Interest income (GAAP)		82,243		74,580		73,944		68,082		75,173
Taxable equivalent adjustment		520		112		100		116		00
Noncovered loans		539		113		100		116		99
Securities—tax-exempt	_	678	_	645	_	626	_	548	_	443
Total tax equivalent adjustment		1,217		758		726		664		542
Interest income—tax equivalent										
Noncovered loans		55,036		51,651		53,528		57,519		61,972
Covered loans		11,396		4,159		10.426		7.022		
Securities—taxable		14,296		16,833		18,436		7,822		9,388
Securities—tax-exempt  Federal funds sold and other		2,100 632		2,069 626		2,098 608		2,060 1,345		1,824
	_		_		_		_		_	2,531
Total interest income—tax equivalent		83,460		75,338		74,670		68,746		75,715
Total Interest expense (GAAP)	_	(12,207)	_	(16,742)	_	(22,290)	_	(27,797)	_	(32,825)
Net interest income—tax equivalent	\$	71,253	\$	58,596	\$	52,380	\$	40,949	\$	42,890
Net interest income (GAAP)	\$	70,036	\$	57,838	\$	51,654	\$	40,285	\$	42,348
Yields and costs										
Yield on noncovered loans—tax equivalent		5.31%	,	5.49%	)	5.80%		6.72%		7.839
Yield on loans—tax equivalent		5.46%	)	5.45%	)	5.80%		6.72%		7.839
Yield on securities tax-exempt—tax equivalent		5.88%	)	5.94%		5.73%		5.41%		5.089
Yield on interest earning assets (GAAP)		4.30%	)	4.30%		4.54%		6.14%		7.039
Yield on interest earning assets—tax equivalent		4.36%	)	4.34%		4.58%		6.20%		7.099
Cost of interest bearing liabilities (GAAP)		0.81%		1.22%		1.66%		3.01%		3.849
Net interest spread (GAAP)		3.49%		3.08%		2.88%		3.13%		3.199
Net interest spread—tax equivalent		3.55%		3.12%		2.92%		3.19%		3.259
Net interest margin (GAAP)		3.66%		3.33%		3.17%		3.64%		3.969
Net interest margin—tax equivalent		3.72%	)	3.38%	)	3.22%		3.70%		4.019
Efficiency ratio										
Non interest income (GAAP)	\$	101,972	\$	,	\$	30,052	\$	9,324	\$	7,104
Gain on sale of securities		(3,464)		(7,037)		(2,516)		(661)		(7)
Nonrecurring income		(57,020)		(1,377)	_		_		_	
Adjusted non interest income		41,488		46,519		27,536		8,663		7,097
Non interest expense		(114,689)		(93,325)		(68,714)		(39,936)		(35,964)
Nonrecurring expense	_	7,696	_	769		1,200	_			
Adjusted non interest expense	- (	\$106,993)	(	(\$92,556)	_	(\$67,514)	(	\$39,936)	(	\$35,964)
Efficiency ratio (GAAP)		96%		89%		85%		82%		739
Efficiency ratio—tax equivalent		95%	)	88%		84%		80%		729

### Income Statement Non-GAAP measures and ratios (continued)

# Analysis of changes in interest income and expense

	Net change December 31, 2011 versus 2010					
	Volume	Rate	Net change			
Loans—tax equivalent	10,515	107	10,622			
Securities—tax-exempt—tax equivalent	52	(21)	31			
Total interest income—tax equivalent	9,660	(1,538)	8,122			
Net interest income—tax equivalent	9,172	3,485	12,657			
	N7 ( )					
<b>-</b>	Net change l	December 31, 20	10 versus 2009			
	Volume Volume	Rate Rate	Net change			
Loans—tax equivalent						
Loans—tax equivalent	Volume	Rate	Net change			
	<b>Volume</b> 5,604	Rate (3,322)	Net change 2,282			

# Non interest expense analysis

	2011	2010	\$ increase (decrease)	% increase (decrease)
Total non-interest expense (GAAP)	\$ 114,689 (7,696)	\$ 93,325 (769)	\$21,364 -6,927	22.90% 900.80%
Subtotal	106,993 (12,696) (23,883)	92,556 (6,278) (28,837)	14,437 -6,418 4,954	15.60% 102.20% -17.20%
Non-interest expense excluding credit cost, correspondent segment, merger related expenses (Non-GAAP)	\$ 70,414 \$2,176,571 (177,500)	\$ 57,441 \$1,935,495 (179,100)	\$12,973	22.60%
Average assets, excluding correspondent segment (Non-GAAP)	\$1,999,071 3.52%	\$1,756,395 6 3.27%		

Note 1: Expense ratio means non-interest expense, excluding credit cost, correspondent segment and merger, acquisition and conversion related expenses divided by average assets, excluding correspondent segment related assets.

# Full time equivalent employees (FTE) analysis

	2010	2009	2008
Employee salary and wages (GAAP)	\$ 44,985	\$ 29,955	\$17,172
Remove correspondent banking division salary and wages	(22,184)	(12,022)	(674)
Employee salary and wages, excluding correspondent banking division			
(Non-GAAP)	\$ 22,801	\$ 17,933	\$16,498
Total average FTEs	550.0	447.7	388.2
Remove correspondent banking division average FTEs	(61.0)	(38.1)	(2.8)
Average FTEs excluding correspondent banking division	489.0	409.6	385.4
Cost per average FTE, excluding correspondent banking division	\$ 47	\$ 44	\$ 43

	Years ended December 31,									
(Dollars in thousands, except per share data)	Ξ	2011		2010		2009		2008		2007
<b>Balance Sheet Non-GAAP measures and</b>										
ratios										
Total assets	\$2	2,284,459	\$2	2,062,924	\$1	,751,299	\$1	,333,143	\$1	,217,430
Goodwill		(38,035)		(38,035)		(32,840)		(28,118)		(28,118)
Intangible assets, net	_	(5,203)		(3,921)		(2,422)		(3,948)		(4,725)
Tangible assets	\$2	2,241,221	\$2	2,020,968	\$1	,716,037	\$1	,301,077	\$1	,184,587
Common stockholders' equity	\$	262,633	\$	252,249	\$	229,410	\$	152,378	\$	148,282
Goodwill		(38,035)		(38,035)		(32,840)		(28,118)		(28,118)
Intangible assets, net		(5,203)		(3,921)		(2,422)		(3,948)		(4,725)
Tangible common stockholders' equity	\$	219,395	\$	210,293	\$	194,148	\$	120,312	\$	115,439
Book value per common share	\$	8.74	\$	8.41	\$	8.90	\$	12.22	\$	11.92
Effect of intangible assets		(\$1.44)		(\$1.40)		(\$1.37)		(\$2.57)		(\$2.64)
Tangible book value per common share	\$	7.30	\$	7.01	\$	7.53	\$	9.64	\$	9.28
Equity to total assets		11.50%	)	12.23%	ó	13.10%	)	11.43%		12.18%
Effect of intangible assets		-1.71%		-1.82%	ó	-1.79%	)	-2.18%	)	-2.43%
assets		9.79%	,	10.41%	ó	11.31%	)	9.25%	)	9.75%

The selected consolidated financial data presented below should be read in conjunction with management's discussion and analysis of financial condition and results of operations, and the consolidated financial statements and footnotes thereto, of the Company at December 31, 2011 and 2010, and the three year period ended December 31, 2011, presented elsewhere herein.

# Selected Consolidated Financial Data For the twelve month period ending or as of December 31

(Dollars in thousands except for share and per share data)	2011			2010	2009		2008			2007
Total interest expense	\$	82,243 (12,207)	\$	74,580 (16,742)	\$	73,944 (22,290)	\$	68,082 (27,797)	\$	75,173 (32,825)
Net interest income		70,036 (45,991)		57,838 (29,624)		51,654 (23,896)		40,285 (6,520)		42,348 (2,792)
Net interest income after provision for loan losses		24,045 16,599		28,214 13,826		27,758 9,620		33,765 7,251		39,556 7,097
sales division		24,889		32,696		17,916		1,412		
sale Bargain purchase gain, acquisition of		3,464		7,034		2,516		661		7
institution		57,020 —		1,377		_		1,483		1,000
Impairment charge- core deposit intangible Credit related expenses		(12,696) (101,993)		(6,278) (87,047)		(1,200) (4,553) (62,961)		(1,006) (38,930)		(76) (35,888)
Income (loss) before income taxes Income tax (expense) benefit		11,328 (3,419)		(10,178) 4,240		(10,904) 4,687		4,636 (1,215)		11,696 (3,897)
Net income (loss)	\$	7,909	\$	(5,938)	\$	(6,217)	\$	3,421	\$	7,799
PER COMMON SHARE DATA: Basic earnings (loss) per share Diluted earnings (loss) per share Common equity per common share	\$ \$	0.26 0.26	\$ \$	(0.22) (0.22)	\$ \$	(0.47) (0.47)	\$ \$	0.26 0.26	\$ \$	0.64 0.63
outstanding Tangible common equity per common share	\$	8.74	\$	8.41	\$	8.90	\$	12.22	\$	11.92
outstanding	\$ \$ 30	7.30 0.04 0,055,499	\$ \$ 30	7.01 0.04 ),004,761	\$ \$ 25	7.53 0.07 5,773,229	\$ \$ 12	9.64 0.16 2,474,315	\$ \$ 12	9.28 0.15 2,436,407
outstanding	30	),034,573	27	7,608,211	17,905,042		12,452,375		12,108,590	
outstanding	30	0,039,187	27	7,608,211	17,905,042		12	2,585,036	12,294,537	
BALANCE SHEET DATA: Assets Total loans Allowance for loan losses Total deposits Short-term borrowings Corporate debentures Preferred stockholders' equity Common stockholders' equity Total stockholders' equity	. 1	2,284,459 1,283,766 27,944 1,919,789 69,276 16,945 — 262,633 262,633		2,062,924 1,128,955 26,267 1,685,594 97,284 12,500 252,249 252,249		,751,299 959,021 23,289 ,305,036 195,501 12,500 229,410 229,410	\$	1,333,143 892,001 13,335 993,800 141,183 12,500 26,787 152,378 179,165	\$ 1	1,217,430 841,405 10,828 972,620 75,646 12,500 — 148,282 148,282
Tangible capital Goodwill Core deposit intangible (CDI) Average total assets Average loans Average interest earning assets Average deposits Average interest bearing deposits Average interest bearing liabilities Average total stockholders' equity	]	219,395 38,035 5,203 2,176,571 1,216,086 1,914,812 1,800,998 1,407,942 1,512,898 253,398		230,293 38,035 3,921 1,935,495 1,023,597 1,734,746 1,517,302 1,214,435 1,369,417 243,063	1 1 1	194,148 32,840 2,422 ,771,034 923,080 ,628,798 ,254,169 ,047,436 ,346,051 206,914		147,099 28,118 3,948 1,238,005 856,260 1,108,180 975,352 823,121 923,591 154,521		115,439 28,118 4,725 1,189,268 791,886 1,068,591 963,033 775,282 854,251 138,425

## Selected Consolidated Financial Data—continued For the twelve month period ending or as of December 31

(Dollars in thousands except for share and per share data)	2011	2010	2009	2008	2007
SELECTED FINANCIAL RATIOS:					
Return on average assets	0.36%	(0.31%)	(0.35%)	0.28%	0.66%
Return on average equity	3.12%	(2.44%)	(3.00%)	2.21%	5.63%
Dividend payout	15%	na	na	58%	23%
Efficiency (1)	96%	89%	85%	82%	73%
Net interest margin, tax equivalent					
basis (2)	3.72%	3.38%	3.22%	3.70%	4.01%
Net interest spread, tax equivalent					
basis (3)	3.55%	3.12%	2.92%	3.19%	3.25%
CAPITAL RATIOS:					
Tier 1 leverage ratio	10.49%	10.33%	11.36%	12.59%	10.78%
Risk-based capital					
Tier 1	17.79%	18.01%	17.99%	16.17%	13.80%
Total	19.05%	19.28%	19.25%	17.43%	14.97%
Tangible common equity ratio	9.79%	10.41%	11.31%	9.25%	9.75%
ASSET QUALITY RATIOS:					
Net charge-offs to average loans (4)	4.28%	2.83%	1.51%	0.47%	0.12%
Allowance to period end loans (4)	2.46%	2.82%	2.43%	1.49%	1.29%
Allowance for loan losses to					
non-performing loans	71%	40%	55%	67%	266%
Non-performing assets to total assets	2.16%	3.81%	3.05%	1.86%	0.40%
OTHER DATA:					
Banking locations	58	53	38	37	37
Full-time equivalent employees	655	602	478	399	371

<sup>(1)</sup> Efficiency ratio is non-interest expense divided by the sum of net interest income before the provision for loan losses plus non-interest income, exclusive of non-recurring items.

<sup>(2)</sup> Net interest margin is net interest income divided by total average earning assets.

<sup>(3)</sup> Net interest spread is the difference between the average yield on earning assets and the average yield on average interest bearing liabilities.

<sup>(4)</sup> Excludes loans covered by FDIC loss share agreements.

#### **Quarterly Financial Information**

The following table sets forth, for the periods indicated, certain consolidated quarterly financial information. This information is derived from our unaudited financial statements which include, in the opinion of management, all normal recurring adjustments which management considers necessary for a fair presentation of the results for such periods. The sum of the four quarters of earnings per share may not equal the total earnings per share for the full year due to rounding and due to the additional shares issued pursuant to our capital offering in July 2010. This information should be read in conjunction with our consolidated financial statements and the notes thereto included elsewhere in this document. The results for any quarter are not necessarily indicative of results for future periods.

# **Selected Quarterly Data**

(unaudited)

		201	11		2010							
(Dollars in thousands except for per share data)	4Q	3Q	2Q	1Q	4Q	3Q	2Q	1Q				
Interest income	\$ 21,324	\$ 19,837	\$ 20,705	\$ 20,377	\$ 19,473	\$ 19,106	\$ 17,840	\$ 18,161				
Interest expense	(2,757)	(2,881)	(3,166)	(3,403)	(3,866)	(4,343)	(4,218)	4,315				
Net interest income	18,567	16,956	17,539	16,974	15,607	14,763	13,622	13,846				
Provision for loan losses	(18,065)	(5,005)	(11,645)	(11,276)	(5,056)	(16,448)	(4,045)	(4,075)				
Net interest income after												
provision for loan losses	502	11,951	5,894	5,698	10,551	(1,685)	9,577	9,771				
Non-interest income	2,921	4,041	4,339	5,298	4,231	3,766	3,148	2,681				
Income from correspondent												
banking and bond sales												
division	6,661	7,999	5,759	4,470	7,140	11,828	7,372	6,356				
Bargain purchase gain on												
acquisition	45,891	_	_	11,129	_	1,377	_	_				
Gain on sales of securities												
available for sale	130	205	3,120	9	3,808	151	1,639	1,436				
Non-interest expenses	(34,724)	(26,787)	(26,529)	(26,649)	(25,472)	(27,530)	(20,598)	(19,725)				
Income (loss) before income												
tax	21,381	(2,591)	(7,417)	(45)	258	(12,093)	1,138	519				
Income tax (expense)												
benefit	(7,299)	599	3,071	210	178	4,422	(234)	(126)				
Net income (loss)	\$ 14,082	\$ (1,992)	\$ (4,346)	\$ 165	\$ 436	\$ (7,671)	\$ 904	\$ 393				
Basic earnings (loss) per												
common share	\$ 0.47	\$ (0.07)	\$ (0.14)	\$ 0.01	\$ 0.01	\$ (0.27)	\$ 0.03	\$ 0.02				
Diluted earnings (loss) per		, ,	, ,									
common share	\$ 0.47	\$ (0.07)	\$ (0.14)	\$ 0.01	\$ 0.01	\$ (0.27)	\$ 0.03	\$ 0.02				

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

(All dollar amounts in this Item 7 are in thousands of dollars, except shares and per share data or when specifically identified.)

Some of the statements in this report constitute forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995 and the Securities Exchange Act of 1934. These statements related to future events, other future financial performance or business strategies, and include statements containing terminology such as "may," "will," "should," "expects," "scheduled," "plans," "intends," "anticipates," "believes,"

"estimates," "potential," or "continue" or the negative of such terms or other comparable terminology. Actual events or results may differ materially from the results anticipated in these forward looking statements, due to a variety of factors, including, without limitation: the effects of future economic conditions; governmental monetary and fiscal policies, as well as legislative and regulatory changes; the risks of changes in interest rates and the level and composition of deposits, loan demand, and the values of loan collateral; and the effects of competition from other commercial banks, thrifts, consumer finance companies, and other financial institutions operating in our market area and elsewhere. All forward looking statements attributable to our Company are expressly qualified in their entirety by these cautionary statements. We disclaim any intent or obligation to update these forward looking statements, whether as a result of new information, future events or otherwise. There is no assurance that future results, levels of activity, performance or goals will be achieved.

Our discussion and analysis of earnings and related financial data are presented herein to assist investors in understanding the financial condition of our Company at December 31, 2011 and 2010, and the results of operations for the years ended December 31, 2011, 2010 and 2009. This discussion should be read in conjunction with the consolidated financial statements and related footnotes of our Company presented elsewhere herein.

#### **Executive Summary**

Organizational structure

Our consolidated financial statements include the accounts of CenterState Banks, Inc. (the "Parent Company," "Corporate," "CenterState" or "CSFL"), and our two wholly owned subsidiary banks ("CSB" and "VSB") and our non bank subsidiary R4ALL, Inc. ("R4ALL").

In December 2010 we merged our three national chartered banks together, combining Central and CSBNA with CSB as the surviving bank. On January 1, 2011 we merged CenterState Shared Services ("CSSS"), a wholly owned subsidiary of our previous four subsidiary banks, into CSB. CSSS provided item processing services and information technology services to all of our subsidiary banks. After it was merged into CSB, it continues performing these same services as a department within CSB.

At the holding company, or Parent Company, level, we perform functions that include strategic planning, merger and acquisition functions, investor relations, capital management, financial reporting, income tax management and reporting, loan review, internal audit, risk assessment and monitoring, and generally oversee and monitor the activities of our subsidiary banks. All of the operating activities associated with and related to the commercial banking business is performed and managed at the subsidiary bank level. In 2009 we formed a separate non bank subsidiary, R4ALL, for the purpose of acquisition and disposition of troubled assets from our subsidiary banks.

A condensed consolidating balance sheet at December 31, 2011 and a condensed consolidating statement of operations for the year ending December 31, 2011 are presented below.

#### **Condensed Consolidating Balance Sheet**

At December 31, 2011	CSB	VSB	R4ALL	PARENT COMPANY	ELIMINATIONS	CONSOLIDATED
Cash and due from banks	\$ 14,473	\$ 3,100	\$ 366	\$ 2,844	\$ (2,890)	\$ 17,893
deposits	122,416	10,786		_	_	133,202
Cash and cash equivalents	136,889	13,886	366	2,844	(2,890)	151,095
value	561,571	29,593	_	_	_	591,164
agreements	164,051	_	_		_	164,051
share	1,010,001	105,726	3,988	_	_	1,119,715
Allowance for loan losses	(24,934)	(2,560)	` '			(27,944)
Bank premises and equipment, net	82,376	11,457	_	525		94,358
Goodwill	19,779	18,256	_	_	_	38,035
Core deposit intangibles OREO covered by FDIC loss share	4,069	1,134	_	_	_	5,203
agreements	9,469	_	_	_		9,469
agreements	4,629	1,552	2,531	_		8,712
Investment in subsidiaries	_			256,435	(256,435)	
All other assets	107,143	7,059	9,954	23,149	(16,704)	130,601
Total assets	\$2,075,043	\$186,103	\$ 16,389	\$282,953	\$(276,029)	\$2,284,459
Deposits	\$1,779,775	\$143,224	\$ —	\$ —	\$ (3,210)	\$1,919,789
Other borrowings	69,276	_	_	16,945	_	86,221
All other liabilities	27,483	1,342		3,375	(16,384)	15,816
Total stockholders' equity	198,509	41,537	16,389	262,633	(256,435)	262,633
Total liabilities and stockholders' equity	\$2,075,043	\$186,103	\$ 16,389	\$282,953	<u>\$(276,029)</u>	\$2,284,459
<b>Condensed Consolidating Statement of Operations</b>						
For the 12 month period ending				PARENT		
December 31, 2011	CSB	VSB	R4ALL	COMPANY	ELIMINATIONS	CONSOLIDATED
Interest income	\$ 74,847	\$ 7,315	\$ 81	\$ —	\$ —	\$ 82,243
Interest expense	(10,571)	(1,187)		(449)		(12,207)
Net interest income	64,276	6,128	81	(449)	_	70,036
Provision for loan losses	(30,563)	(1,521)	(13,907)			(45,991)
Net interest income after loan loss provision	33,713	4,607	(13,826)	(449)		24,045
Non interest income	101,855	1,752		10,689	(12,324)	101,972
Non interest expense	(102,816)	(7,329)	(3,258)	(3,480)	2,194	(114,689)
Net income (loss) before income tax						
provision	32,752	(970)	(17,084)	6,760	(10,130)	11,328
Income tax (provision) benefit	11,440	(443)	(6,429)	(1,149)		3,419
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Through our subsidiary banks, we conduct commercial and retail banking business consisting of attracting deposits from the general public and applying those funds to the origination of commercial real estate loans, residential real estate loans, construction, development and land loans, and commercial loans and consumer loans. Most of our loans are secured by real estate located in central Florida.

\$ (10,130)

7,909

Our profitability depends primarily on net interest income, which is the difference between interest income generated from interest-earning assets (i.e. loans and investments) less the interest expense incurred on interest-bearing liabilities (i.e. customer deposits and borrowed funds). Net interest income is affected by the relative amounts of interest-earning assets and interest-bearing liabilities, and the interest rate earned and paid on these balances. Net interest income is dependent upon the interest rate spread which is the difference between the average yield earned on our interest-earning assets and the average rate paid on our interest-bearing liabilities. The interest rate spread is impacted by interest rates, deposit flows, and loan demand. Additionally, our profitability is affected by such factors as the level of non-interest income and expenses, the provision for credit losses, and the effective tax rate. Non-interest income consists primarily of service fees on deposit accounts and related services, and also includes commissions earned on bond sales, brokering single family home loans, sale of mutual funds, annuities and other non traditional and non insured investments. Non-interest expense consists of compensation, employee benefits, occupancy and equipment expenses, and other operating expenses.

At December 31, 2011, our two subsidiary banks operated through 58 bank branch locations in seventeen counties in Florida as summarized in the table below:

Subsidiary Banks	No. of locations	Counties
CenterState Bank of Florida ("CSB")	53	Citrus, Hendry, Hernando, Indian River, Lake,
		Marion, Okeechobee, Osceola, Orange, Pasco,
		Polk, Sumter, Putnam, Seminole, St. Lucie,
		Volusia
Valrico State Bank ("VSB")	5	Hillsborough

#### Correspondent banking division

We also operate a correspondent banking and bond sales division. The division is integrated with and part of our lead subsidiary bank, CSB, located in Winter Haven, Florida, although the majority of our bond salesmen, traders and operations personnel are physically housed in leased facilities located in Birmingham, Alabama and Atlanta, Georgia. The business lines of this division are primarily divided into three inter-related revenue generating activities. The first, and largest, revenue generator is commissions earned on fixed income security sales. The second category includes: (a) correspondent bank deposits (i.e., federal funds purchased) and (b) correspondent bank checking accounts. The third, and smallest revenue generating category, includes fees from safe-keeping activities, bond accounting services for correspondents, asset/liability consulting related activities, and beginning in 2011 correspondent clearing account services. The customer base includes small to medium size financial institutions primarily located in Florida, Alabama, Georgia, North Carolina, South Carolina, Tennessee, Virginia and West Virginia.

#### FDIC assisted acquisitions and other branching activities

During 2010 we acquired three failed financial institutions through FDIC assisted transactions. These acquisitions included approximately \$344 million of deposits and loans with a fair value as of the acquisition date of approximately \$221 million. Substantially all the loans have loss share agreements beginning with the first dollar of loss. In total, these three acquisitions included nine branch locations, all within or contiguous with our current geographical market footprint.

Also during 2010, we hired a seasoned and experienced management team in the Vero Beach, Florida area, and opened a new branch around this team. Similarly, we also hired another seasoned and experienced management team in the Okeechobee, Florida area, and opened a new branch around this team as well.

In January 2011 we closed on a previously announced transaction with TD Bank, N.A. whereby we acquired four branches in Putnam County, Florida. Total deposits acquired approximated \$114 million for which we did

not pay a premium. In addition, we selected and purchased approximately \$121 million of performing loans located within our 14 county market area in central Florida. We purchased the loans for 90% of the legal unpaid principal balance and have an option during the initial two year period to put back any loan that becomes past due greater than 30 days or becomes adversely classified pursuant to banking regulation guidelines. We recognized an \$11 million dollar bargain purchase gain during the first quarter of 2011 as a result of this transaction.

On November 1, 2011 we acquired Federal Trust Corporation ("FTC") and its wholly owned subsidiary thrift, Federal Trust Bank ("FTB") from The Hartford Insurance Group, Inc. ("Hartford"), the sole owner of FTC. We assumed all of the deposits (approximately \$197.8 million) and certain selected other liabilities, including a \$5 million Trust Preferred Security issued by FTC. We acquired only selected performing loans and five of their existing 11 branches. FTB closed the other six branches immediately prior to our acquisition. The purchased loans had a fair value at the acquisition date of approximately \$156.8 million. We purchased the loans for 73% of their legal unpaid principal balance, which was the primary reason for the \$40.3 million bargain purchase gain after merger related expenses recognized in our fourth quarter of 2011. In addition to the loan discount, we have an option to put back any loan that becomes 30 days past due or becomes adversely classified pursuant to banking regulation guidelines to Hartford, for a period of one year beginning with the acquisition date.

Also during 2011, we hired a seasoned and experienced prior Jacksonville, Florida bank CEO, Mr. Gil Pomar. Since hired, he had been working out of a loan production office in Jacksonville, with a small team of two lenders and an administrative assistant. During January of 2012 we acquired a failed financial institution in Jacksonville with 8 offices. This is our sixth and largest FDIC assisted transaction. Mr. Pomar will manage this acquisition and use it to leverage and build our market presence in Jacksonville.

On January 20, 2012 we acquired the banking operations of Central Florida State Bank in Belleview, Florida near Ocala ("Central FL") through an FDIC assisted transaction of a failed bank. We acquired approximately \$50 million of loans, before loan discounts and FDIC receivables with 80% loss share protection from the FDIC. Central FL had four branches, all of which are within two miles of an existing CenterState branch. We expect to combine these branches in the near future. The transaction is expected to be neutral to tangible book value and accrete about \$0.025 to \$0.03 per share to annualized earnings, once the branches are combined. The addition of the Central FL acquisition expands and enhances our presence in the greater Ocala, Florida market area, building on our 2009 acquisition of Ocala National Bank and 2010 acquisition of Independent National Bank, Ocala, both of which were also FDIC assisted transactions.

#### Capital offering

During the third quarter of 2010 we raised additional capital through another public stock offering. We sold a total of 4,140,000 common shares at \$8.50 per share. After investment banking fees and other expenses, the net increase to our common equity was approximately \$33 million. This capital raise along with the previous raise in 2009 were both used to support our growth from the acquisitions discussed above, as well as a buffer against losses and potential losses in our loan portfolio resulting from the significant downturn in the Florida real estate market.

#### **Critical Accounting Policies**

Our accounting policies are integral to understanding the results reported. Accounting policies are described in detail in Note 1 of the notes to the consolidated financial statements. The critical accounting policies require management's judgment to ascertain the valuation of assets, liabilities, commitments and contingencies. We have established policies and control procedures that are intended to ensure valuation methods are well controlled and applied consistently from period to period. In addition, the policies and procedures are intended to ensure that the process for changing methodologies occurs in an appropriate manner. The following is a brief description of our current accounting policies involving significant management valuation judgments.

#### **Allowance for Loan Losses**

The allowance for loan losses represents our estimate of probable incurred losses inherent in the existing loan portfolio. The allowance for loan losses is increased by the provision for loan losses charged to expense and reduced by loans charged off, net of recoveries. The allowance for loan losses is determined based on our assessment of several factors: reviews and evaluation of individual loans, changes in the nature and volume of the loan portfolio, current economic conditions and the related impact on specific borrowers and industry concentrations, historical loan loss experiences and the level of classified and nonperforming loans.

Changes in the financial condition of individual borrowers, in economic conditions, in historical loss experience and in the condition of the various markets in which collateral may be sold may all affect the required level of the allowance for loan losses and the associated provision for loan losses.

A standardized loan grading system is utilized at each of our subsidiary banks. The grading system is integral to our risk assessment function related to lending. Loan officers of each bank assign a loan grade to their newly originated loans in accordance with the standard loan grades. Throughout the lending relationship, the loan officer is responsible for periodic reviews, and if warranted he/she will downgrade or upgrade a particular loan based on specific events and/or analyses. We use a loan grading system of 1 through 7. Grade 1 is "excellent" and grade 7 is "doubtful." Loans graded 5 or higher are placed on a watch list each month end and reported to that particular bank's board of directors. Our loan review officer, who is independent of the lending function and is not an employee of any subsidiary bank, periodically reviews each bank's loan portfolio and lending relationships. The officer may disagree with a particular bank's grade on a particular loan and subsequently downgrade or upgrade such loan(s) based on his risk analysis. As such, our lending process is decentralized, but our credit review process is centralized.

Beginning in late 2007, our CEO initiated a new program referred to as "Centercourt," whereby all of our bank presidents and our chief lending officers are gathered together in one room along with our CEO, CFO, COO and Chief Loan Review officer. Each bank president and chief lending officer presents their prepared written report on the status of their bank's loan portfolio. Past due, non-accrual, impaired, potentially impaired, and loans in process of foreclosure, as well as OREO issues are presented and discussed. These meetings are generally held once per quarter. The objectives include early and quick identification and resolutions of potential loan losses, as well as sharing information and ideas between banks. The process also contributes to each bank's allowance for loan loss analysis assumptions and preparation. Beginning in early 2011, with the December 2010 merger of our three national chartered banks as one of the catalysts, these meetings evolved into monthly meetings with a standardized report prepared by our Chief Credit Officer ("CCO"), our Chief Special Asset Manager ("CSPA") and their teams. They now have the responsibility of identifying and reporting all impaired loans, non-accrual loans, TDRs, and OREO. They make sure that all non-performing loans, subject to ASC 310, as well as OREO properties have a current appraisal (less than one year old) and that the asset is written down to 90% of the current appraisal, or less under certain circumstances, such as a listing price in the case of OREO, or a time value adjustment in the case of loans with appraisals approaching their one year life, and the related collateral is either in a type of category or in a market area with declining values. When these monthly meetings start, these teams have already evaluated their positions and have identified the course of action on each of the troubled assets listed. Our CEO and the CEO of our lead subsidiary bank, review these evaluations with our CCO and CSPA, and either approve or modify their recommendations. We also have one of our senior accounting officers present, who along with our CCO is ultimately responsible for preparing the Company's allowance for loan loss calculations each quarter.

We maintain an allowance for loan losses that we believe is adequate to absorb probable incurred losses inherent in our loan portfolio. The allowance consists of three components. The first component consists of amounts specifically reserved ("specific allowance") for specific loans identified as impaired, as defined by FASB Accounting Standards Codification No. 310 ("ASC 310"). Impaired loans are those loans that management has estimated will not repay as agreed upon. Each of these loans is required to have a written analysis supporting the amount of specific reserve allocated to the particular loan, if any. That is to say, a loan may be impaired (i.e. not expected to repay as agreed), but may be sufficiently collateralized such that we expect to recover all principal and interest eventually, and therefore no specific reserve is warranted.

The second component is a general reserve ("general allowance") on all of the Company's loans other than those identified as impaired. We group these loans into categories with similar characteristics and then apply a loss factor to each group which is derived from our historical loss factor for that category adjusted for current internal and external environmental factors, as well as for certain loan grading factors.

The third component consists of amounts reserved for purchased credit-impaired loans. On a quarterly basis, the Company updates the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected loan principal cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the pool's effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses. Probable and significant increases in expected principal cash flows would first reverse any previously recorded allowance for loan losses; any remaining increases are recognized prospectively as interest income. The impacts of (i) prepayments, (ii) changes in variable interest rates, and (iii) any other changes in the timing of expected cash flows are recognized prospectively as adjustments to interest income. Disposals of loans, which may include sales of loans, receipt of payments in full by the borrower, or foreclosure, result in removal of the loan from the purchased credit impaired portfolio. The aggregate of these three components results in our total allowance for loan losses.

#### **Goodwill and Intangible Assets**

Goodwill resulting from business combinations prior to January 1, 2009 represents the excess of the purchase price over the fair value of the net assets of businesses acquired. Goodwill resulting from business combinations after January 1, 2009, is generally determined as the excess of the fair value of the consideration transferred, plus the fair value of any non-controlling interests in the acquiree, over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually. The Company has selected November 30 as the date to perform the annual impairment test. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on our balance sheet. We have a \$38 million goodwill asset on our consolidated balance sheet at December 31, 2011.

