BOYDGAMING

Annual Report 2011

# COMMIT MENT TO TO THE MENT TO

We are committed to building long-term shareholder value for years to come. Our strategy positions the Company for sustainable growth in both revenue and EBITDA. Additionally, strengthening our balance sheet and improving our leverage will remain a key objective in 2012.





### Dear Shareholder:

The year 2011 was one of positive transition for Boyd Gaming Corporation, as our Company's strategy resulted in sustainable, consistent and broad-based growth throughout the year.

As last year came to an end, our wholly-owned business had achieved four consecutive quarters of improved year-over-year EBITDA, including three straight quarters of double-digit growth. In addition, all four of our business segments reported margin improvements in the fourth quarter, as well as year-over-year growth in both revenue and EBITDA.

These positive developments are the direct result of our focus on generating profitable revenue growth that will build long-term shareholder value. As outlined in this Annual Report, our strategy includes the following elements:

- Deleveraging the business through an efficient business model that increases margins and free cash flow, while preserving exceptional levels of customer satisfaction.
- Pursuing strategic acquisitions like our October purchase of the IP Casino Resort Spa in Biloxi, Mississippi that are priced correctly, are a good fit for our business, and will deliver attractive returns.
- Applying new technologies to provide a more enjoyable experience for our guests, and
  to capitalize on new opportunities for growth. A notable example is our agreement with
  bwin.party digital entertainment, which positions us well when Internet poker is legalized in
  the United States. In addition, the online and mobile components of our B Connected player
  reward program have been recognized as the best in the industry.
- And an intense focus on providing high-quality *Boyd Style* entertainment experiences for our guests. We believe our team members are the best in the business, and their pride, enthusiasm, and high morale help them deliver consistently exceptional customer service.

We believe our strategy will deliver continued growth across our operations, as it did in 2011. Last year we made great progress reducing our leverage as EBITDA grew year-over-year. As our cash flow continues to grow, we will focus on further deleveraging our business and strengthening our balance sheet. This will ensure our Company has the resources and flexibility to adapt, expand and thrive for years to come.

Thank you for your investment in Boyd Gaming, and for your continued support.

William S. Boyd

Executive Chairman of the Board

William S. Boyo

V W E C W

President and Chief Executive Officer

## EVOLVIII to advance

We are a gaming industry leader in leveraging technology to enhance the customer experience.







Boyd Gaming's unique culture makes our Company a popular destination for guests and team members alike. But we know that, in an industry that is constantly changing, success also depends on our ability to evolve and adapt. And we have led the way in our industry in leveraging new technologies to enhance the guest experience and generate growth for our shareholders.

Through the creative application of technology, B Connected has evolved into the most innovative player reward program of its kind. We have been industry pioneers in providing more personal and enjoyable entertainment through convenient, self-serve kiosks at our properties across the country, allowing B Connected members to benefit from unique offers and participate in exciting contests without waiting in long lines.

But our technological leadership is truly on display with B Connected Online and B Connected Mobile.

Developed over the last several years, this website and mobile app were designed to enhance and improve the B Connected experience by delivering customized benefits to our guests. In 2011, this technology was recognized by the American Gaming Association as our industry's best website and mobile app, and they have received numerous other national awards for their ease of use, creative design and high level of personalization. We will continue to enhance this technology in the years ahead, with a new generation of B Connected Online launching in the spring of 2012.

















# Turning opportunities into Line Control of the second of

## Our acquisition strategy will greatly benefit shareholders for years to come.

Historically, acquisitions have been one of Boyd Gaming's key avenues for growth. And in 2011, we added another chapter to our growth story by acquiring the IP Casino Resort Spa in Biloxi, Mississippi.

The IP is a leading destination resort in one of America's most established gaming markets.

The property's first-class amenities and exceptional customer service have been recognized with a number of hospitality and gaming awards, including three AAA Four Diamond Awards — one overall award for the resort, and two additional Four Diamond Awards for its restaurants tien and thirty-two.

This acquisition further diversifies our geographic presence and broadens our customer base, while the integration of B Connected into the IP's operations will provide new opportunities for growth.

But we believe there are other compelling growth opportunities beyond our traditional lines of business.

An example is our recently announced agreement with bwin.party digital entertainment, the world's largest publicly-traded online gaming company. This agreement positions Boyd Gaming to be a leader in Internet poker in the United States from day one, either nationally or on a state-by-state basis.

Going forward, we remain interested in opportunities that are a good fit for our existing business, deliver attractive returns and can generate compelling growth for our shareholders.







We have removed significant expense from the business over the last several years without compromising the quality of the guest experience. This business model provides value to both our guests and our shareholders, as we are able to deliver a substantial percentage of revenue growth directly to the bottom line.