Other intangible assets consist of core deposit intangible assets arising from whole bank and branch acquisitions. They are initially measure at the fair value and then amortized on an accelerated method over their estimated useful lives, generally 10 years.

Goodwill and intangible assets are described further in Note 9 of the notes to the consolidated financial statements.

#### **Income Taxes**

We determine our income tax expense based on management's judgments and estimates regarding permanent differences in the treatment of specific items of income and expense for financial statement and income tax purposes. These permanent differences result in an effective tax rate, which differs from the federal statutory rate. In addition, we recognize deferred tax assets and liabilities, recorded in the Consolidated Statements of Financial Condition, based on management's judgment and estimates regarding timing differences in the recognition of income and expenses for financial statement and income tax purposes.

We must also assess the likelihood that any deferred tax assets will be realized through the reduction or refund of taxes in future periods and establish a valuation allowance for those assets for which recovery is not more likely than not. In making this assessment, management must make judgments and estimates regarding the ability to realize the asset through carryback to taxable income in prior years, the future reversal of existing

taxable temporary differences, future taxable income, and the possible application of future tax planning strategies. Management believes that it is more likely than not that deferred tax assets included in the accompanying Consolidated Statements of Financial Condition will be fully realized, although there is no guarantee that those assets will be recognizable in future periods. We have a net deferred tax asset of \$3.5 million in our consolidated balance sheet at December 31, 2011. For additional discussion of income taxes, see Notes 1 and 15 of "Notes to Consolidated Financial Statements" in Item 8 of this Form 10-K.

#### **Purchased Credit-Impaired Loans**

We account for acquisitions under the purchase accounting method. All identifiable assets acquired and liabilities assumed are recorded at fair value. We review each loan or loan pool acquired to determine whether there is evidence of a deterioration in credit quality since inception and if it is probable that the Company will be unable to collect all amounts due under the contractual loan agreements. We consider expected prepayments and estimated cash flows including principal and interest payments at the date of acquisition. The amount in excess of the estimated future cash flows over the book value of the loan is accreted into earnings. The amount in excess of the estimated future cash flows over the book value of the loan is accreted into interest income over the remaining life of the loan (accretable yield). The Company records these loans on the acquisition date at their net realizable value. Thus, an allowance for estimated future losses is not established on the acquisition date. We refine our estimates of the fair value of loans acquired for up to one year from the date of acquisition. Subsequent to the date of acquisition, we update the expected future cash flows on loans acquired on a quarterly basis. Losses or a reduction in cash flow which arise subsequent to the date of acquisition are reflected as a charge through the provision for loan losses. An increase in the expected cash flows adjusts the level of the accretable yield recognized on a prospective basis over the remaining life of the loan.

#### **FDIC Loss Share Receivable**

We have entered into agreements with the FDIC for reimbursement of losses within acquired loan portfolios. The FDIC loss share receivable is recorded at fair value on the date of acquisition based upon the expected reimbursements to be received from the FDIC adjusted by a discount rate which reflects counter party credit risk and other uncertainties. Changes in the underlying credit quality of the loans covered by the FDIC loss share receivable result in either an increase or a decrease in the FDIC loss share receivable. Deterioration in loan credit quality increases the FDIC loss share receivable; increases in credit quality decrease the FDIC loss share receivable. Proceeds received for reimbursement of incurred losses reduce the FDIC loss share receivable.

COMPARISON OF RESULTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2011 AND DECEMBER 31, 2010.

#### **Net Income**

Our net income for the year ended December 31, 2011 was \$7,909 or \$0.26 per share basic and diluted, compared to net loss of \$5,938 or \$0.22 per share basic and diluted for the year ended December 31, 2010. The primary reason for the profitable year in 2011 was bargain purchase gains of \$57,020 from our January 2011 acquisition of loans, deposits and branch offices from TD Bank, N.A. and our November 2011 acquisition of Federal Trust Bank from The Hartford Insurance Group, Inc. The other significant issue affecting our earnings continues to be credit cost. Total credit cost, including provisions for loan losses, for 2011 was approximately \$58,687 compared to \$35,902 reported in 2010. These and other factors contributing to our 2011 results are discussed below.

#### **Net Interest Income/Margin**

Net interest income consists of interest income generated by earning assets, less interest expense.

Net interest income increased \$12,198, or 22% to \$70,036 during the year ended December 31, 2011 compared to \$57,838 for the same period in 2010. The increase was the result of a \$7,663 increase in interest income plus a \$4,535 decrease in interest expense.

Interest earning assets averaged \$1,914,812 during the year ended December 31, 2011 as compared to \$1,734,746 for the same period in 2010, an increase of \$180,066, or 10.4%. The yield on average interest earning assets was approximately the same for both year 2011 and 2010 (4.295% for 2011 and 4.299% for 2010). On a tax equivalent basis, the 2011 average yield increased 2 basis points ("bps") to 4.36% compared to 4.34% for the same period in 2010. The combined net effects of the \$180,066 increase in average interest earning assets and the change in yields on average interest earning assets resulted in the \$7,663 (\$8,122 tax equivalent basis) increase in interest income between the two years.

Interest bearing liabilities averaged \$1,512,898 during the year ended December 31, 2011 as compared to \$1,369,417 for the same period in 2010, an increase of \$143,481, or 10.5%. The cost of average interest bearing liabilities decreased 41bps to 0.81% during the year ended December 31, 2011, compared to 1.22% for 2010. The combined net effects of the \$143,481 increase in average interest bearing liabilities and the 41bps decrease in cost of average interest bearing liabilities resulted in the \$4,535 decrease in interest expense between the two years. See the tables "Average Balances—Yields & Rates," and "Analysis of Changes in Interest Income and Expenses" below.

#### Average Balances (8)—Yields & Rates

	Years Ended December 31,									
		2011			2010					
	Average Balance	Interest Inc / Exp	Average Rate	Average Balance	Interest Inc / Exp	Average Rate				
ASSETS:										
Noncovered loans (1) (2) (7)	\$1,035,496	\$55,036	5.31%	\$ 940,198	\$51,651	5.49%				
Covered loans (9)		11,396	6.31%	83,399	4,159	4.99%				
Securities available for sale—taxable	,	14,296	2.90%	524,336	16,833	3.21%				
Securities available for sale—tax exempt (7)		2,100	5.88%	34,852	2,069	5.94%				
Federal funds sold and other	170,333	632	0.37%	151,961	626	0.41%				
TOTAL INTEREST EARNING ASSETS	\$1,914,812	\$83,460	4.36%	\$1,734,746	\$75,338	4.34%				
Allowance for loan losses				(25,578)						
All other assets	289,024			226,327						
TOTAL ASSETS	\$2,176,571			\$1,935,495						
LIABILITIES & STOCKHOLDERS' EQUITY										
Deposits:										
Now	,	\$ 665	0.21%	\$ 217,083	\$ 868	0.40%				
Money market		899	0.34%	190,778	1,486	0.78%				
Savings		562	0.27%	177,632	1,165	0.66%				
Time deposits		9,373	1.50%	628,942	12,203	1.94%				
Repurchase agreements	,	84	0.53%	21,254	89	0.42%				
Federal funds purchased		48 127	0.07% 2.54%	105,344	107 403	0.10% 2.54%				
Other borrowed funds (3)	,	449	3.43%	15,884 12,500	403	3.37%				
*										
TOTAL INTEREST BEARING LIABILITIES	\$1,512,898	12,207	0.81%	\$1,369,417	16,742	1.22%				
Demand deposits				302,867						
Other liabilities	,			20,148						
Total stockholders' equity	253,398			243,063						
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY $\dots$	\$2,176,571			\$1,935,495						
NET INTEREST SPREAD (tax equivalent basis) (5)			3.55%			3.12%				
NET INTEREST INCOME (tax equivalent basis)		\$71,253			\$58,596					
NET INTEREST MARGIN (tax equivalent basis) (6)			3.72%			3.38%				

<sup>(1)</sup> Loan balances are net of deferred origination fees and costs. Non-accrual loans are included in total loan balances.

- (2) Interest income on average loans includes loan fee recognition of \$362 and \$293 for the years ended December 31, 2011 and 2010, respectively.
- (3) Includes short-term (usually overnight) Federal Home Loan Bank advances, Federal Funds Purchased and correspondent bank deposits (Federal Funds Purchased).
- (4) Includes net amortization of origination costs and amortization of purchase accounting adjustment of \$5 and \$0 during year ended December 31, 2011 and 2010, respectively.
- (5) Represents the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities.
- (6) Represents net interest income divided by total earning assets.
- (7) Interest income and rates include the effects of a tax equivalent adjustment using applicable statutory tax rates to adjust tax exempt investment income on tax exempt investment securities and loans to a fully taxable basis.
- (8) Averages balances are average daily balances.
- (9) Covered loans are loans purchased from the FDIC pursuant to assisted acquisitions of failed financial institutions, and are covered with respect to certain loss sharing agreements with the FDIC.

Non-accrual loans: A loan is moved to nonaccrual status in accordance with the Company's policy typically after 90 days of non-payment, or less than 90 days of non-payment if management determines that the full timely collection of principal and interest becomes doubtful. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Nonaccrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. All interest accrued but not received for loans placed on nonaccrual, is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

#### **Analysis of Changes in Interest Income and Expenses**

	Net Change Dec 31, 2011 versus 2010				
	Volume	Rate	Net Change		
INTEREST INCOME					
Loans (tax equivalent basis)	\$10,515	\$ 107	\$10,622		
Securities available for sale—taxable	(979)	(1,557)	(2,536)		
Securities available for sale—tax exempt	52	(22)	30		
Federal funds sold and other	72	(66)	6		
TOTAL INTEREST INCOME (tax equivalent basis)	\$ 9,660	\$(1,538)	\$ 8,122		
INTEREST EXPENSE					
Deposits					
NOW accounts	\$ 297	\$ (501)	\$ (204)		
Money market accounts	436	(1,023)	(587)		
Savings	174	(777)	(603)		
Time deposits	(106)	(2,723)	(2,829)		
Repurchase agreements	(25)	20	(5)		
Federal funds purchased	(29)	(30)	(59)		
Other borrowed funds	(278)	3	(275)		
Corporate debenture	19	8	27		
TOTAL INTEREST EXPENSE	\$ 488	\$(5,023)	\$(4,535)		
NET INTEREST INCOME (tax equivalent basis)	\$ 9,172	\$ 3,485	\$12,657		

The table above details the components of the changes in net interest income for the last two years. For each major category of interest earning assets and interest bearing liabilities, information is provided with respect to changes due to average volume and changes due to rates, with the changes in both volumes and rates allocated to these two categories based on the proportionate absolute changes in each category.

#### **Provision for Loan Losses**

The provision for loan losses (expense) increased \$16,367 to \$45,991 during the year ending December 31, 2011 compared to \$29,624 for the comparable period in 2010. Starting in 2010, the Company took a liquidation approach to its problem assets. Troubled loans with unpaid legal balances and carrying balances of approximately \$18,807 and \$16,940, respectively, were sold for \$8,579 during the third quarter of 2010. The portion of the provision for loan losses that represented the liquidation discount from this sale was approximately \$8,361. Prior to this sale, the loans had been written down to fair value and the provision for loan losses increased accordingly. During the fourth quarter of 2011, troubled loans with unpaid legal balances and carrying balances of approximately \$34,703 and \$26,066, respectively, were sold for \$14,095. The Company recorded approximately \$11,971 of additional provision for loan losses representing the liquidation discounts as a result of this loan sale. Our policy is to maintain the allowance for loan losses at a level sufficient to absorb probable incurred losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings, and is decreased by charge-offs, net of recoveries on prior loan chargeoffs. Therefore, the provision for loan losses (Income Statement effect) is a residual of management's determination of allowance for loan losses (Balance Sheet approach). In determining the adequacy of the allowance for loan losses, we consider those levels maintained by conditions of individual borrowers, the historical loan loss experience, the general economic environment, the overall portfolio composition, and other information. As these factors change, the level of loan loss provision changes. See "credit quality and allowance for loan losses" regarding the allowance for loan losses for additional information.

#### **Non-Interest Income**

Non-interest income for the year ended December 31, 2011 was \$101,972 compared to \$54,933 for the comparable period in 2010. This increase was the result of the following components listed in the table below:

	2011	2010	\$ increase (decrease)	% increase (decrease)
Service charges on deposit accounts	\$ 6,316	\$ 6,873	\$ (557)	(8.1%)
Income from correspondent banking and bond sales division	24,889	32,696	(7,807)	(23.9%)
Correspondent banking division—other fees	1,692	996	696	69.9%
Commissions from sale of mutual funds and annuities	1,801	1,118	683	61.1%
Debit card and ATM fees	2,852	1,890	962	50.9%
Loan related fees	747	534	213	39.9%
BOLI income	967	774	193	24.9%
Trading securities revenue	485	622	(137)	(22.0%)
FDIC indemnification asset-accretion/(amortization) of discount				
rate	(503)	598	(1,101)	(184.1)
FDIC indemnification income	1,132	_	1,132	n/a
Other service charges and fees	1,110	421	689	163.7%
Gain on sale of securities	3,464	7,034	(3,570)	(50.8%)
Subtotal	\$ 44,952	\$53,556	\$ (8,604)	(16.1%)
Bargain purchase gain from acquisitions	57,020	1,377	55,643	4040.9%
Total non-interest income	\$101,972	\$54,933	<u>\$47,039</u>	<u>85.6</u> %

As shown in the table above, the primary reasons for the increase in non-interest income year to year was the bargain purchase gain from the January 2011 purchase from TD Bank, N.A. and the November 2011

purchase from Hartford. In both cases, selected performing loans were purchased at a 10% discount with regard to TD Bank, N.A. transaction and a 23% discount with regard to the Hartford transaction, which was the primary reason for the bargain purchase gains.

The correspondent banking bond sales division had an outstanding year in 2010 most of which can be attributed to a record 2010 third quarter. We expect significant volatility in the fixed income business, and therefore do not consider their initial three year performance necessarily a trend.

The FDIC indemnification asset ("IA") discount amortization is producing negative amortization due to adjustments in the FDIC covered loan portfolio. That is, to the extent current adjusted projected losses in the covered loan portfolio are less than originally projected losses, and therefore future loan accretion yields increase, the related projected reimbursements from the FDIC contemplated in the IA is less, which produces a negative income accretion in non-interest income. This event corresponds to the increase in yields in the FDIC covered loan portfolio.

When a FDIC covered OREO property is sold at a loss, the loss is included in non-interest expense as loss on sale of OREO, and eighty percent of the loss is recorded as FDIC indemnification income and included in non-interest income. Eighty percent of any related loan pool impairments also are reflected in this account.

We sell securities available for sale from time to time pursuant to our asset/liability management process. We manage our balance sheet with the objectives of lowering our overall cost of deposits and freeing up additional capital. We do not know if we will sell additional securities available for sale, or to the extent of any potential sales. We do not know what future interest rates will be and therefore uncertain as what potential gains, if any, could be expected.

#### **Non-Interest Expense**

Non-interest expense for the year ended December 31, 2011 increased \$21,364, or 22.9%, to \$114,689, compared to \$93,325 for 2010. The table below breaks down the individual components.

	2011	2010	\$ increase (decrease)	% Increase (decrease)
Employee salaries and wages	\$ 47,150	\$44,985	\$ 2,165	4.8%
Employee incentive/bonus compensation	2,830	3,620	(790)	(21.8%)
Employee stock based compensation	705	699	6	0.9%
Employer 401K matching contributions	983	814	169	20.8%
Deferred compensation expense	460	342	118	34.5%
Health insurance and other employee benefits	3,215	2,208	1,007	45.6%
Payroll taxes	2,844	2,373	471	19.9%
Other employee related expenses	585	594	(9)	(1.5)%
Incremental direct cost of loan origination	(527)	(602)	75	(12.5%)
Total salaries, wages and employee benefits	\$ 58,245	\$55,033	\$ 3,212	5.8%
Occupancy expense	8,271	6,652	1,619	24.3%
Depreciation of premises and equipment	4,207	3,350	857	25.6%
Supplies, stationary and printing	1,285	1,091	194	17.8%
Marketing expenses	2,791	2,498	293	11.7%
Data processing expense	4,680	2,789	1,891	67.8%
Legal, auditing and other professional fees	2,729	2,995	(266)	(8.9%)
Bank regulatory related expenses	2,621	2,989	(368)	(12.3%)
Postage and delivery	930	735	195	26.5%
ATM and debit card related expenses	1,631	1,298	333	25.7%
CDI amortization	804	519	285	54.9%
Loss on sale of repossessed real estate ("OREO")	545	756	(211)	(27.9%)
Valuation write down of repossessed real estate ("OREO")	6,751	2,951	3,800	128.8%
Loss on repossessed assets other than real estate	234	458	(224)	(48.9%)
Foreclosure related expenses	5,023	2,113	2,910	137.7%
Internet and telephone banking	1,005	679	326	48.0%
Operational write-offs and losses	553	920	(367)	(39.9%)
Correspondent accounts and Federal Reserve charges	471	348	123	35.3%
Conferences/Seminars/Education/Training	498	807	(309)	(38.3%)
Director fees	294	368	(74)	(20.1%)
Travel expenses	134	561	(427)	(76.1)%
Other expenses	3,291	2,646	645	24.4%
Subtotal	\$106,993	\$92,556	\$14,437	15.6%
Merger, acquisition and conversion related expenses	7,696	769	6,927	900.8%
Total non-interest expense	\$114,689	\$93,325	\$21,364	22.9%

Overall, the largest item affecting our non interest expense in 2011 was merger, acquisition and conversion related expenses. Most of this expense relates to the Federal Trust Bank acquisition from Hartford. Included in the amount received from Hartford was a third party data processing termination fee of \$2,909, severance payments of \$2,052 and approximately \$630 relating to attorney fees, accountant fees, valuation firm fees, investment banker fees and other related fees. The data processing termination fee and severance payments were paid by Hartford to CenterState, and as such were in the bargain purchase gain and shown in non interest expense. The remaining \$2,105 relates to data processing conversion fees on the three failed banks purchased in 2010, but not converted to the Company's core system until the summer of 2011, data processing conversion fees related to the Company's State Bank subsidiary in preparation of an anticipated merger into the Company's lead bank during 2012, and data processing conversion fees related to the correspondent banking division.

Excluding merger, acquisition and conversion related expenses discussed above, total non-interest expense increased \$14,437 or 15.6% year to year as shown in the above table. The table below removes credit related expenses and correspondent segment expenses, which is primarily compensation related and varies significantly with levels of bond sales volumes.

	2011	2010	\$ increase (decrease)	% increase (decrease)
Total non-interest expense	\$ 114,689 (7,696)	\$ 93,325 (769)	\$21,364 (6,927)	22.9% 900.8%
Subtotal	106,993 (12,696) (23,883)	( ) /	14,437 (6,418) 4,954	15.6% 102.2% -17.2%
Non-interest expense excluding credit cost, correspondent segment, merger related expenses	\$ 70,414	\$ 57,441	\$12,973	22.6%
Total average assets	\$2,176,571 (177,500)	\$1,935,495 (179,100)		
Average assets, excluding correspondent segment  Expense ratio (note 1)	\$1,999,071 3.529	\$1,756,395 % 3.27%		

Note 1: Expense ratio means non-interest expense, excluding credit cost, correspondent segment and merger, acquisition and conversion related expenses divided by average assets, excluding correspondent segment related assets.

Excluding merger, acquisition and conversion related expense, and excluding credit cost and our correspondent division, the remaining non-interest expense approximates the operating expense of our core commercial and consumer banking segment. As shown in the table above, this expense increased approximately \$12,973, or 22.6% year to year. The reasons for this increase include the following:

- During July and August of 2010 we acquired three failed financial institutions which included nine branches in the aggregate. We incurred the related incremental expenses for approximately five months during 2010 versus the entire year for 2011. Each of these three banks operated on three different core processing systems, which we were not able to convert to our core processing system until June, July and August of 2011, adding elevated cost in terms of data processing, personnel and other temporary inefficiencies above the normalized incremental operating expenses.
- In January 2011 we acquired four bank branch offices, approximately \$119 million of loans and assumed approximately \$115 million of deposits from TD Bank, N.A. The related operating expenses associated with this business acquisition were included in our 2011 non-interest expense, but not in 2010.
- On November 1, 2011 we acquired five bank branch offices, approximately \$157 million of loans and assumed approximately \$198 million of deposits from Hartford. The related operating expenses associated with this business acquisition were not included in our 2010 non-interest expense.
- We hired a team of experienced seasoned bankers and opened a denovo branch office for them in Vero Beach, Florida during the spring of 2010. These additional expenses were outstanding all of 2011 but only for a portion of 2010.
- We hired a team of experienced seasoned bankers and opened a denovo branch office for them in Okeechobee, Florida during the summer of 2010. These additional expenses were outstanding all of 2011 but only for a portion of 2010.
- In July of 2011, we hired a key banking executive in the Jacksonville, Florida market, Mr. Gil Pomar. Subsequently, he hired a small team operating from a loan production office, with the intent to open a

branch office in 2012. In January 2012 we acquired our sixth and largest FDIC assisted acquisition of a failed financial institution with eight branches in Jacksonville. Mr. Pomar will use this acquisition to help develop a market presence in Jacksonville. These additional expenses were not included in our 2010 non-interest expenses.

• We hired additional management and senior level staff including an economist, wealth management salesmen, managerial level staffing in loan operations, deposit operations, retail marketing, accounting and finance throughout 2010. These additional expenses were outstanding all of 2011 but only for a portion of 2010.

#### **Income Tax Provision (Benefit)**

We recognized an income tax expense for the year ended December 31, 2011 of \$3,419 (an effective tax rate of 30.2%) compared to an income tax benefit of \$4,240 (an effective tax rate of 41.7%) for the year ended December 31, 2010. The reason our effective tax rate was lower than our statutory tax rate in 2011 is because we had tax exempt income in excess of non-deductible expenses thereby decreasing our taxable income below our book pre-tax income as recorded in our Consolidated Statement of Operations. The reason our effective tax rate is higher than our statutory tax rate in 2010 is because we had substantial tax exempt income in excess of non-deductible expenses thereby increasing our taxable loss substantially above our book loss as recorded in our Consolidated Statement of Operations. The table below demonstrates this difference.

	Year 2011	Year 2010
income before provision for income taxes		\$(10,178)
net tax exempt income	(2,242)	(1,090)
taxable income (loss) statutory income tax rates		(11,268) 37.63%
income tax expense	\$ 3,419	\$ (4,240)
effective tax rates	30.2%	<u>41.7</u> %

COMPARISON OF RESULTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2010 AND DECEMBER 31, 2009.

#### **Net Loss**

Our net loss for the year ended December 31, 2010 was \$5,938, or \$0.22 loss per share basic and diluted, compared to net loss of \$6,217, or \$0.47 loss per share basic and diluted for the year ended December 31, 2009.

This was our second consecutive year we reported losses, and in both years the primary underlying reason was related to credit costs, which is a reflection of the continued deterioration of the real estate market in Florida. Although our overall credit cost was higher in 2010 versus 2009, our net loss was lower, due to a variety of other factors including higher commissions earned on correspondent banking bond sales, higher gain on sale of securities available for sale, a bargain purchase gain from one of our FDIC assisted transactions, and earnings growth from the acquisitions during the year. These and other factors contributing to our 2010 results are discussed below.

#### **Net Interest Income/Margin**

Net interest income consists of interest income generated by earning assets, less interest expense.

Net interest income increased \$6,184, or 12% to \$57,838 during the year ended December 31, 2010 compared to \$51,654 for the same period in 2009. The increase was the result of a \$636 increase in interest income plus a \$5,548 decrease in interest expense.

Interest earning assets averaged \$1,734,746 during the year ended December 31, 2010 as compared to \$1,628,798 for the same period in 2009, an increase of \$105,948, or 6.5%. The yield on average interest earning assets decreased 24 basis points ("bps") to 4.30% (24bps to 4.34% tax equivalent basis) during the year ended December 31, 2010, compared to 4.54% (4.58% tax equivalent basis) for the same period in 2009. The combined net effects of the \$105,948 increase in average interest earning assets and the 24bps decrease in yield on average interest earning assets resulted in the \$636 (\$668 tax equivalent basis) increase in interest income between the two years.

Interest bearing liabilities averaged \$1,369,417 during the year ended December 31, 2010 as compared to \$1,346,051 for the same period in 2009, an increase of \$23,366, or 1.7%. The cost of average interest bearing liabilities decreased 44bps to 1.22% during the year ended December 31, 2010, compared to 1.66% for the same period in 2009. The combined net effects of the \$23,366 increase in average interest bearing liabilities and the 44bps decrease in cost of average interest bearing liabilities resulted in the \$5,548 decrease in interest expense between the two years. See the tables "Average Balances—Yields & Rates," and "Analysis of Changes in Interest Income and Expenses" below.

#### Average Balances (8)—Yields & Rates

	Years Ended December 31,						
		2010			2009		
	Average Balance	Interest Inc / Exp	Average Rate	Average Balance	Interest Inc / Exp	Average Rate	
ASSETS:							
Noncovered loans (1) (2) (7)		\$51,651	5.49%	\$ 923,080	\$53,528	5.80%	
Covered loans (9)	83,399	4,159	4.99%			_	
Securities available for sale—taxable	524,336	16,833	3.21%	475,160	18,436	3.88%	
Securities available for sale—tax exempt (7)	34,852	2,069 626	5.94% 0.41%	36,634 193,924	2,098 608	5.73% 0.31%	
	151,961						
TOTAL INTEREST EARNING ASSETS	\$1,734,746	\$75,338	4.34%	\$1,628,798	\$74,670	4.58%	
Allowance for loan losses	(25,578)			(15,958)			
All other assets	226,327			158,194			
TOTAL ASSETS	\$1,935,495			\$1,771,034			
LIABILITIES & STOCKHOLDERS' EQUITY							
Deposits:							
Now	\$ 217,083	\$ 868	0.40%	\$ 167,269	\$ 849	0.51%	
Money market	190,778	1,486	0.78%	152,005	1,960	1.29%	
Savings	177,632	1,165	0.66%	119,768	1,197	1.00%	
Time deposits	628,942	12,203	1.94%	608,394	16,515	2.71%	
Repurchase agreements	21,254	89	0.42%	24,276	100	0.41%	
Federal funds purchased	105,344	107	0.10%	228,815	553	0.24%	
Other borrowed funds (3)	15,884 12,500	403 421	2.54% 3.37%	33,024	643 473	1.95% 3.78%	
Corporate debenture (4)				12,500			
TOTAL INTEREST BEARING LIABILITIES	\$1,369,417	16,742	1.22%	\$1,346,051	\$22,290	1.66%	
Demand deposits	302,867			206,733			
Other liabilities	20,148			11,336			
Total stockholders' equity	243,063			206,914			
TOTAL LIABILITIES AND							
STOCKHOLDERS' EQUITY	\$1,935,495			\$1,771,034			
NET INTEREST SPREAD (tax equivalent basis) (5)			3.12%			2.92%	
NET INTEREST INCOME (tax equivalent basis)		\$58,596			\$52,380		
NET INTEREST MARGIN (tax equivalent basis) (6)			3.38%			3.22%	

<sup>(1)</sup> Loan balances are net of deferred origination fees and costs. Non-accrual loans are included in total loan balances.

- (2) Interest income on average loans includes loan fee recognition of \$293 and \$432 for the years ended December 31, 2010 and 2009, respectively.
- (3) Includes short-term (usually overnight) Federal Home Loan Bank advances, Federal Funds Purchased and correspondent bank deposits (Federal Funds Purchased).
- (4) Includes net amortization of origination costs and amortization of purchase accounting adjustment of \$0 and (\$19) during year ended December 31, 2010 and 2009, respectively.
- (5) Represents the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities.
- (6) Represents net interest income divided by total earning assets.
- (7) Interest income and rates include the effects of a tax equivalent adjustment using applicable statutory tax rates to adjust tax exempt investment income on tax exempt investment securities and loans to a fully taxable basis.
- (8) Averages balances are average daily balances.
- (9) Covered loans are loans purchased from the FDIC pursuant to assisted acquisitions of failed financial institutions, and are covered with respect to certain loss sharing agreements with the FDIC.

Non-accrual loans: A loan is moved to nonaccrual status in accordance with the Company's policy typically after 90 days of non-payment, or less than 90 days of non-payment if management determines that the full timely collection of principal and interest becomes doubtful. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Nonaccrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. All interest accrued but not received for loans placed on nonaccrual, is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

#### **Analysis of Changes in Interest Income and Expenses**

	Net Change Dec 31, 2010 versus 2009			
	Volume	Rate	Net Change	
INTEREST INCOME				
Loans (tax equivalent basis)	\$5,604	\$(3,322)	\$ 2,282	
Securities available for sale—taxable	1,785	(3,388)	(1,603)	
Securities available for sale—tax exempt	(104)	75	(29)	
Federal funds sold and other	(148)	166	18	
TOTAL INTEREST INCOME (tax equivalent basis)	\$7,137	\$(6,469)	\$ 668	
INTEREST EXPENSE				
Deposits				
NOW accounts	\$ 222	\$ (203)	\$ 19	
Money market accounts	422	(896)	(474)	
Savings	462	(494)	(32)	
Time deposits	541	(4,853)	(4,312)	
Repurchase agreements	(13)	2	(11)	
Federal funds purchased	(215)	(231)	(446)	
Other borrowed funds	(398)	158	(240)	
Corporate debenture		(52)	(52)	
TOTAL INTEREST EXPENSE	\$1,021	\$(6,569)	\$(5,548)	
NET INTEREST INCOME (tax equivalent basis)	\$6,116	\$ 100	\$ 6,216	

The table above details the components of the changes in net interest income for the last two years. For each major category of interest earning assets and interest bearing liabilities, information is provided with respect to changes due to average volume and changes due to rates, with the changes in both volumes and rates allocated to these two categories based on the proportionate absolute changes in each category.

#### **Provision for Loan Losses**

The provision for loan losses (expense) increased \$5,728 to \$29,624 during the year ending December 31, 2010 compared to \$23,896 for the comparable period in 2009. Our policy is to maintain the allowance for loan losses at a level sufficient to absorb probable incurred losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings, and is decreased by charge-offs, net of recoveries on prior loan charge-offs. Therefore, the provision for loan losses (Income Statement effect) is a residual of management's determination of allowance for loan losses (Balance Sheet approach). In determining the adequacy of the allowance for loan losses, we consider those levels maintained by conditions of individual borrowers, the historical loan loss experience, the general economic environment, the overall portfolio composition, and other information. As these factors change, the level of loan losses for additional information.

#### **Non-Interest Income**

Non-interest income for the year ended December 31, 2010 was \$55,566 compared to \$30,052 for the comparable period in 2009. This increase was the result of the following components listed in the table below.

	2010	2009	\$ increase (decrease)	% increase (decrease)
Service charges on deposit accounts	\$ 6,873	\$ 5,450	\$ 1,423	26.1%
Income from correspondent banking and bond sales division	32,696	17,916	14,780	82.5%
Correspondent banking division—other fees	996	403	593	147.1%
Commissions from sale of mutual funds and annuities	1,118	532	586	110.2%
Debit card and ATM fees	1,890	1,341	549	40.9%
Loan related fees	534	452	82	18.1%
BOLI income	774	550	224	40.7%
Trading securities revenue	622	427	195	45.6%
FDIC indemnification asset- accretion of discount rate	598	_	598	n/a
Other service charges and fees	421	465	(44)	(9.5%)
Gain on sale of securities	7,034	2,516	4,518	179.6%
Subtotal	\$53,556	\$30,052	\$23,504	78.2%
Bargain purchase gain, acquisition of failed institution	1,377		1,377	<u>n/a</u>
Total non-interest income	\$54,933	\$30,052	\$24,881	82.8%

As shown in the table above, the primary reasons for the increase in non-interest income year to year was the significant revenue growth in the correspondent banking division, the increased gain on sale of securities available for sale, the bargain purchase gain from one of the FDIC assisted acquisitions, and the overall growth in fee revenue due to the business growth from the three FDIC assisted acquisitions.

The correspondent banking bond sales division had an outstanding year most of which can be attributed to a record third quarter. We expected significant volatility in the fixed income business, and therefore do not consider their initial three year performance necessarily a trend.

We sold a significant amount of securities available for sale during the current year pursuant to our asset/liability management process.

#### **Non-Interest Expense**

Non-interest expense for the year ended December 31, 2010 increased \$24,611, or 35.8%, to \$93,325, compared to \$68,714 for 2009. The table below breaks down the individual components.

	2010	2009	\$ increase (decrease)	% increase (decrease)
Employee salaries and wages	\$44,985	\$29,955	\$15,030	50.2%
Employee incentive/bonus compensation	3,620	2,223	1,397	62.8%
Employee stock based compensation	699	419	280	66.8%
Employer 401K matching contributions	814	538	276	51.3%
Deferred compensation expense	342	233	109	46.8%
Health insurance and other employee benefits	2,208	1,869	339	18.1%
Payroll taxes	2,373	1,714	659	38.4%
Other employee related expenses	594	439	155	35.3%
Incremental direct cost of loan origination	(602)	(720)	118	(16.4%)
Total salaries, wages and employee benefits	\$55,033	\$36,670	\$18,363	50.1%
Occupancy expense	6,652	5,375	1,277	23.8%
Depreciation of premises and equipment	3,350	2,882	468	16.2%
Supplies, stationary and printing	1,091	848	243	28.7%
Marketing expenses	2,498	1,910	588	30.8%
Data processing expense	2,789	2,417	372	15.4%
Legal, auditing and other professional fees	2,995	2,354	641	27.2%
FDIC acquisition expenses	769		769	n/a
Bank regulatory related expenses	2,989	3,114	(125)	(4.0%)
Postage and delivery	735	425	310	72.9%
ATM and debit card related expenses	1,298	1,060	238	22.5%
CDI amortization	519	792	(273)	(34.5%)
CDI impairment	_	1,200	(1,200)	n/a
Impairment of excess bank owned land held for sale	74	939	(865)	(92.1%)
Loss on sale of repossessed real estate ("OREO")	756	772	(16)	(2.1%)
Valuation write down of repossessed real estate ("OREO")	2,951	2,188	763	34.9%
Loss on repossessed assets other than real estate	458	544	(86)	(15.8%)
Foreclosure related expenses	2,113	1,049	1,064	101.4%
Internet and telephone banking	679	499	180	36.1%
Operational write-offs and losses	920	225	695	308.9%
Correspondent accounts and Federal Reserve charges	348	319	29	9.1%
Conferences/Seminars/Education/Training	807	392	415	105.9%
Director fees	368	332	36	10.8%
Travel expenses	561	463	98	21.2%
Other expenses	2,572	1,945	627	32.2%
Total non-interest expense	\$93,325	\$68,714	\$24,611	35.8%

Overall, our non-interest expenses increased significantly due primarily to the following:

- significant increase in variable compensation at our correspondent banking division related to increase sales volume;
- hired a team of experienced seasoned bankers and opened a denovo branch for them in Vero Beach,
   Florida;
- hired another team of experienced seasoned bankers and opened a denovo branch for them in Okeechobee, Florida;

- acquired three failed financial institutions pursuant to FDIC assisted transactions; the three FDIC failed banks have not yet been converted and merged into our lead bank causing our lead bank to operate on four different core processing systems adding elevated cost in terms of data processing, personnel and other temporary inefficiencies;
- converted three of our subsidiary banks to a new enhanced data processing system;
- merged three of our banks in December 2010;
- temporarily carried a conversion team of employee bankers with different specialties whose sole purpose is to focus on conversions, mergers and due diligence projects;
- created and significantly upgraded our Special Asset Disposition ("SAD") department to work through our troubled assets in our loan portfolio and OREO; and,
- hired additional management and senior level staff including an economist, wealth management salesmen, managerial level staffing in loan operations, deposit operations, accounting and finance.

Our largest non-interest expense is employee and employee related expenses. Total salaries, wages and employee benefits for 2010 accounted for 59% of our total non-interest expense, and 53% for 2009. Referring to the table above, employee salaries and wages increased by \$15,030, or 50.2% to \$44,985 for 2010, compared to \$29,955 for 2009. The increase was primarily due to the increase in variable compensation at our correspondent banking division. The majority of employee salaries and wage expense from the correspondent banking division is related to commissions on bond sales, which is all variable based. The expense for 2010 was approximately \$22,184 compared to \$12,022 for 2009, an increase of \$10,162 or 85%. The increase was primarily, but not completely, related to the increase in sales. Gross commissions from sales of fixed income securities was approximately \$32,696 in 2010 compared to \$17,916 in 2009, an increase of \$14,780, or 83%.

Excluding the correspondent banking division, discussed above, total salaries and wage expense was approximately \$22,801 for 2010 compared to \$17,933 for 2009, an increase of 27%. This increase was due to the increase in full time equivalent employees ("FTEs"), excluding the correspondent banking division. At the end of 2010 we had approximately 602 FTEs, however, since most of these employees were added mid-year, the average FTEs for 2010 is approximately 550. In addition, our average cost per FTE, excluding the correspondent division, increased from \$44 in 2009 to \$47 in 2010 because many of the additional hires discussed above are managerial levels, and has added some upward pressure to our averages. The table below summarizes the above discussion. In addition, year 2008 is also included in the table below for reference only.

	Year 2010	Year 2009	Year 2008
Employee salary and wages	\$ 44,985	\$ 29,955	\$17,172
Remove correspondent banking division salary and wages	(22,184)	(12,022)	(674)
Employee salary and wages, excluding correspondent banking			
division	\$ 22,801	\$ 17,933	\$16,498
Total average FTEs	550.0	447.7	388.2
Remove correspondent banking division average FTEs	(61.0)	(38.1)	(2.8)
Average FTEs excluding correspondent banking division	489.0	409.6	385.4
Cost per average FTE, excluding correspondent banking			
division	\$ 47	\$ 44	\$ 43

We use a combination of performance incentive/bonus guidelines to motivate our employees and influence behavior. These are primarily tied to earnings performance and growth metrics at each business unit. As our net income increases and our assets grow, our employee incentive/bonus compensation also increases. In addition, we also have incentive compensation programs tied to growth of core deposits for certain employee classes responsible for these types of deposit customer relationships. Although we reported a net loss for 2010 on a consolidated basis, two of our banks were profitable. In addition, our performance guidelines reward balance sheet growth as well, up to certain levels. As a result, several business units qualified for an incentive award. Approximately 91% of the \$3,620 employee incentive/bonus compensation recognized during 2010 relates to our largest subsidiary bank, CSB, excluding the employees from the other two national chartered banks that were merged into it during December 2010. The remaining 9% was dispersed among most of the remaining business units and several of the senior corporate officers.

During 2010 our occupancy expense increased by \$1,277, or 23.8% and our depreciation expense increased by \$468, or 16.2% compared to 2009. This increase was due to the nine additional offices we acquired and the two denovo branches discussed above.

Marketing expenses increased by \$588, or 30.8% year to year. Most of this increase relates to the continued checking account marketing campaign as well as an effort to develop internet related marking programs. In addition, we grew in geographical markets as our branch network continues to grow.

Data processing expenses increased by \$372, or 15.4% during 2010 compared to 2009. This increase was primarily due to conversion and merger related activities and adding additional offices.

The increase in the line item legal, accounting and other professional expenses was primarily due to consulting fees paid for services relating to managing foreclosure and repossessed properties, outsourcing fees related to certain internal audit functions, and increases in legal fees associated with various new and potentially new business lines and various regulatory issues.

Loss from the sale of repossessed real estate, loss from the write down in valuation of repossessed real estate and losses from other repossessed assets as well as foreclosure related expenses as a group was \$6,278 during 2010 compared to \$4,553 during 2009, resulting in an increase of \$1,725, or 37.9%. The increase was reflective of the continuing deterioration in the real estate market in Florida and the economy in general.

#### **Income Tax Benefit**

We recognized an income tax benefit for the year ended December 31, 2010 of \$4,240 (an effective tax rate of 41.7%) compared to an income tax benefit of \$4,687 (an effective tax rate of 43.0%) for the year ended December 31, 2009. The reason our effective tax rates are higher than our statutory tax rate is because we had substantial tax exempt income in excess of non-deductible expenses thereby increasing our taxable loss substantially above our book loss as recorded in our Consolidated Statement of Operations. The table below demonstrates this difference.

	<b>Year 2010</b>	Year 2009
loss before provision for income taxes	\$ (10,178) (1,090)	
taxable loss	(11,268)	(12,455) 37.63%
income tax benefit		\$ (4,687)
effective tax rates	41.7%	43.0%

#### Overview

Our total assets grew by \$221,535, or 10.7%, from \$2,062,924 at December 31, 2010 to \$2,284,459 at December 31, 2011. The increase was primarily due to our January 2011 acquisition of four branches, approximately \$119,000 of loans and approximately \$115,000 of deposits from TD Bank, N.A. and our November 2011 acquisition of five branches, approximately \$157,000 of loans and approximately \$198,000 of deposits from Hartford.

#### Investment securities available for sale

We account for our securities at fair value and classify them as available for sale, except for trading securities. Unrealized holding gains and losses are included as a separate component of shareholders' equity, net of the effect of deferred income taxes.

If our management intends to sell or it is more likely than not we will be required to sell the security before recovery of our amortized cost basis, less any current period credit loss, the other than temporary impairment ("OTTI") will be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If our management does not intend to sell the security and it is not more likely than not that we will be required to sell the security before recovery of its amortized cost basis less any current period loss, the OTTI will be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected and is recognized in earnings. The amount of the total OTTI related to other factors is recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings becomes the new amortized cost basis of the investment. The assessment of whether an OTTI decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

Our available for sale portfolio totaled \$591,164 at December 31, 2011 and \$500,927 at December 31, 2010, or 26% and 24%, respectively, of total assets. See the tables below for a summary of security type, maturity and average yield distributions.

We use our security portfolio primarily as a tool to manage our balance sheet, manage our regulatory capital ratios, as a source of liquidity and a base from which to pledge assets for repurchase agreements and public deposits. When our liquidity position exceeds expected loan demand, other investments are considered as a secondary earnings alternative. Typically, we remain short-term in our decision to invest in certain securities. As these investments mature, they will be used to meet cash needs or will be reinvested to maintain a desired liquidity position. We have designated all of our securities as available for sale, except our trading portfolio, to provide flexibility, in case an immediate need for liquidity arises. We believe the composition of the portfolio offers flexibility in managing our liquidity position and interest rate sensitivity, without adversely impacting our regulatory capital levels. The available for sale portfolio is carried at fair market value and had a net unrealized gain of approximately \$9,160 at December 31, 2011, compared to a net unrealized gain of approximately \$4,675 at December 31, 2010.

We invest primarily in direct obligations of the United States, obligations guaranteed as to the principal and interest by the United States, mortgage backed securities, municipal securities and obligations of government sponsored entities and agencies of the United States. The Federal Reserve Bank and the Federal Home Loan Bank also require equity investments to be maintained by us, which are shown separately in our consolidated balance sheet.

The tables below summarize the maturity distribution of securities, weighted average yield by range of maturities, and distribution of securities for the periods provided. Yields are not presented on a tax equivalent basis in the table below.

			Over one thro five years		ugh Over five through ten years		Over ten y	ears	Total	
_	\$	%	\$	%	\$	%	\$	%	\$	%
AVAILABLE-FOR-SALE										
US government sponsored entities										
and agencies §	5—	— % 5	\$10,006	1.29%	\$20,474	3.05%	\$ 48,397	2.76%	\$ 78,877	2.65%
State, county, and municipal	_	— %	1,945	3.49%	9,607	3.79%	29,741	3.81%	41,293	3.79%
Mortgage-backed securities	800	4.90%	5,646	5.19%	43,272	4.02%	421,276	4.40%	470,994	4.38%
Total	800	4.90%	\$17,597	2.73%	\$73,353	3.72%	\$499,414	4.21%	\$591,164	4.10%

#### **Distribution of Investment Securities**

	December 31, 2011		December 31, 2010		December 31, 2009	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
AVAILABLE-FOR-SALE						
US government sponsored entities and						
agencies	\$ 78,455	\$ 78,877	\$113,183	\$113,416	\$ 17,826	\$ 17,910
State, county, and municipal	39,312	41,293	34,079	33,253	35,376	35,496
Mortgage-backed securities	464,237	470,994	348,990	354,258	398,482	409,780
Total	\$582,004	\$591,164	\$496,252	\$500,927	\$451,684	\$463,186

Beginning in 2009, we initiated a trading securities portfolio at our lead subsidiary bank. For this portfolio, realized and unrealized gains and losses are included in trading securities revenue, a component of non interest income in our Consolidated Statement of Operations. Securities purchased for this portfolio have primarily been municipal securities and are held for short periods of time. This activity was initiated to take advantage of market opportunities, when presented, for short term revenue gains. The table below summarizes our trading activity during the years presented.

	2011	2010
Beginning balance	\$ 2,225	\$ —
Purchases	249,430	304,750
Proceeds from sales	(252,140)	(303,147)
Net realized gain on sales	485	597
Mark-to-market adjustment		25
Ending balance	<u>\$</u>	\$ 2,225

#### Loans

Lending-related income is the most important component of our net interest income and is a major contributor to profitability. The loan portfolio is the largest component of earning assets, and it therefore generates the largest portion of revenues. The absolute volume of loans and the volume of loans as a percentage of earning assets is an important determinant of net interest margin as loans are expected to produce higher yields than securities and other

earning assets. Average loans during the year ended December 31, 2011, were \$1,216,086, or 64% of average earning assets, as compared to \$1,023,597, or 59% of average earning assets, for the year ending December 31, 2010. Total loans at December 31, 2011 and 2010 were \$1,283,766 and \$1,128,955, respectively, an increase of \$154,811, or 13.7%. Substantially all of this net increase is a result of our two acquisitions during 2011. This also represents a loan to total asset ratio of 56% and 55% and a loan to deposit ratio of 67% and 67%, at December 31, 2011 and 2010, respectively.

Approximately 12.8% of our total loans, or \$164,051, is covered by FDIC loss sharing agreements related to the acquisition of three failed financial institutions during the third quarter of 2010. Pursuant to the terms of the loss sharing agreements, the FDIC is obligated to reimburse us for 80% of losses with respect to the covered loans beginning with the first dollar of loss incurred, subject to the terms of the agreements. We will reimburse the FDIC for its share of recoveries with respect to the covered loans. The loss sharing agreements applicable to single family residential mortgage loans provide for FDIC loss sharing and our reimbursement to the FDIC for recoveries for ten years. The loss sharing agreements applicable to commercial loans provides for FDIC loss sharing for five years and our reimbursement to the FDIC for a total of eight years for recoveries.

Approximately 7.1% of our loans, or \$90,457, are subject to a two year put back option, commencing January 20, 2011, with TD Bank, N.A., so that if any of these loans become 30 days past due or are adversely classified pursuant to bank regulatory guidelines, the Company has the option to put back the loan to TD Bank, N.A.

Approximately 12.1% of our loans, or \$155,823, are subject to a one year put back option, commencing November 1, 2011, with Hartford, so that if any of these loans become 30 days past due or are adversely classified pursuant to bank regulatory guidelines, the Company has the option to put back the loan to Hartford.

Approximately 68% of the Company's loans, or \$873,435, are not covered by FDIC loss sharing agreements or subject to a put back option with TD Bank, N.A. or Hartford.

Of the 87.2% of our loans, or \$1,119,715 not covered by FDIC loss sharing agreements, approximately 84% are collateralized by real estate, 11% are commercial non real estate loans and the remaining 5% are consumer and other non real estate loans. The loans collateralized by real estate are further delineated as follows.

Residential real estate loans: These are single family home loans originated within our local market areas by employee loan officers or purchased from TD Bank, N.A. and Hartford with put back options, as described above. We do not use loan brokers to originate loans for our own portfolio, nor do we acquire loans outside of our geographical markets. The size of this portfolio is \$405,923 representing approximately 36% of our total loans, excluding those covered by FDIC loss share agreements. Within this category there are approximately \$14,810 non performing (non-accrual) loans (99 loans) as of December 31, 2011.

Commercial real estate loans: This is the largest category (\$447,459) of our loan portfolio representing approximately 40% of our total loans, excluding those covered by FDIC loss share agreements. This category, along with commercial non real estate lending, is our primary business. There is no significant concentration by type of property in this category but there is a geographical concentration such that the properties are all located in central Florida. The borrowers are a mix of professionals, doctors, lawyers, and other small business people. Approximately 58% of these loans are owner occupied. Within this category there are approximately \$11,637 non performing (non-accrual) loans (31 loans) as of December 31, 2011.

Land, development and construction loans: We have no construction or development loans with national builders. We do business with local builders and developers that have typically been long time customers. This category represents approximately 8% (\$89,517) of our total loan portfolio. The majority of this amount is land development, lots, and other land loans. Approximately \$10,482 of loans in this category are non performing (non-accrual) loans (35 loans) as of December 31, 2011, of which substantially all are collateralized by residential building lots, commercial building lots, undeveloped land and vacant land both residential and commercial.

Loan concentrations are considered to exist where there are amounts loaned to multiple borrowers engaged in similar activities, which collectively could be similarly impacted by economic or other conditions and when the total of such amounts would exceed 25% of total capital. Due to the lack of diversified industry and the relative proximity of markets served, we have concentrations in geographic regions as well as in types of loans funded.

The tables below provide a summary of the loan portfolio composition and maturities for the periods provided below.

#### **Loan Portfolio Composition**

# **Types of Loans**

at December 31:	2011	2010	2009	2008	2007
Loans not covered by FDIC loss share agreements Real estate loans:					
Residential	\$ 405,923 447,459 89,517	\$ 255,571 410,162 109,380	\$251,634 438,540 115,937	\$223,290 434,488 92,475	\$209,186 385,669 108,615
Total real estate loans	942,899 126,064 51,391	775,113 100,906 55,379	806,111 98,273 55,376	750,253 80,523 61,939	703,470 78,231 60,687
Total loans—gross	1,120,354 (639)	931,398 (728)	959,760 (739)	892,715 (714)	842,388 (983)
Total loans not covered by FDIC loss share agreements	1,119,715	930,670	959,021	892,001	841,405
Loans covered by FDIC loss share agreements Real estate loans:					
Residential	99,270 54,184	110,586 68,286	_	_	_
Construction, development, land	8,231	13,653			
Total real estate loans	161,685 2,366	192,525 5,760			
Total loans covered by FDIC loss share agreements	164,051	198,285	_	_	_
Total loans	\$1,283,766	\$1,128,955	\$959,021	\$892,001	\$841,405

The repayment of loans is a source of additional liquidity for us. The following table sets forth the loans maturing within specific intervals at December 31, 2011, excluding unearned net fees and costs.

#### **Loan Maturity Schedule**

	December 31, 2011			
	0 – 12 Months	1 – 5 Years	Over 5 Years	Total
All loans other than construction, development, land Real estate—construction, development, land		\$434,038 42,082	\$580,142 20,086	\$1,186,657 97,748
Total	\$208,057	\$476,120	\$600,228	\$1,284,405
Fixed interest rate	\$101,531 106,526	\$350,837 125,283	\$172,104 428,124	\$ 624,472 659,933
Total	\$208,057	\$476,120	\$600,228	\$1,284,405

The information presented in the above table is based upon the contractual maturities of the individual loans, including loans which may be subject to renewal at their contractual maturity. Renewal of such loans is subject to review and credit approval, as well as modification of terms upon their maturity. Consequently, management believes this treatment presents fairly the maturity structure of the loan portfolio. *See* "Liquidity and Market Risk Management" for a discussion regarding the repricing structure of the loan portfolio.

#### Credit Quality and Allowance for Loan Losses

We maintain an allowance for loan losses that we believe is adequate to absorb probable incurred losses inherent in our loan portfolio. The allowance is increased by the provision for loan losses, which is a charge to current period earnings and decreased by loan charge-offs net of recoveries of prior period loan charge-offs. Loans are charged against the allowance when management believes collection of the principal is unlikely.

The allowance consists of three components. The first component consists of amounts reserved for impaired loans, as defined by ASC 310. Impaired loans are those loans that management has estimated will not repay as agreed pursuant to the loan contract. Each of these loans is required to have a written analysis supporting the amount of specific reserve allocated to the particular loan, if any. That is to say, a loan may be impaired (i.e. not expected to repay as agreed), but may be sufficiently collateralized such that we expect to recover all principle and interest eventually, and therefore no specific reserve is warranted.

The second component is a general reserve on all of our loans other than those identified as impaired and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced over the most recent two years. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. The following portfolio segments have been identified:

Residential real estate loans

First mortgage residential real estate Second mortgage residential real estate Home equity lines of credit

Commercial real estate loans

Apartment loans

Commercial real estate other than multifamily apartment loans

Construction, development, land loans

Commercial loans not collateralized by real estate

Consumer and other loans not collateralized by real estate

The historical loss factors for each portfolio segment is adjusted for current internal and external environmental factors, as well as for certain loan grading factors. The environmental factors that we consider are listed below.

We consider changes in the levels of and trends in past due loans, non-accrual loans and impaired loans, and the volume and severity of adversely classified or graded loans. Also, we consider changes in the value of underlying collateral for collateral-dependent loans.

We consider levels of and trends in charge-offs and recoveries.

We consider changes in the nature and volume of the portfolio and in the terms of loans.

We consider changes in lending policies, procedures and practices, including changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses. We also consider changes in the quality of our loan review system.

We consider changes in the experience, ability, and depth of our lending management and other relevant staff.

We consider changes in international, national, regional, and local economic and business conditions and developments that affect the collectibility of the portfolio, including the condition of various market segments (national and local economic trends and conditions).

We consider the effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in our existing portfolio (industry conditions).

We consider the existence and effect of any concentrations of credit, and changes in the level of such concentrations.

The third component consists of amounts reserved for purchased credit-impaired loans. On a quarterly basis, the Company updates the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected loan principal cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the pool's effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses. Probable and significant increases in expected principal cash flows would first reverse any previously recorded allowance for loan losses; any remaining increases are recognized prospectively as interest income. The impacts of (i) prepayments, (ii) changes in variable interest rates, and (iii) any other changes in the timing of expected cash flows are recognized prospectively as adjustments to interest income. Disposals of loans, which may include sales of loans, receipt of payments in full by the borrower, or foreclosure, result in removal of the loan from the purchased credit impaired portfolio. The aggregate of these three components results in our total allowance for loan losses.

In the table below we have shown the components, as discussed above, of our allowance for loan losses at December 31, 2011 and 2010.

	Dec 31, 2011			Dec 31, 2010			increase (decrease)		
	loan balance	ALLL balance	%	loan balance	ALLL balance	%	loan balance	ALLL balance	
Impaired loans	\$ 53,668	\$ 3,304	6.16%	\$ 86,977	\$ 4,584	5.27%	(\$33,309)	(\$1,280)	89bps
Non impaired loans	819,767	24,281	2.96%	843,693	21,683	2.57%	(23,926)	2,598	39bps
TD loans (note 1)	90,457	_		_	_		90,457	_	•
FTB loans (note 2)	155,823						155,823		
Loans (note 3)	1,119,715	27,585	2.46%	930,670	26,267	2.82%	189,045	1,318	-36bps
Covered loans (note 4)	164,051	359		198,285	_		(34,234)	359	
Total loans	\$1,283,766	\$27,944	2.18%	\$1,128,955	\$26,267	2.33%	\$ 154,811	\$ 1,677	-8bps

- Note 1: Performing loans purchased from TD Bank subject to a two year put back option commencing on January 20, 2011, such that if any of these loans become 30 days past due or are adversely classified pursuant to bank regulatory guidelines, the Company has the option to put back the loans to TD Bank.
- Note 2: Performing loans purchased from Hartford's wholly owned bank, FTB, subject to a one year put back option commencing on November 1, 2011, such that if any of these loans become 30 days past due or are adversely classified pursuant to bank regulatory guidelines, the Company has the option to put back the loans to Hartford.
- Note 3: Total loans not covered by FDIC loss share agreements.
- Note 4: Loans covered by FDIC loss share agreements. Eighty percent of any losses in this portfolio will be reimbursed by the FDIC and recognized as FDIC Indemnification income and included in non-interest income within the Company's condensed consolidated statement of operations.

The general loan loss allowance (non impaired loans) increased by \$2,598, or 39 bps to 2.96% of non-impaired loan balance outstanding as of the end of the current period as compared to 2.57% at the end of the previous period.

This is a result of changes in historical charge off rates, changes in current environmental factors and changes in the loan portfolio mix. Currently, there is no general loan loss allowance associated with the performing loans purchased from TD Bank and for the FTB performing loans purchased from Hartford for the reasons described in notes 1 and 2 above.

The specific loan loss allowance (impaired loans) is the aggregate of the results of individual analyses prepared for each one of the impaired loans not covered by an FDIC loss sharing agreement on a loan by loan basis. We recorded partial charge offs in lieu of specific allowance for a number of the impaired loans. The Company's impaired loans have been written down by \$10,039 to \$53,668 (\$50,364 when the \$3,304 specific allowance is considered) from their legal unpaid principal balance outstanding of \$63,761. As such, in the aggregate, our total impaired loans have been written down to approximately 80% of their legal unpaid principal balance.

Any losses in loans covered by FDIC loss share agreements, as described in note 3 above, are reimbursable from the FDIC to the extent of 80% of any losses. These loans are being accounted for pursuant to ASC Topic 310-30. On a quarterly basis, the Company updates the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected loan principal cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the pool's effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses.

We believe our allowance for loan losses was adequate at December 31, 2011. However, we recognize that many factors can adversely impact various segments of the Company's market and customers, and therefore there is no assurance as to the amount of losses or probable losses which may develop in the future. The table below summarizes the changes in allowance for loan losses during the previous five years.

The table below sets forth the activity in the allowance for loan losses for the periods presented.

# **Activity in Allowance for Loan Losses**

	2011	2010	2009	2008	2007
Loans not covered by FDIC loss share agreements:  Balance, beginning of year  Loans charged-off:	\$ 26,267	\$ 23,289	\$ 13,335	\$ 10,828	\$ 7,355
Commercial	(1,971) (28,495) (1,091)	(774) (17,431) (523)	(830) (12,900) (353)	(856) (2,697) (636)	(206) (386) (405)
Total loans charged-off	(31,557)	(18,728)	(14,083)	(4,189)	(997) —
Real estate mortgage	$\frac{(14,628)}{(14,848)}$	$\frac{(8,361)}{(8,361)}$			
Recoveries on loans previously charged-off:  Commercial	82 1,751 258	11 387 45	29 65 47	14 95 67	1 16 44
Total loan recoveries	2,091 (44,314) 45,632	443 (26,646) 29,624	141 (13,942) 23,896	176 (4,013) 6,520	61 (936) 2,792 1,617
Allowance at end of period for loans not covered by FDIC loss share agreements	\$ 27,585	\$ 26,267	\$ 23,289	\$ 13,335	\$ 10,828
Loans covered by FDIC loss share agreements:  Balance, beginning of year  Loans charged-off:	\$ —	\$ —	\$ —	\$ —	\$ —
Commercial	(293) —	_ 	_ 	_ _ _	_ _ _
Total loans charged-off	(293)	_	_	_	_
Commercial	<u>2</u> 93		_ 	_	_
Total loan recoveries	293				
Provision for loan losses charged to expense	359				
Allowance at end of period for loans covered by FDIC loss share agreements	\$ 359	<u>\$</u>	\$	<u> </u>	\$
Total allowance at end of period	\$ 27,944	\$ 26,267	\$ 23,289	\$ 13,335	\$ 10,828
Loans at year end (note 1)	\$1,035,496	\$931,749 \$940,198 \$ 26,646	\$959,021 \$923,080 \$ 13,942	\$892,001 \$856,260 \$ 4,013	\$841,405 \$791,886 \$ 936
loans (note 1)	2.46%	2.82%	2.43%	6 1.49%	6 1.29%
outstanding (note 1)	4.28%	6 2.83%	6 1.51%	6 0.47%	0.12%

Note1: Excludes loans covered by FDIC loss share agreements.

Non-performing loans consist of non-accrual loans and loans past due 90 days or more and still accruing interest, excluding loans covered by FDIC loss share agreements. Non-performing assets consist of non-performing loans plus (a) OREO (i.e. real estate acquired through foreclosure or deed in lieu of foreclosure); (b) other repossessed assets that are not real estate; and (c) are not covered by FDIC loss share agreements. We place loans on non-accrual status when they are past due 90 days and management believes the borrower's financial condition, after giving consideration to economic conditions and collection efforts, is such that collection of interest is doubtful. When we place a loan on non-accrual status, interest accruals cease and uncollected interest is reversed and charged against current income. Subsequent collections reduce the principal balance of the loan until the loan is returned to accrual status or interest is recognized only to extent received in cash.

The largest component of non-performing loans is non-accrual loans, which as of December 31, 2011 totaled \$38,858 (221 loans), excluding loans covered by FDIC loss share agreements. This amount is further delineated by loan category as follows:

Non-accrual loans at 12/31/11	Aggregate loan amounts	% of Non-accrual by category	Number of loans
Residential real estate	\$14,810	38%	99
Commercial real estate	11,637	30%	31
Land, development, construction	10,482	27%	35
Commercial	1,464	4%	28
Consumer and other	465	1%	_28
Total	\$38,858	100%	221

The other component of non-performing loans are loans past due greater than 90 days and still accruing interest. Loans which are past due greater than 90 days are placed on non-accrual status, unless they are both well secured and in the process of collection.

At December 31, 2011, total OREO was \$18,181. Of this amount, \$9,469 was acquired pursuant to the acquisition of three failed financial institutions during the third quarter of 2010. The acquired OREO is covered by FDIC loss sharing agreements. Pursuant to the terms of the loss sharing agreements, the FDIC is obligated to reimburse the Company for 80% of losses with respect to the covered OREO beginning with the first dollar of loss incurred, subject to the terms of the agreements. The Company will reimburse the FDIC for its share of recoveries with respect to the covered OREO. The loss sharing agreements applicable to single family residential mortgage loans provide for FDIC loss sharing and our reimbursement to the FDIC for recoveries for ten years. The loss sharing agreements applicable to commercial loans provides for FDIC loss sharing for five years and our reimbursement to the FDIC for a total of eight years for recoveries.

OREO not covered by FDIC loss share agreements was \$8,712 at December 31, 2011, and is included in our non-performing assets ("NPA"). OREO is carried at the lower of cost or market less the estimated cost to sell. Further declines in real estate values can affect the market value of these assets. Any further decline in market value beyond its cost basis is recorded as a current expense in our Statement of Operations. The current carrying value represents approximately 42% of the unpaid legal balance of the related loan when the asset was repossessed. OREO is further delineated in the following table.

(unaudited) Description of repossessed real estate (OREO)	carrying amount at Dec 31, 2011
22 single family homes	\$1,704
1 mobile home with land	
43 residential building lots	1,664
15 commercial buildings	
Land/various acreages	
Total, excluding OREO covered by FDIC loss share agreements	\$8,712

At December 31, 2011 we had repossessed assets other than real estate with an aggregate estimated fair value of approximately \$1,619. This includes 23 mobile homes without land, an RV and common stock on a non-publicly traded financial institution that had been used as collateral on a business loan and subsequently repossessed.

Interest income not recognized on non-accrual loans was approximately \$2,224, \$1,087 and \$974 for the years ended December 31, 2011, 2010 and 2009, respectively.

The table below summarizes non performing loans and assets for the periods provided. The increases in non-performing loans and non-performing assets are a reflection of the real estate market in Florida and the overall economy in general.

### Non Performing Loans and Non Performing Assets

	December 31,						
	2011	2010	2009	2008	2007		
Non-accrual loans (Note 1)	\$38,858	\$62,553	\$42,059	\$19,863	\$3,797		
(Note 1)	120	3,200	282	50	277		
Total non-performing loans (Note 1)	38,978	65,753	42,341	19,913	4,074		
Repossessed real estate ("OREO") (Note 1)	8,712	12,239	10,196	4,494	583		
Repossessed assets other than real estate (Note 1)	1,619	532	915	428	170		
Total non-performing assets (Note 1)	\$49,309	\$78,524	\$53,452	\$24,835	\$4,827		
Total non-performing loans as a percentage of total loans (Note 1)	3.48%	7.06%	4.42%	2.23%	0.48%		
Total non-performing assets as a percentage of total assets (Note 1)	2.16%	3.81%	3.05%	1.86%	0.40%		
Allowance for loan losses as a percentage of non-performing loans (Note 1)	71%	40%	55%	67%	266%		

Note 1: Excludes loans, OREO and other repossessed assets covered by FDIC loss share agreements.

Management considers a loan to be impaired when it is probable that we will not be repaid as agreed pursuant to the contractual terms of the loan agreement. Once the loan has been identified as impaired, a written analysis is performed to determine if there is a potential for a loss. If it is probable that a loss may occur, a specific allowance, or a partial charge down, for that particular loan is then recognized. The loan is then placed on non-accrual status and included in non-performing loans. If the analysis indicates that a loss is not probable, then no specific allowance, or partial charge down, is recognized. If the loan is still accruing, it is not included in non-performing loans.

Loans that are monitored for impairment pursuant to ASC 310 generally include commercial, commercial real estate, land, acquisition & development of land, and construction loans greater than \$500,000. Smaller homogeneous loans, such as single family first and second mortgages, consumer loans, and small business and commercial related loans are not generally subject to impairment monitoring pursuant to ASC 310, but are analyzed for potential losses based on historical loss factors, current environmental factors and to some extent loan grading.

Interest income recognized on impaired loans was approximately \$1,517, \$2,330 and \$1,731 for the years ended December 31, 2011, 2010 and 2009, respectively. The average recorded investment in impaired loans during 2011, 2010 and 2009 were \$74,502, \$82,695 and \$42,962, respectively.

In this current distressed real estate market that the Nation in general and Florida in particular have been experiencing, it has become more common to restructure or modify the terms of certain loans under certain conditions. In certain circumstances it may be more beneficial to restructure the terms of a loan and work with the borrower for the benefit of both parties, versus forcing the property into foreclosure and having to dispose of it in an unfavorable and depressed real estate market. When we have modified the terms of a loan, we usually reduce the monthly payment for generally about twelve to eighteen months. We have approximately \$12,361 of troubled debt restructures ("TDRs"). Of this amount \$6,554 are performing pursuant to their modified terms, and \$5,807 are not performing and have been placed on non-accrual status and included in our non performing loans ("NPLs").