At Boyd Gaming, our leadership team is one of the most experienced in the gaming industry. We excel at managing the financial side of the business while delivering exceptional service. And we continue to receive tremendously positive feedback, improving guest satisfaction scores even while reducing expenses. Our customers appreciate the personal service they've come to expect from Boyd Gaming, and it is why so many of them return, time after time.





We have successfully raised our quality of guest service, while greatly reducing expenses.

### Dedicated to exceeding all expectations.

We are singularly focused on delivering the best possible experiences for our guests. But the outstanding entertainment value you find at Boyd Gaming properties is not just the result of a business strategy; it is what happens when you have the best team members in the business.

At every property, we deliver *Boyd Style* every day. It's all about treating people right. Boyd Gaming is the kind of place where people know your name, know what makes you happy, and make you feel comfortable through enduring, personal relationships.

We believe our unique culture is an extraordinary competitive advantage. It is reflected in our high employee retention rate. And it is a key reason our team members deliver such exceptional customer service. Nearly half of our team members have worked for Boyd Gaming for more than a decade, reflecting their high morale and dedication. We are proud to be a part of this Company as we deliver great value, outstanding guest experiences, and unmatched personal service.







### Creating great guest

The values to which we are committed are the basis for our success and our roadmap for the future. At Boyd Gaming, we are proud to have earned the respect of the team members, guests and communities associated with each of our 17 properties nationwide. We remain committed to providing uniquely personal and enjoyable experiences, as we deliver growth and produce long-term value for our shareholders.

### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORIV	/I 10-K
(Mark One)  ANNUAL REPORT PURSUANT TO SECTI EXCHANGE ACT OF 1934	ON 13 OR 15(d) OF THE SECURITIES
	led December 31, 2010 DR
	ECTION 13 OR 15(d) OF THE SECURITIES
Commission file	number: 1-12882
BOYD	GAMING
BOYD GAMING (Exact name of registrant	CORPORATION as specified in its charter)
Nevada (State or other jurisdiction of incorporation or organization)	88-0242733 (I.R.S. Employer Identification No.)
3883 Howard Hughes Parkway,	Ninth Floor, Las Vegas NV 89169 ecutive offices) (Zip Code)
	92-7200 Imber, including area code)
The party of the p	nt to Section 12(b) of the Act:
Title of each class	Name of each exchange on which registered
Common Stock, par value of \$0.01 per share	New York Stock Exchange o Section 12(g) of the Act: None.
	THE RESIDENCE OF THE PROPERTY
	ssuer, as defined in Rule 405 of the Securities Act. Yes No 🗵
Indicate by check mark whether the registrant has submitted election. Data File required to be submitted and posted pursuant to Rule 405 of months (or for such shorter period that the registrant was required to so	
Indicate by check mark if disclosure of delinquent filers pursuant to herein, and will not be contained, to the best of registrant's knowledge reference in Part III of this Form 10-K or any amendment to this Form 10	
Indicate by check mark whether the registrant is a large accelerate reporting company. See the definitions of "large accelerated filer", "ac Exchange Act.	
Large accelerated filer	Accelerated filer
Non-accelerated filer	ny) Smaller reporting company
Indicate by check mark whether the registrant is a shell company (a	as defined in Rule 12b-2 of the Act). Yes 🗌 No 🗵
As of June 30, 2010, the aggregate market value of the voting com	nmon stock held by non-affiliates of the registrant, based on the closin

price on the New York Stock Exchange for such date, was approximately \$446.4 million.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Outstanding as of March 7, 2011

Common stock, \$0.01 par value

86,271,482 shares

### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive Proxy Statement for the registrant's 2011 Annual Meeting of Stockholders to be filed pursuant to Regulation 14A within 120 days after the registrant's fiscal year end of December 31, 2010 are incorporated by reference into Part III of this Form 10-K.

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### EXECUTIVE LEADERSHIP TEAM

William S. Boyd, Executive Chairman of the Board

Marianne Johnson, Vice Chairman of the Board, Executive Vice President and Chief Diversity Officer

Keith E. Smith, President and Chief Executive Officer

Paul J. Chakmak, Executive Vice President and Chief Operating Officer

Robert L. Boughner, Executive Vice President and Chief Business Development Officer

Brian A. Larson, Executive Vice President, General Counsel and Secretary

Josh Hirsberg, Senior Vice President, Chief Financial Officer and Treasurer

William R. Boyd, Vice President

### BOARD OF DIRECTORS

William S. Boyd, Executive Chairman of the Board, Boyd Gaming

Marianne Johnson, Vice Chairman of the Board, Executive VP and Chief Diversity Officer, Boyd Gaming

Keith E. Smith, President and Chief Executive Officer, Boyd Gaming

Robert L. Boughner, Executive Vice President and Chief Business Development Officer, Boyd Gaming

William R. Boyd, Vice President, Boyd Gaming

Richard E. Flaherty, Former Dean of the College of Business, University of Nevada, Las Vegas

Thomas V. Girardi, Partner, Girardi and Keese

Billy G. McCoy, Major General, USAF (Ret)

Frederick J. Schwab, Former President and Chief Executive Officer, Porsche Cars North America, Inc.