Current accounting standards require TDRs to be included in our impaired loans, whether they are performing or not performing. Only non performing TDRs are included in our NPLs. The table below summarizes our impaired loans and TDRs for the periods provided.

### Impaired Loans and Troubled Debt Restructure ("TDRs")

	December 31,					
	2011	2010	2009	2008	2007	
Performing TDRs	\$ 6,554 5,807	\$10,591 11,731	\$14,517 11,982	\$ <u> </u>	\$ <u> </u>	
Total TDRs	\$12,361	\$22,322	\$26,499	\$ —	\$	
Impaired loans that are not TDRs Impaired loans that are TDRs	\$41,307 12,361	\$64,655 22,322	\$52,449 26,499	\$24,191 	\$11,803 	
Recorded investment in impaired loans	\$53,668	\$86,977	\$78,948	\$24,191	\$11,803	
Allowance for loan losses related to impaired loans	\$ 3,304	\$ 4,584	\$ 4,612	\$ 1,799	\$ 812	

TDRs as of December 31, 2011 quantified by loan type classified separately as accrual (performing loans) and non-accrual (non-performing loans) are presented in the table below.

TDRs	Accruing	Non-Accrual	Total
Real estate loans:			
Residential	\$4,894	\$4,270	\$ 9,164
Commercial	692	1,200	1,892
Construction, development, land	208	233	441
Total real estate loans	5,794	5,703	11,497
Commercial	344		344
Consumer and other	416	104	520
Total TDRs	\$6,554	\$5,807	\$12,361

Our policy is to return non-accrual TDR loans to accrual status when all the principal and interest amounts contractually due, pursuant to its modified terms, are brought current and future payments are reasonably assured. Our policy also considers the payment history of the borrower, but is not dependent upon a specific number of payments.

Loans are modified to minimize loan losses when we believe the modification will improve the borrower's financial condition and ability to repay the loan. Generally we do not forgive principal, we generally either

reduce interest rates or decrease monthly payments for a temporary period of time and those reductions of cash flows are capitalized into the loan balance. A summary of the types of concessions made are presented in the following table.

	Dec 31, 2011	Dec 31, 2010
3 months interest only	\$ 136	\$ 282
6 months interest only	1,386	2,553
9 months interest only		382
12 months interest only	3,471	11,073
18 months interest only	189	191
payment reduction for 12 months	2,527	4,947
all other	4,627	2,658
Total TDRs	\$12,361	\$22,322

It is still early in our experience with these types of activities, but approximately 53% of our TDRs are current pursuant to their modified terms. On the other hand, \$5,807, or approximately 47% of our total TDRs are not performing pursuant to their modified terms. Long-term success with our performing TDRs is an unknown, and will depend to a great extent on the future of our economy and our local real estate markets. The decrease in TDRs is mainly due to loan sales of both performing and nonperforming loans and partial charge-offs of nonperforming loans. Thus far, there does not appear to be any significant difference in success rates with one type of concession versus another. Non performing TDRs average approximately 21 months in age from their modification date through December 31, 2011. Performing TDRs average approximately 15 months in age from their modification date through December 31, 2011.

We are continually analyzing our loan portfolio in an effort to recognize and resolve our problem assets as quickly and efficiently as possible. While we believe we use the best information available at the time to make a determination with respect to the allowance for loan losses, we recognize that many factors can adversely impact various segments of our markets, and subsequent adjustments in the allowance may be necessary if future economic indications or other factors differ from the assumptions used in making the initial determination or if regulatory policies change. We continuously focus our attention on promptly identifying and providing for potential problem loans, as they arise. The table below summarizes our accruing loans past due greater than 30 days and less than 90 days for the periods presented, excluding loans covered by FDIC loss share agreements.

	December 31					
	2011	2010	2009	2008	2007	
past due loans 30-89 days	\$16,257	\$18,249	\$12,237	\$19,346	\$9,399	
as percentage of total loans	1.45%	1.96%	1.28%	2.17%	1.12%	

Although the total allowance for loan losses is available to absorb losses from all loans, management allocates the allowance among loan portfolio categories for informational and regulatory reporting purposes. Regulatory examiners may require us to recognize additions to the allowance based upon the regulators' judgments about the information available to them at the time of their examination, which may differ from our judgments about the allowance for loan losses.

While no portion of the allowance is in any way restricted to any individual loan or group of loans, and the entire allowance is available to absorb losses from any and all loans, the following table summarizes our allocation of allowance for loan losses by loan category and loans in each category as a percentage of total loans, for the periods presented, excluding loans covered by FDIC loss share agreements.

			Decembe	r 31,		
	2011		2010		2009	
Real estate loans:						
Residential	\$ 6,700	24%	\$ 7,704	27%	\$ 5,827	26%
Commercial	8,825	32%	8,587	44%	9,378	46%
Land, development, construction	9,098	33%	6,893	12%	4,882	12%
Total real estate loans	24,623	89%	23,184	83%	20,087	84%
Commercial loans	1,984	7%	2,182	11%	2,023	10%
Consumer and other loans	978	4%	896	6%	1,169	6%
Unallocated			5		10	
Total	\$27,585	100%	\$26,267	100%	\$23,289	100%

	December 31,					
	2008		2007			
Real estate loans:						
Residential	\$ 2,390	25%	\$ 1,441	25%		
Commercial	6,268	49%	5,202	46%		
Land, development, construction	2,058	10%	1,636	_13%		
Total real estate loans	10,716	84%	8,279	84%		
Commercial loans	1,726	9%	1,413	9%		
Consumer and other loans	892	7%	929	7%		
Unallocated	1		207			
Total	\$13,335	100%	\$10,828	100%		

### **Bank Premises and Equipment**

Bank premises and equipment was \$94,358 at December 31, 2011 compared to \$84,982 at December 31, 2010, an increase of \$9,376 or 11%. The increase is the result of purchases and construction costs totaling approximately \$14,072, less \$489 of disposition of fixed assets and less \$4,207 of depreciation expense.

At December 31, 2011, we operated from 58 banking locations in seventeen central Florida Counties. We acquired four branches in Putnam County in January 2011 and five branches in Volusia, Orange and Seminole counties in November 2011. We currently lease 14 of the 58 banking locations and own 44. In addition to our banking locations, we lease non-banking office space in Winter Haven, Florida for IT and operations purposes. We also lease office space in Birmingham, Alabama and in Atlanta, Georgia. Both are used by our correspondent banking division.

During 2011, we purchased and/or incurred construction costs for a total of fifteen buildings costing approximately \$7,752 including land. We also capitalized software development cost of approximately \$681 related to our correspondent banking division, and purchased software for approximately \$1,485. Our leasehold improvement and land improvement expenses were approximately \$258. We also purchased computer equipment, furniture and equipment of approximately \$3,896 excluding software purchases.

### **Deposits**

Total deposits increased \$234,195, or 13.9%, to \$1,919,789 as of December 31, 2011, compared to \$1,685,594 at December 31, 2010. Average deposit balances for the year 2011 compared to 2010 increased by 18.7%. The growth in deposits was due to our 2011 acquisitions from TD Bank, N.A. and Hartford, checking accounts from our correspondent bank customers and internally generated growth. We believe the value of our franchise is our core deposit customers and as such this is where we focus our marketing efforts. We initiated and/or continued various incentive programs as well as other marketing efforts focusing on core deposit (defined as non time deposit accounts) growth. From December 31, 2010 to December 31, 2011, our core deposits increased by \$285,090, or 27.7%. Average core deposit balances for the year 2011 compared to 2010 increased by 32.6%. The tables below summarize selected deposit information for the periods indicated.

	December 31,						
	2011		2010		2009		
Non time deposits	\$1,312,871	68.4%	\$1,027,781	61.0%	\$ 734,728	56.3%	
Time deposits	606,918	31.6%	657,813	39.0%	570,308	43.7%	
Total deposits	\$1,919,789	100%	\$1,685,594	100%	\$1,305,036	100%	

### Average deposit balance by type and average interest rates

	2011		2010		2009		
	Average Balance	Average Rate	Average Balance	Average Rate	Average Balance	Average Rate	
Non interest bearing							
demand deposits	\$ 393,056	— %	\$ 302,867	— %	\$ 206,733	— %	
NOW accounts	313,178	0.21%	217,083	0.40%	167,269	0.51%	
Money market							
accounts	263,089	0.34%	190,778	0.78%	152,005	1.29%	
Savings accounts	208,254	0.27%	177,632	0.66%	119,768	1.00%	
Time deposits	623,421	1.50%	628,942	1.94%	608,394	2.71%	
Total	\$1,800,998	0.64%	\$1,517,302	1.04%	\$1,254,169	1.63%	

### Maturity of time deposits of \$100,000 or more

	December 31,			
	2011	2010	2009	
Three months or less	\$121,960	\$ 86,748	\$ 56,011	
Three through six months	38,513	71,282	55,149	
Six through twelve months	67,263	74,841	93,880	
Over twelve months	115,656	158,198	107,190	
Total	<u>\$343,392</u>	\$391,069	\$312,230	

### **Repurchase Agreements**

We enter into borrowing arrangements with retail business customers by agreements to repurchase ("repurchase agreements") under which we pledge investment securities owned and under our control as collateral against the one-day borrowing arrangement. These arrangements are not transactions with investment bankers or brokerage firms, but rather, with several of our larger commercial customers who periodically have excess cash balances and do not want to keep those balances in non-interest bearing checking accounts. Because our banks are not permitted to pay interest on commercial checking accounts, we offer an arrangement through a

repurchase agreement whereby balances are transferred from their checking account into a repurchase agreement arrangement which we will pay a daily adjustable interest rate of the federal fund rate minus an amount that traditional ranged between 0.35% and 0.75%, but currently is a much smaller due to the low interest rate environment during 2010.

The daily average balance of these short-term borrowing agreements for the years ended December 31, 2011, 2010 and 2009, was approximately \$15,949, \$21,254 and \$24,276, respectively. Interest expense for the same periods was approximately \$84, \$89 and \$100, respectively, resulting in an average rate paid of 0.53%, 0.42% and 0.41% for the years ended December 31, 2011, 2010, and 2009, respectively. The following table summarizes our repurchase agreements for the periods presented.

### Schedule of short-term borrowing (1)

	Maximum outstanding at any month end	Average balance	Average interest rate during the year	Ending Balance	Weighted Average interest rate at year end
Year ended December 31,					
2011	\$18,652	\$15,949	0.53%	\$14,652	0.47%
2010	\$25,367	\$21,254	0.42%	\$13,789	0.50%
2009	\$29,562	\$24,276	0.41%	\$29,562	0.40%

<sup>(1)</sup> Consist of securities sold under agreements to repurchase

### Other borrowed funds

From time to time we borrow on a short-term basis, usually overnight, either through Federal Home Loan Bank advances or Federal Funds Purchased. Included in Federal Funds Purchased are overnight deposits from correspondent banks. We began accepting correspondent bank deposits (classified as Federal Funds Purchased) during September 2008 pursuant to the initiation of our new correspondent banking division. At December 31, 2011 we had \$54,624 overnight Federal Funds Purchased correspondent bank deposits. During the year, these deposits had a daily average balance of approximately \$70,940. These accounts are included with other Federal Funds Purchased and Federal Home Loan Bank advances in the table below, which summarizes our other borrowings for the periods presented. For additional information refer to Notes 12 and 13 in our Notes to Consolidated Financial Statements.

### Schedule of short-term borrowing (1)

	Maximum outstanding at any month end	Average balance	Average interest rate during the year	Ending Balance	Weighted Average interest rate at year end
Year ended December 31,					
2011	\$ 98,211	\$ 75,952	0.23%	\$ 54,624	0.05%
2010	\$157,037	\$121,228	0.42%	\$ 83,495	0.52%
2009	\$343,370	\$261,839	0.46%	\$165,939	0.36%

<sup>(1)</sup> Consist of Federal Home Loan Bank advances and Federal Funds Purchased

### **Corporate debenture**

We formed CenterState Banks of Florida Statutory Trust I (the "Trust") for the purpose of issuing trust preferred securities. On September 22, 2003, we issued a floating rate corporate debenture in the amount of

\$10,000. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture of the Company. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 305 basis points). The rate is subject to change quarterly. The rate in effect during the quarter ended December 31, 2011 was 3.63%. The corporate debenture and the trust preferred security each have 30-year lives. The trust preferred security and the corporate debenture are callable by the Company or the Trust, at their respective option, subject to prior approval by the Federal Reserve Board, if then required. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

In September 2004, Valrico Bancorp Inc. ("VBI") formed Valrico Capital Statutory Trust ("Valrico Trust") for the purpose of issuing trust preferred securities. On September 9, 2004, VBI issued a floating rate corporate debenture in the amount of \$2,500. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 270 basis points). The rate is subject to change quarterly. The rate in effect during the quarter that included December 31, 2011 was 3.23%. The corporate debenture and the trust preferred security each have 30-year lives. The trust preferred security and the corporate debenture are callable by the Company or the Valrico Trust, at their respective option, subject to prior approval by the Federal Reserve, if then required. On April 2, 2007, the Company acquired all the assets and assumed all the liabilities of VBI pursuant to the merger agreement, including VBI's corporate debenture and related trust preferred security discussed above. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

In September 2003, Federal Trust Corporation ("FTC") formed Federal Trust Statutory I ("FTC Trust") for the purpose of issuing trust preferred securities. On September 17, 2003, FTC issued a floating rate corporate debenture in the amount of \$5,000. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 295 basis points). The rate is subject to change quarterly. The rate in effect during the quarter that included December 31, 2011 was 3.50%. The corporate debenture and the trust preferred security each have 30-year lives. The trust preferred security and the corporate debenture are callable by the Company or the FTC Trust, at their respective option, subject to prior approval by the Federal Reserve, if then required. On November 1, 2011, the Company acquired certain assets and assumed certain liabilities of FTC pursuant to the merger agreement, including FTC's corporate debenture and related trust preferred security discussed above. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

### Liquidity and Market Risk Management

Market and public confidence in our financial strength and financial institutions in general will largely determine our access to appropriate levels of liquidity. This confidence is significantly dependent on our ability to maintain sound asset quality and appropriate levels of capital reserves.

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. We measure our liquidity position by giving consideration to both on- and off-balance sheet sources of and demands for funds on a daily and weekly basis.

Liquidity risk involves the risk of being unable to fund assets with the appropriate duration and rate-based liabilities, as well as the risk of not being able to meet unexpected cash needs. Liquidity planning and management are necessary to ensure the ability to fund operations cost-effectively and to meet current and future potential obligations such as loan commitments, lease obligations, and unexpected deposit outflows. In this process, we focus on both assets and liabilities and on the manner in which they combine to provide adequate liquidity to meet our needs.

Interest rate sensitivity refers to the responsiveness of interest-earning assets and interest-bearing liabilities to changes in market interest rates. The rate sensitive position, or gap, is the difference in the volume of rate-sensitive assets and liabilities, at a given time interval, including both floating rate instruments and instruments which are approaching maturity. The measurement of our interest rate sensitivity, or gap, is one of the principal techniques we use in our asset/liability management effort. Each of our banks generally attempts to maintain a range set by policy between rate-sensitive assets and liabilities by repricing periods. The range set by the banks has been approved by their board of directors. If any of our banks fall outside their pre-approved range, it requires board action and board approval, by that particular bank's board of directors. The asset mix of our balance sheet is evaluated continually in terms of several variables: yield, credit quality, and appropriate funding sources and liquidity. Management of the liability mix of the balance sheet focuses on expanding the various funding sources.

Our gap and liquidity positions are reviewed periodically to determine whether or not changes in policies and procedures are necessary to achieve financial goals. At December 31, 2011, approximately 51% of total gross loans were adjustable rate. Approximately 80% of our investment securities (\$470,994 fair value) are invested in U.S. Government Agency mortgage backed securities. Although most of these have maturities in excess of five years, these are amortizing instruments that generate cash flows each month. The duration (average life of expected cash flows) of our securities at December 31, 2011 was approximately 3.9 years. Deposit liabilities, at that date, consisted of approximately \$344,303 (18%) in NOW accounts, \$545,440 (28%) in money market accounts and savings, \$606,918 (32%) in time deposits and \$423,128 (22%) in non-interest bearing demand accounts.

The table below presents the market risk associated with our financial instruments. In the "Rate Sensitivity Analysis" table, rate sensitive assets and liabilities are shown by repricing periods. The estimated fair value of each instrument category is also shown in the table. While these estimates of fair value are based on our judgment of the most appropriate factors, there is no assurance that, if we had to dispose of such instruments at December 31, 2011, the estimated fair values would necessarily have been achieved at that date, since market values may differ depending on various circumstances. The estimated fair values at December 31, 2011, should not necessarily be considered to apply at subsequent dates.

### RATE SENSITIVITY ANALYSIS

December 31, 2011

	0 - 1Yr	1 - 2Yrs	2 - 3Yrs	3 - 4Yrs	4 - 5Yrs	5Yrs +	Total
Interest earning assets							
Fixed rate loans (1)	\$ 103,458	\$ 112,328	\$ 89,559	\$ 71,577	\$ 75,573	\$171,977	\$ 624,472
Variable rate loans (1)	500,091	49,212	34,407	38,061	21,870	16,292	659,933
Investment securities (2)	14,208	1,040	342	11,347	4,344	550,723	582,004
Federal funds sold and							
other (3)	133,202	_	_	_	_	_	133,202
Other earning assets (4)	10,804						10,804
Total interest earning assets	\$ 761,763	\$ 162,580	\$ 124,308	\$ 120,985	\$ 101,787	\$738,992	\$2,010,415
Interest bearing liabilities							
	\$ 344,303	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 344,303
Money market accounts	340,053		_	_	_		340,053
Savings accounts	205,387	_	_	_	_	_	205,387
Time deposits	399,686	65,179	56,503	71,705	12,746	1,099	606,918
Repurchase agreements (5)	14,652	_	_	_	_	_	14,652
Federal funds purchased	54,624		_	_	_	_	54,624
FHLB advances	0	_	_	_	_	_	_
Corporate debentures	17,500						17,500
Total interest bearing							
liabilities	\$1,376,205	\$ 65,179	\$ 56,503	\$ 71,705	\$ 12,746	\$ 1,099	\$1,583,437
Interest sensitivity gap	(614,442)	97,401	67,805	49,280	89,041	737,893	
Cumulative gap	(614,442)	(517,041)	(449,236)	(399,956)	(310,915)	426,978	
Cumulative gap							
RSA/RSL (6)	0.55	0.64	0.70	0.75	0.80	1.27	

<sup>(1)</sup> Loans are shown at gross values and do not include \$639 of net deferred origination fees and costs. Estimated fair value of fixed loans and variable rate loans combined at December 31, 2011 is approximately \$1,257,684.

- (3) Includes Federal Funds sold and interest bearing deposits at the Federal Reserve Bank.
- (4) Includes Federal Home Loan Bank stock and Federal Reserve Bank Stock.
- (5) Time deposits are shown at carrying value. Estimated fair value at December 31, 2011 is approximately \$617,526.
- (6) Includes securities sold under agreements to repurchase. These are short-term borrowings, generally overnight, from our retail business customers.
- (7) Rate sensitive assets (RSA) divided by rate sensitive liabilities (RSL), cumulative basis.

<sup>(2)</sup> Securities are shown at amortized cost. Includes \$464,237 (amortized cost basis) of mortgage backed securities of which the majority are fixed rate. Although most have maturities greater than five years, these are amortizing instruments which generate cash flows on a monthly basis. Estimated fair value of securities at December 31, 2011 is approximately \$591,164.

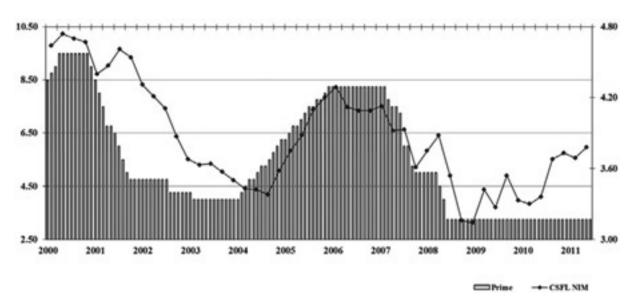
As stated earlier, the rate sensitivity table above summarizes our interest earning assets and interest bearing liabilities by repricing periods at a point in time. It does not include assumptions about sensitivity to changes in various interest rates by asset or liability type, correlation between macro environment market rates and specific product types, lag periods, cash flows or other assumptions and projections. However, in addition to static gap analysis, our banks also use simulation models to estimate the sensitivity of their net interest income to changes in interest rates. Simulation is a better technique than gap analysis because variables are changed for the various rate conditions. Each category's interest change is calculated as rates ramp up and down. In addition, the repayment speeds and repricing speeds are changed. Rate Shock is a method for stress testing the net interest margin over the next four quarters under several rate change levels. These levels span in 100bps increments up and down from the current interest rates. In order to simulate activity, maturing balances are replaced with the new balances at the new rate level, and repricing balances are adjusted to the new rate shock level. The interest is recalculated for each level along with the new average yield. Net interest margin is then calculated and a margin risk profile is developed. The results of these calculations, as of December 31, 2011 looking four quarters into the future, for our combined banks, are summarized in the table below.

change in interest rates	-300 bps	-200 bps	-100 bps	0 bps	+100 bps	+200 bps	+300 bps
resulting effect on net							
interest income (a)	-14.19%	-10.67%	-6.09%	current	+2.04%	+2.27%	+1.46%

(a) The percentage change in each of these boxes represents a percentage change from the net interest income (dollars) that the models projected for the next four quarters. To put this in perspective, as an example, our net interest income for 2011 was \$70,036. Assuming a 100bps decrease in rates, our model is suggesting that our net interest income would decrease by 6.09%, or approximately \$4,265. Likewise, assuming a 100bps increase in rates, our model is suggesting that our net interest income would increase by 2.04%, or approximately \$1,429. It is important to reiterate again, that these models are built on a multitude of assumptions and predictions. This is not an exact science. The benefit that we see is measuring our overall interest rate risk profile. Although we are by no means suggesting the exactness of the numbers above, what we see as a take away is that in general, it appears that if market interest rates increase, it would suggest a benefit to our net interest income. If market interest rates decrease, it would suggest a negative effect on our net interest income. We believe that our interest rate risk is manageable and under control as of December 31, 2011.

Simulation and rate shock stress testing our net interest income ("NIM") is a forward looking analysis. That is, it estimates, based on various assumptions, what the effect on our NIM might be given various changes in future interest rates. Another way of analyzing our interest rate risk profile is looking at history. The table below measures the correlation between our NIM and market interest rates over an eleven year period starting at the beginning of 2000 and ending on December 31, 2011. We used the Prime lending rate as a surrogate for market interest rates. This simple correlation is not perfect because we ignore changes in duration of our asset/liability portfolio over time and changes in the slope of the yield curve over time, as well as other significant environmental changes that may occur, such as the recent banking crisis. However, it will demonstrate that over time our asset/liability portfolio generally tended to be asset sensitive. That is, in general, over this historical period, when market interest rates increased, our NIM increased, and when market interest rates decreased, our NIM decreased. In the following table, the Prime rate is measured by the vertical bars, and their scale is on the left hand side of the graph. Each bar represents a month. Our NIM is represented by the line graph and its scale is on the right hand side of the graph. The line graph is connecting a series of dots, which represents our NIM for a given quarter.

### Net Interest Margin vs. Prime



Managing interest rate risk is a dynamic process. Our philosophy is to not try to guess the market in either direction. We do not want to be excessively assets sensitive or excessively liability sensitive. We try to manage our asset/liability portfolio with the goal of optimizing our yield without taking on excessive interest rate risk.

### **Contractual Obligations**

While our liquidity monitoring and management considers both present and future demands for and sources of liquidity, the following table of contractual commitments focuses only on our future obligations. In the table, all deposits with indeterminate maturities, such as demand deposits, checking accounts, savings accounts and money market accounts, are presented as having a maturity of one year or less.

		Dece	mber 31, 2011		
(in thousands of dollars)	Total	Due in one year or less	Due over one year and less than three years	Due over three years and less than five years	Due over five Years
Contractual commitments:					
Deposit maturities	\$1,919,789	\$1,712,557	\$121,682	\$84,451	\$ 1,099
Securities sold under agreements to repurchase	14,652	14,652		_	_
Corporate debenture	16,945	_		_	16,945
Other borrowed funds	54,624	54,624		_	_
Deferred compensation	17,486	2,939	838	882	12,827
Operating lease obligations	7,603	1,526	3,039	3,038	
Total	\$2,031,099	\$1,786,298	\$125,559	\$88,371	\$30,871

### **Primary Sources and Uses of Funds**

Our primary sources of funds during the year ended December 31, 2011 included \$176,898 from the sale of securities, \$93,051 from security calls and maturities, \$107,532 from mortgage backed security pay downs, \$77,577 net cash received from other bank and branch acquisitions, \$54,751 net decrease in loans, proceeds of \$14,095 from our loan sales in the wholesale debt market, proceeds of \$18,766 from the sale of OREO, \$9,763 provided by operations, net decrease in cash and cash equivalents of \$26,420, increase in repurchase agreements of \$863, sales of furniture, fixtures and equipment of \$506, and \$96 from exercise of stock options.

Our primary uses of funds during 2011 included \$463,492 purchases of securities, \$9,341 purchases and construction cost of bank premises and purchases of furniture, fixtures and equipment, \$77,413 net decrease in deposits, repayment of federal funds purchased and other borrowings of \$28,871 and dividend payments of \$1,201.

### **Capital Resources**

Total stockholders' equity at December 31, 2011 was \$262,633, or 11.5% of total assets compared to \$252,249, or 12.2% of total assets at December 31, 2010. The 10,384 increase was the result of the following items: net income (\$7,909), plus exercise of stock options (\$96), plus stock based compensation expense (\$783), plus net change in unrealized gains in securities available for sale (\$2,797), less dividends paid on common shares outstanding (\$1,201).

The bank regulatory agencies have established risk-based capital requirements for banks. These guidelines are intended to provide an additional measure of a bank's capital adequacy by assigning weighted levels of risk to asset categories. Banks are also required to systematically maintain capital against such "off- balance sheet" activities as loans sold with recourse, loan commitments, guarantees and standby letters of credit. These guidelines are intended to strengthen the quality of capital by increasing the emphasis on common equity and restricting the amount of loan loss reserves and other forms of equity such as preferred stock that may be included in capital. Each of our subsidiary Banks' objective is to maintain its current status as a "well-capitalized institution" as that term is defined by its regulators.

Under the terms of the guidelines, banks must meet minimum capital adequacy based upon both total assets and risk-adjusted assets. All banks are required to maintain a minimum ratio of total capital to risk-weighted assets of 8%, a minimum ratio of Tier 1 capital to risk-weighted assets of 4% and a minimum ratio of Tier 1 capital to average assets of 4% ("leverage ratio"). In addition, our lead subsidiary bank, CenterState Bank of Florida, N.A. has committed to the OCC, it's primary regulators, that it will maintain an 8% leverage ratio (Tier 1 capital divided by average assets). Adherence to these guidelines has not had an adverse impact on our Company.

Selected consolidated capital ratios at December 31, 2011, and 2010 were as follows:

## Capital Ratios

(Dollars are in thousands)

	Actual		Well Capita	Excess	
	Amount	Ratio	Amount	Ratio	Amount
As of December 31, 2011:					
Total capital: (to risk weighted assets):	\$247,567	19.1%	\$129,927	10.0%	\$117,640
Tier 1 capital: (to risk weighted assets):	\$231,182	17.8%	\$ 77,956	6.0%	\$153,226
Tier 1 capital: (to average assets):	\$231,182	10.5%	\$110,143	5.0%	\$121,039
As of December 31, 2010:					
Total capital: (to risk weighted assets):	\$227,907	19.3%	\$118,230	10.0%	\$109,677
Tier 1 capital: (to risk weighted assets):	\$212,986	18.0%	\$ 70,938	6.0%	\$142,048
Tier 1 capital: (to average assets):	\$212,986	10.3%	\$103,053	5.0%	\$109,933

### **Effects of Inflation and Changing Prices**

The accompanying consolidated financial statements have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time due to inflation. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates generally have a more significant impact on the performance of a financial institution than the effects of general levels of inflation. Although interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services, increases in inflation generally have resulted in increased interest rates. In addition, inflation affects financial institutions' increased cost of goods and services purchased, the cost of salaries and benefits, occupancy expense, and similar items. Inflation and related increases in interest rates generally decrease the market value of investments and loans held and may adversely affect liquidity, earnings, and shareholders' equity. Commercial and other loan originations and refinancings tend to slow as interest rates increase, and can reduce our earnings from such activities.

### **Off-Balance Sheet Arrangements**

We generally do not have any off-balance sheet arrangements, other than approved and unfunded loans and letters and lines of credit to our customers in the ordinary course of business.

### **Accounting Pronouncements**

Refer to Note 1(ah) in our Notes to Consolidated Financial Statements for a discussion on the effects of new accounting pronouncements.

### Item 7A. Quantitative and Qualitative Disclosures about Market Risk.

Market risk is the risk of economic loss from adverse changes in the fair value of financial instruments due to changes in (a) interest rates, (b) foreign exchange rates, or (c) other factors that relate to market volatility of the rate, index, or price underlying the financial instrument. Our market risk is composed primarily of interest rate risk. Each of our subsidiary Banks has an Asset/Liability Committee ("ALCO") which is responsible for reviewing the interest rate sensitivity position, and establishing policies to monitor and limit the exposure to interest rate risk for their specific Bank. Substantially all of our interest rate risk exposure relates to the financial instrument activity of each of our subsidiary Banks. As such, the board of directors of each subsidiary Bank is responsible to review and approve the policies and guidelines established by their Bank's ALCO.

The primary objective of asset/liability management is to provide an optimum and stable net interest margin, after-tax return on assets and return on equity capital, as well as adequate liquidity and capital. Interest rate risk is measured and monitored through gap analysis, which measures the amount of repricing risk associated with the balance sheet at specific points in time. See "Liquidity and Market Risk Management" presented in Item 7 above for quantitative disclosures in tabular format, as well as additional qualitative disclosures.

### Item 8. Financial Statements and Supplementary Data

The financial statements of our Company as of December 31, 2011 and 2010 and for the years ended December 31, 2011, 2010 and 2009 are set forth in this Form 10-K beginning at page 79.

### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

### Item 9A. Controls and Procedures.

- (a) Evaluation of disclosure controls and procedures. The Company maintains controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. Based upon their evaluation of those controls and procedures performed within 90 days of the filing date of this report, the Chief Executive and Chief Financial officers of the Company concluded that the Company's disclosure controls and procedures were adequate.
- (b) <u>Changes in internal controls</u>. The Company made no significant changes in its internal controls or in other factors that could significantly affect these controls subsequent to the date of the evaluation of those controls by the Chief Executive and Chief Financial officers.
- (c) Management's report on internal control over financial reporting. Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations, also referred to as the Treadway Commission. Based upon our evaluation under the framework in *Internal Control—Integrated Framework*, management concluded that our internal control over financial reporting was effective as of December 31, 2011. The effectiveness of the Company's internal control over financial reporting as of December 31, 2011 has been audited by Crowe Horwath LLP, an independent registered public accounting firm, as stated in their report which is included herein. As permitted, the Company has excluded the current year acquisition of Federal Trust Corporation (represents approximately 11% of total assets at December 31, 2011) from the scope of management's report on internal control over financial reporting.

### Item 9B. Other Information.

Not applicable.

### PART III

### Item 10. Directors, Executive Officers and Corporate Governance

Our Company has a Code of Ethics that applies to our principal executive officer and principal financial officer (who is also our principal accounting officer), a copy of which is included on the Company's website, <a href="www.centerstatebanks.com">www.centerstatebanks.com</a>, at Investor Relations / Governance Documents. The website also includes a copy of the Company's Audit Committee Charter, Compensation Committee Charter and Nominating Committee Charter. The information contained under the sections captioned "Directors" and "Executive Officers" under "Proposal One—Election of Directors," and in the sections captioned "Nominating Committee," "Audit Committee Report" and "Section 16(a) Beneficial Ownership Reporting Compliance," in the registrant's definitive Proxy Statement for the Annual Meeting of Shareholders to be held on April 26, 2012, to be filed with the SEC pursuant to Regulation 14A within 120 days of our fiscal year end (the "Proxy Statement"), is incorporated herein by reference.

The following sets forth information on Company directors whose term of office will end at the Annual Meeting of Shareholders to be held on April 26, 2012:

Bryan W. Judge, (Age 84); Year first elected a Director: 1999; Mr. Judge is a WWII veteran and graduate of the University of Florida. He has forty years experience in diary farming, agricultural management, real estate, investor and retail sales development. Mr. Judge was a founding director of CenterState and served as a director for over ten years. He also has twenty years experience as a director of CenterState Bank Central, N.A., one of the initial three banks which were merged together to form the Company. Mr. Judge's perspective of business in general and the real estate market in particular over the last half of the past century has been a valuable contribution to the Board in determining strategic direction.

Samuel L. Lupfer, IV, (Age 56); Year first elected a Director: 1999; Mr. Lupfer has 35 years of experience as a sales and marketing executive. A 1976 graduate of the University of Central Florida, Mr. Lupfer was President and majority owner of Lupfer-Frakes Insurance (1991 to 2003) and Divisional President of Bouchard Insurance (2003 to 2008). He has executed eight insurance agency acquisitions, five as a buyer and three as a seller. Mr. Lupfer retired from Bouchard Insurance on April 1, 2011. Mr. Lupfer was a founding director of CenterState and also a founding director of CenterState Bank Central Florida, N.A., one of the initial three banks which were merged together to form the Company. In addition to his experience as a bank director and business executive, Mr. Lupfer has contributed his skill, experience and knowledge in risk management, strategic planning and mergers and acquisitions.

Rulon D. Munns, (Age 62); Year first elected a Director: 2006; Mr. Munns is an attorney and shareholder of the law firm, Bogin, Munns & Munns. He is also the owner of various small businesses and real estate investment companies. Mr. Munns has been a director of the Company since 2006. He was also a director of CenterState Bank MidFlorida, N.A., which was acquired by the CenterState in 2006. In addition, Mr. Munns was also a director of CenterState Bank, N.A., one of the initial three banks which were merged together to form the Company. As an attorney, he has contributed his experience and skill as a board resource primarily as it related to real estate law, as well as a businessman and entrepreneur.

### **Item 11. Executive Compensation**

The information contained in the sections captioned "Information About the Board of Directors and Its Committees" under "Proposal One—Election of Directors," and the sections captioned "Executive Compensation," "Director Compensation," "Compensation Committee Interlocks and Insider Participation," and "Compensation Committee Report," in the Proxy Statement, is incorporated herein by reference.

# Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information contained in the section captioned "Management and Principal Stock Ownership" under "Election of Directors," and under the table captioned "Equity Compensation Plan Information" under "Executive Compensation" in the Proxy Statement, is incorporated herein by reference.

### Item 13. Certain Relationships and Related Transactions, and Director Independence

The information contained in the section entitled "Certain Related Transactions" and the section entitled "Director Independence" under "Election of Directors" in the Proxy Statement is incorporated herein by reference.

### Item 14. Principal Accountant Fees and Services

The information contained in the section captioned "Ratification of Appointment of Independent Registered Public Accounting Firm" in the Proxy Statement is incorporated herein by reference.

### Item 15. Exhibits and Financial Statement Schedules

### (a) The following documents are filed as part of this report:

### 1. Financial Statements

Reports of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2011 and 2010

Consolidated Statements of Operations and Comprehensive Income for the years ended December 31, 2011, 2010 and 2009

Consolidated Statements of Cash Flows for the years ended December 31, 2011, 2010 and 2009

Consolidated Statement of Changes in Stockholders' Equity and Comprehensive Income for the years ended December 31, 2011, 2010 and 2009

Notes to Consolidated Financial Statements

### 2. Financial Statement Schedules

All schedules have been omitted as the required information is either inapplicable or included in the Notes to Consolidated Financial Statements.

### 3. Exhibits

- 3.1 Articles of Incorporation of CenterState Banks, Inc. (Incorporated by reference to Exhibit 3.1 to the Company's Registration Statement No. 333-95087 (the "Registration Statement"))
- 3.2 Bylaws of CenterState Banks, Inc. (Incorporated by reference to Exhibit 3.2 to the Registration Statement)
- 3.3 Amendments to Articles of Incorporation of CenterState Banks, Inc. (Incorporated by reference to the Company's Form 8-K dated April 25, 2006).
- Amendment to bylaws of CenterState Banks, Inc. (Incorporated by reference to Exhibit 3.4 to the Company's Form 10-K dated March 7, 2008.)

- 3.5 Articles of Amendment to the Articles of Incorporation authorizing the Preferred Shares (Incorporated by reference to Exhibit 3.1 to the Company's Form 8-K dated November 24, 2008.)
- Articles of Amendment to the Articles of Incorporation authorizing a change of the Corporation's name from CenterState Banks Florida, Inc. to CenterState Banks, Inc. effective June 17, 2009.
   (Incorporated by reference to Exhibit 3.6 to the Company's Form 10-K dated March 4, 2010)
- Articles of Amendment to the Articles of Incorporation increasing the number of authorized common shares from 40,000,000 to 100,000,000 (Incorporated by reference to Exhibit 3.1 to the Company's Form 8-K dated December 16, 2009.)
- 4.1 Specimen Stock Certificate of CenterState Banks, Inc. (Incorporated by reference to Exhibit 4.2 to the Registration Statement)
- 10.1 CenterState Banks, Inc. Stock Option Plan (Incorporated by reference to Exhibit 10.1 to the Registration Statement)\*
- CenterState Banks, Inc. Employee Stock Purchase Plan (Incorporated by reference to Appendix A to the Company's Proxy Statement dated March 25, 2004)\*
- Form of CenterState Banks, Inc. Split Dollar Agreement (Incorporated by reference to Exhibit 10.1 to the Company's Form 8-K dated January 11, 2006)\*
- CenterState Banks, Inc. 2007 Equity Incentive Plan (Incorporated by reference to Appendix D to the Company's Proxy Statement dated March 30, 2007)\*
- Executive Deferred Compensation Agreement between the Company and Ernest S. Pinner, its Chairman of the Board, Chief Executive Officer and President (Incorporated by reference to Exhibit 10.1 to the Company's Form 8-K dated December 31, 2008.)\*
- Supplemental Executive Retirement Agreements ("SERP") between the Company and John C.
   Corbett and James J. Antal (Incorporated by reference to Exhibits 10.1 and 10.2 to the Company's Form 8-K dated July 14, 2010.)\*
- 10.7 Employment Agreements between the Company and John C. Corbett and James J. Antal (Incorporated by reference to Exhibits 10.4 and 10.5 to the Company's Form 8-K dated July 14, 2010.)\*
- Supplemental Executive Retirement Agreement ("SERP") between the Company and Stephen D. Young, its Treasurer and Executive Vice President of the Company's lead subsidiary bank, CenterState Bank of Florida, N.A. (Incorporated by reference to Exhibit 10.8 to the Company's Form 10-K dated March 16, 2011.)\*
- Employment Agreement between the Company and Stephen D. Young, its Treasurer and Executive Vice President of the Company's lead subsidiary bank, CenterState Bank of Florida, N.A.
   (Incorporated by reference to Exhibit 10.10 to the Company's Form 10-K dated March 16, 2011.)\*
- Employment Agreement between the Company and Ernest S. Pinner, its President, Chief Executive Officer and Chairman of the Board of Directors (Incorporated by reference to Exhibit 10.1 to the Company's Form 8-K dated February 14, 2011.)\*
- Code of Ethics (Incorporated by reference to Exhibit 14.1 to the Company's December 31, 2003
   Form 10-K dated March 26, 2004)
- 21.1 List of Subsidiaries of CenterState Banks, Inc.
- 23.1 Consent of Crowe Horwath LLP
- 31.1 Certification of President and Chief Executive Officer under Section 302 of the Sarbanes–Oxley Act of 2002
- Certification of Chief Financial Officer under Section 302 of the Sarbanes–Oxley Act of 2002
- Certification of President and Chief Executive Officer under Section 906 of the Sarbanes–Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer under Section 906 of the Sarbanes–Oxley Act of 2002

<sup>\*</sup> Represents a management contract or compensatory plan or arrangement required to be filed as an exhibit.

### **Index to consolidated financial statements**

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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders CenterState Banks, Inc. Davenport, Florida

We have audited the accompanying consolidated balance sheets of CenterState Banks, Inc. as of December 31, 2011 and 2010, and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for each of the three years ending December 31, 2011, 2010 and 2009. We also have audited the Company's internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's report on internal control over financial reporting contained in Item 9A.(c) of the accompanying Form 10-K. Our responsibility is to express an opinion on these financial statements and an opinion on the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (Untied States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of authorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As permitted, the Company has excluded the current year acquisition of Federal Trust Corporation from the scope of management's report on internal control over financial reporting. As such, this acquired institution has also been excluded from the scope of our audit of internal control over financial reporting.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of CenterState Banks, Inc. as of December 31, 2011 and 2010, and the results of its operations and its cash flows for each of the three years ending December 31, 2011, 2010 and 2009, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

/s/ Crowe Horwath LLP
Crowe Horwath LLP

Fort Lauderdale, Florida March 13, 2012

### Consolidated Balance Sheets

# December 31, 2011 and 2010 (in thousands of dollars, except per share data)

	2011	2010
Assets		
Cash and due from banks	\$ 17,893	\$ 23,251
Federal funds sold and Federal Reserve Bank deposits		154,264
Cash and cash equivalents	151,095	177,515
·	- ,	,
Trading securities, at fair value	<del>-</del>	2,225
Investment securities available for sale, at fair value	591,164	500,927
Loans held for sale, at lower of cost or fair value	3,741	673
Loans covered by FDIC loss share agreements	164,051	198,285
Loans, excluding those covered by FDIC loss share agreements	1,119,715	930,670
Less allowance for loan losses	(27,944)	,
Net loans	1,255,822	1,102,688
	,,-	
Accrued interest receivable	6,929	6,570
Federal Home Loan Bank and Federal Reserve Bank stock, at cost	10,804	10,122
Bank premises and equipment, net	94,358	84,982
Deferred income taxes, net	3,451	8,439
Goodwill	38,035	38,035
Core deposit intangible	5,203	3,921
Bank owned life insurance	36,520	27,440
Other repossessed real estate owned covered by FDIC loss share agreements	9,469	11,104
Other repossessed real estate owned	8,712	12,239 59,456
FDIC indemnification asset	50,642 18,514	16,588
• •		
Total assets	\$2,284,459	\$2,062,924
Liabilities and Stockholders' Equity		
Deposits:		
Interest bearing		
Noninterest bearing	423,128	323,224
Total deposits	1,919,789	1,685,594
Securities sold under agreement to repurchase	14,652	13,789
Federal funds purchased	54,624	68,495
Federal Home Loan Bank advances		15,000
Corporate debentures	16,945	12,500
Accrued interest payable	778	1,148
Settlement payments due FDIC	2,599	6,258
Accounts payable and accrued expenses	12,439	7,891
Total liabilities	2,021,826	1,810,675
Stockholders' equity:		
Preferred stock, \$.01 par value, \$1,000 liquidation preference; 5,000,000 shares authorized, no		
shares issued and outstanding at December 31, 2011 and 2010		
Common stock, \$.01 par value: 100,000,000 shares authorized; 30,055,499 and 30,004,761		
shares issued and outstanding at December 31, 2011 and 2010, respectively	301	300
Additional paid-in capital	228,342	227,464
Retained earnings	28,277	21,569
Accumulated other comprehensive income	5,713	2,916
Total stockholders' equity	262,633	252,249
Total liabilities and stockholders' equity	\$2,284,459	\$2,062,924

See accompanying notes to the consolidated financial statements

### Consolidated Statements of Operations and Comprehensive Income

# Years ended December 31, 2011, 2010 and 2009 (in thousands of dollars, except per share data)

		2011	20	10		2009
Interest income:						
Loans	\$	65,893	\$ 5	55,697	\$	53,428
Taxable		14,296	1	6,833		18,436
Tax-exempt		1,422		1,424		1,472
Federal funds sold and other		632		626		608
		82,243	7	74,580		73,944
Interest expense:						
Deposits		11,499	1	15,722		20,521
Securities sold under agreement to repurchase		84 448		89 421		100 473
Corporate debentures		448		107		553
Federal Home Loan Bank advances		127		403		643
		12,207	1	6,742		22,290
Net interest income		70,036		57,838		51.654
Provision for loan losses		45,991		29,624		23,896
Net interest income after provision for loan losses		24,045		28,214		27,758
Non interest income:						
Service charges on deposit accounts		6,316		6,873		5,450
Income from correspondent banking and bond sales division		24,889	3	32,696		17,916
Commissions from sale of mutual funds and annuities		1,801		1,118		532
Debit card and ATM fees		2,852		1,890		1,341
Loan related fees BOLI income		747 967		534 774		452 550
Trading securities revenue		485		622		427
Net gain on sale of securities		3,464		7,034		2,516
Bargain purchase gain		57,020		1,377		_
FDIC indemnification income		1,132				_
FDIC indemnification asset accretion/(amortization)		(503) 2,802		597		— 868
Other service charges and fees		101,972		1,418 54,933		30,052
Non interest expense:		101,772	-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		30,032
Salaries, wages and employee benefits		58,245	5	55,033		36,670
Occupancy expense		8,271		6,652		5,375
Depreciation of premises and equipment		4,207		3,350		2,882
Marketing expenses  Data processing expense		2,791 4,680		2,498 2,789		1,910 2,417
Legal, audit and other professional fees		2,729		3,764		2,354
Supplies, stationary and printing		1,285		1,091		848
Core deposit intangible (CDI) amortization		804		519		792
Core deposit intangible impairment						1,200
Bank regulatory expenses		2,621		2,989		3,114
ATM and debit card related expenses  Postage and delivery		1,631 930		1,298 735		1,060 425
Loss on sale of repossessed real estate ("OREO")		545		756		772
Valuation write down of repossessed real estate ("OREO")		6,751		2,951		2,188
Loss on repossessed assets other than real estate		377		458		544
Foreclosure related expenses		5,023		2,113		1,049
Merger and acquisition related expenses		7,696 6,103		769 5,560		5,114
Total other expenses		114,689		93,325	-	68,714
Income (loss) before provision for income taxes		11,328		(0,178)		(10,904)
Provision (benefit) for income taxes		3,419		(4,240)		(4,687)
Net income (loss)	\$	7,909		(5,938)	\$	(6,217)
Earnings (loss) per share:	<u> </u>				=	
Basic	\$	0.26	\$	(0.22)	\$	(0.47)
Diluted	\$	0.26	\$	(0.22)		(0.47)
Common shares used in the calculation of earnings (loss) per share:						
Basic	30	,034,573	27,60	08,211	17	,905,042
Diluted	30	,039,187	27,60	08,211	17	,905,042

See accompanying notes to the consolidated financial statements.

Consolidated Statements of Changes in Stockholders' Equity and Comprehensive Income

Years ended December 31, 2011, 2010, and 2009 (in thousands of dollars, except per share data)

Accumulated

	Number of Preferred F Shares	Preferred Stock	Number of Common Shares	Common stock	Additional paid-in capital	, Retained α earnings i	Retained comprehensive stockholders' earnings income (loss) equity	Total tockholders' equity
Balances at January 1, 2009	27875	\$ 26,787	12,474,315	\$ 125	\$112,329	\$38,269	\$ 1,655	\$179,165
Comprehensive income:  Net loss  Unrealized holding gain on available for sale securities, net of deferred income taxes of \$3,397						(6,217)	5,410	(6,217) 5,410
Total comprehensive loss  Dividends paid—common (\$0.07 per share)  Dividends paid—preferred (5%)  Stock options exercised, including tax benefit			26,974		187	(1,139) (1,196)		(807) (1,139) (1,196) 187
Stock based compensation expense			940		405			405 9
Proceeds from public stock offering, net of \$5,382 in underwriting fees and transaction costs.  Preferred stock amorization of discount.		1.094	13,271,000	133	80,746	(1,094)		80,879
Redemption of perpetual preferred stock previously issued pursuant to TARP Purchased warrants previously issued pursuant to TARP Adjustment to preferred stock and warrants	(27,875)	(27,875)			(212)			(27,875) (212) (6)
Balances at December 31, 2009		0 \$	25,773,229	\$ 258	\$193,464	\$28,623	\$ 7,065	\$229,410
Comprehensive income:  Net loss  Unrealized holding loss on available for sale securities, net of deferred income taxes of						(5,938)		(5,938)
\$1,759.  Total comprehensive loss.  Dividends paid—common (\$0.04 per share)						(1,116)	(4,149)	$\frac{(4,149)}{(10,087)}$ (1,116)
Stock options exercised, including tax benefit			90,592	1	734 425 10			735 425 10
Proceeds from public stock offering, net of \$2,318 in underwriting fees and transaction costs			4,140,000	41	32,831			32,872
Balances at December 31, 2010			30,004,761	\$ 300	\$227,464	\$21,569	\$ 2,916	\$252,249
Unrealized holding loss on available for sale securities, net of deferred income taxes of						7,909	0000	7,909
Total comprehensive income						,	7,191	10,706
Dividends paid—common (\$0.04 per share)  Stock options exercised, including tax benefit			14,903		95	(1,201)		(1,201) $96$ $308$
Stock grants issued			35,835	\$ 301	385 385 \$228,342	\$28,277	\$ 5,713	385 385 \$262,633
			2011	2010	2009			
Disclosure of reclassification amounts: Unrealized holding gain arising during the year, net of income taxes			\$ 4,958	\$ 238	\$ 6,979			
Less: rectassified adjustments for gain included in net income, her of income taxes, at December 31, 2011, 2010 and 2009 of \$1,303, \$2,647 and \$947, respectively Net unrealized gain (loss) on securities, net of income taxes		19311	2,161	4,387 \$(4,149)	1,569			

See accompanying notes to the consolidated financial statements.

### Consolidated Statements of Cash Flows Years ended December 31, 2011, 2010 and 2009 (in thousands of dollars)

(in thousands of dollars)			
	2011	2010	2009
Cash flows from operating activities:  Net income (loss)	\$ 7,909	\$ (5,938)	\$ (6,217)
Adjustments to reconcile net income to net cash provided by operating activities:  Provision for loan losses	45,991	29,624	23,896
Depreciation of premises and equipment Amortization of purchase accounting adjustments	4,207 (12,849)	3,350 (4,788)	2,882 (800)
Impairment of core deposit intangible  Net amortization of investment securities	7,284	6,235	1,200
Net deferred loan origination fees	(90)	(11)	5,017 25
Loss on sale of other real estate owned	545 6,751	756 2,951	772 2,188
Loss on sale of repossessed assets other than real estate  Valuation write down on repossessed assets other than real estate	234 143	270 188	227 317
(Gain) loss on sale or disposal of fixed assets	(17)	25	(79)
Deferred income taxes  Net realized gain on sale or call of available for sale securities	3,300 (3,464)	(2,266) (7,034)	(5,386) (2,516)
Trading securities revenue Purchases of trading securities	(485) (249,430)	(622) (304,750)	(427) (32,714)
Proceeds from sale of trading securities Gain on sale of loans held for sale	252,140 (143)	303,147 (95)	33,141
Loans originated and held for sale	(12,309)	(7,858)	_
Proceeds from sale of loans held for sale  Stock based compensation expense	9,384 705	7,280 699	414
Bank owned life insurance income  Bargain purchase gain from bank acquisitions	(967) (57,020)	(774) (1,377)	(550)
Cash provided by (used in) changes in:  Net change in accrued interest receivable, prepaid expenses, and other assets	10,749	11,250	(7,519)
Net change in interest payable, accounts payable and accrued expenses.	(2,805)	(8,541)	2,069
Net cash from operating activities	9,763	21,721	15,940
Cash flows from investing activities:  Purchases of investment securities available for sale	(93,618)	(336,692)	(25,792)
Purchases of mortgage backed securities available for sale  Purchases of FHLB and FRB stock	(369,874)	(272,152) (866)	(530,920) (2,724)
Proceeds from callable investment securities available for sale	91,970	198,865	11,039
Proceeds from maturities of investment securities available for sale  Proceeds from pay-downs of mortgage backed securities available for sale	1,081 107,532	14,827 127,599	5,993 143,570
Proceeds from sales of investment securities available for sale  Proceeds from sales of mortgage backed securities available for sale	30,765 142,572	34,817 200,456	43,333 159,524
Proceeds from sales of FHLB and FRB stock Purchase of bank owned life insurance	3,561	272 (11,000)	143 (5,000)
Decrease (increase) in loans, net of repayments	50,595	3,324	(93,977)
Proceeds from the sale of loans in wholesale market  Purchases of premises and equipment, net	18,251 (9,341)	8,579 (24,121)	(3,917)
Proceeds from the sale of premises and equipment, net Proceeds from sale of other real estate owned	506 18,766	7,370	92 4,419
Net cash from bank acquisitions	77,577	55,368	155,640
Net cash from investing activities	70,343	6,646	(138,577)
Net (decrease) increase in deposits	(77,413) 863	37,208 (15,773)	132,536 3,105
Net (decrease) increase in federal funds purchased	(13,871)	(76,444)	55,963
Net decrease in other borrowed funds	(15,000)	(20,741)	(4,750) (27,875)
Repurchase of TARP warrant	_	_	(212) (6)
Net proceeds from public stock offering Stock options exercised, including tax benefit	<u> </u>	32,872 735	80,879 187
Dividends paid	(1,201)	(1,116)	(2,335)
Net cash from financing activities  Net increase in cash and cash equivalents	<u>(106,526)</u> (26,420)	<u>(43,259)</u> (14,892)	237,492 114,855
Cash and cash equivalents, at beginning of year	177,515	192,407	77,552
Cash and cash equivalents, at end of year	\$ 151,095	\$ 177,515	\$ 192,407
Transfer of loans to other real estate owned	\$ 20,900	\$ 15,427	\$ 13,081
Cash paid during the year for: Interest	\$ 14,090	\$ 17,853	\$ 23,932
Income taxes	\$ 235	\$ 422	\$ 892

See accompanying notes to the consolidated financial statements.

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

### (1) Summary of significant accounting policies

### (a) Nature of operations and principles of consolidation

The consolidated financial statements of CenterState Banks, Inc. (the "Company") include the accounts of CenterState Banks, Inc. (the "Parent Company"), and its wholly owned subsidiaries CenterState Bank of Florida, N.A., Valrico State Bank and R4ALL, Inc. All significant intercompany accounts and transactions have been eliminated in consolidation.

The Company, through its subsidiary banks, operates through 58 full service banking locations in seventeen counties throughout Central Florida, providing traditional deposit and lending products and services to its commercial and retail customers. The Company's primary deposit products are checking, savings and term certificate accounts, and its primary lending products include commercial real estate loans, residential real estate loans, commercial loans and consumer loans. Substantially all loans are secured by commercial real estate, residential real estate, business assets or consumer assets. There are no significant concentrations of loans to any one industry or customer. However, the customers' ability to repay their loans is dependent on the real estate and general economic conditions in the area.

The Company, through its CenterState Bank of Florida, N.A. subsidiary, also operates a correspondent banking and bond sales division. The division is integrated with and part of the lead subsidiary bank located in Winter Haven, Florida, although the majority of the bond salesmen, traders and support personnel are physically located in leased facilities in Birmingham, Alabama and Atlanta, Georgia. The primary revenue generating activity of this division is commissions earned on fixed income security sales. Other revenue generating activities include correspondent bank deposits (i.e. federal funds purchased), fees earned on correspondent bank checking accounts, fees earned from safe-keeping activities, bond accounting services for correspondents, and asset/liability consulting related activities.

R4ALL, Inc. is a non bank subsidiary incorporated during the third quarter of 2009. The primary purpose of this subsidiary is to purchase, hold, and dispose of troubled assets acquired from the Company's subsidiary banks.

The following is a description of the basis of presentation and the significant accounting and reporting policies, which the Company follows in preparing and presenting its consolidated financial statements.

### (b) Use of estimates

To prepare financial statements in conformity with U.S. generally accepted accounting principles, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and actual results could differ. Significant items subject to estimates and assumptions include allowance for loan losses, FDIC Indemnification asset, fair values of financial instruments, useful life of intangibles and valuation of goodwill, fair value estimates of stock-based compensation, fair value estimates of OREO, and deferred tax assets. Actual results could differ from these estimates.

### (c) Cash flow reporting

For purposes of the statement of cash flows, the Company considers cash and due from banks, federal funds sold, money market and non interest bearing deposits in other banks with a purchased maturity of three months or less to be cash equivalents. Net cash flows are reported for customer loan and deposit transactions, interest bearing deposits in other financial institutions, federal funds purchased, repurchase agreements, proceeds from capital offering and other borrowed funds.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

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### (d) Interest bearing deposits in other financial institutions

Interest bearing deposits in other financial institutions mature within one year and are carried at cost.

### (e) Trading securities

The Company engages in trading activities for its own account. Securities that are held principally for resale in the near term are recorded at fair value with changes in fair value included in earnings. Interest is included in net interest income.

### (f) Investment securities available for sale

Debt securities not classified as held to maturity or trading are classified as available for sale. Securities available for sale are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income, net of tax.

Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage backed securities where prepayments are anticipated. Gains and losses on sales are recorded on the trade date and determined using the specific identification method.

Securities are evaluated for other-than-temporary impairment ("OTTI") on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which must be recognized in the income statement and 2) other-than-temporary impairment (OTTI) related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis.

### (g) Bond commissions revenue recognition

Bond sales transactions and related revenue and expenses are recorded on a settlement date basis. The effect on the financial statements of using the settlement date basis rather than the trade date basis is not material.

### (h) Loans held for sale

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by outstanding commitments from investors. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings. Mortgage loans held for sale are generally sold with servicing rights released. Gains and losses on sales of mortgage loans are based on the difference between the selling price and the carrying value of the related loan sold.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

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### (i) Loans

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding unpaid principal balance net of purchase premiums and discounts, deferred loan fees and costs, and an allowance for loan losses. Interest income is accrued on the unpaid principal balance. The recorded investment in a loan excludes accrued interest receivable, deferred fees, and deferred costs because they are not considered material.

Loan origination fees and the incremental direct cost of loan origination, are deferred and recognized in interest income without anticipating prepayments over the contractual life of the loans. If the loan is prepaid, the remaining unamortized fees and costs are charged or credited to interest income. Amortization ceases for nonaccrual loans.

A loan is moved to nonaccrual status in accordance with the Company's policy typically after 90 days of non-payment, or less than 90 days of non-payment if management determines that the full timely collection of principal and interest becomes doubtful. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Nonaccrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

All interest accrued but not received for loans placed on nonaccrual, is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. Non real estate consumer loans are typically charged off no later than 120 days past due.

The Company, considering current information and events regarding the borrower's ability to repay their obligations, considers a loan to be impaired when it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is considered to be impaired, the amount of the impairment is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, the secondary market value of the loan, or the fair value of the collateral for collateral dependent loans. Interest income on impaired loans is recognized in accordance with the Company's non-accrual policy. Impaired loans are written down to the extent that principal is judged to be uncollectible and, in the case of impaired collateral dependent loans where repayment is expected to be provided solely by the underlying collateral and there is no other available and reliable sources of repayment, are written down to the lower of cost or collateral value. Impairment losses are included in the allowance for loan losses. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.

### (j) Purchased credit-impaired loans

As a part of business acquisitions, the Company acquires loans, some of which have shown evidence of credit deterioration since origination. These purchased credit-impaired ("PCI") loans were determined to be credit impaired based on specific risk characteristics of the loan, including product type, domicile of the borrower, past due status, owner occupancy status, geographic location of the collateral, and loan to value ratios. Purchasers are permitted to aggregate credit impaired loans acquired in the same fiscal

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

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quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. For the loan portfolios acquired through failed bank acquisitions, the Company aggregated the commercial, consumer, and residential loans into ten pools of loans with common risk characteristics for each FDIC failed institution acquired. These acquired loans were recorded at the acquisition date fair value, and after acquisition, losses are recognized through the allowance for loan losses. The Company estimates the amount and timing of expected cash flows for each acquired loan pool and the expected cash flows in excess of the amount paid is recorded as interest income over the remaining life of the loan pools.

On a quarterly basis, the Company updates the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected loan principal cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the pool's effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses. Probable and significant increases in expected principal cash flows would first reverse any previously recorded allowance for loan losses; any remaining increases are recognized prospectively as interest income. The impacts of (i) prepayments, (ii) changes in variable interest rates, and (iii) any other changes in the timing of expected cash flows are recognized prospectively as adjustments to interest income. Disposals of loans, which may include sales of loans, receipt of payments in full by the borrower, or foreclosure, result in removal of the loan from the purchased credit impaired portfolio.

### (k) Concentration of credit risk

Most of the Company's business activity is with customers located within central Florida. Therefore, the Company's exposure to credit risk is significantly affected by changes in the economy and the real estate market within central Florida.

### (l) Allowance for loan losses

The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired. The general component covers loans that are not individually classified as impaired and is based on historical loss experience adjusted for current factors.

A loan is impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans, for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

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Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

Commercial, commercial real estate, land, acquisition and development, and construction loans over \$500 (over \$250 in the case of Valrico State Bank) are individually evaluated for impairment. During the fourth quarter of 2010 CenterState Bank of Florida, N.A. changed its policy relating to the size of commercial, commercial real estate, land, acquisition and development, and construction loans to be individually evaluated for impairment from over \$250 to over \$500. The reason for the change was due to growth in the size of CenterState Bank of Florida, N.A. as compared to its size when the initial \$250 policy guideline was originally initiated.

During the third quarter of 2011, the Company changed from one quarter lag to current quarter when calculating historical loss rates, because it is more reflective of the most recent allowance for loan loss activities.

If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures. Troubled debt restructurings are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a troubled debt restructuring is considered to be a collateral dependent loan, the loan is reported, net, at the fair value of the collateral. For troubled debt restructurings that subsequently default, the Company determines the amount of reserve in accordance with the accounting policy for the allowance for loan losses.

The general component covers non-impaired loans and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Company over the most recent two years. The portfolio segments identified by the Company are residential loans, commercial real estate loans, construction and land development loans, commercial and industrial and consumer and other. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. These economic factors include consideration of the following: levels of and trends in delinquencies and impaired loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentrations.

The Company has segregated and evaluates its loan portfolio through five portfolio segments. The five segments are residential real estate, commercial real estate, land/ land development/construction, commercial and consumer/other.

Residential real estate loans are a mixture of fixed rate and adjustable rate residential mortgage loans, including first mortgages, second mortgages or home equity lines of credit. As a policy, the Company

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

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holds adjustable rate loans and sells a portion of its fixed rate loan originations into the secondary market. Changes in interest rates or market conditions may impact a borrower's ability to meet contractual principal and interest payments. Residential real estate loans are secured by real property. Commercial real estate loans include loans secured by office buildings, warehouses, retail stores and other property located in or near our markets. These loans are originated based on the borrower's ability to service the debt and secondarily based on the fair value of the underlying collateral.

Land/land development/construction loans include residential and commercial real estate loans and include a mixture of owner occupied and non-owner occupied. The majority of the loans in this category are land related, either undeveloped land, land held for development, residential building lots and commercial building lots. Generally the terms are three to five years, with a potential for renewal at maturity.

Commercial loans consist of small-to medium-sized businesses including professional associations, medical services, retail trade, transportation, wholesale trade, manufacturing and tourism. Commercial loans are derived from our market areas and underwritten based on the borrower's ability to service debt from the business's underlying cash flows. As a general practice, we obtain collateral such as inventory, accounts receivable, equipment or other assets although such loans may be uncollateralized but guaranteed.

Consumer and other loans include automobiles, boats, mobile homes without land, or uncollateralized but personally guaranteed loans. These loans are originated based primarily on credit scores, debt-to-income ratios and loan-to-value ratios.

### (m) Transfer of financial assets

Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Company, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

### (n) Foreclosed assets

Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed.

### (o) Premises and equipment

Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful lives of the related assets. Buildings are depreciated over a 39 year period, and furniture, fixtures and equipment are depreciated over their related useful life (3 to 15 years). Leasehold improvements are depreciated over the shorter of their useful lives or the term of the lease. Major renewals and betterments of property are capitalized; maintenance, repairs, and minor renewals and betterments are expensed in the period incurred. Upon retirement or other disposition of the asset, the asset cost and related accumulated depreciation are removed from the accounts, and gains or losses are included in income.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

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### (p) Software costs

Costs of software developed for internal use, such as those related to software licenses, programming, testing, configuration, direct materials and integration, are capitalized and included in premises and equipment. Included in the capitalized costs are those costs related to both our personnel and third party consultants involved in the software development and installation. Once placed in service, the capitalized asset is amortized on a straight-line basis over its estimated useful life, generally three to five years. Capitalized costs of software developed for internal use are reviewed periodically for impairment.

### (q) Federal Home Loan Bank (FHLB) and Federal Reserve Bank (FRB) stock

The Company's banks are members of the FHLB and FRB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB and FRB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

### (r) Bank owned life insurance (BOLI)

The Company, through its subsidiary banks, has purchased life insurance policies on certain key executives. Bank owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

### (s) Goodwill and other intangible assets

Goodwill resulting from business combinations prior to January 1, 2009 represents the excess of the purchase price over the fair value of the net assets of businesses acquired. Goodwill resulting from business combinations after January 1, 2009, is generally determined as the excess of the fair value of the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree, over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually. The Company has selected November 30 as the date to perform the annual impairment test. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on the Company's balance sheet.

The core deposit intangibles are intangible assets arising from either whole bank acquisitions or branch acquisitions. They are initially measured at fair value and then amortized over a ten-year period on an accelerated basis using the projected decay rates of the underlying core deposits.