Christine J. Spadafor, Chief Executive Officer, St. Jude's Ranch for Children

Peter M. Thomas, Managing Director, Thomas & Mack Co. LLC

Veronica J. Wilson, Executive Director, Blind Center of Nevada

### INVESTOR INFORMATION

### STOCK LISTING

The common stock of Boyd Gaming Corporation is listed on the New York Stock Exchange. Its

### ANNUAL MEETING

The annual meeting of stockholders of Boyd Gaming Corporation will be held on Thursday, May 17, 2012 at 11 am Central Time at Delta

As a service to our stockholders and prospective investors, additional company information including news releases, earnings announce and information on corporate governance, is available at boydgaming.com.

### COMMON STOCK TRANSFER

Agent and Registrar Wells Fargo Shareowner Services South St. Paul, MN 55075 wellsfargo.com/contactshareownerservices INDEPENDENT REGISTERED PUBLIC **ACCOUNTING FIRM** 

Deloitte & Touche LLP 3883 Howard Hughes Parkway Fourth Floor Las Vegas, NV 89169

BOYD GAMING CORPORATION 3883 Howard Hughes Parkway

### **INVESTOR CONTACT**

Josh Hirsberg Senior Vice President Chief Financial Officer and Treasurer joshhirsberg@boydgaming.com

### MEDIA CONTACT

Rob Meyne Vice President robmeyne@boydgaming.com

### PROPERTY LISTING

Gold Coast Hotel and Casino 4000 West Flamingo Road Las Vegas, NV 89103 800.331.5334 goldcoastcasino.com

### The Orleans Hotel and Casino Delta Downs Racetrack 4500 West Tropicana Avenue

Las Vegas, NV 89103 800.675.3267 orleanscasino.com

### Sam's Town Hotel and Gambling Hall

5111 Boulder Highway Las Vegas, NV 89122 800.897.8696 samstownlv.com

### Suncoast Hotel and Casino

9090 Alta Drive Las Vegas, NV 89145 877.677.7111 suncoastcasino.com

### Eldorado Casino

140 South Water Street Henderson, NV 89015 702.564.1811 eldoradocasino.com

### Jokers Wild Casino

920 North Boulder Highway Henderson, NV 89011 702.564.8100 jokerswildcasino.com

### California Hotel and Casino

12 East Ogden Avenue Las Vegas, NV 89101 800.634.6505 thecal.com

### Fremont Hotel and Casino

200 Fremont Street Las Vegas, NV 89101 800.634.6460 fremontcasino.com

### Main Street Station Casino Brewery and Hotel

200 North Main Street Las Vegas, NV 89101 800.713.8933 mainstreetcasino.com

Blue Chip Casino Hotel Spa 777 Blue Chip Drive Michigan City, IN 46360 888 879 7711 bluechipcasino.com

### Casino Hotel

2717 Delta Downs Drive Vinton, LA 70668 800.589.7441 deltadowns.com

### IP Casino Resort Spa

850 Bayview Avenue Biloxi, MS 39530 888.946.2847 ipbiloxi.com

### Par-A-Dice Hotel Casino

21 Blackiack Boulevard East Peoria, IL 61611 800.727.2342 paradicecasino.com

### Sam's Town Hotel and Casino

315 Clyde Fant Parkway Shreveport, LA 71101 877.429.0711 samstownshreveport.com

### Sam's Town Hotel and Gambling Hall

1477 Casino Strip Resorts Boulevard Robinsonville, MS 38664 800.456.0711 samstowntunica.com

### Treasure Chest Casino

5050 Williams Boulevard Kenner, LA 70065 800.298.0711 treasurechest.com

Borgata Hotel Casino and Spa 1 Borgata Way Atlantic City, NJ 08401 866.692.6742 theborgata.com

**Executive Offices** 3883 Howard Hughes Parkway Ninth Floor Las Vegas, NV 89169 702.792.7200 boydgaming.com

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### **BOYDGAMING**

boydgaming.com bconnectedonline.com