### (t) FDIC Indemnification Asset

The FDIC Indemnification Asset represents the estimated amounts due from the FDIC pursuant to the Loss Share Agreements related to the acquisition of the three failed banks acquired in 2010. The estimate represents the discounted value of the FDIC's reimbursed portion of the estimated losses the

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

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Company expects to realize on the loans and other real estate ("Covered Assets") acquired as a result of the acquisitions. The range of discount rates used on the FDIC Indemnification Asset was 1.21% to 4.53%. As losses are realized on Covered Assets, the portion that the FDIC pays the Company in cash for principal and up to 90 days of interest reduces the FDIC Indemnification Asset. On a quarterly basis the Company will evaluate the FDIC Indemnification Asset to determine if the estimated losses on Covered Assets support the amount recorded as the FDIC Indemnification Asset. Income accretion is recognized during the loss share period. If the expectation of future losses decline, the income accretion is reduced prospectively.

### (u) Loan commitments and related financial instruments

Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

### (v) Stock-based compensation

Compensation cost is recognized for stock options and restricted stock awards issued to employees, based on the fair value of these awards at the date of grant. A Black-Scholes model is utilized to estimate the fair value of stock options, while the market price of the Company's common stock at the date of grant is used for restricted stock awards. Compensation cost is recognized over the required service period, generally defined as the vesting period.

### (w) Income taxes

Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Company recognizes interest and/or penalties related to income tax matters in other expenses.

### (x) Retirement plans

Employee 401(k) plan expense is the amount of matching contributions. Deferred compensation and supplemental retirement plan expense allocates the benefits over years of service.

### (y) Marketing and advertising costs

Marketing and advertising costs are expensed as incurred.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

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### (z) Earnings per common share

Basic earnings per common share is net income divided by the weighted average number of common shares outstanding during the period. All outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends are considered participating securities for this calculation. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options. Earnings and dividends per share are restated for all stock splits and stock dividends through the date of issuance of the financial statements.

### (aa) Comprehensive income

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale, which are also recognized as separate components of shareholders' equity.

### (ab) Loss contingencies

Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

### (ac) Restrictions on cash

Cash on hand or on deposit with the Federal Reserve Bank is generally required to meet regulatory reserve and clearing requirements.

### (ad) Dividend restriction

Banking regulations require maintaining certain capital levels and may limit the dividends paid by the banks to the holding company or by the holding company to stockholders.

### (ae) Fair value of financial instruments

Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates.

### (af) Segment reporting

The Company's correspondent banking and bond sales division represents a distinct reportable segment which differs from the Company's primary business of commercial and retail banking in central Florida. Accordingly, a reconciliation of reportable segment revenues, expenses and profit to the Company's consolidated total has been presented in note 25.

### (ag) Reclassifications

Some items in the prior year financial statements were reclassified to conform to the current presentation. Reclassifications had no effect on prior years net income or shareholders' equity.

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### (ah) Effect of new pronouncements

In December 2010, the FASB amended existing guidance relating to goodwill impairment testing. This guidance requires that if the carrying amount of a reporting unit is zero or negative, a qualitative assessment be performed to determine if it is more likely than not that goodwill is impaired. Step 2 of the impairment test shall be performed if it is determined that it is more likely than not that goodwill is impaired. The amendments in this guidance are effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. The effect of adopting this standard did not have a material effect on the Company's operating results or financial condition.

In April 2011, the FASB amended existing guidance for assisting a creditor in determining whether a restructuring is a troubled debt restructuring. The amendments clarify the guidance for a creditor's evaluation of whether it has granted a concession and whether a debtor is experiencing financial difficulties. With regard to determining whether a concession has been granted, the ASU clarifies that creditors are precluded from using the effective interest method to determine whether a concession has been granted. In the absence of using the effective interest method, a creditor must now focus on other considerations such as the value of the underlying collateral, evaluation of other collateral or guarantees, the debtor's ability to access other funds at market rates, interest rate increases and whether the restructuring results in a delay in payment that is insignificant. This guidance is effective for interim and annual reporting periods beginning after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. For purposes of measuring impairment on newly identified troubled debt restructurings, the amendments should be applied prospectively for the first interim or annual period beginning on or after June 15, 2011. Early adoption is permitted. The adoption of this guidance is expected to not have a material effect on the Company's operating results or financial condition.

In May, 2011, the FASB issued an amendment to achieve common fair value measurement and disclosure requirements between U.S. and International accounting principles. Overall, the guidance is consistent with existing U.S. accounting principles; however, there are some amendments that change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. The amendments in this guidance are effective for interim and annual reporting periods beginning after December 15, 2011. The Company is currently evaluating the impact of this amendment on the consolidated financial statements.

In June 2011, the FASB amended existing guidance and eliminated the option to present the components of other comprehensive income as part of the statement of changes in shareholder's equity. The amendment requires that comprehensive income be presented in either a single continuous statement or in two separate consecutive statements. The amendments in this guidance are effective as of the beginning of a fiscal reporting year, and interim periods within that year, that begins after December 15, 2011. Early adoption is permitted. The adoption of this amendment will change the presentation of the components of comprehensive income for the Company as part of the consolidated statement of shareholder's equity.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

### (2) Trading Securities

During the third quarter of 2009, the Company initiated a trading securities portfolio at its lead subsidiary bank. Realized and unrealized gains and losses are included in trading securities revenue, a component of non interest income. Securities purchased for this portfolio have primarily been municipal securities. A list of the activity in this portfolio for 2011 and 2010 is summarized below.

	2011	2010
Beginning balance	\$ 2,225	\$ —
Purchases	249,430	304,750
Proceeds from sales	(252,140)	(303,147)
Net realized gain on sales	485	597
Mark to market adjustment		25
Ending balance	<u>\$</u>	\$ 2,225

### (3) Investment Securities Available for Sale

All of the mortgage backed securities ("MBS") listed below are residential FNMA, FHLMC, and GNMA MBSs. The fair value of available for sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows:

	December 31, 2011				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	
Obligations of U.S. government agencies and government sponsored					
enterprises	\$ 78,455	\$ 422	\$ —	\$ 78,877	
Mortgage backed securities	464,237	7,309	552	470,994	
Municipal securities	39,312	2,141	160	41,293	
Total	<u>\$582,004</u>	<u>\$9,872</u>	\$ 712	<u>\$591,164</u>	
	December 31, 2010				
		Decembe	r 31, 2010		
	Amortized Cost	Oross Unrealized Gains	Gross Unrealized Losses	Fair Value	
Obligations of U.S. government agencies and government sponsored		Gross Unrealized	Gross Unrealized		
		Gross Unrealized	Gross Unrealized		
and government sponsored	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Value	
and government sponsored enterprises	Cost \$113,183	Gross Unrealized Gains	Gross Unrealized Losses	\$113,416	

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

Sales of available for sale securities were as follows:

	2011		\$235,273		\$202,857	
Proceeds	\$173,3	337 \$2				
Gross gains	\$ 3,5	595 \$	7,056	\$	2,567	
Gross losses	\$ 1	31 \$	22	\$	51	

The tax provisions related to these net realized gains were \$1,303, \$2,647 and \$947, respectively.

The fair value and amortized cost of available for sale securities at year end 2011 by contractual maturity were as follows. Mortgage-backed securities are not due at a single maturity date and are shown separately.

	Fair Value	Amortized Cost
Investment securities available for sale		
Due in one year or less	\$ —	\$ —
Due after one year through five years	11,951	11,809
Due after five years through ten years	30,081	29,325
Due after ten years through thirty years	78,138	76,633
Mortgage backed securities	470,994	464,237
	\$591,164	\$582,004

Securities pledged at December 31, 2011 and 2010 had a carrying amount (estimated fair value) of \$147,620 and \$157,087, respectively. These securities were pledged primarily to secure public deposits and repurchase agreements.

At year-end 2011 and 2010, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than 10% of stockholders' equity.

The following tables show the Company's investments' gross unrealized losses and fair value, aggregated by investment category and length of time the individual securities have been in a continuous unrealized loss position, at December 31, 2011 and 2010.

D. . . . . . . 21 2011

December 31, 2011					
Less than 12 months		12 months or more		Total	
Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
\$ —	\$—	\$ <del></del>	\$—	\$ —	\$—
96,004	552	_	_	96,004	552
4,426	152	597	8	5,023	160
\$100,430	<u>\$704</u>	\$597	\$ 8	\$101,027	<u>\$712</u>
	Fair Value  \$ — 96,004 4,426	Less than 12 months           Fair Value         Unrealized Losses           \$ —         \$—           96,004         552           4,426         152	Fair Value         Unrealized Losses         Fair Value           \$ —         \$ —         \$ —           96,004         552         —           4,426         152         597	Less than 12 months         12 months or more           Fair Value         Unrealized Losses         Fair Value         Unrealized Losses           \$ —         \$ —         \$ —         \$ —           96,004         552         —         —           4,426         152         597         8	Less than 12 months         12 months or more         To           Fair Value         Unrealized Losses         Fair Value         Unrealized Losses         Fair Value           \$ —         \$ —         \$ —         \$ —         \$ —           96,004         552         —         —         96,004           4,426         152         597         8         5,023

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

Decem		

	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Obligations of U.S. government agencies						
and government sponsored enterprises	\$ 14,501	\$ 499	\$ —	\$	\$ 14,501	\$ 499
Mortgage backed securities	130,937	1,295	_	_	130,937	1,295
Municipal securities	19,135	880	1,246	205	20,381	1,085
Total temporarily impaired securities	\$164,573	\$2,674	\$1,246	\$205	\$165,819	\$2,879

Mortgage-backed securities: At December 31, 2011, 100% of the mortgage-backed securities held by the Company were issued by U.S. government-sponsored entities and agencies, primarily Fannie Mae, Freddie Mac, and Ginnie Mae, institutions which the government has affirmed its commitment to support. Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, and because the Company does not have the intent to sell these mortgage-backed securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired at December 31, 2011

Municipal securities: Unrealized losses on municipal securities have not been recognized into income because the issuers bonds are of high quality, and because management does not intend to sell these investments or more likely than not will not be required to sell these investments before their anticipated recovery. The fair value is expected to recover as the securities approach maturity.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data) December 31, 2011, 2010 and 2009

# (4) Loans

Major categories of loans included in the loan portfolio as of December 31, 2011 and 2010 are:

	December 31,	
	2011	2010
Loans not covered by FDIC loss share agreements: Real estate:		
Residential	\$ 405,923	\$ 255,571
Commercial	447,459	410,162
Land, development, construction	89,517	109,380
Total real estate	942,899	775,113
Commercial	126,064	100,906
Consumer and other loans	51,391	55,379
	1,120,354	931,398
Less: Deferred loan origination fees, net	639	728
Less: Allowance for loan losses for noncovered loans	27,585	26,267
Net loans not covered by FDIC loss share agreements	1,092,130	904,403
Loans covered by FDIC loss share agreements: Real estate:		
Residential	99,270	110,586
Commercial	54,184	68,286
Land, development, construction	8,231	13,653
Total real estate	161,685	192,525
Commercial	2,366	5,760
	164,051	198,285
Less: Allowance for loan losses for covered loans	359	
Net loans covered by FDIC loss share agreements	163,692	198,285
Total net loans	\$1,255,822	\$1,102,688

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

Changes in the allowance for loan losses for the years ended December 31, 2011, 2010 and 2009, are as follows:

		Real Estate L	oans			
	Residential	Commercial	Land, develop., construction	Comm. & Industrial	Consumer & Other	Total
Loans not covered by FDIC loss share agreements:						
Twelve months ended December 31, 2011						
Beginning of the period	\$ 7,704	\$ 8,587	\$ 6,893	\$ 2,182	\$ 901	\$ 26,267
Charge-offs	(9,306)	(11,179)	(7,717)	(1,971)	(1,091)	(31,264)
Charge-offs—loan sales	(3,019)	(11,153)	(456)	(220)		(14,848)
Recoveries	542	665	251	82	258	1,798
Provisions	10,779	21,905	10,127	1,911	910	45,632
Balance at December 31, 2011	<u>\$ 6,700</u>	<u>\$ 8,825</u>	\$ 9,098	<u>\$ 1,984</u>	<u>\$ 978</u>	\$ 27,585
Twelve months ended December 31, 2010	¢ 5 0 4 0	¢ 0.270	¢ 4.007	¢ 2.022	¢ 1 161	¢ 22 200
Beginning of the period	\$ 5,840 (4,306)	\$ 9,378 (8,131)	\$ 4,887 (4,994)	\$ 2,023 (774)	\$ 1,161 (523)	\$ 23,289 (18,728)
Charge-offs	(4,300)	(8,361)	(4,994)	(774)	(323)	(8,361)
Recoveries	178	42	167	11	45	443
Provisions	5,992	_15,659	6,833	922	218	29,624
Balance at December 31, 2011	\$ 7,704	\$ 8,587	\$ 6,893	\$ 2,182	\$ 901	\$ 26,267
Twelve months ended December 31, 2009	<u> </u>					
Beginning of the period	\$ 2,455	\$ 6,211	\$ 2,080	\$ 1,740	\$ 849	\$ 13,335
Charge-offs	(3,442)	(3,001)	(6,457)	(830)	(353)	(14,083)
Charge-offs—loan sales			<del>_</del>	_	<del></del> -	
Recoveries	16	6 162	43	1 084	47	141
Provisions	6,811	6,162 © 0.278	9,221	1,084	618	<u>23,896</u>
Balance at December 31, 2011	\$ 5,840	\$ 9,378	\$ 4,887	\$ 2,023	\$ 1,161	\$ 23,289
<b>Loans covered by FDIC loss share agreements:</b>						
Twelve months ended December 31, 2011						
Beginning of the period	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Charge-offs	_	_	(293)	_	_	(293)
Charge-offs—loan sales	_					202
Recoveries	82	223	293 40	14		293 359
Balance at December 31, 2011		\$ 223	\$ 40	\$ 14	<u> </u>	\$ 359
	<u>\$ 62</u>	<u> </u>	<del>9 40</del>	<u>φ 14</u>	<u>ф                                    </u>	<u>φ 339</u>
Twelve months ended December 31, 2010 Beginning of the period	\$ —	\$ —	\$ —	\$	s —	s —
Charge-offs	φ — —	φ —	φ — —	<b>у</b> —	ф —	φ — —
Charge-offs—loan sales	_	_	_	_		_
Recoveries	_	_	_	_		_
Provisions						
Balance at December 31, 2011	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$                                    </u>	<u>\$</u>
Twelve months ended December 31, 2009						
Beginning of the period		\$ —	\$ —	\$ —	\$ —	\$ —
Charge-offs	_	_	_	_	_	_
Charge-offs—loan sales	_		_	_		_
Recoveries	_		_	_		_
Balance at December 31, 2011		<u> </u>	<u>—</u>	<u> </u>	<u> </u>	<u> </u>
Datance at Decenior 31, 2011	Φ —	φ —	Φ —	Φ —	Φ —	φ —

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2011 and 2010. Accrued interest receivable is not included in the recorded investment because it is not material.

		Real Estate Lo	ans			
As of December 31, 2011	Residential	Commercial	Land, develop, construction	Comm. & industrial	Consumer & other	Total
Allowance for loan losses:						
Ending allowance balance						
attributable to loans:						
Individually evaluated for impairment	\$ 783	\$ 188	\$ 2,292	\$ 1	\$ 40	\$ 3,304
Collectively evaluated for	Ψ 703	Ψ 100	Ψ 2,2,2	Ψ	Ψ	Ψ 3,301
impairment	5,917	8,637	6,806	1,983	912	24,255
Acquired with deteriorated	82	222	40	14	26	385
credit quality		223				
Total ending allowance balance	\$ 6,782	\$ 9,048	\$ 9,138	\$ 1,998	\$ 978	\$ 27,944
Loans:						
Individually evaluated for impairment	10,647	24,213	11,955	6,333	520	53,668
Collectively evaluated for	10,047	24,213	11,933	0,555	320	33,000
impairment	395,276	423,246	77,562	119,731	49,479	1,065,294
Acquired with deteriorated credit	00.270	54.104	0.221	2.266	1 202	165 442
quality	99,270	54,184	8,231	2,366	1,392	165,443
Total ending loans balance	\$505,193	\$501,643	\$ 97,748	\$128,430	\$51,391	\$1,284,405
		Real Estate Lo	ans			
As of December 21, 2010	Pasidontial		Land, develop,	Comm. &	Consumer	Total
As of December 31, 2010	Residential	Real Estate Lo		Comm. & industrial	Consumer & other	Total
Allowance for loan losses:	Residential		Land, develop,			Total
<del></del>	Residential		Land, develop,			Total
Allowance for loan losses: Ending allowance balance	Residential		Land, develop,			Total
Allowance for loan losses: Ending allowance balance attributable to loans:	Residential \$ 1,664		Land, develop,			<b>Total</b> \$ 4,584
Allowance for loan losses:  Ending allowance balance attributable to loans: Individually evaluated for impairment Collectively evaluated for impairment		Commercial	Land, develop, constr	industrial	& other	
Allowance for loan losses:  Ending allowance balance attributable to loans: Individually evaluated for impairment	\$ 1,664	Commercial \$ 2,038	Land, develop, constr	industrial \$ 26	<b>&amp; other</b> \$ 56	\$ 4,584
Allowance for loan losses:  Ending allowance balance attributable to loans: Individually evaluated for impairment Collectively evaluated for impairment Acquired with deteriorated credit quality	\$ 1,664 6,040	\$ 2,038 6,549	\$ 800 6,093	\$ 26 2,156	\$ 56 845	\$ 4,584 21,683
Allowance for loan losses:  Ending allowance balance attributable to loans: Individually evaluated for impairment	\$ 1,664	Commercial \$ 2,038	Land, develop, constr	industrial \$ 26	<b>&amp; other</b> \$ 56	\$ 4,584
Allowance for loan losses:  Ending allowance balance attributable to loans: Individually evaluated for impairment Collectively evaluated for impairment Acquired with deteriorated credit quality  Total ending allowance balance Loans:	\$ 1,664 6,040	\$ 2,038 6,549	\$ 800 6,093	\$ 26 2,156	\$ 56 845	\$ 4,584 21,683
Allowance for loan losses:  Ending allowance balance attributable to loans: Individually evaluated for impairment Collectively evaluated for impairment Acquired with deteriorated credit quality  Total ending allowance balance Loans: Individually evaluated for	\$ 1,664 6,040 ———————————————————————————————————	\$ 2,038 6,549 — \$ 8,587	\$ 800 6,093 — \$ 6,893	\$ 26 2,156 \$ 2,182	\$ 56 845 — \$ 901	\$ 4,584 21,683 —— \$ 26,267
Allowance for loan losses:  Ending allowance balance attributable to loans: Individually evaluated for impairment Collectively evaluated for impairment Acquired with deteriorated credit quality  Total ending allowance balance Loans:	\$ 1,664 6,040	\$ 2,038 6,549	\$ 800 6,093	\$ 26 2,156	\$ 56 845	\$ 4,584 21,683
Allowance for loan losses:  Ending allowance balance attributable to loans: Individually evaluated for impairment Collectively evaluated for impairment Acquired with deteriorated credit quality  Total ending allowance balance  Loans: Individually evaluated for impairment Collectively evaluated for impairment Collectively evaluated for impairment	\$ 1,664 6,040 ———————————————————————————————————	\$ 2,038 6,549 — \$ 8,587	\$ 800 6,093 — \$ 6,893	\$ 26 2,156 \$ 2,182	\$ 56 845 — \$ 901	\$ 4,584 21,683 —— \$ 26,267
Allowance for loan losses:  Ending allowance balance attributable to loans: Individually evaluated for impairment Collectively evaluated for impairment Acquired with deteriorated credit quality  Total ending allowance balance  Loans: Individually evaluated for impairment Collectively evaluated for	\$ 1,664 6,040 	\$ 2,038 6,549 — \$ 8,587	\$ 800 6,093 — \$ 6,893	\$ 26 2,156 \$ 2,182	\$ 56 845 — \$ 901	\$ 4,584 21,683 —— \$ 26,267 86,977

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

The following is a summary of information regarding impaired loans at December 31, 2011 and 2010:

Individually impaired loans were as follows:	Decem	ber 31,
<u> </u>	2011	2010
Impaired loans with no allocated allowance for loan losses	\$40,465 13,203	\$61,498 25,479
Total impaired loans	\$53,668	\$86,977
Amount of the allowance for loan losses allocated to impaired loans	\$ 3,304	\$ 4,584
Performing Trouble Debt Restructurings (TDRs)	\$ 6,554	\$10,591
Nonperforming TDRs, included in nonperforming loans	5,807	11,731
Total TDRs (TDRs are required to be included in impaired loans)	\$12,361 41,307	\$22,322 64,655
Total impaired loans	\$53,668	\$86,977

## **Troubled Debt Restructurings:**

In this current real estate environment it has become more common to restructure or modify the terms of certain loans under certain conditions (i.e. troubled debt restructure or "TDRs"). In those circumstances it may be beneficial to restructure the terms of a loan and work with the borrower for the benefit of both parties, versus forcing the property into foreclosure and having to dispose of it in an unfavorable real estate market. When we have modified the terms of a loan, we usually either reduce the monthly payment and/or interest rate for generally about twelve months. We have not forgiven any material principal amounts on any loan modifications to date. We have approximately \$12,361 of TDRs. Of this amount \$6,554 are performing pursuant to their modified terms, and \$5,807 are not performing and have been placed on non-accrual status and included in our non performing loans ("NPLs"). TDRs decreased during 2011 due to loan sales, charge-offs and transfers to OREO.

	Decem	ber 31,
Troubled debt restructured loans ("TDRs"):	2011	2010
Performing TDRs	\$ 6,554	\$10,591
Non performing TDRs	5,807	11,731
Total TDRs	\$12,361	\$22,322

TDRs as of December 31, 2011 quantified by loan type classified separately as accrual (performing loans) and non-accrual (non performing loans) are presented in the table below.

TDRs	Accruing	Non-Accrual	Total
Real estate loans:			
Residential	\$4,894	\$4,270	\$ 9,164
Commercial	692	1,200	1,892
Land, development, construction	208	233	441
Total real estate loans	5,794	5,703	11,497
Commercial	344	_	344
Consumer and other	416	104	520
Total TDRs	\$6,554	\$5,807	\$12,361

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

Our policy is to return non-accrual TDR loans to accrual status when all the principal and interest amounts contractually due, pursuant to its modified terms, are brought current and future payments are reasonably assured. Our policy also considers the payment history of the borrower, but is not dependent upon a specific number of payments. The Company recorded a provision for loan loss expense of \$1,054 and partial charge offs of \$1,790 on the TDR loans described above during the period ending December 31, 2011.

Loans are modified to minimize loan losses when we believe the modification will improve the borrower's financial condition and ability to repay the loan. We typically do not forgive principal. We generally either reduce interest rates or decrease monthly payments for a temporary period of time and those reductions of cash flows are capitalized into the loan balance. A summary of the types of concessions made are presented in the table below.

	December 31, 2011
3 months interest only	\$ 136
6 months interest only	1,386
9 months interest only	25
12 months interest only	3,471
18 months interest only	189
payment reduction for 12 months	2,527
all other	4,627
Total TDRs	\$12,361

Approximately 53% of our TDRs are current pursuant to their modified terms, and about \$5,807, or approximately 47% of our total TDRs are not performing pursuant to their modified terms. Thus far, there does not appear to be any significant difference in success rates with one type of concession versus another. It appears that the longer the period from modification date, the higher the probability of not performing pursuant to the modified terms. Non performing TDRs average approximately twenty-one months in age from their modification date through December 31, 2011. Performing TDRs average approximately fifteen months in age from their modification date through December 31, 2011.

The following table presents loans by class modified as TDRs for which there was a payment default within twelve months following the modification during the year ending December 31, 2011.

	Number of Loans	Recorded Investment
Residential	3	\$ 563
Commercial real estate	_	_
Land, development, construction	_	_
Commercial	_	
Consumer and other	_2	56
Total	5	\$ 619

Provision for loan loss expense related to the table above was not material.

The Company has allocated \$954 and \$2,668 of specific reserves to customers whose loan terms have been modified in troubled debt restructurings as of December 31, 2011 and 2010. The Company has not committed to lend additional amounts to customers with outstanding loans that are classified as troubled debt restructurings.

Notes to Consolidated Financial Statements—(Continued)
(Dollar amounts in thousands, except per share data)
December 31, 2011, 2010 and 2009

The following table presents loans individually evaluated for impairment by class of loans as of December 31, 2011 and 2010 excluding loans acquired from the FDIC with evidence of credit deterioration and covered by FDIC loss share agreements, which are evaluated on a pool basis. The recorded investment is less than the unpaid principal balance primarily due to partial charge-offs of \$10,039 and \$9,172 as of December 31, 2011 and 2010, respectively.

As of December 31, 2011	Unpaid principal balance	Recorded investment	Allowance for loan losses allocated
With no related allowance recorded:			
Residential real estate	\$ 4,314	\$ 3,402	\$ —
Commercial real estate	26,966	23,854	_
Land, development, construction	11,665	6,888	_
Commercial	6,409	6,321	_
Consumer, other	_	_	_
With an allowance recorded:			
Residential real estate	7,733	7,245	783
Commercial real estate	404	359	188
Land, development, construction	5,713	5,067	2,292
Commercial	12	12	1
Consumer, other	545	520	40
Total	\$63,761	\$53,668	\$3,304
As of December 31, 2010	Unpaid principal balance	Recorded investment	Allowance for loan losses allocated
	principal		loan losses
With no related allowance recorded:	principal balance	investment	loan losses
	principal		loan losses allocated
With no related allowance recorded:  Residential real estate	principal balance \$ 4,423	* 3,468	loan losses allocated
With no related allowance recorded:  Residential real estate	principal balance \$ 4,423 45,864	\$ 3,468 41,870	loan losses allocated
With no related allowance recorded:  Residential real estate  Commercial real estate  Land, development, construction	\$ 4,423 45,864 14,413	\$ 3,468 41,870 10,691	loan losses allocated
With no related allowance recorded:  Residential real estate  Commercial real estate  Land, development, construction  Commercial	\$ 4,423 45,864 14,413	\$ 3,468 41,870 10,691	loan losses allocated
With no related allowance recorded:  Residential real estate  Commercial real estate  Land, development, construction  Commercial  Consumer, other	\$ 4,423 45,864 14,413 5,469	\$ 3,468 41,870 10,691 5,469	loan losses allocated
With no related allowance recorded:  Residential real estate  Commercial real estate  Land, development, construction  Commercial  Consumer, other  With an allowance recorded:  Residential real estate	\$ 4,423 45,864 14,413	\$ 3,468 41,870 10,691	\$ — — — — — —
With no related allowance recorded:  Residential real estate  Commercial real estate  Land, development, construction  Commercial  Consumer, other  With an allowance recorded:	\$ 4,423 45,864 14,413 5,469 —	\$ 3,468 41,870 10,691 5,469 —	\$ — — — — — — — — — — — — — — — — — — —
With no related allowance recorded:  Residential real estate  Commercial real estate  Land, development, construction  Commercial  Consumer, other  With an allowance recorded:  Residential real estate  Commercial real estate	\$ 4,423 45,864 14,413 5,469 — 11,569 7,875	\$ 3,468 41,870 10,691 5,469 — 11,387 7,557	\$ — — — — — — — — — — — — — — — — — — —
With no related allowance recorded:  Residential real estate  Commercial real estate  Land, development, construction  Commercial  Consumer, other  With an allowance recorded:  Residential real estate  Commercial real estate  Land, development, construction	\$ 4,423 45,864 14,413 5,469 — 11,569 7,875 5,609	\$ 3,468 41,870 10,691 5,469 — 11,387 7,557 5,608	\$ — — — — — — — — — — — — — — — — — — —

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

December 30, 2011	Average of impaired loans during the period	Interest income recognized during impairment	Cash basis interest income recognized
Real estate loans:			
Residential	\$13,035	\$ 261	\$
Commercial	40,403	855	_
Land, development, construction	14,348	118	
Total real estate loans	67,786	1,234	_
Commercial loans	6,144	262	_
Consumer and other loans	572	21	
Total	\$74,502	\$1,517	<u>\$—</u>
December 31,			10 2009
Average of impaired loans during the period		\$82,	695 \$42,962
Interest income recognized during the period			330 1,731
Cash basis interest income recognized		2,	234 1,590

Nonperforming loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

Nonperforming loans were as follows:	Decem	ber 31,
	2011	2010
Non accrual loans	\$38,858	\$62,553
Loans past due over 90 days and still accruing interest	120	3,200
Total non performing loans	\$38,978	\$65,753

The following table presents the recorded investment in nonaccrual loans and loans past due over 90 days still on accrual by class of loans as of December 31, 2011 and, excluding loans acquired from the FDIC with evidence of credit deterioration:

As of December 31, 2011	Nonaccrual	Loans past due over 90 days still accruing
Residential real estate	\$14,810	\$ —
Commercial real estate	11,637	_
Land, development, construction	10,482	
Commercial	1,464	_
Consumer, other	465	120
Total	\$38,858	\$ 120
As of December 31, 2010	Nonaccrual	Loans past due over 90 days still accruing
Residential real estate	\$17,282	\$1,820
Commercial real estate	28,364	869
Land, development, construction	15,546	366
Commercial	615	83
Communication		
Consumer, other	746	62

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

The following table presents the aging of the recorded investment in past due loans as of December 31, 2011 and 2010, excluding loans acquired from the FDIC with evidence of credit deterioration and covered by FDIC loss share agreements:

			Accr	uing Loans			
As of December 31, 2011	Total	30 - 59 days past due	60 - 89 days past due	Greater than 90 days past due	Total Past Due	Loans Not Past Due	Nonaccrual Loans
Residential Real							
Estate Commercial Real	\$ 405,923	\$ 5,551	\$2,228	\$ —	\$ 7,779	\$ 383,334	\$14,810
Estate	447,459	4,479	1,037	_	5,516	430,306	11,637
Land/Dev/							
Construction	89,517	1,018	216	_	1,234	77,801	10,482
Commercial	126,064	781	119	_	900	123,700	1,464
Consumer	51,391	636	192	120	948	49,978	465
	\$1,120,354	\$12,465	\$3,792	\$ 120	\$16,377	\$1,065,119	\$38,858
			Accr	uing Loans			
As of December 31, 2010	Total	30 - 59 days past due	60 - 89 days past due	Greater than 90 days past due	Total Past Due	Loans Not Past Due	Nonaccrual Loans
Residential Real							
Estate Commercial Real	\$ 255,571	\$ 4,901	\$ 800	\$1,820	\$ 7,521	\$ 230,768	\$17,282
Estate Land/Dev/	410,162	4,093	1,945	869	6,907	374,891	28,364
Construction	109,380	2,575	619	366	3,560	90,274	15,546
Commercial	100,906	1,293	627	83	2,003	98,288	615
Consumer	55,379	710	236	62	1,008	53,625	746
	\$ 931,398	\$13,572	\$4,227	\$3,200	\$20,999	\$ 847,846	\$62,553

## **Credit Quality Indicators:**

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis includes loans with an outstanding balance greater than \$500 and non-homogeneous loans, such as commercial and commercial real estate loans. This analysis is performed on at least an annual basis. The Company uses the following definitions for risk ratings:

**Special Mention:** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard:** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful:** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are either less than \$500 or are included in groups of homogeneous loans. As of December 31, 2011 and 2010, and based on the most recent analysis performed, the risk category of loans by class of loans, excluding loans with evidence of deterioration of credit quality purchased from the FDIC and covered by FDIC loss share agreements, is as follows:

		As of Decen	of December 31, 2011			
Loan Category	Pass	Special Mention	Substandard	Doubtful		
Residential Real Estate	\$373,833	\$ 6,723	\$ 25,367	\$		
Commercial Real Estate	363,376	52,161	31,922	_		
Land/Dev/Construction	61,854	13,070	14,593	_		
Commercial	111,782	4,314	9,968	_		
Consumer	49,693	689	1,009			
	\$960,538	\$76,957	\$ 82,859	\$		
		As of Decen	nber 31, 2010			
Loan Category	Pass	As of Decen Special Mention	Substandard	Doubtful		
Loan Category Residential Real Estate	Pass \$216,164	Special	,	Doubtful \$—		
		Special Mention	Substandard			
Residential Real Estate	\$216,164	Special Mention \$ 8,555	Substandard \$ 30,852			
Residential Real Estate	\$216,164 336,869	Special Mention \$ 8,555 19,300	\$ 30,852 53,993			
Residential Real Estate  Commercial Real Estate  Land/Dev/Construction	\$216,164 336,869 77,811	Special Mention \$ 8,555 19,300 8,001	Substandard \$ 30,852 53,993 23,568			

The Company considers the performance of the loan portfolio and its impact on the allowance for loan losses. For residential and consumer loan classes, the Company also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the recorded investment in residential and consumer loans, excluding loans with evidence of deterioration of credit quality purchased from the FDIC, based on payment activity as of December 31, 2011:

	Residential	Consumer
Performing	\$391,113	\$49,414
Nonperforming	14,810	585
Total	\$405,923	\$49,999

### **Purchased Loans:**

Income recognized on loans we purchased from the FDIC is recognized pursuant to ASC Topic 310-30. A portion of the fair value discount has been ascribed as an accretable yield that is accreted into interest income over the estimated remaining life of the loans. The remaining non-accretable difference represents cash flows not expected to be collected.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

The table below summarizes the total contractually required principal and interest cash payments, management's estimate of expected total cash payments and carrying value of the loans as of December 31, 2011 and 2010.

	December 31,	
	2011	2010
Contractually required principal and interest	\$291,531 (51,536)	\$320,220 (79,658)
Cash flows expected to be collected	239,995 (74,552)	240,562 (39,013)
Carrying value of acquired loans	\$165,443 (385)	\$201,549 
Carrying value less allowance for loan losses	\$165,058	\$201,549

\$385 and \$0 of the allowance for loan losses was recognized in the loan loss provision during 2011 and 2010, respectively. There were reversals in the loan loss allowance of \$293 for recoveries in 2011 and none for 2010.

The Company adjusted our estimates of future expected losses, cash flows and renewal assumptions during the current year. These adjustments resulted in an increase in expected cash flows and accretable yield, and a decrease in the non-accretable difference. The table below summarizes the changes in total contractually required principal and interest cash payments, management's estimate of expected total cash payments and carrying value of the loans during period ending December 31, 2011.

	Balance at December 31, 2010	income accretion	all other adjustments	Balance at December 31, 2011
Contractually required principal and interest	\$320,220 (79,658)		\$(28,689) 28,122	\$291,531 (51,536)
Cash flows expected to be collected	240,562 (39,013)	11,658	(567) (47,197)	239,995 (74,552)
Carrying value of acquired loans	\$201,549	\$11,658	\$(47,764)	<u>\$165,443</u>

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

## (5) FDIC indemnification asset

The activity in the FDIC loss share indemnification asset which resulted from the July 16, 2010 acquisition of Olde Cypress Community Bank and the August 20, 2010 acquisitions of the Community National Bank of Bartow and Independent National Bank in Ocala loss share agreements is as follows:

	2011	2010
Beginning of the year	\$ 59,456	\$ —
Effect of acquisition		58,309
Discount accretion		598
Indemnification income—ORE	845	549
Indemnification of foreclosure expense	2,177	_
Proceeds from FDIC	(11,620)	_
Impairment of loan pool	287	
End of the year	\$ 50,642	\$59,456

## Impairment of loan pools

Loan pools covered by FDIC loss share agreements were impaired by \$359 which was an expense included in our loan loss provision expense. The 80% FDIC reimbursable amount of this expense (\$287) was included in the Company's non interest income and as an increase in the Company's FDIC indemnification asset.

### Indemnification Income

Indemnification Income represents approximately 80% of the cost incurred pursuant to the repossession process and losses incurred on the sale of OREO, or writedown of OREO values to current fair value, and are included in non-interest income. These costs are reimbursable from the FDIC. Losses on the sale of OREO, or writedown of OREO to current fair value are included in non-interest expense.

#### Discount Accretion

If expected cash flows from loan pools are greater than previously expected, the accretable yield increases and is accreted into interest income over the remaining lives of the related loan pools. The increase in future accretable income may result in less reimbursement from the FDIC (i.e. if the expected losses decrease, then the expected reimbursements from the FDIC decrease). The expected decrease in FDIC reimbursements is amortized over the period of the related increase in accretable yield from the related loan pools.

#### Indemnification of foreclosure expense

Indemnification of foreclosure expense represents approximately 80% of the foreclosure related expenses incurred and reimbursable from the FDIC. Foreclosure expense is included in non interest expense. The amount of the reimbursable portion of the expense reduces foreclosure expense included in non interest expense.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

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#### (6) Other real estate owned

Other real estate owned means real estate acquired through or instead of loan foreclosure. Activity in the valuation allowance was as follows:

	2011	2010	2009
Beginning of year	\$ 2,650	\$ 1,704	\$ 339
Additions charged to expenses	6,751	2,951	2,188
Sales and/or dispositions	(4,721)	(2,005)	(823)
End of year	\$ 4,680	\$ 2,650	\$1,704
Expenses related to foreclosed real estate include:	2011	2010	2009
Net loss on sales	\$ 545	\$ 756	\$ 772
Provision for unrealized losses	6,751	2,951	2,188
Operating expenses, net of rental income	4,268	2,113	1,049
Total	\$11,564	\$5,820	\$4,009

## (7) Fair value

Generally accepted accounting principles establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

Notes to Consolidated Financial Statements—(Continued)
(Dollar amounts in thousands, except per share data)
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The fair values of trading securities are determined as follows: (1) for those securities that have traded prior to December 31, 2011 but have not settled (date of sale) until after such date, the sales price is used as the fair value; and (2) for those securities which have not traded as of December 31, 2011, the fair value was determined by broker price indications of similar or same securities.

Assets and liabilities measured at fair value on a recurring basis are summarized below.

		Fair value measurements using			
at December 31, 2011		Quoted prices in active markets for identical assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant unobservable inputs (Level 3)	
Assets:					
Trading securities	\$ —	_	\$ —	_	
Available for sale securities					
U.S. government sponsored entities and					
agencies	78,87	7 —	78,877	_	
Mortgage backed securities	470,99	4 —	470,994	_	
Municipal securities	41,29	3 —	41,293	_	
at December 31, 2010					
Assets:					
Trading securities	\$ 2,22	5 —	\$ 2,225	_	
Available for sale securities					
U.S. government sponsored entities and					
agencies	113,41	6 —	113,416	_	
Mortgage backed securities	354,25	8 —	354,258	_	
Municipal securities	33,25	3 —	33,253	_	
=					

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

Assets and liabilities measured at fair value on a non-recurring basis are summarized below.

		Fair value measurements using		
		Quoted prices in active markets for identical assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant unobservable inputs (Level 3)
<u>at December 31, 2011</u>				
Assets:				
Impaired loans				
Residential real estate	\$6,462	_		\$6,462
Commercial real estate	171	_		171
Construction, land development and land	2,775		_	2,775
Commercial	11		_	11
Consumer	480		_	480
Other real estate owned				
Residential real estate	\$1,733		_	\$1,733
Commercial real estate	2,948	_	_	2,948
Construction, land development and land	2,767	_	_	2,767
at December 31, 2010				
Assets:				
Impaired loans				
Residential real estate	\$9,723		_	\$9,723
Commercial real estate	5,519	_	_	5,519
Construction, land development and land	4,808	_	_	4,808
Commercial	217	_	_	217
Consumer	628		_	628
Other real estate owned				
Residential real estate	\$2,372	_	_	\$2,372
Commercial real estate	6,851	_	_	6,851
Construction, land development and land	3,016	_		3,016

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a recorded investment of \$13,203, with a valuation allowance of \$3,304, at December 31, 2011, and a recorded investment of \$25,479, with a valuation allowance of \$4,584, at December 31, 2010. The Company recorded a provision for loan loss expense of \$3,480 and \$4,106 on these loans during years ending 2011 and 2010, respectively.

The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach.

The fair value of repossessed real estate ("other real estate owned" or "OREO") is determined using Level 3 inputs which include current and prior appraisals and estimated costs to sell. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. The decline in fair value of other real estate owned was \$6,751 and \$2,951 during the twelve month periods ending December 31, 2011 and 2010, respectively. Changes in fair value were recorded directly as an adjustment to current earnings through non interest expense.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

#### **Fair Value of Financial Instruments**

The methods and assumptions used to estimate fair value that were not previously described are described as follows:

Carrying amount is the estimated fair value for cash and cash equivalents, interest bearing deposits, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. Fair values for impaired loans are estimated using underlying collateral values. At December 31, 2011 the fair value of loans was estimated by a third party specialist in connection with the Company's goodwill impairment analysis, and at December 31, 2010 it was based upon management's internal valuation using management's software and management's estimates of credit losses as described above. Fair value of debt is based on current rates for similar financing. It was not practicable to determine the fair value of the FDIC Indemnification Asset, Federal Home Loan Bank stock or Federal Reserve Bank stock due to restrictions placed on transferability. The fair value of off-balance-sheet items is not considered material.

The following tables present the carrying amounts and estimated fair values of the Company's financial instruments:

Dec 31, 2011		Dec 31	1, 2010
Carrying Amount	Fair Value	Carrying Amount	Fair Value
\$ 151,095	\$ 151,095	\$ 177,515	\$ 177,515
_	_	2,225	2,225
591,164	591,164	500,927	500,927
10,804	n/a	10,122	n/a
3,741	3,741	673	673
1,255,822	1,185,089	1,102,688	1,109,853
50,642	50,642	59,456	59,456
6,929	6,929	6,570	6,570
\$1,312,871	\$1,312,871	\$1,027,781	\$1,027,781
606,918	616,238	657,813	667,632
14,652	14,652	13,789	13,789
54,624	54,624	68,495	68,495
		15,000	15,113
_	_	12,500	6,075
16,945	8,367	1,148	1,148
778	778	\$1,027,781	\$1,027,781
	Carrying Amount  \$ 151,095	Carrying Amount         Fair Value           \$ 151,095         \$ 151,095           591,164         591,164           10,804         n/a           3,741         3,741           1,255,822         1,185,089           50,642         50,642           6,929         6,929           \$1,312,871         \$1,312,871           606,918         616,238           14,652         14,652           54,624         54,624	Carrying Amount         Fair Value         Carrying Amount           \$ 151,095         \$ 151,095         \$ 177,515           —         —         2,225           591,164         591,164         500,927           10,804         n/a         10,122           3,741         3,741         673           1,255,822         1,185,089         1,102,688           50,642         50,642         59,456           6,929         6,929         6,570           \$1,312,871         \$1,312,871         \$1,027,781           606,918         616,238         657,813           14,652         14,652         13,789           54,624         54,624         68,495           15,000         —         12,500           16,945         8,367         1,148

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

## (8) Bank Premises and Equipment

A summary of bank premises and equipment as of December 31, 2011 and 2010, is as follows:

	December 31,	
	2011	2010
Land	\$ 33,712	\$ 32,647
Land improvements	833	751
Buildings	49,220	45,351
Leasehold improvements	2,046	1,870
Furniture, fixtures and equipment	24,849	20,802
Construction in progress	7,277	3,314
	117,937	104,735
Less: Accumulated depreciation	23,579	19,753
	\$ 94,358	\$ 84,982

The Company leases land and certain facilities under noncancellable operating leases. The following is a schedule of future minimum annual rentals under the noncancellable operating leases:

Year ending Dece	mber 31,
------------------	----------

\$1,320
942
815
502
423
1,285
\$5,287

Rent expense for the years ended December 31, 2011, 2010 and 2009, was \$1,212, \$1,245 and \$1,059, respectively, and is included in occupancy expense in the accompanying Consolidated Statements of Operations. Rental income for the years ended December 31, 2011, 2010, and 2009, was \$487, \$527, and \$489, respectively, and is included in occupancy expense.

## (9) Goodwill and Intangible Assets

Goodwill was a result of whole bank acquisitions, all within the Company's commercial and retail banking segment. The change in balance for goodwill during the years 2011, 2010 and 2009 is as follows:

	2011	2010	2009
Beginning of year	\$38,035	\$32,840	\$28,118
Acquired goodwill	_	5,195	4,722
Impairment			
End of year	\$38,035	\$38,035	\$32,840

Our annual impairment analysis as of November 30, 2011, indicated that the Step 2 analysis was necessary. Step 2 of the goodwill impairment test is performed to measure the impairment loss, if any. Step 2 requires that the implied fair value of the bank reporting unit goodwill be compared to the carrying amount of that

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

goodwill. If the carrying amount of the bank reporting unit goodwill exceeds the implied fair value of that goodwill, an impairment loss shall be recognized in an amount equal to that excess. After performing Step 2 it was determined that the implied value of goodwill was not less than the carrying costs and no impairment loss was recognized during the year ended December 31, 2011. In the step 2 analysis, management based the fair value estimate of the loan portfolio on a valuation performed by a third party specialist. The estimated fair value of land and buildings was based upon third party real estate appraisals. The fair value of the reporting unit at November 30, 2011 was estimated based upon the fair value determined by a third party specialist that estimated the value based upon a composite of a discounted cash flow estimate of the bank reporting unit's fair value, stock market capitalization, and deal value to book value of tangible equity ratios observed in recent comparable banking sector merger and acquisition transactions.

Acquired intangible assets consists of core deposit intangibles ("CDI") which are intangible assets arising from either whole bank or branch acquisitions. They are initially measured at fair value and then amortized over a ten-year period on an accelerated basis using the projected decay rates of the underlying core deposits. The change in balance for CDI during the years 2011, 2010 and 2009 is as follows:

	2011	2010	2009
Beginning of year	\$3,921	\$2,422	\$ 3,948
Acquired CDI	2,086	2,018	466
Amortization expense	(804)	(519)	(792)
Impairment expense			(1,200)
End of year	\$5,203	\$3,921	\$ 2,422

Due to a sustained loss of previously acquired core deposit accounts combined with an overall decrease in the cost of alternative funds, a core deposit intangible impairment loss of \$1,200 was recognized at year end 2009. The fair value used to determine the impairment loss was estimated using present value of expected future cash flows.

Acquired intangible assets were as follows for years ended December 31, 2011 and 2010:

	December 31, 2011		December 31, 2010		
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization	
Amortized intangible assets:					
Core deposit intangibles	\$9,711	\$4,508	\$7,625	\$3,704	
Estimated amortization expense for each of the next	five years:				
2012				\$ 893	
2013					
2014				682	
2015				656	
2016				627	

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

## (10) Deposits

A detail of deposits at December 31, 2011 and 2010 is as follows:

	December 31,			
	2011	Weighted Average Interest Rate	2010	Weighted Average Interest Rate
Non-interest bearing deposits	\$ 423,128	— %	\$ 323,224	— %
Interest bearing deposits:				
Interest bearing demand deposits	344,303	0.1%	282,405	0.3%
Savings deposits	205,387	0.2%	198,428	0.4%
Money market accounts	340,053	0.3%	223,724	0.5%
Time deposits less than \$100,000	263,997	1.5%	266,744	1.5%
Time deposits of \$100,000 or greater	342,921	1.8%	391,069	1.8%
	\$1,919,789	0.6%	\$1,685,594	0.8%

The following table presents the amount of certificate accounts at December 31, 2011, maturing during the periods reflected below:

Year	Amount
2012	\$399,686
2013	65,179
2014	56,503
2015	71,705
2016	12,746
Thereafter	1,099
Total	\$606,918

## (11) Securities Sold Under Agreements to Repurchase

The Company's subsidiary banks enter into borrowing arrangements with their retail business customers by agreements to repurchase ("repurchase agreements") under which the banks pledge investment securities owned and under its control as collateral against the one-day borrowing arrangement.

At December 31, 2011 and 2010, the Company had \$14,652 and \$13,789 in repurchase agreements. Repurchase agreements are secured by U.S. treasury securities and government agency securities with fair values of \$42,929 and \$41,131 at December 31, 2011 and 2010, respectively.

Information concerning repurchase agreements is summarized as follows:

	2011	2010	2009
Average daily balance during the year	\$15,949	\$21,254	\$24,276
Average interest rate during the year	0.53%	0.42%	0.41%
Maximum month-end balance during the year	\$18,652	\$25,367	\$29,562
Weighted average interest rate at year end	0.47%	0.50%	0.40%

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

#### (12) Federal Funds Purchased

Federal funds purchased, as listed below, are overnight deposits from correspondent banks. The Company commenced accepting correspondent bank deposits during September 2008. Information concerning these deposits is summarized as follows:

	2011	2010	2009
Average daily balance during the year	\$70,940	\$105,344	\$228,815
Average interest rate during the period	0.07%	0.10%	0.24%
Maximum month-end balance during the year	\$92,111	\$139,032	\$298,620
Weighted average interest rate at year end	0.05%	0.10%	0.10%

## (13) Federal Home Loan Bank advances and other borrowed funds

From time to time, the Company borrows either through Federal Home Loan Bank advances or Federal Funds Purchased, other than correspondent bank deposits listed in note 11 above. At year end, advances from the Federal Home Loan Bank were as follows:

	2011	2010
Matures January 7, 2011, interest rate is fixed at 3.63%	\$	\$ 3,000
Matures January 10, 2011, interest rate is fixed at 1.84%	_	3,000
Matures January 11, 2011, interest rate is fixed at 0.61%	_	3,000
Matures June 27, 2011, interest rate is fixed at 3.93%	_	3,000
Matures December 30, 2011, interest rate is fixed at 2.30%	_	3,000
Total	\$	\$15,000

Advances are collateralized by residential and commercial loans under a blanket lien arrangement and based on this collateral, and the Company's holdings of FHLB stock, the Company is eligible to borrow up to \$112,768 at year end 2011.

## (14) Corporate Debenture

In September 2003, the Company formed CenterState Banks of Florida Statutory Trust I (the "Trust") for the purpose of issuing trust preferred securities. On September 22, 2003, the Company issued a floating rate corporate debenture in the amount of \$10,000. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 305 basis points). The corporate debenture and the trust preferred security each have 30-year lives. The trust preferred security and the corporate debenture are callable by the Company or the Trust, at their respective option after five years, and sooner in specific events, subject to prior approval by the Federal Reserve, if then required. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. The Company's investment in the common stock of the trust was \$310 and is included in other assets.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

In September 2004, Valrico Bancorp Inc. ("VBI") formed Valrico Capital Statutory Trust ("Valrico Trust") for the purpose of issuing trust preferred securities. On September 9, 2004, VBI issued a floating rate corporate debenture in the amount of \$2,500. The Trust used the proceeds from the issuance of a trust preferred security to acquire the corporate debenture. On April 2, 2007, the Company acquired all the assets and assumed all the liabilities of VBI pursuant to the merger agreement, including VBI's corporate debenture and related trust preferred security discussed above. The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 270 basis points). The corporate debenture and the trust preferred security each have 30-year lives. The trust preferred security and the corporate debenture are callable by the Company or the Valrico Trust, at their respective option after five years, and sooner in specific events, subject to prior approval by the Federal Reserve, if then required. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. The Company's investment in the common stock of the trust was \$77 and is included in other assets.

In November 2011, the Company acquired certain assets and assumed certain liabilities of Federal Trust Corporation ("FTC") from The Hartford Financial Services Group, Inc. ("Hartford") pursuant to an acquisition agreement, including FTC's corporate debenture and related trust preferred security issued through FTC's finance subsidiary Federal Trust Statutory Trust ("FTC Trust). The trust preferred security essentially mirrors the corporate debenture, carrying a cumulative preferred dividend at a variable rate equal to the interest rate on the corporate debenture (three month LIBOR plus 295 basis points). The corporate debenture and the trust preferred security each have 30-year lives maturing in 2033. The trust preferred security and the corporate debenture are callable by the Company or the FTC Trust, at their respective option after five years, and sooner in specific events, subject to prior approval by the Federal Reserve, if then required. The Company has treated the corporate debenture as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. The Company's investment in the common stock of the trust was \$155 and is included in other assets.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

## (15) Income Taxes

Allocation of federal and state income tax expense (benefit) between current and deferred portions for the years ended December 31, 2011, 2010 and 2009, is as follows:

	Current	Deferred	Total
December 31, 2011:			
Federal	\$ (169)	\$ 2,818	\$ 2,649
State	288	482	770
	\$ 119	\$ 3,300	\$ 3,419
December 31, 2010:			
Federal	\$(1,772)	\$(1,935)	\$(3,707)
State	(202)	(331)	(533)
	\$(1,974)	\$(2,266)	\$(4,240)
December 31, 2009:			
Federal	\$ 417	\$(4,499)	\$(4,082)
State	107	(712)	(605)
	\$ 524	\$(5,211)	\$(4,687)

The tax effect of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2011 and 2010, are presented below:

	December 31,		
	2011	2010	
Deferred tax assets:			
Allowance for loan losses	\$ 10,450	\$ 9,819	
Deferred loan fees	230	255	
Stock based compensation	411	413	
Deferred compensation	1,180	980	
Impairment expenses	290	290	
Net operating loss carryforward	16,013	2,332	
Other real estate owned expenses	2,300	1,269	
Nonaccrual interest	887	243	
Other	520	476	
Total deferred tax asset	32,281	16,077	
Deferred tax liabilities:			
Premises and equipment, due to differences in depreciation methods and			
useful lives	(3,772)	(4,612)	
Fair value adjustments	(21,273)	(929)	
Like kind exchange	(293)	(293)	
Unrealized gain on investment securities available for sale	(3,447)	(1,759)	
Accretion of discounts on investments	(45)	(45)	
Total deferred tax liability	(28,830)	(7,638)	
Net deferred tax asset	\$ 3,451	\$ 8,439	

Notes to Consolidated Financial Statements—(Continued)
(Dollar amounts in thousands, except per share data)
December 31, 2011, 2010 and 2009

At December 31, 2011, the Company had net operating loss carryforwards of approximately \$42,299 for Federal and \$35,373 for state which will begin to expire in 2030. Deferred tax assets are recognized for net operating losses because the benefit is more likely than not to be realized.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. In performing this analysis, the Company considers all evidence currently available, both positive and negative, in determining whether based on the weight of that evidence, it is more likely than not the deferred tax asset will be realized. The ultimate realization of the net deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Earnings forecasts were prepared for 2012 through 2015. These forecasts include projections of net interest income, non interest income, non interest expense, the provision for loan losses, and the impact of the acquisition of two failed banks in January of 2012. These forecasts also included the expected impact of cost savings initiatives, credit related costs, merger and acquisition related expenses, estimates of impaired loans, estimates of the levels of non performing assets and net charge-offs.

Management's evaluation also considered the scheduled reversal of deferred tax liabilities, the Company's long history of profitability, the three year cumulative loss position of the Company, and tax planning strategies in making this assessment. Based upon the level of historical taxable income, improvements in the Company's credit quality trends, the reduction in non performing assets, projections for future taxable income over the periods in which the deferred tax assets are deductible, and the probability of achieving the projected taxable income, management believes it is more likely than not that the Company will realize the benefits of these deductible differences.

The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of the states of Florida, Georgia and Alabama. The Company is currently in the early stages of an Internal Revenue Service examination of years 2008 and 2009, and has not been informed of any material findings. The Company is no longer subject to examination by taxing authorities for the years before 2008. The Company has not paid any material interest or penalties in years 2009, 2010 and 2011.

A reconciliation between the actual tax expense and the "expected" tax (benefit) expense, computed by applying the U.S. federal corporate rate of 34 percent is as follows:

	December 31,			
	2011	2010	2009	
"Expected" tax (benefit) expense	\$3,851	\$(3,459)	\$(3,707)	
Tax exempt interest, net	(856)	(546)	(546)	
Bank owned life insurance	(329)	(263)	(187)	
State income taxes, net of federal income tax benefits	508	(353)	(400)	
Stock based compensation	111	120	106	
Other, net	134	261	47	
	\$3,419	<u>\$(4,240)</u>	\$(4,687)	

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

## (16) Related-Party Transactions

Loans to principal officers, directors, and their affiliates during 2011 and 2010 were as follows:

	2011	2010
Beginning balance	\$23,325	\$ 36,508
New loans	6,875	3,982
Effect of changes in composition of related parties	_	(13,629)
Repayments	(7,259)	(3,536)
Ending balance	\$22,941	\$ 23,325

At December 31, 2011 and 2010 principal officers, directors, and their affiliates had \$6,680 and \$8,636, respectively, of available lines of credit.

Deposits from principal officers, directors, and their affiliates at year-end 2011 and 2010 were approximately \$18,321 and \$14,622, respectively.

## (17) Regulatory Capital Matters

The Company and the Banks are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Banks must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets. Management believes, as of December 31, 2011, that the Company meets all capital adequacy requirements to which it is subject.

As of December 31, 2011, the most recent notification from the Office of Comptroller of the Currency and the FDIC categorized the Banks as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Banks must maintain total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution's category.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

A summary of actual, required, and capital levels necessary for capital adequacy purposes for the Company as of December 31, 2011 and 2010, are presented in the table below. There is no threshold for "well-capitalized" status for bank holding companies.

To be well

	For capi Actual adequacy pu			capitalize Prompt co action pr	rrective	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
December 31, 2011:						
Total capital (to risk weighted assets)	\$247,567	19.1%	\$103,942	≥8%	n/a	n/a
Tier 1 capital (to risk weighted assets)	231,182	17.8%	51,971	≥4%	n/a	n/a
Tier 1 capital (to average assets)	231,182	10.5%	88,114	≥4%	n/a	n/a
December 31, 2010:					n/a	n/a
Total capital (to risk weighted assets)	\$227,907	19.3%	\$ 94,584	≥8%	n/a	n/a
Tier 1 capital (to risk weighted assets)	212,986	18.0%	47,292	≥4%	n/a	n/a
Tier 1 capital (to average assets)	212,986	10.3%	82,442	≥4%	n/a	n/a

A summary of actual, required, and capital levels necessary for capital adequacy purposes in the case of the each of the Company's subsidiary banks as of December 31, 2011 and 2010, are presented in the table below.

	For capital Actual adequacy purposes			To be well capitalized under prompt corrective action provision		
	Amount	Ratio	Amount	Ratio	Amount	Ratio
December 31, 2011						
CenterState Bank of Florida, N.A.						
Total capital (to risk weighted assets)	\$183,942	15.9%	\$92,455	>8%	\$115,569	>10%
Tier 1 capital (to risk weighted assets)	169,365	14.7%	46,227	>4%	69,341	>6%
Tier 1 capital (to average assets)	169,365	8.4%	80,471	>4%	100,589	>5%
Valrico State Bank						
Total capital (to risk weighted assets)	23,377	17.9%	10,468	>8%	13,085	>10%
Tier 1 capital (to risk weighted assets)	21,730	16.6%	5,234	>4%	7,851	>6%
Tier 1 capital (to average assets)	21,730	12.8%	6,774	>4%	8,468	>5%

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

To be well

	Actual		For cap		capitalized und prompt correct action provisi	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
December 31, 2010						
CenterState Bank of Florida, N.A.						
Total capital (to risk weighted assets)	\$158,587	16.1%	\$78,625	>8%	\$98,281	>10%
Tier 1 capital (to risk weighted assets)	146,201	14.9%	39,312	>4%	58,968	>6%
Tier 1 capital (to average assets)	146,201	7.9%	74,440	>4%	93,051	>5%
Valrico State Bank						
Total capital (to risk weighted assets)	24,762	15.2%	13,071	>8%	16,338	>10%
Tier 1 capital (to risk weighted assets)	22,690	13.9%	6,535	>4%	9,803	>6%
Tier 1 capital (to average assets)	22,690	12.7%	7,126	>4%	8,908	>5%

#### (18) Dividends

The Company declared and paid cash dividends on its common stock of \$1,201, \$1,116 and \$1,139 during the years ended December 31, 2011, 2010 and 2009, respectively. The Company also paid dividends on its preferred stock issued pursuant to TARP of \$1,196 during the year ended December 31, 2009. The Company repurchased all of its preferred stock issued pursuant to TARP on September 30, 2009 and is no longer subject to preferred stock dividend payments. Banking regulations limit the amount of dividends that may be paid by the subsidiary banks to the Company without prior approval of the Bank's regulatory agency. At December 31, 2011, dividends from the subsidiary banks available to be paid to the Company, without prior approval of the Banks' regulatory agency, was \$21,927, subject to the Banks meeting or exceeding regulatory capital requirements.

#### (19) Stock-Based Compensation

On April 24, 2007, the Company's shareholders approved the CenterState 2007 Equity Incentive Plan (the "2007 Plan") and approved an amendment to the 2007 Plan on April 28, 2009. The 2007 Plan, as amended, replaces the 1999 Plan discussed below. The 2007 Plan, as amended, authorizes the issuance of up to 1,350,000 shares of the Company stock. Of this amount, 1,200,000 shares are allocated to employees, all of which may be issued as incentive stock options, and 150,000 shares are allocated to directors. During 2011, the Company granted employee incentive stock options for 4,000 shares, with an average exercise price of \$5.78 per share, pursuant to this plan. Options were granted at fair market value of the underlying stock at date of grant. Each option expires ten years from the date of grant. These options vest over a nine year period. In addition to incentive stock options, on August 15, 2011, the Company also awarded 18,500 shares of restricted stock with a fair value of \$5.78 per share at the date of grate. These restricted stock awards vest ratably over periods ranging from five to seven years. At December 31, 2011, there were a total of 398,333 shares available for future grants pursuant to this Plan.

In 1999, the Company authorized 730,000 common shares for employees of the Company under an incentive stock option and non-statutory stock option plan (the "1999 Plan"). Options were granted at fair market value of the underlying stock at date of grant. Each option expires ten years from the date of grant. Options became 25% vested immediately as of the grant date and continued to vest at a rate of 25% on each anniversary date thereafter until fully vested. There were no stock options granted pursuant to the 1999 Plan

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

subsequent to December 31, 2006. The 2007 Plan, discussed above, replaced the 1999 Plan. At December 31, 2011 there were 326,704 stock options outstanding which were granted pursuant to the 1999 Plan, all of which were currently exercisable. No future stock options will be granted from this Plan.

In addition to the 1999 Plan, the Company assumed and converted the stock option plans of its subsidiary banks consistent with the terms and conditions of their respective merger agreements. These options are all vested and exercisable. At December 31, 2011, they represented exercisable options for 66,800 shares of the Company's common stock.

In 2004, the Company's shareholders authorized an Employee Stock Purchase Plan ("ESPP"). The number of shares of common stock for which options may be granted under the ESPP is 400,000, which amount shall be increased on December 31 of each calendar year. At December 31, 2011, there were no options outstanding pursuant to this plan, and no activity occurred during the twelve month periods ending December 31, 2011, 2010, 2009 and 2008 relating to our ESPP.

The Company's stock-based compensation consists primarily of stock options and commencing in 2009 also includes restricted stock grants ("RSA"). During the twelve month period ended December 31, 2011, 2010 and 2009, the Company recognized total stock-based compensation expense as listed in the table below.

	2011	2010	2009
Stock option expense	\$398	\$425	\$405
RSA expense	307	274	15
Total stock-based compensation expense	\$705	\$699	\$420

There is no income tax benefit provided for in the Company's tax provision for qualified incentive stock options. The Company receives a tax benefit when a non qualified stock option is exercised. The total income tax benefit related to the exercise of non qualified stock options was approximately \$0, \$66 and \$7 during the twelve month periods ending December 31, 2011, 2010 and 2009, respectively. The Company provided an income tax benefit in its tax provision for RSA expenses of approximately \$115, \$103 and \$5 during the twelve month periods ending December 31, 2011, 2010 and 2009, respectively.

As of December 31, 2011, the total remaining unrecognized compensation cost related to non-vested stock options, net of estimated forfeitures, was approximately \$1,554 and will be recognized over the next nine years. The weighted average period over which this expense is expected to be recognized is approximately 3.2 years.

As of December 31, 2011, the total remaining unrecognized compensation cost related to non-vested restricted grants, net of estimated forfeitures, was approximately \$1,694 and will be recognized over the next nine years. The weighted average period over which this expense is expected to be recognized is approximately 4.3 years.

The Company granted stock options for 4,000, 70,800 and 145,000 shares of common stock during the twelve month periods ending December 31, 2011, 2010 and 2009, respectively.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

The estimated fair value of options granted during these periods were calculated as of the grant date using the Black-Scholes option-pricing model. The weighted-average assumptions as of the grant date are as follows:

	2011	2010	2009
Expected option life	7.7 years	7.7 years	7.7 years
Risk-free interest rate	1.60%	2.96%	2.80%
Expected volatility	42.8%	31.9%	33.6%
Dividend yield		0.38%	0.41%

The Company determined the expected life of the stock options using the simplified method approach allowed for plain-vanilla share options as described in SAB 107. The risk-free interest rate is based on the U.S. Treasury yield curve in effect as of the grant date. Expected volatility was determined using historical volatility.

ASC 718 requires the recognition of stock-based compensation for the number of awards that are ultimately expected to vest. As a result, for most awards, recognized stock compensation would be reduced for estimated forfeitures prior to vesting. Based on historical data, the Company expects the annual forfeiture rates to be immaterial. Estimated forfeitures will be reassessed in subsequent periods and may change based on new facts and circumstances. Prior to January 1, 2006, actual forfeitures were accounted for as they occurred for purposes of required pro forma stock compensation disclosures.

The weighted-average estimated fair value of stock options granted during the twelve month periods ended December 31, 2011, 2010 and 2009 was \$2.46 per share, \$4.25 per share and \$4.12 per share respectively.

The table below present's information related to stock option activity for the years ended December 31, 2011, 2010 and 2009:

	2011	2010	2009
Total intrinsic value of stock options exercised	\$ 13	\$ 342	\$ 58
Cash received from stock options exercised	38	669	180
Gross income tax benefit from the exercise of stock options	_	66	7

A summary of stock option activity for the years ended December 31, 2011, 2010 and 2009 is as follows:

	December 31, 2011		December 31, 2010		December	31, 2009
	Number of Options	Weighted- Average Exercise Price	Number of Options	Weighted- Average Exercise Price	Number of Options	Weighted- Average Exercise Price
Options outstanding, beginning of						
period	1,265,054	\$13.59	1,319,846	\$13.39	1,224,556	\$13.66
Options granted	4,000	\$ 5.78	70,800	\$10.76	145,500	\$10.15
Options exercised	(14,903)	\$ 6.41	(90,592)	\$ 7.38	(26,974)	\$ 6.68
Options forfeited	(125,847)	\$10.26	(35,000)	\$16.56	(23,236)	\$15.13
Options outstanding, end of period	1,128,304	\$14.03	1,265,054	\$13.59	1,319,846	\$13.39

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

	Number of Options	Weighted- Average Exercise Price	Weighted- Average Contractual Term	Aggregate Intrinsic Value
1 2,	1,128,304	\$14.03	5.2 years	\$ 3
Options fully vested and expected to vest,				
December 31, 2011	1,022,963	\$14.16	5.1 years	\$ 3
Options exercisable, December 31, 2011	628,384	\$14.45	4.0 years	\$

## (20) Employee Benefit Plan

Substantially all of the Company's employees are covered under it is 401(k) defined contribution retirement plan. Employees are eligible to participate in the plan after completing six months of continuous employment. The Company contributes an amount equal to a certain percentage of the employees' contributions based on the discretion of the Board of Directors. In addition, the Company may also make additional contributions to the plan each year, subject to profitability and other factors, and based solely on the discretion of the Board of Directors. For the years ended December 31, 2011, 2010 and 2009, the Company's contributions to the plan were \$983, \$814 and \$541, respectively, which are included in salary and benefits on the Consolidated Statements of Operations.

In 2008, the Company entered into a salary continuation agreement with its chief executive officer. Five additional Company executive officers entered into salary continuation agreements during 2010. In 2007, an additional four pre-existing salary continuation agreements with certain Valrico State Bank's executive officers were assumed as part of the acquisition. The plans are nonqualified deferred compensation arrangements that are designed to provide supplemental retirement income benefits to participants. The Company expensed \$532, \$342 and \$232 for the accrual of future salary continuation benefits in 2011, 2010 and 2009, respectively. Other liabilities included salary continuation benefits payable of \$2,096, \$1,563 and \$1,222 at December 31, 2011, 2010 and 2009, respectively.

In 2007, the Company entered into deferred compensation arrangements, through Rabbi Trust agreements, with two Valrico State Bank's executive officers pursuant to the acquisition. The Rabbi Trust asset is included in other assets, and the related deferred compensation payable is included in other liabilities. The Rabbi Trust asset and the related deferred compensation payable at December 31, 2011, 2010, and 2009 were \$1,034, \$986 and \$922, respectively. Earnings from the Rabbi Trust increase the asset and increase the deferred compensation payable. Losses from the Rabbi Trust decrease the asset and decrease the deferred compensation payable. There is no net income statement effect other than the administration expenses of the Trust which approximates \$5 per year.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

# (21) Parent Company Only Financial Statements

Condensed financial statements of CenterState Banks, Inc. (parent company only) follow:

# Condensed Balance Sheet December 31, 2011 and 2010

2011

2010

	2011	2010
Assets:		
Cash and due from banks	. \$ 2,844	\$ 679
Inter-company receivable from bank subsidiaries	. 19,381	15,513
Investment in wholly-owned bank subsidiaries	. 240,046	217,107
Investment in other wholly-owned subsidiary	. 16,389	30,214
Prepaid expenses and other assets	. 4,293	3,774
Total assets	. \$282,953	\$267,287
Liabilities:		
Accounts payable and accrued expenses	. \$ 3,375	\$ 2,538
Corporate debenture	. 16,945	12,500
Total liabilities	. 20,320	15,038
Stockholders' Equity:		
Common stock		300
Additional paid-in capital		227,464
Retained earnings		21,569
Accumulated other comprehensive income	5,713	2,916
Total stockholders' equity	. 262,633	252,249
Total liabilities and stockholders' equity	. \$282,953	\$267,287
Condensed Statements of Operations Years ended December 31, 2011, 2010 and 2009		
20		2009
	559 \$ —	<u> </u>
*	448 421	φ — 473
ı	480 2,741	2,576
	369) (3,162)	
	, , , ,	( ) ,
Equity in net earnings of subsidiaries (net of income tax expense		
(benefit) of \$4,568, (\$2,843) and (\$3,559) at December 31, 2011, 2010 and 2009, respectively)	129 (3,935)	(4,296)
·	760 (7,097)	
Income tax benefit(1,	149) (1,159)	(1,128)

\$ 7,909

\$(5,938)

\$(6,217)

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

# Condensed Statements of Cash Flows Years ended December 31, 2011, 2010 and 2009

	2011	2010	2009
Cash flows from operating activities:			
Net (loss) income	\$ 7,909	\$ (5,938)	\$ (6,217)
Adjustments to reconcile net (loss) income to net cash used in			
operating activities:			
Equity in net loss (earnings) of subsidiaries	(10,129)	ŕ	4,296
Increase (decrease) in payables and accrued expenses	466	131	209
Increase in other assets	(837)	(1,374)	(420)
Stock based compensation expense	203	97	125
Net cash flows used in operating activities	(2,388)	(3,149)	(2,007)
Cash flows from investing activities:			
Inter-company receivables from subsidiary banks	(3,550)	32,581	(2,300)
Cash payments to VSB shareholders	(151)	(1)	(562)
Cash payments to Mid FL shareholders		(17)	(89)
Net cash from bank acquisition	5,020	_	
Investment in subsidiaries	4,339	(61,528)	(46,457)
Net cash flows provided by (used in) investing activities	5,658	(28,965)	(49,408)
Cash flows from financing activities:			
Stock options exercised, net of tax benefit	96	735	188
Dividends paid to shareholders	(1,201)	(1,116)	(2,335)
Proceeds from public stock offering	_	32,872	80,879
Adjustment to preferred stock and warrants	_	_	(6)
Redemption of preferred stock previously issued pursuant to			(27.075)
TARP	_	_	(27,875)
Purchased warrants previously issued pursuant to TARP			(212)
Net cash flows (used in) provided by financing activities	(1,105)	32,491	50,639
Net increase (decrease) in cash and cash equivalents	2,165	377	(776)
Cash and cash equivalents at beginning of year	679	302	1,078
Cash and cash equivalents at end of year	\$ 2,844	\$ 679	\$ 302

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

#### (22) Credit Commitments

The Company has outstanding at any time a significant number of commitments to extend credit. These arrangements are subject to strict credit control assessments and each customer's credit worthiness is evaluated on a case-by-case basis. A summary of commitments to extend credit and standby letters of credit written at December 31, 2011 and 2010, are as follows:

	December 31,		
	2011	2010	
Standby letters of credit	\$ 4,477	\$ 2,643	
Available lines of credit	130,600	68,495	
Unfunded loan commitments—fixed	6,776	7,379	
Unfunded loan commitments—variable	3,650	5,766	

Because many commitments expire without being funded in whole or part, the contract amounts are not estimates of future cash flows.

Credit risk represents the accounting loss that would be recognized at the reporting date if counterparties failed completely to perform as contracted. The credit risk amounts are equal to the contractual amounts, assuming that the amounts are fully advanced and that the collateral or other security is of no value.

The Company's policy is to require customers to provide collateral prior to the disbursement of approved loans. The amount of collateral obtained, if it is deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, real estate and income providing commercial properties.

Standby letters of credit are contractual commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Outstanding commitments are deemed to approximate fair value due to the variable nature of the interest rates involved and the short-term nature of the commitments.

#### (23) Concentrations of Credit Risk

Most of the Company's business activity is with customers located within Osceola, Orange, Pasco, Hernando, Citrus, Sumter, Lake, Hillsborough, Polk, Okeechobee, Indian River, Hendry, Marion, Putnam, Seminole, Counties of the State of Florida and portions of adjacent counties. The majority of commercial and mortgage loans are granted to customers doing business or residing in these areas. Generally, commercial loans are secured by real estate, and mortgage loans are secured by either first or second mortgages on residential or commercial property. As of December 31, 2011, substantially all of the Company's loan portfolio was secured. Although the Company has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent upon the economy of those Counties listed above and portions of adjacent counties. The Company does not have significant exposure to any individual customer or counterparty.

#### (24) Basic and Diluted Earnings Per Share

Basic earnings per share is based on the weighted average number of common shares outstanding during the periods. Diluted earnings per share includes the weighted average number of common shares outstanding

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

during the periods and the further dilution from stock options using the treasury method. There were 1,128,304 stock options that were anti dilutive at December 31, 2011. The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the periods presented.

	2011		2010			2009
Numerator for basic and diluted earnings per share:  Net (loss) income  Preferred stock dividend  Preferred stock discount accretion	\$	7,909 — —	\$	(5,938)	\$	(6,217) (1,045) (1,088)
Net income available for common shareholders	\$	7,909	\$	(5,938)	\$	(8,350)
Denominator:						
Denominator for basic earnings per share  —weighted-average shares  Effect of dilutive securities:	30,	034,573	27	,608,211	17	,905,042
Employee stock based compensation awards  Denominator for diluted earnings per share		4,614		_		_
—adjusted weighted-average shares	30,039,187		27,608,211		17,905,042	
Basic (loss) earnings per share  Diluted (loss) earnings per share	\$ \$	0.26 0.26	\$ \$	(0.22) (0.22)	\$ \$	(0.47) (0.47)

## (25) Reportable segments

The Company's reportable segments represent the distinct product lines the Company offers and are viewed separately for strategic planning purposes by management. The tables below are reconciliations of the reportable segment revenues, expenses, and profit as viewed by management to the Company's consolidated total for the year ending December 31, 2011, 2010 and 2009.

# Year ending December 31, 2011

	Commerc and retain	al l	banki bono	spondent ing and d sales rision	over	rporate head and nistration	Elimin entr			Total
Interest income	\$ 78,3 (11,7		\$	3,870 (48)	\$	0 (448)	\$	0	\$	82,243 (12,207)
Net interest income Provision for loan losses Other non interest income Other non interest expenses	66,6 (45,9 74,3	85) 47	2	3,822 (6) 7,066		(448) 0 559		0 0 0 0	(	70,036 (45,991) 101,972
Other non interest expense	(87,3 7,6 (2,0	97		3,883) 6,999 2,633)	_	(3,479) (3,368) 1,235		0 0		(114,689) 11,328 (3,419)
Net (loss) income	\$ 5,6	_	_	4,366	(\$	2,133)	\$	0	\$	7,909
Total assets	\$2,115,5	52	\$16	4,660	\$ 2	82,954	(\$278	,/0/)	\$2,	,284,459

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

## Year ending December 31, 2010

	Commercial and retail banking	Correspondent banking and bond sales division	Corporate overhead and administration	Elimination entries	Total
Interest income	\$ 69,493 (16,201)	\$ 5,087 (120)	\$ — (421)		\$ 74,580 (16,742)
Net interest income	53,292 (29,619) 20,619	4,967 (5) 34,314	(421) — —		57,838 (29,624) 54,933
Other non interest expense	$\frac{(61,747)}{(17,455)}$	$\frac{(28,837)}{10,439}$	$\frac{(2,741)}{(3,162)}$		$\frac{(93,325)}{(10,178)}$
Income tax benefit (provision)	7,009 \$ (10,446)	(3,928) \$ 6,511	1,159 \$ (2,003)		4,240 \$ (5,938)
Total assets	\$1,928,144	\$137,772	\$267,682	\$(270,674)	\$2,062,924

# Year ending December 31, 2009

	Commercial and retail banking	Correspondent banking and bond sales division	Corporate overhead and administration	Elimination entries	Total
Interest income	\$ 66,749 (21,244)	\$ 7,195 (573)	\$ — (473)		\$ 73,944 (22,290)
Net interest income	45,505 (23,287) 11,306 (50,781)	6,622 (12) 18,746 (15,954)	(473)		51,654 (23,299) 30,052 (69,311)
Net income (loss) before taxes	(17,257) 6,841	9,402 (3,282)	(3,049) 1,128		(10,904) 4,687
Net income (loss)	\$\(\(\frac{10,416}{}{}\)\)\\ \(\frac{10,416}{}{}\)	\$ 6,120 \$201,018	\$ (1,921) \$244,335	\$(249,665)	\$ (6,217) \$1,751,299

Commercial and retail banking: The Company's primary business is commercial and retail banking. Currently, the Company operates through two subsidiary banks and non bank subsidiary, R4ALL, with 58 locations in thirteen counties throughout Central Florida providing traditional deposit and lending products and services to its commercial and retail customers.

Correspondent banking and bond sales division: Operating as a division of the Company's largest subsidiary bank, its primary revenue generating activities are as follows: 1) the first, and largest, revenue generator is commissions earned on fixed income security sales; 2) the second category includes: spread income earned on correspondent bank deposits (i.e., federal funds purchased) and service fees on correspondent bank checking accounts; and, 3) the third, and smallest revenue generating category, includes fees from safe-keeping activities, bond accounting services for correspondents, and asset/liability consulting related

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

activities. The customer base includes small to medium size financial institutions primarily located in Florida, Alabama and Georgia.

<u>Corporate overhead and administration</u>: Corporate overhead and administration is comprised primarily of compensation and benefits for certain members of management, interest on parent company debt, office occupancy and depreciation of parent company facilities, merger related costs and other expenses.

## (26) Business combinations

The acquisitions were accounted for under the acquisition method of accounting in accordance with ASC Topic 805, *Business Combinations*. Both the purchased assets and liabilities assumed are recorded at their respective acquisition date fair values. Determining the fair values of assets and liabilities, especially the loan portfolio and foreclosed real estate, is a complicated process involving significant judgment regarding methods and assumptions used to calculate estimated fair value.

### Measurement period adjustments

On July 16, 2010 the Company acquired substantially all the assets and assumed substantially all the deposits of Olde Cypress Community Bank through a purchase and assumption agreement, including loss sharing with the Federal Deposit Insurance Corporation ("FDIC"). As previously disclosed, the fair values initially assigned to the assets acquired and liabilities assumed were preliminary and subject to refinement for up to one year after the closing date of the acquisition as new information relative to closing date fair values became available. The Company updated the previously reported consolidated balance sheets and statements of operations, of changes in Shareholders' Equity and of Cash Flows for the year ended December 31, 2010 for the final measurement period adjustments that are reflected in the table below.

	July 16, 2010 (as initially reported)	measurement period adjustments	July 16, 2010 (as adjusted)
Cash due from banks and Federal Reserve Bank, net	\$ 18,643	\$ —	\$ 18,643
Investment securities available for sale	8,509		8,509
Loans	93,360	(991)	92,369
Other repossessed real estate owned ("OREO")	6,388		6,388
FDIC indemnification asset	26,637	358	26,995
FHLB stock	305		305
Core deposit intangible	714		714
Other assets	1,159		1,159
Total assets acquired	\$155,715	\$(633)	\$155,082
Deposits	\$152,264		\$152,264
Escrow accounts	1,308		1,308
Interest payable on deposits	132		132
other liabilities	1		1
Total liabilities assumed	\$153,705	<u>\$ —</u>	\$153,705
Net assets acquired (bargain purchase gain)	\$ 2,010	\$(633)	\$ 1,377
Deferred tax impact	\$ 775	\$(238)	\$ 537
Net assets acquired, including deferred tax impact	\$ 1,235	\$(395)	\$ 840

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

## Acquisition of certain assets and liabilities

On January 20, 2011 the Company completed its previously announced transaction as described in the Purchase and Assumption Agreement dated as of August 8, 2010 by and among CenterState, Carolina First Bank and, to the extent provided therein, The South Financial Group, Inc. and TD Bank, National Association (the "P&A Agreement). The reason for this transaction is as follows. The seller had recently entered into several acquisition transactions and pursuant to certain concentration of deposit regulations, was required to divest a certain amount of deposit liabilities in Putnam County, Florida. CenterState (purchaser) was in a position to assist them with this divesture, if the seller was willing to sell performing loans, selected by CenterState, and to sell them at a discount with a put back option.

Pursuant to the P&A Agreement, CenterState acquired deposits with an estimated fair value of approximately \$115,283, two branch offices and assumed the leases on an additional two branch offices within Putnam County, Florida. CenterState did not pay a premium for the deposits and purchased the two owned branches for approximately \$700. In addition, CenterState purchased performing loans with an estimated fair value of approximately \$119,387 previously selected by CenterState and located within CenterState's fourteen County market areas within Central Florida. CenterState purchased the performing loans for 90% of their face value amount, plus accrued and unpaid interest. During the two year period following the closing of this transaction and subject to the terms of the P&A Agreement, CenterState may put back to TD Bank N.A. ("TD") any acquired loan that (1) becomes more than 30 days delinquent or (2) becomes classified as "nonaccrual," "substandard," "doubtful," or "loss" in accordance with applicable regulatory standards for loss classification.

The loans acquired pursuant to this transaction are not being accounted for pursuant to ASC Topic 310-30. We arrived at this conclusion because none of these loans have specifically identifiable or implied credit deficiencies associated with them. We base this on the results of our due diligence team who reviewed and selected only qualified performing loans. In addition, the Company has the option during a two year period to put back any loan that becomes 30 days past due or becomes adversely classified, as discussed previously. This transaction has a different fact pattern than the three FDIC fail banks we purchased during the third quarter of 2010. The loans we purchased pursuant to the FDIC failed bank transactions are being accounted for pursuant to ASC Topic 310-30 because we acquired all the loans in those troubled loan portfolios. These loans had either specifically identifiable credit deficiencies factors or implied factors such that we believed there to be an element of elevated risk as to whether all contractual cash flows will eventually be received. In this case, the loans were not hand selected from fourteen counties within Central Florida, but acquired as an entire portfolio in a single county. This is a combined loan portfolio of three failed financial institutions, which implies potentially deficient, or at least questionable, credit underwriting.

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

The following table summarizes the fair values of the assets acquired and liabilities assumed at the date of acquisition:

Assets:	
Cash	\$ 724
Cash due from seller	3,624
Loans, net	119,388
Interest receivable	357
Premises and equipment	731
Put back option	876
CDI	851
Other assets	3
Total assets acquired	\$126,554
Liabilities:	
Deposits	\$115,283
Interest payable	131
Other liabilities	11
Total liabilities assumed	\$115,425
Net assets acquired (bargain purchase gain)	\$ 11,129
Deferred tax impact	4,188
Net assets acquired, including deferred tax impact	\$ 6,941

The operating results of the Company for the twelve month period ended December 31, 2011 includes the operating results of the acquired assets and liabilities assumed since the acquisition date of January 20, 2011 for the branches purchased from TD. Historical results of the branches acquired are unavailable. As a result, no pro forma information is presented.

#### Acquisition of Federal Trust Corporation

On November 1, 2011 the Company completed its previously announced transaction as set forth in the Agreement with The Hartford Insurance Group ("Hartford"), and Federal Trust Corporation ("FTC"), whereby FTC merged with and into the Company. Pursuant to and simultaneously with the merger of FTC with and into the Company, FTC's wholly owned subsidiary bank, Federal Trust Bank ("FTB"), merged with and into the Company's lead bank, CenterState Bank of Florida, N.A. ("Bank").

Pursuant to the terms of the Agreement, the Company purchased approximately \$161,450 of selected performing loans. The purchase price of the loans was approximately \$117,993 or 73% of their outstanding unpaid principal balance ("UPB"). The estimated fair market value of the purchased loans, as of the purchase date was approximately \$156,803. The Company has the option, for a period of one year beginning November 1, 2011, to put back to Hartford any loan that is 30 days past due or is adversely classified pursuant to bank regulatory guidelines. The Company acquired five of FTB's 11 banking offices. Four were purchased at market value based on current appraisals, approximately \$3,860, and the Company assumed the existing lease on the fifth location. The other six offices were closed by FTB immediately prior to the acquisition date. All of the deposits, approximately \$197,221, were assumed by the Bank. The majority of

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

the deposits were from the five branches acquired. The Company did not pay a premium for the deposits assumed. The Company also assumed a \$5,000 Corporate Debenture issued by FTC which qualifies for Tier 1 capital. Interest payments are due quarterly at a rate of LIBOR plus 2.95%. The instrument matures in 2033.

The Acquisition increased the Company's total assets and total deposits by approximately 12% and 12%, respectively, as compared with the balances at December 31, 2010, and is expected to positively affect the Company's operating results, to the extent the Company earns more from interest earning assets than it pays in interest on its interest bearing liabilities. The ability of the Company to successfully collect interest and principal on loans acquired and collect reimbursement from Hartford on potential put backs of loans during the first year will also impact cash flows and operating results.

Hartford had purchased FTC and its wholly owned subsidiary, FTB, in June 2009, for the primary purpose of accessing TARP funds. CenterState helped Hartford resolve its ownership in FTC under certain terms and conditions which resulted in CenterState recognizing a bargain purchase price at the acquisition date. CenterState's reasons for the transaction was a relatively large gain on the transaction date with acceptable risk on the downside (only performing loans were acquired at a discount, with a one year put back option) and the Company's desire to further solidify its market share in the central Florida market, expand its customer base to enhance deposit fee income and leverage operating cost through economies of scale.

The list below summarizes the preliminary estimates, pending the final settlement of purchased loans from Hartford, of the fair value of the assets purchased and liabilities assumed as of the November 1, 2011 purchase date.

Cash and cash items	\$ 73,228
Loans	156,803
Interest receivable	647
Branch real estate	3,860
Furniture and fixtures	140
FHLB stock	4,243
Bank owned life insurance	8,113
Prepaid FDIC insurance	2,287
Core deposit intangible	1,235
Receivable from Hartford	404
Other assets	472
Total assets acquired	\$251,432
Deposits	\$197,841
Interest payable	80
Official checks outstanding	1,564
Escrow deposits	1,341
Trust Preferred Security	4,440
Other liabilities	275
Total liabilities assumed	\$205,541
Net assets acquired (bargain purchase gain)	\$ 45,891
Deferred tax impact	\$ 17,269
Net assets acquired, including deferred tax impact	\$ 28,622

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

December 31, 2011, 2010 and 2009

The operating results of the Company for the twelve month period ended December 31, 2011 includes the operating results of FTC since the acquisition date of November 1, 2011. The following table presents pro-forma information as if the acquisition had occurred at the beginning of 2010 and 2011. The pro-forma information includes adjustments for interest income on loans acquired, amortization of intangibles arising from the transaction, depreciation expense on property acquired, interest expense on deposits acquired, and the related income tax effects. The pro-forma financial information is not necessarily indicative of the results of operations that would have occurred had the transactions been effected on the assumed dates.

	2011	2010
Net interest income	\$ 81,354	\$ 79,288
Net loss	\$(23,436)	\$(126,395)
EPS—basic		
EPS—diluted	\$ (0.78)	\$ (4.58)

The Company omitted pro-forma income statements for the year ending December 31, 2009.

#### (27) Capital offering

On August 4, 2009, the Company raised approximately \$86,261 through a previously announced public offering by issuing 13,271,000 shares of common stock, including 1,731,000 shares pursuant to the exercise of the underwriters' over-allotment option. The net proceeds of the offering, after all expenses including underwriters' fees, were approximately \$81,300.

On July 27, 2010, the Company raised approximately \$35,190 through a previously announced public offering by issuing 4,140,000 shares of common stock, including 540,000 shares pursuant to the exercise of the underwriters' over-allotment option. The net proceeds of the offering, after all expenses including underwriters' fees, were approximately \$32,872.

#### (28) Preferred stock

On November 21, 2008, as part of the Troubled Asset Relief Program ("TARP") Capital Purchase Program, the Company issued and sold to the U. S. Department of the Treasury (the "Treasury"), (a) 27,875 shares (the "Preferred Shares") of Fixed Rate Cumulative Perpetual Preferred Stock, Series A, having a liquidation preference of \$1,000 per share, and (b) a ten-year warrant (the "Warrants") to purchase up to 250,825 shares of voting common stock, par value \$0.01 per share ("Common Stock"), at an exercise price of \$16.67 per share.

On September 30, 2009, the Company repurchased all of the outstanding Preferred Shares issued pursuant to TARP for \$28,875 plus accrued dividends. In October 2009, the Company purchased all remaining outstanding Warrants issued pursuant to TARP for \$212.

#### (29) Subsequent events (unaudited)

Effective January 20, 2012, the Company assumed all deposits and certain other liabilities and acquired substantially all the assets of Central Florida State Bank in Belleview, Florida ("Central FL") from the Federal Deposit Insurance Corporation ("FDIC"), as receiver for Central FL, pursuant to a Purchase and Assumption Agreement, including Loss Share Agreements ("Agreement"). Central FL has four branch

Notes to Consolidated Financial Statements—(Continued) (Dollar amounts in thousands, except per share data)

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banking locations in the greater Ocala, Florida market area, each of which is less than two miles from an existing Company branch. The Company has an option to purchase the branch real estate at current market value. Under the terms of the Agreement, the Company acquired approximately \$67,872 of assets plus additional \$1,440 of window period charge-offs. Window period charge-offs are loans and/or repossessed real estate ("OREO"), that have been charged-off between the date of the bid data and the closing date of the transaction. Assets acquired include loans of approximately \$48,102, OREO of approximately \$3,938 plus window period charge-offs of \$1,440. Other assets acquired include cash and cash items of approximately \$13,410 and all other assets of approximately \$2,422. The Company also assumed total liabilities of approximately \$65,325, which included deposits of approximately \$65,001 and all other liabilities of approximately \$324. The final carrying values and the final list of the assets acquired and liabilities assumed remains subject to finalization by the FDIC and the Company. The Loss Sharing Agreements entered into with the FDIC provide that the FDIC is obligated to reimburse the Company for 80% of losses with respect to substantially all of the single family residential loans, commercial loans and OREO. The Company expects to recognize an immaterial bargain purchase price from this acquisition. Certain disclosures for business combinations have been omitted because the Company is in the process of determining fair values of the assets acquired and liabilities assumed as of the acquisition date.

Effective January 27, 2012, the Company assumed all deposits and certain other liabilities and acquired substantially all the assets of First Guaranty Bank and Trust Company of Jacksonville, in Jacksonville, Florida ("FGB") from the Federal Deposit Insurance Corporation ("FDIC"), as receiver for FGB, pursuant to a Purchase and Assumption Agreement, including Loss Share Agreements ("Agreement"). FGB has eight branch banking locations in Jacksonville, Florida. The Company has an option to purchase the branch real estate at current market value. Under the terms of the Agreement, the Company acquired approximately \$376,959 of assets plus additional \$134 of window period charge-offs. Window period charge-offs are loans and/or repossessed real estate ("OREO"), that have been charged-off between the date of the bid data and the closing date of the transaction. Assets acquired include loans of approximately \$264,759, OREO of approximately \$27,018 plus window period charge-offs of \$134. Other assets acquired include cash and cash items of approximately \$77,642, U.S. government agencies securities of \$3,500, FHLB stock of \$1,626 and all other assets of approximately \$2,414. The Company also assumed total liabilities of approximately \$362,979, which included deposits of approximately \$352,375, an advance from the FHLB of \$10,000 and other liabilities of approximately \$604. The final carrying values and the final list of the assets acquired and liabilities assumed remains subject to finalization by the FDIC and the Company. The Loss Sharing Agreements entered into with the FDIC provide that the FDIC is obligated to reimburse the Company for 80% of losses with respect to substantially all of the single family residential loans, commercial loans and OREO. The Company expects to recognize goodwill from this acquisition. Certain disclosures for business combinations have been omitted because the Company is in the process of determining fair values of the assets acquired and liabilities assumed as of the acquisition date. Certain disclosures for business combinations have been omitted because the Company is in the process of determining fair values of the assets acquired and liabilities assumed as of the acquisition date.

On January 25, 2012, the Company borrowed \$10,000 at the holding company level to help facilitate the acquisition of FGB. The loan mature 180 days from its origination date and bears interest at a rate of LIBOR plus 400 basis points. The Company paid a loan fee of \$300 plus normal closing costs. Pursuant to the borrowing arrangement, the Company and its banking subsidiaries are required to maintain Tier 1 Capital Ratios in excess of 8% at each calendar quarter end until the obligation is repaid.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has caused this report to be duly signed on its behalf by the undersigned, thereunto duly authorized, in the City of Davenport, State of Florida, on the 13th day of March, 2012.

CENTERSTATE BANKS, INC.

/s/ Ernest S. Pinner

Ernest S. Pinner Chairman of the Board, President and Chief Executive Officer

/s/ James J. Antal

James J. Antal Senior Vice President and Chief Financial Officer (Principal financial officer and principal accounting officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on March 13, 2012.

Signature	<u>Title</u>
/s/ Ernest S. Pinner	Chairman of the Board
Ernest S. Pinner	President and Chief Executive Officer
/s/ James H. Bingham	Director
James H. Bingham	
/s/ G. Robert Blanchard, Jr.	Director
G. Robert Blanchard, Jr.	
/s/ C. Dennis Carlton	Director
C. Dennis Carlton	
/s/ John C. Corbett	Director
John C. Corbett	
/s/ Bryan W. Judge	Director
Bryan W. Judge	
/s/ Samuel L. Lupfer, IV	Director
Samuel L. Lupfer, IV	
/s/ Rulon D. Munns	Director
Rulon D. Munns	
/s/ G. Tierso Nunez II	Director
G. Tierso Nunez II	
/s/ Thomas E. Oakley	Director
Thomas E. Oakley	
/s/ J. Thomas Rocker	Director
J. Thomas Rocker	

## CenterState Banks, Inc. Form 10-K For Fiscal Year Ending December 31, 2011

# EXHIBIT INDEX

Exhibit No.	<u>Exhibit</u>
21.1	Subsidiaries of the Registrant
23.1	Consent of Crowe Horwath LLP
31.1	Certification of President and Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of President and Chief Executive Officer under Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 101.1	Interactive Data File
101.INS	XBRL Instance Document
101.SCH	XBRL Schema Document
101.CAL	XBRL Calculation Linkbase Document
101.DEF	XBRL Definition Linkbase Document
101.LAB	XBRL Label Linkbase Document
101.PRE	XBRL Presentation Linkbase Document

## CenterState Banks, Inc.

#### Form 10-K

For Fiscal Year Ended December 31, 2011

## Subsidiaries of Registrant

CenterState Bank of Florida, National Association, organized under the laws of the United States

Valrico State Bank, organized under the laws of the State of Florida

R4ALL, Inc., organized under the laws of the State of Florida

## CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statements Nos. 333-62704, 333-62706, 333-135257, 333-135258 and 333-135259 on Forms S-8 of CenterState Banks, Inc. of our report dated March 13, 2012 with respect to the consolidated financial statements of CenterState Banks, Inc., and the effectiveness of internal control over financial reporting, which report appears in this Annual Report on Form 10-K of CenterState Banks, Inc. for the year ended December 31, 2011.

/s/ Crowe Horwath LLP Crowe Horwath LLP

Fort Lauderdale, Florida March 13, 2012

#### **CERTIFICATIONS**

I, Ernest S. Pinner, certify, that:

- 1. I have reviewed this report on Form 10-K of CenterState Banks, Inc.
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - designed such disclosure controls and procedures, or caused such disclosure controls and procedures to
    be designed under our supervision, to ensure that material information relating to the registrant,
    including its consolidated subsidiaries, is made known to us by others within those entities, particularly
    during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this
    report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end
    of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 13, 2012	By:/s/ Ernest S. Pinner
	Ernest S. Pinner,
	President and Chief Executive Officer

#### I, James J. Antal, certify, that:

- 1. I have reviewed this report on Form 10-K of CenterState Banks, Inc.
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - designed such disclosure controls and procedures, or caused such disclosure controls and procedures to
    be designed under our supervision, to ensure that material information relating to the registrant,
    including its consolidated subsidiaries, is made known to us by others within those entities, particularly
    during the period in which this report is being prepared;
  - designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this
    report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end
    of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 13, 2012	/s/ James J. Antal
	James J. Antal
	Senior Vice President and
	Chief Financial Officer

## Certification of President and Chief Executive Officer

The undersigned President and Chief Executive Officer of CenterState Banks, Inc. does hereby certify, to such officer's knowledge, that this report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in this report fairly presents, in all material respects, the financial condition and results of operation of CenterState Banks, Inc.

/s/ ERNEST S. PINNER

Ernest S. Pinner

President and Chief Executive Officer

Date: March 13, 2012

## Certification of Senior Vice President and Chief Financial Officer

The undersigned Senior Vice President and Chief Financial Officer of CenterState Banks, Inc. does hereby certify, to such officer's knowledge, that this report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in this report fairly presents, in all material respects, the financial condition and results of operation of CenterState Banks, Inc.

/s/ JAMES J. ANTAL

James J. Antal

Senior Vice President and
Chief Financial Officer

Date: March 13, 2012

# Board of Directors

## CENTERSTATE BANKS, INC.

James H. Bingham Samuel L. Lupfer IV

G. Robert Blanchard, Jr. Ernest S. Pinner

C. Dennis Carlton Rulon D. Munns

John C. Corbett G. Tierso Nunez II

Bryan W. Judge, Jr. Thomas E. Oakley

J. Thomas Rocker

## CENTERSTATE BANK OF FLORIDA, N.A.

G. Robert Blanchard, Jr. Timothy A. Irby

George H. Carefoot Samuel L. Lupfer IV

John C. Corbett Charles W. McPherson

Bruce A. Davis Thomas E. Oakley

Wesley C. Donley Ernest S. Pinner

Griffin A. Greene William K. Pou, Jr.

Bruce B. Ingram Joshua A. Snively

Rodney M. Surrency

## VALRICO STATE BANK

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Jerry L. Ball Charles E. Jennings, Jr.

C. Dennis Carlton John E. McLean III

Dr. Gregory L. Henderson John B. Noriega